

**DESCRIPTION OF INTENDED
SINGLE SOURCE PURCHASE
(PUR 7776)**

AGENCY: FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

TITLE: SIEMENS BUILDING TECHNOLOGIES, INC.

Short description of the commodity or service desired:

CONTACT

Name: CARMELITA GRAHAM, PURCHASING SPECIALIST

Address: 407 S. Calhoun Street, SB-8 Mayo Building, Tallahassee, FL 32399

Telephone: (850) 617-7181

Email: Carmelita.Graham@FDACS.gov

Internal tracking number, if any: SS 21 22 56

Date posted: 07/08/21 Last day for receipt of information: 12:30 PM ET

This description of commodities or contractual services intended for purchase from a single source is posted in accordance with Sections 120.57(3) and 287.057(3), Florida Statutes, and will remain posted for a period of at least 7 business days.

Commodity or Contractual Service Required (commodity or United National Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):

72151207- Heating and cooling and air conditioning HVAC installation and maintenance service

Quantity or Term (as appropriate):

October 1, 2021 thru September 30, 2022

Requestor (division, bureau, office, individual, as appropriate):

Alex Castro, Division of Administration

Performance and/or Design Requirements (e.g. intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate):

The Siemens systems hardware and software installed in the Conner Complex Laboratory facility and the Mayo Building is proprietary and is installed and supported exclusively through Siemens factory branch offices. Additionally:

- Field Panels and associated terminal level equipment located at the Conner Complex laboratories and the Mayo Building utilize Siemens proprietary protocol and technology, which is non BACNet and protected by U.S. patents.
- Siemens Insight Workstation Software located at the Conner Complex and Mayo Building is the only factory certified product supported for configuration, programming and editing Siemens products installed at both facilities.

- NON-Siemens BAS providers may not offer authorized support for Siemens products and software.
- Any 3rd party system configurations offered would require additional overlay workstation software and integration hardware, the nature of which would still require authorized support from Siemens.
- Any additional layers of components would diminish functionality, reliability and may compromise any claim for recovery of inherent defect chain of responsibility.
- Any new systems, software and hardware would require separate training, service, support and maintained manufacturer certification in addition to required Siemens support for installed Siemens BAS. This would be duplicated costs for the investments the owner has already made in systems installed for commissioning, programming and staff training.
- The Siemens BAS located at Conner Complex Labs utilizes Siemens laboratory room pressurization controls systems consisting of bio-containment control hardware, software and commissioned systems that is strictly supported by Siemens Factory Branches.
- No additional NON-Siemens hardware or software shall be allowed as part of support for the Siemens systems installed at the FDACS facilities.

Intended Single Source:

SIEMENS BUILDING TECHNOLOGIES, INC.

Estimated Dollar Amount:

Approximate Amount: Up to \$194,000

Approximate Contract Amount: \$66,084.00

Justification for single source acquisition (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):

Siemens Industry, Inc., Building Technologies Division, is the only known source able to provide this service. The Siemens factory branch office located at 119-6 Hamilton Park Dr., Tallahassee, Florida, is the only factory authorized representative for Siemens systems for the Conner Complex and Mayo Building.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Alex Castro, Division of Administration
 Carmelita Graham, Purchasing Specialist
 Joey B. Hicks, Director, Division of Administration

Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall: provide notice of its intended decision to enter a single-source purchase contract in the manner specified in Section 120.57(3), F.S.