THE CABINET

STATE OF FLORIDA

Representing:

DIVISION OF BOND FINANCE

FINANCIAL SERVICES COMMISSION, OFFICE OF INSURANCE REGULATION

BOARD OF TRUSTEES, DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

BOARD OF TRUSTEES, INTERNAL IMPROVEMENT TRUST FUND

STATE BOARD OF ADMINISTRATION

The above agencies came to be heard before THE FLORIDA CABINET, Honorable Governor Crist presiding, in the Cabinet Meeting Room, LL-03, The Capitol, Tallahassee, Florida, on Tuesday, March 13, 2007, commencing at 9:05 a.m.

> Reported by: JO LANGSTON Registered Professional Reporter Notary Public

ACCURATE STENOTYPE REPORTERS, INC. 2894 REMINGTON GREEN LANE TALLAHASSEE, FLORIDA 32308 (850) 878-2221

APPEARANCES:

TRANS0313.txt Representing the Florida Cabinet:

CHARLIE CRIST Governor

CHARLES H. BRONSON Commissioner of Agriculture

BILL McCOLLUM Attorney General

ALEX SINK Chief Financial Officer

\* \* \*

-			
T		INDEX	
2	DIVISION OF BO (Presented by	-	
3	· •		
4	ITEM	ACTION	PAGE
	1	Approved Page 2	5

3

	T	RANS0313.txt	
5	2 3	Approved Approved	5 6
6	4	Approved	6
-	5	Approved	7
7			
8	FINANCIAL SERVICES COM INSURANCE REGULATION	MISSION, OFFICE OF	
9	(Presented by KEVIN Mc	CARTY)	
10	ITEM	ACTION	PAGE
11	1 2	Approved	8
12	3	Presentation Withdrawn	8 17
1.0	4	Approved	28
13			
14	BOT/DEPARTMENT OF AGRI CONSUMER SERVICES		
15	(Presented by SHERMAN	WILHELM)	
16	ITEM	ACTION	PAGE
17	1	Approved	29
18			
19		ERNAL IMPROVEMENT TRUST FUND	
20	(Presented by MICHAEL	SOLE)	
21	ITEM	ACTION	PAGE
	1	Withdrawn	30
22	2 3	Approved	54
23	3 4	Approved Approved	55 56
24			
25			
20			
	λΟΟΠΡΛΨΈ	STENOTYPE REPORTERS, INC.	
	ACCORATE	SIENOIIPE REPORIERS, INC.	4
1		INDEX CONTINUED	
2	STATE BOARD OF ADMINIS	TRATION	
2	(Presented by Coleman	Stipanovich)	
3			
4	ITEM	ACTION	PAGE
5	1	Approved	57
6	2 3	Approved Approved	57 58
Ŭ	-	Page 3	20

CERTIFICATE OF REPORTER ACCURATE STENOTYPE REPORTERS, INC. PROCEEDINGS (Agenda items commenced at 9:40 a.m.) GOVERNOR CRIST: Division of Bond Finance. Oh, wait, first, next Cabinet meeting, Tuesday, April 3rd, 2007. Ben, good morning. б MR. WATKINS: Good morning, Governor, Cabinet members. Item 1 is the minutes from the -- approval of 

8	TRANS0313.txt the minutes from the February 13th meeting.
9	GOVERNOR CRIST: Is there a motion on the minutes?
10	CFO SINK: Move it.
11	COMMISSIONER BRONSON: Second.
12	GOVERNOR CRIST: Moved and seconded. Without
13	objection the minutes are approved.
14	MR. WATKINS: Item Number 2 is a resolution
15	authorizing the competitive sale of up to 98 million in
16	Florida Facilities Pool Revenue Bonds for financing the
17	construction of 480,000 square feet out at the
18	Southwood Office Complex for the relocation and
19	consolidation of the Department of Revenue operations.
20	COMMISSIONER BRONSON: Motion on Item 2.
21	GOVERNOR CRIST: Is there a second?
22	ATTORNEY GENERAL McCOLLUM: Second.
23	GOVERNOR CRIST: Moved and seconded. Without
24	objection Item 2 is approved.
25	MR. WATKINS: Item Number 3 is a resolution
	ACCURATE STENOTYPE REPORTERS, INC. 6

1	authorizing the issuance and competitive sale of up to
2	\$49 million in Alligator Alley Revenue Refunding Bonds.
3	ATTORNEY GENERAL McCOLLUM: I move it.
4	COMMISSIONER BRONSON: Second.
5	GOVERNOR CRIST: Moved and seconded. Without
6	objection Item 3 is approved.
7	MR. WATKINS: Item Number 4 is a report of award
8	of the competitive sale of \$136,750,000 in PECO bonds.
9	The bonds were awarded to the low bidder at a true Page 5

10	interest cost of approximately 4.41 percent.
11	CFO SINK: Move it.
12	GOVERNOR CRIST: This is to build schools?
13	MR. WATKINS: Yes, sir.
14	GOVERNOR CRIST: There's a motion. Second?
15	COMMISSIONER BRONSON: Second.
16	GOVERNOR CRIST: Show Item 4 approved without
17	objection.
18	MR. WATKINS: And Item 5 is the report of award on
19	the competitive sale of \$142,350,000 of Florida Forever
20	Revenue Bonds. The bonds were awarded to the low
21	bidder at a true interest cost of approximately 4.16
22	percent.
23	COMMISSIONER BRONSON: Motion on Item 5.
24	GOVERNOR CRIST: Is there a second?
25	ATTORNEY GENERAL McCOLLUM: Second.
	ACCURATE STENOTYPE REPORTERS, INC. 7
1	GOVERNOR CRIST: Moved and seconded. Show Item 5
2	approved without objection. Thank you, Ben.
3	MR. WATKINS: Thank you, sir.
4	
5	
6	
7	
8	
9	
10	

# ACCURATE STENOTYPE REPORTERS, INC.

1	GOVERNOR CRIST: Insurance Regulation. Good
2	morning, Kevin.
3	MR. McCARTY: Good morning, Governor, members of
4	the Commission. First agenda item is for adoption of
5	the minutes for December 19th, 2006, and January 30,
6	2007.
7	COMMISSIONER BRONSON: Motion on Item 1.
8	GOVERNOR CRIST: Is there a second?
9	ATTORNEY GENERAL McCOLLUM: Second.
10	GOVERNOR CRIST: Moved and seconded. Show the
11	minutes approved.
12	MR. McCARTY: Next agenda item, Governor, is a Page 7

13	presentation of office initiatives for legislative
14	priorities for 2007. There are three areas of
15	substantive insurance issues we'd like to examine. The
16	first one is the authority the office has to do
17	financial examinations.
18	Florida is one of the few states in the country
19	with severe limitation on its ability to use outside
20	resources in its examination process. This is critical
21	for us to maintain our accreditation with the National
22	Association of Insurance Commissioners.
23	Moreover, I think it's important for the sound and
24	safety of the Florida policyholders to ensure that we
25	have adequate resources available, to use those

ACCURATE STENOTYPE REPORTERS, INC.

9

resources to make sure that the financial solvency of
 the companies are ensured.

The second issue we'd like to talk about is title insurance. Current law requires the Financial Service Commission to set the rates for title insurance. However, neither the office nor the FSC has the necessary data to adequately formulate the rates charged by title insurance.

9 Florida is only one of three states that does a 10 promulgated title insurance rates. Many other states 11 have other models. We would like to suggest a 12 competitive model in the future where each title 13 insurance company would have to justify their rates

based upon their own losses and their own expenses, to inject some competition with regard to title insurance. We have among the highest cost of title insurance in the nation.

And the last area of inquiry we'd like to talk about is Healthy Florida. I know that General Milligan is very committed, as is the CFO, to ensuring that we investigate all of the issues out there concerning the variety of plans to deal with providing quality health care for all Floridians.

Last year we supported an initiative that wassupported in New York, which was called Healthy New

ACCURATE STENOTYPE REPORTERS, INC.

10

York, which provides for subsidies for small employers
 in a reinsurance program. But that's only one piece of
 the whole puzzle.

And I think one of the things that -- one of our challenges is to make sure that we look at all of the opportunities we have to ensure that the three million Floridians who are currently uninsured have access to quality health care.

9 And that concludes that. We do have one speaker
10 here, Mr. Lee Huszagh, who would like to speak with
11 regard to modernizing the title insurance.

