

T H E C A B I N E T
S T A T E O F F L O R I D A

Representing:

STATE BOARD OF ADMINISTRATION

DIVISION OF BOND FINANCE

BOARD OF TRUSTEES, INTERNAL IMPROVEMENT TRUST FUND

The above agencies came to be heard before
THE FLORIDA CABINET, Honorable Governor Scott
presiding, in the Cabinet Meeting Room, LL-03,
The Capitol, Tallahassee, Florida, on Tuesday,
April 5, 2011, commencing at 10:00 a.m.

Reported by:
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Representing the Florida Cabinet:

RICK SCOTT
Governor

ADAM H. PUTNAM
Commissioner of Agriculture

PAM BONDI
Attorney General

JEFF ATWATER
Chief Financial Officer

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P R O C E E D I N G S

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(Agenda items commenced at 10:15 a.m.)

GOVERNOR SCOTT: Now we're going to the State Board of Administration. The first agenda is presented by Ash Williams. Good morning.

MR. WILLIAMS: Thank you, Governor, good morning, Trustees. First, by way of an update this morning, as of last night's close, the Florida Retirement System Trust Fund stood at a balance level of \$128.4 billion. We're up 20.9 percent net of costs fiscal year to date.

Item 1, request approval of the minutes of our February 1 and February 22 meetings.

ATTORNEY GENERAL BONDI: Move to approve.

GOVERNOR SCOTT: Is there a second?

CFO ATWATER: Second.

GOVERNOR SCOTT: Moved and seconded. Show Item 1 approved without objection.

MR. WILLIAMS: Thank you. Item 2, request approval of a fiscal determination of an amount not exceeding \$25,780,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds for the Monterra Apartments in Broward County.

GOVERNOR SCOTT: Is there a motion to approve?

1 CFO ATWATER: So move.

2 GOVERNOR SCOTT: Is there a second?

3 ATTORNEY GENERAL BONDI: Second.

4 GOVERNOR SCOTT: All in favor say aye. Aye.

5 CFO ATWATER: Aye.

6 ATTORNEY GENERAL BONDI: Aye.

7 GOVERNOR SCOTT: Opposed? The item is
8 approved.

9 MR. WILLIAMS: Thank you. Item 3, request
10 approval of a fiscal determination of an amount not
11 exceeding \$25,100,000 Florida Housing Finance
12 Corporation Multifamily Mortgage Revenue Bonds.
13 It's for the Sorrento at Miramar Apartments, also in
14 Broward County.

15 GOVERNOR SCOTT: Is there a motion to approve
16 Item 3?

17 CFO ATWATER: So move.

18 GOVERNOR SCOTT: Is there a second?

19 ATTORNEY GENERAL BONDI: Second.

20 GOVERNOR SCOTT: All in favor say aye. Aye.

21 ATTORNEY GENERAL BONDI: Aye.

22 CFO ATWATER: Aye.

23 GOVERNOR SCOTT: Those opposed say no. Okay.
24 This item is approved.

25 MR. WILLIAMS: Thank you. Item 4, request

1 approval of a fiscal determination of an amount not
2 exceeding \$5,760,000 Florida Housing Finance
3 Corporation Multifamily Mortgage Revenue Bonds.
4 This is the Griffin Heights Apartments in
5 Tallahassee.

6 GOVERNOR SCOTT: Is there a motion to approve
7 Item 4?

8 ATTORNEY GENERAL BONDI: Move to approve.

9 GOVERNOR SCOTT: Is there a second?

10 CFO ATWATER: Second.

11 GOVERNOR SCOTT: All in favor say aye. Aye.

12 CFO ATWATER: Aye.

13 ATTORNEY GENERAL BONDI: Aye.

14 GOVERNOR SCOTT: Those opposed, no. Okay. The
15 item is approved.

16 MR. WILLIAMS: Thank you. Item 5, request
17 approval of the appointment of Mr. Les Daniels to
18 the Investment Advisory Council.

19 GOVERNOR SCOTT: Is there a motion to approve
20 Item 5?

21 CFO ATWATER: So move.

22 GOVERNOR SCOTT: Is there a second?

23 ATTORNEY GENERAL BONDI: Second.

24 GOVERNOR SCOTT: Moved and seconded. Show Item
25 5 approved without objection.

1 MR. WILLIAMS: Thank you. Item 6, request
2 permission to file for notice three rule amendments
3 pertaining to the Florida Retirement System
4 Investment Plan. These proposed rules have been
5 through the requisite approval processes. They are
6 essentially updating, clarifying and conforming
7 statutory changes in the rules.

8 GOVERNOR SCOTT: Is there a motion to approve
9 Item 6?

10 ATTORNEY GENERAL BONDI: Move to approve.

11 GOVERNOR SCOTT: Is there a second?

12 CFO ATWATER: Second.

13 GOVERNOR SCOTT: Moved and seconded. Show Item
14 6 approved without objection.

15 MR. WILLIAMS: Thank you.

16 GOVERNOR SCOTT: Thank you.

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1 GOVERNOR SCOTT: Now, the next agenda is the
2 Division of Bond Finance, presented by Ben Watkins.
3 Good morning.

