CABINET MEMBERS: GOVERNOR RICK SCOTT
ATTORNEY GENERAL PAM BONDI
CHIEF FINANCIAL OFFICER JEFF ATWATER
COMMISSIONER OF AGRICULTURE ADAM PUTNAM

DATE:

LOCATION:
CABINET MEETING ROOM
LOWER LEVEL, THE CAPITOL
TALLAHASSEE, FLORIDA

REPORTED BY:
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PROCEEDINGS

GOVERNOR SCOTT: Good morning, and welcome to the December 10, 2013, Cabinet Meeting. I'd like to welcome Pastor Michael Smith of the New Creation Church of Tallahassee to lead the invocation.

Please remain standing after the invocation for the posting of Colors and the pledge of allegiance which will be led by the Tallahassee Composite Squadron of the Civil Air Patrol.
(WHEREUPON, THE INVOCATION WAS GIVEN AND THE PLEDGE OF ALLEGIANCE WAS SAID).

GOVERNOR SCOTT: Please be seated. Thank you, Pastor Smith, and thank you to the Civil Air Patrol Color Guard for being with us today.

## CITIZENS PROPERTY INSURANCE INSPECTOR GENERAL

GOVERNOR SCOTT: Now I would like to recognize Florida's Chief Inspector General, Melinda Miguel, to give us a report on the search for an Inspector General at Citizens Property Insurance.

And, Melinda, thank you very much for all you do. You do a great job.

MS. MIGUEL: Thank you, Governor and Members of the Cabinet. I'm real excited to be here today and present the results of the Citizens Property Insurance Recruitment and Selection Committee report.

As you know, the Committee was appointed back in June of 2013, and we've done a lot of work to get here today, so really glad to be here, so thank you very much.

The Committee was comprised of myself as well as Tom Kirwin, the Inspector General for CFO Atwater. Also, the Inspector General for the Office of Insurance Regulation served on our panel, and we were provided some administrative staff support and services by the Inspector General at the Florida Department of Revenue.

We held 11 meetings that were held in the

Sunshine, and with the assistance of General Bondi's staff, we did get a briefing from Pat Gleason to make sure that we followed the rules on open meetings; so each one of our meetings were held in the Sunshine. And thanks to the Florida Channel, we had -- each of our meetings were also televised.

We announced each of our meetings in the Administrative Weekly. And at our first meeting on June 20th, the Committee discussed and agreed upon the position description for this important role, the job advertisement, the posting that we do, and as well as the job posting sites that we would use.

We advertised the position for four weeks, a four-week period from June 21st to July 19th, and it was a nationwide search. And we used the following web sites to aid in the conduct of our search: We used indeed.com; Career Builder; the Institute of Internal Auditors; Linked In; the website for the Association of Inspectors General; as well as Citizens' home page there on their recruitment site.

We advertised the position with core qualifications and agreed-upon selection criteria.

We had on July the 9th a meeting where we discussed that, and we talked about requiring the bachelor's degree, which is outlined in the Senate Bill 1770 that created this position, and it specified eight or more years of experience relevant to this particular position, five of which were in a supervisory capacity. And the appointment for this important role was subject to the background screening and investigation, as well as an appointment by the Financial Services Commission.

The team received two stacks of -- a bunch of applications. We actually had 88 applicants, and we received and screened out 24 that met the criteria; and 13 of those candidates were selected for interview, one of which withdrew.

We actually went through and screened down for the week of August the 5th through the 9th and conducted 12 interviews. Nine interviews were conducted in person; two interviews were conducted via Skype; and one interview was conducted via telephone.

The Committee met again on August the 15th, and we discussed those interviews and narrowed the candidates down to our top four selections, and we
began reference checks and background screening. And we had four names that we actually put forward to the members of the Governor and the Cabinet, Financial Services Commission, on September the 19th. And we put forward four candidates to you in the form of a letter, and that then led to a series of meetings by the individual offices in October and November, as well as completion of the FCIC/NCIC background checks, as well as reference checks were conducted and finalized.

And that leads me here today where I have the privilege of reporting to you on the scope and methodology of the Selection Committee, and I want to thank each and every one of you and your staff for all of the support that you lent to the Committee during this process. And I'm happy to answer any questions that you may have at this point.

GOVERNOR SCOTT: All right. Are there any questions?

ATTORNEY GENERAL BONDI: No.
GOVERNOR SCOTT: Great. Thank you, Melinda, for your hard work on this --

MS. MIGUEL: Thank you, Governor.
GOVERNOR SCOTT: -- and everything else you
do.
MS. MIGUEL: Thank you, Governor.
GOVERNOR SCOTT: Since the four finalists have been nominated, there has been sufficient time for each of our offices to review the applications and conduct in-person interviews. At this time I'm prepared to entertain a motion to nominate one of the finalists to serve as Inspector General of Citizens.

Is there a motion?
CFO ATWATER: Governor, I had a lot of wonderful notes I had written down, but Melinda has covered this so well.

MS. MIGUEL: Well, thank you, sir.
CFO ATWATER: And as it should be, because you put this team together and you made this happen for us.

Governor, before I make that, I'd like to express thanks to you. We just had a conversation with the President a short while ago of Citizens and talked about the business model and getting that right for the people of Florida, and there is a lot to be proud of there. But you were the first to recognize that this enterprise should operate with the same high standards of ethics and
integrity and be held to that integrity in its form of governance as any agency, and you called for there to be an inspector general and you, with the legislature, passed this Senate bill that's made this happen. So thank you to you, Governor.

So I had the privilege of talking to each of the finalists, and I know that my colleagues did as well, and was very impressed and knew from that list that you had narrowed down we were going to find an excellent candidate. And the candidate that I'd like to make the motion for today has come from within.

He had previously served in our Attorney General's office years ago as personnel director, as a deputy attorney general years ago, has served as an IG with the SBA, is now a managing partner in a private firm, but a gentleman that $I$ think is going to serve us extremely well. His name is Bruce Meeks.

And with that, Governor, I'd like to nominate that we appoint Mr. Bruce Meeks as the new Inspector General of Citizens Property Insurance. GOVERNOR SCOTT: Thank you. Is there a second?

GENERAL BONDI: Second.

GOVERNOR SCOTT: All right. All in favor of selecting Mr. Meeks please say aye. (AFFIRMATIVE INDICATIONS). GOVERNOR SCOTT: All opposed please say nay. (NO RESPONSE).

GOVERNOR SCOTT: The ayes have it.
Thank you, Melinda.
MR. MIGUEL: Thank you, Governor. Members of the Cabinet, thank you.

GOVERNOR SCOTT: And congratulations to Bruce Meeks.
(APPLAUSE).

GOVERNOR SCOTT: Now I'd like to recognize Secretary Herschel Vinyard with the Department of Environmental Protection to present his agenda.

Good morning, Herschel.
SECRETARY VINYARD: Good morning, Governor, Attorney General Bondi, CFO Atwater, and Commissioner Putnam.

Before I get started, I wanted to let you know that before y'all see any real estate items as Board of Trustees, they're reviewed my Deputy General Counsel, Sandra Stockwell, and Sandra is here. Sandra is retiring and, unfortunately, leaving Tallahassee, but she's moving to a town where her first brand new grandchild is. So I just wanted to recognize Sandra Stockwell this morning.
(APPLAUSE) .
SECRETARY VINYARD: There is only one item on this morning's agenda, Board of Trustees --

GOVERNOR SCOTT: I can understand why you do that. I have three grandchildren, and I'd like to be around them every day. They're fun, especially when you get to give them back if they're a
problem.
Sorry, Herschel.
SECRETARY VINYARD: The first item and the only item is University of South Florida Lee Moffitt Cancer Center sublease extension. This is a consideration of Moffitt's request to extend their sublease with University of South Florida beyond the normal 50-year lease term.

