



COMMISSIONER OF FINANCIAL REGULATION - 43004009

(37902)View Details

Job Postings (1)

Status : Open Hiring Manager : SHERRI BRALEY Age : 0d

Talent Pipeline Hide Talent Pipeline

View active candidates (34) View all candidates (35)

Forwarded 0	Invited To Apply 0	New 34	Review 0	1st interview 0	2nd Interview 0	Offer 0	Ready to Hire 0
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Candidates :View New (34)

Action 0 Selected

Filter Options

Enter Applicant Name

- Name
- Linda Charity
- Eric Sorensen
- Scott Williams
- Christopher Jenkins
- Richard Burns
- Lonnie Salimone
- DEBORAH DEAN
- Donald Hudgins
- Acey Silinson
- Rene Lee
- David Krater
- Daniel Thommes
- Richard Stone
- Jay Fanti
- George Schwyzet
- Arthur Garcia
- Gwynn Vjrostek
- Nichelle Thomas
- Anthony Conway
- Kevin Rosen
- William Jannace
- Rose Schindler
- Jacylyn Custell
- KRISH Marwada
- Linda Bonvicin
- Amanda Olney
- Ronald Rubin
- Michael Stevens
- Steven Petty
- Justin Jett
- Monica Rutkowski
- Johnny Vilela

ELLIOT Robert ROSENBLATT (External Candidate)

17275058860 elliotrosenblatt@yahoo.com Cover Letter Resume

Application

Status: New

Country: United States

Attachments to be included in all Job Submissions: Submission Attachments 0 attached

Attachments Added After Submission: Attach a document

Vacancy Source: Friend/Relative

Relatives: To your knowledge, do you have any relatives working in this agency? No

Right To First Interview: Not Applicable
If you responded yes to the above statement, attach a copy of your official layoff letter

Veteran Status: None of the Above

ARE YOU CURRENTLY EMPLOYED WITH THE AGENCY TO WHICH YOU ARE CURRENTLY APPLYING? No

HAVE YOU RECEIVED A PROMOTIONAL APPOINTMENT WITHIN THE CAREER SERVICE, SUBSEQUENT TO ACTIVE MILITARY SERVICE, WITH THE AGENCY TO WHICH YOU ARE APPLYING? No

People First Initial VP Review: No Selection

People First Eligible VP Category (if different): No Selection

Agency Final VP Eligibility Review: No Selection

Agency Final VP Category Determination: No Selection

Background Information

A "yes" answer to these questions will not automatically bar you from employment relation to the position you are applying are considered. [see 112.011, F.S.]

Have you ever been convicted of a felony or No

Tara Ballard
 FULL NOT ROSENBATT

a first degree misdemeanor ?

If yes, what were the charges ? n/a

Where ? (City/State) n/a

Date

Have you ever pled nolo contendere or guilty to a crime which is a felony or a first degree misdemeanor ? No

If yes, what were the charges ? n/a

Where ? (City/State) n/a

Date

Have you ever had the adjudication of guilt withheld for a crime which is a felony or first degree misdemeanor ? No

If yes, what were the charges ? n/A

Where ? (City/State) N/A

Date

Signature

I am aware that any omissions, falsifications, misstatements, or misrepresentation be grounds for termination at a later date. I understand that any information I give information about my ability, employment history, and fitness for employment by individuals and organizations to investigators, human resources staff, and other purposes. The consent shall continue to be effective during my employment if I am employment are public records. I certify to the best of my knowledge and belief all true, correct, complete, and made in good faith.

If applicable, Complete Qualifying Questions prior to submitting your applica

By checking this box, I certify that I have read and agree with these statements

Yes

Interview Result
overdue interviews

Screening Details

In the State of Florida application you indicated that you are legally authorized to work in the United States, Are you one of the following: Citizen or National of the United States; Lawful Permanent Resident; Refugee; Asylee, or Temporary Resident (does not include non-immigrant visas such as F-1, J-1, H-1, etc.)? Yes

Will you now or in the future require sponsorship for employment visa status (e.g. H-1B visa status)? No

Do you have at least five (5) years of responsible private sector experience working Yes

fulltime in areas within the subject matter jurisdiction of the Office of Financial Regulation within the previous ten (10) years?