4 MR. WATKINS: Good morning, Governor, Cabinet
5 members. Item Number 1 is approval of the minutes
6 of the February 22nd meeting.

7 GOVERNOR SCOTT: Is there a motion on the
8 minutes?

9 ATTORNEY GENERAL BONDI: Move to approve.

10 GOVERNOR SCOTT: Is there a second?

11 COMMISSIONER PUTNAM: Second.

12 GOVERNOR SCOTT: Moved and seconded. Show Item
13 1 approved without objection.

14 MR. WATKINS: Item Number 2 is a report of
15 award on the competitive sale of 336.75 million in
16 PECO Refunding Bonds. The bonds were sold at
17 competitive sale and awarded to the low bidder at a
18 true interest cost of 3.265 percent. The refunding
19 transaction enabled us to reduce the interest rate
20 on outstanding PECO bonds from 4.87 percent to
21 3.27 percent, resulting in gross debt service
22 savings of approximately \$39.9 million, annual
23 savings of 3.3 million, the present value savings of
24 33.3 million, or 9.23 percent of the principal
25 amount refunded.

1 GOVERNOR SCOTT: That's great. Is there a
2 motion on Item 2?

3 CFO ATWATER: So move.

4 GOVERNOR SCOTT: Is there a second?

5 ATTORNEY GENERAL BONDI: Second.

6 GOVERNOR SCOTT: Moved and seconded. Show Item
7 2 approved without objection.

8 MR. WATKINS: And the last item, Governor, is
9 an update of the debt affordability report for 2011,
10 which we presented in January the debt affordability
11 study overall, and we did a review of various --
12 thank you, Mary Alice.

13 This report updates the information that was
14 provided in January relative to the State's debt
15 position and also contains an overview of the PECO
16 bonding program.

17 The first slide is -- one aspect of the review
18 that we did in January was to evaluate the State's
19 benchmark debt ratio, and the benchmark debt ratio
20 is our annual debt service requirements, divided by
21 the revenues available to pay, and it's expressed as
22 a percentage.

23 And the Legislature has established a policy
24 target of six percent and a policy cap of
25 seven percent. And so what we -- this probably

1 looks familiar to you. It's the ten-year history of
2 the benchmark debt ratio, as well as a ten-year
3 projection based on the revised revenue estimates
4 from the March estimating conference, as well as
5 updated projections on expected future debt
6 issuance.

7 And what we see, we now have -- whenever we
8 have an update of the -- from the Revenue Estimating
9 Conference, we reshoot the projections to freshen up
10 the information and then provide that to legislative
11 leadership so that they have the most current
12 information available to them when making the
13 important decisions regarding debt and projects to
14 be financed.

15 And so what we see here, with the updated
16 projection of the benchmark debt ratio, is there has
17 been no material change, based on the update for the
18 new revenue estimates and the update for future
19 expected debt issuance. However, the projected
20 benchmark debt ratio remains above the seven percent
21 policy cap established by the Legislature.

22 This next slide is to simply show --

23 GOVERNOR SCOTT: Excuse me. CFO Atwater, did
24 you want to say something?

25 CFO ATWATER: Just a quick question.

1 MR. WATKINS: Yes, sir.

2 CFO ATWATER: Mr. Watkins, was there, in that
3 slide, was there a projected -- and I'm sorry if I'm
4 just missing the obvious. Was there a projected
5 amount of new debt over that horizon that you have
6 in front of you, the red line that you're working?

7 MR. WATKINS: Yes. The total estimated debt
8 issuance is approximately \$7.6 billion over the next
9 10 years.

10 CFO ATWATER: So that is built into this graph,
11 along with the projections of revenue estimates?

12 MR. WATKINS: That's correct.

13 CFO ATWATER: Okay. Thank you.

14 GOVERNOR SCOTT: Is that net debt or just new
15 debt?

16 MR. WATKINS: It's new debt, but it includes
17 the amortization of the existing outstanding
18 indebtedness that we currently have on the books.
19 So it's a net number. It takes into account both
20 the addition of the new as well as the repayment of
21 debt that's currently outstanding.

22 GOVERNOR SCOTT: Anything else?

23 CFO ATWATER: That's it.

24 MR. WATKINS: The next slide simply shows the
25 change in the revenues resulting from the December

1 revenue estimates versus the March revenue
2 estimates, which are the most current. And the new
3 revenue estimates have been revised down modestly.
4 And these two lines, comparing the prior revenue
5 estimate in the blue to the new revenue estimates
6 which are shown in red, are in effect on top of each
7 other.

8 So it basically shows that there has been no
9 material change in the revenue projections, unlike
10 prior years where we had precipitous declines in
11 revenues, and the change in revenues had a negative
12 impact on the benchmark debt ratio. That's not the
13 case this time.

14 So we feel like the revenues, we've touched
15 bottom now, and we're dealing with a lower revenue
16 base, and -- but we don't have a precipitous decline
17 in revenues resulting from the new revenue
18 estimates.

19 This next slide is simply to show the other
20 side of the equation, which is the change in future
21 expected debt issuance. And the blue line, again,
22 are the January numbers, and the red line are the
23 March numbers. And the projected debt issuance is
24 down over the next two years, and then above what
25 the expected issuance had been in 2014.

