

T H E C A B I N E T
S T A T E O F F L O R I D A

Representing:

STATE BOARD OF ADMINISTRATION
DIVISION OF BOND FINANCE
DEPARTMENT OF REVENUE
DEPARTMENT OF VETERANS' AFFAIRS
ADMINISTRATION COMMISSION
BOARD OF TRUSTEES, INTERNAL IMPROVEMENT TRUST FUND

The above agencies came to be heard before
THE FLORIDA CABINET, Honorable Governor Scott
presiding, in the Cabinet Meeting Room, LL-03,
The Capitol, Tallahassee, Florida, on Tuesday,
February 22, 2011, commencing at 9:00 a.m.

Reported by:
JO LANGSTON
Registered Professional Reporter
Notary Public

ACCURATE STENOGRAPHY REPORTERS, INC.
2894 REMINGTON GREEN LANE
TALLAHASSEE, FLORIDA 32308
(850) 878-2221

APPEARANCES:

Representing the Florida Cabinet:

RICK SCOTT
Governor

ADAM H. PUTNAM
Commissioner of Agriculture

PAM BONDI
Attorney General

JEFF ATWATER
Chief Financial Officer

* * *

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BOARD OF TRUSTEES, INTERNAL IMPROVEMENT TRUST FUND
(Presented by HERSCHEL VINYARD)

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P R O C E E D I N G S

* * *

(Agenda Items Commenced at 9:15 a.m.)

GOVERNOR SCOTT: The first -- now we're going to the State Board of Administration. The first agenda is the State Board of Administration, presented by Ash Williams.

MR. WILLIAMS: Good morning, Governor, Trustees.

GOVERNOR SCOTT: Good morning.

MR. WILLIAMS: The first thing I want to do this morning is thank each of you for your generosity with your time last week. As you know, we conducted fiduciary training in all three offices. I think that's an impressive accomplishment, and it's the right foundation on which to build your leadership with the State Board.

Secondly, I wanted to report to you that as of the close of business on Friday -- yesterday was a market holiday -- the Florida Retirement System Trust Fund is up 19.96 percent, net of all costs, fiscal year to date, leaving our balance at \$128.4 billion. And also we have with us this morning a couple of senior executives from Hewitt EnnisKnupp, Mr. Steve Cummings, chief executive, and

1 Rowland Davis, one of the senior consultants with
2 whom we work regularly, just in case anyone has any
3 questions.

4 Unless there are any questions or comments on
5 any of those points, I'm happy to proceed with the
6 agenda. The first item, request approval of two
7 appointments to the Investment Advisory Council,
8 Martin Garcia and Mr. Charles Newman. Mr. Garcia is
9 with us this morning.

10 GOVERNOR SCOTT: Is there a motion to approve
11 Item 1?

12 CFO ATWATER: So moved.

13 GOVERNOR SCOTT: Is there a second?

14 ATTORNEY GENERAL BONDI: Second.

15 GOVERNOR SCOTT: Moved and seconded. Show Item
16 1 approved without objection.

17 MR. WILLIAMS: Thank you. Item 2, request
18 approval of a draft letter to the Joint Legislative
19 Auditing Committee affirming that the SBA trustees
20 have reviewed and approved the monthly Florida PRIME
21 and Fund B management summary reports and actions
22 taken, if any, to address material impacts. There
23 have been no material impacts.

24 Just as background on this item, the Florida
25 Legislature created the authority for the State

1 Board to manage a local government cash investment
2 pool back in 1977. The pool has been through a
3 number of iterations over the years, was
4 restructured by the Legislature in 2008 and
5 currently is a AAAM-rated full liquidity facility
6 that offers very, very low-cost cash management
7 services to governmental entities in Florida.

8 We provide very extensive transparency. We are
9 overseen by a separate advisory council, similar to
10 the Investment Advisory Council, called the
11 Participant Local Government Advisory Council, which
12 had a public meeting last week here in Tallahassee.
13 They meet quarterly, as does the IAC.

14 We have a very extensive website for the pool.
15 Currently the pool includes some 815 governmental
16 participants, \$7.3 billion in assets as of calendar
17 yearend 2010, and 1,800 different accounts. And,
18 again, we have pretty extensive audit oversight and
19 other oversight.

20 GOVERNOR SCOTT: Mr. Williams, can you explain
21 the benefit of the State in doing this and the
22 risk -- if there's any risk to the State in doing
23 this, having PRIME?

24 MR. WILLIAMS: I don't think there's any risk
25 to the State in doing it, from the standpoint that

1 the State is not guaranteeing any of the assets in
2 PRIME, number one. Number two, the investment
3 policies of the fund were completely rewritten and
4 risk reduced significantly in the wake of the
5 liquidity issues in the fourth quarter of 2007.

6 We run essentially -- the PRIME runs
7 essentially in keeping with the SEC's 2a-7
8 regulations, which are money market fund
9 regulations. So the statutory priorities for the
10 way the fund is managed, I believe, are quite
11 appropriate. And they are, in order of priority,
12 number one, safety, number two, liquidity and number
13 three, return. So the perspective is correct.

14 And the positive, I think, for having the PRIME
15 is the amount of money it saves local governments.
16 I'll be honest with you. When I came back to
17 Florida at the end of '08, one of the first issues I
18 had on my plate was should we be in this business at
19 all, should we simply close this thing down and
20 allow local banks or other institutions to handle
21 these assets.

22 And I was somewhat surprised when I went around
23 and spoke with local government officials, local
24 government associations, et cetera, that, no,
25 notwithstanding the issues that took place in

1 '07 and the subsequent actions to avoid their
2 recurrence, that they really valued the PRIME
3 vehicle.

4 And I think what has changed in investor
5 thinking that is appropriate is that it's not seen
6 as a place to put all of one's eggs. It has an
7 appropriate place as a very, very low cost, of a
8 high liquidity, very safe, but not particularly
9 exciting yield vehicle, as a diversifier and a low
10 cost service.

11 GOVERNOR SCOTT: Okay.

12 ATTORNEY GENERAL BONDI: May I ask a question,
13 Governor? Mr. Williams, could you comment on the
14 low fees that are charged to the local governments?

15 MR. WILLIAMS: Yes. The all-in cost of Florida
16 PRIME is roughly 2.6 basis points. That's a little
17 more than two and a half hundredths of one percent,
18 which is quite inexpensive by any standard. To put
19 that in context, the average of the competing
20 alternatives that local governments have access to
21 is about 20 basis points, or a significant multiple
22 of our costs.

23 The reason those costs are so low is really two
24 things. First, scale. Costs for managing assets
25 commonly are on a declining scale. So the more

1 money you're managing, the lower the fee is per
2 dollar invested. That's the big thing we have going
3 for us. The second factor is that we're not for
4 profit. So that is a big tailwind.

5 The history of Florida PRIME is at one time it
6 was the largest cash pool in the country. That
7 distinction now belongs to the State of Texas, with
8 an institution they run called TexPool. The Florida
9 PRIME fund is -- we don't manage that money
10 in-house. It's contracted out to Federated
11 Investors. Because of our scale, again, our pricing
12 is very advantageous. Federated also manages the
13 assets of TexPool in Texas.

14 And at the rate -- growth has come back as
15 confidence, I think, has returned to the fund. The
16 fund bottomed at \$4 billion at its low. It's now,
17 as I said, back over seven. So the confidence has
18 been earned back, I believe.

19 ATTORNEY GENERAL BONDI: Thank you.

20 GOVERNOR SCOTT: Anything else? Okay. So
21 there's a request for approval of the draft letter;
22 is that right?

23 MR. WILLIAMS: Yes.

24 GOVERNOR SCOTT: Is there a motion?

25 CFO ATWATER: So moved.

1 GOVERNOR SCOTT: Is there a second?

2 ATTORNEY GENERAL BONDI: Second.

3 GOVERNOR SCOTT: Moved and seconded. Show Item
4 2 approved without objection.

5 MR. WILLIAMS: Thank you.

6 GOVERNOR SCOTT: Can we go back to Item 1?

7 MR. WILLIAMS: Yes, sir.

8 GOVERNOR SCOTT: So Attorney General Bondi,
9 would you like to say something about your
10 appointment?

11 ATTORNEY GENERAL BONDI: Thank you, Governor.
12 Mr. Garcia is with us today. Not to embarrass him,
13 will you just stand for a moment, Mr. Garcia? He is
14 abundantly qualified. I'd like you all to know not
15 only does he have an extensive financial background
16 but exhibits the highest ethical standards, and I am
17 so proud that he is now a member of our Advisory
18 Council.

19 Mr. Garcia is one of the founding members of
20 Hill, Ward & Henderson law firm, and his public
21 service -- I could continue on all day. He's been
22 on the Florida Board of Governors for the Florida
23 Bar. He has been a trustee for Wake Forest
24 University, and he's been on the Judicial
25 Qualifications Commission, the Federal Nominating

1 Commission, and is currently on the Supreme Court
2 Nominating Commission. And we are honored to have
3 you. Thank you. And thank you, Governor.

4 GOVERNOR SCOTT: Thank you. And thanks for
5 serving. Okay. I'd like to recognize CFO Atwater.
6 I'm sure you'd like to say something.

7 CFO ATWATER: He'll be here Thursday, if we
8 could meet again. I guess we will be. Charles
9 Newman, Chuck Newman, has spent his entire
10 professional life in the financial services
11 industry. He served as the chief financial officer
12 and controller of Barnett Banks, Incorporated, which
13 at the time was about the 20th largest bank in the
14 country, responsible for the company's accounting,
15 financial reporting, management systems and investor
16 relations. Additionally, he served as a trustee of
17 the Barnett Bank's pension committee, with over 400
18 million in assets.

19 Prior to his banking career, he was a certified
20 public accountant with Ernst & Ernst. He and his
21 family have tremendous volunteer time in
22 not-for-profit work, just an outstanding individual.
23 We're going to benefit greatly from his
24 participation. Thank you.

25 GOVERNOR SCOTT: Thank you very much. Mr.

1 Williams, if you could go on to Item 3, please.

2 MR. WILLIAMS: Thank you, Governor. Item 3,
3 request approval of the SBA quarterly report
4 required by the Protecting Florida's Investments
5 Act. Now, again, by way of background on this one,
6 since this is a matter of first impression for you,
7 the Legislature in 2007 created the Protecting
8 Florida's Investments Act, which focuses on Sudan
9 and Iran and is designed to ensure that the SBA does
10 not have investments in companies that are
11 consorting with the governments of those countries,
12 supporting their military activities or otherwise in
13 any way aiding or abetting certain human rights
14 conditions that have been prevalent and are
15 disagreeable in those areas.

16 As a practical matter, the way we implement
17 this is to use outside advisory firms to do the
18 analysis on individual companies. And depending on
19 what the degree of consensus is we can form among
20 those advisory firms, we have two levels on which we
21 can place companies, either scrutinized, which means
22 they're on our list of companies that we will not
23 own their shares, or continued examination, meaning
24 they're on a watch list and they're under close
25 scrutiny.

1 We also communicate with those companies,
2 advise them of our concerns about their activities
3 and their relationships, et cetera, and what our
4 desired outcomes are, and make very clear that we
5 will not own their shares if they indulge in certain
6 prescribed behaviors.

7 Over time, a number of these companies have, in
8 fact, responded to that sort of communication and
9 have gone from being on the scrutinized list to the
10 continued exam to no scrutiny at all because they've
11 done what was asked of them. This has been part of
12 an effort that's taken place around the United
13 States, I believe has some federal support as well.
14 So that's the history of it.

15 In this particular report with regard to Sudan,
16 we've removed two companies from the scrutinized
17 list, which is to say they've responded to requests.
18 There have been no changes, no additions to that
19 list. And on continued examination, there have been
20 two companies added and none removed. With regard
21 to Iran, there have been no changes in the
22 scrutinized list and two companies added to the
23 continued examination list.

24 Mr. Mike McCauley is with us this morning at
25 the Board staff. Mike, among his other duties,

1 manages this program and is very, very familiar with
2 it, if there are any follow-up questions.

3 GOVERNOR SCOTT: Mr. Williams, does the federal
4 government require the same thing? Is this
5 something the federal government also does and then
6 the State does it also?

7 MR. WILLIAMS: I don't know that the federal
8 government has a requirement of this nature that
9 would cover states. I believe the federal
10 government, to the extent it has anything like this,
11 it would cover commerce, that is, U.S. companies
12 doing business with regimes of Iran, for example.

13 GOVERNOR SCOTT: And do you know what it costs
14 us to do this?

15 MR. WILLIAMS: Yes. The cost to date is
16 somewhere under three basis points. And the cost
17 actually over time sometimes is negative, which is
18 to say it's actually additive. Other times there is
19 a cost. What we see is a correlation between the
20 performance of energy companies, because that tends
21 to be where this will come to bear, oil and energy
22 companies.

