

**NOTICE OF INTENDED DECISION  
TO ENTER INTO A SINGLE SOURCE CONTRACT  
(PUR 7778)**

This Notice of Intended Decision to Enter into a Single Source Contract is posted in accordance with Section 287.057(3), Florida Statutes.

**AGENCY:** Department of Business and Professional Regulation

**TITLE:** Versa:Regulation

Short description of the commodity or service desired: Software Maintenance for Versa:Regulation

**CONTACT**

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Internal tracking number, if any: SS-DBPR-01-21/22

DMS Single Source number, if applicable:

**Date posted: January 13, 2022    Time posted: 3:00 PM**

**Commodity or Contractual Service** (commodity or United Nation Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):  
81112200 – Software Maintenance and Support

**Requestor** (division, bureau, office, individual, as appropriate):  
Joseph Martin, CIO, Division of Technology

**Performance and/or Design Requirements** (intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, as appropriate):  
Software maintenance for Versa: Regulation. Versa:Regulation is a proprietary, regulatory solution provided by Tyler Technologies, Inc. Versa:Regulation is the agency's system of record for licensing and regulating Florida licensees. Applicants and licensees can also apply and maintain licenses online using Versa:Online, another Tyler Technologies' regulatory solution, which interfaces with Versa:Regulation. Versa:Regulation is also used to track inspections, complaints, legal cases, continuing education, and all monies received and allocated by the Department. Versa:Regulation also interfaces with applications for other business functions such the Interactive Voice Response (IVR) System and mobile inspections. DBPR has over 500 letters that are stored, managed, and tracked using Versa:Regulation. Versa:Regulation is also integrated with the department's document management system. Pursuant to the provisions of Rule 60A-1.045(1) Florida Administrative Code (FAC), DBPR's Division of Technology hereby posts notice of intent to procure a sixty (60) month contract for Software Maintenance. This system and software are crucial in DBPR carrying out the General Licensing Provisions stated in Section 455.213, F.S.

Intended Single Source:

Tyler Technologies, Inc., 5101 Tennyson Parkway, Plano, TX 75024 901/425-0134

Price:

\$2,226,956.00

Justification for Single Source Purchase (what is necessary and unique about the commodity, contractual service, or source; steps taken to confirm unavailability of competition, as appropriate):

Versa:Regulation is the proprietary software that is currently utilized by the Department of Business and Professional Regulation for licensing and regulating Florida licensees.

Versa:Regulation is also integrated with Versa:Online, also a proprietary software, and DBPR's document management system.

As Versa:Regulation is a proprietary product, our license agreement restricts release of the database schema. Access to the database schema would be required for competing vendors to offer software that would function with the business rules and configuration of Versa:Regulation and Versa:Online. This single source agreement with Tyler Technologies, Inc. would be for the software maintenance associated with the Versa:Regulation system. The cost of developing and implementing a new system and needed software, and time involved in migration of historical data from the current system would far exceed the current system's cost and adversely effect the department's ability to carry out statutory responsibilities.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Joseph Martin, CIO, Division of Technology

Beverlyn Elliott, DBPR Contract & Procurement Administrator

Lynn Smith, Chief of Budget

David Axelman, General Counsel

Paige Shoemaker, Director of Administration & Financial Management

Thomas Philpot, Chief of Staff

**Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.**