If you answered "yes" to the previous question, please elaborate on your experience. If no, please respond N/A.

I have successfully run companies or divisions of companies for the past 20 years..

Do you have at least five (5) years of experience as a senior examiner or other senior employee of a state or federal agency having regulatory responsibility over financial institutions, finance companies, or securities companies within the previous ten (10) years?

No

If you answered "yes" to the previous question, please elaborate on your experience. If no, please respond N/A.

N/A

▼ Periods of Employment

THE CEOS FRIEND LLC

Business Consultant/Interim CFO

▼ Details

Name of Employer*	THE CEOS FRIEND LLC
Your Job Title*	Business Consultant/Interim CFO
Currently Employed*	Yes
Start Date*	02/01/2018
End Date*	MM/DD/YYYY
Hours Per Week*	55
Employer's Address	Tampa, FL
Supervisor's Name	
Supervisor's Phone Number	
Duties and Responsibilities*	Helping CEOs achieve their vision of success through one on one interaction. * F organization to determine appropriate staffing levels * Analyze current financial st
Reason For Leaving*	this is my company
Your name, if different during employment	

ACCURATE EVENT GROUP

Chief Financial Officer (CFO)

▼ Details

Name of Employer*	ACCURATE EVENT GROUP
Your Job Title*	Chief Financial Officer (CFO)
Currently Employed*	No
Start Date*	04/01/2016
End Date*	02/01/2018
Hours Per Week*	45
Employer's Address	Boca Raton, FL
Supervisor's Name	
Supervisor's Phone Number	
Duties and Responsibilities*	Selected for proven success in leading companies through a period of re-direction that needed to be addressed through re-development of staff, re-distribution of fin insurance expense over \$250,000 through negotiation and change of business pr thorough dissection of prior data given. * Led effort to move office location to a mi

Reason For Leaving* one location. * Established new office environment, developing better communication, efficient payroll process, reducing errors significantly.
 Your name, if different during employment company closed down

GOT-RACK.COM (Allpoints Equipment Company)

Chief Executive Officer (CEO)/Chief Financial Officer (CFO)

▼ Details

Name of Employer* GOT-RACK.COM (Allpoints Equipment Company)
 Your Job Title* Chief Executive Officer (CEO)/Chief Financial Officer (CFO)
 Currently Employed* No
 Start Date* 06/01/2006
 End Date* 02/29/2016
 Hours Per Week* 60
 Employer's Address Tampa, FL
 Supervisor's Name
 Supervisor's Phone Number
 Duties and Responsibilities* Selected for proven management insight and financial leadership expertise in direct operations for this \$10M material handling company. Identified and penetrated new business opportunities, motivated a staff of 40 associates in completing projects throughout all areas of financial transactions, interacted with customers, trained staff regarding sales/marketing procedures. * Led team of specialists to reestablish proper accounting financial reporting schedule from weeks to just under a few days. * Instrumental in development and creation of a financial system that accurately relayed financial information and mend key vendor and partner relationships to negotiate win/win solutions to reduce costs and saving \$15K. * Led process to re market firm's image, changing negative perception revolutionized industry. * Drove process to grow sales from \$6M (2006) to over \$10M which exceeded expectations in establishing vendor partnerships, opening lines of communication. owner took company in a different direction
 Reason For Leaving*
 Your name, if different during employment

CAPGEMINI

Senior Consultant

▼ Details

Name of Employer* CAPGEMINI
 Your Job Title* Senior Consultant
 Currently Employed* No
 Start Date* 07/01/2005
 End Date* 05/31/2006
 Hours Per Week* 50
 Employer's Address Trinity, FL
 Supervisor's Name
 Supervisor's Phone Number
 Duties and Responsibilities* Interfaced with key client for this leading business solutions consulting firm to create increased profitability for Longs Drug Store chain. * Leveraged vast management experience to identify and devised solutions to increase productivity and profitability. laid off
 Reason For Leaving*
 Your name, if different during employment