1 And the downward revisions are due primarily to
2 a change in the estimated PECO debt issuance. There
3 is an estimating conference, there's a PECO
4 estimating conference that takes into account the
5 projections of gross receipts taxes as well as the
6 debt that's currently outstanding and compares the
7 two and makes an estimate for the Legislature in
8 terms of the amount of PECO capacity that's
9 available.

10 This next slide you're probably familiar with.
11 It just shows the overall State debt outstanding,
12 the direct debt of the State. And I put this in
13 there just so you can see the relative -- that
14 education makes up over half of all of the State
15 debt that's currently outstanding.

16 And within the debt issued for education
17 purposes, PECO again is the largest single component
18 of State debt outstanding. So 71 percent of the
19 debt that's outstanding for education purposes
20 specifically relates to PECO bonds, with the
21 remainder being Lottery revenue bonds and debt
22 issued for universities.

23 And PECO bonds are State full faith and credit
24 bonds, secured primarily by gross receipts taxes.
25 And I say primarily because it's a State G.O.

1 backup. It's what we refer to in the business as a
2 double-barrel security. It's secured first by gross
3 receipts taxes, with a State general obligation
4 backup. The State has never had to use the general
5 obligation backup. In other words, gross receipts
6 have been the revenue source that is dedicated
7 constitutionally towards repaying this debt. And
8 that's how the PECO bonds are secured.

9 The next slide simply shows the PECO bonds, the
10 growth in the PECO bonds outstanding over the last
11 ten years. And you see that debt -- this is merely
12 a snapshot at the end of the year of the amount of
13 debt outstanding, as distinguished from, and we will
14 get to, the amount of funding provided in the budget
15 for PECO projects. So PECO bonds outstanding have
16 increased by \$4 billion, from \$7.3 billion in 2001
17 to \$11.3 billion at the end of 2010. And PECO bonds
18 are issued to finance educational facilities
19 approved by the Legislature.

20 So embedded within the Appropriations Act every
21 year, or the budget, there is a list of PECO
22 projects that are specifically approved by the
23 Legislature through the appropriations process, and
24 that's what's being financed by the issuance of PECO
25 bonds.

1 GOVERNOR SCOTT: Can you stop for just one
2 second on this one?

3 MR. WATKINS: Sure, absolutely.

4 GOVERNOR SCOTT: In the future, could you put
5 in this slide -- down here you have the percentage,
6 percent growth.

7 MR. WATKINS: Yes, sir.

8 GOVERNOR SCOTT: Could you put another line
9 below that, the enrollment growth?

10 MR. WATKINS: Sure, absolutely.

11 GOVERNOR SCOTT: To see -- because are we -- I
12 don't know the numbers, but are we growing faster
13 than enrollment growth.

14 MR. WATKINS: And I obviously don't know the
15 answer to that question. And I'll be happy to do
16 that, Governor, and I understand the metric and the
17 value in looking at how many new kids do we have and
18 is there a connection to how we financed educational
19 facilities and how many schools we built.

20 GOVERNOR SCOTT: Thank you.

21 MR. WATKINS: The next slide is intended to
22 show what are the annual debt service requirements
23 that are used to pay PECO bonds. And this chart is
24 intended to reflect -- the blue is principal
25 repayments, and the orange is the interest

1 component. And you see the ten-year historical, the
2 amount of annual debt service that's required to
3 service the PECO indebtedness.

4 And the annual debt service requirements have
5 increased over the last 10 years, mirroring the
6 increase in the PECO debt that's outstanding, from
7 400 million in 2001 to 955 million in 2011. And
8 then on a projected basis, this does not include any
9 projected new issuance.

10 This is just the annual debt service
11 requirement on the PECO bonds that are currently
12 outstanding. And it reflects our policy of 30-year
13 level debt scenario. So you see that our annual
14 debt service requirements going forward are
15 essentially level at about \$955 million.

16 GOVERNOR SCOTT: Could you next time on this
17 slide do the same percent on what the growth rate
18 has been and is projected to be?

19 MR. WATKINS: Yes, sir.

20 GOVERNOR SCOTT: And with enrollment growth and
21 projected growth?

22 MR. WATKINS: Yes, sir.

23 GOVERNOR SCOTT: And then have the same slide
24 with the projected increase in debt? Because I
25 guess on the prior slide -- I guess two slides back,

1 we're projected to continue to borrow, right,
2 increased amounts?

3 MR. WATKINS: Yes, sir. The empirical
4 quantitative data behind that is not actually in the
5 presentation. That information was provided to the
6 Legislature. But it's a spreadsheet and a detailed
7 chart, and I'll be happy to provide that information
8 and put that metric on here as well.

9 GOVERNOR SCOTT: And then do we have a -- do we
10 have a rationale that this is why this is growing
11 faster than enrollment growth?

12 MR. WATKINS: That is an evaluation that the
13 Legislature does. We actually don't get involved in
14 that aspect of evaluating what the needs are, where
15 the needs are, how they get funded, what the
16 justification is for those. It's a very relevant
17 question, but I simply don't have the answer to it.