23 So if energy companies generally are accreting
24 value, then -- and we have lower exposure as a
25 consequence of this, then it will tend to have a

1 drag on our portfolio. If they're falling, it will
2 tend perversely to seem to add value. But it's
3 generally been de minimus either way.

4 GOVERNOR SCOTT: That makes sense. Okay. Is
5 there a motion?

6 ATTORNEY GENERAL BONDI: Move to approve.

7 GOVERNOR SCOTT: Is there a second?

8 CFO ATWATER: Second.

9 GOVERNOR SCOTT: Moved and seconded. Show Item
10 3 approved without objection.

11 MR. WILLIAMS: Thank you very much.

12 GOVERNOR SCOTT: Thank you, Mr. Williams.

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1 GOVERNOR SCOTT: The next agenda is Division of
2 Bond Finance presented by Ben Watkins.

3 MR. WATKINS: Good morning, Governor, Cabinet
4 members.

5 ATTORNEY GENERAL BONDI: Good morning.

6 MR. WATKINS: Item Number 1 is approval of the
7 minutes of the February 1st meeting.

8 GOVERNOR SCOTT: Is there a motion on the
9 minutes?

10 ATTORNEY GENERAL BONDI: Move to approve.

11 GOVERNOR SCOTT: Is there a second?

12 CFO ATWATER: Second.

13 GOVERNOR SCOTT: Moved and seconded. Show Item
14 1 approved without objection.

15 MR. WATKINS: Item Number 2 is a report of
16 award on the competitive sale of \$22.1 million in
17 Board of Governor Revenue Bonds for Florida State
18 University. The bonds were sold at competitive sale
19 and awarded to the low bidder at a true interest
20 cost rate of approximately 4.42 percent. The
21 transaction consisted of both a new money piece,
22 \$15.2 million, for construction of a new parking
23 facility at FSU, as well as a six -- \$7 million
24 refunding piece. The refunding transaction resulted
25 in savings to the State of approximately 525,000 on

1 a gross basis or 442,000 on a present value basis.

2 GOVERNOR SCOTT: So these are revenue bonds, so
3 the only risk the university has is if the parking
4 facility -- it's for parking, right?

5 MR. WATKINS: That's correct.

6 GOVERNOR SCOTT: So if the parking facility is
7 not used. It's not a general obligation --

8 MR. WATKINS: That's correct.

9 GOVERNOR SCOTT: -- of the university.

10 MR. WATKINS: That's correct. It's secured
11 specifically by a dedicated revenue stream. In this
12 case it's the sale of parking decals as well as
13 fines generated from illegal parking on campus, as
14 well as a transportation access fee, which is a
15 mandatory student fee assessed on a per-credit-hour
16 basis. So those are the three revenue streams that
17 are specifically pledged to these bonds. So the
18 bonds are just secured by those revenue streams and
19 not a general obligation of the university and no
20 financial liability of the State.

21 GOVERNOR SCOTT: So no financial liability for
22 the State, no financial liability for the
23 university, other than these dedicated revenues, I
24 guess, right?

25 MR. WATKINS: That's correct.

1 GOVERNOR SCOTT: Is there an implicit guarantee
2 by the university?

3 MR. WATKINS: Clearly, investors would expect,
4 if there were ever a shortfall in the revenue
5 stream, that a university would make up that
6 shortfall with other monies. There is no legal
7 obligation.

8 GOVERNOR SCOTT: Do the documents state that
9 there's no legal obligation by the university?

10 MR. WATKINS: Yes, sir. The security for these
11 bonds is solely the revenues pledged to their
12 repayment.

13 GOVERNOR SCOTT: So you probably don't know off
14 the top of your head, but do you know the amount of
15 debt the university has right now?

16 MR. WATKINS: It is -- the university has debt
17 outstanding for various purposes, for dormitories,
18 parking garages, food service, as well as direct
19 support organizations, which are like wholly-owned
20 subsidiaries, if you will, of the university.

21 They're considered component units for financial
22 accounting purposes but are separate legal entities.

23 And the -- I pulled that information together
24 yesterday. Let me see if I can find it. Excuse me.
25 It's a few hundred million dollars, to answer

1 generally, Governor, but specifically --
2 specifically, FSU proper has \$180 million of debt
3 outstanding, and the DSOs have approximately
4 \$90 million of debt outstanding. So on a combined
5 basis, \$270 million of debt for Florida State
6 University and its DSOs.

7 GOVERNOR SCOTT: Do you know what the interest
8 coverage is on that debt?

9 MR. WATKINS: Not on the -- the way that the
10 street evaluates, investors and analysts evaluate it
11 is to look at each revenue stream specifically. In
12 other words, parking is evaluated separately. The
13 revenue securing the debt is evaluated. For
14 dormitories, it would be the housing revenues are
15 looked at in relation to the debt service payable.
16 And for the parking facility transaction, if my
17 memory serves me correctly, Governor -- excuse me --
18 I don't go from memory so well anymore for specific
19 questions.

20 GOVERNOR SCOTT: I don't.

21 MR. WATKINS: But the coverage is about -- the
22 max annual debt service on the parking facility
23 bonds, about \$5.6 million.

24 GOVERNOR SCOTT: Okay.

25 MR. WATKINS: The net revenues generated from

1 operating the parking facilities, approximately
2 \$8.8 million. So 1.6 times cover.

3 GOVERNOR SCOTT: Is that what these things are
4 generally, that's the max?

5 MR. WATKINS: You know, it depends on what the
6 credit is, and so it's hard to generalize. The more
7 secure the revenue stream, like a mandatory student
8 fee, the lower the coverage can be without
9 tremendous concern about it, there being a
10 shortfall, because it's all based on the number of
11 students and how many hours they take.

12 If it's based on a user fee, something
13 optional, then there's much more risk with
14 operational risk, if you will, in terms of
15 generating sufficient revenues to cover the debt
16 service. And so it varies across the board,
17 depending on what the nature of the credit is.

18 GOVERNOR SCOTT: Okay. Does anybody have any
19 questions? Okay. Is there a motion on Item 2?

20 ATTORNEY GENERAL BONDI: Move to approve.

21 GOVERNOR SCOTT: Is there a second?

22 COMMISSIONER PUTNAM: Second.

23 GOVERNOR SCOTT: Moved and seconded. Show Item
24 2 approved without objection.

25 MR. WATKINS: Item 3 is another report of award

1 on the competitive sale of \$38.9 million in
2 refunding bonds. These bonds are refunding bonds
3 issued to redeem State University System Revenue
4 Bonds, which are secured by a capital improvement
5 fee and building fee. The bonds were sold at
6 competitive sale and awarded to the low bidder at a
7 true interest cost of approximately 2.31 percent.
8 The transaction generated gross debt service savings
9 of \$4.6 million, or on a present value basis,
10 \$4.2 million, or 9.9 percent of the refunding bonds.

11 GOVERNOR SCOTT: Okay. Any questions? Is
12 there a motion on Item 3?

13 COMMISSIONER PUTNAM: So moved.

14 ATTORNEY GENERAL BONDI: Second.

15 GOVERNOR SCOTT: Moved and seconded. Show Item
16 3 approved without objection.

17 MR. WATKINS: And, Governor, if I may, the last
18 item on the agenda is a presentation, talking about
19 the State's debt affordability study.

20 The debt affordability study is a report that
21 we prepare annually in December -- thank you, Mary
22 Alice -- that we prepare in December of every year.
23 And the report is provided -- it's information
24 provided to the Legislature. And the report is
25 updated for updates in the revenue projections or

1 the Revenue Estimating Conference numbers to reflect
2 changes in the economic environment going forward.

3 The report provides detailed information
4 regarding the State's debt, debt ratios, the level
5 of reserves that the State has available to it, as
6 well as an overview of the credit ratings and any
7 developments that may have occurred over the course
8 of the year. This presentation is intended to
9 highlight the key elements of that more detailed
10 report for your information.

11 First, the debt affordability study, what is
12 it, what's the purpose of it and how does it work?
13 What is it? It is, in effect, a quantitative
14 analysis to evaluate the State's debt position on an
15 ongoing basis. And the purpose of this debt
16 affordability report is to provide a framework for
17 measuring, monitoring and managing the State's debt
18 position.

19 It provides information regarding the debt
20 burden of the State to the Legislature. And so it
21 provides a mechanism to integrate the legislative
22 function that decides what we borrow for and how
23 much we borrow with the executive branch function,
24 this board, and the debt management function it
25 provides for the State.

1 It is -- in effect, it's a financial model
2 based on two key assumptions. One is debt burden
3 measured by what is our annual payment required,
4 what is our annual debt service obligation, and then
5 secondly, what are the revenues that we have
6 available to make the payments with.

7 And the Legislature has designated a level
8 which we use as a benchmark to manage ourselves by.
9 And that is, the debt ratio is debt service to the
10 revenues available to pay, very simple. It is a
11 six percent target and a seven percent cap. And
12 those are the policy levels that the Legislature has
13 adopted and that we use to measure and manage
14 ourselves by.

15 And the debt affordability report and the
16 information provided provide a framework for us to
17 be able to look at our debt in the aggregate rather
18 than looking at any specific debt program that the
19 State may be engaged in.

20 This is an outline of the information included
21 in this presentation and what we'll go over today.
22 First we have calculated the total amount of direct
23 State debt, and then we have identified and
24 calculated the amount of indirect debt. We've
25 evaluated the growth in debt over a ten-year period

1 and a growth in the debt service requirements
2 associated with that debt.

3 Then we've got projections included in here,
4 embedded in the benchmark debt ratio, which takes
5 into account future expected debt issuance, as well
6 as the revenue projections promulgated by the
7 Revenue Estimating Conference. And we look at where
8 the benchmark debt ratio is relative to this
9 six percent target and this seven percent cap and
10 then provide that information to the Legislature so
11 they have a long-term look about where we are
12 currently based on the level of debt we have
13 outstanding and the debt burden associated with that
14 relative to the revenues that we expect to have
15 available in the future. We also evaluate the
16 levels of reserves available in the State, and we
17 review the credit ratings.

18 This first graphic illustrates the amount of
19 outstanding debt by programmatic area. It's just to
20 provide a very high level view about what did we use
21 debt for in the State. You can see that the
22 aggregate amount of direct debt, this is debt issued
23 directly by the State or debt secured by a revenue
24 stream that's a traditional state revenue stream, is
25 \$28.2 billion at June 30, 2010.

1 And there's two components that make that up.
2 One is net tax supported debt, which is debt secured
3 by tax streams, and then there's self-supporting
4 debt, which is debt secured by user fees. The best
5 example of that is Florida's turnpike, where you --
6 the debt is secured by a user fee which is dependent
7 on the user's use of the facilities being financed.

8 The largest investment in infrastructure is
9 obviously education. \$15.8 billion, or 56 percent
10 of the total state debt outstanding is related to
11 building schools and the university system. The
12 second largest component is for transportation,
13 seven and a half billion, or 26.6 percent, followed
14 by environmental bonds, which is the third largest
15 program, \$3 billion used for acquiring conservation
16 land. So no surprises in terms of where the
17 proceeds of the borrowing has been used and the
18 infrastructure that's been provided for.

19 But this is a fairly static picture, and it
20 doesn't change much from year to year. Once you
21 assimilate or aggregate \$28 billion of debt, the
22 incremental change is not significant. But what is
23 important is to look at the level of debt that's
24 over a much longer period of time. So ten years is
25 the horizon that we look at here, and we see the

1 growth in debt over a decade. And we see that over
2 the last ten years the debt, direct debt outstanding
3 at the state level has gone from 18 billion in 2000
4 to 28.2 billion in 2010.

5 And the increases in debt are a net number, so
6 it's the amount of debt that we issue during a year
7 less the amount of debt paid off during the year.
8 We issued about \$3.1 billion of debt in 2010, and
9 the net increase for 2010 was 1.8 billion,
10 significantly above the ten-year average, which is a
11 reflection of issuance of debt that had previously
12 been authorized.

13 The biggest single component of the net tax
14 supported debt increase -- and this is information
15 that's included in the Legislature to highlight
16 what's being included in this number, and it's the
17 addition of a public -- the execution of a
18 public/private partnership agreement for the Port of
19 Miami tunnel project, which added approximately
20 \$543 million to the outstanding debt of the State.

21 So this is a reflection -- when we do this
22 analysis, we look at it from an economic standpoint.
23 And what I mean by that is, if it's an encumbrance
24 of a traditional state revenue, like a tax stream,
25 then we include it in debt whether we issue it or

1 not. And the point is, is it's encumbering on a
2 long-term basis traditional state revenues, monies
3 that otherwise could be used for another purpose.

