THE CABINET

STATE OF FLORIDA

Representing:

DIVISION OF BOND FINANCE

FINANCIAL SERVICES COMMISSION, OFFICE OF INSURANCE REGULATION

DEPARTMENT OF REVENUE

FLORIDA LAND AND WATER ADJUDICATORY COMMISSION

BOARD OF TRUSTEES, INTERNAL IMPROVEMENT TRUST FUND

STATE BOARD OF ADMINISTRATION

The above agencies came to be heard before THE FLORIDA CABINET, Honorable Governor Crist presiding, in the Cabinet Meeting Room, LL-03, The Capitol, Tallahassee, Florida, on Tuesday, May 11, 2010, commencing at 9:10 a.m.

> Reported by: JO LANGSTON Registered Professional Reporter Notary Public

ACCURATE STENOTYPE REPORTERS, INC. 2894 REMINGTON GREEN LANE TALLAHASSEE, FLORIDA 32308 (850) 878-2221 Representing the Florida Cabinet:

CHARLIE CRIST Governor

CHARLES H. BRONSON Commissioner of Agriculture

BILL McCOLLUM Attorney General

ALEX SINK Chief Financial Officer

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PROCEEDINGS 1 2 * * * 3 (Agenda Items Commenced at 9:45 a.m.) GOVERNOR CRIST: And now Division of Bond 4 5 Finance. Ben, there you are. 6 MR. WATKINS: Good morning, Governor. Very 7 well. 8 GOVERNOR CRIST: Good to see you. How are you? 9 MR. WATKINS: Good morning, Cabinet members. 10 Item Number 1 is approval of the minutes of the May 11 23rd meeting. 12 GOVERNOR CRIST: Is there a motion on the 13 minutes? 14 ATTORNEY GENERAL McCOLLUM: Move it. 15 CFO SINK: Second. 16 GOVERNOR CRIST: Moved and seconded. Show the 17 minutes approved without objection. 18 MR. WATKINS: Item Number 2 is resolutions 19 authorizing the issuance and competitive or 20 negotiated sale of up to \$265 million in Public 21 Education Capital Outlay Refunding Bonds. 22 GOVERNOR CRIST: Is there a motion on Item 2? 23 COMMISSIONER BRONSON: Motion to approve Item 24 2. 25 CFO SINK: Second.

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1 GOVERNOR CRIST: Moved and seconded. Show it 2 approved without objection. 3 MR. WATKINS: Item Number 3 is a resolution authorizing the issuance and competitive or 4 5 negotiated sale of \$31.6 million in Revenue Bonds 6 for community college capital improvements. 7 ATTORNEY GENERAL McCOLLUM: Move it. 8 CFO SINK: Second. 9 COMMISSIONER BRONSON: Second. 10 GOVERNOR CRIST: Moved and seconded. Show Item 11 3 approved without objection. 12 MR. WATKINS: Item Number 4 are resolutions 13 authorizing the issuance and competitive or 14 negotiated sale of \$40 million of Revenue Bonds for 15 a student health and wellness center at Florida 16 State University. 17 CFO SINK: Move it. 18 COMMISSIONER BRONSON: Second. 19 GOVERNOR CRIST: Moved and seconded. Show it 20 approved without objection. 21 MR. WATKINS: Item Number 5 is a report of 22 award of the competitive sale of 211,255,000 of 23 Revenue Refunding Bonds for Florida's Turnpike. The 24 bonds were awarded to the low bidder at a true 25 interest cost of 3.74 percent, and the transaction

1 generated gross interest savings of 24.4 million or 2 \$19.2 million on a present value basis. 3 ATTORNEY GENERAL McCOLLUM: I move Item 5. 4 COMMISSIONER BRONSON: Second. 5 GOVERNOR CRIST: Moved and seconded. Show it 6 approved without objection. 7 MR. WATKINS: And lastly is a report of award 8 of the competitive sale of \$227,160,000 in Florida 9 Forever Revenue Refunding Bonds. The bonds were 10 awarded to the low bidder at a true interest cost of 11 1.17 percent, and the transaction generated gross 12 interest savings of \$19.9 million, or \$19.4 million 13 on a present value basis. 14 GOVERNOR CRIST: Is there a motion on Item 6? 15 CFO SINK: Move it. 16 ATTORNEY GENERAL McCOLLUM: Second. 17 GOVERNOR CRIST: Moved and seconded. Show it 18 approved without objection. 19 MR. WATKINS: Thank you. 20 CFO SINK: Governor. 21 GOVERNOR CRIST: Do you have a question, CFO? 22 CFO SINK: Yes. 23 GOVERNOR CRIST: Sure. 24 CFO SINK: I know we're getting ready to go out 25 for the Cat Fund. And I'm just curious to know

whether or not the situation, the serious situation in Europe with the Greek financial status is going to impact our ability or the pricing upon our future bonding.

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MR. WATKINS: We are scheduled to be in the market this week with approximately \$700 million in bonds for the Cat Fund. The events in Europe, the municipal markets was stable, even last week with both the gyrations in the equity market and with respect to the change in the price of Treasury securities.

So it's a long-winded way of saying I believe that the situation has stabilized. We're hopeful that the situation has stabilized. In the municipal market we're somewhat insulated from many events which take place in the financial markets. But, clearly, we will be monitoring that.

18 We expect the transaction to go very well. We 19 expect a benefit from the flight to quality and also 20 the high credit ratings of the Cat Fund. So we will 21 be mindful of that. We will be monitoring market 22 conditions. Mondays are typically very quiet days 23 in the municipal market, and so we weren't able to 24 see, gauge any impact on the municipal market. 25 We will monitor events today and make a

decision about whether we execute tomorrow. I expect to be able to proceed with the pricing, and I expect the volatility because of the credit crisis in Europe not to have an adverse impact on the pricing of the Cat Fund bonds or our ability to be able to get that transaction done. CFO SINK: Okay. Thank you. GOVERNOR CRIST: Thank you. MR. WATKINS: Yes, sir.

1 GOVERNOR CRIST: Financial Services Commission, 2 Office of Insurance Regulation, Commissioner 3 McCarty. How are you doing, Kevin? 4 MR. McCARTY: Good morning, Governor. 5 GOVERNOR CRIST: Morning. 6 MR. McCARTY: Good morning, Members of the 7 Financial Services Commission. Thank you for the 8 opportunity to be here. Chief Financial Officer 9 Alex Sink asked me to come here today to talk to you 10 briefly about some specific items as it relates to 11 the Florida property insurance market. I have 12 responded to the CFO's letter dated April 23rd and 13 have placed our response as well as the materials 14 that we're presenting today on our website. 15 In prior appearances I've talked about a myriad 16 of issues dealing with the Florida insurance market, 17 everything from new cat companies to our prudential 18 regulation. Before I get into the specific issues 19 of the day, I'd like to take this opportunity to 20 talk a little bit about our regulatory framework. 21 And I think this is important, as we move to slide 22 one, that we can look at statutory accounting 23 because it's very different than traditional GAAP 24 accounting. 25 To illustrate this point, we have placed a

financial statement for you -- this is a hypothetical company -- into a simplified balance sheet, but to show you that traditionally property and casualty insurance companies retain a significant amount of their assets in very liquid investments, or more specifically assets that can be easily converted to cash.

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8 The reason is that property and casualty 9 companies have a greater need to access capital 10 relative to other types of insurance, for instance, 11 workers' compensation or medical malpractice, which 12 have long tails. Property insurance claims have 13 short tails, which means they need to access their 14 monies because the development is usually within one 15 or two years. The other types of insurance that I 16 mentioned, med mal, et cetera, may take anywhere 17 from five years to ten years, and in the case of 18 workers' comp, up to 30 years.

As a result, P and C companies are required by statutory accounting rules to keep their assets liquid to make claims readily payable. An insurer may hold other non-liquid assets, which you're able to do in GAAP accounting but you're not able to do in statutory accounting. And in that way these assets are not admitted and would not count towards

the overall bottom line because they're not sufficiently liquid. These limitations on investments are outlined in every state. In our state it's in Chapter 625, as well as guidance by the National Association of Insurance Commissioners on statutory accounting.

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7 There's also a very important distinction, as 8 we've talked about, liabilities of an insurance 9 company relative to liabilities under GAAP 10 accounting. Insurance companies include in their 11 liability sections of their financial statement an 12 estimate of loss reserves. Reported losses include 13 estimates for losses that are known as well as 14 estimates for those losses which the insurance 15 company has incurred but has not received. This is 16 known as incurred but not reported.

While a company may meet the definition of statutory impairment, when you hear a company is impaired, these companies do have liquid assets and have the ability to pay expected claims out of their liability sections of their financial statement.

The next important area I'd like to discuss is the element of surplus. Surplus is the company's capital that is in excess of its recorded liabilities. It is listed in the financial

statement as surplus as regard to policyholders. In other words, the surplus is the amount of the financial cushion that a company has to pay catastrophe losses and for losses that may have exceeded the estimates that were established by the actuary for their overall loss reserves.

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We have seen assets and capital and surplus and
reserves used interchangeably and oftentimes in
press reports, which confuses our understanding of
statutory accounting and oftentimes contributes to a
misunderstanding of actions that are taken by the
Office of Insurance Regulation.

13 If we move to slide number two, I'd like to 14 take the opportunity to address the informational 15 memorandum detailing our review of reinsurance 16 contracts. Whoops, no, not that one. And I would 17 like to, let's see, talk about the insurance 18 memorandum, and many of you may have been contacted 19 by reinsurance brokers or reinsurance companies. 20 Some reinsurance brokers are concerned that the 21 Office's action regarding the one in 100 year event 22 may actually cause a lowering of the cost of 23 reinsurance premiums, and therefore potentially 24 lowering commissions. We have provided a full 25 explanation on the letter to the CFO, including a

description of how reinsurers have in some ways taken advantage of this inelastic demand and to their negotiating advantage.

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Much of the discussion about reinsurance today really focuses on the traditional approach of looking at reinsurance, which is vertical coverage. 7 We're looking at a very large storm and a large storm scenario, like a one in 100 year event. Companies focused on this one in 100 year event oftentimes take their eyes off other events that may 11 occur that may be a greater risk of the solvency of 12 the insurance company.

13 Generally speaking, insurers are very well 14 protected against the very big storm, but their 15 insurance almost exclusively with this risk in mind. 16 In reality many companies have a greater exposure to 17 an accumulation of much smaller storms or frequent 18 storms that are relatively unlikely to see the big 19 one. The Office is not discouraging companies from 20 purchasing a one in 100 year event. But what we are 21 doing is encouraging companies to look at the 22 smaller events in addition to the big one.

23 By definition, a one in 100 year event is an 24 event that would happen, a one percent chance during 25 a hurricane season. Hurricane Andrew, depending on

which model you use, is anything between a 125 to 140 year event. However it's defined, a one in 100 year event is a mega, mega storm.

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It is important to remember that the insurance industry is a private sector industry. Insurance companies have varying appetites and degrees for risk. And the decision of what reinsurance to buy is probably one of the most important decisions that a management team and the directors of a company will make for the hurricane season.

11 Some insurers will insure to a 150 year event. 12 Buying less coverage has trade-offs. It makes the 13 company's product significantly more expensive. Ιt 14 also protects their shareholders and policyholders. 15 However, the less than the one in 100 year event is 16 far more common to occur in Florida, which is best 17 illustrated by the series of storms that we 18 experienced in 2004 and 2005.

19 On this example, there's a tale of two 20 insurance programs. The two reinsurance programs 21 included on this slide demonstrate the need for us 22 to look behind the vertical or the one in 100 year 23 event by analyzing the multiple storm scenario, 24 which is more likely to threaten the solvency of our 25 companies. And many people believe that this

hurricane season is going to be one of more frequency and not as much in severity.

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Both examples are for companies that have approximately 21 to 25 percent -- 21 to 25 million in surplus. When modeled, company A, a one in 100 year probable maximum loss, or PML, is approximately 380 million, whereas company B had a one in 100 year PML of about 225 million. These two companies have vastly different reinsurance programs.

10 One of the most important things to notice 11 about the two companies is the retention, which is 12 noticed on the bottom of the chart. Retention is 13 the amount the company must pay before they receive 14 any reimbursement from their reinsurance program. 15 Company A has a retention of 7.4 million per event, 16 while company B has retained only 2.5.

17 Now we have established that surplus can be 18 used in an event of a catastrophic loss to pay 19 claims. In the event of the two storms, company A 20 would have about 14.8 million, which would leave 21 them close to the minimum surplus requirement. 22 However, company B would only pay 5 million. Even 23 with four storms, company B would have a total of 24 ten million and would still have over 10 million in 25 surplus. Company A would still be in business after

two storms, but it would be critical for it to recapitalize even for one event.

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It is possible that a regulator would be less concerned about company A that bought one in a 90 year event instead of a one in 100 year event if it knew that it had coverage at the lower storm level and be better able to handle a multiple storm scenario.

9 On slide number three, in response to the CFO, 10 the Office gave some historical perspective of the 11 reasons -- okay, that will do it -- of the reasons 12 why we eliminated the three-year requirement for 13 Citizens. This was a very difficult decision 14 because obviously it provides destabilization in the 15 marketplace.

16 The original idea was that Citizens gave out 17 bonuses, and as a term and condition of the bonuses, 18 you had to have the three-year requirement period. 19 This remained in effect even after the bonuses were 20 discontinued and provided stability for 21 policyholders in the take-out. However, as 22 demonstrated by this slide, this is an actual 23 company that came to the Department. By allowing 24 the company to nonrenew 3,700 policies it received 25 from Citizens, the company reduced its one in 100

PML by 20 percent. Consequently, this would reduce
 the reinsurance cost for this company by millions of
 dollars.

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The result is that the company may avoid the need for a higher rate increase for all of its policyholders and will be more stable and viable for the policyholders remaining in their portfolio. Like I said, this is not a hypothetical slide. This is an actual case.

And the market has changed. We used to have less than five percent of the companies that went to Citizens would turn down the policies. Now that number could be over 50 percent. So it really brings a destabilization to the company in their take-out programs.

16 That's not slide four. The Slide number four. 17 Office has received criticisms about authorized --18 the Office has received criticism that we have 19 authorized statutorily impaired or companies that 20 have been determined to be insolvent to write new 21 business or to renew business when a company is in 22 unsound financial condition.

In fact, an erroneous news report claimed that the Office allowed financially impaired companies to continue to write even though it had not paid its

claims. This is not correct. As we have previously pointed out, the Office has not authorized an impaired or insolvent company to write any new business.

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5 Northern Capital Insurance Company, as 6 discussed in my response letter, was allowed to 7 renew some existing policies for a limited period of 8 Again, we have to remember the balance sheet time. 9 analysis that we talked about earlier. When a 10 company is found to be impaired, it does not mean 11 the company will fail tomorrow or it does not have 12 the money to pay claims. In fact, the company still 13 has assets, continue as an operating firm and can 14 fund its liabilities.

15 It is important to understand the difference 16 between impairment and insolvency. An impaired 17 company has surplus or a financial cushion that is 18 below the statutorily mandated amounts of \$4 million 19 or ten percent of the liabilities of the companies. 20 Remembering that a company's reserves for losses in 21 the ordinary courses of business is included in the 22 liability calculation, an impaired company should, 23 at the end of the day, have sufficient funds to pay 24 all of its claims in a run-off situation. 25 Northern Capital is an example of a company

that was impaired based upon its yearend 2009 financial statement. This slide shows that impairment. The main reason for the impairment was a \$7 million reserve adjustment made by the company's actuaries which severely impacted the company's surplus. This can happen any time an actuary reviews reserves and requires the company to increase its reserves for losses, which in turn decreases its amount of surplus.