12 GOVERNOR CRIST: Good morning.

 MR. HUSZAGH: Good morning, Governor Crist,
 Cabinet members. My name is Lee Huszagh. I serve as
 the secretary/treasurer of the Florida Land Title Page 9

Association, representing the title insurance industry in Florida. And we just wanted to point out to you that some of the figures that Commissioner McCarty has given you really indicate, rather than a defect in the title insurance industry in Florida, it's really a plus.

Florida has one of the lowest claims-paid ratios in the entire United States. And that's because we do an excellent job protecting the property of homeowners and property owners in Florida. We don't sell a policy

## ACCURATE STENOTYPE REPORTERS, INC.

11

1	and hope nothing bad happens. We research it ahead of
2	time to ensure that nothing bad will happen.
3	We feel like that the attempt to use a file and
4	use rate for title insurance is putting a casualty mold
5	on an industry that is not casualty insurance. We
6	would urge the Commissioner we have spoken with
7	CFO Sink to work with her office to improve the
8	cooperative relationship between our industry and the
9	OIR and DFS.
10	GOVERNOR CRIST: What is all that?
11	MR. HUSZAGH: Our industry is the only one that
12	pays an administrative surcharge that's to fund
13	GOVERNOR CRIST: Lee, you're not going to tell our
14	audience what those initials stand for?
15	MR. HUSZAGH: Department of Financial Services
16	GOVERNOR CRIST: And what was the other one?

TRANS0313.txt MR. HUSZAGH: -- and Office of Insurance 17 18 Regulation. 19 GOVERNOR CRIST: I really don't like acronyms. 20 The only ones I like are UF, FSU, FAMU, those are 21 acceptable but --22 MR. HUSZAGH: I'm sorry. 23 GOVERNOR CRIST: That's okay. It's not really for 24 my benefit. 25 MR. HUSZAGH: So, anyway, and I don't want to

ACCURATE STENOTYPE REPORTERS, INC.

12

1	plead the case too strong here in front of you. I know
2	that's a matter for the Legislature. But he thought it
3	important enough to mention it to you, and we do, too,
4	that we have a good system in Florida. We do an
5	excellent job, and we want to continue to be able to do
6	that. And thank you very much.
7	GOVERNOR CRIST: Thank you.
8	MR. HUSZAGH: What, no picture?
9	GOVERNOR CRIST: I don't think so. We don't need
10	a motion on this one then; do we?
11	MR. McCARTY: No, sir. There's no motion.
12	CFO SINK: Governor, could I just ask a couple
13	more question?
14	GOVERNOR CRIST: Please.
15	CFO SINK: On the issue of the title insurance,
16	describe what the new process would then be, Kevin.
17	MR. McCARTY: The process would be each of the
18	title insurance companies would use their own data. Page 11

19	They are the repositories of their own data. As was
20	mentioned by the previous speaker, they have their own
21	losses. The losses in title insurance are very, very
22	small, two or three percent. As the previous speaker
23	said, most of the cost of this goes to the reduction.
24	You don't want to have a claim with regard to title.
25	What we're suggesting is to use a model that each

ACCURATE STENOTYPE REPORTERS, INC.

13

company makes their own filing, so they can look at
 their own losses as well as their own expenses. And in
 doing so, that will generate competition.

Right now there is no competition. When you go to
close on your land sale contract, you don't say, "Could
I speak to another title company? Perhaps I could get
a lower premium." And what we'd like to see is inject
some competition.

9 Land sales contracts are critically important to 10 the economy of Florida. And any way we can to lower 11 the cost of property insurance, lower the cost of 12 property tax, lower the cost of the title insurance 13 will help us in our very, very vital part of the 14 Florida economy.

15 CFO SINK: And are most of the other states, are 16 they file and use, use and file, are you aware, of the 17 47 states that don't do it this way?

18 MR. McCARTY: There is a variety of things that19 are out there. Florida, New Mexico and Texas are the

TRANS0313.txt only ones that have a state-promulgated rate, which is

21 a single rate that everyone charges.

20

22 CFO SINK: Okay. Just one other question, please, 23 Governor. On the Healthy Florida, would this be a 24 prefunded reinsurance? Are there dollars attached to 25 setting up a program like Healthy Florida and the

ACCURATE STENOTYPE REPORTERS, INC.

14

1 others that we heard about?

2 MR. McCARTY: Yes, there is. And that, I think, 3 is the real critical issue. I think, when you were 4 talking with the General about one of the things we 5 need to look at, we really need to take this 6 opportunity to look at all the dollars in the system, 7 both the private sector and the public sector, and 8 where those dollars are going.

9 And before we embark on any kind of program in 10 Florida, we really need to follow the dollars to see 11 where they're going, to make sure that whatever we do 12 that is going to use taxpayers' dollars or private 13 sector dollars, that we're doing it to provide -- to 14 ensure that it's doing it in the most efficient manner 15 as possible to ensure quality health care.

And perhaps what we need to do as a condition precedent to a Healthy Florida or opening a risk pool plan or expansion of any program is to really get our arms around where the dollars are currently being spent. And then we can then evaluate whether we want to have a universal access plan like Massachusetts or Page 13

22	mandatory coverage like California.
23	CFO SINK: Okay. I agree. Thank you.
24	GOVERNOR CRIST: General?
25	ATTORNEY GENERAL McCOLLUM: Kevin, I'd like to

ACCURATE STENOTYPE REPORTERS, INC.

15

explore one other aspect of Healthy Florida with you.
 I chaired Healthy Florida Foundation, and a few years
 ago we had a retreat with delegates, and they made
 recommendations to the Governor and the Cabinet and the
 Legislature.

6 And among those that they were making had to do 7 with reduction of the mandates that are on the health 8 insurance policies. I think Florida has 50-some-odd 9 mandates, probably still do. It's a very difficult 10 political issue, I know, because everybody wants to be 11 included in what's required.

Is what you're going to look at with this, if you get your opportunity and get funded for this, would it include a reexamination of those mandates and the possibility that if we reduce the number of those, we might be able to make insurance more affordable?

MR. McCARTY: You're absolutely correct. Florida does have a significant number of mandates. And one person's mandate is another person's necessary health care. So it's always a very divisive issue with regard to mandates.

We're really more exploring the number of mandates

Page 14

22

or the cost of mandates in this. Although I think any approach to looking at a comprehensive health plan, we really need to look at the cost drivers in the system,

ACCURATE STENOTYPE REPORTERS, INC.

16

1 which may very well include those mandates.

2 ATTORNEY GENERAL McCOLLUM: I appreciate that. I 3 just personally think that's a very big issue. And I 4 remember Governor Bush, Governor Crist, told me once 5 that was the most intractable one but yet the most 6 significant one with respect to how we might be able to 7 better provide affordable insurance in this state in 8 health care.

9 MR. McCARTY: I think one of the things we want to 10 emphasize, Governor Bush had an affordable health care 11 initiative a few years ago, and we've done a number of 12 these in Florida. I know leadership grows weary of 13 another study of something. But what we really haven't 14 done is we haven't done a comprehensive analysis of 15 where the money in the system is going.

We look at -- there's a lot of public dollars on the local levels, on the state level and the federal level and the private sector. And I think having an analysis of a comprehensive system would do us a lot of good in terms of looking at how to reallocate those in the future.