Moffitt has already invested $\$ 750$ million into this site. They've got 43 hundred employees at this location, Governor, and many of them are stem graduates. And what they'd like to do is expand and, with approval today, Moffitt will have 60 years remaining on their lease; and it will run coterminous with the USF lease and expire in 2073.

And the Department recommends approval. If y'all have any questions, we do have Jamie Wilson with Moffitt here to answer those.

GOVERNOR SCOTT: Okay. Is there a motion to approve?

ATTORNEY GENERAL BONDI: So moved.
GOVERNOR SCOTT: Is there is a second?
COMMISSIONER PUTNAM: Second.
GOVERNOR SCOTT: Any comments or objections?

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(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the motion carries.
Thank you, Herschel.
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## OFFICE OF INSURANCE REGULATION

GOVERNOR SCOTT: Now I'd like to recognize Kevin McCarty, Commissioner of the Office of Insurance Regulation, to present his agenda.

The first thing I'd like to say, Kevin, is thank you for all of your hard work on Citizens. COMMISSIONER McCARTY: Thank you.

GOVERNOR SCOTT: We -- Barry has done a great job, but he wouldn't have gotten there but for your help. So I want to thank you very much for all you've done to make sure we were right-size Citizens.

COMMISSIONER McCARTY: Thank you, Governor, and good morning. Good morning, members of the Commission.

Our first agenda item is for the adoption of the minutes from October 10th, 2013 meeting of the Financial Services Commission.

GOVERNOR SCOTT: Is there a motion to approve?
ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
GOVERNOR SCOTT: Moved and seconded, show the minutes approved without objection.

COMMISSIONER McCARTY: Both Agenda Items 2 and 3 are here for requests for approval for final adoption having to do with data collection regarding title insurance agencies and title insurance underwriters.

Under Florida Statute 627.782 which authorizes rulemaking to collect data from the title insurance industry for the purposes of analyzing rates, looking at the solvency of the industry, as well as the overall condition of the title industry. Specifically, with Agenda Item 2, we're requesting final adoption for Rule 690-186.013, which is title insurance statistical gathering for title insurance agency.

The Office is proposing striking the current rule and supplanting it with a new one which is entitled -- a form entitled: Title insurance experience rate reporting for agents. And this data will be collected electronically.

GOVERNOR SCOTT: Is there a motion to approve? CFO ATWATER: So moved.

GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

COMMISSIONER McCARTY: Similarly with Agenda Item Number 3 is a request for approval for final adoption for a new rule. This is for title insurance underwriters. The proposed rule implements the provisions of Florida Statutes by listing the types of information to be submitted to the Office and adopts a form for the title insurance experience reporting for underwriters. This is a complement to the Agency. This data will also be collected electronically.

GOVERNOR SCOTT: Is there a motion to approve?
ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
COMMISSIONER PUTNAM: Second.
GOVERNOR SCOTT: Any comments or objections?
(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the motion carries.

Thank you, Kevin.
COMMISSIONER McCARTY: Thank you, Governor. Thank you, members of the Commission.

## DEPARTMENT OF REVENUE

GOVERNOR SCOTT: Next I'd like to recognize Marshall Stranburg, Executive Director of the Department of Revenue, to present his agenda. Good morning, Marshall.

EXECUTIVE DIRECTOR STRANBURG: Good morning, Governor Scott, General Bondi, Commissioner Putnam, and CFO Atwater.

Our first agenda item this morning is we respectfully request approval and adoption to file and certify with the Secretary of State under Chapter 120 rules relating to general tax administration. These proposed rule amendments reflect 2013 law changes, update forms, and remove obsolete provisions.

GOVERNOR SCOTT: Is there a motion to approve?
ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

EXECUTIVE DIRECTOR STRANBURG: Thank you.

We respectfully request withdrawal of Agenda Item Number 2.

GOVERNOR SCOTT: Is there a motion to
withdraw?
COMMISSIONER PUTNAM: So moved.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

EXECUTIVE DIRECTOR STRANBURG: Thank you.
And our third and final item, we respectfully request approval and authority to publish notice of proposed rule in the Florida Administrative Register for rules concerning the research and development tax credit.

GOVERNOR SCOTT: Is there a motion to approve?
COMMISSIONER PUTNAM: So moved.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.


## FLORIDA DEPARTMENT OF LAW ENFORCEMENT.

GOVERNOR SCOTT: Now I'd like to recognize Commissioner Jerry Bailey with the Department of Law Enforcement to present his agenda. And he probably ought to talk a little bit more about his 42 and a half year low in crime rate.

COMMISSIONER BAILEY: Good morning, Governor, Cabinet. I have five items on your agenda this morning.

First is my recommendation for your approval of the minutes from the September 24th, 2013, Cabinet Meeting.

GOVERNOR SCOTT: Is there a motion to approve?
ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
GOVERNOR SCOTT: Moved and seconded, show the minutes approved without objection.

COMMISSIONER BAILEY: The second item is our first quarter report. Highlights from this quarter include our participation in a month-long sex-offender sweep in Central Florida that resulted in the arrest of 26 sex offenders, primarily for child endangerment.

We arrested the City Marshall of Arcadia and the Superintendent of Schools of Liberty County both for grand theft and official misconduct.

Further, we dismantled a Central Florida cargo theft ring responsible for stealing millions of dollars in electronics, food, tires, clothing and pharmaceuticals.

During this quarter, we arrested two physicians in Palm -- relative to deaths in Palm Beach County. One of the doctors has been charged with first degree murder, and each was charged with providing prescription narcotics without a medical need.

Finally, again, what we had shown you with the declining crime rate in both violent and nonviolent crime continues as this year comes to a close, and we hope to have good news for you when we actually do the annual report.

I'll be happy to answer any questions about Item Number 2.

GOVERNOR SCOTT: Are there any questions? (NO RESPONSE).
GOVERNOR SCOTT: Is there a motion to accept the report?

ATTORNEY GENERAL BONDI: So move.

GOVERNOR SCOTT: Is there a second? (NO RESPONSE).

GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

COMMISSIONER BAILEY: I'm sorry?
GOVERNOR SCOTT: No one had any questions.
COMMISSIONER BAILEY: Okay. Our third item is our '14/'15 legislative budget request. We're requesting an increase of $\$ 19$ million, which is a six-percent increase in our budget. A significant item in this in terms of personnel funding is increase in staffing for our firearms purchase program.

We're requesting the moving of 18 currently OPS positions to full-time equivalents. These were positions that were originally federally funded, and we are expecting the federal funds to greatly be decreased or to completely go away and we're also -- the addition of 18 positions to this program. These would be funded by additional -- by already available trust funds based on the \$5 fee for firearms records check.

You'll recall that we are approaching a
million firearms background checks for 2013. Just this past Black Friday, we conducted almost 68 hundred background requests for gun purchases in the state; and Black Saturday, we set a new record for that day for firearms purchases in the state.

For the Thanksgiving holiday weekend, we did 13,500 background requests for firearm purchases. In order to do this, we had to bring in people from other parts of the Department to make it work. Much of it is being done on line now.

