
CHRISTOPHER "SCOTT" JENKINS

Scottjenkins250@gmail.com

(850) 661-0829

www.linkedin.com/in/cscottjenkins

June 12, 2018

Florida Financial Services Commission
The Capitol
Tallahassee, FL 32399

Dear Financial Services Commission:

I am writing to request your consideration to become the Commissioner of the Office of Financial Regulation for the state of Florida. My extensive experience in financial services and government has prepared me for this opportunity. Over my career, I have gained essential knowledge in financial services and government from varying perspectives.

- As Senior Vice President/State Government Relations Director, for Wells Fargo and Company, I worked daily to ensure that the company's voice was heard in state and local legislative and regulatory environments. In this role, I gained vast knowledge of the external and internal pressures that large financial services corporations face, a better understanding of how to navigate and work with dedicated financial services professionals, and the operations of a multitude of business lines, many of which are regulated by the Florida Office of Financial Regulation.
- As Senior Vice President/Deputy Director of Government Affairs for the Florida Bankers Association (FBA), I worked daily to establish and maintain relationships with government officials and banking, trust and insurance professionals. The input of the hundreds of members of the FBA were invaluable to developing my understanding of the financial services and banking industries. These relationships provided the foundation to successfully promote the Association's positions before State and Federal legislative and regulatory officials.
- As Council Legislative Analyst in the Florida House of Representatives, I worked extensively on policy formulation and analysis. I also formed valuable connections with members of the Florida Legislature, the Florida Executive Branch and their staffs.
- As a Campaign Manager and Field Director for multiple political campaigns, I gained valuable experience mobilizing large groups of volunteers and employees to help achieve common goals.
- During my experience as a lobbying assistant and office manager for Watson and Gosnell Governmental Affairs Consultants, I learned the importance of understanding and recognizing the needs of constituents, associations, business organizations and municipal organizations as they relate to state policy and funding issues.

The Office of Financial Regulation needs a strong, well-informed leader to help ensure the safety and soundness of the state's financial services industry, as well as to form and build relationships with constituent groups and policy makers such as yourselves. I believe my knowledge, experience and abilities are a perfect fit for this position.

If any further information is needed, please contact me at the phone number listed above. I look forward to speaking with you. Thank you for your time and consideration.

Sincerely,

Christopher "Scott" Jenkins

CHRISTOPHER "SCOTT" JENKINS

Scottjenkins250@gmail.com

(850) 661-0829

www.linkedin.com/in/cscottjenkins

GOVERNMENT RELATIONS EXECUTIVE

Government Relations Executive with proven experience in government, political and regulatory environments. Understanding of the legislative process from various perspectives including lobbying, campaign and message management and legislative committee operations. Proven track record in policy analysis and its impact on targeting parties. Areas of expertise include:

- Legislative and Regulatory Process
- Strategic Partnerships
- Message Coordination
- Financial Services Advocacy
- Relationship Building
- Influencing and Negotiating

PROFESSIONAL EXPERIENCE**Senior Vice President – State Government Relations Director** **2010 – Present****Wells Fargo & Company, Tallahassee, FL**

Chief lobbyist for Wells Fargo & Company and its subsidiaries before state and local governments in Florida, Georgia, North Carolina and South Carolina. Advocated Wells Fargo's positions before State and Local legislative and regulatory officials, as well as national legislative associations, such as the National Conference of State Legislators. Managed contract lobbyists in Florida and North Carolina.

- Advocated for Wells Fargo before political organizations including Legislative Campaign Committees, Attorney General Associations, Lieutenant Governor Associations, and Governor Associations.
- Analyzed and developed legislation for proposal to state and local legislative bodies, state bankers associations, and state chambers of commerce.
- Developed and coordinated strategies and legislative proposals with peer financial services industry government relations professionals, attorneys, experts and associated industries.
- Developed key relationships with policymakers and stakeholders, for purposes of communicating the company's position on key issues impacting Well Fargo and branch communities.
- Provided updates to Wells Fargo businesses and management regarding the company's position on and the effects of public policies on products and business strategies.
- Fundraised and managed Wells Fargo Employee PAC assets to support specific candidates for state legislative and statewide offices.

