



RON DESANTIS
GOVERNOR

MARY C. MAYHEW
SECRETARY

December 18, 2019

Prospective Vendor(s):

Subject: Solicitation Number: AHCA RFP 003-19/20

Title: Analytic Services

Addendum No. 3

The enclosed information has been provided for consideration in the preparation of your response to the above mentioned solicitation.

All other terms and conditions of the solicitation remain in effect.

To the extent this Addendum gives rise to a protest, failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Sincerely,

LeAnn Clayton

LeAnn Clayton, Operations Review Specialist
Bureau of Support Services

Enclosures:

Addendum No. 3 (2 Pages)

Exhibit A-5, Cost Proposal (December 11, 2019) (3 Pages)

Exhibit A-5-a, Detailed Budget (December 11, 2019) (1 Pages)

Questions and Answers (10 Pages)



**AHCA RFP 003-19/20
ADDENDUM NO. 3**

Item #1

Attachment A, Instructions and Special Conditions, **Section A.1.**, Instructions, **Sub-Section A.**, Overview, **Item 6.**, Solicitation Timeline, is hereby deleted in its entirety and replaced as follows:

TABLE 1		
SOLICITATION TIMELINE		
ACTIVITY	DATE/TIME	LOCATION
Solicitation Issued by Agency	November 5, 2019	Electronically Posted http://myflorida.com/apps/vbs/vbs www.main menu
Deadline for Receipt of Written Questions	November 19, 2019 2:00 p.m.	solicitation.questions@ahca.myflorida.com
Anticipated Date for Agency Responses to Written Questions	December 17, 2019	Electronically Posted http://myflorida.com/apps/vbs/vbs www.main menu
Deadline for Receipt of Responses	January 3, 2020 January 7, 2020 2:00 p.m.	LeAnn Clayton Agency for Health Care Administration Mailroom Building 4 2727 Mahan Drive Tallahassee, FL 32308-5403
Public Opening of Responses	January 3, 2020 January 7, 2020 3:00 p.m.	2727 Mahan Drive, Building 2 Operations Conference Room, 2nd Floor, Room 200 Tallahassee, FL 32308-5403
Anticipated Posting of Notice of Intent to Award	February 25, 2020	Electronically Posted http://myflorida.com/apps/vbs/vbs www.main menu

Item #2

Attachment A, Instructions and Special Conditions, **Section A.1.**, Instructions, **Sub-Section A.**, Overview, **Item 14.**, Term of Contract, **Sub-Item a.**, the first sentence, is hereby amended to now read as follows:

- a. The anticipated term of the resulting Contract is **January 1, 2020** through **June 30, 2024**.

Item #3

Attachment A, Instructions and Special Conditions, **Exhibit A-5**, Cost Proposal, is hereby deleted and replaced with **Exhibit A-5**, Cost Proposal (December 18, 2019).

Item #4

Attachment A, Instructions and Special Conditions, **Exhibit A-5-a**, Detailed Budget, is hereby deleted and replaced with **Exhibit A-5-a**, Detailed Budget (December 18, 2019).

Item #5

Attachment B, Scope of Services, **Section I.**, General Overview, **Sub-Section B.**, Overview/Purpose, second paragraph, is hereby amended to read as follows:

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ADDENDUM NO. 3**

- B.** This Contract will require the Vendor to provide Analytics Services that are compatible with the access protocols of the NORC data enclave where the claims data is stored including completion of all access agreements and payment of all associated fees; and to offer a variety of pre-programmed, tested, and validated health data tables and visuals that will provide meaningful insights from the claims data, including the ability to benchmark against other state and national figures. Statistics and health data tables and visuals generated by the Analytics Services are subject to all applicable state and federal laws governing the protection of Personal Health Information (PHI) as well as provider and health plan business and proprietary rights, including state and federal anti-trust laws. The Agency envisions also the ability for trained and authorized Agency analysts to produce custom queries and health data tables and visuals through the Analytics Services and to export them for further analysis using Agency-licensed resources such as Tableau or Microsoft BI.

Item #6

Attachment B, Scope of Services, **Section II.**, Manner of Service(s) Provision, **Sub-Section B.**, Services Provided by the Vendor, **Item 4.**, Analytic Services, Supporting Information Technology Platform, and Software, **Sub-Item b.**, is hereby amended to read as follows:

- b. The Vendor shall provide for the resulting Analytic Service to be hosted within the NORC or in an external HIPAA compliant environment. Should the Vendor decide to utilize the NORC environment, the Vendor shall be responsible for completing NORC access protocols which include payment of data access fees, completion of license agreements, and data access applications. Should the Vendor decide to host Analytic Services in an external HIPAA compliant environment, the Vendor shall be responsible for all fees related to transfer of the data from the NORC. For either environment choice all costs shall be included in the Vendor's proposal and vendor may communicate with HCCI and NORC for confirmation of related protocols, fees and agreements.

Item #7

Attachment B, Scope of Services, **Section II.**, Manner of Service(s) Provision, **Sub-Section B.**, Services Provided by the Vendor, **Item 4.**, Analytic Services, Supporting Information Technology Platform, and Software, is hereby amended to now include **Sub-Item w.**, as follows:

- w. At the Vendor's expense, the Vendor shall source, and obtain all groupers and algorithms, software or tools that may be used within the NORC environment or externally, and shall source, and obtain all additional data or datasets that will be combined with the claims data for the creation of tables and visuals on healthcare quality, utilization, and costs.

Item #8

Attachment B, Scope of Services, **Section II.**, Manner of Service(s) Provision, **Sub-Section B.**, Services Provided by the Vendor, **Item 6.**, Training, **Sub-Item d.**, is hereby amended to now read as follows:

- d. The Vendor shall be responsible for the creation and delivery of training materials necessary to support training of Agency staff and end-users, including the development of any necessary video tutorials, slides, instruction manuals, or other materials that will be used in training sessions. Materials will be reviewed and updated at least on an annual basis or as changes require.

EXHIBIT A-5
COST PROPOSAL (December 18, 2019)

1. It is anticipated that this Contract will follow a Fiscal year, beginning July 1 of any given year and ending on June 30 of the following year. Implementation and Year One Operations may occur simultaneously.
2. Where indicated in **Table A**, Implementation Period below, the respondent shall propose a fixed, one-time cost to complete all implementation tasks and activities as specified in the final implementation plan, which will be pre-approved by the Agency. Funding for any implementation period will not be available beyond **June 30, 2020**.
3. Where indicated in **Table B**, Year One Operations below, the respondent shall propose a fixed annual cost for Year One Operations. Funding for Year One will not be available beyond **June 30, 2020**.
4. Where indicated in **Table C**, Year Two Operations below, the respondent shall propose a fixed annual cost for Year Two Operations.
5. Where indicated in **Table D**, Year Three Operations below, the respondent shall propose a fixed annual cost for Year Three Operations.
6. Where indicated in **Table E**, Year Four Operations below, the respondent shall propose a fixed annual cost for Year Four Operations.
7. Where indicated in **Table F**, Year Five Operations below, the respondent shall propose a fixed annual cost for Year Five Operations.
8. Where indicated in **Table G**, enter the sum from **Table A, Table B, Table C, Table D, Table E, and Table F**.
9. Where indicated in **Table H**, Renewal Year One Operations below, the respondent shall propose a fixed annual cost for Renewal Year One Operations.
10. Where indicated in **Table I**, Renewal Year Two Operations below, the respondent shall propose a fixed annual cost for Renewal Year Two Operations.
11. Where indicated in **Table J**, Renewal Year Three Operations below, the respondent shall propose a fixed annual cost for Renewal Year Three Operations.
12. Where indicated in **Table K**, Renewal Year Four Operations below, the respondent shall propose a fixed annual cost for Renewal Year Four Operations.
13. Where indicated in **Table L**, Renewal Year Five Operations below, the respondent shall propose a fixed annual cost for Renewal Year Five Operations.
14. Where indicated in **Table M**, enter the sum from **Table H, Table I, Table J, Table K, and Table L**.
15. The respondent shall not provide a pricing range in **Exhibit A-5** (December 18, 2019) or **Exhibit A-5-a** (December 18, 2019). Supplemental documentation for **Exhibit A-5** (December 18, 2019) or **Exhibit A-5-a** (December 18, 2019) will not be accepted. The Agency will not agree to caveats in the proposed prices within **Exhibit A-5** (December 18, 2019) and **Exhibit A-5-a** (December 18, 2019).