22 ATTORNEY GENERAL McCOLLUM: Kevin, if we had a 23 system much like you have when you buy your cable TV 24 and you get to pick and choose the channels and pay the Page 15

25 premiums for whatever package you have, I'm sure that ACCURATE STENOTYPE REPORTERS, INC. 17 1 would reduce those costs. But that's a difficult thing 2 to get to. 3 MR. McCARTY: I would agree, sir. GOVERNOR CRIST: Thank you, General. 4 5 MR. McCARTY: The next agenda item, sir, we're 6 requesting to be withdrawn. 7 GOVERNOR CRIST: Is there a motion to withdraw? COMMISSIONER BRONSON: So move. 8 ATTORNEY GENERAL McCOLLUM: Second. 9 10 GOVERNOR CRIST: Moved and seconded. Show Item 3 11 withdrawn. 12 MR. McCARTY: Our last agenda item, sir, is for a 13 good cause item. As you know, Citizens Property 14 Insurance is required to develop a multi-peril business 15 plan to outline how they'll implement offering a 16 multi-peril policy in their high-risk accounts. That's 17 the coastal plan involved in Citizens Property 18 Insurance. 19 And we are pleased to have the chairman of the 20 board of Citizens to discuss that multi-peril plan. 21 Mr. Bruce Douglas. 22 GOVERNOR CRIST: Good morning. 23 MR. DOUGLAS: Good morning. GOVERNOR CRIST: Good morning. 24 25 MR. DOUGLAS: Before I get started, Governor, if I

#### ACCURATE STENOTYPE REPORTERS, INC.

18

1 may, mostly for the CFO's benefit, we are in the 2 process of revamping our Web site to make it totally consumer friendly. We're adding a single or a separate 3 page just for the consumer, and that will be completed 4 5 within the next 30 days, just wanted to let you know 6 that. 7 GOVERNOR CRIST: Are the pages for anybody else but the consumer? 8 MR. DOUGLAS: Only the consumer. 9 10 GOVERNOR CRIST: There you go. MR. DOUGLAS: As the commissioner pointed out, we 11 are required to present for your consideration and 12 13 hopefully your approval a business plan to allow us to 14 sell multi-peril policies in the wind pool area. 15 I must tell you at the outset that if in fact you 16 approve this plan, it will strengthen the consumer by 17 reducing premiums. It will allow Citizens, who has the 18 knowledge, the experience and the strength in this area, to sell one policy wherever possible, instead of 19 20 two. 21 It will allow us to compete with the voluntary 22 market. It will in no way enable -- or excuse me -- in 23 no way weaken our financial position. It will not 24 jeopardize our tax-exempt status, and it will, in fact, 25 reduce our costs.

ACCURATE STENOTYPE REPORTERS, INC.

19

1 But more importantly, it will allow reduction in 2 premiums, not for everyone initially, but for over 40 percent of all of the policyholders in the current wind 3 4 pool area there will be at least a ten percent reduction. Statewide there will be about a 6.9 percent 5 reduction. 6 And I must emphasize, since we rescinded or rolled 7 8 back the 20 percent increase that was previously approved, there's quite a savings here for the 9 10 individual policyholder going forward. And because insurance is a fluid issue in the 11 12 state of Florida, it will allow us over time to offer 13 more reduction in premium through lots of different 14 programs. But this is not something that's new. This 15 is an extension of what we do and have been doing for 16 over 900,000 policyholders. We're now rolling it into 17 an area and offering it to 400,000 policyholders. 18 So I hopefully and strongly endorse your 19 consideration and your approval of this business plan. 20 GOVERNOR CRIST: Thank you. It's a great report and looks to me to be a very solid, prudent plan. And 21 22 just for the benefit of our audience and some of our friends in the journalistic world, when you talk about 23 24 a reduction, that this would be at least ten percent, 25 you also referenced -- the legislation that passed

ACCURATE STENOTYPE REPORTERS, INC.

20

TRANS0313.txt 1 during the special session called for the other 2 rollbacks. Could you compile what the total reduction 3 would be for some? 4 MR. DOUGLAS: If the legislation had not occurred, Governor, you're looking at two rate increases, one 5 6 that was already approved --7 GOVERNOR CRIST: No. I'm looking on the positive side. The legislation did occur. So I was asking if 8 9 you would be kind enough to explain how much of a total 10 reduction would be represented, not only with this 11 plan, by coupling it with the legislation rollback. MR. DOUGLAS: All right. The total would be two 12 13 different figures. One would be in excess of 80 percent, in excess of 80 percent. The second one would 14 be around 85 to 86 percent for those in the wind pool 15 16 area that choose the one policy. 17 GOVERNOR CRIST: Could you explain the difference 18 between those that would receive 80 percent reduction 19 versus 85 percent, please? 20 MR. DOUGLAS: The wind pool policyholders receive 21 a larger percentage of the reduction than those in 22 outlying areas, central state of Florida. Everyone 23 will participate. 24 There's another potential on the horizon. Once we 25 implement this program, we will then be going against ACCURATE STENOTYPE REPORTERS, INC. 21

1 some major insurance companies who --

2 GOVERNOR CRIST: I hope so. Page 19

3	MR. DOUGLAS: who right now are from zero to 49
4	percent higher than we are. And so I think we'll see
5	some significant growth. As I told you earlier, we're
6	going to get bigger before we get smaller, but we're
7	going to do it the right way.
8	GOVERNOR CRIST: If you're big and good, that's
9	fine with me.
10	MR. DOUGLAS: We're going to do it the right way.
11	GOVERNOR CRIST: Great. CFO, I think you had
12	some
13	CFO SINK: Yeah, I have a few questions. Would
14	you explain, these are just bear with me, just a
15	couple of little nits because I was out over the
16	weekend. Four hundred thousand policies is what this
17	program potentially applies to. But there's a split
18	between Citizens writes some X-wind policies. Is
19	that correct? I was not aware of that.
20	MR. DOUGLAS: We write X-wind policies?
21	CFO SINK: Uh-huh.
22	MR. DOUGLAS: Oh, absolutely.
23	CFO SINK: And how does that occur, that Citizens
24	is writing policies X-wind? I mean, wouldn't the I
25	guess I'm under the impression that people come into
	ACCURATE STENOTYPE REPORTERS, INC. 22
1	Citizens because they can't find insurance other
2	places.
3	MR. DOUGLAS: Well, we write two policies, one
	Page 20

TRANS0313.txt 4 with wind, one without wind, very often to the same 5 customer. CFO SINK: Okay. And you're proposing that --6 7 MR. DOUGLAS: We combine that. CFO SINK: -- obviously, for those customers, they 8 9 can be combined and they'll receive --MR. DOUGLAS: Into one policy. 10 11 CFO SINK: Into one policy --MR. DOUGLAS: And save money doing so. 12 13 CFO SINK: -- very customer friendly. So basically there are 285,000 policies out there in which 14 a customer is doing business with a private insurer and 15 16 then has Citizens for wind. MR. DOUGLAS: That is correct. 17 CFO SINK: So those are -- and under your 18 19 assumptions, what percentage, when you put your numbers 20 together, your business plan, what percentage of those 21 285,000 did you project would potentially be electing 22 to use Citizens for all perils or for multi-peril 23 policies? 24 MR. DOUGLAS: We haven't projected it for the following reason. A number of those policyholders have 25 ACCURATE STENOTYPE REPORTERS, INC. 23 1 policies that earn a multi-policy discount from the 2 voluntary market. We don't know the specifics of those numbers. They may, with that multi-policy discount, 3 4 not offer enough savings to go to Citizens in those 5 cases.

6	But I would expect, looking at the competitive
7	rates of Citizens with the whole policy versus the
8	voluntary market, that a significant number, more than
9	half of those 285,000 will be Citizens policyholders
10	within the next 12 months.
11	CFO SINK: So if you didn't do it that way, then
12	I guess you know, I'm looking back here on page 36.
13	How did you you have here what you project your net
14	underwriting income to be as a result of offering these
15	multi-peril policies. Or am I not reading it
16	correctly?
17	MR. DOUGLAS: Well, I'll bet you are reading it
18	correctly. Let me catch up with you on 36. So you're
19	asking what is the assumption used of the number of
20	policies that would swing to us to justify that
21	underwriting figure.
22	CFO SINK: Uh-huh.
23	MR. DOUGLAS: Hold on one second. Fortunately I
24	brought my technical group with me.
25	CFO SINK: I figured you did.
	ACCURATE STENOTYPE REPORTERS, INC. 24
1	MR. DOUGLAS: I'd like to introduce Christine
2	Turner.
3	CFO SINK: Because, I mean, obviously as a part of
4	doing the business plan, you had to figure out whether
5	or not this was a good business proposition for
6	Citizens and whether or not you can be profitable and
	Page 22

7 make money, because the whole basis is to be able to --8 to enable you to sell these additional policies so that 9 we could bring more money into Citizens to build 10 surplus, et cetera. So you had to -- go ahead. 11 MS. TURNER: Yes, Madam CFO, Governor, Cabinet, 12 thank you. We made two -- there are two separate 13 charts financially, if I'm still looking at this 14 correctly. We looked at both -- at two scenarios. Τf just the 118,000 policyholders that had both with 15 16 Citizens opted to take multi-peril, what that would do financially. And then we also looked at if a hundred 17 percent, best case scenario, everyone took the 18 19 multi-peril option of the 400,000, what the financial 20 impact was. 21 As it relates to the impact on the need for

employees, we looked at it from the best or worst case scenario of if everyone decided to take multi-peril, what would we need to make this happen on the claims side and underwriting side. And I believe the answer

ACCURATE STENOTYPE REPORTERS, INC.