18 GOVERNOR SCOTT: Okay. Commissioner Putnam?

19 COMMISSIONER PUTNAM: Wouldn't the class size
20 amendment be a huge driver?

21 MR. WATKINS: It could be, but that was
22 primarily funded with the issuance of Lottery
23 revenue bonds.

24 COMMISSIONER PUTNAM: So Lottery is what's
25 covering that piece of it?

1 MR. WATKINS: Correct. There was about
2 455 million in increase in indebtedness specifically
3 devoted to class size. It doesn't mean that the
4 construction of the facilities didn't satisfy that
5 need. But in terms of a new bonding program or
6 bonds specifically directed to address class size,
7 that is not how it was framed legislatively.

8 But clearly, if you're building K through 12
9 schools, you've got more classrooms. If you've got
10 more classrooms, then you can move towards
11 compliance. But there wasn't a direct connection,
12 where this amount of PECO went for class size
13 reduction.

14 COMMISSIONER PUTNAM: No, no. I'm not saying
15 that the Legislature framed it and labeled it as
16 such.

17 MR. WATKINS: Right.

18 COMMISSIONER PUTNAM: You might have -- your
19 enrollment growth a decade ago would have resulted
20 in X number of new facilities. The same enrollment
21 growth post-class-size-amendment would be X-plus new
22 facilities because you've got fewer kids per
23 classroom. By definition, you'd have to be building
24 additional facilities to be in compliance with that.

25 MR. WATKINS: Correct.

1 COMMISSIONER PUTNAM: Whether they labeled it
2 as such or not, right?

3 MR. WATKINS: Correct, as long as you had
4 student population growth.

5 COMMISSIONER PUTNAM: I would think that that
6 would be a huge driver.

7 MR. WATKINS: Right. It clearly was a driver
8 of need for additional facilities, K through 12, no
9 doubt about it, assuming if you have student
10 population growth or to satisfy the existing
11 population. So I understand, and you're correct.

12 Not all of the PECO funding goes to K through
13 12. It goes to community colleges and universities
14 as well. And although you don't have it on your
15 chart there, I can look at -- you know, I'm sitting
16 here looking at a five-year history of, you know,
17 where did the funding go, where did the
18 appropriation go, where was it directed to?

19 And I have to say that -- and when we get to it
20 later in the slide, you'll see the amount of
21 appropriation -- a significant amount of the
22 funding, over a third, was devoted to universities.
23 So it didn't go just to K through 12. It went to
24 universities as well.

25 Once we look at, okay, well, what are our

1 long-term recurring obligations to pay debt service
2 on the debt that we've got currently outstanding,
3 then I turn to, well, how do we pay that. Let's
4 look at gross receipts. Let's look at the revenue
5 stream that secures this indebtedness. And that's
6 what this chart is intended to illustrate.

7 And it's historical gross receipts tax
8 collections for the last 10 years. And the blue
9 component is debt service, and the green component
10 is cash. So gross receipts taxes is used in two
11 ways. One, it's constitutionally dedicated to repay
12 debt, and then there is an amount of gross receipts
13 tax in excess of debt service that we call cash
14 that's the coverage amount that is appropriated as
15 cash for education facilities as well.

16 So that's how gross receipts are used. That's
17 what they're required to be used for
18 constitutionally. And these are the relative
19 proportions of how gross receipts taxes are used.

20 And the issuance of PECO bonds is limited by
21 the amount of gross receipts taxes that are expected
22 to be collected. So there's what we refer to in the
23 business as an ABT, an additional bonds test. And
24 it's embedded in the constitution, and then it's
25 embedded in law, and it says the existing debt

1 service on debt outstanding plus the debt service on
2 bonds we expect to issue can be no more than
3 90 percent of the expected gross receipts tax
4 collections.

5 And that test frames or establishes the
6 framework for determining how much PECO bonding
7 capacity is available. And that's the test that the
8 PECO estimating conference uses in generating a
9 number for the Legislature to use in appropriating
10 or authorizing the issuance of PECO bonds embedded
11 in the Appropriations Act.

12 GOVERNOR SCOTT: So basically all that gives
13 us is a ten -- if we do the max, each year it gives
14 us a -- assuming interest rates don't go up, gross
15 receipts stay where they are, we only have a
16 10 percent cushion.

17 MR. WATKINS: Correct.

18 GOVERNOR SCOTT: So do you think private
19 companies would do that, a 10 percent cushion?

20 MR. WATKINS: Municipal entities are -- that
21 would be fully leveraged, Governor.

22 GOVERNOR SCOTT: Yeah.

23 MR. WATKINS: I have to say, that would be
24 fully leveraged. Well, and that's what we see here
25 today when we get to the end of the story, is gross

1 receipts tax are fully leveraged relative to the
2 limitations that are embedded constitutionally.

3 And that's why we have the State G.O. backup.
4 Right? I mean, to the extent that gross receipts
5 are not sufficient, the State has pledged its full
6 faith and credit to make payments on these bonds.
7 And, fortunately, we've never been confronted with a
8 circumstance that required the State to appropriate
9 general revenues to make the debt service payments.
10 But, of course, we've always grown. We've never
11 seen the flip side of that until recently.