4 So, for example, in the P3 context, that's not
5 debt we issued, but there was a contract signed for
6 a vendor providing for availability payments over
7 the next 35 years that are payable for monies in the
8 State Transportation Trust Fund. That operates the
9 same as debt would, whether we issued it or not.

10 And so we ignore the legal boundaries, if you
11 will, of which entity issues it and look solely at
12 is this an encumbrance of a traditional state
13 revenue stream, when we're evaluating the amount of
14 debt that we have outstanding.

15 Next is indirect debt. This is another
16 category of debt, indirect debt. And the
17 distinction is important because this information is
18 not included in the benchmark debt ratio. So I've
19 included it here because this is debt that's issued
20 by another legal entity, and it's not secured by
21 revenues that flow through the State's budget, so
22 it's not one of those things I just described.

23 But it is, if you look at it from a citizens'
24 and taxpayers' standpoint, a potential future
25 financial burden that they may have to bear. And so

1 the best example of this or the largest example of
2 this is the insurance entities that have been
3 created in the state, Citizens and Cat Fund. And so
4 you see the largest component of indirect debt is
5 attributable to these insurance-related entities,
6 followed by the Florida Housing Finance Corporation,
7 with \$3.8 billion, and university direct support
8 organizations of \$1.7 billion.

9 So these are -- this is debt that is associated
10 with the State, not a direct debt of the State, not
11 secured by traditional state revenues or revenues
12 that flow through the State's budget. And it's
13 \$16.4 billion in the aggregate.

14 Then we look at the growth in indirect debt
15 over the last five years. That's a significant --
16 or the growth has occurred during that period of
17 time. It has increased from six and a half billion
18 dollars in 2005 to \$16.4 billion in 2010. So the
19 bad news is that we've had a significant increase in
20 the amount of indirect debt that's a potential
21 contingent liability on the citizens, taxpayers of
22 the state. The good news is, is most of the debt
23 related to the insurance entities are liquidity
24 financings.

25 And what I mean by liquidity financings is it's

1 money borrowed to have cash in the bank. After the
2 '04-'05 and '05-'06 storm season, the reserves that
3 had been accumulated in those entities were used to
4 satisfy their contractual obligations, and we
5 actually incurred a deficit. And so the liquidity
6 financings are designed specifically to put cash in
7 the banks to pay claims after a storm, so that that
8 payment of claims is not dependent on credit market
9 access. So there's \$7.1 billion in liquidity
10 financings on a combined basis for both Citizens and
11 Cat Fund currently outstanding. So the net debt, if
12 you net out the liquidity because you've got the
13 cash in the bank from an asset standpoint to
14 liability, it's more like \$9.3 billion.

15 GOVERNOR SCOTT: What does it cost us to have
16 that 7.1 billion available?

17 MR. WATKINS: You know, I would have to look at
18 that, Governor. That's not something that falls
19 directly under my domain. But there is negative arb
20 associated with that, I'm sure of that, just because
21 of the current interest rate environment that we're
22 in. If you move out the yield curve and you borrow
23 three-, four- or five-year money and you turn around
24 and you invest it in liquid assets, something safe
25 and secure, maturing inside of a year, you're going

1 to be under water on that trade. And there's going
2 to be cost of carry associated with having that
3 money, having that money available.

4 GOVERNOR SCOTT: Okay.

5 MR. WATKINS: The next slide simply aggregates
6 the direct and the indirect debt to show you the
7 aggregate amount of all debt outstanding, either by
8 the State proper or associated with the State. And
9 you see \$44.6 billion in total debt outstanding for
10 the State, with the largest single component being
11 the net tax supported debt at \$23.6 billion that we
12 talked about, the indirect debt at 16.4 billion, and
13 self-supporting debt at 4.6 billion.

14 The reason that I've included this slide for
15 the first time is because the indirect debt is
16 becoming an increasingly important component of the
17 debt's overall liability profile, because it's grown
18 so significantly over the last five years, and it
19 represents a future financial burden on the
20 citizens, taxpayers of the state.

21 And we had been successful in arguing that it
22 shouldn't affect the State's overall credit rating,
23 but the rating agencies have been less patient in
24 not believing that Citizens and Cat Fund and costs
25 associated with hurricanes could have an adverse

1 impact on the State's overall financial position.
2 And so they've started referring to the potential
3 catastrophic losses as a potential contingent
4 liability affecting the State proper rating, and so
5 I wanted to bring that to the attention of the
6 Legislature, while they're formulating their
7 policies and their decisions regarding these two
8 insurance-related entities.

9 Okay. Ten-year look at the growth in the
10 annual debt service requirements. Debt service, no
11 surprise here. The annual debt service requirements
12 have increased, mirroring the increase in the debt
13 that's been outstanding over the last ten years.
14 And you see from this graph the annual debt service
15 requirements have increased from \$1.2 billion in
16 2000 to 2.1 billion in 2010.

17 GOVERNOR SCOTT: Is this all interest, only
18 interest?

19 MR. WATKINS: This is principal and interest,
20 so debt service requirements. The amount that we
21 have to pay annually without regard to P or I.

22 The debt service on the existing obligations
23 increases to \$2.3 billion in 2013, and that's
24 primarily because we don't have a full year's debt
25 service costed in the latest issuance, as well as

1 the delayed payment called for under the
2 public/private partnership agreements for the debt
3 that's been included in the overall State's debt
4 ratio.

5 Those payments have been deferred or delayed
6 until the projects are brought online in 2013 and
7 2014. And so we actually have increases in debt
8 service on the amount of debt that we currently have
9 outstanding that we wouldn't normally see because we
10 normally adhere to a level debt scenario. So the
11 debt service payments are the same in year one as
12 they are in year 20 or year 30, and so you end up
13 with a more level debt structure, and you don't
14 normally have increasing debt service requirements.

15 This graphic is very important from a budgetary
16 perspective because it represents the amount of
17 payment, it represents the annual recurring payment
18 that the State has to make for the debt that's
19 outstanding currently, money that's been borrowed
20 and spent before we turn the lights on. Before we
21 do anything else, we've committed \$2.3 billion on a
22 recurring basis to pay for debt that's currently
23 outstanding, it's been borrowed and spent to build
24 the infrastructure in the state. And it's the
25 numerator of the benchmark debt ratio, what is our

1 annual debt service requirement. So \$2.3 billion is
2 the number.

3 Next we look at revenues available for debt
4 service. This is the denominator of the equation on
5 the calculation of the benchmark debt ratio. It's
6 important to look at it over a longer period of time
7 because the next slide that we go to is going to
8 look at the benchmark debt ratio, how that's behaved
9 and where we are. And this chart really explains
10 it.

11 You see the historical revenue collections over
12 the last ten years represented by the burgundy or
13 the red bar chart, and the blue chart being the
14 Revenue Estimating Conference projections. These
15 revenues are general revenues, plus revenues that
16 are dedicated to pay debt service on bonds.

17 So we add those two components together in
18 calculating revenues available for debt service.
19 And you can see by this chart the run-up in revenues
20 in the boom years, from 2003 to 2006, and then you
21 can see the flip side of that from 2006 through
22 2009, with the precipitous decline in revenues
23 because of the economic weakness and financial
24 crisis.

25 In 2010 revenues were 2.3 billion above 2009,

1 but that revenue growth was really primarily
2 attributable to adding another revenue stream to the
3 base for a new financing program, not organic growth
4 in revenues, and that affects the benchmark debt
5 ratio. So -- and the blue really shows the
6 projected growth in revenues if the Revenue
7 Estimating Conference numbers are right, what the
8 growth in revenues should be.

9 Now we combine those two components to produce
10 the benchmark debt ratio, since this is the measure
11 that we use to manage ourselves by. And the
12 benchmark debt ratio is, as I said before, debt
13 service as a percentage of revenues available for
14 debt service.

15 And you can see that the benchmark debt ratio,
16 what we have -- we have a green line, a horizontal
17 green line, which is a target benchmark debt ratio,
18 and a horizontal red line, which is the debt cap or
19 the -- and you see the historical on the left-hand
20 side of the chart, the historical evolution of that
21 benchmark debt ratio over the last ten years. And
22 then the blue line continuing to the right is the
23 projected benchmark debt ratio based on including
24 expected future issuance of approximately
25 7.2 billion on the State's existing bonding

1 programs, as well as the revenue, estimated revenue
2 growth produced by the Revenue Estimating
3 Conference.

4 And you see a significant increase in the
5 benchmark debt ratio from '06 through '09. And that
6 really is attributable to the precipitous decline in
7 revenues, obviously the benchmark debt ratio
8 operating inversely related to the revenue
9 collections. And then you see the improvement in
10 the ratio over the last year because of the adding
11 additional revenues to the base, and a projected
12 improvement in the benchmark debt ratio over a
13 longer term.

14 But I would caveat that by saying the
15 improvement in the benchmark debt ratio is largely
16 dependent on realizing the revenue growth projected
17 by the Revenue Estimating Conference.

18 Next is the level of reserves that we have.
19 This is a very important measure from a ratings
20 perspective because it's what we have left at the
21 end of a year, and it is a measure of financial
22 flexibility should the State confront any financial
23 issues, either on the spending side or for
24 uncontrollable issues.

25 The numbers included on this chart include

1 balances in the budget stabilization fund and
2 unreserved, undesignated general fund balances. And
3 you can see the tremendous increase in the level of
4 reserves during the boom years, through --
5 '03 through '06, and then you see the substantial
6 decline in revenues due to those monies being used
7 as a component of the budget balancing and to
8 mitigate spending cuts that would otherwise have
9 been necessary to balance the budget during a period
10 of declining revenues.

11 Of note is the -- on the right-hand side, you
12 see a red line, and that's the projected reserves at
13 the end of the current fiscal year and how that has
14 changed. And the change is because the Revenue
15 Estimating Conference promulgates lower estimated
16 revenues, approximately \$530 million in the current
17 fiscal year. That has a direct impact on the money
18 we expect to have available at the end of the year.

19 And so the combined balance now is
20 approximately \$530 million, or 2.4 percent of
21 general revenues. That is a traditional measure
22 used by the rating agencies and analysts to measure
23 the level of reserves. And it's down substantially
24 from its high, and it's expected to be down from the
25 prior fiscal year.

1 And then we -- this is the same chart, only we
2 include trust fund balances. A component of the
3 budget balancing exercise over the last three years
4 has been to redirect or to use trust fund balances
5 that were otherwise unavailable by statute. Through
6 the appropriations process, those monies have been
7 redirected and used as a component of balancing the
8 budget. And when we include the trust fund
9 balances, \$3.8 billion, or last year the reserve
10 balances were \$3.8 billion, or 17.9 percent of
11 general revenues, and in the current fiscal year,
12 again, a decline in the expected reserves available
13 at the end of the year, because the budget
14 contemplates a use of a portion of these reserves,
15 and they declined to 2.1 billion on a combined
16 basis, or 9.2 percent of general revenues.

17 Lastly, a review of credit ratings. These are
18 simply the factors analyzed, that the rating
19 agencies analyze in assigning the State's credit
20 rating, governance framework, financial management,
21 budgetary performance, debt liability profile, and
22 the economy. And the two, there has been -- the
23 rating analysis hasn't been static. There have been
24 changes in the methodologies used by the rating
25 agencies over the course of the last 18 months. In

1 an effort to be more quantitative and more
2 transparent, they have modified their analysis.

3 The feedback that we've gotten, we've been
4 through Moody's new credit score card, and we rank
5 in the top tier, tier one, top 20 percent of all
6 states, and we recently completed Standard & Poor's,
7 which announced a new rating methodology in January,
8 has also completed their review. We end up with a
9 quantitative score of 1.4, which is indicative of a
10 AAA rating.

11 At the end of the day, at the bottom, the State
12 enjoys very strong credit ratings, AAA by two, AA-1,
13 one notch below, by Moody's. However, I would say
14 the caveat is a negative outlook by both S & P and
15 Fitch. What that means is you have three different
16 outlooks. You have a positive, a negative and a
17 stable. And an outlook is a -- just as the name
18 implies, it says which way is your rating likely to
19 go, based on all these five characteristics. And so
20 that's why we have a negative outlook from S & P and
21 Fitch.

22 This is simply an outline of the credit
23 strengths and the challenges confronting the State.
24 This is a way for me to articulate to the
25 legislative leadership what we've done well and what

1 we're challenged by. And if I had to distill this
2 to its essence, the two biggest concerns, the two
3 places that the State is most vulnerable, one are
4 level of reserves, and second is maintaining
5 structural budget balance.

6 And what that means is using recurring revenues
7 for recurring expenditures and not using one shots.
8 And the State has really distinguished itself in the
9 past for not resorting to one shots to balance the
10 budget.