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Following this event, the company also 10 11 sustained a substantial \$2 million loss in January 12 that increased its liabilities and directly impacted 13 surplus as well. This information, however, was not 14 filed with the Office until the financial statement 15 was due March 1st, 2010. Very shortly after 16 receiving the financial statements and the 17 performance of a due diligence by some parties that 18 were initially interested in purchasing the company, 19 the Office then referred Northern Capital for 20 receivership proceedings.

If we can proceed to slide number five, we address the case of Magnolia Insurance Company which is another example of the Office's regulatory response to a company that was found to be in unsound financial condition. Magnolia failed to

comply with a law which required it to make its 2009 third quarter statement. The Office responded by placing the company into a public administrative supervision to ascertain the extent of the company's financial problems and to obtain accurate financial records.

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7 During the supervision, the Office was 8 successful in reducing the unearned premium for the 9 company and marshaling its requisite assets to 10 maintain a substantial amount of cash that could be 11 used to cover the unearned premium owed to the 12 policyholders. Consequently, the company's 13 financial resources are available to pay reported 14 claims that otherwise would have been the 15 responsibility of the Florida Insurance Guaranty 16 Association.

17 In summary, with both the case of Northern 18 Capital and the case of Magnolia, they still had 19 over \$30 million of assets when the company referred 20 them to receivership. It is too early in the 21 process to determine if the reserves, including 22 those adjustments made at the end of 2009, were 23 accurate, which ultimately would determine how much 24 FIGA will be on the hook for these two companies. 25 Most of the liabilities for those companies are

due to reinsurers that have already collected millions of dollars in premiums and would not be liable for a single claim since there were no hurricanes last year. Reinsurers are generally put as general creditors in receivership, being entitled to payment only after the expenses of the receiver and FIGA, unearned premium of the policyholders and the policyholders are paid in full.

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9 I cannot talk about an update right now if I 10 didn't -- failed to talk about a very successful 11 legislative session. We are very pleased to 12 announce the success of Chairman Richter in adopting 13 Senate Bill 2044. The CFO asked what additional 14 things that need to be done. Obviously addressing 15 the cost drivers that we talked about in previous 16 meetings will go a long way in addressing these 17 issues.

18 Whether it's dealing with replacement cost and 19 providing appropriate incentives for people to 20 repair their homes after a storm, increasing the 21 capital and surplus requirements for new companies 22 doing business and ramping up those same 23 requirements for companies in business will 24 certainly go a long way in providing additional 25 cushion in our solvency regime.

Another important tool we were given, strengthening our solvency regime over managing general agents, as we discussed previously, and also the ability to cancel policies if a company is found to be financially troubled, also putting reasonable limitations on public adjustor solicitations and disclosure of their fee arrangements. There's a number of other provisions in this bill that I think would make good law.

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10 I would like to comment on some 11 misinterpretations or misrepresentations made about 12 Senate Bill 2044. Some have characterized this as a 13 deregulation bill. Nothing could be further from 14 the truth. There are provisions in the law that 15 allow for an accelerated rate review process, but 16 all rates would be reviewed by the Office and prior 17 approval.

18 As a matter of fact, had this bill not passed, 19 the use and file provision would have come back into 20 existence, which would have made it very difficult 21 for us to rein in future rate increases. 22 Governor, that concludes my report. 23 Thank you. Any questions? GOVERNOR CRIST: 24 CFO? 25 Thank you, Commissioner. CFO SINK: Ι

appreciate your response to the letter and your presentation today. The couple of concerns that I have and that you alluded to is the destabilization of the marketplace from the perspective of the Florida consumer.

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6 As I travel around the state, over and over 7 people approach me and comment about, oh, I just got 8 a letter that I'm not being renewed. And so there 9 is disruption going on in the marketplace because of 10 some of these actions. And while it might be the 11 fiscally responsible thing to do to return some of 12 these policies back to Citizens or -- I understand 13 that your top priority, which is really important, 14 is to keep these, particularly these domestic, any 15 insurance company operating in the state in strong 16 financial health. I think we do have to acknowledge 17 that there is potential disruption.

So I guess I just wish you would address a little bit more this issue of these companies that you put under this administrative supervision prior to putting them in rehab or else prior to finding a purchaser for them.

Just clarify for us the renewal process, the writing new insurance. They've permitted people to or agents to renew policies and then 30 days later

they have to turn around and give their client a notice that, oh, just joking, you don't have a policy with this company after all. I think that's very disruptive in our market. And how can we improve and eliminate some of that?

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6 And I think that goes to MR. McCARTY: Yes. 7 the specific issue of transparency in the process 8 and how much information is available to our 9 consumers. As I mentioned, with the financially 10 troubled company of Magnolia, they were put in 11 public supervision. But we were put on notice that 12 this company is financially unsound, otherwise they 13 wouldn't be in supervision.

14 In the case of Northern Capital, Northern 15 Capital was impaired. We were cautiously optimistic 16 that the company would be able to be purchased. 17 That information came only when they filed their 18 impaired statements. Again, that's public knowledge 19 that it's impaired, certainly not to the general 20 public but to agents, is that it is a filed impaired 21 statement.

And we thought it would be prudent. As a company was reviewing, to nonrenew those policies in that three- to four-week period would have been disruptive for them to determine what their probable

maximum loss, what their potential might be there. And in that case it was more disruptive than we would like. And it is a very difficult decision when we decide whether to allow companies to nonrenew Citizens policies that have come out.

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6 But the market has so dramatically changed. As 7 I addressed in the letter, at one time, only five percent of the people didn't take the take-out 8 9 policy. Now that number is drastically included. 10 So they went out to the market, purchased 11 reinsurance for a certain amount. And we have the 12 one example of a company who, with only 35-, 3700 13 policies was -- had a 20 percent impact on their PML. 14

And so the companies then have to go back into the market and purchase more reinsurance for those smaller groups of policies. Very cognizant of its disruption in the marketplace, and we do try to keep that to a minimum.

20 CFO SINK: And what is your sense now that --21 in terms of the profitability of particularly these 22 Florida domestic companies? I know that when you 23 came earlier, a high percentage of the Florida 24 domestics were reporting losses through the first 25 quarter. And it seems to me we just don't want to

be in that position of having companies that are reporting losses in an environment where we have no hurricanes. So either there's a revenue problem or there's an expense problem or maybe there's some of both.

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How are we going to -- how is the State going to get out of this position of having so many of these companies experiencing losses in an environment of no hurricanes?

10 MR. McCARTY: Right. I think the answer to 11 your question, Madam CFO, is really twofold. One 12 is, I identified last year that national companies 13 and domestic companies were losing money, and then 14 what we did is we spent some time, invested time 15 talking with the companies, the claims people, the 16 CFOs, the CEOs, about what are those cost drivers.

17 And I'm pleased to report that Chairman 18 Richter's bill has passed out of the House and 19 Senate, which I think gets at some of those cost 20 drivers. That's prospectively looking. What we're 21 doing now, we have concluded our review of the 22 high-risk companies that have filed their financial 23 statements for the closing of this past year. 24 The real challenge is going into hurricane

season. We're going into hurricane season, and

right now many of the companies are still in market in Bermuda and in Lloyd's and elsewhere, but primarily in Bermuda and Lloyd's, purchasing their reinsurance.

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And our first data call came in yesterday with regard to their preliminary indications of their purchasing, and the rest of that will come over the next several weeks. And so the big question coming up is the ability for these companies to purchase reinsurance going into the hurricane season.

11 One thing that I think has been beneficial was 12 passage of a piece of legislation that, Governor, 13 thank you for signing into law, which was Senate 14 Bill 1460, which kind of recalibrates the time 15 period so that perhaps these companies would be able 16 to purchase reinsurance earlier in the year, which 17 may help us to do the analysis of their purchase 18 prior to going in the end of May or into June.

GOVERNOR CRIST: General.

ATTORNEY GENERAL McCOLLUM: Kevin, you mentioned reinsurance a couple of times here. I had a company I chatted with the other day the executive of, and he told me -- I think I'm hearing him right -- that 80 percent of all his premium dollars are going to reinsurance cost, 80 percent of all his

1 premium dollars are going to reinsurance cost, 2 purchase of reinsurance. Is that normal? Is that 3 high? 4 MR. McCARTY: That's high. That would be high. 5 I would say, on average, it's probably in the -- of 6 all -- catastrophe is probably 50 percent, so it's 7 probably close to 50 percent. 8 ATTORNEY GENERAL McCOLLUM: But it's still very 9 high. 10 MR. McCARTY: Oh, yes. 11 ATTORNEY GENERAL McCOLLUM: In any event, the 12 big driver here of all the costs is reinsurance. 13 It's less predictable for some, and it's way up 14 there, if you say they're going overseas to buy it, 15 which they are, without our being able to look at 16 these reinsurers, right? I mean, we really don't 17 have the authority over them. 18 MR. McCARTY: And one of the things, General, 19 and we talked about this previously, is there are 20 billions -- reinsurance is measured in billions of 21 dollars. Capital markets are measured in trillions 22 of dollars. And one of the challenges I think we 23 have as a state is to see how we can look at 24 alternative risk transfer mechanisms that have the 25 assurances of reinsurance in terms of paying but

1 somehow tapping into these global markets of capital 2 that would bring competition and hopefully more 3 capital into our system. And Florida, once again, I 4 think, has got to be a leader in that regard and a 5 gateway to that capital. 6 ATTORNEY GENERAL McCOLLUM: I'm still very 7 worried about that. And I think you're right, we 8 have to, but we've not found that silver bullet to 9 get this accomplished. That's one of the great 10 challenges in the insurance, property insurance 11 world right now. Thank you. 12 MR. McCARTY: Thank you. 13 GOVERNOR CRIST: Commissioner. 14 COMMISSIONER BRONSON: Kevin, I'm not an 15 insurance person. I pay a pretty good bit of 16 insurance. 17 MR. McCARTY: Yes, sir. 18 COMMISSIONER BRONSON: But going back to some 19 of my original statements about insurance being 20 based on risk -- and I don't care who you're buying 21 reinsurance from. It's all going to be based on 22 potential. 23 It's obvious that to reduce some of the 24 potential for having to pay out large amounts, some 25 of the private companies divested themselves from

some of the more expensive pieces of property on the coast so that they didn't have to worry about going back for reinsurance on those issues because those are the most expensive.

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5 We came up with the only thing we could come up 6 with in the state, which was Citizens, to try to 7 help out those who were having a tough time. But as most of us who pay our insurance bill knows, we're 8 9 paying a premium, for those of us who buy our own 10 insurance. We're paying a premium to hold up 11 Citizens' ability to pay in case of disaster. So 12 really and truly the people buying private insurance 13 are also holding up the bottom line, as best we can, 14 for Citizens.

15 But the more I check into it, I don't see that 16 Citizens can pay off, even with the backing of the 17 people of the state of Florida and our premiums that 18 we pay on our own insurance, and if we were to have 19 a major disaster of a large magnitude, there will be 20 other assessments to the people of the state of 21 Florida, on top of what we're already paying in 22 premium, to uphold Citizens. Well, I'm sure some of 23 the private companies would love to have that kind 24 of backing offhand so that they knew that they could 25 count on that.

What I'm trying to say is, insurance to me is no different than the law of physics. For every action, there's an equal and opposite reaction, unless there's politics involved, which you multiply it by two and then square it.

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6 So, you know, trying to make sense of this, to 7 me, is you're back to square one. It's all about 8 risk and what the potential, and especially on the 9 payments on these expensive pieces of property on 10 the coast and so forth that Citizens is being, I'm 11 going to have to say stuck with, because we're 12 basically being stuck with some of the more expensive pieces of property that have to be insured 13 14 because these companies don't want to put themselves 15 in that position.

16 Now, I've heard a lot of people argue over time, well, you know, you've got, let's say, Hancock 17 18 or one of the big companies has invested in land in 19 Florida and so forth. I'm sure they have, because 20 they're using that as part of their portfolio to be 21 able to go out and get reinsurance because they have 22 to show they have the ability to raise the money in 23 case something bad happens, that they've got the 24 assets there. Just like we would do, if we're going 25 to the bank to borrow money, the old saying is, if

you don't need the money, they'll lend you all you want, but if you need the money, you can't get it because you don't have the assets there to back it up.

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5 I keep following this, and it's like moving a 6 pea under the shell. Instead of having three 7 shells, you've got ten, and you've got to follow that pea. And so, to me, it's not that confusing in 8 9 a sense because it's back to square one. It's all 10 about risk. It's all about what we've invested in. 11 It's all about the fact that homes that were worth a 12 hundred -- or maybe a half a million dollars two 13 years ago are worth half that today. So people have 14 lost the value of their overall homes. I haven't 15 seen that the taxes have gone down based on the fact 16 that our homes have been reduced, but -- that's the 17 one issue that seems to be constant.

18 But insurance is going to be based forevermore 19 on risk. And whoever is carrying that risk, in the 20 private sector, it's the private companies that have 21 to go out and borrow the money for reinsurance. For 22 the rest of us and the rest of the state of Florida, 23 it's Citizens, whose premium is being paid by 24 everybody else who buys private insurance, along 25 with the premium paid by the people in Citizens.

So we keep going around and around and we always come back to square one. And I haven't seen that any of this has changed since we started these conversations. We're at the same rate that we were at before.

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You've got companies who had to go out of business because they definitely could not pay off. They got in over their head. We had to get them out, which put the burden back on the other private companies and Citizens to pick up the rest of it.

So I just want to make sure the public gets a chance to know that, in my opinion anyway, that Citizens is not going to be able to pay off any better than anybody else in a major, major catastrophe.

16 And quite frankly, Commissioner, I'd like to 17 know what is all the problems in Tennessee and all 18 doing the insurance companies. How is it affecting 19 our ability here in Florida because of all the 20 payouts that are going to go on, the billions of 21 dollars in Nashville and other places? That's bound 22 to affect the stability of the companies right here 23 in Florida.

24 MR. McCARTY: Well, you've broached many, many 25 issues. I will address the last one that you have.

And I think a lot of people share your concern about the ability of our state to be able to pay, to make good on their claims, but also what happens in the aftermath in terms of the assessment, whether it's short-term or long-term with the bonding.

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The issue and the unfortunate disaster that 6 7 happened in the state of Tennessee, which is a one 8 in 500 year event, most all of those properties are 9 not insured. They're not required to be insured 10 under the federal flood program. So those folks are 11 going to be -- have to be paid by virtue of the 12 federal government, through grant programs that are 13 made available, loan programs through the SBA and 14 others where -- other catastrophes where people are 15 uninsured.

16 The flood program in and of itself is a 17 challenge. I mean, as you probably know, we've 18 discussed on previous occasions, Floridians are 19 diligent in buying flood insurance. We account for 20 about 40 percent of the total flood premium in the 21 country.

It's interesting that -- I think you raised a larger issue as to, there are natural disasters. We hear about earthquakes in Chile. We have mudslides in California. We have 80 -- 80 percent of the

property in California that's mortgaged that doesn't have earthquake insurance. Well, if there's an earthquake in California, Floridians are going to pay their pro rata share. It really goes back to, I think, a very fundamentally flawed federal program when it comes to natural disasters.