Senior Vice President – Deputy Director of Government Affairs **2002 - 2010****Florida Bankers Association, Tallahassee, FL**

Association lobbyist for financial services issues, and Chief lobbyist for trust, asset management, private banking and insurance issues. Managed 40+ members of Trust, Asset Management & Private Banking Division. Supervised Association's state government relations staff by monitoring work, evaluating performance and conducting annual reviews.

- Created outreach initiatives to increase membership input and foster new strategic partnerships.
- Communicated current industry and legislative issues to members through various formats, including presentations, written reports, and monthly published articles.
- Assisted in the administration and promotion of State and Federal Political Action Committees.
- Liaison for national banking and insurance associations, such as the American Bankers Insurance Association.
- Supervised the administration and sales of a nation-wide, internet-based fraud prevention program, Fraud-Net.com.

Christopher "Scott" Jenkins
(850) 661-0829

Page 2
Scottjenkins250@gmail.com

Campaign Manager, Tom McGurk for Congress

2002

Second Congressional District, Tallahassee, FL

- Developed campaign strategies, created candidate's agenda, and policies for proposal.
- Prepared press releases, media advisories, mail pieces, radio commercials and responses to voter and press communications.
- Scheduled and coordinated volunteers, mail, telephone banks, "Get Out The Vote" programs, and campaign events such as rallies, fundraisers and walks.

Council Legislative Analyst, Council for Ready Infrastructure

2001 - 2002

Florida House of Representatives, Tallahassee, FL

- Provided oversight and guidance for four legislative committees: Natural Resources & Environmental Protection, Transportation, Information Technology and Utilities & Telecommunications.
- Analyzed and developed legislation for Legislative Committees and House Members.
- Facilitated discussion between state agencies, interest groups and businesses affected by legislation.
- Ensured implementation of Speaker of the House policies and principles in legislation.
- Provided analytical and policy advisory support for the Council Chairman.
- Prepared speaking points, speeches and bill information for House Members.
- Served as additional staffing to the Select Committee on Security (October 2001-August 2002).

Field Director, House Campaigns

2000 - 2001

Republican Party of Florida, Tallahassee, FL

- Provided campaign management for Florida House of Representatives campaigns.
- Developed campaign strategies, press releases, media advisories, mail pieces, radio and television commercials and responses to voter and press communications.
- Scheduled and coordinated volunteers for various initiatives during campaigns.
- Assisted in the creation of candidate agendas, including policies for proposal, and campaign finance reports.

EDUCATION/AFFILIATIONS

- **Master of Science, Political Science**, Florida State University, Tallahassee, FL
 - Course emphasis on Public Policy and Public Administration
- **Bachelor of Arts, Secondary Education-History**, Clemson University, Clemson, SC
 - Sigma Chi Fraternity
- **Institute for Organization Management**
 - Four-year U.S. Chamber of Commerce program emphasizing association management
- Former Board Member of the Florida Non-Profit Alliance on behalf of Wells Fargo and Company



Recruiting

Search for actions or people



PAIGE SHOEMAKER (00899502)

Job Requisitions Preferences

COMMISSIONER OF FINANCIAL REGULATION - 43004009

(37902)View Details

Job Postings (1)

Status : Open

Hiring Manager : SHERRI BRALEY
Age : 0d

Talent Pipeline Hide Talent Pipeline

[View active candidates \(6\)](#)

[View all candidates \(6\)](#)

Forwarded 0	Invited To Apply 0	New 6	Review 0	1st interview 0	2nd Interview 0	Offer 0	Ready to Hire 0
----------------	-----------------------	----------	-------------	--------------------	--------------------	------------	--------------------

Candidates :View all candidates (6)

Action 0 Selected

[Filter Options](#)

Enter Applicant Name

- Name
- Christopher Jenkins
- Eric Sorensen
- Linda Charity
- Lonnie Salimone
- Richard Burns
- Scott Williams

Christopher Scott Jenkins (External Candidate)

[8506610829](#) [Scottjenkins250@gmail.com](#) [Cover Letter](#) [Resume](#)

Application

* Status: New

Country: United States

[Submission Attachments](#) 0 attached

Attachments to be included in all Job Submissions:

[Attach a document](#)

Attachments Added After Submission

Vacancy Source: Other

Relatives: To your knowledge, do you have any relatives working in this agency? No

Right To First Interview Not Applicable

If you responded yes to the above statement, attach a copy of your official layoff letter applying for this vacancy.