11 So -- and the variable, the most important
12 variable that we have absolutely no control over is
13 the economy; what's the economy going to do going
14 forward, what's the housing market going to do going
15 forward, what's the unemployment going to do, is
16 there going to be employment growth and what is it
17 and how much is it. And those are the kinds of
18 demographic factors and economic factors that will
19 be integrated into the rating agency's analysis.

20 In conclusion, just to repeat the high points,
21 total direct state debt of \$28.2 billion and
22 indirect debt of \$16.4 billion. Indirect debt and
23 the obligations related to public/private
24 partnerships are becoming a more significant factor
25 in the State's overall debt profile.

1 Recurring annual debt service requirements on
2 existing obligations, 2.2 billion annually. A
3 benchmark debt ratio of approximately 7.4 percent,
4 in excess of the seven percent cap, and continues to
5 be in excess of the seven percent cap. Projected
6 improvement in the debt ratio is largely dependent
7 on realizing the growth in revenues anticipated by
8 the Revenue Estimating Conference, which may or may
9 not happen. General fund reserves are down and
10 expected to be down again at the end of the current
11 fiscal year.

12 And the State enjoys very strong credit ratings
13 and access to the credit markets, at very
14 cost-effective, based on the two AAAs and the one
15 AA-1. But we're vulnerable to economic conditions
16 and budgetary challenges going forward.

17 So that's everything, Governor. That's the
18 deep dive.

19 GOVERNOR SCOTT: All right. First off, thank
20 you very much. Could you at the next Cabinet
21 meeting give me the debt per capita, both the direct
22 and the indirect?

23 MR. WATKINS: Sure. Not on the indirect,
24 Governor. On the direct debt I can. And that's
25 included in the -- the debt ratio is one of the

1 elements. It's included in the report, which you've
2 seen, obviously, and read. And it is -- and it's
3 not focused on in the presentation. But \$1,192.

4 GOVERNOR SCOTT: Yeah, 1,200.

5 MR. WATKINS: Per person.

6 GOVERNOR SCOTT: Okay. And that's the direct.

7 MR. WATKINS: That's the direct. It does not
8 include the indirect.

9 GOVERNOR SCOTT: All right. And then let me
10 know what the cost of the insurance debt is, the
11 annual cost is. And then the last is -- I don't
12 remember seeing in the report. In the report, does
13 it have the projected principal and interest
14 payments over the next ten years?

15 MR. WATKINS: It does.

16 GOVERNOR SCOTT: That's all I had.

17 CFO ATWATER: I have a question. Could you
18 share with us the reaction you're getting by
19 including the -- or elevating the conversation
20 including our trust funds reserves as part of the
21 debt ratio to the rating agencies. How are they
22 responding to that, looking back historically at how
23 the Legislature has managed that process and where
24 they have utilized those dollars? Are they
25 responding that that's making sense?

1 MR. WATKINS: Yes, sir, they are. We have
2 to -- we've made headway. It's not part of the
3 traditional state measure. The traditional state
4 measure, as I referred to, was what are your general
5 fund reserves.

6 CFO ATWATER: Right.

7 MR. WATKINS: Which is the budget stabilization
8 fund and unreserved, undesignated general fund. And
9 that was their traditional measure. And they're
10 hard to change, but we've been hammering away on
11 them for the past four years about, listen, we have
12 this other source of financial flexibility, and
13 we've used it.

14 And so they've now embedded within their rating
15 reports and in their methodologies "and other monies
16 that may be available." And so what they're
17 referring to in their very oblique way -- because
18 they don't talk directly, they signal -- is that,
19 yes, there are states, because of their organic
20 makeup, that have other sources of financial
21 flexibility. And so they've started giving us
22 credit for the embedded trust fund balances that we
23 have, because we've demonstrated historically that's
24 been a source of financial flexibility during
25 difficult economic times to balance the budget, and

1 so we are getting credit for that.

2 They haven't formalized any quantitative
3 metrics around that. But I would say that's headway
4 because they've recognized and acknowledged that
5 there are other sources of financial flexibility
6 besides general fund reserves.

7 CFO ATWATER: How about, if you could just
8 maybe as well give us some other feedback at our
9 next time, the question on liquidity financing, that
10 when that took place, it seemed to be that everyone
11 was concerned as to the ability to go to the market,
12 and why don't we -- and I don't recall the wisdom of
13 the entire decision -- why don't we go now and have
14 some of that liquidity.

15 Is there any thought that the conditions today
16 might provide for us paying down some of that and
17 that caution is not as great a concern as it was at
18 that time?

19 MR. WATKINS: Well, there were two things
20 driving the decision at that point in time, and this
21 isn't directly in my domain, but I can speak to it.
22 And that is, when you don't have any money in the
23 bank and you have contractual liabilities for
24 multi-billion dollars that you have to pay out money
25 on a real-time basis, it's not a prudent thing to do

1 not to have any money in the bank. And so that was
2 the fundamental concern in putting those in place.

3 But there are also credit market access issues.
4 And, you know, we're talking about multi-billions of
5 dollars. And those deals just don't -- they don't
6 happen automatically. And during periods of
7 volatile market conditions, and now we've seen it in
8 spades with the financial crisis, there are periods
9 of time when you can't access credit.

10 And so that was also a part of the decision.
11 One other element of that is the tremendous increase
12 in the liability that was being assumed by these
13 entities or that was mandated legislatively that
14 they write the coverage for.

15 So you have a tremendous increase in the
16 exposure and no money in the bank to satisfy the
17 contractual obligations. So that was the real
18 thinking behind let's put some money in the bank.
19 And it will run off. It's going to run off
20 naturally. It's on the short end of the yield
21 curve. And as balances have built, because we
22 haven't had any storms -- we've been very, very
23 fortunate, we've been lucky, and we haven't had any
24 storms, and so reserves have been accumulating
25 naturally because of the excess revenues that are

1 generated by providing the coverages.

2 And so you're going to have a natural running
3 off of the liquidity financings because they're
4 short. At the same time you're getting an
5 accumulation of assets to provide the liquidity that
6 you need going forward.

7 CFO ATWATER: That's a good update. But I
8 would be curious if you would -- you might take us
9 through the exercise of analyzing, as that's
10 happening, as we have built up our reserves, if the
11 marketplace -- if it would be any more conducive to,
12 knowing we may have to hit it at some point, if the
13 tragic occurrence of the storms came and hit us
14 hard, is there an opportunity and should it be part
15 of all the things we're considering as to retiring
16 some of that, as reserves have grown?

17 MR. WATKINS: Absolutely.

18 CFO ATWATER: We don't need an answer now.
19 Just as part of that overall thought process, I
20 understand that wisdom of why it was done, but if
21 things improved and we've gotten some reserves,
22 where that could be something we could take off our
23 back. And I think it's to an important point for
24 all of us here, I ask you to do a calculation as to
25 what might be the risk of us dropping one rating and

1 being able to compare ourselves to what a New York
2 rating is today or what a California rating is if,
3 God forbid, our behavior was such that we dropped
4 two levels.

5 I would hope that you wouldn't mind sharing
6 that with the group, you know, as well.

7 MR. WATKINS: Do you want me to do that now?

8 CFO ATWATER: Well, I just --

9 GOVERNOR SCOTT: Sure. Do you have it?

10 CFO ATWATER: I have it, yeah.

11 MR. WATKINS: So, you know, it's all
12 caveated by -- it's all based on assumptions, right?
13 But if you look at the credit spreads between a AAA
14 and a AA and a AAA and a A, in today's markets --
15 and credit spreads change daily over time. We were
16 using an estimate of 20 to 25 basis points, and
17 that's one quarter of one percent, on a drop from
18 AAA to AA.

19 And if you take that number and do the bond
20 math and extrapolate 20 to 25 basis points to
21 \$7.2 billion in debt, which is what we included in
22 our ten-year projection period based on the existing
23 programs, on the best information we have available,
24 the number is about a quarter of a billion dollars.

25 CFO ATWATER: That's just interest payment.

1 MR. WATKINS: That's just interest.

2 CFO ATWATER: We get nothing for that.

3 MR. WATKINS: That's just interest.

4 GOVERNOR SCOTT: And that's today's market.
5 What would have been -- in the last -- you're not
6 going to know the exact number, but if you were
7 going to pick, in the last ten years what the
8 biggest spread would be.

9 MR. WATKINS: Oh, off the charts.

10 GOVERNOR SCOTT: That's the risk, is when you
11 have a problem, it's not today's market. Today's
12 market is relatively stable.

13 MR. WATKINS: Correct, and very favorable and
14 very receptive. Dropping two rating levels, down to
15 the A category, which is inconceivable to me, takes
16 my breath away, a billion.

17 CFO ATWATER: I just think that's the point of
18 how careful we have to play this, that being the
19 discipline that historically Florida has shown to
20 get that rating, when you see the negative outlook,
21 we have to do everything to avoid the direction that
22 that could take us. And with the Legislature, that
23 discussion as to Cat Fund, Citizens, indirect debt,
24 all this weighs on us.

25 And that 250 million, in the best of times, or

1 the billion dollars, that is a pure tax. There is
2 nothing the citizens of Florida get for that
3 interest payment, and they should be looking at
4 those legislators and be looking at us, what did we
5 get for the behavior of not being able to make the
6 hard decisions. We've got greater debt and nothing
7 for it, higher debt service and nothing for it. And
8 I think, as we look at these next 60 days, more
9 tough decisions.

10 MR. WATKINS: Right.

11 GOVERNOR SCOTT: I think the other thing that
12 we ought to have is a presentation on, depending on
13 the category of the hurricane, what -- how much
14 liquidity we really need. That goes to the -- what
15 we're talking about is how much cash do we need to
16 have around in case that happens and what's the cost
17 to all of us. And then in a bad market, those
18 things could happen. What's the potential risk to
19 us, on interest, just interest. Maybe at one of the
20 next Cabinets meetings we'll have a presentation on
21 that.

22 CFO ATWATER: And I didn't mean to suggest I
23 wouldn't want the cash around when we needed the
24 cash around. It's just that I wouldn't want to have
25 more than was necessary, and we know the negative

1 arbitrage on that. It's not helping.

2 MR. WATKINS: Well, your point is well made.
3 There's a cost associated with that, and there
4 should be a constant evaluation of where we need to
5 be and can we get rid of some of this, or is it
6 cost-effective to -- do we still continue to have a
7 need. And that's something that hopefully Cat Fund
8 and Citizens are evaluating on an ongoing basis.
9 But I'll get the answers to the questions you asked.

10 GOVERNOR SCOTT: Commissioner.

11 COMMISSIONER PUTNAM: Thank you. We're talking
12 about it takes your breath away to drop two ratings.
13 But we're on the bubble of holding what we have. We
14 have a negative economic outlook. We've pierced our
15 debt ratio cap. We're at near all time highs. And
16 we're potentially on the verge of near all time low
17 cash reserves.

18 So if you had an '04-'05 style hurricane season
19 in that climate, which is not out of the realm of
20 possibility, it just happened six years ago, would
21 that have potentially the -- would that be what it
22 would take to push us down two ratings?

23 MR. WATKINS: I hate to speculate about that,
24 but I will, to try to answer your question. And,
25 you know, I would hope that we would manage that

1 catastrophe in such a way as to minimize the impact
2 on the overall State's rating. The federal -- you
3 can't depend on it, but in those normal
4 circumstances, the federal government has absorbed a
5 lot of the cost.

6 But nevertheless it will -- it would be very
7 disruptive to the economy. It would clearly put
8 pressure on the State to come up with a lot of
9 money.

10 GOVERNOR SCOTT: Or reduce spending, reduce a
11 lot of spending.

12 MR. WATKINS: Correct.

13 GOVERNOR SCOTT: In a business, you'd just
14 reduce spending on something else.

15 MR. WATKINS: Right.

16 GOVERNOR SCOTT: Would be the logical thing to
17 do.

18 MR. WATKINS: Right. Well, you know, it's an
19 anomaly of being in the business of being in the
20 government, and food, water and ice and disaster
21 services and all of that, but those are decisions
22 that are fortunately made by people beyond me. But
23 your point is well made, which is during a negative
24 economic environment, you need to be controlling
25 costs. And I don't see it taking us down two

1 notches. They're fairly patient. But I see that
2 being a full body blow. And if anything could take
3 you down two, that would be it.

4 It's largely dependent on who's going to bear
5 the cost of that storm. And, you know, we put
6 ourselves in a position where, from a credit
7 perspective, the entities we've created are
8 fundamentally sound. But they have taxing power. I
9 mean, that's -- to secure the debt. That's the
10 reality of it. And that's an additional burden on
11 the citizens and taxpayers of the state should that
12 reality come to be.