25

to that one is ten total employees. So that is if
 everyone opts to multi-peril of the 400,000.

3 CFO SINK: All right. Thank you. Would you talk 4 to me a little bit about what your -- what kind of --5 have you implemented any customer satisfaction measures 6 in the current Citizens, about how you're measuring 7 customer satisfaction, because clearly you're getting 8 ready to expand your business and we want to be sure Page 23

9 that the current customer -- the processes are in place
10 to be responsive to questions that come in and customer
11 satisfaction measures.

12 MR. DOUGLAS: Let me respond in a number of ways. 13 First of all, we are conducting all throughout the 14 state meetings with our policyholders. The first major 15 meeting will be held in May in the Fort Lauderdale 16 area.

We are meeting every day, almost every day with agent associations and individual groups of agents to get their input from our customers because they are our marketing conduit, as to what is the level of service that we're giving, where are we falling down.

Thirdly, as you know, we get thousands of phone calls a day, and we measure our response to those and the comments from our policyholders in those phone calls to see how we're doing.

#### ACCURATE STENOTYPE REPORTERS, INC.

26

1 And most importantly, at least I feel, the 2 settlement of claims, which in the last analysis is why 3 people have insurance, has risen so dramatically in our 4 solving the claim, settling the claim and in a very 5 timely manner.

6 And we were at a meeting yesterday with one of the 7 major agent associations, and the comments were so 8 favorable to what Citizens is today, where we are and 9 where we're going, as opposed to the historical

TRANS0313.txt 10 Citizens, which seemed to be a darling of the media. 11 So I'm pleased to tell you that every aspect of 12 consumer satisfaction is either in place or about to be 13 in place no later than May. 14 CFO SINK: And, Governor, just two more questions. 15 GOVERNOR CRIST: Of course. 16 CFO SINK: One is, I was surprised to read that 17 you said that your policy count in the high-risk accounts were flat, and I guess I've been under the 18 19 impression that as these private insurers are dumping 20 policies, they're dumping them mostly out of the 21 high-risk accounts. So what is the explanation for not 22 having any growth in the wind pool part of it? 23 MR. DOUGLAS: I think the facts will support that 24 we are so dominant in the wind pool, they are not in 25 fact dropping in the wind pool. ACCURATE STENOTYPE REPORTERS, INC. 27 1 CFO SINK: We already have all of them. MR. DOUGLAS: We have them. 2 CFO SINK: Okay. Thank you. And the last 3 4 question is, it would seem to me that y'all have been 5 engaged in a pretty aggressive marketing plan. You're entering into a new line of business for these 6

MR. DOUGLAS: Well, again, the agents are

customers. And how are you going to put together a

marketing plan for these new prospects that you have?

10 critical. And so we are putting together an

7

8

9

11 educational program for the agents: Here is what we're Page 25

	IRANSUSIS. LAC
12	offering. Here is how you do it, very simplified. Now
13	go out and do it.
14	GOVERNOR CRIST: So you're not going to have like
15	some lizard that will be on TV and say, "My job is to
16	save you money. I love my job"?
17	MR. DOUGLAS: We are not going to advertise.
18	GOVERNOR CRIST: I guess there would be a
19	trademark problem with that.
20	MR. DOUGLAS: One last comment, Governor, if I
21	may, particularly because the CFO introduced the new
22	consumer advocate and because the seven-eleven test is
23	so important, the word "mitigation" is not understood
24	by a vast number of people. And it would seem to me
25	that we should consider talking about reinforcement of
	ACCURATE STENOTYPE REPORTERS, INC. 28
1	
1 2	28
	28 existing homes rather than the word "mitigation." Our
2	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to
2 3	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that.
2 3 4	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that. GOVERNOR CRIST: I think that's a great idea,
2 3 4 5	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that. GOVERNOR CRIST: I think that's a great idea, Bruce. Thank you. Any other questions?
2 3 4 5 6	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that. GOVERNOR CRIST: I think that's a great idea, Bruce. Thank you. Any other questions? CFO SINK: No.
2 3 4 5 6 7	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that. GOVERNOR CRIST: I think that's a great idea, Bruce. Thank you. Any other questions? CFO SINK: No. GOVERNOR CRIST: Is there a motion?
2 3 4 5 6 7 8	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that. GOVERNOR CRIST: I think that's a great idea, Bruce. Thank you. Any other questions? CFO SINK: No. GOVERNOR CRIST: Is there a motion? CFO SINK: I move it.
2 3 4 5 6 7 8 9	28 existing homes rather than the word "mitigation." Our policyholders understand it. Our agents begin to understand it. And we would like to promote that. GOVERNOR CRIST: I think that's a great idea, Bruce. Thank you. Any other questions? CFO SINK: No. GOVERNOR CRIST: Is there a motion? CFO SINK: I move it. COMMISSIONER BRONSON: Second.

			0313.txt		
13	GOVERNOR	CRIST:	Thank you	Mr.	Chairman.
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					

# ACCURATE STENOTYPE REPORTERS, INC.

29

1	GOVERNOR CRIST: Board of Trustees. Sherman
2	Wilhelm. Good morning.
3	MR. WILHELM: Good morning.
4	GOVERNOR CRIST: From the Department of
5	Agriculture and Consumer Services.
б	MR. WILHELM: Yes, sir. Item Number 1, staff is
7	requesting permission to publish in the Florida
8	Administrative Weekly a notice of rule development for
9	Chapter 18-21.
10	ATTORNEY GENERAL McCOLLUM: So moved.
11	COMMISSIONER BRONSON: Second.
12	GOVERNOR CRIST: Moved and seconded. Without
13	objection, Item 1 is approved.
14	MR. WILHELM: Thank you very much. Page 27

15	GOVERNOR CRIST: Thank you.
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
	ACCURATE STENOTYPE REPORTERS, INC. 30
1	GOVERNOR CRIST: Board of Trustees, Internal
2	Improvement Trust Fund. Secretary Sole, good morning,
3	sir, again.
4	MR. SOLE: Good morning, Governor, Cabinet. We
5	recommend withdrawal of Item Number 1.
6	GOVERNOR CRIST: Is there a motion to withdraw
7	Item Number 1?
8	COMMISSIONER BRONSON: So moved.
9	GOVERNOR CRIST: Second?
10	ATTORNEY GENERAL McCOLLUM: Second.
11	GOVERNOR CRIST: Moved and seconded. Without
12	objection Item Number 1 is withdrawn.

MR. SOLE: Thank you. Item Number 2 is a proposed
settlement agreement, the case of William C. Saba and
William Conrad Saba Trust versus the Board of Trustees

TRANS0313.txt 16 of the Internal Improvement Trust Fund. This 17 settlement is a result of a dispute of ownership of 18 submerged real property adjacent to Longboat Key in 19 Manatee County. 20 Saba, the plaintiffs, filed suit for a quiet title of three lots that they allege became partially 21 22 submerged due to the Department permitted shore 23 protection measures. 24

And on the attached picture -- I'm going to adjust it here. Let me see if I can do this correctly. I

ACCURATE STENOTYPE REPORTERS, INC.

31

didn't do it correctly. There I did. The subject property is this area here, and the erosion or the loss of land is considered to be this region here. While the Board of Trustees prevailed on a motion for summary judgment, the Sabas did appeal that motion or that ruling, and the case is still in litigation as we speak.

8 Staff believes the proposed settlement agreement 9 is in the public interest and would recommend it even 10 if the parties weren't in litigation today. The terms 11 of the settlement agreement include the following. The 12 Board of Trustees would deliver a quitclaim deed to the 13 remaining .2 acres adjacent to the upland portion.

And I'm not sure you can see it. It is the triangular shape area that's blue in color on the photo. Upon approval to fill that .2-acre parcel, Saba will deliver a special warranty deed to the Board of Page 29

18 Trustees for the western portion .14 acre of the 19 disputed parcel, and that's the red portion of the 20 property.

A deed restriction would be placed on the parcel that would be provided to Saba with the limits to construction of no greater than a single family dwelling and a single family dock.

25 Saba will purchase and deliver, in addition to

ACCURATE STENOTYPE REPORTERS, INC.

32

this, a warranty deed and title insurance policy to the
 Board of Trustees for a three-acre parcel of uplands
 located near Perico Bayou within the boundaries of the
 Sarasota Bay Estuarine System. This is an Outstanding
 Florida Water.