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And I know that Congressman Klein has been out there advocating. It will pass again, but it won't pass out of the United States Senate. But I think we really need to look at the concept -- it may seem radical -- but an all-perils policy, that everybody buys a policy, and it covers all the perils. And then we figure out how we're going to finance that.

14 But there's no way that the folks in Tennessee 15 had any idea they were going to get hit with a 16 500-year flood. But we probably should include in a 17 homeowner's policy whether -- regardless of the 18 cause of the peril of loss, that you get some 19 coverage, you have some deductible, you have some 20 skin in the game. The State might have some skin in 21 the game.

But ultimately the federal government is paying it, but it's paying it in the most inefficient, ineffective way that it can do it. It's doing it by lump sums and sums of money, which makes it very

difficult for Tennesseans to rebuild their homes or Californians to rebuild their homes, because they're not going to be covered for earthquake.

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4 So spreading this risk, understanding that we 5 all, to a greater -- you hit it right on the head. 6 There's a greater risk of being on the coast of 7 Miami Beach than there is to being in Bartow, but we 8 all have a risk of some kind of catastrophic loss, 9 and we all tend to live in a hodgepodge system that 10 was developed 30 years ago that I think is 11 fundamentally flawed and needs to be revisited.

12 CFO SINK: Governor, I do have -- I just have 13 one more line of questioning. It's around this 14 change in your policy decision about the one in 100 15 year storm, because it seemed to have been the standard for a long time, and it's a standard that's 16 17 adopted by other states. I know Texas is one in 18 250. Now, they're a different situation because 19 they don't have as much coastal exposure.

But if you look at a state like Hawaii, who might be considered to be more similar to Florida, their standard is one in 100. We've always had one in 100. So if you are -- first of all, this is a really important and significant policy shift. And I think that it's imperative that your office be

1 more -- a little bit more transparent and 2 accountable back to the Financial Services 3 Commission of when you're contemplating and, in 4 effect, effecting important policy shifts that are 5 so different than what we're accustomed to. 6 But if I think about the companies who are 7 being regulated by your office, how are they going 8 to know what is expected of them? Are they going to 9 have to be in constant communication with you? Are 10 you going to have to approve a plan? 11 I'm just confused myself, thinking from a 12 business perspective, okay, I've always known I've 13 got to go to Bermuda and buy cover for a one in 100 14 year event and also, for the protection of my 15 company, worry about this multiple storm issue. Now 16 it's been taken off the table. How am I going to 17 know what is the right cover for me to get that's 18 going to be accepted by the insurance commissioner? 19 MR. McCARTY: We have an ongoing dialogue with 20 the companies as they go to Bermuda and they're 21 talking in Bermuda. And part of the problem is that 22 last margin of purchasing, for instance, the last 23 ten percent. Let's just say that they have a modest 24 rate on line for their one in 90 year event. That 25 one in 110 year event may cost them 10 or 15 percent

more rate on line, which translates to, in one company's case, to 20 percent rate increase. They would rather use that additional capital to purchase some reinstatements on the bottom end to protect their capital.

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So I think what we need to do is we need to look at it comprehensively and holistically and not have a one-size-fit-all. I think it's -- we've got to make sure that they have enough for a big storm. But you could go from an AIR model to an ARA model and vary your model and get the one in 100 year event.

So we're trying not to say, lock down, this is it, bar none, have to have one in 100 year event. We're not discouraging companies to buy to a one in 100 year event. We just want them to be cognizant that there are other risk factors that are out there that they do need to be cognizant of that may be more of a risk to the solvency of their company.

20 CFO SINK: Well, the bottom line for me is that 21 the Florida consumer is assured that when a storm 22 occurs or any event occurs, a loss event occurs, 23 that they're going to get their claims paid, number 24 one, and number two, that we, the rest of the people 25 of the state, are not continuing to have to cover

1 the losses and the financial instability of 2 companies that haven't been adequately ---3 potentially adequately supervised by your office. MR. McCARTY: Well, I would say that if we fail 4 5 to take into account a recurrence of the 2004 and 6 2000 (sic) event that had several repeated storms 7 and focus merely on the one in 90, I think we would 8 not have been properly doing our job supervising the 9 companies. 10 ATTORNEY GENERAL McCOLLUM: One last thing, if 11 I could. 12 GOVERNOR CRIST: General, sure, of course. 13 ATTORNEY GENERAL McCOLLUM: Kevin, you alluded to the Klein bill, and I see all of this focusing 14 15 around the reinsurance issue that we've had for so 16 long, no federal backstop, the cost of reinsurance 17 being too high. I gather that our prediction is 18 that it will pass the U.S. House of Representatives. 19 And it's the federal backstop, for anybody that 20 doesn't know what we're talking about, something I 21 worked on when I was in Congress and Congressman 22 Klein has taken up the gauntlet on more recently. 23 Is that sort of the case, it's moving through 24 the House again but just hopeless in the Senate? Is 25 that what you see?

MR. McCARTY: Yeah. In all likelihood, through the good efforts of Congressman Klein, it will pass again. Congressman Klein's bill does a number of things. It provides one of the things that Ash Williams and I have been working on, was to get the guarantee for the Cat Fund, which was a very important thing as well, which makes those bonds much more sellable.

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sectors.

9 It does a number of things, and it does create 10 a catastrophe layer for our catastrophe fund and 11 other facilities. It creates some things that the 12 California Earthquake Authority has been looking for 13 and the guarantee of bonds issue as well.

I think, though, if I were -- had an opportunity to take and cut from whole cloth how we do this, I think I'd go back to the basics of saying what is at risk with our insurance, what is at risk that bleeds over and crosses other financial

We have so many properties in this country that are uninsured from certain perils. So I would say going back to a single-peril policy and figure out the financing throughout -- through a number of mechanisms, with state, federal and personal responsibility. I mean, obviously, mitigation and higher deductibles creates strong incentive for people to mitigate against losses. Florida has done all these things very well.

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ATTORNEY GENERAL McCOLLUM: That would be a national policy that would have to change in order to accomplish what you just suggested, and different from what Congressman Klein's proposal is.

9 MR. McCARTY: Yes. I'm wholeheartedly in 10 support of what Congressman Klein does, because it 11 would do a lot to bring certainly stability to our 12 marketplace, which ultimately would be reflected in 13 rates, and I think greater capacity, sir.

14 ATTORNEY GENERAL McCOLLUM: I don't think it 15 serves a useful purpose to go down this rabbit hole 16 much further. But I just want to make one last 17 comment, and that is that I would certainly like to 18 see some of our Senators who support this, Florida's 19 but some others do, too, go sit on the doorstep of 20 some of those flood-prone states where our flood 21 insurance dollars are going there for that insurance 22 program, and say to them, hey, wait, if we're going 23 to go renew the flood insurance program in year 24 whatever it comes up for renewal, then you're not 25 going to get our vote for that unless you do

something to help Florida with our catastrophe situation and to help the other states with some kind of backstop program, such as Congressman Klein is offering. There's got to be a get-tough policy in the United States Senate, in my judgment, in order for us -- for those who support us, in order for us to achieve this. And then unless we do that, we're going to continue to have these kind of issues.

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10 So I commend you for bringing it up, but it is 11 a very difficult cause, for that reason. Thank you. 12 MR. McCARTY: Thank you.

13 GOVERNOR CRIST: General, if I could just say, 14 I think you're exactly right. And it would seem to 15 me that as a result of what's happened in Tennessee 16 recently, you probably would have picked up two 17 additional votes in the U.S. Senate to move forward 18 on something of this nature. And so I applaud your 19 comments and what Representative Klein is trying to 20 do.

21 CFO SINK: Well, Governor, maybe -- it's always 22 been my understanding that it's Senator Shelby who 23 has been the chief blocker. Is that not correct, 24 Kevin?

MR. McCARTY: That is correct.

1 CFO SINK: And Senator Shelby is certainly 2 right in the middle of the oil spill situation, 3 Governor. So when you and the attorney general have an opportunity to be in a room with him, maybe you 4 5 could do some direct lobbying to help him understand 6 that we're -- maybe now he appreciates, with the oil 7 spill situation, maybe he appreciates the critical 8 nature of this problem a little better than he did 9 before. 10 GOVERNOR CRIST: I don't think there's any 11 question about that. 12 CFO SINK: Thank you. 13 GOVERNOR CRIST: Thank you. 14 MR. McCARTY: Thank you very much for the 15 opportunity to address that. And unfortunately, if 16 I may just add on to what you said, General 17 McCollum, unfortunately, as things occur, we see the 18 earthquakes in California, it's a California 19 problem. Things happen in Florida. People don't 20 see that we have working class people. You know, 21 things happen in these different places. Then they 22 say, oh, you know, when it happens in the Gulf of 23 Mexico, well, those are fishermen, those affected. 24 Unfortunately, for it to be a real substantial 25 change of policy in this country, unfortunately I

1	think it's going to take a natural disaster for our
2	public leaders to finally get down and understand
3	that there's something more that needs to be done in
4	the current failed policy of the United States
5	government. Thank you.
6	GOVERNOR CRIST: Well put. Thank you,
7	Commissioner.
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1 GOVERNOR CRIST: Department of Revenue, Lisa 2 Echeverri. Good morning. 3 MS. ECHEVERRI: Good morning. Item 1 requests 4 approval of the minutes from the March 23rd meeting. 5 GOVERNOR CRIST: Is there a motion? 6 COMMISSIONER BRONSON: Motion on Item 1. 7 ATTORNEY GENERAL McCOLLUM: Second. 8 GOVERNOR CRIST: Moved and seconded. Show the 9 minutes approved without objection. 10 MS. ECHEVERRI: Item 2 requests approval to 11 adopt amendments to Rule 12A-1.060(5). These rule 12 amendments provide protest procedures for taxpayers 13 to protest our notices of registration. We 14 recommend approval. 15 ATTORNEY GENERAL McCOLLUM: Move Item 2. 16 COMMISSIONER BRONSON: Second. 17 GOVERNOR CRIST: Moved and seconded, show it 18 approved without objection. 19 MS. ECHEVERRI: Item 3 requests approval to 20 begin rulemaking and issue Notices of Proposed 21 Rulemaking on two rules, one related to the 22 Department's authority to settle cases and enter 23 into agreements with taxpayers and the second rule 24 to amend provisions related to the calculation of 25 the communications services tax. We recommend

1	approval.
2	COMMISSIONER BRONSON: Motion on Item 3.
3	ATTORNEY GENERAL McCOLLUM: Second.
4	GOVERNOR CRIST: Moved and seconded, show it
5	approved without objection. Thank you.
6	MS. ECHEVERRI: Thank you.
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1	GOVERNOR CRIST: Florida Land and Water
2	Adjudicatory Commission, Lisa Saliba. Hi, Lisa.
3	MS. SALIBA: Good morning, Governor, members.
4	The Commission item requires no further action. It
5	is provided it provides public notice of three
6	appeals being forwarded to the Division of
7	Administrative Hearings for further proceeding.
8	GOVERNOR CRIST: Thank you, Lisa.
9	MS. SALIBA: Thank you.
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1 GOVERNOR CRIST: Why don't we go to SBA first, with your consent, Commissioner. Ash Williams, 2 3 please, sir. Good morning. MR. WILLIAMS: Good morning, Governor, 4 5 Trustees. GOVERNOR CRIST: How are you? 6 7 MR. WILLIAMS: Good, thank you. A little good 8 news first. As of last night's close, there's 9 certainly been a bit of volatility in the markets in 10 the past few trading days. But I wanted to let you 11 know the Florida Retirement System Trust Fund 12 balance stands at \$114.9 billion. 13 Fiscal year to date we're up 19.73 percent. 14 That's 199 basis points ahead of target. Calendar 15 year to date we're up 2.9 percent, 44 basis points 16 ahead of target. 17 Item 1, request approval of the minutes of the 18 March 23 meeting. 19 GOVERNOR CRIST: Is there a motion? 20 ATTORNEY GENERAL McCOLLUM: Move it. 21 CFO SINK: Second. 22 GOVERNOR CRIST: Moved and seconded, show the 23 minutes approved without objection. 24 MR. WILLIAMS: Item 2, request approval of a 25 fiscal sufficiency in an amount not exceeding

1 \$265 million State of Florida, Full Faith and 2 Credit, State Board of Education PECO Refunding 3 Bonds. 4 GOVERNOR CRIST: Is there a motion on Item 2? 5 CFO SINK: Move it. 6 ATTORNEY GENERAL McCOLLUM: Second. 7 GOVERNOR CRIST: Moved and seconded, show it 8 approved without objection. 9 MR. WILLIAMS: Thank you. Item 3, request 10 approval of a fiscal sufficiency of an amount not 11 exceeding \$40 million State of Florida, Board of 12 Governors, Florida State University Health and 13 Wellness Center Revenue Bonds. 14 ATTORNEY GENERAL McCOLLUM: I move it. 15 CFO SINK: Second. 16 GOVERNOR CRIST: Moved and seconded, show it 17 approved without objection. 18 MR. WILLIAMS: Thank you. Item 4, request approval of a fiscal sufficiency of an amount not 19 20 exceeding 31,600,000 State of Florida, Department of 21 Education, Community College Capital Improvement 22 Revenue Bonds. 23 ATTORNEY GENERAL McCOLLUM: Move --24 CFO SINK: Move it. 25 ATTORNEY GENERAL McCOLLUM: Second.

GOVERNOR CRIST: Moved and seconded, show it approved without objection.

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3	MR. WILLIAMS: Item 5, request approval of, and
4	authority to file, five emergency rules, along with
5	incorporated documents for adoption. These five
6	rules implement Committee Substitue for Senate Bill
7	1460, which became law on 15 April 2010. And
8	essentially what these do is adopt the rules
9	previously approved by the Board to reflect the date
10	change on the catastrophe fund contracts.
11	ATTORNEY GENERAL McCOLLUM: I move Item 5.
12	CFO SINK: Second.
13	GOVERNOR CRIST: Moved and seconded, show it
14	approved without objection.
15	MR. WILLIAMS: Thank you. Item 6, request
16	approval of, and authority to file, a Notice of
17	Proposed Rulemaking for Rule 19-8.028, Florida
18	Administrative Code, Reimbursement Premium Formula.
19	This, again, is to correct and align the dates with
20	the legislation.
21	GOVERNOR CRIST: Is there a motion on Item 6?
22	CFO SINK: Move it.
23	ATTORNEY GENERAL McCOLLUM: Second.
24	GOVERNOR CRIST: Moved and seconded, show it
25	approved without objection. Thank you, Ash, very

1	much, sir.
2	MR. WILLIAMS: Thank you.
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1 GOVERNOR CRIST: Board of Trustees, Internal 2 Improvement Trust Fund, Secretary Sole. 3 MR. SOLE: Good morning, Governor. 4 GOVERNOR CRIST: How are you doing? 5 I'm doing well, sir. MR. SOLE: GOVERNOR CRIST: Good, good. 6 7 MR. SOLE: Thank you. Item Number 1, submittal 8 of the minutes for the March 9th, 2010, Cabinet 9 meeting. 10 ATTORNEY GENERAL McCOLLUM: T move it. 11 COMMISSIONER BRONSON: Second. 12 GOVERNOR CRIST: Moved and seconded, show the 13 minutes approved without objection. 14 MR. SOLE: Thank you. Item Number 2, this is a 15 consideration of an option agreement to acquire a 16 perpetual conservation easement over a little over 1,300 acres in Levy County. This is within the 17 18 Goethe State Forest optimum boundary. 19 The acquisition or the option agreement would be with L.L. and Jodie Hiers. This is designation 20 21 of the Department of Agriculture and Consumer 22 Services, Division of Forestry monitoring as the 23 conservation easement -- for the conservation 24 easement. Consideration of the conservation 25 easement would be \$2,125,000, which is 89 percent of

1 the appraised conservation easement value and 2 roughly 39 percent of a full fee appraised value. 3 The Department recommends approval of this 4 item. It's worth noting that as part of the 5 conservation easement, the Hiers will work with the 6 Division of Forestry to create a management plan for 7 the property. While light silviculture is allowed, 8 harvesting for cypress trees is prohibited. They 9 cannot subdivide the land, although there is 10 authorization for one new residential structure to 11 be built on the property. And, finally, mitigation 12 banking is prohibited. 13 ATTORNEY GENERAL McCOLLUM: Is there a motion 14 on Item 2? 15 CFO SINK: Move it. 16 COMMISSIONER BRONSON: Second. 17 ATTORNEY GENERAL McCOLLUM: Without objection, 18 it's approved. 19 MR. SOLE: Thank you, sir. Item Number 3, this 20 is consideration of an option agreement to acquire 21 106 acres of land in Putnam County as an addition to 22 the Etoniah Creek State Forest. This is, again, 23 acquired through the Division of Forestry's 24 additions and inholdings provision and is part of 25 the Florida Forever A List for that project.