13 And then there are other financial costs
14 associated with dealing with storms and dealing with
15 storm damage that we're ill-equipped to deal with at
16 the present time, in our current budgetary
17 situation.

18 COMMISSIONER PUTNAM: I would just suggest that
19 that's not an outlier scenario. I think it's a very
20 realistic portrayal of our situation, with the
21 fundamental difference being that those hurricanes
22 hit as we were approaching the peak of the trough of
23 the housing market, booming economic times and
24 everything else. And it's the opposite scenario
25 today. And it's kind of been the rule of thumb that

1 at the end of the day hurricanes make you money
2 because of all the transfer payments from the
3 federal government, the reconstruction payments,
4 sales tax revenues and all those other things. I
5 don't know that you could count on that phenomenon
6 in this environment.

7 GOVERNOR SCOTT: Especially when we're the
8 insurance company.

9 COMMISSIONER PUTNAM: In particular when we're
10 the insurance company. So I just think it really
11 draws a particular beat on the need for that
12 structural insurance reform and for us to be
13 prepared for that type of scenario.

14 MR. WATKINS: If I do my job successfully, we
15 will try to insulate the State from that impact of
16 that. But now that rating agencies have connected
17 the dots and said, what happens over here can affect
18 the State, that is more challenging.

19 GOVERNOR SCOTT: Thank you very much, Ben.

20 MR. WATKINS: You're welcome.

21 GOVERNOR SCOTT: All right.
22
23
24
25

1 GOVERNOR SCOTT: The next agenda is the
2 Department of Revenue, presented by Lisa Vickers.

3 MS. VICKERS: Good morning.

4 GOVERNOR SCOTT: Good morning.

5 MS. VICKERS: Item 1 is to request approval of
6 the minutes from the December 7, 2010 meeting.

7 GOVERNOR SCOTT: Is there a motion?

8 ATTORNEY GENERAL BONDI: Move to approve.

9 GOVERNOR SCOTT: Second?

10 CFO ATWATER: Second.

11 GOVERNOR SCOTT: Moved and seconded. Show Item
12 1 approved without objection.

13 MS. VICKERS: Item 2, request authority to
14 publish notices of proposed rule-making for rules in
15 four subject areas. The first area is the Florida
16 Tax Credit Scholarship Program. In 2010 the
17 Legislature expanded the types of taxes that could
18 be eligible for credit to alcohol and beverage
19 taxes, sales and use tax, for direct pay permits and
20 severance taxes. And these rule amendments will
21 reflect those updates to the rule.

22 The second area is the Manufacturing and
23 Spaceport Investment Incentive Program. The 2010
24 Legislature implemented a program creating a refund
25 of sales and use tax on eligible equipment

1 implemented by manufacturers of tangible personal
2 property, spaceport or mining businesses.

3 The third area is related to a -- to correct an
4 issue in our rule related to germicides used for
5 sewage treatment. An exemption for certain
6 chemicals was unintentionally dropped from that
7 rule.

8 And the final area is the red light camera
9 penalties electronic remittance. This rule provides
10 the remittance procedures for counties,
11 municipalities and clerks of court to remit those
12 fees for further distribution by the State. We
13 would request authority to publish notices of
14 proposed rule-making so that we can hold hearings on
15 those rules and receive public input.

16 GOVERNOR SCOTT: Any questions? Is there a
17 motion?

18 ATTORNEY GENERAL BONDI: Move to approve.

19 GOVERNOR SCOTT: Second?

20 CFO ATWATER: Second.

21 GOVERNOR SCOTT: Moved and seconded. Show Item
22 2 approved without objection.

23 MS. VICKERS: Thank you.

24 GOVERNOR SCOTT: Thank you.

25

1 GOVERNOR SCOTT: The next agenda is the
2 Department of Veterans' Affairs, presented by
3 General Bob Milligan.

4 MR. MILLIGAN: Good morning, Governor, Cabinet.
5 I kind of feel like small potatoes after the SBA and
6 Bond Finance, but our 1.6 million veterans are very
7 important to us, and we've got to take care of them.

8 The first item is the approval of the minutes
9 from the 7 December Cabinet meeting.

10 GOVERNOR SCOTT: Is there a motion?

11 CFO ATWATER: So moved.

12 GOVERNOR SCOTT: Second?

13 ATTORNEY GENERAL BONDI: Second.

14 GOVERNOR SCOTT: Moved and seconded, show the
15 minutes approved without objection.

16 MR. MILLIGAN: The second item is the quarterly
17 report for 1 October to December 31, 2010. And
18 significant in the report is a discussion on Nehmer
19 claims. These are claims that have been previously
20 declined or denied and are now being revisited.

21 It's a result of a suit, and the U.S. Department of
22 Veterans' Affairs is required to revisit all of the
23 claims that were denied for Agent Orange diseases
24 associated with Parkinson's and leukemia and a
25 couple others.

1 What it means -- and it goes back as far as
2 1985. So it means that we're really looking at a
3 huge number of claims that were denied years ago.
4 As a result, our claims examiners are really under
5 the gun, looking at the claims as the U.S.
6 Department of Veterans' Affairs rules on them.

7 We normally handle about four -- each examiner
8 handles about four claims a day. These claims,
9 they're handling about 1.5 a day, primarily because
10 of the magnitude of them. But we're on top of it,
11 but it is a real strain on our benefits and
12 assistance side and the claims examiners. And it's
13 pretty well highlighted in the report. And request
14 approval of the report.

15 GOVERNOR SCOTT: Is there a motion to approve
16 Item 2?

17 COMMISSIONER PUTNAM: So moved.

18 GOVERNOR SCOTT: Second?

19 ATTORNEY GENERAL BONDI: Second.

20 GOVERNOR SCOTT: Moved and seconded. Show Item
21 2 approved without objection.

22 MR. MILLIGAN: Item 3 is the Department of
23 Veterans' Affairs corporate concept. We are seeking
24 approval of the Governor and Cabinet to move forward
25 with an evaluation of concepts for managing the

1 State Veterans Homes Program. I need to give a
2 little background.

3 Six months ago I took over as the interim
4 executive director after the tragic loss of Rear
5 Admiral LeRoy Collins. And one of the very first
6 things that I went about was visiting the nursing
7 homes and our domiciliary. We have six nursing
8 homes and one assisted living home. One of our
9 homes is just recently opened last September and is
10 just beginning to build up and go through its
11 accreditation process.

12 Each of the homes that I visited I found to be
13 run very well and providing excellent service and
14 support to the veterans that are present. The
15 average age in the nursing homes is 91 years old.
16 So we're dealing with World War II veterans and
17 Korean War and early Cold War veterans. But they
18 are an aging population. They are predominantly
19 men. There are very few women in our homes at this
20 time. I expect that will change over time with
21 what's going on now in terms of the services.

22 When I visited these homes, I was astounded to
23 find out that basically the turnover rate of
24 particularly CNAs and to a little lesser degree
25 nurses was 37 to 39 percent. I found out about two

1 weeks ago that really this past year we were
2 bringing on board 58 new hires a month, which
3 equates to really about a 50 to 60 percent turnover
4 rate, which just is not a good business case, as far
5 as I was concerned.

6 So we decided to look at how maybe we could
7 better operate the nurses on a business basis, the
8 nursing homes on a business basis. And we looked at
9 business as usual, obviously. We also looked at
10 forming a public corporation within the Department
11 of Veterans' Affairs. We discussed that approach
12 with several states, Maine and Tennessee, which do
13 it that way. We have several public corporations
14 here in the state of Florida, Housing Finance
15 Corporation, Enterprise Florida, Ben Watkins, Bond
16 Finance is a public corporation. And it looked like
17 a good way of doing business.

18 We also looked at privatizing. We talked to a
19 company that deals in that business. They gave us
20 some very good insights on how they do business. We
21 even visited one of the homes that they manage up in
22 South Carolina, on a Sunday, unannounced, found it
23 was in very good shape and being well run.

24 We did an internal financial analysis, and it
25 indicated to us that the public corporation may be

1 the most cost-effective and best serve our veterans.
2 However, we recommended a two-phased approach and
3 are recommending to you a two-phased approach.

4 Phase one is to conduct an independent
5 financial and cost-benefit analysis of the three
6 options, that is, business as usual, public
7 corporation, privatizing; based on the results of
8 that independent analysis, develop the business and
9 implementation plans for submission for approval to
10 the Governor and Cabinet not later than 1
11 February 2012.

12 Phase two then would be subject to the
13 Governor, Cabinet and legislative approval,
14 implement the decision 1 July 2012. Your approval
15 today would allow us to move forward to seek funding
16 from the Legislature for the cost-benefit analysis
17 and plan development. And I recommend approval.

18 There are a number of people, I think, that
19 might want to speak, but before that, I'll try to
20 address any questions you may have.

21 GOVERNOR SCOTT: I don't have any. Anybody
22 have any questions? No.

23 MR. MILLIGAN: I believe Bob Flanagan, who is
24 with the Florida State Council, Vietnam Veterans of
25 America, wants to speak, and he will be followed by

1 Frank Mirabella, who is a registered lobbyist with
2 Geo Corp and Geo Group.

3 MR. FLANAGAN: Good morning, Governor, members
4 of the Cabinet. As the General said, I am a
5 representative of the Florida Veterans' Council for
6 the Florida State Council of the Vietnam Veterans.
7 At this point in time, my organization has no
8 decision one way or the other as to whether or not
9 we oppose the General's proposals, primarily because
10 we do not have a lot of information on how this
11 project is going to go forward or what the analysis
12 is going to be comprised of, cost-benefit, stuff
13 like that.

14 From what my organization understands, one of
15 the proposals is to exempt this public organization
16 from Administrative Procedures Act of the State and
17 also exempt them from state procurement laws. We're
18 not too sure of the merits of these exemptions.

19 One of the other proposals was aimed at, I
20 guess, the CNAs or the nurses. Because of the
21 apparent high turnover rate, they were looking at
22 proposing that the corporation set payroll, fringe
23 benefits and things of that nature, as opposed to
24 following what the regular state agencies would do
25 in this area.

1 We also had concerns about the number of beds
2 for the veterans. As the General stated, there's
3 1.67 million veterans in the state of Florida.
4 There are approximately 700 beds to take care of
5 this population. Florida is number three in the
6 country relating to the number of veterans in the
7 particular states. We are also highest in the
8 number of elderly vets.

9 And the General alluded to the World War II
10 veterans, Cold War era veterans, Korean War
11 veterans. Well, rolling into there is the Vietnam
12 veterans. They are becoming of age where they're
13 going to be utilizing these facilities. And we were
14 wondering, would it not be a better idea to maybe
15 increase the number of beds for these veterans?

16 At our last meeting of the Florida Veterans'
17 Council, our chairman, Mike McDaniel, charged Jim
18 Haynes of the Department of Veterans' Affairs to
19 provide a position paper for all the members of the
20 Veterans' Council so we could have a better idea of
21 where they're going and how they want to get there,
22 so we can in turn inform our organizations and let
23 the organizations decide whether or not we want to
24 support or not support this particular project.

25 At this particular point, because we lack

1 comprehensive information, I can speak for the VVA
2 Florida State Council and that we -- at this point
3 in time, we cannot support this proposal. I am also
4 aware that the Disabled American Veterans, the
5 Brevard Veterans' Council, the Jewish War Veterans
6 are of the same thought.

7 So, anyway, this concludes my remarks. I thank
8 all of you for your attention to my remarks.

9 GOVERNOR SCOTT: Thank you very much.

10 MR. MILLIGAN: Frank, do you want to make a
11 comment?

12 GOVERNOR SCOTT: Good morning.

13 MR. MIRABELLA: Good morning. Governor,
14 members of the Cabinet, thank you for this
15 opportunity. I really hate to have to open up my
16 remarks to you today, as the agency head in your --
17 early in your administration by objecting. But I
18 think what General Milligan did just now was
19 absolutely wrong, in trying to poison the well and
20 saying I am representing GEO Group here today.

21 He knows full well I represent the Disabled
22 American Veterans of Florida. GEO Group, my firm
23 has represented them for some 22 years. They are
24 not in the nursing home business. They are not in
25 the business of privatizing nursing homes. Yet he

1 looked on my lobbyist registration, and instead of
2 introducing me to you as representing the Disabled
3 American Veterans, Department of Florida, he acted
4 as if I had some special interest on behalf of GEO,
5 who is not even in the nursing home business. So
6 with that clarification.

7 I wish we could support the concept. We have
8 some 1.6, 1.7 million veterans in Florida. Of
9 those, there are some 600,000 that are disabled. My
10 client, the Disabled American Veterans -- and let me
11 say this. They're not a paying client. I am a life
12 member myself. I serve on their state legislative
13 committee, and all of my services to them are pro
14 bono.