**EXHIBIT A-5
COST PROPOSAL (December 18, 2019)**

16. The respondent must include the required **Exhibit A-5-a**, Detailed Budget (December 18, 2019), with this cost proposal to support and justify its proposed one-time fixed implementation cost, each of its proposed five (5) fixed annual operation year costs and each of its proposed five (5) fixed annual renewal year operation costs.

TABLE A – Implementation Period (This period is not to extend beyond June 30, 2020.)	
Proposed Fixed One-Time Implementation Cost	\$
TABLE B – Year One Operations (This period is not to extend beyond June 30, 2020.)	
Proposed Year One Fixed Annual Cost	\$
TABLE C – Year Two Operations (July 1, 2020 through June 30, 2021)	
Proposed Year Two Fixed Annual Cost	\$
TABLE D – Year Three Operations (July 1, 2021 through June 30, 2022)	
Proposed Year Three Fixed Annual Cost	\$
TABLE E – Year Four Operations (July 1, 2022 through June 30, 2023)	
Proposed Year Three Fixed Annual Cost	\$
TABLE F – Year Five Operations (July 1, 2023 through June 30, 2024)	
Proposed Year Three Fixed Annual Cost	\$
TABLE G – TOTAL IMPLEMENTATION AND YEARS ONE, TWO, THREE, FOUR AND FIVE OPERATIONS	
TOTAL	\$

If the resulting Contract is renewed, it is the Agency's policy to reduce the overall payment amount by the Agency to the successful Vendor by at least five percent (5%) during the period of the Contract renewal, unless it would affect the level and quality of services.

**EXHIBIT A-5
COST PROPOSAL (December 18, 2019)**

TABLE H – Renewal Year One Operations (July 1, 2024 through June 30, 2025)	
Proposed Renewal Year One Fixed Annual Cost	\$
TABLE I – Renewal Year Two Operations (July 1, 2025 through June 30, 2026)	
Proposed Renewal Year Two Fixed Annual Cost	\$
TABLE J – Renewal Year Three Operations (July 1, 2026 through June 30, 2027)	
Proposed Renewal Year Three Fixed Annual Cost	\$
TABLE K – Renewal Year Four Operations (July 1, 2027 through June 30, 2028)	
TABLE L – Renewal Year Five Operations (July 1, 2028 through June 30, 2029)	
TABLE M – TOTAL RENEWAL CONTRACT YEARS	
TOTAL	\$

Respondent Name

Authorized Official Signature

Date

Authorized Official Printed Name

Authorized Official Title

Exhibit A-5, Cost Proposal (December 18, 2019), shall not include a cost that exceeds the maximum contract amount listed in Attachment A, Instructions and Special Conditions, Section A.1., Instructions, Sub-Section A., Overview, Item 12., Type and Amount of Contract Contemplated. A response which contains a cost proposal that exceeds the Agency's maximum contract amount will be rejected.

Failure to submit, Exhibit A-5, Cost Proposal (December 18, 2019), signed by an authorized official may result in the rejection of response.

**EXHIBIT A-5-a
DETAILED BUDGET (December 18, 2019)**

The following proposed detailed budget shall include costs required for providing the services specified in this solicitation, and shall support and justify the costs as provided in **Attachment A**, Instructions and Special Conditions, **Exhibit A-5**, Cost Proposal (December 18, 2019).

- A.** Vendor must break out costs for items and services they will use to satisfy each deliverable by year. The breakout must describe how the service supports the relative deliverable, and must describe the frequency in which the service occurs.
- B.** The services must be verifiable and supported by documentation. The documentation may serve as supporting documentation for the Deliverable as noted in **Attachment B**, Scope of Service, **Exhibit B-1**, Deliverables and Performance Standards.
- C.** The cost of the combined services or items may not exceed the allowed total yearly cost for each Deliverable as noted in **Attachment B**, Scope of Service, **Exhibit B-1**, Deliverables and Performance Standards.
- D.** It is anticipated that the Contract will follow a Fiscal year, beginning July 1 of any given year and ending on June 30 of the following year. Implementation and Year One Operations may occur simultaneously.

DESCRIPTION OF EXPENSES	IMPLEMENTATION PERIOD	YEAR ONE OPERATIONS	YEAR TWO OPERATIONS	YEAR THREE OPERATIONS	YEAR FOUR OPERATIONS	YEAR FIVE OPERATIONS
Deliverable/Service						
Project Implementation	\$0.00					
<i>Example: Employ Project Manager; salary</i>	\$0.00					
Project Management	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Analytic Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<i>Example: Software License</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Ad Hoc Analytic Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<i>Example: Employ Data Tech; salary</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Maintenance and Ongoing Updates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Customer Service	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Project Close Out/Transition	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Contract Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

*The Agency reserves the right to request the return of any hardware, software, equipment and furniture purchased by the successful respondent using funds from the resulting Contract. In the event the Agency does not desire to have the hardware, software, equipment and furniture returned, the successful respondent may retain said ownership.

Respondent Name

Authorized Official Signature

Date

Authorized Official Printed Name

Authorized Official Title

Exhibit A-5-a, Detailed Budget (December 18, 2019), shall not include a cost that exceeds the maximum contract amount listed in Attachment A, Instructions and Special Conditions, Section A.1., Instructions, Sub-Section A., Overview, Item 12., Type and Amount of Contract Contemplated. A response which contains a cost proposal that exceeds the Agency's maximum contract amount will be rejected.

Failure to submit, Exhibit A-5-a, Detailed Budget (December 18, 2019), signed by an authorized official may result in the rejection of response.