Consideration is for \$405,000. This will help bridge a gap to the Florida Forever Project, providing a continuous wildlife

corridor through the public land and also reduce development pressures within the area. The Department recommends approval.

ATTORNEY GENERAL McCOLLUM: Is there a motion on Item 3?

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CFO SINK: Move it.

10ATTORNEY GENERAL McCOLLUM: I'll second it.11Without objection, so approved. No? There's12objection?

13 COMMISSIONER BRONSON: I'm going to stick to 14 what I said before, General. As far as acquisition 15 of state lands, when there are other options, such 16 as easements, I'm going to vote no on buying of any 17 more state land when there are easement 18 opportunities available. So I'm going to vote no. 19 ATTORNEY GENERAL McCOLLUM: I would suggest we withhold the final vote of this until the Governor 20 21 returns and let him have an opportunity to vote on 22 Is there any objection to that? it. 23 CFO SINK: No. 24 ATTORNEY GENERAL McCOLLUM: If not, we'll do

25 that. Let's move on to Item 4 then.

MR. SOLE: Thank you, General. Item Number 4 is also a consideration of an option agreement to acquire 552 acres within the Apalachicola River Florida Forever Project from Plum Creek Timberlands. This is an addition to Torreya State Park. It encompasses two parcels. It will be purchased from Plum Creek Timberlands and is also part of the Florida Forever top 21 full fee.

9 The consideration is \$1.418 million. That's 87 10 percent of the appraised value, and again would be 11 part of the Department of Environmental Protection's 12 Division of Recreation and Parks inholdings and 13 additions provision.

These parcels are immediately south of I-10 and 14 15 adjacent to the park. The other parcel is also two 16 miles southwest of the parcel. And it really will 17 help provide that additional water quality 18 protection in the Apalachicola River as well as 19 provide a buffer to the I-10 area. 20 CFO SINK: I move it. 21 ATTORNEY GENERAL McCOLLUM: Second. 22 GOVERNOR CRIST: Show it approved without

23 objection.

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24 COMMISSIONER BRONSON: I object to the 25 acquisition of state lands without an easement

1	program.
2	GOVERNOR CRIST: Okay. Show it passed.
3	ATTORNEY GENERAL McCOLLUM: We have to move
4	back to Item 3 now.
5	GOVERNOR CRIST: Item 3, please.
6	ATTORNEY GENERAL McCOLLUM: It's been moved.
7	In your absence, Governor, I believe CFO Sink moved
8	it and I seconded Item 3, but we did not have a vote
9	on it.
10	GOVERNOR CRIST: Could you
11	MR. SOLE: I'd be honored, Governor
12	GOVERNOR CRIST: review it?
13	MR. SOLE: to go through that again. Item
14	Number 3, this is a consideration of an option
15	agreement to acquire 106 acres of land in Putnam
16	County as an addition to the Etoniah Creek State
17	Forest. This is part of the Division of Forestry's
18	additions and inholdings program. It's roughly
19	excuse me. The 106 acres has a consideration of
20	\$405,000. This will help bridge a gap within the
21	Florida Forever Project boundary and also reduce
22	development pressures adjacent to the state forest.
23	The Department recommends approval.
24	CFO SINK: Move it.
25	ATTORNEY GENERAL McCOLLUM: Second.

1 GOVERNOR CRIST: Moved and seconded. All in 2 favor say aye. 3 ATTORNEY GENERAL McCOLLUM: Aye. 4 GOVERNOR CRIST: Aye. 5 CFO SINK: Aye. GOVERNOR CRIST: Opposed, like sign. 6 7 COMMISSIONER BRONSON: Aye. 8 GOVERNOR CRIST: Thank you. Motion carries. 9 MR. SOLE: I'm moving on to Item Number 5. 10 This is a request consideration for the City of 11 Miami for approval of a priority list of proposed 12 land acquisitions. And we need to go back in 13 history a little bit on this one. An agreement was 14 entered into between the Board of Trustees and the 15 City of Miami in 1985 as a result of a reverter 16 clause actually being executed as a result of them 17 providing a -- basically a commercial relationship 18 with 12.9 acres for a private entity on waterfront 19 property in front of basically Biscayne Bay. 20 As a result of that reverter and agreement, 21 there was a provision that authorized them to 22 release them of that reverter but required them to 23 pay back into a trust fund 7.4 percent of the lease 24 fees that they received, into a trust fund which 25 then would be used to identify additional properties

that would support the public purpose of providing access to waterfront property within Biscayne Bay and the Miami River.

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Believe it or not, 25 years later they have come to us. They have such a list. They have identified two parcels that they would like to acquire using that trust fund. The trust fund has basically built up to roughly a \$1.5 million current balance.

10 The two properties on the list is one located 11 on the Little River, which is within the Biscayne 12 Bay Aquatic Preserve, and it does have direct access 13 to Biscayne Bay. The other is located on the Miami 14 The City approved the allocation of funds River. 15 for both of these projects in March of 2010, and 16 they've made application as well to Florida Inland 17 Navigation District for 25 percent to aid in the 18 acquisition of these parcels.

19The Department is recommending the approval of20this list and then subsequent acquisition by the21City of Miami.

CFO SINK: I move it.

23 ATTORNEY GENERAL McCOLLUM: Second.

24 GOVERNOR CRIST: Moved and seconded, show it 25 approved without objection. Is that right,

Commissioner? 1 2 COMMISSIONER BRONSON: I don't mind lists. 3 GOVERNOR CRIST: Okay. 4 MR. SOLE: Thank you. Item Number 6. 5 GOVERNOR CRIST: Yes. Before we get there, 6 though, I think the General would like to discuss 7 the legal team. 8 ATTORNEY GENERAL McCOLLUM: If I could, 9 Governor, and before, Secretary Sole, you elaborate, 10 get us up to date, which I think Item 6 is, on the 11 oil spill situation, I want to first of all commend 12 the Governor yesterday for taking the leadership. Ι 13 joined him in announcing that we now have gotten the 14 cooperation and volunteering of both former Attorney 15 Generals Bob Butterworth and Jim Smith to head an 16 advisory council, legal advisory council that will 17 help all of us in Florida better have the resources 18 available to understand and completely vet all of 19 the technicalities and legal issues surrounding 20 potential claims from this spill and from the 21 tremendous problems that we may have out there. 22 The belief is that we -- bringing the best of 23 minds together in the state, best lawyering we have, 24 we're going to be able to give good advice to 25 citizens about how they can best make sure that they

have the records they need to have in order to be able to make claims and to ultimately, if they have to, pursue legal actions. It will also allow the State of Florida to have that and our local governments that valuable information.

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6 I met about a week and a half ago now out in 7 Mobile with all of the attorneys generals from the 8 states that are affected, as you well know, and 9 you've been doing a great job of keeping us up to 10 We listened to the BP folks explain the speed. 11 technicals of this. We discussed among ourselves 12 the issues of the claims process that were still at 13 that time unclear to most of us.

14 And then as recently as last Friday the same 15 group of attorneys generals from this area I joined 16 on a telephone conference to talk with the BP 17 general counsel, Mr. Lynch. He laid out a very open 18 and suggestively open-ended process of claims 19 filings for fishermen, for people who have had 20 economic damages, be they the owners of hotels or 21 restaurants or other properties that might be 22 affected by the loss of revenue and impact upon our 23 state and the potential environmental claims. 24 As you know, we're proud to represent the 25 Department of Environmental Protection on this

issue. And it looks very promising from the standpoint of their openness, but I think that we need to be sure that the process is clear. And right now, in my conversations of the past few days since the meeting on Friday, it's not at all clear the time table is going to be met.

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The claims adjustors out there right now are not all on the ground, and when they are, they're indicating privately to people it's going to take significantly longer than the 48 hours that was represented in that telephone conversation.

We've asked -- I personally asked for the BP counsel to memorialize the actual terms that he was proposing or that they're offering to pay these claims in some written form. And that has been promised. They said they were going to produce that. We've yet to see it.

And it's going to be our task and the advisory council's task that was formed yesterday to hold BP's feet to the fire and to provide the necessary information to the people of Florida. And I wanted to make sure that we clarified that that was an ongoing effort before you made a presentation overall.

We're all obviously indebted to you, and we're

1 also very concerned -- I'm sure I express the views 2 of everyone up here -- with the efforts that are 3 ongoing to stop the flow. If that doesn't stop, of 4 course, the ultimate damage could be much greater 5 than if it can be stopped sooner rather than later. 6 But, anyway, we're working to be as prepared as 7 possible, as we are for all management areas. And 8 right now the thing, besides setting booms out 9 there, I'm hearing the most about have been the 10 difficulties with this claims process. And we do 11 have a structure, Governor, as you well know and you 12 initiated it. Again, I want to thank you for that 13 partnership and thank Attorney Generals Butterworth 14 and Smith for heading up that team. 15 MR. SOLE: Thank you, General. 16 GOVERNOR CRIST: CFO? 17 CFO SINK: Could I ask the Attorney General a 18 question? Because I'm curious about the 19 communication with the other attorneys general, 20 because somebody just commented to me that there was 21 a public notice that all of you attorneys general 22 were meeting together but then that the meeting was 23 closed. 24 And, obviously, we have broad open -- open 25 government laws here in Florida. So how do you see,

going forward, the communication in terms of the public being able to know what the conversations are amongst the attorneys general? I heard some concern about, well, they were meeting behind closed doors with the BP folks. And it just raises a lot of questions. And I'm just curious to know how you're thinking through open communication with the public, who is very skeptical and very interested and very concerned about the situation.

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10 Well, as you ATTORNEY GENERAL McCOLLUM: 11 perhaps are aware, CFO Sink, the laws regarding open 12 government are effectively different in each of the 13 And at the time we had the meeting in states. 14 Mobile, it was governed by the rules of the State of 15 Alabama. And the meeting was not open. And one 16 attorney was very upset, but it was the decision of 17 the Alabama attorney general, who called the 18 meeting, that the meeting be closed.

We, however, had a press conference afterwards. We had a lot of opportunity to talk to the media. In fact, I agree with you. Openness is very, very important. That's why I'm reporting today, why we've reported every day that I've been out there in some fashion on this.

And this advisory council that we've got, we

want everybody to be aware it's there. It's not fully functioning. We do have the two leaders there. And we will be reporting on that as well. But there is nothing that anybody is trying to keep secret. However, as we get through legal processes, there may be technically times where there will be confidentiality that's involved in this. The law is not as open as everything else.

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9 And I'm not suggesting that anything up until 10 now isn't freely open. In fact, I'm letting 11 everybody know everything I can. But there may be 12 and probably will be at some point down the road 13 things that would not be, even under our laws, 14 public.

> MR. SOLE: Governor, Cabinet members. GOVERNOR CRIST: Secretary.

17 MR. SOLE: I want to thank you for the 18 opportunity to give the Cabinet basically an update 19 and overview of where we are and what's transpired. 20 There's a lot of information that I'm going to try 21 to convey, but I also want to make sure the Cabinet 22 members know there's also a lot of people here today 23 that have been a tremendous level of support and 24 effort. As we go through some of the issues, I'm 25 going to point out some of those folks that are here

today as well.

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2	Just so you know that without question, it
3	really has been a group effort for Florida. I
4	really do appreciate Representative Bembry's
5	comments at the beginning this morning because there
6	are so many folks here in Florida moving this issue.
7	It's an all-hands-on-deck effort, through the
8	leadership of Dave Halstead at the EOC. It's been
9	tremendous and I'm grateful. So let me jump right
10	into it.
11	GOVERNOR CRIST: If I could first, before you
12	do, Secretary.
13	MR. SOLE: Absolutely, Governor, you bet.
14	GOVERNOR CRIST: I want to first thank you, you
15	and Dave Halstead, frankly. Dave, you're in the
16	back. Please raise your hand. These two gentlemen
17	have done, I would say, extraordinary work as it
18	relates to this entire scenario. And all of Florida
19	is enormously grateful to you both. So first and
20	foremost thank you for your service.
21	I also want to thank my fellow Cabinet members
22	because this is a unique situation. Florida has
23	never faced something like this before, and I'm
24	grateful for their support and their assistance and
25	their concern and how much they care. And all of us

are trying to do everything possible that we can in order to comfort our fellow Floridians.

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And whether there are people at local government, state government, the federal government, I want to thank the administration in Washington for their vigilance on this front, particularly Secretary Janet Napolitano for her visits here to Florida and other Gulf Coast states.

9 You're right, Secretary, it has been an 10 all-hands-on-deck approach, literally. And I'm, 11 frankly, amazed that we haven't been touched by it 12 directly yet and really have to thank God for that, 13 because I think the weather has been a major factor 14 in the fact that we have over 200,000 gallons of oil 15 spewing into the Gulf of Mexico every single day, 16 24/7, for almost three weeks now, and it hasn't 17 gotten here yet.

18 So the winds and the currents have been in our 19 favor. And as we state virtually every day, we have 20 to prepare for the worst and hope for the best. And 21 so far we've been blessed, but we can't count on 22 that forever. But I think that the efforts of the 23 emergency management offices throughout the state, 24 particularly the coastal counties, David, has been 25 extraordinary.

And it's not surprising to me, because frankly I think we have the best emergency management offices on the planet because of the experience we have had with hurricanes in particular recently. So we have the best of the best in Florida. And they are geared up and ready to go.

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7 After signing the executive order originally 8 that stood up our Florida National Guard, we have 9 2,500 National Guardsmen at the ready for us under 10 the leadership of General Burnett. I'm very 11 grateful for that. Every resource possible has been 12 dedicated to this mission, and we will continue to 13 do so in a vigilant, thoughtful, careful, prudent 14 way.