15 But we represent some 81,000 members in the
16 state of Florida, all of them rated
17 service-connected disabilities. The biggest user of
18 these nursing home facilities are going to be, in
19 the future and now, disabled veterans. We're not --
20 the question of nursing homes and what it is we
21 ought to be looking at, since Jeb Bush left this
22 office, not one single nursing bed has been put in
23 the pipeline for the state of Florida.

24 And with the needs we have, the importance in
25 what we believe that this board and the Legislature

1 ought to be looking at is how to get more beds
2 online. This is a federal obligation. The lion's
3 share of these costs are done -- are paid for by the
4 federal government, and the veterans specialty
5 license tags and the retirement and pensions that,
6 once a veteran is admitted to the nursing home, go
7 to the State. They're allowed to keep about \$35 a
8 month. Proportionately, there's very little state
9 monies going into this program to build these
10 nursing homes or to operate these nursing homes.

11 Having said that, we're not opposed to change,
12 provided that change will achieve the right outcomes
13 and goals. Any changes should facilitate bringing
14 up more nursing beds to help meet the needs of our
15 veterans as fast and as economically as possible,
16 guarantee that the quality and care of our veterans
17 in nursing homes will be maintained and approved --
18 improved, provide for a mechanism of oversight and
19 controls that ensure that the mission and objectives
20 of the program are being properly carried out.

21 So far, nothing has been forthcoming from the
22 Department and there is certainly nothing in the
23 Senate bill that gives any assurances that the
24 proposed changes will result in any real positive to
25 veterans whatsoever. To the contrary, what's been

1 presented by the Department as reported here in this
2 news story -- I'll read the headline for you,
3 "Change to veterans nursing homes would eliminate
4 roughly 1,000 jobs" -- is that the public
5 corporation proposal would result in an accounting
6 change of 1,000 fewer positions on state agency
7 payroll. We do not believe that these personnel
8 reductions are real or constitute a good reason for
9 change. Aren't all of these employees going to be
10 transferred to the new public corporation? What
11 guarantees that the savings from this will be put
12 into more nursing beds to veterans?

13 We would urge you that before this body acts on
14 the suggested concept, that the Cabinet gather more
15 complete information so that any proposed change in
16 the governance structure can be examined in the
17 context of the total mission of the nursing home
18 program. Better options may be available and might
19 be missed in the rush to change. It's more
20 important to get the right changes made than to
21 hurry to make only the appearance of change.

22 GOVERNOR SCOTT: Thank you very much.

23 MR. MILLIGAN: Governor and Cabinet, I'll
24 reiterate, the approval today allows us to move
25 forward to seek funding from the Legislature for the

1 cost-benefit analysis and plan development and to
2 look at afore all three of the options to determine
3 which is the best way to go, and to come back to you
4 all not later than 1 February 2012.

5 GOVERNOR SCOTT: Are there any questions? Is
6 there a motion?

7 CFO ATWATER: So move.

8 GOVERNOR SCOTT: Is there a second?

9 ATTORNEY GENERAL BONDI: Second.

10 GOVERNOR SCOTT: Moved and seconded. Show Item
11 3 approved without objection.

12 MR. MILLIGAN: Thank you.

13 GOVERNOR SCOTT: Thank you very much. Thank
14 everybody for speaking.

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1 GOVERNOR SCOTT: The next agenda is the
2 Administration Commission, and it will be presented
3 by Phillip Miller.

4 MR. MILLER: Good morning, Governor, members of
5 the Administration Commission. We have two items on
6 the Administration Commission agenda this morning.
7 Item 1 is the minutes of the December 7th, 2010
8 meeting.

9 GOVERNOR SCOTT: All right. Is there any
10 question?

11 CFO ATWATER: So move.

12 GOVERNOR SCOTT: Is there a second?

13 ATTORNEY GENERAL BONDI: Second.

14 GOVERNOR SCOTT: Moved and seconded. Show the
15 minutes approved without objection.

16 MR. MILLER: Thank you. Item 2 is a citizen's
17 challenge of comprehensive plan amendments adopted
18 by the City of Edgewater. The parties in the
19 proceeding are Richard Burgess, the petitioner, the
20 Department of Community Affairs, the City of
21 Edgewater and Hammock Creek Green, LLC, the
22 intervenor developer.

23 The proceeding is before the Commission for
24 entry of a final order. Here is some brief
25 background information on the plan amendments. In

1 2009, the City of Edgewater adopted amendments and
2 later remedial amendments, making multiple changes
3 to its comprehensive plan, including creating a new
4 land use category, Restoration Sustainable Community
5 Development District, or Restoration SCD.
6 Additional amendments address a number of technical
7 or housekeeping provisions.

8 The new land use category, Restoration SCD, is
9 designed to facilitate the expansion of the urban
10 areas of the city through an integration of a number
11 of different land uses, including office,
12 commercial, residential, governmental and housing
13 components.

14 The Restoration SCD land use designation
15 specifically applies to a development known as
16 Restoration, which consists of 5,187 acres of land
17 within the city of Edgewater on the west side of
18 Interstate 95 in Volusia County. The legal process
19 in this matter has been lengthy and involved. And
20 the Commission's legal counsel, Carly Hermanson,
21 will provide an overview of the proceeding and
22 explain the draft final order presented for your
23 consideration.

24 MS. HERMANSON: Good morning. As Phillip
25 mentioned, my name is Carly Hermanson, and I'm legal

1 counsel for the Commission. Before explaining the
2 draft final order, I want to briefly address the
3 process that has brought us to this place. After
4 the City adopted its plan amendment, the Department
5 of Community Affairs reviewed the amendment and
6 issued a statement of intent to find it not in
7 compliance as defined in statute.

8 Thereafter, the Department, the City and
9 developer Hammock Creek entered into a settlement
10 agreement, and the City adopted a remedial amendment
11 pursuant to that agreement. The Department then
12 issued a notice stating it intended to find the
13 amendment, as remediated, in compliance.

14 Mr. Burgess then became the only remaining
15 petitioner. The final hearing was held in May of
16 2010, and the administrative law judge entered a
17 recommended order finding the plan amendment as
18 remediated in compliance.

19 After receipt and review of the recommended
20 order, the Department issued a determination of
21 noncompliance in late December of last year. That
22 determination of noncompliance recommended that the
23 plan amendment as remediated be found by the
24 Commission as not in compliance.

25 The draft final order you have before you today

1 goes back and agrees with the administrative law
2 judge's ultimate conclusion, which is that the
3 amendment as remediated is in compliance. In
4 closing, I would remind you that this proceeding is
5 governed by the facts of the record.

6 GOVERNOR SCOTT: Thank you.

7 MR. MILLER: We have several individuals who
8 would like to speak on this item today. We have
9 asked the speakers to keep their remarks to 15
10 minutes per side. Our first speaker is Mr. Richard
11 Burgess, the petitioner in the case.

12 GOVERNOR SCOTT: So each side has 15 minutes?

13 MR. MILLER: Yes, sir.

14 GOVERNOR SCOTT: Does everybody know how the
15 timer works, so they'll know? You might explain it,
16 just to make sure.

17 MR. MILLER: There will be a timer that will
18 give you -- the 15-minute clock is here, and it will
19 light up when your 15 minutes are concluded.

20 MR. BURGESS: Governor Scott, Cabinet members,
21 I'm Richard Burgess. I'm a retired Coast Guard
22 commissioned officer. I run a small high tech
23 business in Edgewater. I own a home and another
24 property there. I have -- my parents are buried
25 there. I've got deep roots there. What the City

1 does really matters to me. All my children have
2 been educated there. I have a 15-year-old in the
3 high school, local high school there. And it's just
4 important to me and to my family that things are
5 done right in this city.

6 Myself and there are many other residents,
7 too -- I've walked the streets doing a height
8 charter amendment and talked to people about it --
9 believe that you can't fight City Hall sometimes.
10 And, you know, it's an old saying. There's a reason
11 that people say it. But you have to try and do what
12 you believe in, so -- and what you think is right.

13 We know, where there's money to be made,
14 sometimes citizens believe that they can't do
15 anything about it, that they're just in the way.
16 The developers have high-priced lawyers, and they'll
17 just tie you up forever. And then you get up
18 against what would be a harsh standard of "fairly
19 debatable." I mean, I guess almost anything is
20 fairly debatable.

21 And now we get a last minute draft final order
22 that's a flip-flop on another change that we got
23 from what the administrative law judge says. I
24 mean, rightly so, the former DCA Secretary Pelham
25 determined that the amended plan was not in

1 compliance because it used inconsistent long-term
2 planning periods.

3 I mean, all through this plan there are
4 different lengths of time specified, and it's very
5 hard to see how that could possibly be uniform and
6 consistent and how things can work together in the
7 different sections.

8 The DCA and the City both agreed that we should
9 be working with the uniform planning time frames of
10 2020, a long-term planning time frame, which was
11 part of the stipulated settlement agreement. The
12 City did not do that and put off the new 2020
13 population projections and the needs analysis based
14 on information.

15 The plan, as amended by the so-called remedial
16 amendments, have 2010, 2018, 2020 and 2025 spread
17 all through this thing. It's not uniform or
18 consistent at all. It's all over the place. The
19 admin law judge stated that it was not required and
20 that we didn't meet a new standard by showing how it
21 specifically affected me, a standard pulled out of a
22 hat, I guess. I mean, how does it affect me, poor
23 planning, with 30 relatives in the city? I live
24 there. I own property. Of course it affects me.

25 And then Secretary Pelham entered the order

1 that agreed with me, and now the new person will
2 come in, and then they flip-flop on it, based on
3 what the admin law judge said on a standard that I
4 didn't agree with to begin with. So that's why I'm
5 standing here.

6 Now, it's 2010 now. The census data is out.
7 The population data within the planning time frame
8 was part of the things that I complained about.
9 Well, the census data basically states exactly what
10 I said. They were way off base on the projections,
11 way off base. I mean, it's just unbelievable.
12 They're showing a 32 percent growth rate in the
13 population over the next ten years, when 32 percent,
14 the last time we had that growth rate was in the
15 eighties. We had 40, 30, 20, we're at 17. They
16 project 12.5 for the next 10 years, and they're
17 saying it's going to be 32? Something is wrong.

18 Now, it's not even close, you know. I don't
19 care how many paid estimates you get to say so. The
20 Census Bureau, I think, is probably the final
21 deciding factor. They're the people that, you know,
22 that should really set the standards.

23 Now, the real problem I had was the law of
24 supply and demand. They're going to build a bunch
25 of new units out there. I don't think they're going

1 to fill them. They're still having auctions, 10,
2 15, 20 at a time for a place just six miles north
3 that they can't sell all of them. I mean, I don't
4 own a big place, but property values are important.

5 Taxes are another thing. Well, I don't even
6 want to tell you, Volusia County is like second
7 highest in the state. I mean, it depends who you
8 talk to, either first or second. And it just -- it
9 kind of irks me that they can't be more accurate in
10 the planning of future population projections and at
11 least keep all of these planning time -- all the
12 time frames together within the different sections
13 of the plan. It just doesn't make any sense, sir.

14 I guess, I mean, there are other fundamental
15 problems with it. The mixed use rule, I'd like
16 Mr. Burnaman to talk a few minutes just about the
17 mixed use rule. And let's see, three million square
18 feet of commercial space. We've got big box stores
19 going in up the street eight miles. We've got --
20 then down the street ten miles. There can only be
21 so many big box stores to fill commercial space. I
22 don't see how they're going to do it. And I just
23 think you're going to end up with just another big
24 empty development on the down side of the largest
25 bubble we've ever seen in this country on excess

1 houses. It's kind of crazy.

2 I mean, I know they want to make money. I'm a
3 businessman. I'm a "club for growth" member. I am.
4 I'm a Republican. I'm a conservative. But foolish
5 planning, it's a bad investment. If that was the
6 last investment in the world, I wouldn't invest in
7 it. It's insanity.

8 I mean, the city is named Edgewater. This
9 thing isn't even by the edge of the water anymore.
10 It's going to end up looking like the letter H. We
11 should go back to the old name of the city, Hawks
12 Park. It's probably more accurate. Thank you.
13 Thank you very much.

14 GOVERNOR SCOTT: Thank you.

15 MR. MILLER: Next we'll have Ross Burnaman,
16 representing the petitioner.

17 MR. BURNAMAN: Good morning, Governor, Cabinet
18 members. Ross Burnaman here. Mr. Burgess didn't
19 point out that he drove five hours this morning to
20 be here, and this is his first time at the Cabinet.
21 And he didn't mention that this is a quasi-judicial
22 proceeding. I don't believe that you, as a new
23 Cabinet, have been faced with this type of agenda
24 item before. It's governed by the Administrative
25 Procedures Act, and there was a record developed

1 before the administrative law judge.