NETWOLVES CORPORATION

Director of Finance

▼ Details

Name of Employer* NETWOLVES CORPORATION
 Your Job Title* Director of Finance
 Currently Employed* No
 Start Date* 01/01/2005

End Date* 07/01/2005
Hours Per Week* 45
Employer's Address Tampa, FL
Supervisor's Name
Supervisor's Phone Number
Duties and Responsibilities* Directed the development and management of all financial planning and analysis telecommunication and web security solutions provider. Refocused financial and service. Supervised 2 senior accountants in managing all mergers and acquisition mentoring general accounting team to streamline monthly closing procedures. * C executive team to win new accounts and build lasting relationships with existing c
Reason For Leaving* company delisted
Your name, if different during employment

ECKERD DRUGS

Senior Director Analysis & Control

▼ Details

Name of Employer* ECKERD DRUGS
Your Job Title* Senior Director Analysis & Control
Currently Employed* No
Start Date* 01/01/1997
End Date* 12/31/2004
Hours Per Week* 55
Employer's Address St Petersburg, FL
Supervisor's Name
Supervisor's Phone Number
Duties and Responsibilities* Promoted to manage financial reporting and budgeting process for Loss prevention point of contact in managing capital expenditures for both corporate and field dev the Bad Check Department; Distribution Center Loss prevention program; and So associates. * Spearheaded development of Internal Web Communication program metrics including; sales, theft, trend analysis, and exception Data. * Exceeded ex practice" efforts to reduce expenses and implement firm's loss prevention financis point of sale and consolidated check processes that reduced bad checks at the re
Reason For Leaving* company sold
Your name, if different during employment

ECKERD DRUGS

Source Tagging Manager

▼ Details

Name of Employer* ECKERD DRUGS
Your Job Title* Source Tagging Manager
Currently Employed* No
Start Date* 01/01/1997
End Date* 12/31/2000
Hours Per Week* 45
Employer's Address St Petersburg, FL
Supervisor's Name
Supervisor's Phone Number
Duties and Responsibilities* Recruited to develop key partnership with vendors/manufacturers to implement a between the company and vendors ensured adherence to all contract specificatio maintain excellent vendor relationships. Supervised financial reporting process fo a highly successful and innovative source tagging program in United States and E seminars. * Initiated innovative source tagging initiative which reduced store theft promoted
Reason For Leaving*
Your name, if different during employment

ESSILOR OF AMERICA

International Controller, Operations Manager / Manager of Analysis and Budget

▼ Details

Name of Employer ESSILOR OF AMERICA
Your Job Title International Controller, Operations Manager / Manager of Analysis and Budget
Currently Employed No
Start Date 01/01/1990
End Date 01/01/1997
Hours Per Week 55
Employer's Address St. Petersburg, FL
Supervisor's Name
Supervisor's Phone Number
Duties and Responsibilities Built an impressive record of accomplishment and advancement through a series French manufacturer/wholesaler of ophthalmic lenses. Held full responsibility for managing sales of \$30M from territories in Latin America, South America, Africa, annual budget. Managed all customer service, accounts receivables, and collect monthly financials. Supervised 7 direct reports. * Proactively restructured sales and negotiating new contracts and created pricing analysis utilizing competitive pricing customer home countries. * Credited for successfully directing operations through letter of credit, earned discounts for prepay, and completed market analysis sales team to include in-country sales reps and all bi-lingual staff that reduce corr
Reason For Leaving div moved to Spain
Your name, if different during employment

PepsiCo

Senior Accountant

▼ Details

Name of Employer PepsiCo
Your Job Title Senior Accountant
Currently Employed No
Start Date 01/01/1987
End Date 01/01/1990
Hours Per Week 55
Employer's Address Moonachie, NJ
Supervisor's Name
Supervisor's Phone Number
Duties and Responsibilities UNSPECIFIED
Reason For Leaving moved to FL
Your name, if different during employment

▼ **Formal Education**

SUNY ALBANY

Albany

▼ Details

Name of School SUNY ALBANY
Location Albany
Start Date 09/01/1983
End Date 04/01/1987
Course of Study BS - Accounting with minor in Business Administration
Degree Earned (transcripts may be required) Bachelors
Credit Hours - Quarter
Credit Hours - Semester

▼ **Language Skills**

There are no items in this section.