And I just want to thank everybody for doing so much for so many in a situation that we've never faced in the history of this state. And so with that, thank you and let's keep doing good work, and if you could take us through it, Secretary, that would be great.

21 MR. SOLE: Governor, will do. As everyone 22 knows, April 20th was the day that the explosion 23 occurred at the Deepwater Horizon. This is a mobile 24 offshore drilling unit. They call it a MODU. And 25 that explosion was the precipice of actually having

this spill occur.

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As a result of the explosion, the Deepwater Horizon eventually sank to the bottom of the ocean, which is roughly a mile down, and subsequently thereafter it was identified that there was a continuing or ongoing spill from the drilling well itself.

8 What's frustrating is, as we initially learned, 9 the level of that spill was thought to be much less. 10 Later on it was identified that the spill is 11 estimated to be roughly 5,000 barrels. Governor, 12 just like you pointed out, that's some 200,000 13 gallons a day. It's continuing to discharge and 14 continues to discharge at that level.

15 And here is a reminder. While we definitely have the infrastructure here at the State of Florida 16 17 through emergency management, we're used to dealing 18 with the natural disasters, whether it be 19 hurricanes, tornadoes, wildfires, and our 20 relationship with FEMA is just tremendous, this is a 21 different event. This is a man-made event. And 22 it's actually covered under, not FEMA, but the Oil 23 Pollution Act of 1990.

And under this configuration, the responsible party is the one who is the action entity

responsible to abate and clean up any damages to our nation's resources, our state's resources. We're so used to at the state level being the action entity with our partners at the counties that it's somewhat different under this circumstance. So we've had to kind of learn some new paradigms, as they like to say.

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8 It's also worth noting that the U.S. Coast 9 Guard is the actual oversight authority over the 10 spill under the act. And I wanted to give you a 11 current overview of the command and staging 12 locations here. Robert, Louisiana, you can see a U 13 in Louisiana, and Robert, Louisiana, is the unified 14 area of command. That is the overarching command 15 center that's looking at not only activities here in 16 Florida, but Mississippi, Alabama and Louisiana, and 17 to a lesser degree in Texas.

18 If you see in Mobile, Alabama, you'll see the 19 Mobile Incident Command Center. That is where much 20 of Florida's recent activities have been coordinated 21 out of. Governor, you've been there. I think 22 actually most of the Cabinet members have gone to 23 Mobile and had briefings with Captain Poulin with 24 the U.S. Coast Guard, a fantastic leader, and is 25 definitely trying to protect our shores.

And I wanted to give you a little bit more detail on this Coast Guard infrastructure because in -- Mobile runs basically through Taylor County. But as things begin to develop in our peninsular area and big bend area, we are in the process of spinning up our sector St. Pete command center, which is going to be headed by Captain Close with the U.S. Coast Guard.

9 And I'm showing you this slide just to give you 10 the sense of the infrastructure that we will be 11 following, since this is a Coast Guard led effort. 12 The Coast Guard will actually stand up these command 13 centers, depending upon the extent of the impact 14 here in the state of Florida. Governor, as you 15 pointed out on earlier ---16 CFO SINK: Excuse me. 17 GOVERNOR CRIST: CFO. 18 MR. SOLE: Yes, ma'am, CFO. 19 CFO SINK: I'm not going to interrupt very 20 much. But in looking at this map, it was pointed 21 out to me today by the representatives here from 22 Taylor County that they're operating under a split 23 command. So I just want to put a bug in your ear

that somehow that's got to be straightened out.

25 That's inefficient.

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1 MR. SOLE: Absolutely. And we have already 2 communicated with Taylor County on that issue and 3 trying to make sure that both sector St. Pete and 4 sector Mobile have that responsibility, to ensure 5 that it's one unified solution for Taylor County. 6 CFO SINK: Well, why don't we just put Taylor 7 County under one or the other? 8 MR. SOLE: It ends up being a Coast Guard 9 issue, but we at the State will help lead that in a 10 simplified manner. 11 CFO SINK: Good. 12 GOVERNOR CRIST: That's right. All of Taylor 13 is under Florida. 14 MR. SOLE: Yes, sir. Governor, as you pointed 15 out, originally, April 30th we -- you signed an 16 executive order declaring a shoreline emergency for 17 the original, what I call the initial six counties. 18 As we looked at the scope of this problem and I 19 think through your wisdom we expanded that because 20 of the concern that the spill could have a much 21 larger effect. And that was expanded all the way 22 through Sarasota County. 23 And it was a smart effort on two levels. 24 Number one, as we began to get prepared in the 25 original six, I will tell you there were challenges.

There were challenges in making sure that booming strategies were developed, that counties had gone through the area contingency plan, understood it. And giving some of these other counties, the big bend and the peninsular counties, more heads up, give them time to prepare and plan, was really important because this is something that, as you said, Governor, this state has not faced in a significant level in a long time.

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10 To give you a sense of what's on the ocean 11 floor, I wanted to present this picture because 12 you've seen much in the news as to what is trying to 13 be accomplished to stop the discharge there some 50 14 miles away from Venice, Louisiana. You've heard 15 that the blowout prevention device is still leaking 16 and that much of the discharge is still coming up 17 from -- as a result of the failure of the blowout 18 prevention device. They still do have remotely 19 operated vehicles trying to fix that. Unfortunately 20 they've been relatively unsuccessful.

Also, in light of the need to stop this discharge, they have already deployed the other drill rig to the site to begin drilling. And actually that's underway as we speak, including having a second drill rig come out to deploy and

start drilling to actually complete the pressure relief well.

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This is the blowout prevention device, just to give a schematic of it. This is the fail-safe piece of equipment that unfortunately failed. And the biggest thing that we could see as a quick success is having this actually get operated so it would immediately stop the discharge. Again, it's been going for three weeks, and unfortunately there's been very little success.

11 You heard over the weekend and there was some 12 optimism that the doming procedure or the placement 13 of the cofferdam would be installed by -- and it was 14 estimated to be by today. Unfortunately, they did 15 run into technical difficulties as a result of 16 basically the depth. It's cold and very -- a lot of 17 atmospheric pressure when you're a mile below the 18 surface of the sea. And as a result they had ice 19 formation or formation of hydrate ice, which blocked 20 the port to allow product to go up to the surface.

The technical folks at BP, Coast Guard and others are currently working on a solution to this. I'm hopeful and we continue to see potential that they may try this again later this week. And what's important is if this was successful, it would

basically cut down the amount of discharge by 85 percent, which is a significant reduction in the amount of product that's currently being discharged to the Gulf of Mexico.

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This is just another schematic of the efforts 5 6 that they are currently underway to drill the 7 pressure relief wells. Again, the key thing is this 8 is a timely issue. This is something that takes two 9 to three months for them to be able to complete. So 10 as we look at this effort -- I know and I've made 11 reference to this at the EOC, this is not a sprint, 12 it's a marathon. Actually, it was better said by 13 some folks in Mobile. This is a siege. What we are 14 doing is continually trying to find ways to prevent 15 and stop this discharge from occurring.

16 They will continue to try efforts, whether the 17 doming procedure is successful or not. If not, 18 they're going to move to another option to try to 19 shut this down. And they will continue to push that 20 effort until they finish.

The difficulty here is we don't know when they will be finished, whether that will be two months from now as a result of a successful pressure relief well or that will be one day from now because they finally get the blowout prevention devices to

succeed. Regardless, it is an ongoing effort to stop the discharge.

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3 Now, let's talk about the effects as a result 4 of the discharge. This is the current forecast 5 today and expected to be throughout today. And 6 fortunately you can see there's been significant 7 migration to the west compared to previous 8 discharges. Again, the expected location of this 9 today, this is tomorrow, you can see that there's a 10 westerly flow to the plume. And I'm going to go 11 back to today and then tomorrow.

12 And then, finally, the most important thing to 13 recognize is this slide, because while we're pretty 14 excited to see -- and although we feel for our 15 neighbors in Louisiana and Mississippi, we're very 16 happy to see this moving away from Florida. I want 17 to remind the Cabinet that as of April 28th, which 18 was last -- a week and a half ago, we expected 19 landfall by today a week ago in Florida. That was 20 the projection, that we would have landfall here in 21 Florida by Monday last week.

Now, as, Governor, you pointed out, Mother
Nature has been very kind to us. They have moved,
through currents and wind, that product away from
Florida's shore to a significant extent. And as it

stands, even as an estimate through Friday of this week, there is not an expectation that Florida will have an impact. So, so far, we are continuing to be unscathed by this from a physical standpoint.

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This gives you a better reference to the overall state of Florida, as to the extent of this plume and how far it is from Florida's shore. You can see that it's roughly 100 to 129 miles away from Pensacola, roughly 178 miles far away from St. Joe and, finally, 340 miles away from Pinellas County, St. Pete.

12 Another item that has been discussed and we 13 continue to track is the relationship to the spill 14 and the plume to the loop current. Now, the loop 15 current is our standard -- basically, I've always 16 referred to it as the Gulf Stream. But as it comes 17 into the Gulf of Mexico, it makes a heavy U-turn. 18 And fortunately, as it stands today, the plume is 19 very distant from the loop current. It's some 99 20 miles, roughly 100 miles away from the loop current. 21 And that's good news.

The bad news is the loop current moves. The loop current is not stationary in its location. It migrates into the Gulf and it migrates around a little bit. It's in its, what I would call its

1 normal configuration for this time of year. So it's 2 not surprising. The other thing that moves is so 3 does the spill. We've seen quite a bit of movement 4 of the spill over the last three weeks. So we need to continually keep track on the 5 6 correlation of the spill and the loop current, 7 because if the product gets entrained in the loop 8 current, it can bring product to the straits of 9 Florida within a week, because this is a fast moving 10 body of water. Again, the good news is so far 11 there's good separation between the two, and we'll 12 continue to track that. 13 CFO SINK: Secretary Sole. 14 MR. SOLE: Yes, ma'am. 15 CFO SINK: Has NOAA done any work in terms of 16 looking at the movement of the loop current in 17 previous years, for this time of the year, where 18 does it typically -- where is it typically in June or July? Is there science around that? 19 20 MR. SOLE: We have looked at that in trying to 21 identify, like I said, is this normally the location 22 this time of year and trying to look at previous 23 years as it relates to the current location of the 24 loop current. So, yes, ma'am, we continue to look 25 at not only where it is today but historically where

1	it's been. Also it's worth noting
2	CFO SINK: What's the answer?
3	MR. SOLE: What's that?
4	CFO SINK: What's the answer?
5	MR. SOLE: It's currently in its normal
6	location right now.
7	CFO SINK: But I mean, going forward over the
8	course of the next 30 days, for example, does it
9	tend to move north, south, east, west?
10	MR. SOLE: In the next 30 days not
11	significantly. But let me get back to you because I
12	think the longer term projection is the one that I
13	need to make sure I give you up-to-date information.
14	CFO SINK: All right. Thank you.
15	MR. SOLE: But I will tell you that NOAA is
16	also releasing several buoys to actually mark at the
17	edge of the plume and trying to make sure not only
18	in relationship to the pictures here that we're
19	showing but actually, through buoy trackers, whether
20	or not we're getting entrainment in the loop
21	current. So far, the results have been favorable
22	that we're not.
23	CFO SINK: Can I ask one more question?
24	MR. SOLE: Absolutely.
25	CFO SINK: Well, I'm going to ask one more

question about the loop current. If you look at this map then, if it were, God forbid, to get kind of sucked up into that loop current, does that put the northwest and west coast of Florida down through Sarasota, Manatee more in the clear or at less risk?

6 I understand the question. The loop MR. SOLE: 7 current is probably a friend to the southwest 8 peninsular part of the state, because if it gets 9 entrained in the loop current, it's going to 10 primarily direct it to the straits of Florida more 11 so than the southwest beaches. If it bounces away 12 from the loop current, that's where the potential 13 for a southwest impact would be, if it continued to 14 stay north and just was driven by winds and currents 15 to the east.

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CFO SINK: Thank you.

MR. SOLE: You're welcome. In addition, I just want to give you a brief overview of some of the removal strategies that are occurring on surface, primarily at what I call the incident site, the location of the incident.

22 Primarily, there's three efforts underway; use 23 of dispersants, both aerial and there's recently 24 been efforts to do what we call the deepwater 25 dispersement efforts. That is still, I will call it

under a testing mode. There's still a lot of questions about the impacts of deepwater use of dispersants. EPA and the Coast Guard are having a very close look at that effort to make sure they understand the benefits and ramifications of using dispersants in the deepwater condition because of the toxic nature of both substances.

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8 Finally, there's continuing to be skimming done 9 on the surface to remove the product. And you've 10 heard a lot about the fire booming efforts and how 11 that is a successful removal. The challenges that I 12 want to raise to the Cabinet is all three of these 13 are excellent solutions. Unfortunately, they are 14 very weather-dependent. And if Mother Nature is not 15 cooperating, basically these efforts stop. When 16 seas get calm and the winds are acceptable, these 17 efforts are employed. And they really do only touch 18 a small percentage of the actual plume.

So I'm thrilled to death that they continue to
do these efforts, but I want to just be pragmatic
about it and know it's good source removal. It is
not the solution. Until they stop the discharge, we
will continue to see product. Commissioner?
COMMISSIONER BRONSON: Governor?
GOVERNOR CRIST: Yes, Commissioner.

1 COMMISSIONER BRONSON: Secretary, what -- you 2 know, for years, I've read and seen where they've 3 been working with oil-eating microbes around the 4 world. Is there any chance whatsoever they can use 5 these microbes in this situation to help displace 6 this oil and maybe help our situation a little bit? 7 Are they considering that at all? 8 MR. SOLE: Commissioner, the answer is a 9 question I actually asked the Coast Guard originally 10 when I went to Mobile, Alabama, as to why they weren't using the microbes. And I got a couple of 11 12 responses back. And --13 GOVERNOR CRIST: Can you explain first what 14 that is --15 MR. SOLE: Yes, sir. GOVERNOR CRIST: -- for our edification? 16 17 MR. SOLE: Absolutely. 18 GOVERNOR CRIST: Please. 19 MR. SOLE: There are basically, in the natural 20 environment, microbes that do consume and digest oil 21 as a product. 22 GOVERNOR CRIST: What is a microbe, Secretary? 23 MR. SOLE: Bacteria. 24 GOVERNOR CRIST: Thank you. 25 MR. SOLE: Yes, sir. These bacteria are

actually effective at digesting oil products. And we use that in part of our -- even our upland tanks program. As we do biological remediation, we actually also use microbial efforts or bacteria to go ahead and chew up the oil.

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6 Primarily, the things that were identified is 7 these bacteria are already naturally in the system. 8 They're already in the Gulf of Mexico. And I think 9 some of the efficacy issues or the effectiveness 10 issues is, are you really adding much to the 11 solution, because they're already there. These 12 bacteria already have the capacity, without adding 13 bacteria, to chew up these -- the oil.

And some of the limiting factors through microbial digestion, or bacteria, is primarily availability of nutrients, not the availability of bugs. You kind of need to have both nutrients in the system as well as the bugs. And the limiting factor seems to be nutrients and other issues versus just throwing microbes into the system.