**AHCA RFP 003-19/20
QUESTIONS AND ANSWERS**

VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
Comagine Health	I, General Overview	A	N/A	N/A	N/A	3 of 26, 103 of 144	Does HCCI receive Medicare Fee-for-Service claims? If not, what percentage of Florida residents are Medicare Fee-for-Service members and are therefore missing from the dataset?	Medicare Fee-for-Service claims data will not be included in the data provided for use under this Contract. Medicare Advantage data and Medicaid data may be included at a later date and Medicare enrollment information is available at CMS.gov.
Comagine Health	I, General Overview	A	N/A	N/A	N/A	3 of 26, 103 of 144	The Agency currently has a price transparency website, FloridaHealthPriceFinder.com. Will the new product replace the price transparency website or exist alongside it?	The resulting product of this solicitation will not replace existing Agency websites.
Comagine Health	I, General Overview	A	9	N/A	N/A	4 of 26, 104 of 144	Is SDOH data collected in the APCD or is it an expectation that the vendor find a resource for SDOH data and combine it with claims data?	Responsive vendor must propose and source additional data that may be combined with the claims data during this Contract term.
Comagine Health	II, Manner of Service(s) Provision	B	4	e	N/A	11 of 36, 111 of 144	Do analysts need the Portal or do they need a queryable database with measures run?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B., Services Provided by the Vendor, for the Agency's requirements.
Comagine Health	II, Manner of Service(s) Provision	B	4	j	N/A	11 of 36, 111 of 144	Is the Agency anticipating that proposals include options for incorporating new types of datasets, or will these additions be proposed and developed later during the contract term?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B., Services Provided by the Vendor, Item 4., for the Agency's requirements.
Health Management Systems, Inc. (HMS)	M, System Functionality	II	M	4		29	Will AHCA consider HITRUST certification in lieu of a SOC 2 audit?	No, AHCA will not consider HITRUST certification in lieu of a SOC 2 Type II audit report. Attachment A , Instructions and Special Conditions, Exhibit A-3 , Required Certifications and Statements, Item 2., Acceptance of Contract Terms and Conditions states the following: I hereby certify that in responding to this solicitation, should my organization be awarded a contract resulting from this solicitation, it agrees to accept and comply with all terms and conditions as specified in this solicitation and in the Agency Standard Contract (Attachment A , Instructions and Special Conditions, Exhibit A-7 , including its Attachments).
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	N/A	Will AHCA consider proposed changes to its Standard Contract? If yes, how should the Vendor describe its proposed changes in its proposal?	This is a Request for Proposal (RFP) not an Invitation to Negotiate (ITN) therefore there will be no changes to the Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract. Refer to Attachment A , Instructions and Special Conditions, Exhibit A-3 , Required Certifications and Statements, and the opening statement in Exhibit A-7 , Standard Contract.
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	N/A	AHCA's standard terms do not include terms for a Software-as-a-Service solution. Will AHCA consider supplemental provisions to its standard contract to accommodate a SaaS solution?	See Attachment A , Instructions and Special Conditions, Exhibit A-4 , Submission Requirements and Evaluation Criteria Components (Technical Response), and Attachment B , Scope of Services, for the Agency's current operating systems and solicited service needs.
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	9	Will AHCA consider a mutually agreed upon limitation of liability?	No.
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	17	Will AHCA consider exceptions for improvements to existing intellectual property that are generally applicable to services provided by Vendor to vendors' customers in general, i.e., not specific to AHCA or this contract?	The question is not sufficiently specific to develop a response.
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	21	Services will primarily be performed by a U.S. corporation with possible assistance from an offshore affiliate. Will AHCA allow performance outside the United States and its territories and protectorates with AHCA's consent?	See Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract, Section I., THE VENDOR HEREBY AGREES, Sub-Section FF., Performance of Services and Attachment B, Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section N., Information Technology, Item 10.
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	21	Services will primarily be performed by a U.S. corporation with possible assistance from an offshore affiliate. Will AHCA allow data to be processed and stored in data centers outside the 48 contiguous United States with AHCA consent?	See Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract, Section I., THE VENDOR HEREBY AGREES, Sub-Section FF., Performance of Services and Attachment B, Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section N., Information Technology, Item 10.
Health Management Systems, Inc. (HMS)	A13, Type and Amount of Contract Contemplated	A	13	N/A	N/A	6	Will the Agency please confirm the amount provided of \$2,125,000 is for all implementation and three years worth of operations and not just the amount allocated for the next fiscal year?	This solicitation will result in a Contract not to exceed \$2,125,000.00. The term of this Contract is for approximately five (5) years. Year one (1) shall be from the date of contract execution until June 30, 2020. Four (4) consecutive fiscal years shall follow. See addendum for Attachment A , Instructions and Special Conditions, Exhibit A-5 , Cost Proposal (December 18, 2019).
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	23	Will AHCA consider including a 30 day cure period for breach?	There will be no changes to the Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract. Refer to Attachment A , Instructions and Special Conditions, Exhibit A-3 , Required Certifications and Statements, and the opening statement in Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract.
Health Management Systems, Inc. (HMS)	N/A	N/A	N/A	N/A	A-7 Standard Contract	24	Will AHCA consider including a condition that similar services be provided in similar quantity and under similar delivery conditions?	There will be no changes to the Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract. Refer to Attachment A , Instructions and Special Conditions, Exhibit A-3 , Required Certifications and Statements, and the opening statement in Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract.
HealthTech Solutions	Main RFP	N/A	N/A	N/A	N/A	N/A	How many analytic users does the State anticipate using the system?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.

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QUESTIONS AND ANSWERS**

VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
HealthTech Solutions	Main RFP	N/A	N/A	N/A	N/A	N/A	Could the state identify an approximate size of the data (in Terabytes) as it stands today?	The Agency estimates the size of the Florida claims dataset to be approximately 7-9 TB and compounding annually as additional years data is added. Medicaid Data can be expected to add approximately 18-20 TB.
HealthTech Solutions	Main RFP	General Overview	Background	NORC	Attachment B	4	Can the state clarify what is required to meet the requirement to be compatible with the National Opinion Research Center (NORC)	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, and note that the Agency maintains a negotiated contractual relationship with HCCI. NORC is a subcontractor to HCCI. Vendors may access the Agency's claims data stored at NORC on behalf of the Agency, but the terms and policies that NORC Enclave requires must be independently negotiated for your respective organizations. Access to the NORC Data Enclave will be incurred at the expense of the awarded Vendor.
ISF, Inc.	B	I. General Overview	A. Background			4	Is HCCI, Optum and NORC eligible to be awarded this contract for Analytic Services?	Any qualified responsive and responsible vendor is eligible.
ISF, Inc.	A	A.1 Instructions	A. Overview	13. Type and Amount of Contract Contemplated		6	How did the Agency arrive at the contract amount of \$2,125,000?	This solicitation will result in a Contract not to exceed \$2,125,000.00. The term of this Contract is for approximately five (5) years. Year one (1) shall be from the date of contract execution until June 30, 2020. Four (4) consecutive fiscal years shall follow. See addendum for Attachment A , Instructions and Special Conditions, Exhibit A-5 , Cost Proposal (December 18, 2019).
ISF, Inc.	A	A.1 Instructions	A. Overview	13. Type and Amount of Contract Contemplated		6	Is the term of the base contract 30 months (through June 30, 2022) per Exhibit A-5 or 42 months (through August 30, 2023) per Attachment A, Page 6?	This solicitation will result in a Contract not to exceed \$2,125,000.00. The term of this Contract is for approximately five (5) years. Year one (1) shall be from the date of contract execution until June 30, 2020. Four (4) consecutive fiscal years shall follow. See addendum for Attachment A , Instructions and Special Conditions, Exhibit A-5 , Cost Proposal (December 18, 2019).
ISF, Inc.	A	Exhibit A-4	SRC #12			15	Does the Agency require the public portal/application interface have access to the full spectrum of data or a limited subset?	Refer to Attachment B, Scope of Services, Section II., Manner of Service(s) Provision.
ISF, Inc.	A	Exhibit A-5	Cost Proposal	Table A - Implementation Period		2	Are vendors to assume that all infrastructure, networking, hardware and software costs for the "Proposed Fixed One-Time Implementation Cost" (to be completed on or before June 20, 2020) should be represented here in addition to the services needed to implement the proposed solution? Please clarify if any of the required infrastructure, networking, hardware and software costs during this period are NOT part of the maximum budget expected for this project, meaning that they would be acquired directly and separately by the Agency outside of the fixed budget for this ITN.	All costs related to the performance of services requested under this Contract should be represented in Attachment A , Instructions and Special Conditions, Exhibit A-5 (December 18, 2019) and Exhibit A-5-a (December 18, 2019) , and should be considered in proposing the budget. The Agency does not specify the activities that must occur during year one or implementation but does note that funding for this period of time will be unavailable after June 30, 2020.
ISF, Inc.	B	I. General Overview	A. Background			5	Based on the General Overview and Background information provided, please advise if the Agency has an incumbent vendor that they are already working with that provides some or all of the analytics capabilities that the Agency is requesting with this ITN.	The Agency does not have an incumbent vendor providing services requested under this solicitation.
ISF, Inc.	B	I. General Overview	A. Background			5	How many Agency analysts should be anticipated for training and authorization to utilize the Analytic Services solution?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service.
ISF, Inc.	B	I. General Overview	A. Background			5	What is the estimated total number of concurrent users?	The Agency is unable to estimate a concurrent number of users.
ISF, Inc.	B	I. General Overview	A. Background			5	What is the approximate data volume (# of records) and size (cumulative bytes) of the current repository at NORC?	The Agency estimates the size of the claims dataset to be approximately 7-9 TB and compounding annually as additional years data is added. Medicaid Data can be expected to add approximately 18-20 TB.
ISF, Inc.	B	I. General Overview	A. Background			5	How frequently would data updates need to be provided (daily, other)? What is the estimated volume and size of update(s)?	As new data is available, and Vendor must be prepared to refresh reports upon request by the Agency. Florida claims data is currently submitted annually.
ISF, Inc.	B	I. General Overview	A. Background			5	What are the desired user types and the expected volume and size for each user type (e.g., public user, AHCA analyst, other authorized user type)?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.
ISF, Inc.	B	I. General Overview	A. Background			5	Is the Agency interested in providing the data resulting from Analytic Services as part of a larger, public data exchange? Does the Agency require interfaces to other systems? If, yes please provide the Agency's interface requirements?	Refer to Attachment B , Scope of Services, Section I., General Overview, and Section II., Manner of Service(s) Provision.
ISF, Inc.	B	I. General Overview	A. Background			5	Will the Agency provide HCCI data access at no charge to the successful vendor or must this cost be incurred by the vendor?	Access to the NORC Data Enclave will be incurred at the expense of the Awarded Vendor.
ISF, Inc.	B	I. General Overview	A. Background			5	Will the Agency provide the NORC access protocols with which the Agency expects the vendor to comply?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, and note that the Agency maintains a negotiated contractual relationship with HCCI and NORC as a subcontractor. Vendor's may access the Agency's claims data stored at NORC on behalf of the Agency, but the terms and policies that NORC Enclave requires must be independently negotiated for your respective organizations. Access to the NORC Data Enclave will be incurred at the expense of the awarded Vendor.

