



9440 Philips Hwy Suite 4  
Jacksonville, Florida  
32256

November 22, 2021

David Law  
Florida School for the Deaf and the Blind  
207 N. San Marco Ave  
St, Augustine, FL 32084  
904-827-2362

***Re: Proposal #203216\_(17) Camera Add throughout FSDB Campus - Sole Source for Service of Honeywell Access Control and Video Management Systems***

Dear David,

The existing Honeywell Access Control (EBI) and Video Management system (DVM) referenced above are proprietary products of Honeywell.

The software for the systems is written and maintained by Honeywell, as is the programming in the field controllers. Honeywell technicians and engineers are the only persons with that are factory trained to modify and work on the system

The present systems were installed by factory trained Honeywell technicians. Honeywell service technicians are familiar with the system's components. Our technicians have access to all Honeywell literature, technical bulletins, and system update information, as well as support from our Technical Assistance Center (TAC) and Engineering Centers.

Honeywell is the only provider that employs the necessary personnel who are certified to work on these systems.

Please let me know if we can answer any questions or if we can be of further service to you.

Sincerely,

**HONEYWELL INTERNATIONAL, INC.**

*Michael Ray*  
Michael Ray  
Service Supervisor