That was the explanation that I received from the Coast Guard. And although it is effective, the question is, does adding bugs provide that much more improvement to the existing situation. So I think they've continued to turn to skimming, dispersants

1 and fire burning as the more effective solution. 2 GOVERNOR CRIST: When I --3 CFO SINK: Could I follow up? 4 GOVERNOR CRIST: Yeah, sure. You first. 5 CFO SINK: I'd like some guidance on this 6 because my office has been contacted and I presume 7 the other offices have, too, by a number of people 8 or investors or companies who are engaged in this 9 kind of research around these microbes. And, of 10 course, they're frustrated because they don't 11 know -- either they don't know how to get entree or 12 who to talk to or how to make their case. Thev 13 certainly believe that they have -- they could 14 potentially have one of the answers. There is no 15 one answer. 16 MR. SOLE: Agreed. 17 CFO SINK: And I'd like to know, who makes the 18 final decision on issues like this and how do we 19 advise or guide these inquiries that we're getting? 20 Because we do want to be responsive to them, because 21 who knows, it might be the one that has the answer, 22 so that we don't get wrapped up in the spaghetti 23 factory or the black hole, as I call it. 24 Yes, ma'am. Two answers to that. MR. SOLE: 25 Number one, who do we contact. As it relates to the

in situ, the areas that they're primarily fighting some of the surface, most of those decisions are being made out of Houma, Louisiana, and Robert, Louisiana. That's where they're targeting their efforts to focus on surface-related removals of discharge versus the protective areas that we're doing here in Florida.

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CFO SINK: And is that a Coast Guard decision or a BP decision?

10 MR. SOLE: It's a combination. It's a BP 11 decision and Coast Guard. What BP has set up -- and 12 it's on our website -- is a 1-800 number for folks 13 to go ahead and submit basically these additional 14 options that can be reviewed by BP and to consider.

15 We have actually done the same thing at the 16 state EOC because I'm a big believer, while we get a 17 lot of ideas, out of 100 bad ideas, there may be one 18 that solves the problem. So we're in the same 19 process at the state EOC and DEP, actually 20 collecting these options and ideas and innovative 21 technologies and reviewing them. And if they have 22 promise, we're also trying to forward them to some 23 of the decision-makers in Robert and Houma, 24 Louisiana, from our stance, because if we believe it 25 is an effective technology, we also want to use the

1	State's power to go ahead and say, no, really, you
2	guys need to look at this.
3	CFO SINK: So would it be better for these
4	inquiries that come in to go straight to you at the
5	state EOC?
6	MR. SOLE: I think they should go to both. I
7	will tell you my concerns
8	CFO SINK: Because I know you'll answer my
9	phone call.
10	MR. SOLE: You betcha.
11	CFO SINK: I don't know about those people in
12	Houma.
13	MR. SOLE: Well, and I'm always fearful of a
14	1-800 number. And you made the inference of a
15	spaghetti factory and it's just going to go in and
16	are they going to get due consideration. I've
17	talked to my folks and have told them, no, I want us
18	to look hard at all these suggestions because, while
19	a lot of them are a little out there and I can
20	assure you there's a lot of them that are a little
21	out there it only takes one that actually is
22	effective at solving the problem, and I don't want
23	to dismiss anything.
24	So we are trying to take a concerted look at
25	that and try to proffer suggestions. I've got one

recently come to us about the use of hay. You may have heard that proposal, where we use hay to absorb the oil and then use either fishing nets or some other technology to scoop that up.

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5 Well, we had a great conversation and I 6 explained to him that, you know, in Florida waters, 7 by the time it gets to us, this product is hugely 8 weathered, and it will lose its properties that 9 you're thinking would work with hay. And they say, 10 well, why can't we use it out there where they're 11 doing the skimming? And I said, well, that's a good 12 point. So we need to help push that as a 13 consideration.

So I got a little off topic, but I'm trying to answer your question. The second one, again, is they should still, CFO, go ahead and submit to BP. There's both. They're both easy to do. Again, I suggest they submit it to us, and that can be found on our website, and they also should submit it to BP, which is also on our website.

Let me talk a little bit about what Florida should expect, and I think this is important because we all talk about oil spill and we worry and we think Exxon Valdez. We think large sheets of oil coming to Florida. And, candidly, based upon the

discharges and the way this has performed over the last three weeks, my expectation of what Florida will see is we'll see sheen, by the time winds -- if winds blow it to us, you would see sheen and probably tar balls and some weathered oil in the form of, whether it's a tar mat or even stringers that will actually come across the beach.

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8 The consistency of weathered oil is 9 significantly different than what comes out of the 10 ground. It becomes to lose quite a bit of its 11 liquid properties. It basically is weathering. All 12 the volatiles are burning off. It's becoming harder 13 and more of a solid and less of a liquid, and it 14 will have the consistency of chocolate mousse to a 15 consistency of tar or basically Vaseline. And 16 that's a good thing. It's actually easier to 17 actually remove some of this product from our 18 coastal areas, compared to a relatively recent 19 spill, which is going to coat everything and really 20 get soaked into the soil.

The other thing that's worth noting, as we see this product coming on shore, it is going to be essential that we also recognize that as it weathers, it also gets more dense. And as density occurs, we're going to begin to see some of this

product actually sink and no longer become buoyant. And this is the difficulty that we've had with a lot of these spills that have occurred, is you begin to lose track of where the spill went.

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We are talking with some folks about ways to continue to keep a watchful eye on our coast to see if we can make sure we look for this submersed oil, because that is something that I expect we'll have to deal with if it comes our way. So we'll continue to work on that.

11 One of the other issues that's really important 12 to Florida is what's our protection strategy. And 13 under the Coast Card command authority, there is an 14 area contingency plan. That area contingency plan 15 basically identifies those sensitive areas within 16 the coastal regions of the state of Florida, 17 Alabama, Mississippi.

18 As part of that strategy, they've looked to 19 boom much of those sensitive resources. And what 20 you'll see here is basically a booming strategy. 21 Many folks have wondered why we don't boom the 22 entire coast of Florida. Well, I will tell you that 23 that won't work. The bottom line, booms become 24 largely ineffective when you have a lot of chop, 25 which our Gulf of Mexico will do on occasion, or

even under currents that are more than a knot. Actually, oil will go under the boom. It doesn't go over in that case. It actually slips underneath the boom when you have high currents.

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5 So we need to be smart and strategic at where 6 we place booms, not only to protect our sensitive 7 resources but also to divert oil to areas where we 8 can collect it. This was a bumpy issue at first 9 with BP. We had problems in getting these 10 strategies developed. Fortunately, there's been a 11 lot of improvement of late, to include working with 12 counties on what booming strategies need to be 13 employed and having the county input on these 14 booming strategies. And that's critical because 15 these are the folks that know their waters the best.

The counties are the folks that know where there's good currents that are going to be effective for booming and where you can actually divert oil, as well as areas that are sensitive that may have not been contemplated in the original area contingency plan.

So we've done a much better job in reaching out to counties up front and trying to have them as part of the development of the booming strategy versus at the tail end.

1 CFO SINK: Do you feel that the decision-making 2 between the proposals coming in from the local 3 counties is more streamlined now and is as 4 streamlined as it could be? I'm particularly 5 concerned, some of us had representatives at the 6 meeting in Panacea yesterday, and we continue to 7 hear -- I know we have some representatives from the 8 smaller counties here who just don't have the 9 infrastructure and the expertise and knowledge to be 10 able to -- to really know what they could or should 11 be doing. Would you please address that?

12 Thank you, CFO. One of the things, MR. SOLE: 13 there's actually several things that we have done to 14 actually improve that process. One of the things 15 that we've done is we've actually hired a contractor 16 to basically give technical assistance to counties 17 that wish it. So I know that Wakulla County has 18 recently asked for that technical assistance. We'll 19 send somebody down there to actually be their 20 subject matter expert.

My challenge is, you know, Florida is not frequently impacted by oil spills, so our level of subject matter expertise is limited, so we needed to go out and get some better expertise. So we've done that to help some of the smaller counties or any

county that's asking for technical expertise. That's number one.

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Number two, one of the things that we've proposed is to have, before they develop -- BP develops their final boom plan, that they meet with the counties. And that's occurring in largely the St. Pete sector, which is recently spinning up, because they're beginning their planning effort.

9 That's actually happening tomorrow and 10 Thursday, where they've set up meetings to have the 11 counties work with the folks in St. Pete sector 12 command to develop those and actually have a 13 discourse on what booming strategies need to be 14 employed. This is good upfront effort.

Now, on the back end, for those additional booming proposals that counties want to do in addition to what BP is working on, we now have approval level at the state EOC to streamline that effort, so it doesn't have to go all the way to Mobile, Alabama, for a decision. That has significantly streamlined the effort.

And we go into meetings. Franklin County yesterday met on their booming strategy. I've been personally involved in working with Santa Rosa on their booming strategy, to get it through and get it

out the door so that they feel that they are protected. So it's been significantly streamlined.

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One of the issues -- we talk about booming strategy. BP, Governor, provided a block grant that we accepted to take those proactive measures. In addition to what BP is doing -- and this is important. I've got to remind everybody. BP is the responsible party. They're responsible for a hundred percent of this. To make sure that our shores are protected and that it's cleaned up.

11 However, we're again so used to taking action 12 in Florida that we want to make sure that we're 13 being proactive in preventing any additional danger 14 or imminent harm to our state. So this money is 15 being used to work with local governments, provide 16 that additional effort of protection, whether it's 17 additional booming strategies or other efforts to 18 try to avoid any impacts to the state of Florida.

I will tell you that my expectation is that this money will go quickly. We're in the process working with the counties to get an understanding, and we expected to get that today, of how much they are costing or how much it is costing them to respond to this oil spill. And I expect that we're going to have to go back to BP and explain, here's

where we are, here's what we spent, here's what we need. I expect that we'll need to do that soon.

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ATTORNEY GENERAL McCOLLUM: Mike, I've got a question for you, because as this -- if this comes aboard, comes ashore, BP is responsible for the cleanup in the technical sense, too. Are there plans now for them or contractors or people working for us to go out and pick up these more solid and substantive things you're seeing in the pictures, or are people privately going to be expected to pick this up?

12 MR. SOLE: General, an excellent question. The 13 bottom line, it is BP's responsibility. And, yes, 14 there are plans. And there's actually 15 infrastructure already set up. It depends on what 16 hits Florida's shore as to what action is needed. Τ 17 refer to it as, oftentimes, if it's just small tar 18 balls hitting the shoreline that occurred, for 19 example, in Dauphin Island, Louisiana, or excuse me, 20 Dauphin Island, Alabama, what may be needed is just 21 a tar ball brigade, and that is human being 22 resources, just picking up tar balls and putting 23 them in a bag and taking them out.

24 If you get a heavier impact, then you will need 25 heavy equipment, and they already have access to

1 heavy equipment to go ahead and remove it from our 2 shorelines. And that is their responsibility, 3 General. 4 ATTORNEY GENERAL McCOLLUM: Right. One of the 5 things I'd like to point out is that there may be 6 scam artists -- we heard early reports on this --7 suggesting they contract with private owners of 8 beachfront property to clean up after this. And 9 oftentimes those scams involve "pay us money up 10 front." 11 And as you know from our hurricane experiences 12 and others, that that's a no-no. You don't take --13 don't give people money up front. 14 MR. SOLE: That's right. 15 ATTORNEY GENERAL McCOLLUM: And if somebody 16 proposes things like that, there should be a call to 17 our hotline, 1-866-9-NO-SCAM, to report that, 18 because the cleanup is not going to be something the 19 private beach owner or beachfront property owner is 20 going to have to do, presumably. 21 That is correct. And that is an MR. SOLE: 22 important issue to raise and continue to repeat, is 23 that is something to, one, leave to the 24 professionals. We are dealing with a material that 25 requires appropriate training. A lot of times I

know, again, it's in our heart to try to help and we want to take action to clean it up. Unfortunately, in trying to remove this product, you may do more harm than good. The best thing I can ask the private property owners to do is if they have impacts, to report it, so that we can make sure we get BP out there right away to get it cleaned up.

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And that will be something that we, the State of Florida, the Coast Guard and I expect the county government will be involved in, in determining whether they've cleaned it up adequately to the satisfaction of all of us.

13 GOVERNOR CRIST: And where do they report it,14 Mike, and how?

MR. SOLE: You can report it to the State Warning Point, or you can go to our website, and the numbers are there to report oiling shorelines, report wildlife, report how you can volunteer to help, right there at the DEP website, which is at the end of the presentation.

21 GOVERNOR CRIST: Can you say the site? 22 MR. SOLE: I'd be glad to. If you go to 23 dep.state.fl.us/deephorizon, all of this information 24 is there.

GOVERNOR CRIST: Can't we simplify that?

1 MR. SOLE: Well, that's why I like saying go to 2 the DEP website and click on the Deep Horizon 3 That's the simplified way. button. GOVERNOR CRIST: What's the DEP website? 4 5 MR. SOLE: The Department of Environmental Protection. 6 7 GOVERNOR CRIST: Dot com? 8 MR. SOLE: Sadly, it's all that other stuff, 9 Governor. 10 GOVERNOR CRIST: It's all that other stuff. 11 Why don't we simplify that? 12 I'd be glad to. MR. SOLE: 13 GOVERNOR CRIST: That seems ridiculous. 14 CFO SINK: Set up a deepwaterhorizon/florida --15 MR. SOLE: Right. 16 CFO SINK: -- website and click through to 17 there, something like that. 18 MR. SOLE: We'll simplify it, absolutely. 19 GOVERNOR CRIST: That would be great. 20 MR. SOLE: We'll work on that. 21 GOVERNOR CRIST: Commissioner. Thank you. 22 COMMISSIONER BRONSON: Thank you, Governor. 23 One of the things that I did want to do, Secretary 24 Sole, and get with the executive director of Fish 25 and Wildlife Conservation Commission, Nick Wiley and

I talked about this a little bit ago, maybe do a joint communique between the three us about the safety of Florida's seafood.

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I'm very concerned, as we've seen in the tomato industry and freezes and so forth, we've got product coming out our ears and people think that there's some big problem out there. There's been no contamination whatsoever of our seafood. Our seafood industry is worried to death, number one, about where this oil is going to go. Certainly, they need to be.

But there's no need to unduly cause them economic disaster here days and weeks before anything even happens, so that they can do their business and we can assure the public that our food supply, our aquaculture and natural wild-caught seafood is still very fresh and very safe to eat.

And maybe a joint communique between the three of us needs to go out. And, Governor, I'm concerned about this because the price of seafood is already going up, and I think it's an overreaction in some cases. We have people who are canceling trips to Florida as if there's oil on the beach, and there is no oil on the beach.

I've heard from sport fishing captains talking

about people calling up and canceling their fishing trips, and there's not even any oil in the waters here in Florida as of yet. And so I just want to make sure we don't overreact to this situation, we handle it as we have to but not overreact to it. Because these fishermen and shellfishermen are scared to death as it is, and we don't need to make the problem worse.

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9 GOVERNOR CRIST: You couldn't be more right. 10 This weekend I went to both Apalachicola and Destin. 11 And the waters are beautiful, and hopefully they'll 12 stay that way. And I think that with Visit Florida, 13 we may have an opportunity to market beyond Florida, 14 to those people who may have reservations to come 15 here, and encourage them that the water is fine and 16 the beaches are clean so far, and we want to make 17 sure that we protect our tourist industry. But we 18 can talk about that later, too. 19 CFO SINK: Well, Governor, I --

20 GOVERNOR CRIST: Commissioner, I think --21 CFO SINK: Sorry.

22 COMMISSIONER BRONSON: I'm sorry. I just 23 wanted to follow up, CFO, that our Division of 24 Aquaculture, working with both Secretary Sole's 25 office at DEP and the Executive Director Nick Wiley

of the Fish and Wildlife Conservation Commission, the three groups are constantly taking samples of water, whether it's in the shellfish beds and all of this other. People want to know, is it true that the seafood is safe. We are constantly, every day taking samples to make sure there's no contamination.