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QUESTIONS AND ANSWERS**

VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
ISF, Inc.	B	I. General Overview	A. Background			5	From the RFP: "This Contract will require the Vendor to provide...a variety of pre-programmed, tested, and validated health data tables and visuals that will provide meaningful insights from the claims data". Are vendors to assume that these pre-programmed tables and visuals are the core capability of the analytics platform solution that the Agency requires with this RFP?	Refer to Attachment B , Scope of Services, Section II. Manner of Service(s) Provision, Sub-section B. Services Provided by the Vendor.
ISF, Inc.	B	II. Manner of Service(s) Provision	A. Services Provided by the Agency			6	Will Analytic Services personnel be embedded at the Agency or function in a remote capacity?	The Awarded Vendor will not be located at the Agency.
ISF, Inc.	B	II. Manner of Service(s) Provision	A. Services Provided by the Agency			6	Will AHCA computer hardware (workstations, database servers, network) be provided to analytic staff or is the expectation that the awarded vendor provide all related infrastructure?	The Agency will furnish Agency Analysts with the tools to perform agency-dependent work with relation to the project. The Responsive Vendor must furnish all other hardware, software and equipment required to provide services under this project, as noted in Attachment B, Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section M., System Functionality.
ISF, Inc.	B	II. Manner of Service(s) Provision	A. Services Provided by the Agency			6	If remote, will high-speed, high-quality network access be provided?	The Agency will furnish Agency Analysts with the tools to perform agency-dependent work with relation to the project. The Responsive Vendor must furnish all other hardware, software and equipment required to provide services under this project, as noted in Attachment B, Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section M., System Functionality.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	f	9	Item F. What assumptions may be made regarding the completeness and accuracy of data which has been quality checked by Optum? What is Optum's scope in terms of assuring completeness and accuracy of data submitted by providers?	The Analytics Service data quality strategy must ensure that all data uploaded to the reporting and querying software solution (and in turn, all data used to produce tables and visuals), is complete and accurate relative to the source data which is provided by HCCI/Optum/NORC.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting IT Platform and SW	a	10	Will new analytic software licenses be expected to be provided to AHCA staff? If so, how many?	Agency Analysts have access to Agency-licensed resources such as Tableau and Microsoft BI.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting IT Platform and SW	a	10	Will the current Tableau Server that is operated by AHCA be available for use in this project or will a separate Tableau Server be required?	The Agency's Tableau Server will be available for access by Agency Analyst.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting IT Platform and SW	f	11	Does the scope of services include development, update and maintenance of all publicly facing, data-centric web applications currently produced on Florida Health Finder.gov?	Tasks requested under this solicitation and this Contract are independent of FloridaHealthFinder.gov.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting IT Platform and SW	g, I, j	11	Items g, i, and j What are the available data tables coming from HCCI? What scope limitation is the Agency willing to accept for refinement and change of data tables? Will all changes requested follow a Change Order process, including Ad Hoc change requests?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting IT Platform and SW	t, v	12, 13	Items t and v. What scope limitation for Ad Hoc data analyses and provision of Ad Hoc analytic tables and visuals is the Agency willing to accept?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	6. Training	c	14	Item c. What scope limitation is the Agency willing to accept for One-on-one or classroom training before a Change Order process addresses the scope and cost of additional requested training sessions?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B. Services Provided by the Vendor, for additional details on the scope of services to be provided.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	6. Training	d	14	Item d. Clarify '...at least on a basis or as changes require.'	Materials will be reviewed and updated at least on an "annual" basis or as changes require.
ISF, Inc.	B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	8. Project Close Out/Transition	c	15	Item c. Clarify '...effortless transition.'	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B. Services Provided by the Vendor, for additional details on the requirements.
ISF, Inc.	B	II. Manner of Service(s) Provision	C. Vendor Staffing	3. Key Staff		18	Is there a specific number of non-key analytic personnel expected to be assigned to this project?	The Agency will provide personnel to meet the requirements of Attachment B , Scope of Services, Section II., A. Services Provided by the Agency. See Attachment B, Scope of Services, Section II., B. Services Provided by the Vendor for staff requirements the Vendor must meet.
ISF, Inc.	B	II. Manner of Service(s) Provision	C. Vendor Staffing	3. Key Staff		19	Will the Technical Manager become the primary contact for communication regarding Analytic Services (ad hoc requests, new initiatives within project scope)?	The Agency will provide personnel to meet the requirements of Attachment B , Scope of Services, Section II., A. Services Provided by the Agency. See Attachment B , Scope of Services, Section II., B. Services Provided by the Vendor for staff requirements the Vendor must meet.
ISF, Inc.	B	II. Manner of Service(s) Provision	G. Method of Payment			21	Deliverable 3 and 4 are required to be modifiable without Amendment and under fixed price of the contract. What scope limitation is the Agency willing to accept for changes to Deliverables 3 and 4 before a Change Order process addresses the scope and cost of additional requested changes?	Tasks outside of the outlined scope of this solicitation and this contract will not be permitted.
ISF, Inc.	B	II. Manner of Service(s) Provision	G. Method of Payment	3. Financial Consequences and Liquidated Damages	v	23	Item v. Is the Agency open to negotiation of liquidated damages for amount per day/quarter, max percentage of deliverable value and clearly defined deficiencies for each? How are penalties addressed when it is determined the source data provided by data aggregators is the root cause of a deficiency?	Requests for Proposals do not include a negotiation period.
ISF, Inc.	B	II. Manner of Service(s) Provision	L. Performance Bond		1	28	Contract end date is 8/30/2023 per page 6 Section 14a. Confirm performance bond is not required for entire five year date range (July 1, 2023 - June 30, 2024) and only required through the term of contract.	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section L., Performance Bond. The Performance Bond must be submitted annually.