We had a little glitch when the internal system for Wal-Mart went down, but all in all, we had quick response times throughout this weekend where we were getting slammed with these background requests. We expect this kind of numbers for the firearms purchase program to continue through the holiday season and into the tax refund season. I'd be happy to answer any questions about our LBR in Item Number 3.

GOVERNOR SCOTT: Is there a motion to accept the legislative budget request?

ATTORNEY GENERAL BONDI: So moved. GOVERNOR SCOTT: Is there a second? CFO ATWATER: Second. GOVERNOR SCOTT: Florida requires the Governor
to independently submit budget proposals; accordingly, I am abstaining from the vote on this item. The record should reflect my abstention. Any objections to accepting the legislative budget request?
(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the motion is approved with one abstention.

COMMISSIONER BAILEY: Governor, our next
item -- and as was mentioned when the Florida Highway Patrol was receiving its honor this morning, synthetic drugs continue to be a problem. New iterations of these synthetics continue to be sold in smoke shops, truck stops, convenience stores, and on the internet. We will be working with Attorney General Bondi to put a range of new synthetic iterations on to the schedule one. And that currently is the only piece of substantive that we're working with.

GOVERNOR SCOTT: All right. Is there a motion to accept the legislative proposals?

ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
ATTORNEY GENERAL BONDI: And could I comment
on that, Governor? The good news is this time we only -- I signed an emergency outlaw -- an emergency order outlawing four compounds; and two of those were -- we were very proactive. They were -- they're very active in Georgia, these two compounds, so that's the good news.

The good news is also that we've driven them underground, but they still are out there. Parents, if you see this stuff, if you see it in stores, if you see it in your kids' backpacks, take it away from them; it's synthetic heroin; it's LSD; it's acid. So, thank you.

GOVERNOR SCOTT: Florida law requires the Governor to independently review legislation upon passage; accordingly, $I$ am abstaining from the vote on this item. The record should reflect my abstention.

Any objections to accepting the legislative concepts?
(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the motion is approved with one abstention.

COMMISSIONER BAILEY: Our final item for today are 11 sets of rule amendments that are being noticed to you. If requested, opportunities for
public comment will be offered at a later date, and we anticipate coming back to you in February for your approval.

Seven of these rules involve the Criminal Justice Standards and Training Commission, and four significant ones are we are adding a certification for underwater crime scenes. We're revising the certifications for K-9 handlers and K-9 operations. We are revising the moral character standards to include misuse of electronic databases, and we're changing the name of the Law Enforcement Basic Recruit Academy Program to the Florida Law Enforcement Academy.

Two other items not Criminal Justice Standards and Training Commission related are we're bringing the proficiency testing of the FDLE toxicologists in line with our other laboratory disciplines. And others are simple cleanups based on our information systems and the sheriffs' salary supplement programs.

I'd be happy to answer any of your questions on our rule recommendations.

GOVERNOR SCOTT: Is there a motion to approve?
CFO ATWATER: So moved.
GOVERNOR SCOTT: Is there a second?

ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

Thank you, Jerry.
COMMISSIONER BAILEY: Thank you.

## HIGHWAY SAFETY AND MOTOR VEHICLES

GOVERNOR SCOTT: Now I would like to recognize Julie Jones, Executive Director of the Department of Highway Safety and Motor Vehicles to present her agenda.

Good morning, again.
EXECUTIVE DIRECTOR JONES: Governor and Cabinet Members.

Since I became Executive Director, I've been encouraging my leadership team, all levels of management, to recognize what we call an $A, B, C$ Award, Above and Beyond the Call of Duty. And I have the pleasure quarterly of selecting the best of those best, and we do Shining Star Awards. And I'd like to, before I do my agenda, introduce my shining stars for this quarter, if you guys could come forward.
(APPLAUSE) .
EXECUTIVE DIRECTOR JONES: With us today we have Vivian Pennywell with Motorist Services. Vivian hold your hand up.

She independently stepped up to the plate and provided outstanding customer service when our call center experienced an unusually large number of calls.

Reggie Hough and Hal Branch with Administrative Services are recognized for going above and beyond with consistently managing multiple construction projects at our facilities. We have almost a 400,000 square foot building that was started in phases in the '50s, and these guys do yeoman's work getting the asbestos out, painting, and a lot of attention to detail.

Yvonne Bryant with Administrative Services was instrumental in developing and providing training to multiple program areas when we initiated new Bank of America on-line credit card process.

Mary Barber with Performance Management is recognized for her excellent job of conducting educational outreach on traffic safety, which is a key part of our core mission.

Ted Day with the Office of Workforce Services designed and coded our on-line performance management system as we go forward with your initiatives, Governor, for talent management and some more expectations.

And then last, Sean Trader with the Florida Highway Patrol. We recently had an evacuation of the Neil Kirkman Building. I think all of you
heard about the white powder incident. Sean was a lieutenant in the National Guard, and he provided written recommendations after the evacuation to streamline ingress, egress, staging, and security, which implemented and will make, hopefully, the next one -- no, we don't want another one. But if there will be another one, it will be much safer and much better.

So I'd like to recognize all of my folks for their dedication and their hard work.
(APPLAUSE) .
EXECUTIVE DIRECTOR JONES: So, Governor, Cabinet Members, I have five agenda items for your consideration today. Number 1, we respectfully request approval for the August 20 th meeting minutes.

GOVERNOR SCOTT: All right. Is there a motion to approve?

CFO ATWATER: So moved.
GOVERNOR SCOTT: Is there a second?
COMMISSIONER PUTNAM: Second.
GOVERNOR SCOTT: Moved and seconded, show the minutes approved without objection.

EXECUTIVE DIRECTORS JONES: Thank you.
Item Number 2, we respectfully request
approval to publish notice of proposed rulemaking to amend Rule 15A-3.006, identification cards relating to proof of insurance.

The amendment implements 2013 legislation that allows drivers to use an electronic device, like your smart phone, as proof of insurance. The rule change also updates the format of the paper proof of insurance to align with the national standards set by the American Association of Motor Vehicle Administrators. The Department seeks approval to file for final adoption if no request for hearings are received as a result of the notice.

GOVERNOR SCOTT: Is there a motion to approve?
CFO ATWATER: So moved.
COMMISSIONER PUTNAM: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

EXECUTIVE DIRECTORS JONES: Thank you.
Item Number 3, I respectfully submit a briefing on the Department's first quarter performance report. During the first quarter, we had two successful holiday enforcement campaigns. On the 4th of July, we had a 42-percent drop in
fatalities.
And we partnered with seven other states on an I-10 enforcement campaign over the Labor Day holiday. And in this campaign in Florida, we had zero fatalities during our part of this enforcement campaign.

We crafted multiple outreach campaigns to educate the public not to text and drive. We've also partnered with the Florida Department of Transportation and the cellular industry to continue to educate drivers about the no-texting law that went in effect October 1.

This quarter we are very excited about the Patrol making history with a dual recruitment class which began in August. These 100 recruits are slated to graduate in January, on January 30th. I believe we've got the Governor and Commissioner Putnam to do -- we're splitting the classes in half because of families -- to help oversee the graduation. Thank you very much.