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8 And so none of the three of us is going to take 9 a chance to put anything on the market that would 10 not be safe for the people of not only Florida but 11 people that are buying our product across the 12 country. And so I think the fact that we would come 13 out with a joint communique might straighten some of 14 those issues out. If we could meet right after this 15 meeting to get that put together, I would appreciate 16 it very much.

CFO SINK: Governor --

GOVERNOR CRIST: CFO.

19 CFO SINK: -- I just wanted to add -- thank 20 you. I just wanted to add that when I met with the 21 BP representative in St. Petersburg on Saturday, 22 that I made a formal request that BP consider 23 funding a global media campaign for the purpose of 24 promoting our tourism industry. 25 And yesterday I was on Spanish language radio

in Miami. And one of the questions was -- which
 surprised me. One of the questions that the
 interviewer asked me was whether or not the seafood
 was safe.

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MR. SOLE: Yes.

CFO SINK: And that was the first time I had 6 7 gotten that. Of course, yes, I said yes. But it's 8 occurring to me that perhaps we should add onto the 9 request for an active, aggressive media campaign 10 around tourism and visitors, that we ought to ask 11 them to fund a campaign to reemphasize how careful 12 the federal government is and the state government 13 is about the safety of the seafood.

GOVERNOR CRIST: We are in the throes of that 14 15 as we speak, CFO, just so that you're aware of that. 16 I couldn't agree with you more. I think that as the 17 responsible party, they would have an obligation, in 18 my humble opinion, to do just that. And so we're 19 working on that, along with Visit Florida. I know 20 that they are in town today and tomorrow, intend to 21 go to their board meeting in the morning, and talk 22 about additional ways to get the word out about 23 coming to Florida and continuing to visit Florida. 24 Just to point out something that the MR. SOLE: 25 Commissioner was talking about, without question, we

continue to work with the Fish and Wildlife Conservation Commission as well as your shellfish group to ensure that we make sure the word gets out that our resources are good, that we continue to monitor water quality. And, in fact, the resources that we have at the state EOC are fantastic in even developing verification processes.

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8 I want to thank Nick Wiley and his team. This 9 weekend I asked them to go out and take a boat and 10 get some samples of this product that was expected 11 to be within roughly 50, 60 miles of our coast. 12 They went out there and verified that, son of a gun, 13 it's not there. It actually had moved to the west.

I then asked them, "Hey, can you fly that? Can 14 15 you get a better triangulation on -- here's the maps 16 that we get from NOAA. Can we do some real 17 verification?" They went out there just yesterday, 18 finished their flights and verified that, you bet, 19 this stuff is as predicted in the maps, which is the 20 good news, and the projections that NOAA provided, 21 as well as over a hundred miles offshore from 22 Pensacola. And that's a good thing. So it's been 23 great cooperation.

Fish and Wildlife Commission is alsocooperating with U.S. Fish and Wildlife Service and

1 Tristate, who is the -- BP's incident responder to 2 deal with impacted wildlife. They continue to 3 coordinate to make sure any impacted wildlife gets 4 taken and recovered effectively. I think, Nick, 5 recently they're going to be doing some releases, I 6 expect, or did they do that yesterday, or is that 7 coming up? So they're actually releasing wildlife 8 impacted in other parts of the Gulf of Mexico and releasing here in the state of Florida. So it's 9 10 great coordination, and I'm grateful for it. 11 Outreach, one of the biggest things that we want to 12 do --13 GOVERNOR CRIST: In fact, I saw them released 14 in Vero Beach --15 MR. SOLE: Yes, sir, Merritt Island. 16 GOVERNOR CRIST: -- on the news, that had been 17 impacted in Louisiana. So that's happening, you're 18 right. 19 MR. SOLE: Outreach is one of the most 20 important things we can do, whether it's outreach to 21 the public to make sure they're aware of what's 22 going on with Florida's response, as well as what 23 the Coast Guard and BP's response is, and finally 24 working with our communities, our local governments. 25 We've talk about the website, Governor.

1 GOVERNOR CRIST: Probably the easiest website 2 to go to is just Myflorida.com --3 MR. SOLE: And we can post that there. 4 GOVERNOR CRIST: -- and then they can click to 5 DEP and not have to remember all that F-L-S-T, 6 whatever that junk is. 7 MR. SOLE: Yes, sir, absolutely. 8 GOVERNOR CRIST: Myflorida.com. 9 MR. SOLE: We've also set up a way somebody can 10 just subscribe to an e-mail blast. And that's 11 something that I think, we've already got some 1,300 12 people signed up, so basically every time that we 13 have an update, it will automatically be e-mailed to 14 And this is something I think is helpful in you. 15 making sure people are aware of the latest 16 information. 17 We've integrated our operations with Dave 18 Halstead, and I will tell you that it's tremendous 19 infrastructure that he is and I'm grateful for all 20 his team's efforts. We continue to coordinate with 21 the federal government. Governor, you've been to 22 I know, CFO, General, you've been to Mobile. 23 We continually have resources in Mobile, Mobile. 24 Alabama, as well as Robert, Louisiana, to make sure 25 that we are well plugged into the federal response

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and BP's response.

We continue to have a daily teleconference with the counties and their EOCs. We have routine calls with our legislators to make sure they're up to date. And without question, we continue to visit the area.

7 Economic concerns, this is something that I 8 think all of us are concerned about, not only as it 9 relates to the infrastructure of state and local 10 government but also private industry, what is the 11 impact on tourism. While we haven't had a single 12 impact, physical impact from this spill yet, we are 13 today having economic impact as a result of lost 14 businesses. Whether it's a fishing boat charter 15 operator getting lost revenues or whether it's our 16 hotel/motel industry getting cancellations, these 17 are real impacts.

18 BP's claim process is underway. Fortunately 19 they now have seven adjustors here in the state of 20 Florida. That's an improvement. And the good news 21 is they're advising me that they're committed to 22 setting up actual physical offices here in the state 23 of Florida this weekend. Over 500 claims have been 24 requested out of Florida, this is out of Florida, 25 and they've to date paid a little over \$77,000.

1 ATTORNEY GENERAL McCOLLUM: Mike --2 GOVERNOR CRIST: General. 3 ATTORNEY GENERAL McCOLLUM: -- if I might, 4 while we've been discussing this, my staff reports 5 that the website, Governor, that you and I discussed 6 yesterday regarding the pro bono advisory council on 7 legal affairs, which is also a site for helping 8 people at least get information on claims as the 9 legal counsel develops these and the outside experts 10 to come forward. 11 It's been set up, and it's 12 Myfloridalegal.com/deepwaterhorizon. And notice 13 that's a dot com, Myfloridalegal.com, Governor. But 14 you can go there and find the latest information, 15 the hotlines and so forth. I think a lot of this is 16 up there, but more of it will come in the next few 17 weeks as Generals Butterworth and Smith get 18 information that they share with us. Thank you. 19 MR. SOLE: Thank you. We did talk about 20 briefly that NOAA did have some fishery closures. 21 Again, I want you to just be aware that that really 22 is in the heart of the plume. It does not go into 23 Florida waters to any extent at all and is largely 24 far offshore Florida's waters. 25 We talked about water quality sampling and the

fact that we have already employed and deployed our resources to get ahead of the plume, to establish baseline water quality and sediment sampling so that we can identify under a natural resource damage assessment and work with stakeholders to identify any long-term impacts that may occur as a result of a landfall if it occurs.

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8 And, finally, we set up in cooperation, 9 actually collaboration with Chancellor Brogan, an 10 oil spill academic task force. This is a group of 11 scientists that are there to help us answer some 12 fairly technical questions and difficult questions. 13 Some of the questions that we've been asking BP and 14 NOAA to try to get to but unfortunately haven't been 15 getting a lot of information, so let's tap into some 16 of our great home-grown expertise that we have in 17 Florida. It's already been tremendous and I'm 18 grateful for Chancellor Brogan and the universities 19 for assistance.

20 Volunteers, this is going to be one of the 21 biggest things that we need to encourage here in the 22 state of Florida. One of the things that I've asked 23 and encouraged folks from a volunteer standpoint, we 24 don't want volunteers trying to do the cleanups. 25 This is something that the professionals need to do.

However, what we need is spotters. We need people ready and prepared to identify. If they're on a boat and they see oil, to call it in quickly. If they see it on the shoreline, to call it in quickly.

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So we're trying to develop, through the great assistance of Wendy and her team, basically a coast watchers program. I'm grateful. This is great outreach, and it's going to help us tremendously to be able to respond quickly to any impacts.

10 And with that, I'll be glad to answer any 11 questions. I do want to point out, we have quite a 12 list of folks here available to answer questions. Ι also would like to turn it over to David Rainey. 13 14 He's the vice-president, Gulf Mexico exploration at 15 BP. We have Dave Halstead here. We also have 16 Captain Kevin Gillespie out of the Coast Guard, he 17 is our liaison there at the EOC, and a whole host of 18 folks here if there's any questions that I can't 19 answer. With that, I thank you.

20 COMMISSIONER BRONSON: Governor, if I could, 21 I'd like to remind this group, we do have an ace, 22 kind of like we did when FEMA took our director here 23 in Florida. Dr. Larry Robinson with FAMU has now 24 been appointed the Assistant Secretary of Commerce 25 that's going to be working with NOAA. And I

1 think -- I've worked with Dr. Robinson on a number 2 of issues that we worked with FAMU on, and he's a 3 very capable person. And he is one person that we 4 may be able to go directly to who knows Florida as 5 well as anybody from that standpoint. 6 And I'm even more happy now he got the 7 appointment than I was before all this happened 8 because he does have good knowledge of our issues 9 here in Florida. 10 GOVERNOR CRIST: That's a great point, 11 Commissioner. Any questions? 12 CFO SINK: Yeah, Governor. 13 GOVERNOR CRIST: CFO. 14 CFO SINK: Would you --15 GOVERNOR CRIST: Great presentation, by the 16 way, Secretary. Thank you very much. 17 CFO SINK: It was very thorough. And I just 18 want to offer my thanks to -- I know, I see Dave 19 Halstead in the back with the EOC, but everybody who 20 has just stepped up, all the people at the local 21 county EOCs that we've seen that have spent time and 22 effort. And I've encouraged all those accountants 23 at the county level to keep up with all the time in 24 the event that we're able to get reimbursed as we do 25 in a hurricane situation.

1 But I did meet Captain Robert Zales from Panama 2 City, who is here in this audience. And I just wish 3 we could give him a couple of minutes to tell from 4 an on-the-ground perspective what is happening in 5 the charter fishing industry throughout the west 6 coast. He drove over here from Panama City this 7 morning. 8 GOVERNOR CRIST: Sure, of course. 9 CFO SINK: Mike, you're a fantastic presenter, 10 but I think it is important for us, we've got some 11 faces of the real impact, the economic impact. 12 MR. SOLE: Absolutely. And we also, again, 13 have BP here as well if there are any questions or 14 information from BP. 15 GOVERNOR CRIST: Morning, Captain. 16 MR. ZALES: Good morning. 17 GOVERNOR CRIST: Thank you for coming over. 18 MR. ZALES: Thank you for the invitation from 19 CFO Sink, and it was nice seeing the Governor and 20 CFO Sink in Pensacola last Thursday with the 21 Secretary of Commerce. Clearly, everything here is 22 good, positive news for us, because the State of 23 Florida, every agency here has been, from our 24 perspective, really jumped out and gone overboard to 25 try to help. When you're talking about -- because

we've seen the pretty much almost daily press
 releases coming out of the Department of Agriculture
 and whatnot.

4 But, unfortunately, the media is not picking 5 those up. And that's part of our problem. And I 6 don't know how you address that. And when I say the 7 media, I'm talking about major media, CNN, NBC, Fox, 8 all those people. They're focused on, when you 9 showed that map from the Fisheries Service up there, 10 that red area, that's what they focus on. They 11 don't focus on the 95 percent of the Gulf that's 12 open.

13 And that's part of our problem. At the meeting 14 Thursday in which -- because I just got the 15 invitation because I was at a meeting last night 16 with the Vessel of Opportunity thing with the BP 17 folks and fishermen in Panama City. We issued a 18 letter, which y'all have a copy of. I'm going to 19 leave another copy here so y'all can have that. I 20 wasn't able to bring enough of them because I didn't 21 get the thing in time.

I also have a copy of the Vessel of Opportunity Charter Agreement from BP. And the reason why I bring this, the folks at BP have changed this several times. It started out initially -- first

1 off, let me back up a minute. I'm president of the 2 local Panama City Boatmen's Association. I'm also 3 president of the National Association of Charterboat 4 Operators. 5 So as that role, I'm involved with fishermen 6 from the entire country and in this instance from 7 Louisiana through the Panhandle. So I'm getting all 8 this information from all these guys. I'm going to 9 leave this for Attorney General Bronson. You need 10 to look through this. 11 GOVERNOR CRIST: McCollum. 12 MR. ZALES: We've sent a copy of this to a law 13 firm in D.C. 14 GOVERNOR CRIST: He's glad he didn't go to law 15 school. 16 MR. ZALES: We've sent a copy of this to a law 17 firm in D.C. this morning to have them look at it. 18 It looks a whole lot better than the initial ones we 19 saw, but we still have concerns. And part of the 20 concern is -- and you were in Destin Sunday and 21 fished with Scott Robinson. 22 GOVERNOR CRIST: Yes. Just sent a big check 23 for that, too. 24 I talked to Scott last night. MR. ZALES: They 25 got different information than we got last night.

The guys in Orange Beach got different information a week ago than Destin got, we got. The guys in Louisiana have gotten different information. Somehow somebody has got to get with the BP folks and let's get some consistency here.

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We need -- you know, Vessel of Opportunity contract needs to be the same for everybody. The terms of that contract need to be the same for everybody. When somebody is told that when they're called and they're immediately starting to get paid and others are saying, well, you're not going to get paid until you go to work, it creates a conflict.

And like I said, in my role as president of NACO, I'm getting all this information, and fortunately due to the Internet, it comes pretty quick.

17 One of the other key issues that we have, 18 clearly in the meeting Thursday, the overriding 19 message was the economic problem, because trips are 20 being canceled daily, not only for us in the charter 21 business but in the hotels and the restaurants. And 22 what doesn't show up is the lack of phone calls. 23 Our phone calls are dead. We're not getting any 24 calls. The hotels are not getting any calls. And 25 you can't track that information because I can't

tell you how many calls I got this time last year. I had no reason to keep a record of it. Now I can tell you I'm not getting any at all.

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4 GOVERNOR CRIST: Captain, may I? I think we 5 talked about this when we saw each other out in the 6 Panhandle and were with the Secretary of Commerce. 7 And we talked about, you know, maybe looking at 8 records from last year. You might be able to pull 9 up those phone records to be able to get at least a 10 sense of it, which probably would be prudent. And I 11 sense that the attorney general has a suggestion 12 along those lines. General.