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VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
ISF, Inc.	B	II. Manner of Service(s) Provision	N. Information Technology	5. Agency's Current Environment		32	Does the Agency have a preference in cloud provider (Azure, AWS, GCP)? Does the Agency have a Cloud approach preference, public vs. private?	Data storage and transmission must be in accordance with HIPAA and any other applicable state and federal laws and regulations.
ISF, Inc.	B	II. Manner of Service(s) Provision	N. Information Technology	5. Agency's Current Environment		32	Does the Agency have any preference of data extraction (ETL) tool or solution? Is there an ETL tool already in use that may be used for Analytic Services?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s), Sub-Section B., Services Provided by the Vendor.
ISF, Inc.	B	II. Manner of Service(s) Provision	N. Information Technology	4. Development Requirements		30	Clarify Agency's requirements to allow access to the Analytic Services system from mobile devices.	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor, for the Agency's technology requirements.
ISF, Inc.	B	II. Manner of Service(s) Provision	N. Information Technology	5. Agency's Current Environment		32	Will the Agency consider a cloud based solution for hosting the data in a HIPAA compliant environment?	Vendors should propose solutions that meet the requirements stated in this solicitation, including Attachment B , Scope of Services.
KPMG	Attachment B	II	N	5		132	Does the Agency's IT team monitor all the Agency's cloud environments, NORC environment? If not, who does this today?	No. Vendors.
KPMG	Attachment B	II	B	3a		109	Is building the solution on an Florida state owned Azure subscription is an option? If so, do the vendor have to run and operate it during the project or can we use Florida state IT to run and operate it?	Vendors should propose solutions that meet the requirements stated in this solicitation, including Attachment B , Scope of Services.
KPMG	Attachment B	II	B	3a		109	If the solution is hosted on our own environment, what would be the requirements for transition after year 3 include?	Refer to Attachment B. Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B. Services Provided by the Vendor, Item 8., Project Close Out/Transition.
KPMG	Attachment B	II	B	3a		109	Now that Azure commercial is FedRAMP compliant, is Azure Gov and/or Azure commercial acceptable?	Vendors should propose solutions that meet the requirements stated in this solicitation, including Attachment B , Scope of Services.
KPMG	Attachment B	II	B	4a		110	Will the agency users need access to data and ability to perform analytics at the report, database, or file level?	The Agency expects the claims data to be drilled down to appropriate levels for visualizations. PHI may not be released in the public view. Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B., Services Provided by the Vendor.
KPMG	Attachment B	II	O	2			For the DR requirement in relation to limiting service interruption to 24 hours, is it RTO of 24 hours per occurrence or per year?	Per occurrence.
KPMG	Attachment B	II	B	4b		111	Can you provide technical specifications about the NORC data enclave where the data is currently stored? For example, what kind of data repository is being utilized? What kind of analytical tool exist, and what are the current monitoring protocols	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, and note that the Agency maintains a negotiated contractual relationship with HCCI. NORC is a subcontractor to HCCI. Vendors may access the Agency's claims data stored at NORC on behalf of the Agency, but the terms and policies that NORC Enclave requires must be independently negotiated for your respective organizations. Access to the NORC Data Enclave will be incurred at the expense of the awarded Vendor.
KPMG	Attachment B	I	A				What is the anticipated data volume at the beginning of the project and approximate annual rate of growth?	The Agency estimates the size of the Florida claims dataset to be approximately 7-9 TB and compounding annually as additional years data is added.
KPMG	Attachment B	II	B	4a		110	How many (approximate count) will be users accessing data based on mode of access? (Example: Count of Data Stewards accessing database tables, Count of Public users accessing web based reports ,count of internal users accessing the source data files itself etc.) What is the approximate maximum concurrent users for each type?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.
KPMG	Attachment B	II	N	5			Does the agency currently uses Continuous Integration and Continuous Deployment(CI/CD) Tools such as Azure Devops or similar?	Refer to Attachment B , Scope of Services, Section II., Manner of Service Provision, Sub-section N. Information Technology.
KPMG	Attachment B	II	B	4a		110	Are Web Browser based reports expected to be optimized for mobile devices?	Yes
KPMG	Attachment B	II	B	4r		112	For support ticketing, are there current tools/platform (Example : CA Service Desk, Service Now) used by the agency? If yes, can the technology name be provided and can this engagement leverage existing tools?	No
KPMG	Attachment B	II	O				We assume the DR mentioned is specific to End User interface availability and not for the layers behind not used directly by Analytical system. Is that correct?	This is correct and except where those supporting systems affect the end user's utilization or the products operating ability.
KPMG	Attachment B	II	B	4j		111	How many national quality measures will be supported and will proprietary technical specifications be provided to the vendor?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor.
KPMG	Attachment B	II	B	4i		111	Does the agency currently have access or license any healthcare grouper?	The Agency currently licenses the Medicare Severity-Diagnosis Related Grouper (MS-DRG). Costs for licenses for any health care grouper supporting the analytics service will be borne by the Vendor.
KPMG	Attachment B	I	B			104	It states that the Analytic outputs are to support a range of potential use-cases, how many use-cases is the Vendor expecting to provide?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B. Services Provided by the Vendor.
KPMG	Attachment B	II	N	18		134	Can we get a copy of the Data Use Agreement for the claims data as well as any supplemental data the agency plans to provide?	The Agency has provided RFP 003-19/20 and materials referenced therein to support development of responsive proposals.
KPMG	Attachment B	II	B	4j		111	It states in the RFP to benchmark against other state and national figures, state and health data tables, does the agency have access to this information or is the Vendor to provide them?	Vendors should propose solutions that meet the requirements stated in this solicitation, including Attachment B , Scope of Services.
KPMG	Attachment B	II	B	3d		109	Can you describe the Agency's Data aggregator?	The Agency's contracted Data Aggregator is the Health Care Cost Institute (HCCI).

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VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
KPMG	Attachment B	II	B	4n		112	For public reporting, is the expectation for static or dynamic dashboards?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor.
KPMG	Attachment B	II	B	4m		112	How frequent are these reports to be refreshed?	As new data is available, and Vendor must be prepared to refresh reports upon request by the Agency. Florida claims data is currently submitted annually.
KPMG	Attachment B	II	B	4i		111	How will the Agency decide on how many measures is sufficient?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor.
KPMG	Attachment B	II	B	4i		111	Is there any other data source other than claims which is made available to the Vendor?	The Florida claims dataset includes an eligibility file. Vendor is expected to obtain additional sources of data based on what is needed to accomplish work product.
LexisNexis Risk Solutions	Attachment B	1 General Background	A Background	Background	Attachment B	3 of 36	As the existing data manager, is Optum precluded from participating in this rfp, or are they able to submit a proposal?	Any qualified responsive and responsible vendor is eligible.
LexisNexis Risk Solutions	Attachment B	1 General Background	A Background	Background	Attachment B , Number 9	4 of 36	The list on this page identifies several "envisioned analyses" that the selected vendor will enable. Regarding item 9 – Social Determinants of Public Health: Is the vendor going to receive SDoPH data from the inputs provided by AHCA and make that input information available for analysis and reporting – OR – is AHCA interested in seeing proposals that include the provision of unique, authoritative indications of SDoPH that have been independently, clinically determined to be predictive of health risk and cost?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor.
Mathematica	General overview	B				105	To benchmark against other state and national figures, will the Vendor need to acquire claims and eligibility data from other states and construct metrics from those data, or should the Vendor expect to receive the state/national benchmarks to simply incorporate into the Analytic Service?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor.
Mathematica	Services provided by the vendor.	B	4	b		111	What is NORC's technical environment?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, and note that the Agency maintains a negotiated contractual relationship with HCCI. NORC is a subcontractor to HCCI. Vendors may access the Agency's claims data stored at NORC on behalf of the Agency, but the terms and policies that NORC Enclave requires must be independently negotiated for your respective organizations. Access to the NORC Data Enclave will be incurred at the expense of the awarded Vendor.
Mathematica							Are you able to share the access protocols for NORC?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, and note that the Agency maintains a negotiated contractual relationship with HCCI. NORC is a subcontractor to HCCI. Vendors may access the Agency's claims data stored at NORC on behalf of the Agency, but the terms and policies that NORC Enclave requires must be independently negotiated for your respective organizations. Access to the NORC Data Enclave will be incurred at the expense of the awarded Vendor.
Mathematica							May you provide the size and format for the data stored with NORC to be ingested into the analytic tool to be created for this RFP? Do the claims and eligibility data stored within the NORC data enclave follow the data dictionary on pages 8-20 of the FL claims submission guide, and are separated into member eligibility, medical claims, and pharmacy claims?	The Agency estimates the size of the Florida claims dataset to be approximately 7-9 TB and compounding annually as additional years data is added. Medicaid Data can be expected to add approximately 18-20 TB.
Mathematica							How often are the claims and eligibility data within the NORC data enclave updated?	Claims data is updated annually (or at the request of the Agency) by the Agency's data aggregator, HCCI.
Mathematica							Does the Agency expect the Analytic Service to drilldown to or export data at the patient and/or provider level?	The Agency expects the claims data to be drilled down to appropriate levels for visualizations. PHI may not be released in the public view.
Mathematica							Does the Agency anticipate different views, permissions, or drilldown capabilities in the Analytic Service for Agency analysts vs. public end users?	The Agency expects the claims data to be drilled down to appropriate levels for visualizations. PHI may not be released in the public view.
Mathematica							What is the approximate estimate of number of public end users accessing the Analytic Service? Please also specify the approximate number of concurrent users?	The Agency is unable to estimate the number of public end or concurrent users that will be accessing the Analytic Service.
Mathematica							How much data in GB is expected to reside in the system?	The Agency estimates the size of the claims dataset to be approximately 7-9 TB and compounding annually as additional years data is added. Medicaid Data can be expected to add approximately 18-20 TB.
Mathematica							How many years of data will be converted into the system?	The Agency anticipates that its dataset will grow to include approximately 5 years of data.
Mathematica							What are the required hours for call center production support?	The responsive Vendor shall propose a customer service model responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section B.6.
Mathematica							Is there a requirement for onsite support? If so, how many hours are required?	The responsive Vendor shall propose a customer service model responsive to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B.6.
Mathematica							Approximately how much different ad-hoc reporting requests may be requested?	The Agency is unable to anticipate the number of ad hoc analysis it may request.