I'm pleased to note that we've, during this time, recruited 40 members of the armed forces thus far as a part of this process. Law enforcement accreditation is very important to the Highway Patrol; and for the past 17 years, they've been accredited through CALEA, the Commission for Accreditation for Law Enforcement Agencies, a national organization. They were reaccredited again on November 16th. They went then recently through reaccreditation with the Commission for Florida Accreditation, and they anticipate reaccreditation after the assessment this past month in February.

Conforming to national standards and updating your criteria for operations and best management practices is key to not only running a good law enforcement agency but keeping down liability, and so we're doing -- I think the Patrol is doing a great job on the accreditation front.

In other Patrol news, we recently selected Lieutenant Troy Thompson to lead our Commercial Vehicle Enforcement Team.

Troy, wave your hand. There you go. (APPLAUSE) .

EXECUTIVE DIRECTOR JONES: Troy has come in from the field to put more eyes on some federal requirements, and very key were some of the questions that you asked, Commissioner Putnam, at the last meeting: If you're doing more inspections, what are you doing? Are you moving
the bar? And Troy is targeting statewide our efforts to make sure that we're doing right.

And you asked a number of questions -- our inspections are up. Compliance, we're actually in compliance slightly lower than national average, meaning that we are better in -- more in compliance with out of service for drivers and trucks, and we're weighing more trucks but we're finding fewer overweight trucks; so lots of good news there. And Troy will be putting more eyes on that program.

During the first quarter of the year, we received and distributed more than $\$ 628$ million. The majority of these monies are from motor vehicle title and registration transactions. We believe this is yet again another economic indicator that is positive, and this matches information that we're getting from the auto industry, which are reporting a seven-percent increase in revenue. Again, as the economy turns, people are buying more cars and registering more cars.

This is the first quarter of our new contract. As a reminder, we have 35 specific measures. We modified this contract at the last meeting, deleting five, changing three.

We have two measures that are in red, and we
have two measures that are indeterminate. Red means that we're 20 percent less than what our goal is.

Under public safety, highway safety crashes and commercial vehicle crashes reported are rising. The primary cause relates -- in this particular measure, relates to additional reporting requirements that were required in PIP reform legislation last year. Crashes resulting in a towed vehicle, crashes involving commercial vehicles, regardless of the amount of damage, and crashes with any injury treated on the scene or at a hospital are now reported to the Department.

So we -- I'm calling this indeterminate in scope. We'll have a full year's worth of data for comparison in January. But, CFO Atwater, this ties into the additional data that we're collecting to marry with your insurance fraud data. And this is going to be key to ferreting out these criminal enterprises in these rings across the state.

CFO ATWATER: Yes, thank you.
EXECUTIVE DIRECTOR JONES: So I think this is a very good thing. I just can't give you a red, green, yellow yet.

Highway fatalities are down slightly,
including those involving mature drivers and impaired drivers. There's a slight increase in fatal crashes involving teen drivers, but this is an area of focus in the last two months for the Department and we'll be continuing to do outreach.

Under reliable service delivery, our customer satisfaction ratings have decreased, but this is because of the issue $I$ briefed you on a couple of Cabinet meetings ago. We had some concerns about the security on our on-line site, and we shut it down and require more information before you can $\log$ on to do a transaction.

In making it more difficult, we've made some customers unhappy and they've had to go into offices, but we're protecting their personal information. What we're going to do is tweak the system in programming in January, and that should ease some of the concerns with the general public and get more people on-line. But I think with 4.6 million customer transactions successfully completed on-line last year, this pending process improvement should push this back in the green.

Leveraging technology, we've had good progress in this area and continue to encourage customers to use our internet services, and we have more than

50 percent of vehicle and vessel titles now are issued electronically.

Talent management and creation is red, but this is because it's a new measure. We're pushing more and more of our members to do discretionary training, and this particular issue is for on-line Microsoft products, Excel, InfoPath and Agile. Talent creation is a partnership with our employees, and as we push into this year, I anticipate more classes to be taken.

And, Commissioner Putnam, this is another area that you asked a lot of questions last meeting. I'm going to push to you the data that we've gotten from these on-line courses. That was a specific question that you had asked.

We have conflict resolution courses that started in July, these are on-line, and 13 hundred members have taken those courses. Communication, 53 hundred, since June. Talent management, almost 35 hundred of my 46 hundred have logged on and done talent management access training. This gives them career pathing, succession planning training.

Critical thinking, we started on-line classes in August; 877 members have taken those classes. So as we continue to push more classes out -- we do
learning moments every month where we get people to remember that they need to log on, find something interesting. This measure is also going to come up as we get more education and we roll out more classes.

And then a good news item, driver's license wait times and customer service call center wait times are now both exceeding standard: 93.9 percent of driver's license office customers are served in 30 minutes or less, and our call center wait times have decreased 13 percent since last year.

GOVERNOR SCOTT: Is there a motion to accept?
ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
COMMISSIONER PUTNAM: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

EXECUTIVE DIRECTORS JONES: Thank you, Governor, Cabinet members.

Item Number 4, we respectively request approval of the Department's legislative budget request. We have six new funding items totaling
$\$ 34.9$ million of which 12 and a half million dollars are recurring. This is a 3-percent increase to our base.

Our request focuses on law enforcement, enhancing public safety, technology upgrades to improve customer service, and maximizing the use of our facilities. Our first item is motorist modernization -- in fact, my first two items are IT projects.

Motorist modernization is to improve the systems that support our business functions including driver license and motor vehicle title and registration transactions. This year's $\$ 10.9$ million funding request is to begin phase one. We intend to rewrite the Department's Legacy driver license issuance system.

The current system is cobbled together from 20- to 30-year-old technology, some of which is Uniface. We have no Uniface programmers around the country any more. It's an ancient platform, and the quicker we get this replaced, the quicker we'll have additional on-line self-service transactions and more reliable, in fact, instantaneous transaction data that goes to law enforcement.

GOVERNOR SCOTT: All right. Is there a motion
to accept the legislative budget request?
CFO ATWATER: So moved.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Florida law requires the Governor to independently submit budget proposals. Accordingly, I am abstaining from the vote on this item. The record should reflect my abstention.

Any objections to accepting the legislative budget request?
(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the motion is approved with one abstention.

EXECUTIVE DIRECTORS JONES: Thank you, Governor.

Item Number 5, for my last item, I respectfully request approval for the appointment -- for an appointment to the Department's medical advisory board. Doctor Gregory Lamb is licensed to practice in Florida pursuant to Florida Statute 322.125. He is in good standing with the Florida Chiropractic Association. Mr. Lamb will serve a four-year term replacing the current chiropractor on the Board who is retiring.

GOVERNOR SCOTT: All right. Is there a motion to approve?

ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

EXECUTIVE DIRECTOR JONES: Thank you, Julie.
EXECUTIVE DIRECTOR JONES: Thank you. Thank you, Governor and Cabinet.

## DIVISION OF BOND FINANCE

GOVERNOR SCOTT: Now I'd like to recognize Director Ben Watkins with the Division of Bond Finance to present his agenda.

DIRECTOR WATKINS: Good morning, Governor, Cabinet Members.

GOVERNOR SCOTT: Good morning.
DIRECTOR WATKINS: Item 1 is minutes of the September 24 th and October 10th meetings.

GOVERNOR SCOTT: Is there a motion to approve?
COMMISSIONER PUTNAM: So move.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Moved and seconded, show the minutes approved without objection.