12 The conference process maintains that
13 discipline in terms of making sure that the
14 projections are going to be sufficient to satisfy
15 the test. But that doesn't protect you from
16 unanticipated reductions in that revenue stream that
17 would require the State to make payments from other
18 sources.

19 GOVERNOR SCOTT: And is the interest rate fixed
20 on all the debt?

21 MR. WATKINS: Yes, sir. We have a very plain
22 vanilla credit structure, very conservative
23 long-term fixed-rate debt. So we have no residual
24 risk on our balance sheet for either changes in
25 interest rates or refi risk for -- that you would

1 normally see in the corporate world with bullet
2 maturities, where you've got to roll it. This is
3 all 30-year amortizing, long-term fixed-rate debt.

4 So we've at least protected ourself on that
5 side of the equation. You can't control what the
6 revenues are going to do. But from a debt
7 standpoint, we won't have an accident, no
8 unanticipated problems on that front.

9 The next thing that we look at, after looking
10 at how gross receipts taxes are used, is to look at
11 the ten-year history of gross receipts tax
12 collections as well as a ten-year projection
13 generated by the Revenue Estimating Conference of
14 what gross receipts tax collections are expected to
15 be.

16 And what we see is from 2008 to 2009, basically
17 flat, at 1,126,000,000 in gross receipts tax
18 collections. And then we experienced a slight
19 decline in 2010. And we expect to remain flat in
20 2011, at a billion -- 1.1 billion in each year and
21 then again in 2012 of about 1.1 billion.

22 So what that means is, is once you fully
23 leverage a revenue stream, if you don't have growth
24 in that revenue stream, then you do not have any
25 capacity for additional indebtedness. And that is

1 the circumstance in which we find ourselves today,
2 and that is, no PECO bonding capacity until that
3 revenue stream resumes growth, assuming that these
4 estimates are accurate.

5 ATTORNEY GENERAL BONDI: How do you assume such
6 growth by -- let me put my glasses on. How do you
7 assume such growth by 2020?

8 MR. WATKINS: I leave that to brighter minds
9 than mine to figure that out. I deal in the world
10 of certainty. But there's an estimating conference
11 process. So the House has a conferree. The Senate
12 has a conferree. The director of Office of Economic
13 and Demographic Research has a conferree, and the
14 governor has a representative. And they're the
15 economist types who do estimates for everything,
16 student population, prison population, Medicaid, all
17 of the revenue streams. And so that's where these
18 revenue projections come from.

19 So I'm taking the institutional processes
20 within the State and extracting that data and then
21 just using it for purposes of framing the issue and
22 illustrating how all of this works.

23 GOVERNOR SCOTT: So basically you're assuming
24 we're going to start -- the state will start growing
25 again.

1 MR. WATKINS: The last thing I wanted to look
2 at in terms of illuminating sort of what's going on
3 is to evaluate the funding provided by PECO on an
4 annual basis. So this is the amount that
5 historically has been included in the Appropriations
6 Act for authorized PECO projects. And the blue is
7 the funding provided from debt from PECO bonds, and
8 the green is the cash appropriation used to fund
9 school construction.

10 And you can see that historically there have
11 been significant fluctuations in the amount of
12 funding provided by PECO. And you also see that
13 there is no PECO bonding capacity available in 2012.
14 The only thing that's available for next fiscal year
15 is the coverage amount or the cash from the excess
16 gross receipts taxes over the required debt service
17 payments to be made.

18 And but for -- for 2011, which is the current
19 fiscal year, but for a recharacterization of
20 communications services taxes as gross receipts
21 taxes, which then allows it constitutionally to be
22 leveraged, but for that recharacterization, there
23 would have been no capacity in 2011. So we are out
24 of capacity.

25 GOVERNOR SCOTT: Can you explain that again,

1 how that works?

2 MR. WATKINS: So constitutionally the State
3 cannot pledge taxes to repay debt, without a
4 referendum or a vote of the people. So when the
5 PECO program was established, they authorized two
6 things. One was a pledge of gross receipts taxes,
7 and the other was to authorize the issuance of full
8 faith and credit bonds.

9 So the only way we can issue debt is if it is
10 secured by gross receipts taxes. So when gross
11 receipts taxes leveled off and there was no
12 capacity, the Legislature recharacterized a portion
13 of communications services taxes as gross receipts
14 taxes. They shifted money that would otherwise go
15 to state general revenues and they made it --
16 recharacterized it as gross receipts taxes.

17 So now I've increased the revenue stream by the
18 amount I shifted and recharacterized. So there's no
19 tax increase. There's no increase in the amount
20 that we're collecting, but there's an increase in
21 the amount that we're calling gross receipts. And
22 then that creates capacity because the leverage
23 factor is, say, 12 to 1.

24 So if I shift 10 million over on a recurring
25 basis, then I generate 120 million in funding

1 available through bonding. And that's what was done
2 for the current fiscal year.