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VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
Mathematica							How are ad-hoc analysis requests determined?	Ad hoc analysis requests are determined at the discretion of the Agency.
Mathematica							Does the Agency have any licensing agreements for proprietary risk adjustment tools, such as 3M APR DRGs, EAPGs, Johns Hopkins ACGs. Should the budget include any cost associated with licensing?	The Agency currently licenses the Medicare Severity-Diagnosis Related Grouper (MS-DRG). Costs for licenses for any health care grouper supporting the analytics service will be borne by the Vendor.
Mathematica							Are there any software limitations or banned software for building the Analytic Service, due to security or other reasons?	The Agency's IT Requirements are noted in this solicitation. Vendors may contact NORC to inquire about their respective requirements.
Mathematica							Is Cloud deployment acceptable. If so, does FL have a preferred Cloud vendor?	Refer to Attachment B , Scope of Services, Section II., Manner of Service Provision, B.
Onpoint Health Data	Attachment B	II. Scope of Services	M. System Functionality	4	N/A	29	Item 4 states "4. The Vendor shall ensure an annual SOC 2 Type II audit is performed on the application hosting center. The Vendor shall provide a copy of the most recent audit report to the Agency." Does the Vendor need to provide a copy of the most recent audit report to the Agency as part of the RFP process, or just under the successfully awarded contract?	Yes, the Vendor needs to provide a copy of the most recent SOC 2 Type II audit report to the Agency as part of the RFP process.
Onpoint Health Data	Attachment A	A.1 Instructions	B. Response Preparation and Content	2. Mandatory Response Content c. Original Proposal Guarantee	N/A	8	The RFP requires an Original Proposal Guarantee payable to the State of Florida in the amount of \$212,500 along with a corresponding performance bond for the successful respondent. Can AHCA confirm that this is a requirement for a services contract like the one envisioned in this RFP? This amount appears to be 10% of the total contract not-to-exceed amount, not 10% of the total annual amount that the eventual performance bond is set at.	Proposal guarantees are part of each solicitation (for example, Invitations to Bid, Invitations to Negotiate, and Requests for Proposal) process while performance bonds are part of the actual contracting process. The Agency Contract Manager will share the annual contract total with the Successful Respondent in order to obtain a Performance Bond, in accordance with Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section L., Performance Bond.
Onpoint Health Data	Attachment A	Exhibit A5 Cost Proposal	N/A	N/A	A5	2	The Cost Proposal states, "If the resulting Contract is renewed, it is the Agency's policy to reduce the overall payment amount by the Agency to the successful Vendor by at least five percent (5%) during the period of the Contract renewal, unless it would affect the level of quality of services." Will the Agency reduce the amounts shown (for the successful Vendor) in Tables F, G, H, and I by 5% regardless of overall decrease in cost? What if the Vendor shows a decrease of greater than 5% from Table D to Tables F, G, and H? Will the Agency still reduce the amounts shown in those tables by 5%?	As stated in Attachment A , Instructions and Special Conditions, Exhibit A-5 , Cost Proposal (December 18, 2019), it is the Agency's policy to reduce the overall payment by 'at least' five percent (5%). The Agency Contract Manager will ask this of each its contracted vendors, including successful vendors of solicitations.
Onpoint Health Data	Attachment A	Exhibit A7 Standard Contract	I.C.	C. MyFloridaMarketPlace	A7	3	Will vendor payments under this contract be exempt from the MyFloridaMarketPlace transaction fee? Can the Agency confirm that this fee is currently 1% of payment totals to the Vendor?	The fee is currently .07% and will only be exempted as stated under 60A-1.031(3), Florida Administrative Code (F.A.C.).
Onpoint Health Data	Exhibit A-3	2. Acceptance of Contract Terms and Conditions	N/A	N/A	N/A	1	The RFP states, "I hereby certify that in responding to this solicitation, should my organization be awarded a contract resulting from this solicitation, it agrees to accept and comply with all terms and conditions as specified in this solicitation and in the Agency Standard Contract." Will Vendors have the opportunity to negotiate terms of a final contract to include the terms in the Standard Contract?	This is a Request for Proposal (RFP) not an Invitation to Negotiate (ITN) therefore there will be no changes to the Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract. Refer to Attachment A , Instructions and Special Conditions, Exhibit A-3 , Required Certifications and Statements, and the opening statement in Exhibit A-7 , Standard Contract.
Onpoint Health Data	Attachment A	Exhibit A7 Standard Contract	I.V.	9G	A7	17	The standard contract states, "The Agency will have unlimited rights to use, disclose, or duplicate, for any purpose whatsoever, all information and data developed, derived, documented, or furnished by the Vendor under this Contract." Would this include propriety systems or documentation of analytic enhancements provided by the Vendor to the Agency not available for public dissemination?	See Attachment A , Instructions and Special Conditions, Exhibit A-7, Standard Contract, Section I., THE VENDOR HEREBY AGREES, Sub-Section V., Requirements of Section 287.058, Florida Statutes, Item 9.
Onpoint Health Data	Attachment A	9. Performance Bond	H	N/A	N/A	23	The RFP states, "Should the successful respondent terminate the resulting Contract prior to the end of the resulting Contract period, an assessment against the bond will be made by the Agency to cover the costs of issuing a new solicitation and selecting a new Vendor. The successful respondent agrees that the Agency's damages in the event of termination by the successful respondent shall be considered to be for the full amount of the bond. The Agency need not prove the damage amount in exercising its right of recourse against the bond." Would this term apply if the contract was terminated at the Agency's convenience and/or without cause?	No. Termination for convenience and without cause are really the same thing for Agency purposes. There would have to be a cause termination before the Agency would consider whether taking action against the bond was warranted.
Onpoint Health Data	Attachment A	A.1 Instructions	A. Overview	13. Type and Amount of Contract Contemplated	N/A	6	The RFP states, "The Contract resulting from this solicitation will be a fixed fee contract and shall not exceed \$2,125,000.00." For what time period does this not to exceed amount correspond to? The Term of the Contract is listed as 1/1/20 to 8/30/23; however, from the cost proposal, it looks like the base contract term might be more like 1/1/20 to 6/30/22; can AHCA confirm the base contract time period?	This solicitation will result in a Contract not to exceed \$2,125,000.00. The term of this Contract is for approximately five (5) years. Year one (1) shall be from the date of contract execution until June 30, 2020. Four (4) consecutive fiscal years shall follow and ending on June 30, 2024. See addendum for Exhibit A-5 , Cost Proposal (December 18, 2019).
Onpoint Health Data	Attachment B	I. General Overview	A. Background	N/A	N/A	3	The RFP states, "A responsive Analytics Services will allow authorized users to convert vast amounts of claims data into tables and visualizations that can be published and viewed by the public." How many authorized users does the Agency anticipate will need to access the analytic reporting system under this contract?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.