DIRECTOR WATKINS: Item Number 2 is a report of award on the competitive bond sale of 24.8 million University of Florida dormitory revenue bonds. The bonds were awarded to the low bidder at a true interest cost of 3.35 percent. It was a combined new money and refunding transaction with 19.6 million being sold for new money for construction of a dormitory at the University of Florida, and $\$ 5.2$ million was the refunding piece.

The refunding piece allowed us to reduce the interest rates on outstanding bonds from 4.96 percent to 2.31 percent generating gross debt service savings of 473 thousand; 414 thousand on a present value basis or seven and a half percent of the principal amount of the bonds being refunded.

COMMISSIONER PUTNAM: Maybe our office will end their strike and --

GOVERNOR SCOTT: All right. Thank you, Ben. DIRECTOR WATKINS: Thank you.

And Items 3, 4, and 5 are all refunding transactions being structured and considered for debt service savings. Item 3 is issuance and competitive sale of up to 240 million of lottery revenue refunding bonds.

GOVERNOR SCOTT: All right. Is there a motion to approve?

COMMISSIONER PUTNAM: So moved.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

DIRECTOR WATKINS: Item Number 4 is a resolution authorizing the issuance and competitive sale of up to $\$ 230$ million in Florida Forever revenue refunding bonds.

GOVERNOR SCOTT: All right. Is there a motion to approve?

CFO ATWATER: So moved.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections?
(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the motion carries.

DIRECTOR WATKINS: And lastly, Item 5 are resolutions authorizing the issuance and competitive sale of up to $\$ 31$ million of Capital Outlay refunding bonds.

GOVERNOR SCOTT: Is there a motion to approve?
ATTORNEY GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

DIRECTOR WATKINS: Thank you, sir. GOVERNOR SCOTT: Thanks, Ben.

CFO ATWATER: Governor, if there would not be an objection, I would like to speak for a moment about the compensation of the position of the Director of Bond Finance.

GOVERNOR SCOTT: Okay.
CFO ATWATER: And I'm going to do so first to speak to some of the matters reflecting the present incumbent in the position, Mr. Watkins, but more generally in the end is the point I'd like to make.

I think all of us have expressed over the last three years the confidence that we have in Mr. Watkins refunding close to $\$ 6$ billion in debt, a savings to the people of Florida over $\$ 1.1$ billion in debt service, and that's extraordinary.
(APPLAUSE) .
CFO ATWATER: And I'm sure if he were given the mike, which he won't be, he would say anyone in his position would be responsible to do that. Any of his peers around the country would know that it was the right moment to start refunding. If anything is possible, now is the moment to do it.

But the fact of the matter is he doesn't have any peers around the country. Maybe there are three or four that carry the responsibility that this man carries, this position carries, the largest states in the union, and -- but then you add to that the magnitude of the incumbent in this position needing to explain the marketplace the potential of Citizens financing, Citizens Property Insurance financing, and the potential of the cat Fund financing that could befall us at any point in time.

I've had the pleasure of traveling with Mr. Watkins to New York. I've sat with him on the same side of the table while across the table were the senior analysts of Fitch, across the table were Moody's, and across the table were S\&P, and there is no margin for error. There is the highest of expectation that the incumbent would be able to address any question in great detail, and I have been extremely impressed with how he has handled this.

I might also say, aside from the fact on how he handles the matters intellectually, it is the relationship that he has built with these institutions that frankly hold, you know, the
wellbeing of our Florida citizens and the rating in their hands, and it is exceptional the way they respond and I think the manner in which they hold Mr. Watkins in the industry.

So we also know that when we all stepped into these positions that Standard \& Poor's had considered that we were a negative outlook state, and there was a very tentative time as we made our first few years in these roles to, Governor, follow the path you had laid out. And we had no better advocate for expressing the path we were on to those agencies and to imagine covering all of the revenue questions, covering all cost questions, the structural balance of the State of Florida's finances, and then being an economist of housing projections and population movement, housing financing in the State of Florida and foreclosures that we're fighting through.

There was no doubt that if somebody would have looked at the challenges that we were facing of the 50 states, some of the toughest situations in that summer of '11, based I think in much part upon the confidence and the work that Mr. Watkins had done. The Standard \& Poor's recognized the extraordinary efforts that had been made, Governor, under your
leadership and the work of the legislature and the manner by which Mr. Watkins was handling our debt to upgrade us back to stable on the outlook.

And so when I look at this, it is -- I draw the conclusion that he has -- if he has any peers, there would be few in this country. He is the present incumbent, and we are lucky to have him; but my worry would be the risk that the compensation in this position reflect the magnitude and the importance of the role itself. And I believe that the magnitude of this role is -- would be commiserate with the senior investment officers that we have within the SBA itself, there are six senior investment officers today within the SBA and in very critically important positions.

We haven't talked about this and we haven't adjusted this in quite some time for the compensation of this position, so I would like, if it would please the Cabinet, to place a motion before the Cabinet that we establish the compensation of the Director of Bond Finance to be commiserate with the senior investment officer positions of the SBA; and at the present time, the average of those positions salaries would be \$183,500 and would, therefore, like to see us
proceed with a motion to establish the position's compensation at $\$ 183,500$ to be the average of the chief investment officer of the state.

ATTORNEY GENERAL BONDI: Governor, may I -you know, Ben, frankly, I don't know what we'd do without you, and if people don't realize this, you're responsible for what, over 40 refunding bond issues totaling $\$ 5.7$ billion in the last three years, and that's just remarkable. And it generated what, \$1.1 billion in debt service. And you're also responsible for us maintaining our Triple A rating. So thank you for what you do.

You're always professional, as CFO Atwater said, and you always educate us and keep us apprised of what you do; and I can't thank you enough for your service.

GOVERNOR SCOTT: Commissioner.
COMMISSIONER PUTNAM: I would just -- I would just add my support for the motion and my gratitude for the CFO's research to develop the rationale for that, which is an appropriate one. And we're just lucky we don't have to pay you on commission for what you've saved the State of Florida.

ATTORNEY GENERAL BONDI: He'd be retired if we did that.

GOVERNOR SCOTT: Ben, you've done a great job, so congratulations on a well-deserved pay raise based on all that you've accomplished. But thank you very much. You represent our state very well.

So all in favor of the motion to increase compensation.
(AFFIRMATIVE INDICATIONS).
GOVERNOR SCOTT: Any nays?
(NO RESPONSE).
GOVERNOR SCOTT: The motion carries. Congratulations, and well deserved. (APPLAUSE).

DIRECTOR WATKINS: Thank you, Governor and Cabinet very much, I appreciate it. And it's a privilege to serve, and thank you for your continued confidence and support.

GOVERNOR SCOTT: Congratulations.

## STATE BOARD OF ADMINISTRATION

GOVERNOR SCOTT: Now I'd like to recognize Executive Director Ash Williams with the State Board of Administration to present his agenda. Good morning.

EXECUTIVE DIRECTOR WILLIAMS: Good morning, Governor, Trustees. As usual, we'll open with a little update. As of last night's close, the Florida Retirement System Trust Fund is up 14.9 percent calendar year to date. That's 72 basis points ahead of target. It leaves us with a balance of $\$ 141.6$ billion. That's $\$ 13$ billion ahead of where we were on 1, January, 2013, net of distributions which averages, you know, roughly \$600 million monthly.

GOVERNOR SCOTT: Congratulations.
EXECUTIVE DIRECTOR WILLIAMS: Thank you.
Items 1, 2, and 3 correspond to Items 3, 4, and 5 on the Division of Bond Finance agenda. They're all refunding bonds respectfully for the Florida Lottery, the Florida Forever program, and the Board of Education Capital Outlay program.