2 There are a number of problems with the staff
3 recommendation, but we don't really have time to go
4 into all of those. I will say that there's some
5 serious due process issues associated with the way
6 that this has arrived before you today. Chiefly
7 among them is the citation to non-record materials
8 in the draft final order. That is, some final
9 orders were put into evidence to establish what the
10 Administration Commission's precedents were. We did
11 that. We know how to do it. That's what's required
12 by the Administrative Procedure Act. But yet, out
13 of whole cloth, never before discussed anywhere in
14 the hearing or before any of the agents of this
15 tribunal, now for the first time we see references
16 to non-record purported final orders.

17 Another due process concern that we have is
18 that we filed exceptions to the recommended order as
19 required, with the requisite citations to the
20 record. Secretary Pelham entered an agency order of
21 the Department of Community Affairs that Ms.
22 Hermanson referred to, which is the determination of
23 noncompliance. As a matter of law, the Department
24 of Community Affairs entered a final order, clerk --
25 by the agency clerk, signed by the secretary that

1 recommended to you and found that this amendment is
2 not in compliance, based upon these inconsistent
3 planning time frames that Mr. Burgess mentioned.

4 Now, there's no legal authority for the
5 Department of Community Affairs at the last minute
6 to file a draft final order. We did move to strike
7 that. There is a recommendation to deny that motion
8 to strike. That's a gross procedural error that
9 would be reversed on appeal, in my judgment. It's
10 just not fair for the Department to flip-flop at the
11 last minute, without any opportunity for Mr. Burgess
12 or myself to make our case to the new agency head.

13 Going to the planning time frames issue,
14 Mr. Burgess correctly pointed out that the
15 original -- one of the original objections to the
16 2009 plan amendments, which don't only change the
17 land use for this restoration project, but they
18 apply citywide, the Department complained
19 specifically that the planning time frames were
20 inconsistent. And the Department's notice of intent
21 said, quote, by utilizing a 2025 planning horizon
22 for this amendment, even though the rest of the plan
23 is based on a 2010 horizon, the City creates an
24 internal inconsistency in violation of Section
25 163.3177(2), 163.3187(2) and Rule 9J-5.006(5),

1 Florida Administrative Code.

2 So the agreement was that the City of Edgewater
3 was going to go back in and do the required planning
4 and fix this thing. Well, they didn't do it. So
5 then at the administrative hearing, the
6 administrative law judge concocted a new standard
7 that said, oh, well, there's no express requirement
8 in the law that you have consistent planning time
9 frames.

10 Well, appropriately in the draft final order at
11 page 12, your staff disagrees with that legal
12 conclusion. And it goes on at great length about
13 how planning time frames are the very foundation of
14 comprehensive planning. A local government selects
15 the time frames over which it wishes to plan,
16 forecasts the anticipated population and growth over
17 those periods, allocates sufficient suitable land to
18 accommodate that forecast population and then plans
19 for the infrastructure needed to support that
20 growth.

21 As the testimony at the final hearing stated,
22 these time frames are, quote, the basis for
23 forecasting growth, identifying land use areas
24 needed to accommodate the growth and the
25 infrastructure elements to provide for the

1 transportation, the water, the sewer and the other
2 facilities. Coordination of the several elements of
3 the local comprehensive plan shall be a major
4 objective of the planning process.

5 That's right from the statute. Nevertheless,
6 as Mr. Burgess pointed out, the various elements of
7 this plan have drastically different time frames.
8 And, in fact, the City never went through that
9 process that your own draft final order recommends
10 is so very important.

11 The draft final order proposes at page 14 to
12 add a new sentence here, petitioner failed to prove
13 that the different time frames result in a lack of
14 coordination among the elements. Well, that's
15 hardly the truth. Comprehensive plans are
16 ordinances. To interpret them involves a legal
17 conclusion, a judicial function. Here, we put the
18 plan into evidence, and any idiot can read the
19 various elements and see that they're not
20 consistent. This is a ridiculous recommendation,
21 and you should reject it.

22 Now, going on to the mixed use rule, originally
23 the 2009 plan amendment had a master development
24 plan that was Exhibit H. Give me a moment, please.
25 While she's queuing that up, the mixed use rule

1 requires that you show how much commercial, how much
2 industrial, how much residential, the various land
3 use types.

4 Here, basically what you have is 3.3 million of
5 commercial or industrial, not differentiated in any
6 real way, and then a total of 8,500 or so
7 residential units. But there's no specificity
8 within this approximate four-square-mile area where
9 those features will be. It's not working. Great.

10 Okay. Well, what you've got is essentially a
11 blank check. What they've got is what's called the
12 build envelope, which is out by the interstate.
13 It's the brown area out by the interstate. And it
14 can vary by two-thirds of a square mile, according
15 to the plan.

16 It's about 1,700 acres maximum. And the plan
17 itself says that the build envelope is, quote,
18 flexible and not precisely defined. But there's
19 simply no provision or policies to guide fundamental
20 issues about how much industrial and how much
21 commercial are we going to have in this development.

22 All you know is that there's a cap of
23 3.3 million square feet of nonresidential use. It
24 simply doesn't comply with the planning act and the
25 requirement for some specificity of the minimum time

1 frames. And you can see what I'm talking about if
2 you look at the future land use map that was in the
3 2010 comprehensive plan. The City here has all
4 these different colors to show the different types
5 of land uses, where the restoration is just a big
6 blob. Okay. That doesn't comply with the act.

7 And I see that I'm running out of time here.
8 We would just ask respectfully that you disregard
9 the staff recommendation, that you find the plan
10 amendment not in compliance for the reasons stated
11 in our exceptions to the recommended order and those
12 of the Department of Community Affairs. Thank you.

13 GOVERNOR SCOTT: Thank you very much, both of
14 you.

15 MR. BURNAMAN: Are there any questions?

16 GOVERNOR SCOTT: Does anybody have any
17 questions? Thank you very much.

18 MR. BURNAMAN: Thank you, Governor.

19 MR. MILLER: Thank you. Our next speaker is
20 Secretary William Buzzett of the Department of
21 Community Affairs.

22 GOVERNOR SCOTT: Good morning.

23 MR. BUZZETT: Good morning. Thank y'all very
24 much. I appreciate the opportunity to be here, and
25 I'll be very brief. I am the new secretary of the

1 Department of Community Affairs. As you've heard,
2 this case has gone on for several years. I went and
3 did go back and look at the record and look at the
4 case, and I was amazed at the quality of the
5 decision-making and actually the quality of the
6 proposed plan.

7 And before you -- and you probably haven't
8 heard this yet, but this is a plan that has gone
9 through a lot of changes and manipulation, if you
10 will, because of the challenge. And ultimately I
11 think a plan came forward that's very good, around
12 5,000 acres. Most of the development is being
13 pushed right next to I-95, the interstate. And
14 about 75 percent of the entire site of 5,000 acres
15 is going to be put into preservation. So it's an
16 incredible plan.

17 And specific to the work product of the
18 Department, the Department did find this plan to be
19 in compliance. It did go to hearing. It was
20 ratified by an administrative law judge who also
21 found it to be in compliance. In December of last
22 year it was found not to be in compliance based on
23 these planning time frames that you've heard a
24 little bit about. I've gone back and looked at that
25 with my staff, and we believe that that is not

1 correct, that in fact it should be found to be in
2 compliance, that you have an order before you that
3 we would recommend that you consider to bring this
4 case to conclusion.

5 And, again, I think that the merits of this
6 case are pretty amazing. This is the type of
7 planning I think that we need to see a lot more of
8 in Florida. So I'm here, my staff is here to answer
9 any questions you may have. And I'll defer my time
10 to the remaining folks.

11 GOVERNOR SCOTT: Thank you.

12 ATTORNEY GENERAL BONDI: Question. Was this
13 dramatically scaled back from the original plan?

14 MR. BUZZETT: Yes, ma'am. It was made a lot
15 more compact, the development itself, the
16 conservation plan a lot larger. But that happened
17 back -- when the Department initially found it to be
18 not in compliance, negotiations were had between all
19 the parties. Remedial amendments were advanced.
20 And after those were advanced and adopted, the
21 Department looked back at those and said, yes, they
22 are now in compliance with law. And that was the
23 basis of the challenge. But it's a new urbanism
24 form and design. It's a very compact development.

25 ATTORNEY GENERAL BONDI: Thank you.

1 MR. BUZZETT: Thank you.

2 GOVERNOR SCOTT: Thank you.

3 MR. MILLER: Next we have Senator Lynn here, I
4 believe, to speak.

5 GOVERNOR SCOTT: Good morning.

6 MS. LYNN: Good morning, Governor and members
7 of the Cabinet. It's a pleasure to be with you on
8 behalf of Edgewater. Edgewater is a city in the
9 southern portion of Volusia County. It has a
10 wonderful community. It is just south of New Smyrna
11 Beach. It has several boat makers, and that's about
12 all the business that it really has, commercial,
13 that would draw jobs.

14 This development started five years ago. The
15 initiation of working toward being here today
16 started five years ago. It's been ongoing, with
17 careful planning, with a group of people who've
18 worked very hard to jump through every single hoop
19 we have, fill out every form we need, meet and meet
20 and meet and had hearings so the public could have
21 all sorts of opportunity to speak to it.

22 And with all of that, they got through the
23 process five years later, and it was approved. That
24 was May or June. Suddenly in December it becomes
25 unapproved, which I must say is the kind of thing

1 that we find very difficult here in the Legislature.
2 Whether we're starting a business or we're starting
3 a development, what we have to jump through.

4 I started up here 16 years ago working on a
5 permitting bill because I was so upset with what was
6 going on in my own city of Ormond Beach. People are
7 still working on permitting bills. It's endless.
8 And so I'm here today on this City's behalf, because
9 they've worked very hard to meet every possible
10 requirement, and the people in the area are
11 comfortable with this. I don't speak for the
12 gentleman here today.

13 But I would suggest that this is worthy of your
14 consideration for approval, and I hope that you will
15 see fit to do so. Thank you for allowing me to
16 speak.

17 GOVERNOR SCOTT: Thank you very much.

18 MR. MILLER: Next we have Tracey Barlow, the
19 Edgewater city manager.

20 MR. BARLOW: Good morning, Governor and members
21 of the Cabinet. I thank you for the opportunity.
22 To start out with, for the record, my name is Tracey
23 Barlow, the city manager for the City of Edgewater.
24 I have actually had the opportunity to grow up in
25 the area since coming there as a kid in 1976 and

1 have been fortunate to have been able to raise --
2 currently now raise my family in the area as well.

3 I've been with the City of Edgewater for 26
4 years in various capacities throughout. Once again,
5 like I say, I was one of the fortunate ones that was
6 able to stay within the community, find -- you know,
7 pursue my professional career there within
8 Edgewater. Unfortunately, many of my friends and
9 high school classmates have had to leave the area to
10 find that professional workforce.

11 And I tell you this because this is another one
12 of the amenities that this project, I believe, will
13 bring to the community. I must also, you know,
14 recognize a group of business leaders and residents
15 that, along with Mr. Burgess, has made the travel
16 this morning, pushed through the fog to come in
17 support of this project as well. Can you guys raise
18 your hand? Thank you. So those are equally
19 business leaders and community residents that
20 support the project.

21 As you'll hear throughout some of the other
22 speakers today and confirming some of the
23 respondent's concerns as well, is has this project
24 changed from its inception many years ago before we
25 started this very convoluted process. It certainly

1 has. And you'll see that. Where originally it
2 spanned over the entire 5,100 acres, and we have
3 actually compacted that, adjacent to I-95 and 442.
4 It is only a 25 percent build envelope that you'll
5 hear.

6 But through that process, how did we get there,
7 was there was many hands on that project to help,
8 you know, massage in what I call a cooperative
9 planning process. And just to name a few that have
10 participated in bringing the project where it is
11 today was the Central Florida Regional Planning
12 Council, the Volusia County Council and staff, the
13 Volusia Growth Management Commission, Volusia County
14 School Board, Department of Transportation,
15 neighboring city of New Smyrna Beach, St. Johns
16 Water Management District and the Department of
17 Community Affairs. And here we are today before you
18 because one resident out of over 21,000 residents
19 has intervened and brought us here today.

20 At the conclusion, one of the most important
21 amenities as well that is now currently part of the
22 development order and the comprehensive plan is the
23 jobs-to-housing ratio and those thresholds.
24 Throughout this very lengthy build time envelope,
25 there are five different thresholds that associate

1 jobs to housing. And when I say that is, if they
2 don't have the jobs or the commercial built, as they
3 reach a certain threshold with the residential
4 properties, they don't move on and go to any more
5 residential properties. So that's one of the things
6 that certainly has, you know, as well encouraged the
7 support by the city council.

