

SUWANNEE RIVER WATER MANAGEMENT DISTRICT

REQUEST FOR PROPOSAL

NO. 20/21-028

FOR

GROUP DENTAL INSURANCE

QUESTIONS AND ANSWERS (answers in bold)

1. Does this proposal will be only from carriers? Submitted by Esmie Coley Insurance Agency (ECA)
The Request for Proposals is directed to insurance carriers. The District's current consultant will serve as Broker of Record.
2. Can a broker/independent agent/agency make a proposal with a A -rating carrier? Submitted by ECA – **The RFP specifically names its current consultant as Broker of Record.**
3. Please provide the following information: Submitted by Humana
Maisa Benjamin
Senior Sales Support Professional, Public Sector - Florida

Commission Schedule - **10% of premium as indicated in RFP**

Current Rates by plan/tier – **Included as an attachment in RFP**

Current Plan(s) Designs - **Included as an attachment in RFP**

Plan elections need to be included on the census if there is more than 1 plan currently offered. **Only one plan is offered**

4. What is the total number of eligible employee? It appears the census included the total number of enrolled employees. **Since this is an employer paid benefit, all employees are eligible and enrolled.**

Submitted by Humana

Maisa Benjamin

Senior Sales Support Professional, Public Sector - Florida

5. When will the policy to take effect? In other words, when would you like the policy begin date to be be? Submitted by ECA **January 1, 2022**
6. May you please provide a census in excel format? The census provided is in PDF and UW is unable to load. Submitted by Joshua Reyes Dental Sales Manager Cigna **Website has been updated to include the census in Excel format**