If it would suit your pleasure, we could move those en masse.

GOVERNOR SCOTT: Sure. Is there a motion to approve?

CFO ATWATER: So moved.
GOVERNOR SCOTT: Is there a second?
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE) .

GOVERNOR SCOTT: Hearing none, the three motions carry, Items 1, 2, and 3.

EXECUTIVE DIRECTOR WILLIAMS: Thank you.
Items 4 and 5 are both from the Florida Housing Finance Corporation. Item 4 is a fiscal determination for mortgage revenue bonds that the proceeds of which will be used to create affordable mortgages. The principal and interest on the bonds will be serviced by the principal and interest payments on the mortgages themselves and secured by the real estate underlying the mortgages.

Request approval.
GOVERNOR SCOTT: All right. We're doing both 4 and 5 together. Do 4 and 5 together?

EXECUTIVE DIRECTOR WILLIAMS: Yes, we can, and Item 5 is not a mortgage bond. That is -- those are revenue bonds. They are mortgage revenue bonds, I apologize. Those are to refurbish an
elderly housing unit in Miami/Dade County.
GOVERNOR SCOTT: Sure. Is there a motion to approve Items 4 and 5?

GENERAL BONDI: So moved.
GOVERNOR SCOTT: Is there a second?
CFO ATWATER: Second.
GOVERNOR SCOTT: Any comments or objections? (NO RESPONSE).

GOVERNOR SCOTT: Hearing none, the motion carries.

EXECUTIVE DIRECTOR WILLIAMS: Thank you.
Item 6, request approval of the quarterly report required by the Protecting Florida's Investments Act. The report is in your background materials under Tab 6. And the movement was fairly modest during the period of review.

With regard to Iran, there was one company added to the scrutinized list and two removed from the continued observation list. With Sudan, there was one added to the scrutinized and one removed from continued observation.

GOVERNOR SCOTT: All right. Is there a motion to approve?

GENERAL BONDI: So move.
GOVERNOR SCOTT: Is there a second?

CFO ATWATER: Second.
ATTORNEY GENERAL BONDI: Governor, may I just say something on that? I'm sorry.

GOVERNOR SCOTT: Go ahead.
ATTORNEY GENERAL BONDI: We've been working closely with the counsel general from Israel on this issue, I think we all have. And, Ash, thank you for --

DIRECTOR WILLIAMS: Certainly.
ATTORNEY GENERAL BONDI: I know that's very, very important to them; and thank you for scrutinizing.

EXECUTIVE DIRECTOR WILLIAMS: Thank you.
Item 7, request approval of a draft letter to the Joint Legislative Auditing Committee affirming that the SBA Trustees have reviewed and approved the monthly Florida Prime and Fund B management summary reports and actions taken, if any, to address any material impacts. There have been no material impacts.

GOVERNOR SCOTT: All right. Is there a motion to approve?

ATTORNEY GENERAL BONDI: So move.
CFO ATWATER: Second.
GOVERNOR SCOTT: Any comments or objections?
(NO RESPONSE) •
GOVERNOR SCOTT: Hearing none, the motion carries.

DIRECTOR WILLIAMS: Thank you.
GOVERNOR SCOTT: And the last motion carried also.

DIRECTOR WILLIAMS: Let's then move into our quarterly reports for the State Board of Administration. And on the front end, we are fortunate to have with us today two representatives from our Investment Advisory Council, Chairman Martin Garcia; and IAC member and Compensation Committee Chair, Chuck Newman. We also have with us Ms. Kimberly Farrell, who is Chairman of the Audit Committee. Mark Peterson, who is Chairman of the Participant Local Government Advisory Council, which relates to Florida Prime, is not with us today but has submitted a written report.

Chairman Garcia, I believe, was going to speak to the IAC's progress. We had a lengthy and very productive meeting yesterday.

GOVERNOR SCOTT: Good morning.
MR. GARCIA: Good morning. Thank you, Ash.
Governor Scott, General Bondi, CFO Atwater, my report will be very brief. I'm proud to report to
you that after a day-long workshop and three day-long meetings that your IAC has come to a recommendation on your asset allocation scheme.

As you know, the asset allocation plan is the most important recommendation that we make in terms of performance. It typically accounts for about 90 percent of the performance in the retirement fund, so it's a really important decision.

There was a lot of analytics, a lot of time, and a lot of dedication to it. I can tell you that the IAC is very proud of the recommendation that we're going to make to the Trustees. I know Ash is proud of it, and I hope that you all will be proud of it.

You will receive the detailed plan at your Cabinet Meeting in January, and unless y'all have any questions, that concludes my report.

GOVERNOR SCOTT: All right. Thank you.
Any questions?
CFO ATWATER: Thank you for doing it.
GOVERNOR SCOTT: Thanks for your service.
MR. GARCIA: Thank you.
ATTORNEY GENERAL BONDI: Thank you.
EXECUTIVE DIRECTOR WILLIAMS: Thank you, Mr. Chairman.

And we have the report from the Audit Committee here. Kim Farrell is with us if you'd like an update from the Audit Committee.

GOVERNOR SCOTT: Absolutely.
Good morning.
MS. FARRELL: Good morning, Governor, Trustees.

There's a detailed report contained in your packet. It's found behind Tab Number 8, the third green divider.

There are currently 47 engagements that are ongoing in connection with the SBA. I will spare you from those details and just give you a very high level overview of the last quarter.

During the quarter, there were seven financial statement audits that were completed; of all of those, those did include the Florida Retirement Investment Trust Fund and also the Investment Plan Trust Fund. For those seven reports, all of those received an unmodified opinion.

Now also in other engagements, the agreed-upon procedures, internal control, tax compliance, debt compliance, none of those resulted in any major findings. Internal audit activities are on track. There were three internal audit reports issued
during the quarter. There's a total of 33 open recommendations.

In enterprise risk management and compliance area, there were no material compliance exceptions reported. And finally, there's no reason to believe that these very favorable results will not continue in the current quarter. So that is all I have for you unless you have questions for me.

GOVERNOR SCOTT: Are there any questions?
CFO ATWATER: No.
GOVERNOR SCOTT: Thank you.
MS. FARRELL: Thank you.
EXECUTIVE DIRECTOR WILLIAMS: Thank you, Madam Chairman.

Again, I'd like to thank the members of all of our -- both of our advisory bodies and the Audit Committee. We work very closely with them. They're very engaged, and they do a terrific job.

Moving on with the quarterly reports, we also have the usual staples including the general counsel's report. I don't think there's anything of materiality there that we should go into.

Two other major reports that $I$ think are worthy of a look, first, we have the annual corporate governance report. Given that we are now
voting proxies globally, the amount of activity in that area has gone up dramatically. It's a very, very significant undertaking.

And Mike McCauley, who leads the corporate governance effort for us, is with us today if you have any questions for him. We, I think, have established, largely because of Mike's initiatives, a reputation worldwide as a leader in corporate governance and a policy innovator in that area.

We also have the chief risk and compliance officer's quarterly report which, as usual, summarizes all of our risk exposures and whether they're within bounds or not. They are. Eric Nelson who is in that important responsibility is with us today and can respond to any questions you may have.