3 GOVERNOR SCOTT: So how do you do that without
4 going to get approval from -- there has to be a
5 referendum?

6 MR. WATKINS: No. That change is included in
7 law. The program itself was established by a vote
8 of the people. It's the only way you can pledge
9 taxes in the state. Once that's done, then it's up
10 to the Legislature to decide what the rate should be
11 and how much money is collected from that. So
12 there's no limitation on that aspect, once it's
13 authorized by the voters.

14 And in this case, there wasn't a tax increase.
15 There's just a redirection of revenues in order to
16 characterize them as gross receipts in order to
17 create bonding capacity.

18 GOVERNOR SCOTT: So are there more taxes that
19 the Legislature can do this, so we just continue to
20 -- seems like we just continue to leverage ourselves
21 up.

22 MR. WATKINS: The Legislature has the
23 prerogative on taxes and revenues and spending, yes,
24 sir.

25 ATTORNEY GENERAL BONDI: So I'm sorry. I just

1 don't understand. So how do we anticipate such a
2 growth from 2012 to 2014?

3 MR. WATKINS: That is the natural recovery of
4 the gross receipts taxes, back to this slide, where
5 it flattens out and starts to grow again. And then
6 you take that incremental piece and multiply it by
7 12, and that gives you the amount of funding that
8 could be -- potential bonding that could be
9 authorized by the Legislature.

10 So it's the organic growth in revenues
11 anticipated that drives that expected increase in
12 capacity in 2015. And it's really all because of
13 the multiplier effect.

14 GOVERNOR SCOTT: So the Legislature can
15 basically take any taxes they want and dedicate it
16 to this?

17 MR. WATKINS: Not any taxes. It depends on
18 what they're called. But therein lies the --

19 GOVERNOR SCOTT: So which ones can they
20 dedicate?

21 MR. WATKINS: The only -- currently, under the
22 current constitutional framework, the only taxes
23 that can be dedicated are gross receipts taxes for
24 PECO bonds, motor fuel taxes for right-of-way and
25 bridge construction bonds, which is another state

1 general obligation program, and a portion of motor
2 vehicle license tag revenues that are used to
3 support capital outlay bonds also for education
4 spending.

5 So those are really the three general
6 obligation bond programs. Away from that
7 authorization, they can't dedicate taxes, but the
8 Legislature can decide what is taxed and then what
9 they call a tax. So you could take a portion of
10 state sales tax and recharacterize it as gross
11 receipts taxes. And you haven't increased taxes,
12 but the revenue source takes on a different
13 character, and that character is authorized
14 constitutionally to be leveraged. And they can do
15 that by a change in law, which is what was done last
16 year by changing the law.

17 GOVERNOR SCOTT: And then leverage it up 12 to
18 1.

19 MR. WATKINS: Correct. So --

20 GOVERNOR SCOTT: But basically what this slide
21 says is right now there is, for 2012, we have no
22 opportunity to borrow any more money.

23 MR. WATKINS: For PECO, yes, sir.

24 GOVERNOR SCOTT: For PECO.

25 MR. WATKINS: So, in other words, the

1 Legislature, when they're looking at balancing the
2 budget, there's no PECO bonding available.

3 GOVERNOR SCOTT: And we wouldn't have had any
4 for 2011 but for the recharacterization of the
5 communications tax.

6 MR. WATKINS: That's correct. And that's all
7 because of the flattening out of the -- well,
8 actually, the reduction in gross receipts tax
9 collections in the current year, over what had
10 previously been collected.

11 One other point, one other observation -- well,
12 we'll go to the conclusion.

13 GOVERNOR SCOTT: Could I ask, Ben, could I --
14 so does everybody understand that there's -- because
15 I guess this money goes for, what, K through 12,
16 universities, community colleges?

17 MR. WATKINS: Correct.

18 GOVERNOR SCOTT: Everybody understands there's
19 no money? I mean, is that common knowledge?

20 MR. WATKINS: Yes, sir.

21 GOVERNOR SCOTT: Okay.

22 MR. WATKINS: And there has been a wringing of
23 hands and gnashing of teeth over that issue, yes,
24 sir.

25 ATTORNEY GENERAL BONDI: And you said a third

1 of it is universities, goes to universities? What
2 was the division there?

3 MR. WATKINS: You know, it changes every year.
4 It's the Legislature's prerogative, because each
5 project is specifically approved and set forth in
6 the Appropriations Act, and so it moves around.
7 There's no fixed amount that, you know, universities
8 get this, community colleges get this and K through
9 12 get this. So it's a legislative prerogative in
10 terms of what gets funded.

11 And there's a process for PECO, in reviewing
12 and ranking and submitting and evaluating and all of
13 that. So it moves around over time. For example,
14 just by way of example -- and I'm happy to send this
15 information to you. In 2011, the current fiscal
16 year, universities got 308 million. The total
17 appropriation for PECO in the current fiscal year is
18 731 million. Universities got 308 million of the
19 731. Community colleges got 210 million, because of
20 the huge explosion in growth in community college
21 students. School districts got 139 million, and
22 charter schools got 56 million. Okay?

23 Now, contrast that with -- let's just use
24 2008 -- a billion eight in appropriation for PECO in
25 2008. That's reflected, you know, on this chart.