8 Once again, I thank you for your time and hope
9 you'll find this plan amendment in compliance as
10 recommended again by DCA, the administrative law
11 judge and your Administration Commission. And I'll
12 be here if you have any additional questions.

13 GOVERNOR SCOTT: Does anybody have any
14 questions? Thank you very much.

15 MR. BARLOW: Thank you.

16 MR. MILLER: Our next speaker is Ted Brown,
17 representing the intervenor, Hammock Creek Green.

18 MR. BROWN: Governor, members of the Cabinet,
19 my name is Ted Brown. I'm an attorney with the firm
20 of Baker Hostetler in Orlando and have been involved
21 with this project since it was -- the acquisition of
22 the land, even before we began the process. It's
23 been a long and difficult and very, very expensive
24 process to get here today. We're satisfied that
25 this will be the last and the end of it. And we're

1 pleased that the new secretary of DCA has seen fit
2 to reverse course and to move this back into a
3 posture where it came out of the agency initially.

4 It's interesting that the change that's
5 perceived by the petitioner is not the change that
6 we see. What we see is a return back to where the
7 original secretary had been in the process before.
8 You can imagine trying to sustain our equity and
9 debt partners in this deal through a situation in
10 which for the better part of a year we were involved
11 with the Department in negotiating refinements to
12 this plan, to a point where the Department accepted
13 that outcome, signed a settlement agreement, asked
14 the City to adopt remedial amendments to conform to
15 that settlement agreement, which they did do, then
16 litigated the matter for two and a half days in the
17 administrative law system before an administrative
18 law judge, to be found totally in compliance, and
19 then sat for another six months waiting on the order
20 to come out of the Department, only to find on
21 December 22nd that Secretary Pelham again reversed
22 course.

23 So this is not a reversal from Pelham's order.
24 This is a reversal back to where the agency was
25 after many years and many millions of dollars of

1 effort to get here.

2 There was a suggestion by the petitioner that
3 this particular comprehensive plan lacked a level of
4 detail. This is 40 pages of single-spaced text that
5 contains enough detail to qualify it as a
6 development of regional impact development order.
7 And you only have to glance at it randomly to
8 discern that within the framework of that document
9 is more detail about what we can do and what we
10 might be able to do than any comprehensive plan
11 that's ever been approved in this state, to my
12 knowledge.

13 And there's a suggestion that the economy won't
14 tolerate it. Well, that's a risk that
15 entrepreneurial capital takes, and it's a risk that
16 we believe we can take if we can stay in the game
17 and move forward from this point. Will it be
18 successful? We believe it will be. Will it have to
19 start next year? No. There's a window of time to
20 do that.

21 But in the final analysis, this group of
22 investors and people that have bought this land and
23 have worked this process to this point in time
24 believe that we are at the right edge of what's
25 turning around in the state of Florida and that we

1 have an opportunity to be very successful, not only
2 for the city of Edgewater but for the state.

3 And we'd very much appreciate your support of
4 the amended and restated order that came back to you
5 from the secretary. I'd answer any questions you
6 might have, should you have some. Thank you.

7 GOVERNOR SCOTT: Thank you. Are there any
8 questions?

9 MR. MILLER: Thank you. That concludes the
10 speakers on both sides. In the way of public
11 comment, we have Charles Lee, representing Audubon
12 of Florida, who would like to make a few comments.

13 MR. LEE: Governor, Charles Lee representing
14 Audubon of Florida. Let's see one more time if the
15 ELMO might work.

16 GOVERNOR SCOTT: Which map is it? Can you show
17 me real quick? Because we might have it also.

18 MR. LEE: This is the final plan map, part of
19 the record. We're here today to support the
20 position that Secretary Buzzett has brought to you
21 and recommend that you move forward to find the plan
22 in compliance in the same way the administrative law
23 judge recommended. In the absence of the ELMO, I'll
24 do two things. The first thing I'd like to do is to
25 ask a member of the staff if they would pass these

1 two maps, and you can share them and pass among
2 them. This is the final plan that is represented by
3 that document that Mr. Brown referred to, which is
4 the adopted plan amendment. This is the early plan,
5 essentially the way it came in the door.

6 And I'd just like you to take a look at those
7 two documents and compare them. And then for the
8 sake of the rest, I'll see if I can prop this up.
9 This is the final plan. Our interest in this
10 matter, Governor and members of the Cabinet, is that
11 we like to see developments, when they occur,
12 protect wildlife, provide for conservation and
13 actually establish the conservation of land.

14 And in the case of this project, as it is now
15 the product of a tremendous amount of good work by
16 the Department of Community Affairs up through the
17 period when this was in front of the administrative
18 law judge, by the Regional Planning Council in
19 Central Florida, the East Central Florida Regional
20 Planning Council, a conservation plan has been
21 crafted in which, out of the 5,187 acres that is the
22 total size of this project, 3,880 acres will go into
23 a permanent conservation easement at no public cost
24 either for acquisition and management, preserving
25 and restoring the best habitat on this property.

1 The map in front of you shows some dark green
2 color and some light green color. The dark green
3 represents wetlands. The light green represents
4 uplands. And in the center of that light green, if
5 you look at the early plan, you will see that the
6 conservation lands of this property were originally
7 to have been largely cut up, largely paved over, and
8 now, as a result of the design that has been
9 reached, they are almost entirely conserved; again,
10 at no public expense. If we were to calculate the
11 potential of public expense to acquire and preserve
12 these lands, you're easily looking in the 20 to 30
13 million dollar range.

14 The reason that I wanted to speak to you today
15 was not to deal with the arcane issues that this
16 came down to in the end in terms of what happened in
17 December, but rather to point to this kind of
18 planning as a model and to point out that in the
19 case of this developer and in the case of this
20 process, as it operated up through the time of the
21 administrative hearing and the production of a
22 recommended order, there was a lot of value added.

23 I have to thank both the ingenuity of the
24 developer and their consultants and also to thank
25 the Department of Community Affairs and the Regional

1 Planning Council. As we move forward to look at
2 these kind of large-scale developments in Florida, I
3 would hope that you would keep this picture firmly
4 in mind, because it represents the benefits that can
5 come out of good planning, out of good growth
6 management decisions and out of the right kind of
7 interplay between government agencies and those
8 proposing to develop.

9 I wouldn't say what happened right there at the
10 end in December was the right kind of interplay, but
11 up to the point this went to the Division of
12 Administrative Hearings and produced that
13 recommended order, it did. It is good conservation.
14 It is conservation at no cost. It is conservation
15 under easements. And it represents, I think, a wave
16 of the future with regard to large-scale development
17 projects that we can hope to see in Florida. Thank
18 you.

19 GOVERNOR SCOTT: Thank you very much. Any
20 questions?

21 MR. MILLER: That concludes our speakers. In
22 conclusion, staff requests approval of the
23 recommendation authorizing the Commission's
24 secretary to enter the draft final order finding
25 that the plan amendment adopted by the City of

1 Edgewater, by ordinance number 2008-0-10, as
2 remediated by ordinance number 2010-0-01, is in
3 compliance. The draft final order also denies the
4 motion for remand and the motion to strike.

5 GOVERNOR SCOTT: Any questions? Is there a
6 motion?

7 CFO ATWATER: So move.

8 GOVERNOR SCOTT: Second?

9 ATTORNEY GENERAL BONDI: Second.

10 GOVERNOR SCOTT: Moved and seconded. Show Item
11 2 approved without objection. Thank you very much
12 for everybody coming here today.

13 MR. MILLER: Thank you, Governor.
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1 GOVERNOR SCOTT: The next agenda is the Board
2 of Trustees presented by Herschel Vinyard. Thank
3 you, everybody, for coming. Good morning.

4 MR. VINYARD: Good morning. It's almost
5 afternoon. Good morning, members of the Cabinet.

6 GOVERNOR SCOTT: It's not yet, 11:15.

7 MR. VINYARD: We've got five items today for
8 you. The first one is we've submitted for your --

9 GOVERNOR SCOTT: Could everybody quiet down a
10 little, please? Okay. Go ahead.

11 MR. VINYARD: We've submitted for your review
12 and approval the minutes from the November 9 and
13 December 7 Cabinet meetings.

14 GOVERNOR SCOTT: Is there a motion?

15 CFO ATWATER: So move.

16 GOVERNOR SCOTT: Second?

17 ATTORNEY GENERAL BONDI: Second.

18 GOVERNOR SCOTT: Moved and seconded. Show the
19 minutes approved without objection.

20 MR. VINYARD: The second item is the
21 consideration of exchange agreement to convey
22 37 acres of state-owned land in exchange for
23 60 acres owned by the University of West Florida
24 Foundation, Inc. This is a value-for-value
25 exchange. The primary purpose, what it will do is

1 allow the foundation to create a corporate
2 technology park. And the staff recommends approval.

3 GOVERNOR SCOTT: Are there any questions? Is
4 there a motion?

5 COMMISSIONER PUTNAM: Motion.

6 GOVERNOR SCOTT: Second?

7 ATTORNEY GENERAL BONDI: Second.

8 GOVERNOR SCOTT: Moved and seconded. The
9 motion -- Item 2 is approved without objection.

10 MR. VINYARD: Item 3 is the Jensen Beach
11 Mooring Field. It's at the request of local
12 government, Martin County. This is consideration of
13 a 25-year sovereign submerged land lease for a
14 proposed 51-buoy managed mooring field and
15 associated dinghy dock. At this time the area in
16 question is essentially being used as an unregulated
17 anchoring area.

18 The State for years has been trying to
19 encourage these mooring fields. It improves the
20 environment and navigation. The staff recommends
21 approval at this time.

22 GOVERNOR SCOTT: Any questions? Is there a
23 motion?

24 ATTORNEY GENERAL BONDI: Move to approve.

25 GOVERNOR SCOTT: Second?

1 CFO ATWATER: Second.

2 GOVERNOR SCOTT: Moved and seconded. Show Item
3 3 approved without objection.

4 MR. VINYARD: Item 4 is an item known as Blue
5 Water. This item was withdrawn from the agenda on
6 January 19th. This is a consideration of a ten-year
7 sovereign submerged land lease. The proposed lease
8 would include a 156-slip commercial docking
9 facility. It would be open to the public and
10 located on the Halifax River in Volusia County. The
11 consideration in year one of this lease is a payment
12 of over \$55,000 to the State, and the staff
13 recommends approval on this as well.

14 GOVERNOR SCOTT: Is there a motion?

15 CFO ATWATER: So moved.

16 GOVERNOR SCOTT: Second?

17 ATTORNEY GENERAL BONDI: Second.

18 GOVERNOR SCOTT: Moved and seconded, show Item
19 3 approved without objection.

20 MR. VINYARD: Thank you so much.

21 GOVERNOR SCOTT: Thank you very much.

22 ATTORNEY GENERAL BONDI: Item 4, Governor.

23 MR. VINYARD: The last item.

24 GOVERNOR SCOTT: Are you ready to leave?

25 MR. VINYARD: I know you've got media

1 availability right now. Let's see, Item 5, HCI
2 Marina, the staff is recommending deferral of Item
3 5.

4 GOVERNOR SCOTT: Did you do -- did you have a
5 question?

6 ATTORNEY GENERAL BONDI: No, Governor. I was
7 just going to clarify the previous item was 4.

8 GOVERNOR SCOTT: Okay. I said the wrong
9 number. I'm sorry. Four. Moving too fast. Okay.
10 You're deferring?

11 MR. VINYARD: Yes, sir.

12 GOVERNOR SCOTT: Is there a motion?

13 COMMISSIONER PUTNAM: Move to defer.

14 GOVERNOR SCOTT: Second?

15 CFO ATWATER: Second.

16 GOVERNOR SCOTT: Moved and seconded. Show Item
17 5 deferred without objection.

18 Thank you. This concludes our meeting. We're
19 adjourned. Thanks, everybody, today.

20 (Whereupon, the meeting was concluded at 11:20
21 a.m.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA)

COUNTY OF LEON)

I, Jo Langston, Registered Professional Reporter,
do hereby certify that the foregoing pages 5 through 100,
both inclusive, comprise a true and correct transcript of
the proceeding; that said proceeding was taken by me
stenographically and transcribed by me as it now appears;
that I am not a relative or employee or attorney or counsel
of the parties, or a relative or employee of such attorney
or counsel, nor am I interested in this proceeding or its
outcome.

IN WITNESS WHEREOF, I have hereunto set my hand
this 14th day of March 2011.

JO LANGSTON
Registered Professional Reporter