And I think that pretty well covers the key parts of the reports that we would normally touch on. So if it meets your pleasure, we can go ahead and take a quick look at the performance of the major mandates. And before $I$ jump into this, I'd like to recognize Mike Sebastian who is with us today from Hewitt EnnisKnupp. I'll go ahead and walk us through the performance information, but we
won't be seeing Mike in the future, and it's not because he doesn't want to buy a house in Florida, I want to be very clear.

GOVERNOR SCOTT: Got tired of answering the question, huh?

EXECUTIVE DIRECTOR WILLIAMS: No, he's actually just been singled out for an extraordinary honor that I wanted to share with you, Trustees; and that is, Hewitt EnnisKnupp, which is the largest financial advisory firm in the world, of which Mike has been a principal for a number of years, and they have a global clientele, has recently decided to create what they're calling the Global Center for Innovation that will be the interface for their clients to access cutting edge investment techniques, financial management techniques, control techniques, et cetera.

And given the global distribution of their clientele, the most logical headquarters for this institution is Singapore. And of the entire firmament of Hewitt EnnisKnupp professionals, Mr. Sebastian has been chosen to head that up. So he will be soon moving to Singapore and will not be able to join us for future meetings except when visiting, to shop for houses probably.

Kristen Doyle who has been working with Mike on the account in the recent past will continue on our account, and Mr. Steve Cummings who is the chief executive of Hewitt EnnisKnupp will come back to the account for the immediate future and go from there.

And there's a wonderful circularity to this, because when we first hired Hewitt EnnisKnupp, which was then EnnisKnupp and Associates back in 1993, Richard Ennis was still the chief executive, was the founder of the firm. Steve Cummings was a junior consultant who was the second banana on the State Board of Administration's account. He rose up and is now chief executive of Hewitt EnnisKnupp globally. And the fact that he's coming back after however many years, 20 years I think, is very nice.

GOVERNOR SCOTT: Congratulations.
EXECUTIVE DIRECTOR WILLIAMS: So we congratulate Mike and wish him well.
(APPLAUSE) .
EXECUTIVE DIRECTOR WILLIAMS: All right. So moving into the major mandate review, I'm just going to get organized here.

Okay. If we look at our major mandates for

Q-3, all major mandates outperformed their respective benchmarks over all the longer time periods through 30, September. The pension plan outperformed its benchmark during the third quarter and over trailing 1, 3, 5, 10, and 15-year time periods. Global equity was the primary source of value added. Fixed income, real estate, and strategic investments have also added value.

In addition, over the trailing one-year period, the pension plan's return ranked in the top fifth percentile of the Tux top 10 defined benefit plan universe -- that's our peer group nationally -- and ranked in the top half of the universe over the trailing 3, 5, and 10-year periods.

The investment plan, the defined contribution side of our system, has also outperformed its total plan aggregate benchmark during the third quarter and over all trailing periods. Likewise, the Lawton Chiles Endowment Fund outperformed its benchmark or met it over all trailing periods. And both the Cat Fund and Florida Prime have continued to outperform their benchmarks.

Okay. Looking in a little further detail at the pension plan, pension plan assets -- and keep
in mind, the numbers I opened with are through last night's close. These numbers are as of 30, September, so it's a slightly different set of numbers. But as of September 30, the pension plan assets were $\$ 138$ billion, which is a $\$ 5.6$ billion increase from the beginning of the year -- or I'm sorry, from the prior quarter, net of distributions; outperformed benchmarks over the trailing 1, 3, 5, 10, and 15-year period. And also, relative to the absolute nominal rate of return, outperformed over the 15-year period -underperformed over the 15-year period but outperformed over trailing 1, 3, 5, 10, 20, and 25-year periods.

The reason that 15 -year period is significant is it includes the two biggest drawdowns in the equity markets in modern history, the dot com bust and the great financial crisis of 2008. And as time goes by, absent another major drawdown that's disruptive to return patterns, those returns will come back, and I think we will probably start outperforming for all periods over a period of time.

If we make a couple of general observations about the Fund, basically we are very disciplined
in the way the public market asset classes are run, they're all run on quantitative bench -quantitative not only benchmarks, but risk budgets as well, and monitored with great frequency to ensure we stay within those risk budgets and don't have any unexplained variance from where we want to be with our investment portfolios.

In addition, we're well diversified across market caps, regions, credit quality, duration, and security types. And then in the private market asset classes, we're diversified across vintage years, geography, property type, investment vehicle types and strategy.

Allocation we touched on. We pay very close attention to asset allocation, and with the IAC's help, we are in the process of coming forward to you for subsequent approval of an investment policy statement that will embrace a new asset allocation that's slightly more aggressive than the one we have but still very efficient in the way it takes risks and gives us the desired five-percent real return that we seek in our modeling over a 15-year forward looking period.

We'll skip a couple of slides here. All right, this is an interesting slide. This simply
shows graphically the Fund's performance, which is the tan bars, relative to benchmark and the absolute nominal return target over a series of periods. And this just illustrates that for all of the periods measured in the intermediate and short-term, other than the 15-year, we are ahead of all of our targets. And on the 15-year, we lag slightly both the absolute nominal return target and -- but we still exceeded the benchmark.

Likewise, if we go to longer periods -- and really, when you're thinking about pension funds, it's the longer time periods that matter most. So if you look at the 20, 25, and 30 -year periods and refine your comparisons simply to the absolute nominal rate of return, which is most relevant because it takes out the distortion of inflation, you can see we substantially outperformed the required level of achievement during all of those periods.

If we look at how the Florida State Board of Administration's allocation compares to our peer group of other large funds -- and we've touched on this before so I won't elaborate on it -- the primary difference is that we have substantially more global equity exposure and less alternative
investment exposure, which in this context means the sum of private equity and alternatives, what we call strategic investments, would be summed with private equity to approximate what we call alternatives elsewhere.

I'm going to jump forward several slides. We have data that we get regularly from a firm called CEM that tracks major pension funds across North America and looks at both peer groups which are -a peer group, which is to say other very large funds, and public funds generally, and pension funds generally. And there are a couple of things that I think are distinguishing that I wanted to share with you this morning.

The first of these is if we look at the net value added comparison, that is, the value added in management of funds relative to what the benchmarks are and what the returns would be if you simply managed the assets passively, you would get exactly what the benchmark would offer you. And if we look at a trailing five-year period at what our total Florida Retirement System performance is compared to our peer universe, you see a fairly spectacular gap here. We're in the first percentile, which is to say there aren't any -- there is not anyone who
is adding more value than we have on a trailing five-year basis.

Now what's interesting about that is when you look at where we are in terms of our costs, there's a rather striking comparison there as well; and that is, when we look at our total costs on a trailing one-year basis -- take the bar on the left, we're the blue spot on the bottom, and the green triangle is our peers -- we're in the zero percentile; nobody has lower costs than we do. So we're simultaneously providing the highest level of value added, and we're not simply one of the lowest cost producers. As we normally say, we are now the lowest cost producer, which I think is generally a good place to be in any sort of competitive circumstance. So we're very pleased with that.

And at the same time, while our costs are down, as you can see from this graphic, what we're showing you is that we not only have lower costs but we have positive value added. So we're not cheap and inferior; we're cheap and superior, which is good.

That really sums it up for what I wanted to cover on the pension plan; and if we look over to the investment plan or the defined contribution
side of the system, a couple of key things here: First of all, we outperformed the benchmark over a trailing 1, 3, 5, and 10-year periods. Performance has been strong relative to the underlying fund options.