▼ **License, Registration or Certification**

There are no items in this section.

▼ **Job-Related Training or Course Work**

There are no items in this section.

▼ **Knowledge, Skills and Abilities**

There are no items in this section.

Items per page : 50 ▼

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ELLIOT ROSENBLATT

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CHIEF EXECUTIVE OFFICER • CHIEF FINANCIAL OFFICER • CONSULTANT

Customer-focused business-to-business Retail/Manufacturing/Consulting management professional with extensive experience in developing strong and profitable client relationships and negotiating multi-million dollar solutions. Proven track record of effectively leading high-volume \$30M international and national financial operations for high-growth organizations. Repeated success guiding sizeable cross-functional teams in the design, re-design, and launch of leading-edge business solutions. Strong communication, leadership, and organizational talents; capable of leading and directing executive management presentations and establishing rapport with clients. Demonstrated background in identifying emerging market trends and aligning core business goals to enhance ROI.

Strategic Operational Business Planning • Vendor Relations • Business Management Consulting
Business Development/Reengineering • Mergers/Acquisitions • Finance Management • Cost Control
Loss Prevention Control • Customer Management • Policy Development • Project Management
Budget Administration • Team Leadership • Long-term Forecast Planning • P&L Responsibility

PROFESSIONAL EXPERIENCE

THE CEOS FRIEND LLC, Tampa, FL

2/2018 – Present

Business Consultant/Interim CFO

Helping CEOs achieve their vision of success through one on one interaction.

- Formulate a plan of action that leads to exceeding goals
- Work with organization to determine appropriate staffing levels
- Analyze current financial situation and create roadmap to profitability

ACCURATE EVENT GROUP, Boca Raton, FL

4/2016 – 2/2018

Chief Financial Officer (CFO)

Selected for proven success in leading companies through a period of re-direction and over-coming financial challenges. Identified problem areas that needed to be addressed through re-development of staff, re-distribution of financial resources, and development of a business plan.

- Reduced insurance expense over \$250,000 through negotiation and change of business practices.
- Reduced penalties and fees due to audit results through thorough dissection of prior data given.
- Led effort to move office location to a more central location, bringing both warehouse and office together in one location.
 - Established new office environment, developing better communication amongst office staff and field personnel.
- Created a more efficient payroll process, reducing errors significantly.

GOT-RACK.COM (Allpoints Equipment Company), Tampa, FL

6/2006 -2/2016

Chief Executive Officer (CEO)/Chief Financial Officer (CFO)

Selected for proven management insight and financial leadership expertise in directing the business development operations, and financial functions for this \$10M material handling company. Identified and penetrated new business opportunities, negotiated and secured profitable contracts. Motivated a staff of 40 associates in completing projects throughout all areas of finance, operations, sales, and manufacturing. Managed all financial transactions, interacted with customers, trained staff regarding sale/marketing procedures, and maintained profitable client and vendor relationships.

Elliot Rosenblatt

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- Led team of specialist to reestablish proper accounting procedures that streamlined closing processes and reduced the financial reporting schedule from weeks to just under a few days.
- Instrumental in developing processes to eliminate over \$500K in unpaid debts and mend key vendor and partner relationships to negotiate win/win solutions to resolve several outstanding lawsuits.
- Coordinated with CPA in the development and creation of a financial system that accurately relayed financial information on a quarterly basis, thus streamlining the year end processes and saving \$15K.
- Led process to re market firm's image, changing name to Got-Rack.Com which established firm as a key player in a revolutionized industry.
- Drove process to grow sales from \$6M (2006) to over \$9M (2008) by installing a dynamic sales and management team which exceeded expectations in establishing vendor partnerships, opening lines of credit, and implementing manufacturing efficiencies.