Veteran Status None of the Above

ARE YOU CURRENTLY EMPLOYED WITH THE AGENCY TO WHICH YOU ARE CURRENTLY APPLYING? No

HAVE YOU RECEIVED A PROMOTIONAL APPOINTMENT WITHIN THE CAREER SERVICE, SUBSEQUENT TO ACTIVE MILITARY SERVICE, WITH THE AGENCY TO WHICH YOU ARE APPLYING? No

People First Initial VP Review No Selection

People First Eligible VP Category (if different) No Selection

Agency Final VP Eligibility Review No Selection

Agency Final VP Category Determination No Selection

Background Information

A "yes" answer to these questions will not automatically bar you from employment relatedness, severity, and date of the offense in relation to the position you are applying for. [see 112.011, F.S.]

No

Have you ever been convicted of a felony or a first degree misdemeanor ?

If yes, what were the charges ?

Where ? (City/State)

Date

Have you ever pled nolo contendere or guilty to a crime which is a felony or a first degree misdemeanor ? No

If yes, what were the charges ?

Where ? (City/State)

Date

Have you ever had the adjudication of guilt withheld for a crime which is a felony or first degree misdemeanor ? No

If yes, what were the charges ?

Where ? (City/State)

Date

Signature

I am aware that any omissions, falsifications, misstatements, or misrepresentation disqualify me for employment and, if I am hired, may be grounds for termination at understand that any information I give may be investigated as allowed by law. I co release of information about my ability, employment history, and fitness for employ employers, schools, law enforcement agencies, and other individuals and organiz investigators, human resources staff, and other authorized employees of Florida st for employment purposes. The consent shall continue to be effective during my en hired. I understand that applications submitted for state employment are public rec the best of my knowledge and belief all of the statements contained herein and on are true, correct, complete, and made in good faith.

If applicable, Complete Qualifying Questions prior to submitting your applica

By checking this box, I certify that I have read and agree with these statements Yes

Interview Result overduelInterviews

Screening Details

In the State of Florida application you indicated that you are legally authorized to work in the United States, Are you one of the following: Citizen or National of the United States; Lawful Permanent Resident; Refugee; Asylee, or Temporary Resident (does not include non-immigrant visas such as F-1, J-1, H-1, etc.)? Yes

Will you now or in the future require sponsorship for No

employment visa status (e.g. H-1B visa status)?

Do you have at least five (5) years of responsible private sector experience working fulltime in areas within the subject matter jurisdiction of the Office of Financial Regulation within the previous ten (10) years?

Yes

If you answered "yes" to the previous question, please elaborate on your experience. If no, please respond N/A.

From August 2010- March 2018 (7 years 8 months), I had responsible private sector experience working for Wells Fargo and Company, who has many lines of business regulated by the Office of Financial Regulation.

Do you have at least five (5) years of experience as a senior examiner or other senior employee of a state or federal agency having regulatory responsibility over financial institutions, finance companies, or securities companies within the previous ten (10) years?

No

If you answered "yes" to the previous question, please elaborate on your experience. If no, please respond N/A.

N/A

✓ **Periods of Employment**

Wells Fargo & Company

Senior Vice President - State Government Relations Director

> Details

Florida Bankers Association

Senior Vice President - Deputy Director of Government Affairs

> Details

Tom McGurk for Congress

Campaign Manager

> Details

Florida House of Representatives

Council Legislative Analyst, Council for Ready Infrastructure

> Details

Republican Party of Florida

Field Director, House Campaigns

> Details

Watson & Gosnell

Lobbying Assitant/Office Manager

> Details

✓ **Formal Education**

Florida State University, Tallahassee, FL

Tallahassee, FL

> Details

Clemson University

Clemson, SC

> Details

▼ **Language Skills**

There are no items in this section.

▼ **License, Registration or Certification**

There are no items in this section.

▼ **Job-Related Training or Course Work**

US Chamber of Commerce Institute of Organizational Management
IOM Certification in Association Management

> Details

▼ **Knowledge, Skills and Abilities**

• **18+ years of experience in government, politics and regulatory environments; 16 years in bank financial services advocacy; • Vast understanding of the legislative process from varying perspectives including lobbying, campaign and message management and legislative committee operations; effectively analyze policy and its effect on targeted parties; • Excellent leadership, organizational interpersonal, verbal and written communication skills**

> Details

Items per page: 10 ▼

Page 1 of 1