6 There's one speaker on this item that would like 7 to speak, Mr. Bill Hyde.

8 GOVERNOR CRIST: Mr. Hyde, good morning.

9 MR. HYDE: Good morning, Governor and Cabinet. My 10 name is William Hyde. I'm with the Tallahassee office 11 of Fowler, White, Boggs & Banker. And I'm here today 12 on behalf of Zachary and Ada Mae Abuza. The Abuzas are 13 a retired couple who are owners of the townhouse that 14 is immediately to the east of the subject disputed 15 property.

16 The Abuzas would love to have been here today, but 17 Mr. Abuza had serious leg surgery to save one of his 18 legs last Thursday and consequently was unable to

19

20 Before I get into my arguments, I would like to 21 note that there are a few pictures that I think really 22 need to be taken into consideration. These have been 23 previously provided to your aides, but I'd like to take 24 you through them very quickly. They're a little bit 25 different.

ACCURATE STENOTYPE REPORTERS, INC.

33

CFO SINK: Could you also point out the residence 1 2 of your clients, please. 3 MR. HYDE: Yes, I'd be glad to do so. It is right there. So it is --4 CFO SINK: Is that a -- that must be a condo 5 б building? Is that what we're looking at? 7 MR. HYDE: It's a small townhouse structure. 8 CFO SINK: Small townhouse community, okay. 9 MR. HYDE: There's five or seven units in it. 10 CFO SINK: All right. Thank you. 11 GOVERNOR CRIST: How many stories is it? MR. HYDE: Two stories, I believe. And I would 12 13 note, since it hasn't been pointed out to you already, 14 that the area immediately offshore of this property is 15 a very dense seagrass bed. So if you're talking about 16 putting a single family boat dock out there, I'm 17 wondering where it's going to go. 18 I guess you might have to extend it all the way 19 across the seagrass bed to what looks to be slightly deeper water there. I can tell you from my own 20 Page 31

21	personal experience my parents have a townhouse just
22	around the corner of the beach from this property
23	that this area has been gradually filling in for a
24	number of years, colloquially known as Beer Can Island.
25	And I would suggest to you that there has never

ACCURATE STENOTYPE REPORTERS, INC.

34

been established that this, whatever erosion occurred here -- and I think it's a debatable proposition -- was artificially induced erosion or avulsion, which would be sudden erosion.

5 My clients are avid bird watchers and are very 6 concerned about this particular piece of property being 7 lost to the environment. It has significant habitat 8 qualities, as I'm sure these photographs will 9 demonstrate to you.

10 This is a photograph of the area that is proposed 11 for swap and which would, I think, evidently be filled 12 at some point if the applicants are able to obtain an 13 environmental resource permit, which is a problematic 14 assumption in its own right.

As you can see here, it's kind of hard, but you have seen these pictures before, I hope. Here in one photograph is a roseate spoonbill, a snowy egret and a little blue heron. I think many wildlife photographers would be absolutely delighted to get these three birds in one photograph in a natural setting. As you can see there's --

22GOVERNOR CRIST:Then maybe you'll give it to23them.24MR. HYDE:And that's another photograph, again

25 showing the emergent seagrass vegetation and wetland

ACCURATE STENOTYPE REPORTERS, INC.

35

vegetation, with a greater common egret in the
 foreground. Again, all of these birds that I've
 mentioned so far are species of special concern.
 Another photograph, again, this is a particularly

good one, in my opinion. Maybe you could blow it up
just a little bit. It shows emergent seagrasses in
this shallow area, where white ibis and snowy egrets
are feeding. This is an active feeding habitat area.
White ibis and snowy egrets are both species of special
concern.

11 A similar photograph here, again, you can see the 12 emergent vegetation, the shallow nature of the area, 13 making it ideal feeding habitat for not only white ibis 14 that you see in white here, but also -- it's kind of 15 hard to see -- an osprey that is feeding in the area.

16 A final picture about, I think, the birds, or 17 second one, a white ibis again feeding on an oyster 18 bed. That would be -- is right at the edge of what 19 would be filled. So we're going to lose that oyster 20 bed as feeding habitat, too.

A final picture of birds, again showing emergent
vegetation, mangroves in the background, a
yellow-crowned night heron. All of the birds that I've Page 33

24 mentioned so far are species of special concern and 25 deserve special protection under Florida law.

ACCURATE STENOTYPE REPORTERS, INC.

36

1 A final photograph is of a wood stork utilizing 2 this area. As you all know, wood stork is an 3 endangered species. I think we should be very careful 4 about eliminating feeding habitat for an endangered 5 species.

6 This is my favorite photograph of the entire lot. 7 It is dated April 26, 2002, shows two manatees which 8 frequent the area in the act of mating. So it's 9 obviously a romantic habitat as well.

Now, what we're dealing with here are three small lots that are deemed by the Town of Longboat Key to be unbuildable, quote, lot remnants, end quote. What the Sabas want to do is acquire this additional property, to backfill it and create one buildable lot.

Now, they have said that the shoreline in this area is artificially eroded, but they've never proved that nor was that established as a matter of fact and law in the circuit court proceedings below.

I would note that the shoreline -- when I refer to the shoreline, I mean the mean high water line -- in this location has been in its approximate configuration since about at least 1959, as evidenced by a survey which I have provided to everyone. It was done by a Mr. Moseby. And it shows that upland and a submerged

25

# TRANS0313.txt division to be roughly the same then, almost 50 years

#### ACCURATE STENOTYPE REPORTERS, INC.

37

1 ago, as it is today.

2 I think that would suggest to you one thing, that this claim is a very stale claim about erosion 3 occurring or whether it's artificial in nature. I 4 5 think that it's also worth noting that the Sabas acquired at least two of these three lots in the year 6 2000. So if there was erosion that occurred, whether 7 artificially induced or not, it obviously occurred well 8 prior to the date of their acquisition. 9

I would emphasize, as Secretary Sole just noted, that the State prevailed in the trial court on summary proceedings, where the Court ruled as a matter of law that the plaintiffs, the Sabas, were not entitled to recover. So I wonder why at this stage there is such an urgency on the Department's part to settle the appeal. It's, frankly, a mystery to me and my clients.

I want to just ask you the question. What are you asked to give to the Sabas through this sale? And I think it is a sale because you're effectively swapping property and you're getting consideration in value.

You're being asked to give up .2 acres of submerged lands. That doesn't sound like much to most people, but it is important within this particular environmental context. It's densely vegetated with mangroves, seagrasses and other wetland vegetation.

# TRANS0313.txt ACCURATE STENOTYPE REPORTERS, INC.

1	There is submerged I forget the exact name, but
2	aquatic community within the soils, the benthic soils,
3	that underlie this area. It's very shallow. It's
4	superb feeding habitat for the birds that I noted,
5	again, all of which are species of special concern or,
6	in the case of the wood stork, an endangered species,
7	and it is also utilized by manatees.
8	What are you getting in return? Three acres of
9	submerged lands. Again, the comparison at first blush
10	sounds pretty good. But I would suggest that it's not
11	that great of a comparison. That three acres is almost
12	entirely jurisdictional wetlands, high quality,
13	adjacent to an Outstanding Florida Water, for which any
14	dredge and fill permit application, otherwise known as
15	an environmental resource permit application, would
16	require a demonstration that the filling would be
17	clearly in the public interest.
18	I would submit to you and I think the Department
19	would probably agree with me that that area is
20	essentially and effectively unpermittable and
21	undevelopable. In other words, it's already more than
22	adequately protected by Florida law, and you're not
23	really getting much in the way of an environmental
24	value or benefit that you don't already have.
25	Since we are dealing with the sale of the State

ACCURATE STENOTYPE REPORTERS, INC.

39

1	lands here, I think you need to consider the
2	consideration you're getting; three acres of submerged
3	land, which has been appraised by Manatee County as
4	being worth less than \$6,000.
5	Now, I suspect that the applicants in this case,
6	the Sabas, have paid a bit more than that. But even if
7	it's five or ten times more than that, it's a paltry
8	sum in comparison to what they're getting. They are
9	getting a buildable bayfront lot on the northern end of
10	Longboat Key on Longboat Pass.
11	Longboat Key, as many of you know, is one of the
12	most upscale communities in the state of Florida. I
13	would suggest to you that a conservative valuation for
14	that bayfront lot would be at least a million dollars,
15	if not one and a half million or more dollars.
16	So whatever you're getting in terms of value, if
17	you look at it in terms of financial consideration,
18	pales in comparison to what the State what the Sabas
19	are getting, an extremely valuable bayfront property.
20	Your Rule 18-21.09, Subsection 5, is what governs
21	this situation. And it does require, at the beginning,
22	artificial erosion or avulsion in order for that to
23	take place, for this kind of a land swap or quitclaim
24	to take place. I would submit to you again that it has
25	not been demonstrated as a matter of fact and law that

ACCURATE STENOTYPE REPORTERS, INC.