13 ATTORNEY GENERAL McCOLLUM: I do. I really 14 think it's important, and it's a very good point, 15 because I was on the phone yesterday with fishermen, 16 the afternoon call that comes regularly, as you 17 know, with Fish and Wildlife. And this is the very 18 type thing I got feedback from some of your fellow 19 folks in the industry. We need to have, as you say, 20 consistency. I hope you'll leave your contact 21 information personally as well as that paperwork 22 with me when we leave today, because that's what 23 this legal team is all about.

And, secondly, when anybody is looking to document records and they're not always -- you're

not always going to have the perfect thing, like maybe the hotels do. If you can find anything to hook into, BP has said so far -- now, their representative is here, but Mr. Lynch has said publicly and to me privately as well, that they're going to honor and they're going to pay up front and they're going to pay with less questions and they're going to do all these things.

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9 But they've hired an adjustment company, an 10 adjustor company, just like insurance companies do. 11 And so I think there's some tension and unintended 12 whatever is going on out here. But we need to hold 13 everybody's feet to the fire and get to the bottom 14 and straighten this out so claims are paid.

But they will use references that go back to 2008 or somewhere else if they have to. They've said all this to us. Now, I realize they haven't performed yet, and you're right to come in here and tell us about it, because we need to know. Thank you for doing that. But we will go to work night and day to try to straighten that part out.

22 MR. ZALES: And we appreciate that. And that's 23 part of my role here, is to try to get that message. 24 From what I understand from talking, the BP people 25 in Panama City showed up sometime last week, and

I've been in contact with them, and the claims office is supposed to open in Panama City today. And we've discussed some of these problems.

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And as a result of the meeting last night, we're going to have another meeting Wednesday night strictly with charter owners so that we can try to get some of this information that's coming from one area one way, another area another way, and try to get everything to where it's standard, because clearly that's part of the problem here.

11 The other part to this is, is when you're 12 looking at records, clearly everybody I think can 13 understand that if you look at records over the past 14 three to four years, that's probably the worst 15 records, that even when we were busy, were the worst 16 that we've ever had, primarily due to storm 17 activity. Then you had the economy kick in, high 18 fuel prices.

So what we've suggested to our membership is that they go back and try to pull up their records for the past ten years if at all possible, so that we can try to get an average of when things were reasonably well versus where they've been in the past three or four years, because if you take records for the last three or four years, that

doesn't really give an accurate picture of our business.

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And this has to do the same with the commercial fleet, that we -- because we work well with Bob Jones at Southeastern Fisheries, and we're all on the same page here to get this help for people. 7 We've also suggested that these funds and claims, that something be set up, because all of us have mortgages, and we have daily operating expenses that 10 for me on the water, if I don't get chartered today, 11 I don't make any money. I don't have any money in 12 the bank.

13 And this is happening up and down the coast, to 14 where if people can establish a fund of some type 15 that some of these guys can go make a draw on on a 16 regular basis to get them by, because if I get a 17 settlement three years from now, it's done me no 18 qood. I've left the fishery and Florida has lost a 19 fishing family. My family has been in business for 20 45 years in Panama City, and this could end it. And 21 that's how drastic this is.

22 And on top of that, one of the things -- and I 23 just got an e-mail today. It really hasn't occurred 24 to me, but from my membership in Alaska that dealt 25 with the Exxon Valdez, one of the problems -- and

I'm not sure anybody has really thought about this. One of the problems from this resulted in the fishing fleets up there, because of the financial stresses that they had, alcoholism was increased, suicides were increased, spousal abuse, typical things like this, bankruptcies. To this day it's a problem.

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8 And those are issues that I don't think have 9 been addressed. And these things are coming to 10 Florida and to the Gulf of Mexico, families on this 11 coast, if we don't get a handle on this and get some 12 financial help, because when you're in financial 13 stress, everybody knows, it creates tremendous 14 problems for families. And we're seeking help on 15 all this, and we really need to do what we can.

16 We appreciate everything y'all have done. 17 From -- and I'm going to pick on the National Marine 18 Fisheries Service and Department of Commerce a 19 little bit. At the meeting that we were at on 20 Thursday, you know, because we made it clear we 21 needed somebody to step up to BP, hold their feet to 22 the fire, we haven't gotten that help a whole lot 23 out of the U.S. government. Y'all have tried. And, 24 you know, we've heard all of y'all pretty much say 25 y'all are going to hold them to the fire. We need

that help. We can't do it. We've got to have
 somebody hold them to the fire.

3 ATTORNEY GENERAL McCOLLUM: Well, if you will 4 leave all that information, contact, and the 5 meetings you're going to have with their -- when 6 they set up that shop tomorrow, we'll send somebody 7 from my office out there that works this issue. 8 I'll be very happy to do that, because that's the 9 only way we're going to know, and we'll go right to 10 work with the BP people to see if we can't help get 11 this done.

12 And that's a service -- and by the way, all the 13 legal information that's being given out right now, including the private attorneys, are being donated, 14 15 they're free, they're pro bono. They're helping us do this, too. And we'll be acknowledging all of 16 17 that time goes through. We'll do the best we can to 18 keep you from having to worry about the expenses 19 here.

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MR. ZALES: We appreciate --

21 CFO SINK: Governor, let me thank Captain Zales 22 for coming over from Panama City. I know you didn't 23 get much notice. But let me do share with you that 24 after Pensacola last Thursday, I was on the plane 25 with the NOAA guy, Roy --

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MR. ZALES: Roy Crabtree.

CFO SINK: Yes, yes. And he -- we had a very extensive conversation about getting permission to extend the fishing season and to keep very close counts on the fishing take so that I believe -- I hear that he is the expert and he is very influential, that he'll be able to make some adjustments in terms of the fishing season.

9 And just two more things about this issue 10 about -- getting a claim paid three years from now 11 doesn't help our families who have mortgages to pay 12 tomorrow. So I think having -- if we've 13 activated -- if you've activated this ESF 18, then 14 that is going to trigger the activation of the 15 emergency loan program for small businesses. I know 16 Chris Hart is working on that. And the second thing 17 that we've uncovered is that, Governor, you have a 18 letter from my office yesterday. We're going to 19 need -- the Governor needs to make a request from 20 the Small Business Administration in Washington to 21 activate their emergency program. And that's in 22 your office with Shane or someone. That's how 23 Governor Jindal has already been able to get his 24 state --

GOVERNOR CRIST: We got that letter last night,

1 and we've already drafted a request. 2 CFO SINK: -- loan program, which would provide 3 some immediate help. I know a loan is not what you 4 need. You need --5 GOVERNOR CRIST: Money. 6 CFO SINK: -- compensation, you need cash, but 7 you can get the loan, and then we can deal with 8 getting compensation for you later on down the road. 9 But thank you for coming. 10 MR. ZALES: And we appreciate that. And 11 Dr. Crabtree has worked with us really well. And 12 when it comes to the fishing part of this, the 13 Fishery Service in general has really tried to help. 14 And I think we're going to be seeing more help. 15 That map that you saw up there, that was one of the 16 results of the request, because they show that small 17 area in red versus the big area of the Gulf of 18 Mexico that's open. And that's part of the message we need to get sent out. So we appreciate it. 19 20 Thank you very much. 21 GOVERNOR CRIST: Captain, thanks for your help. 22 Really appreciate your input and your insight, and 23 keep on us. I wanted to mention, the two attorneys 24 general that we appointed yesterday, the current 25 attorney general and myself, I think will send a

1 very loud -- already has sent a very loud message to 2 BP about the level of seriousness that Florida takes 3 on this issue and that we will hold their feet to 4 the fire. We look forward to their cooperation. 5 But I'm a trust but verify kind of guy. We 6 trust them, but having good lawyers gives us a 7 chance to verify. Secretary. 8 MR. SOLE: Any other questions? 9 GOVERNOR CRIST: Any other questions? 10 CFO SINK: Governor, I just want to make a 11 final comment --12 GOVERNOR CRIST: Please do. 13 CFO SINK: -- for myself, to applaud you for 14 considering calling the Legislature back into 15 special session. I think it's time for us to let 16 the voters of Florida have their say and put a 17 constitutional amendment to prohibit drilling within 18 Florida state waters, which would be out to the 19 ten-mile mark. 20 I think, as I travel around the state, we've 21 seen enough. And it's time not to be subject to the 22 whims of a future legislature or future governor, 23 that we ought to let the people of Florida speak and 24 prohibit drilling within ten miles of the beach of 25 Florida, and I hope that you'll pursue that option.

1 GOVERNOR CRIST: Thank you. Thank you, CFO, 2 very much. Commissioner? 3 COMMISSIONER BRONSON: Well, Governor, I'm 4 going to take a little bit different approach to 5 that. That's the beauty of 6 GOVERNOR CRIST: 7 democracy. 8 COMMISSIONER BRONSON: There you go. The issue 9 here in my opinion is, is yes, this was a terrible, 10 terrible situation that we're in. I felt a little 11 bit betrayed because I was told that there were 12 three automatic shut-off valves on these types of 13 rigs and that there's absolutely no way all three 14 could possibly not work. 15 That certainly was the case this time. Not one 16 of them worked. But as a bit of caution here, I'd 17 like to remind everybody, until we get all the facts 18 of exactly everything that's happened here and how 19 we're dealing with this, I would like for everybody 20 to remember they've been drilling for, what, 40 21 years or more in the Gulf of Mexico. There's never 22 been a single accident until this time. This one 23 just happened to be a super bad accident. That 24 there is oil leaking naturally in all the oceans of 25 the world at a rate higher than what this one is.

This one just happens to be piled up on us all at one time.

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And the reason why I'm going through this whole effort here is for this reason. We don't know in the future what's going to happen to this country and to this state. We don't know if the Middle East cuts us off in a number of years and we don't have the wherewithal to even fuel our military to protect us, much less run our economy and produce gross domestic product and all the things that makes us a powerful nation.

12 We tend, because of the issue of the day, to --13 and I've seen this, I've been in the legislative 14 process, over and over. One thing happens out of a 15 two trillion and we react to it maybe a little 16 quicker than we should have. I'd at least like, 17 before we go through this process to possibly ban 18 constitutionally on a vote -- of course, that's up 19 to the people of this state to make that decision, 20 and I'll be the first to agree to that. But I think 21 we ought to know all the facts and everything that 22 goes with it beforehand.

I don't think we should cut off every avenue
for us to defend ourself, protect ourself, create
business, create an economy, by overreacting to this

one issue. If we have to do it, it will be done.
 If the people want to do it, it's going to get done.
 But I think we ought to know all the facts before we overreact.

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And I'm very hesitant because of this. I see this as one incident out of the hundreds of oil rigs out there. It was terrible. But I don't think we need to rush to overreact yet until we get a full knowledge of what we're dealing with and what the potential future of this state and this country is going to look like.

12 GOVERNOR CRIST: Thank you, Commissioner.13 General.

14 ATTORNEY GENERAL McCOLLUM: Well, Governor, I 15 just would respond, just making a point, a comment, 16 and I know that ultimately your decision will be 17 made about calling the Legislature in session. And 18 if it's called, I suspect it will be, a 19 constitutional amendment, because I don't think 20 anybody wants drilling three to ten miles off the 21 I've been opposed to it all along, as coast. 22 perhaps you know, and I would never want to see us 23 do that. I think that's a big mistake in terms of 24 what we know today.

But I would caution that whoever is drafting

1 that proposed amendment, A, I don't think it may be 2 necessary in terms of where we are today because 3 everybody is opposed to it. But if you do draft it and we do do it, it needs to be very carefully 4 5 worded. If we had some new developments in science 6 that allowed us, for example, to do what some have 7 suggested, and that's onshore somewhere be able to 8 go under the bed and take out the natural gas that's 9 there and not have to have one of these rigs, things 10 like that, I would hate to see us restrict in the 11 constitution all kinds of new scientific options 12 that may come along.

13 So if you are doing that and perhaps you're 14 going to be proposing the amendment or whoever is 15 drafting it, it needs to be really well thought out. 16 And as I say, I don't know if it's necessary, but it 17 certainly reflects the feelings that all of us share 18 in opposition to what we know today about 19 traditional drilling like this. We sure don't want it three to ten miles off our coast. There is no 20 21 way. Thank you. 22 Thank you, General. GOVERNOR CRIST: And I

22 GOVERNOR CRISE: Mank you, General. And 1 23 guess, just to conclude, unless you have anything 24 else you want to say, Secretary. 25 MR. SOLE: No, sir.

GOVERNOR CRIST: Okay. Just a couple of points. First, again, thank you. And, Captain, thank you for coming over from Panama City and all the agencies that have been involved and so active. I want to express my gratitude to all of you on behalf of all of our fellow Floridians. They're very grateful for the action that you have taken, for the discipline that you have exercised to make sure that we're doing everything possible to protect our beautiful state.

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11 As it relates to drilling, obviously not now, 12 no way, I think is fairly obvious to all of us. And 13 I've always said that the only way that I would 14 entertain it or our administration is if it were far 15 enough, clean enough and safe enough. And as the 16 secretary has heard me say ad nauseam the past 17 couple of weeks, I guess, this was not far enough, 18 this was not clean enough and it certainly wasn't 19 safe enough. It just wasn't good enough. And 20 that's unfortunate, but it's also taught us a 21 lesson. And we've learned a lot from it.

And I think, Commissioner, your point is well taken. I think that this has really caused a re-emergence, if you will, of the need for a focus on alternative sources of energy for our country

and, frankly, the planet. And we've talked about this in this administration for a long time, as you know, Secretary, whether it be wind, solar, natural gas, nuclear, what have you, that to wean ourselves off of this dependence, off of this dirty stuff is the right thing to do.

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7 And we can do it in a way that can be 8 efficient, can be effective and can be very 9 powerful, particularly in the nuclear arena. And, 10 obviously, it goes without saying, but I'm going to 11 sav it. As it relates to Florida and Florida's 12 economy and our ability to be able to prosper as a 13 state and as a people, we are inextricably linked 14 with our environment and our economy, and probably 15 more than any other state.

Florida, I believe -- and I'm very biased about this -- this is the most beautiful place on the planet. We have the most beautiful beaches anywhere. We have the best people anywhere. And a lot of people want to come here, over 80 million every single year, and they continue to come.

And I look forward to working with Visit Florida tomorrow and trying to get -- and BP, CFO, I heard you -- to be able to market the fact that Florida is open for business, that it's a beautiful

1	place and that our waters are clean. And we're
2	going to do everything to make sure that that
3	continues to happen. And God bless you all and
4	thank you for what you're doing to protect our great
5	state.
6	MR. SOLE: Thank you, Governor.
7	GOVERNOR CRIST: We are adjourned.
8	MR. SOLE: Thank you, Cabinet members.
9	(Whereupon, the meeting was adjourned at 12:05
10	p.m.)
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2	CERTIFICATE OF REPORTER
3	
4	STATE OF FLORIDA)
5	COUNTY OF LEON)
6	
7	I, Jo Langston, Registered Professional Reporter,
8	do hereby certify that the foregoing pages 4 through 129,
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10	the proceeding; that said proceeding was taken by me
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12	that I am not a relative or employee or attorney or counsel
13	of the parties, or a relative or employee of such attorney
14	or counsel, nor am I interested in this proceeding or its
15	outcome.
16	IN WITNESS WHEREOF, I have hereunto set my hand
17	this 29th day of May 2010.
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22	JO LANGSTON Registered Professional Reporter
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