1 So you see the fluctuation in the amount that can be
2 funded. And I'll comment on that momentarily.

3 Of a billion eight, universities got
4 660 million, school districts -- or community
5 colleges, half a billion, and school districts, half
6 a billion. So it's roughly a third, a third and a
7 third. So it moves around over time. But my point
8 would be there's significant volatility,
9 fluctuations in the amount of funding provided by
10 PECO.

11 And my observation is that's due to,
12 institutionally the process is set up -- when I say
13 the process, I'm talking about the PECO estimating
14 conference process -- to produce a maximum number.
15 And then they hand that to the Legislature and say,
16 well, here's the max -- because they're told by law,
17 generate the maximum, calculate the maximum amount
18 that can be leveraged with gross receipts taxes
19 available for PECO. And they produce a number. And
20 then there's a very short view of the world, and
21 that is one year at a time.

22 And so they grab that number, and that gets
23 embedded in the Appropriations Act, because what the
24 Legislature cares about is how much money is
25 available in PECO. They don't think, well, over the

1 next five years, we're going to run out of capacity,
2 or over the next three years, we're going to run out
3 of capacity. That's not part of the discussion that
4 takes place.

5 So there's not adequate long-term planning in
6 terms of the -- from my perspective, from a
7 financial management perspective, just an
8 observation, is the long-term planning aspect of the
9 need for capital outlay for schools simply doesn't
10 exist. And there's a very short-term view, and
11 there's a propensity to just grab the number and go
12 with it. But then what you do is you hit the wall
13 when you don't have those revenues.

14 GOVERNOR SCOTT: CFO Atwater?

15 CFO ATWATER: Yeah. To add to the conversation
16 with Mr. Watkins, the boards of our universities
17 will designate five-year building plans for those
18 institutions that come to the Legislature and are
19 laid out over a period of time. It's not as if -- I
20 won't speak to all decisions made. It is not as if
21 they just are wanting to grab the highest numbers.

22 Often those five-year plans or three-years are
23 pushed back because the support to build a chemistry
24 lab, which is not inexpensive for a university, or
25 when prior decisions have been made to build a law

1 school or a medical school or an entirely new
2 university comes online, that you're making --
3 you're trying to anticipate those five-year
4 forecasts for those universities and, as was
5 mentioned by the commissioner, obligations to a
6 class size amendment.

7 So I think it's -- I think, Governor, it's been
8 very healthy, the conversation you've just had. And
9 to try to meet some of those obligations, a past
10 Legislature did recharacterize to meet some
11 obligations that were there. And at least an
12 observation would be that they were seeing the signs
13 and you can see the decreases that they were trying
14 to make.

15 And I also think it's been made crystal clear
16 to those universities and community colleges, state
17 colleges, that it's time for us to buckle down. We
18 will not have the luxury of trying to recharacterize
19 future revenues or having those kinds of receipts
20 available to be bonding as we have in the past. So
21 I just want to add that it is not as if historically
22 they had tried to grab every dollar available.
23 They've been trying to work with the institutions
24 that were also coming with certain leverage, that
25 these are their five-year obligations and we've

1 committed to these universities these plans under
2 the boards of trustees. So I think it's very
3 healthy, the conversation you're directing us
4 through, Governor, very healthy. Thank you.

5 GOVERNOR SCOTT: Would you --

6 COMMISSIONER PUTNAM: I said, and the
7 chancellor affects those also.

8 CFO ATWATER: Yes, yeah, not the Legislature,
9 right.

10 MR. WATKINS: Clearly there is a process, and I
11 didn't mean to overstate. But it becomes -- it
12 becomes -- in retrospect, it becomes crystal clear.
13 I mean, hindsight is easy, right? And nobody
14 anticipated a drop in gross receipts revenues. This
15 never happened in 30 years. I mean, after all, we
16 live in Florida. Even the grass grows in the
17 winter. So it's just a place we've never been
18 before; that is, having less revenues than we ever
19 had before.

20 So in fairness to the legislative process --
21 and the CFO is uniquely qualified because he's the
22 one who -- the Legislature is the one who owns that
23 process. They're the ones who have to make the
24 difficult decisions about what the critical needs of
25 the State are, what are the merits of any particular

1 project and in allocating the scarce resources.

2 So the list is always longer than the resources
3 that are available to fund them. I have been in
4 government long enough to know that. And it doesn't
5 matter how much you spend, it's never enough. So I
6 do appreciate the difficult decisions and didn't
7 mean to characterize it as an arbitrary decision,
8 because there is a process. I'm just not part of
9 it.

10 So the benchmark debt ratio -- so the changes
11 in the revenue estimates and the change in the
12 estimated debt issuance did not have a material
13 impact, as they have in prior years. However, the
14 benchmark debt ratio remains above the seven percent
15 policy cap established by the Legislature. Expected
16 debt issuance is down because PECO issuance is down.

17 Most importantly, gross receipts taxes are
18 fully leveraged. I think that's the takeaway. And,
19 lastly, there's no PECO bonding capacity available
20 for fiscal year 2012, the upcoming budgetary year,
21 because there has been no growth in gross receipts
22 taxes. And so with that, I will conclude.