40

1 artificial erosion has taken place. Page 37

2 I know the Sabas have claimed that. They've never 3 demonstrated that in a court of law. It was decided on 4 other bases. And as a matter of fact, it's not established and I don't think you should accept that 5 6 fact as an established fact for purposes of your 7 evaluation. The sale, according to the rule, must also be in 8 the public interest. And I would suggest to you that 9 10 for the reasons I've just given, it's not in the public 11 interest. 12 And, finally, I would note -- and it just came to me as I was watching here -- there will be an impact of 13 14 the inevitable dock on the adjacent remaining seagrass 15 beds. It's got to cross them to get to deep water, and 16 the shading will have an effect on those seagrass beds, 17 which are clearly and will remain in the title of the 18 State of Florida. And it, I presume, would get out to 19 some deeper navigable water. And if it does that, 20 there will be the impacts of boats in that shallow 21 area, again, where there are substantial seagrass beds. For all these reasons, I don't think this case or 22 this settlement is in the public interest. I don't 23 24 think the Department should stampede to a settlement of

#### ACCURATE STENOTYPE REPORTERS, INC.

a case in which they have such a strong position. And

25

41

on behalf of my clients, I would urge you to reject it.
 And I thank you very much. If you have any questions,

3

# TRANS0313.txt I'm here to answer them.

4 GOVERNOR CRIST: Thank you. Any questions? Thank 5 you. Mr. Secretary, would you like to respond? 6 MR. SOLE: Yes, sir. There's a couple of things, 7 I think. Can I keep one of those pictures, please? Thank you. Governor and Cabinet, I think it's 8 9 pertinent to point out that the case is not resolved. 10 We really are still in a property dispute as to whether or not an avulsion, slash, an erosional condition has 11 12 occurred on the property. 13 And there is not an urgency to address settlement of this issue. We have been negotiating, as we do with 14 15 all petitioners, to see if there's an amicable solution. When it comes to whether or not there is 16 17 erosion, there are two things that I think are 18 worthwhile to point out. 19 If you look at the picture provided on the screen 20 now, you can see the root mass associated with the tree 21 in the background, and you can see a fairly significant 22 exposed provision of root mass. And I'll point to it, 23 in this area. It's unfortunately a poor picture. But

as you look, there's a significant amount of exposedroots.

## ACCURATE STENOTYPE REPORTERS, INC.

42

I I'm going to change to go back to the overview of the -- yeah, could you zoom in? A little bit out.
Perfect. The other thing that's pertinent is we do
have hardened structures, shoreline armoring here. And Page 39

5	you can see a fairly significant harsh return wall in
б	this area, as well as armoring that goes along this
7	area of shoreline. So it is, I'll say, not unusual to
8	see erosional stresses in those conditions. So I think
9	it's pertinent to point out those two things.
10	Another note that I think is also worthy of
11	pointing out is Mr. Hyde has addressed the concern
12	about the single family dock. I need to be clear. We
13	are not permitting or authorizing a single family dock
14	in this case. We are merely restricting the use of the
15	property to no more than a single family dock in a deed
16	restriction.
17	So it's a condition in which, if a request for a
18	single family dock comes back to the Department or the
19	Board of Trustees, it will require subsequent approval.
20	Any questions on this?
21	CFO SINK: Governor.
22	GOVERNOR CRIST: Yes.
23	CFO SINK: It says that they're going to be
24	permitted to build one minimum size residence. You
25	know, Sarasota minimum size residence might not be the
	ACCURATE STENOTYPE REPORTERS, INC. 43
1	same standards as other places. What does this mean?
2	MR. SOLE: Beyond a single family dwelling that
3	will fit the property, I don't think there is a design
4	yet that's been provided. I think the minimum size
5	residence relates to the fact that there's minimum
	Dago 40

б property available for building, even after the 7 quitclaim and subsequent filling. So I think the deed 8 restriction is specific to a single family dwelling. 9 CFO SINK: Okay. Thank you. 10 ATTORNEY GENERAL McCOLLUM: If I might ask a 11 question, Governor. 12 GOVERNOR CRIST: General, please. 13 ATTORNEY GENERAL McCOLLUM: What about the point as far as the value of the property is concerned that 14 15 was just made? If in fact this property is that valuable, are we getting a fair return in terms of all 16 of this? 17 MR. SOLE: General McCollum, I understand the 18 question. I think it's, again, relevant to note that 19 20 we're in a dispute as to the existing property alone. 21 And in this case the Sabas are conveying to the Board 22 of Trustees .14 acres of property, which is the red 23 triangle, which is part of the dispute. And the Board 24 of Trustees is quitclaiming .2 acres of property. So there's close to an equitable swap in this issue alone, 25

ACCURATE STENOTYPE REPORTERS, INC.

44

by just looking at the subject disputed property.

1

7

In addition, we are getting the three acres of a submerged, partially upland, partially submerged lands in the Perico Bay area. And I think that the bottom line, the Department does consider that to be an equitable solution in this case.

CFO SINK: Governor. Page 41

8	GOVERNOR CRIST: CFO Sink.
9	CFO SINK: Mike, how did it come about that this
10	particular Perico Bay parcel got in the mix? Is it
11	something that you had identified that
12	MR. SOLE: Yes, ma'am. The Department identified
13	this as a possible area that we could get value in
14	trade for as part of this settlement.
15	CFO SINK: Okay. Thank you.
16	GOVERNOR CRIST: Commissioner.
17	COMMISSIONER BRONSON: Governor, yes.
18	GOVERNOR CRIST: Get in this thing.
19	COMMISSIONER BRONSON: The original picture and
20	I'm having a little problem here tying to figure out,
21	on one I see this little island sitting off the side
22	here, and I'm trying to figure out how that water flows
23	in and out during tide and whether or not there was
24	some erosion of water coming around that.
25	It appears the island was much bigger at one time,
	ACCURATE STENOTYPE REPORTERS, INC.
	45
1	and now you're left with a strip of trees. I would
2	assume mangos. Not mangos.
3	GOVERNOR CRIST: Mangrove?
4	COMMISSIONER BRONSON: Mangroves. I've got fruit
5	on the brain instead of
б	GOVERNOR CRIST: The Commissioner is hungry.
7	COMMISSIONER BRONSON: But I was trying to get a
8	picture of what the original title of that property

9 looked like as far as a surveyor's description of that 10 property. Was the red area, the one you have in red 11 now, was it on the original property description as 12 being non-submerged land at one time? 13 MR. SOLE: Give me a second, Commissioner. COMMISSIONER BRONSON: Well, and I'll tell you 14 15 why, Governor, just so you'll know why I'm bringing 16 this up -- and I do -- as you know, I'm a historian of 17 sorts myself. And I've gone to lakes where I couldn't 18 figure out why I was seeing things in dry times that basically should not have been there, except only to 19 20 find out that the lake may have been three or four 21 hundred yards further out at one time, and over years 22 all of that action of the water and the storms and so 23 forth have eroded areas.

And I do know, I remember -- and I believe you were in the Senate at the time that we did this. We

ACCURATE STENOTYPE REPORTERS, INC.

46

voted on some armoring just so we didn't have people losing huge amounts of property and washing out a lot of detrital material back out into the waterway. So we did approve that as a matter of law.

5 And I would assume, my question about how much 6 action, wave action and water action do you get on 7 rising and falling tide, as to whether that part 8 flushed away that they say was originally there but now 9 is not.