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VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	9	The RFP states, "The Vendor shall develop and implement a comprehensive data quality strategy. This strategy must ensure that all data uploaded to the reporting and querying software solution (and in turn, all data used to produce tables and visuals), is complete and accurate. Any deficiencies are documented and communicated to the Agency." Given that the data is collected, validated, and consolidated by HCCI/Optum who have a "data quality check (DQC) process", what is the responsibility of this contract's vendor vs. HCCI/Optum/NORC with regards to data completeness and accuracy?	The Analytics Service data quality strategy must ensure that all data uploaded to the reporting and querying software solution (and in turn, all data used to produce tables and visuals), is complete and accurate relative to the source data which is provided by HCCI/Optum/NORC.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting Information Technology Platform, and Software	N/A	N/A	What level of analytic reporting is the Agency interested in? At the provider level? Health system? Units of geography like hospital service area or county?	The Agency expects the claims data to be drilled down to appropriate levels for visualizations. PHI may not be released in the public view. Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service Provision, Sub-section B. Services Provided by the Vendor.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	N/A	In what format will the anticipated Analytics Solution Vendor receive the data from the current APCD Vendor? How many months after a calendar year is complete will the files be available to the Analytics Solution Vendor (e.g., 6 months, 12 months, 18 months)?	Refer to the Florida Claims Data Submission Guide: http://www.ahca.myflorida.com/SCHS/docs/ClaimsDataSubmissionGuideFinal041918.pdf
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	N/A	What additional external data sources is the Agency interested in linking to the APCD data or bringing into the analytic reporting solution? Would the current APCD Vendor (NORC) be responsible for bringing those in and preparing them to release to the Analytics Vendor? Or would the Analytics Vendor take them in directly from the source and link the data sets for use in downstream reporting?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II. Manner of Service Provision, Sub-section B. Services Provided by the Vendor.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	N/A	Is there an inventory of existing data sources, data volumes, frequency of updates to be integrated into the Analytics Services in the scope of this project?	There is not an inventory of data sources.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	N/A	Is there an inventory of future data sources to be integrated into the Analytics Services in the scope of this project?	No.
Onpoint Health Data	Attachment B	I. General Overview	A. Background	N/A	N/A	3	Can the Agency provide documentation on the existing data processing workflows provided by Optum, including data quality validations, patient and provider identity resolution, consolidation, measures, groupers and any analytics applied to the data before producing extracts? What is currently working well for the Agency? Are there known pain points in the existing solution that the Agency expects the new Analytics Solution to resolve (e.g., additional measures)?	This information is not available. The Agency does not have an incumbent vendor providing services requested under this solicitation and processing workflows referenced are not within the scope of this solicitation.
Onpoint Health Data	Attachment B	I. General Overview	A. Background	N/A	N/A	3	Can the Agency provide documentation on the existing data analytics services provided by NORC in the existing data enclave? What is currently working well for the Agency? Are there known pain points in the existing solution that the Agency expects the new Analytics Solution to resolve (e.g., known performance issues)?	This information is not available. The Agency does not have an incumbent vendor providing services requested under this solicitation and processing workflows referenced are not within the scope of this solicitation.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting Information Technology Platform, and Software	N/A	N/A	Does the Agency have an estimated number of standard reporting datasets/tables and visuals to scope for this project?	Vendors should propose solutions responsive to Attachment B , Scope of Services, Section II., Manner of Service Provision, Sub-section B. Services Provided by the Vendor.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	12	Does the State have an estimated number of ad-hoc reporting datasets/tables and visuals to scope for this project?	At this time, the Agency is not able to anticipate the number of ad hoc analysis it may request.
Onpoint Health Data	Attachment B	I. General Overview	B. Overview/Purpose	N/A	N/A	5	The RFP states, "The Agency envisions also the ability for trained and authorized Agency analysts to produce custom queries and health data tables and visuals through the Analytics Services and to export them for further analysis using Agency-licensed resources such as Tableau or Microsoft BI." Is there a preference (e.g., due to existing skillset) between Tableau and Microsoft PowerBI as a BI tool?	The Agency holds licenses for resources such as Tableau and Microsoft Power BI.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	E	9	The RFP states, "The vendor shall determine (subject to agency approval) the optimal way to host, pre-summarize the data, and provide or aggregate data tables, in order to maximize the speed of query times by multiple concurrent users." What is the estimated total number of analytics end users for the future Analytics Solution?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.
Onpoint Health Data	Attachment B	I. General Overview	B. Overview/Purpose	N/A	N/A	5	In addition to using the BI tool provided by the Analytics Solution, what additional tools are required by the end users (e.g., R, Python, SAS, other)?	The Agency holds licenses for resources such as Tableau and Microsoft Power BI.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	4. Analytic Services, Supporting Information Technology Platform, and Software	B	11	The RFP states, "The Vendor shall provide for the resulting Analytic Service to be hosted within the NORC or in an external HIPAA compliant environment." Assuming the solution is hosted externally, does the Agency require reporting datasets to be published back in the NORC data enclave?	No.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	N. Information Technology	4. Development Requirements	L	31	The RFP states, "The website shall contain the Agency header and footer that are currently on ahca.myflorida.com." Is it a requirement for the Analytics Solution to be integrated with FloridaHealthPriceFinder.com, or any other state website (e.g., ahca.myflorida.com)?	No.

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VENDOR NAME	ATTACHMENT IDENTIFIER	SECTION IDENTIFIER	SUB-SECTION REFERENCE	ITEM REFERENCE	ATTACHMENT EXHIBIT	PAGE NUMBER	QUESTION	ANSWER
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	N/A	N/A	What key roles and responsibilities will the Agency dedicate to this project?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-section A., Services Provided by the Agency.
Onpoint Health Data	Attachment B	I. General Overview	A. Background	N/A	N/A	3	Can the Agency confirm that Optum is still the Agency's Data Manager and that NORC is still the Agency's Analytic Enclave Vendor?	The Agency's contracted data aggregator is Health Care Cost Institute with their subcontractor Optum. The NORC Enclave houses the claims data collected by the data aggregator.
Onpoint Health Data	Exhibit A-4	SRC #12: Requirements for Analytics Services	N/A	N/A	N/A	15	The RFP states, "The respondent shall detail the approach to conducting ad hoc analyses and providing ad hoc analytic tables and visualizations upon Agency request." How does the Agency recommend the Respondent budget for ad hoc services it may choose to pursue (e.g., budget a fixed pool of dollars available for a reasonable, but limited number of hours or exclude altogether and address as contract amendments for a specific scope of work)?	The budget for ad hoc analysis should be allotted as a part of the fixed budget available over the term of this Contract.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	B. Services Provided by the Vendor	3. Data Access, Quality and Integration	D	9	The RFP states, "The Vendor shall use secure file transfer protocol (SFTP) for transferring and receiving data from the NORC Enclave or an Agency approved alternative." Are there any data integration protocols required by existing IT systems other than SFTP?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
Onpoint Health Data	Attachment B	II. Manner of Service(s) Provision	G. Method of Payment	3. Financial Consequences as Liquidated Damages	N/A	23	Table 2 "Performance Standards and Liquidated Damages" has very little detail on what constitutes a "failure" and merely says that these failures will be "determined by the Agency". Can the Agency provide any more details on what specific failures would constitute a deficiency? Can these performance standards be jointly fleshed out by the Vendor and the Agency during contracting? How do these performance standards and penalties compare to those listed in "EXHIBIT B-1 DELIVERABLES AND PERFORMANCE STANDARDS"?	Requests for Proposals do not include a negotiation period.
Qsource	Attachment A			Award Date & Contract Term	A	Pages 3 & 7	The Solicitation Timeline states contract award on February 10, 2020; however the Contract term state contract Start on January 1, 2020. Please confirm what the actual contract start date will be.	The Agency anticipates having a contract executed by Spring 2020.
Qsource	A-4			SRC #11	A-4	14	Will the data be stored on the vendor's servers or on AHCA's servers.	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor, Item 4., Analytic Services, Supporting Information Technology Platform, and Software, Sub-Item b., for details on the Agency's requirements.
Qsource	A-4			SRC# 12	A-4	15	What is the current health care grouper that is used?	Medicare Severity-Diagnosis Related Grouper (MS-DRG) is used for other projects. The Awarded Vendor would need to license any grouper used for the Analytics Service.
Qsource	A-4			SRC#11	A-4	14	How many end users are there accessing the data?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.
Quantiphi Inc.	A.1, Instructions	D	9	c	N/A	24	How is the initial bond different from the recurrent bonds in the successive and renewal years of project engagement?	Throughout the term of the resulting contract the annual amount may change, requiring each recurring bond amount to be at least ten percent (10%) of the annual contract amount.
Quantiphi Inc.	II. Manner of Service (s) Provision	G	3	a	v	123	Are the liquidated damages as the requirements stated in the RFP or will be dependant and calibrated as per the commitments made for the final solution in the final proposal?	Since this solicitation does not have a Negotiation Period (Only required for Invitations to Negotiate (ITN)) each respondent submitting a proposal is agreeing to all terms (Attachment A , Instructions and Special Conditions, Exhibit A-3 , Required Certifications and Statements), including the liquidated damages as presented in the solicitation.
Quantiphi Inc.	A.1, Instructions	C	2	c	N/A	17	What does the extent of the definition of 'Public Records' entail?	See Attachment A , Instructions and Special Conditions, Exhibit A-7 , Standard Contract, Section I., THE VENDOR HEREBY AGREES, Sub-Section H., Public Records Requests and Chapter 119, Florida Statutes.
Quantiphi Inc.	A.1, Instructions	B	1	f	N/A	10	If one of the participant of a joint venture has a parent company, does the Agency require complete documentation for the parent company?	Yes, in the situation of a joint venture, the respondent requirements for submitting audited financial statements or a Dunn & Bradstreet report would apply independently to each members of the joint venture. If a joint venture member does not have an audit or Dunn & Bradstreet report, then the audit or Dunn & Bradstreet report for that joint venture member's parent company can be submitted to meet the requirement.
Quantiphi Inc.	A.1, Instructions	B	1	b	N/A	9	How are variations in material deviations accounted for in the submitted proposal, given the response is being submitted with limited knowledge and hands on experience of actual data and environment?	For proposal scoring criteria see Attachment A , Instructions and Special Conditions, Exhibit A-4 , Submission Requirements and Evaluation Criteria Components (Technical Response).
Quantiphi Inc.	I, General Overview	B	N/A	N/A	N/A	105	What does paid claims mean?	Refer to the Florida Claims Data Submission Guide: http://www.ahca.myflorida.com/SCHS/docs/ClaimsDataSubmissionGuideFinaI041918.pdf
Quantiphi Inc.	II. Manner of Service (s) Provision	A	4	N/A	N/A	106	Where is the data collected and stored currently and what is the schema of the existing data?	Refer to the Florida Claims Data Submission Guide: http://www.ahca.myflorida.com/SCHS/docs/ClaimsDataSubmissionGuideFinaI041918.pdf
Quantiphi Inc.	II. Manner of Service (s) Provision	B	1	b	N/A	107	Is the standard resource rate card required in the final proposal?	The responsive proposal should address and propose a rate the Vendor determines is required to accomplish the tasks and goals of this Contract.
Quantiphi Inc.	II. Manner of Service (s) Provision	B	4	j	N/A	111	Is the market and environmental research for additional health care data analysis expected post the project deployment?	Yes, Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor, Item 4., Analytic Services, Supporting Information Technology Platform, and Software, Sub-Item j.