23 GOVERNOR SCOTT: Does anybody have any
24 questions?

25 CFO ATWATER: No comments.

1 GOVERNOR SCOTT: Thank you very much.

2 MR. WATKINS: Thank you, Governor. Thank you,

3 Cabinet.

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1 GOVERNOR SCOTT: All right. Thank you very
2 much. The next agenda is the Board of Trustees,
3 presented by Herschel Vinyard. Herschel, you're
4 here every meeting.

5 MR. VINYARD: I hope that's going to change.
6 Governor and Cabinet, there are three items on the
7 agenda today for your consideration. The first item
8 is consideration of revision to the delegations
9 granted to DEP by the Board of Trustees and a
10 request to enter into rule development. I think
11 Commissioner Putnam raised this issue at our last
12 meeting. These recommended changes will allow this
13 body to review things that typical board of
14 directors review and eliminate some of the more
15 minor items that y'all have had to endure and
16 previous governors and cabinets have endured.

17 It should improve permitting efficiency. We
18 estimate that it will cut the permitting time by
19 about 45 days by bringing some of this stuff
20 in-house to DEP. And, of course, we will continue
21 to notify your staff of the projects that we're
22 working on. And at any time, if a single member of
23 the Cabinet wants to agenda and vote on an item,
24 they have that prerogative.

25 The Department recommends approval. We do have

1 Janet Bowman of The Nature Conservancy that would
2 like to speak on the issue.

3 GOVERNOR SCOTT: Does anybody have any
4 questions before --

5 ATTORNEY GENERAL BONDI: No.

6 GOVERNOR SCOTT: Okay. Thank you. Good
7 morning.

8 MS. BOWMAN: Hi. Good morning. I'm Janet
9 Bowman with The Nature Conservancy. And since you
10 all are new to the Cabinet, one of the things I just
11 wanted to raise to your attention as you consider
12 this is Murphy Act lands. And Murphy Act lands are
13 lands that the State came into title for nonpayment
14 of taxes. Most of them are small lots scattered all
15 over the state. Most of them really have little
16 value to the State, and they're candidates, frequent
17 candidates for surplus.

18 But some of the Murphy Act lands are in marsh
19 areas and areas adjacent to Florida Forever projects
20 and other conservation projects. We have a preserve
21 in Northeast Florida, Machaba Balu, where there are
22 a number of Murphy Act parcels sort of in the
23 vicinity.

24 So we just want to point to y'all's attention
25 that there's still -- there's some conservation

1 value. I think we're okay with the delegation, but
2 we want to be sure that you all are aware that not
3 all Murphy Act lands are suitable for sale and that
4 DEP has a screening process for looking at how they
5 fit in with conservation lands, both local and
6 state. And we'll continue to sort of monitor and
7 work with them on those pieces. Thank you.

8 GOVERNOR SCOTT: All right. Thank you very
9 much.

10 MR. VINYARD: Governor, just so you know, it's
11 not been the Department's practice to sell Murphy
12 Act lands with conservation value.

13 GOVERNOR SCOTT: Okay. All right. Anything
14 else?

15 MR. VINYARD: Well, I think you need to vote.

16 GOVERNOR SCOTT: Is there a motion on Item 1?

17 CFO ATWATER: So move.

18 GOVERNOR SCOTT: Is there a second?

19 ATTORNEY GENERAL BONDI: Second.

20 GOVERNOR SCOTT: Moved and seconded. Show Item
21 1 approved without objection.

22 MR. VINYARD: The second item is Babcock Ranch
23 Preserve Management Agreement. And the staff is
24 recommending withdrawal of Item 2.

25 GOVERNOR SCOTT: Okay. Is there a motion for

1 withdrawal for Item 2?

2 CFO ATWATER: So move.

3 GOVERNOR SCOTT: Second?

4 COMMISSIONER PUTNAM: Second.

5 GOVERNOR SCOTT: Moved and seconded. Show Item
6 2 withdrawn without objection.

7 MR. VINYARD: The final item, Item 3, is the
8 Watson Island amended and restated partial
9 modification. Staff is recommending withdrawal of
10 Item 3.

11 GOVERNOR SCOTT: Is there a motion to withdraw
12 Item 3?

13 COMMISSIONER PUTNAM: So move.

14 GOVERNOR SCOTT: Is there a second?

15 ATTORNEY GENERAL BONDI: Second.

16 GOVERNOR SCOTT: Moved and seconded. Show Item
17 3 withdrawn without objection. Is there anyone that
18 wanted to speak?

19 MR. VINYARD: No, sir.

20 GOVERNOR SCOTT: Okay. All right.

21 MR. VINYARD: Thank you.

22 GOVERNOR SCOTT: Thank you, Secretary Vinyard.
23 This concludes our Cabinet meeting. We are
24 adjourned. Thanks, everybody, for coming today.

25 (Whereupon, the meeting was concluded at 11:05 p.m.)

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STATE OF FLORIDA)

COUNTY OF LEON)

I, Jo Langston, Registered Professional Reporter,
do hereby certify that the foregoing pages 4 through 41,
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IN WITNESS WHEREOF, I have hereunto set my hand
this 18th day of April 2011.

JO LANGSTON
Registered Professional Reporter