10

Now, the gentleman before said that in the latest Page 43

11	pictures, at the time of this property being bought, it
12	wasn't there. So it had to if it was there, it was
13	there some time ago. And it would have to show up
14	somewhere on a description, a legal description by a
15	surveyor as to how many acres and where that property
16	was, if it really was above water at one time. And
17	that's what I'm trying to figure out.
18	If it was above water and it was lost, I tend to
19	want to lean toward going ahead with this. If it's
20	never been above water, which means it was submerged
21	land, that makes a big difference.
22	MR. SOLE: Commissioner, what I've put on the
23	screen for you is a mean high water line survey plat
24	locating the properties. These are the three
25	properties that are subject to this item. You can see
	ACCURATE STENOTYPE REPORTERS, INC. 47
1	
1 2	47
	47 the seawall that's superimposed on the adjacent
2	47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high
2 3	47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high water line. I'm trying to get the date on this.
2 3 4	47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high water line. I'm trying to get the date on this. UNIDENTIFIED SPEAKER: 1927.
2 3 4 5	47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high water line. I'm trying to get the date on this. UNIDENTIFIED SPEAKER: 1927. MR. SOLE: Say again.
2 3 4 5 6	47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high water line. I'm trying to get the date on this. UNIDENTIFIED SPEAKER: 1927. MR. SOLE: Say again. UNIDENTIFIED SPEAKER: 1927.
2 3 4 5 6 7	47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high water line. I'm trying to get the date on this. UNIDENTIFIED SPEAKER: 1927. MR. SOLE: Say again. UNIDENTIFIED SPEAKER: 1927. MR. SOLE: So this is even though the the
2 3 4 5 6 7 8	<pre>47 the seawall that's superimposed on the adjacent parcel's location, as well as the existing mean high water line. I'm trying to get the date on this. UNIDENTIFIED SPEAKER: 1927. MR. SOLE: Say again. UNIDENTIFIED SPEAKER: 1927. MR. SOLE: So this is even though the the 1927 is the original plat. The four excuse me.</pre>

12 You can see that the condition today, here is the 13 drawing of the proposed condition. Here is the seawall 14 on the adjacent property, the existing mean high water 15 line and the connection between the two armoring structures being proposed by the petitioners. Does 16 17 that help, Commissioner? COMMISSIONER BRONSON: I think so. 18 19 GOVERNOR CRIST: Any other questions? 20 MR. HYDE: May I respond briefly at some point? GOVERNOR CRIST: Briefly. General, did you have a 21 22 question? Yes, sir. MR. HYDE: I'd like to point out a few things 23 24 about this particular piece of property, this area here, with which I'm very familiar. I've been going 25

ACCURATE STENOTYPE REPORTERS, INC.

48

down to Longboat Key since I was a child, literally,
 and I'm very familiar, from walking this area all my
 life, and I just went there a couple of weeks ago.

This area has been gradually filling in over time as Beer Can Island wraps around. This area has been getting shallower. Seagrass beds are expanding. This area where you see the seagrasses and the sandbar, which I think it is here, plus this area out here, didn't exist there 20 years ago.

10 This area is gradually filling in. This is a 11 bayou back to the west. There is no opening to the 12 Gulf of Mexico. So whatever tidal flow comes in from 13 this area and goes back out, there's not a lot of Page 45

14	scouring that occurs. It's a very small tidal shift
15	that occurs in this area. And I would suggest to you,
16	if anything, this area is getting gradually shallower
17	over time, that there is not erosion occurring.
18	And I would emphasize to you again something I
19	mentioned earlier. This is a survey from 1959 which
20	shows the same area. Again, this is the north/south
21	axis here. The property begins right in this area
22	here. And as you can see, this is the mean high water
23	line in 1959, and it curves right back in here, and
24	it's almost completely congruous with what Secretary
25	Sole showed you with the 1985 survey.

ACCURATE STENOTYPE REPORTERS, INC.

49

1 So this condition has been here for many, many 2 years, more than half a century. And this condition, 3 by the way, predated any of the construction of the 4 seawalls, so I don't think you can blame the seawalls 5 on this particular set of circumstances where the mean 6 high water line has already largely intruded into these 7 remnants.

8 GOVERNOR CRIST: General.

9 ATTORNEY GENERAL McCOLLUM: I do have a question.
10 GOVERNOR CRIST: Sure.

11 ATTORNEY GENERAL McCOLLUM: First of all, the plat 12 that you showed us a minute ago from 1927 would 13 indicate that there was a lot that did go all the way 14 out beyond where the mean high water mark is here now.

TRANS0313.txt 15 But there's no evidence, from just looking at that, 16 other than the fact that they chose to plat it, that 17 that was high and dry at that point in time, in 1927, 18 that I could determine from looking at it. Is there? 19 MR. SOLE: General, I apologize. I did not leave 20 the plat up sufficiently to give you and point out that 21 this was actually a mean high water line by record plat 22 survey. 23 ATTORNEY GENERAL McCOLLUM: In 1927, that outside 24 line was --MR. SOLE: Yes, sir. This is identified on this 25

ACCURATE STENOTYPE REPORTERS, INC.

50

1 as the mean high water line.

ATTORNEY GENERAL McCOLLUM: In other words, back
then, the area of dispute would have been in -- on high
dry ground.

MR. SOLE: Correct.

5

COMMISSIONER BRONSON: If I could, Governor, then 6 to follow up with the General's question, my original 7 question to you was, what was the original plat of land 8 9 that was sold and subsequently, down through the years, 10 was resold with the same identifying marker for that 11 property, which would have included the land that we're 12 talking about? It would have been high dry land originally and was sold as part of the property title 13 as if it was still above water. Isn't that correct? 14 15 MR. SOLE: Well, let me -- before I answer incorrectly, Commissioner, let me ask Mr. Richard 16 Page 47

	TRANS0313.txt
17	Brightman, who represents the Sabas, to better answer
18	that question.
19	MR. BRIGHTMAN: Governor, members of the Board of
20	Trustees, Richard Brightman from Hopping, Green & Sams.
21	I represent the Sabas. The answer to the question is
22	the deeds refer to the plat that is shown there. Lot
23	number such and such of plat such and such is the legal
24	description in the deed.
25	So you're correct. The plat showed the mean high
	ACCURATE STENOTYPE REPORTERS, INC. 51
1	water line in 1927, and through the chain of title,
2	after all these years, the deeds, the legal
3	descriptions still refer to that plat. Obviously the
4	shoreline has changed over the years.
4 5	shoreline has changed over the years. ATTORNEY GENERAL McCOLLUM: One follow-up
5	ATTORNEY GENERAL McCOLLUM: One follow-up
5 6	ATTORNEY GENERAL McCOLLUM: One follow-up question.
5 6 7	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please.
5 6 7 8	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into
5 6 7 8 9	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into litigation further, in other words, let's assume that
5 6 7 8 9 10	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into litigation further, in other words, let's assume that we reject this today.
5 6 7 8 9 10 11	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into litigation further, in other words, let's assume that we reject this today. MR. SOLE: Yes, sir.
5 6 7 8 9 10 11 12	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into litigation further, in other words, let's assume that we reject this today. MR. SOLE: Yes, sir. ATTORNEY GENERAL McCOLLUM: Where are we in the
5 6 7 8 9 10 11 12 13	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into litigation further, in other words, let's assume that we reject this today. MR. SOLE: Yes, sir. ATTORNEY GENERAL McCOLLUM: Where are we in the litigation now? What happens next? What's the time
5 6 7 8 9 10 11 12 13 14	ATTORNEY GENERAL McCOLLUM: One follow-up question. GOVERNOR CRIST: General, please. ATTORNEY GENERAL McCOLLUM: If we go into litigation further, in other words, let's assume that we reject this today. MR. SOLE: Yes, sir. ATTORNEY GENERAL McCOLLUM: Where are we in the litigation now? What happens next? What's the time frame? What's the cost to the State to pursue this?

TRANS0313.txt 18 in this case. 19 ATTORNEY GENERAL McCOLLUM: So we have an appeal 20 going on right now. That's the status we're in at the 21 present time. 22 MR. SOLE: Yes, sir. 23 ATTORNEY GENERAL McCOLLUM: And who won in the 24 lower court? 25 MR. SOLE: The Board of Trustees won in the lower

ACCURATE STENOTYPE REPORTERS, INC.

52

1 court. 2 ATTORNEY GENERAL McCOLLUM: So we won in the lower court. And if we prevail on the appeal, then --3 MR. SOLE: The issue is resolved. 4 ATTORNEY GENERAL McCOLLUM: The issue is resolved 5 in favor of the State, meaning that they don't get --6 the Sabas don't get their way on this. 7 8 MR. SOLE: That's correct. Governor --9 GOVERNOR CRIST: Do you recommend to us, though, 10 that we enter into this settlement? And if so, what's the most compelling reason? 11 12 MR. SOLE: The most compelling reason is a 13 condition like this throughout the state, our rules 14 actually provide for what I'll call a 15 closing-of-the-gap provision in which -- and if you 16 look at two armoring structures --17 GOVERNOR CRIST: Two what? 18 MR. SOLE: If you look at the two armoring 19 structures --Page 49

20	GOVERNOR CRIST: What does that mean?
21	MR. SOLE: The bulkheads, the seawall.
22	GOVERNOR CRIST: Mike, you're speaking in
23	governmentese. Seawalls. Thank you. Armoring
24	structures.
25	MR. SOLE: If you look at the two seawalls, the

ACCURATE STENOTYPE REPORTERS, INC.