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Quantphi Inc.	II, Manner of Service (s) Provision	B	4	I	N/A	112	What is the exhaustive definition of all roles which will require access to the solution?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service. The Agency is unable to estimate the number of "public" end users.
Quantphi Inc.							What is the amount of existing data?	The Agency estimates the size of the claims dataset to be approximately 7-9 TB and compounding annually as additional years data is added. Medicaid Data can be expected to add approximately 18-20 TB.
Quantphi Inc.							What is the schema of the existing data (structured or unstructured) ?	Refer to the Florida Claims Data Submission Guide: http://www.ahca.myflorida.com/SCHS/docs/ClaimsDataSubmissionGuideFinal041918.pdf
Quantphi Inc.							Do the final model solution and analytics require explainability ? (for example, use of deep learning solution may prevent final explainability in the output)	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor, Item 4., Analytic Services, Supporting Information Technology Platform, and Software, Sub-Item h.
The Lewin Group	B	I	A			4	The RFP mentions that the vendor should work within the NORC infrastructure enclave. Is the expectation that the vendor design, develop, test, and deploy the solution into this enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
The Lewin Group	B	I	A			4	If so, will the NORC enclave be open to the AHCA so that advanced analysts can run queries on the data tables per the requirement in the RFP? If this is not the case, can you please clarify the specific role of the vendor as it pertains to infrastructure?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service.
The Lewin Group	B	II	B	4.v		12 & 13	Does the AHCA have an expected range for the number of ad hoc analysis requests per year for the vendor to perform?	The Agency is unable to anticipate the number of ad hoc analysis it may request.
The Lewin Group	B	II	B	3.c		9	Is the expectation that participating plans will submit data to the Vendor directly, or, first to NORC and then the vendor will extract submitted data from the NORC enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
The Lewin Group	B	II	B	3.c		9	Can the Agency specify what data or information it expected the Vendor to receive on a DAILY basis? Did this refer to the submitted claims/eligibility data by participating plans?	The responsive Vendor should be capable of meeting the requirements of Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor, with regards to data used or acquired for use to meet the scope and goals of this Contract.
The Lewin Group	B	II	B	4.b		11	Is the expectation that the Vendor is required to transfer summarized and analytics tables to the NORC environment?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
The Lewin Group	B	I	A			3	What is the Agency's expected number of participating plans for Year 1 and for subsequent years? What is the Agency's expected number of covered lives that the Vendor needs to process and report on?	Current and anticipated participation accounts for approximately 5 million covered lives. Initial or first year submitters include the following plans: United Health Care, Humana, Aetna, AvMed, and Florida Blue. Capital Health Plan, Molina, and HealthFirst will be included as second year plan additions.
The Lewin Group	B	I	B			5	Can benchmark data be imported into the NORC enclave or would it need to be generated within the NORC enclave?	Additional datasets may be imported into the NORC Enclave, which may require an additional fee borne by the Responsive vendor.
The Lewin Group	B	II	B	3.a		9	Would this storage be within the NORC enclave or can storage be setup outside of the NORC enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision for details on the Agency's requirements.
The Lewin Group	B	II	B	4.a		10	Do the web based Analytics Services need to be housed within the NORC enclave or can they be setup outside the NORC enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision for details on the Agency's requirements.
The Lewin Group	B	II	B	4.a		10	Is the expectation that the vendor design, develop, test, and deploy the solution into this enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision for details on the Agency's requirements.
The Lewin Group	B	II	B	4.a		10	If the health care data tables and visuals must be setup in the NORC enclave, are we limited to software already installed in the NORC enclave?	Entities may use software provided by the NORC Enclave or may work with NORC to install NORC-approved software which may require fees payable to NORC at the expense of the responsive vendor.
The Lewin Group	B	II	B	4.a		10	Also, will the NORC enclave be open to the AHCA so that advanced analysts can run queries on the data tables per the requirement in the RFP?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service.
The Lewin Group	B	I	A			4	The RFP mentions that the vendor should work within the NORC infrastructure enclave. Is the expectation that the vendor design, develop, test, and deploy the solution into this enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision for details on the Agency's requirements.
The Lewin Group	B	I	A			4	If so, will the NORC enclave be open to the AHCA so that advanced analysts can run queries on the data tables per the requirement in the RFP? If this is not the case, can you please clarify the specific role of the vendor as it pertains to infrastructure?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service.
The Lewin Group	B	II	B	4.v		12 & 13	Does the AHCA have an expected range for the number of ad hoc analysis requests per year for the vendor to perform?	The Agency is unable to anticipate the number of ad hoc analysis it may request.
The Lewin Group	B	II	B	3.c		9	Is the expectation that participating plans will submit data to the Vendor directly, or, first to NORC and then the vendor will extract submitted data from the NORC enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision for details on the Agency's requirements.
The Lewin Group	B	II	B	3.c		9	Can the Agency specify what data or information it expected the Vendor to receive on a DAILY basis? Did this refer to the submitted claims/eligibility data by participating plans?	The responsive Vendor should be capable of meeting the requirements of Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, Sub-Section B., Services Provided by the Vendor, with regards to data used or acquired for use to meet the scope and goals of this Contract.
The Lewin Group	B	II	B	4.b		11	Is the expectation that the Vendor is required to transfer summarized and analytics tables to the NORC environment?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision for details on the Agency's requirements.

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The Lewin Group	B	I	A			3	What is the Agency's expected number of participating plans for Year 1 and for subsequent years? What is the Agency's expected number of covered lives that the Vendor needs to process and report on?	Current and anticipated participation accounts for approximately 5 million covered lives. Initial or first year submitters include the following plans: United Health Care, Humana, Aetna, AvMed, and Florida Blue. Capital Health Plan, Molina, and HealthFirst will be included as second year plan additions.
The Lewin Group	B	I	B			5	Can benchmark data be imported into the NORC enclave or would it need to be generated within the NORC enclave?	Additional datasets may be imported into the NORC Enclave, which may require an additional fee borne by the Responsive vendor.
The Lewin Group	B	II	B	3.a		9	Would this storage be within the NORC enclave or can storage be setup outside of the NORC enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
The Lewin Group	B	II	B	4.a		10	Do the web based Analytics Services need to be housed within the NORC enclave or can they be setup outside the NORC enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
The Lewin Group	B	II	B	4.a		10	Is the expectation that the vendor design, develop, test, and deploy the solution into this enclave?	Refer to Attachment B , Scope of Services, Section II., Manner of Service(s) Provision, for details on the Agency's requirements.
The Lewin Group	B	II	B	4.a		10	If the health care data tables and visuals must be setup in the NORC enclave, are we limited to software already installed in the NORC enclave?	Entities may use software provided by the NORC Enclave or may work with NORC to install NORC-approved software which may require fees payable to NORC at the expense of the responsive vendor.
The Lewin Group	B	II	B	4.a		10	Also, will the NORC enclave be open to the AHCA so that advanced analysts can run queries on the data tables per the requirement in the RFP?	The Agency anticipates that approximately ten (10) Agency Analysts will have access to the Analytic Service.