Second, the expense ratio continues to be low. Again, good value add by being a lower cost provider of services. Management fees are substantially lower than the median as represented by Morning Star's mutual fund universe. We use our scale to capture economic benefit for participants in the defined contribution plan.

Also, Hewitt found that we offer an appropriate number of fund options that cover the risk and return spectrum; and we, with the IAC's help yesterday, reviewed some changes we're going to implement going forward where we will add a series of target date funds which will make it easy for participants to have their investment allocations adjusted more or less automatically reflecting their age. And that's a preference that came out overwhelmingly in focus group interviews we did with beneficiaries, and it's also very consistent with best practice that we're seeing in the industry.

If we look for a moment at total investment plan returns and costs, I would direct your eye to the -- on the upper box here to the top line and the bottom line. And what you'll see here is over 1, 3, 5 and 10-year periods, if you drop down to the bottom line there, the investment plan versus total plan aggregate benchmark, there's a positive spread for all of those periods, which is right where you want to be. And likewise, if you come down to the second box and compare us to our peers over -- and you look at our five-year net value added and our expense ratio, both I think are quite positive.

If we move on to the Cat Fund -- and the Cat Fund, of course, is very, very focused on liquidity and safety in its investments, so not a particularly exciting portfolio. That's just one where you want the trains to be on time and where they're supposed to be and not try anything clever.

Basically on both an absolute and a relative basis, returns have been strong over both short and long-term periods. The Fund is well diversified across appropriate issues in the short-term bond market, and the funds are invested in very short
high quality bonds to minimize both interest and credit rate risks.

And here we show graphically what the performance of the Fund has been. And if you look at this top graph, you can see 1, 3, 5, and 10-year periods with out-performance in all periods. Again, right where we want to be.

And if we jump forward to the Lawton Chiles Endowment, the objective here is to preserve the real value of the net contributed principal and provide annual cash flows for appropriations. The investments are well diversified across various asset classes, including global equity, fixed income, inflation index bonds, or TIPS, and cash assets were 554.8 million as of 30 , September, ' 13 . And the return has outperformed that relative to its target -- outperformed its target over the trailing 1, 3, 5, and 10-year periods. A graphic of that is right here. It's quite clear.

Moving on to Florida Prime and Fund B, I think two key things here: First of all, just to restate, the purpose of Florida Prime as laid out in Florida Statutes in our investing, our objectives are safety, liquidity, and competitive returns, in that order; and that's exactly what the

Fund is set up to provide and I think is providing.
We now have over 850 clients in Florida Prime. The scale of the Fund has bounced back very dramatically from the dark days of '08, and it is now outperforming its benchmarks for all trailing periods, even when we look all the way back to January of '96. So we're very pleased with that. We are also, by far and away, the low-cost provider in the market. If you can see this graphic, this is a scatter plot of other investment firms. All those navy blue dots are other investment firms, and you can see that they are -the green box to the upper left is Florida Prime, and the way to look at -- interpret this graph is annualized standard deviation increases left to right. Think of that as an analog for risk. And return is from the bottom to the top.

So as you move northwest in this graphic, you're getting more return but counter intuitively less risk. Look at the distance between Florida Prime and everybody else, it's a fairly breathtaking gap; and the reason is we're the low-cost provider. Nobody can touch us because we're tax exempt; we don't have to do marketing; and we run very, very efficiently in scale.

Then if we look at Fund B, we're particularly pleased with this. Fund B is the pool of securities that became illiquid during the fourth quarter of 2007 and at the time were feared to be potentially lost. Since that time, we have systematically been doing two things: Clipping coupons on current pay asset-backed securities; and secondly, managing the portfolio to capture a return of principal as rapidly as we can.

And during the past couple of years, market preferences for risk taking have come up pretty dramatically, and we have fed some of those securities judiciously into those risk appetites in the market. And as a consequence of that activity, we've now refunded in cash to the original Pool B participants 95.3 percent of the value of the original securities that became illiquid.

And when $I$ first came back in year end '08, the drum beat I was hearing was that money was feared lost and gone forever. And we looked at it and said: This is going to take a while, but you're going to be fine. And between the market value of the securities we have now, the cash we've distributed, and the ongoing coupon streams we have, I can confidently say nobody is going to lose a dime on this exercise, which is very good and we're pleased to see it wrap up.

So that is it for the quarterly presentations. I'm happy to answer any questions you may have. GOVERNOR SCOTT: Great job, Ash. EXECUTIVE DIRECTOR WILLIAMS: Thank you. GOVERNOR SCOTT: Did you have any bad news? EXECUTIVE DIRECTOR WILLIAMS: No.

All right. So we have one more item on today's agenda, which is Item 9; and we don't want any bad news here either I might add. This is the annual required reaffirmation of the Executive Director. The background materials for this item include a revised position description that's current with existing statute, also reflects changes we've made to the pay grades at the FSU -at the State Board of Administration net of the work that the Investment Advisory Council did with Mercer.

During an extensive set of public hearings they did on compensation at the Board, we've redone our entire comp structure. So we've reflected the appropriate new pay grade range and put a current salary point in the document that's consistent with the IAC and the comp committee's recommendations
which, in turn, were consistent with the Mercer's recs, based on market data, background material that was in the SBA budget materials back in June, and also in the IAC materials for meetings they had going back as far as I believe March of this year are all there for reference. We would request reaffirmation, I guess is the right term.

GOVERNOR SCOTT: All right. Are there any questions or comments?
(NO RESPONSE).
GOVERNOR SCOTT: Ash, you're doing a great job.

DIRECTOR WILLIAMS: Thank you.
GOVERNOR SCOTT: I just want to thank you for all of your hard work. You have a great team. You're getting very good results. The compensation level that's proposed is appropriate. I just want to compliment you, and you've just done a great job.

You know, there are so many people that are retired in our state that are relying on that pension plan, and there are so many people that are planning to retire based on that pension plan, and you're doing a good job and you're a great fiduciary, so I just want to thank you very much.

EXECUTIVE DIRECTOR WILLIAMS: You're welcome. Thank you for the opportunity to serve. It is an honor, and we do have a terrific team. We have terrific trustees and terrific advisory bodies, and that's what makes it all work.

GOVERNOR SCOTT: All right. Is there a motion to reaffirm Ash Williams as the Executive Director of the SBA and with the change in compensation?

CFO ATWATER: So move.
ATTORNEY GENERAL BONDI: Second.
GOVERNOR SCOTT: All right. Any comments or objections?
(NO RESPONSE).
GOVERNOR SCOTT: Hearing none, the reaffirmation is approved.

Congratulations, Ash.
ATTORNEY GENERAL BONDI: Wait, hold on, guys. Hold on one second.

Governor, we have members of the National Guard here, and they've patiently been sitting here watching. May we take a picture with them?

GOVERNOR SCOTT: Absolutely.
ATTORNEY GENERAL BONDI: Thank you.
GOVERNOR SCOTT: This concludes our Cabinet
meeting. Our next meeting will be Wednesday, January 22 nd at 9 a.m. We are adjourned. (WHEREUPON, THE MEETING WAS ADJOURNED).

STATE OF FLORIDA )
COUNTY OF LEON )

## CERTIFICATE

I, NANCY S. METZKE, RPR, FPR, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes.

DATED this 21st day of December, 2013.

NANCY S. METZKE, RPR, FPR Court Reporter


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