CAPGEMINI, Trinity, FL

7/2005 - 5/2006

Senior Consultant

Interfaced with key client for this leading business solutions consulting firm to create a successful roadmap that reduced losses/expenses and increased profitability for Longs Drug Store chain.

- Leveraged vast management/operational experience to identifying business processes that were negatively affecting bottom-line and devised solutions to increase productivity and profitability.

NETWOLVES CORPORATION, Tampa, FL

1/2005 - 7/2005

Director of Finance

Directed the development and management of all financial planning and analysis functions to support sales activities for this multi-million dollar telecommunication and web security solutions provider. Refocused financial and accounting operations to provide high level customer focused service. Supervised 2 senior accountants in managing all mergers and acquisitions, planning and analysis, and budgeting.

- Instrumental in mentoring general accounting team to streamline monthly closing procedures.
- Created and presented strategic sales/finance solutions to client's executive team to win new accounts and build lasting relationships with existing client base.

ECKERD DRUGS, St Petersburg, FL

1997 - 2004

Senior Director Analysis & Control (2000 to 2004)

Promoted to manage financial reporting and budgeting process for Loss prevention department for this \$12B Retail Drug Chain. Served as main point of contact in managing capital expenditures for both corporate and field development projects. Additional responsibilities included managing the Bad Check Department; Distribution Center Loss prevention program; and Source Tagging Program. Supervised over 20 direct and indirect associates.

- Spearheaded development of Internal Web Communication program for relaying vital information to store personnel regarding store metrics including; sales, theft, trend analysis, and exception Data.
- Exceeded expectations in leading management team to install industry "best practice" efforts to reduce expenses and implement firm's loss prevention financials.
- Developed and implemented check verification process at point of sale and consolidated check processes that reduced bad checks at the retail store level by 35%.

Source Tagging Manager (1997 to 2000)

Recruited to develop key partnership with vendors/manufacturers to implement a product RF security source tagging initiative. Served as a liaison between the company and vendors ensured adherence to all contract specifications. Coordinated negotiating efforts with merchandising team to maintain excellent vendor relationships. Supervised financial reporting process for Loss Prevention Program.

- Credited by management for creating a highly successful and innovative source tagging program in United States and Europe, presented quantified results to international forums and seminars.
- Initiated innovative source tagging initiative which reduced store theft and security expense by \$1+M annually.

Elliot Rosenblatt

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ESSILOR OF AMERICA, St. Petersburg, FL

1990 - 1997

International Controller, Operations Manager / Manager of Analysis and Budget

Built an impressive record of accomplishment and advancement through a series of progressively responsible positions for this multi-billion dollar French manufacturer/wholesaler of ophthalmic lenses. Held full responsibility for directing operations and financials for International Division; managing sales of \$30M from territories in Latin America, South America, Africa, Caribbean, and Russia. Oversaw creation and management of \$3M annual budget. Managed all customer service, accounts receivables, and collection processes. Reported directly to executive board regarding monthly financials. Supervised 7 direct reports.

- Proactively restructured sales and pricing structures to maintain profitable customer relationships, negotiating new contracts and created pricing analysis utilizing competitive pricing, exchange rates, and strategic market analysis regarding customer home countries.
- Credited for successfully directing operations through devalued Peso Crisis; renegotiated bad debts, reduced debts through letter of credit, earned discounts for prepay, and completed market analysis.
- Implemented an aggressive restructuring program for the sales team to include in-country sales reps and all bilingual staff that reduce communication errors and increased customer satisfaction.

** Previously held positions as **Senior Accountant** for PepsiCo (1987-90), Moonachie, NJ **

EDUCATION & PROFESSIONAL DEVELOPMENT

BS - Accounting with minor in Business Administration, SUNY ALBANY, Albany, NY