

**DESCRIPTION OF INTENDED  
SINGLE SOURCE PURCHASE  
(PUR 7776)**

**AGENCY:** State Mental Health Treatment Facilities - DCF

**TITLE:** Video delivery and management

Short description of the commodity or service desired: The State Mental Health Treatment Facilities are seeking services to expand, maintain/support and manage an existing Milestone Video Management installation that currently consists of 1,197 cameras, 9 servers with 8 attached storage devices and 12 network switches across three separate facilities.

**CONTACT**

Name: Kathy Thomason, Purchasing Director  
Address: 100 North Main Street, Chattahoochee FL 32324  
Telephone: 850-663-7224  
Email: wesley.pelham@mylefamilies.com

Internal tracking number, if any: SMHTF 2021-005

**Date posted:      Last day for receipt of information:**

This description of commodities or contractual services intended for purchase from a single source is posted in accordance with Sections 120.57(3) and 287.057(3), Florida Statutes, and will remain posted for a period of at least 7 business days.

**Commodity or Contractual Service Required** (commodity or United National Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):

81111805 - Proprietary or licensed systems maintenance or support  
Milestone XProtect Corporate/Expert Advanced Certification and Axis Certified Professional Gold Level Channel Partner  
46171600 - Surveillance and detection equipment

**Quantity or Term** (as appropriate):

1 year

**Requester** (division, bureau, office, individual, as appropriate):

Kathy Thomason, Purchasing Director,

**Performance and/or Design Requirements** (e.g. intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate):

Certified Axis Internet Protocol (IP) in design and camera installation and configuration, management of Milestone IP video management/server software, assist staff with role/security

management, and configuration, maintenance, and monitoring of video storage. Installation and management of all network switches required to operate the Video System.

Intended Single Source:

Split Pine Technologies, LLC

Estimated Dollar Amount:

\$500,000 annually

Justification for single source acquisition (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):

Split Pine Technologies, LLC is requested as a Single Source due to the fact that they are the only vendor with DCF background security clearance to access our video hardware and recorded streams. Additionally, they are the only licensed provider of services for the surveillance platform in use within a 175 mile radius of the Facilities. If another vendor were chosen, they would have to first go through the DCF-required security and background checks, and then they still wouldn't have manufacturer authorization to perform service or upgrades while maintaining hardware and software warranty status. Choosing Split Pine Technologies, LLC will ensure that the installation maximizes the success of these video surveillance systems in protecting our resident population and our workforce. Also, our current installations/sites are project certified and registered by Axis Communications and Milestone Systems to Split Pine Technologies, LLC as the only reseller or authorized entity to perform upgrades and configuration changes to the system. Any modification or services by others to the DCF Video Management System will void all current warranties.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

  
Ricky D. Smith, Information Technology Director

  
Diana Nielsen - Financial Services Director

  
Dr. Richard Herstein Chief Hospital Administrator

Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall provide notice of its intended decision to enter a single-source purchase contract in the manner specified in Section 120.57(3), F.S.