53

provisions of the Board of Trustees rules do actually provide for the potential to connect the terminal ends of those seawalls, to close the gap between those seawalls, because it is a common coastal engineering aspect that in between those structures you're going to exacerbate or increase erosional stresses. It's just wave and water action that's going to cause that.

8 GOVERNOR CRIST: And the settlement would provide9 for that armored structure.

10 MR. SOLE: The settlement provides for -- the 11 reason why the Department, on behalf of the Board of 12 Trustees, did not originally approve that request is 13 there is a small gap -- I think it's about a foot -- of 14 armoring on this area that would actually preclude us 15 implementing the rule originally as written.

16 It is something that I would say is probably a 17 common sense question, whether we applied appropriate 18 common sense in the original decision, because it 19 really is, I think, just one foot that disconnects the 20 adjacent armoring.

21 Otherwise, normally, this project would have 22 probably, under existing rule, been allowed to -- and 23 I'll use the term -- close the gap of the two armoring 24 structures in a very straight-line fashion, which is 25 exactly what is being proposed in this settlement

ACCURATE STENOTYPE REPORTERS, INC.

54

1 agreement. 2 COMMISSIONER BRONSON: Governor, one more 3 question, please. GOVERNOR CRIST: Sure, of course. 4 COMMISSIONER BRONSON: For the last -- maybe this 5 is the distinct question I need to ask you and I should б 7 have asked you from the beginning. The piece of 8 property in question which is under the red triangular 9 area, that land that's under water right now, is that 10 land submerged land that belongs to the State of 11 Florida or is that land that under the plat says 12 belongs to the landholder? 13 MR. SOLE: I understand the question, 14 Commissioner. The land both in the blue triangle and 15 the red triangle under the plat identify it to belong 16 to the petitioners, the Saba and Saba Trust. 17 COMMISSIONER BRONSON: Governor, I move that we 18 accept DEP's proposal. 19 CFO SINK: I second.

20GOVERNOR CRIST: Is there any objection? Show it21approved. Thank you. That was very interesting.

22 MR. SOLE: The next item, Item Number 3, requests Page 51

23	modifications of deed restrictions for two Board of
24	Trustees deeds to Palm Beach County, to further allow
25	the property be used for municipal well sites and

ACCURATE STENOTYPE REPORTERS, INC.

55

utility lines. 1 This property was conveyed by the Board of 2 3 Trustees in 1939 to Palm Beach County for use as a park. Unfortunately, as part of that, it did not allow 4 5 for the provisions of utility services, or in this case the City of Lake Worth has requested to install 6 7 municipal supply wells. 8 And the good news is these wells happen to be to the Floridan Aquifer, which is an alternative water 9 10 supply. So it's very consistent with the State's water 11 resources plan. 12 GOVERNOR CRIST: Is there a motion on 3? 13 ATTORNEY GENERAL McCOLLUM: So moved. 14 COMMISSIONER BRONSON: Second. 15 GOVERNOR CRIST: Moved and seconded. Show it 16 approved without objection. Item 4. 17 MR. SOLE: Thank you. Item 4, we're requesting approval of the articles of incorporation and bylaws 18 19 for Babcock Ranch, Incorporated. This is a nonprofit 20 organization to manage the Babcock Ranch in Charlotte and Lee Counties. 21 22 The nine-member board held its initial meeting on February 23rd, 2007, at the Edison College and elected 23

24	TRANS0313.txt a chairperson, Mr. Sandy Safley, a vice-chair,
25	Dr. Hilary Swain, and a treasurer, Mr. Manley Fuller.
	ACCURATE STENOTYPE REPORTERS, INC.
	ACCORATE STENOTIFE REPORTERS, INC. 56
1	The board then voted on and adopted the articles of
2	incorporation and bylaws as provided in Florida
3	Statute.
4	COMMISSIONER BRONSON: Motion on Item 4.
5	GOVERNOR CRIST: Is there a second?
б	CFO SINK: Second.
7	GOVERNOR CRIST: Moved and seconded. Show it
8	approved. Mr. Secretary, thank you.
9	MR. SOLE: Governor, Cabinet, thank you.
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	Page 53
	2

# ACCURATE STENOTYPE REPORTERS, INC.

57

1	GOVERNOR CRIST: State Board of Administration.
2	Coleman.
3	MR. STIPANOVICH: Good morning, Governor and
4	members.
5	GOVERNOR CRIST: Morning, Coleman.
б	MR. STIPANOVICH: Item Number 1 is request for
7	approval of the minutes of the February 13, 2007
8	meeting.
9	CFO SINK: Move approval.
10	GOVERNOR CRIST: Is there a second? Is there a
11	second on the minutes?
12	ATTORNEY GENERAL McCOLLUM: Second.
13	GOVERNOR CRIST: Moved and seconded. Show the
14	minutes approved.
15	MR. STIPANOVICH: Item Number 2 is request for
16	approval of fiscal sufficiency of an amount not
17	exceeding 98 million State of Florida Department of
18	Management Services Florida Facilities Pool Revenue
19	Bonds.
20	ATTORNEY GENERAL McCOLLUM: So move.
21	CFO SINK: Second.
22	GOVERNOR CRIST: Moved and seconded. Show Item 2
23	approved without objection. Item 3.
24	MR. STIPANOVICH: Item 3 is the request for
25	approval of fiscal sufficiency of an amount not

ACCURATE STENOTYPE REPORTERS, INC. Page 54  $\,$ 

1 exceeding 49 million State of Florida Department of 2 Transportation Alligator Alley Revenue Refunding Bonds. 3 ATTORNEY GENERAL McCOLLUM: Move it. CFO SINK: Second. 4 GOVERNOR CRIST: Moved and seconded. Item 3, show 5 it approved without objection. 6 7 Before we conclude the meeting, I understand that 8 a recent Standard & Poors report has ranked Florida's pension fund as number one in America? 9 10 Congratulations. 11 MR. STIPANOVICH: That's correct, Governor. They did a survey of states in the nation. And based on 12 funded ratio, which is really what we're all about --13 14 and that is paying our future liabilities and having 15 the money to do so -- we were identified as being 16 number one in the country. 17 And it's quite a -- considering that the mean of 18 states' funding status is somewhere around about 83 19 percent and we're at 107 percent, I think you've got a 20 lot to be proud of. 21 GOVERNOR CRIST: Well, we're proud of your work 22 and your team. Thank you very much, Coleman. 23 MR. STIPANOVICH: Governor, thank you very much. 24 On behalf of the staff, first of all, thank you for the 25 compliment and the recognition. But most of the credit

ACCURATE STENOTYPE REPORTERS, INC.

59

1	goes to you, the trustees of the State Board of
2	Administration.
3	Without the leadership from you three trustees,
4	this wouldn't be possible. You all set policy, and
5	it's policy that is our guiding light as to how we
б	conduct ourselves and make our investment decisions.
7	And you-all are famous for always acting solely in the
8	best interest of the 970,000 members of the Florida
9	Retirement System.
10	And we don't get into political agendas and social
11	agendas and these kind of things that detract from good
12	investment performance. So it's your leadership, and
13	we want to thank you for your leadership. And we're
14	proud to serve you.
15	GOVERNOR CRIST: Thank you, sir. And we are
16	adjourned.
17	(Whereupon, the proceedings were concluded at
18	10:40 a.m.)
19	
20	
21	
22	
23	
24	
25	
	ACCURATE STENOTYPE REPORTERS, INC.

60

2	TRANS0313.txt CERTIFICATE OF REPORTER
3	
4	STATE OF FLORIDA )
5	COUNTY OF LEON )
6	
7	I, Jo Langston, Registered Professional Reporter,
8	do hereby certify that the foregoing pages 1 through 59,
9	both inclusive, comprise a true and correct transcript of
10	the proceeding; that said proceeding was taken by me
11	stenographically and transcribed by me as it now appears;
12	that I am not a relative or employee or attorney or counsel
13	of the parties, or a relative or employee of such attorney
14	or counsel, nor am I interested in this proceeding or its
15	outcome.
16	IN WITNESS WHEREOF, I have hereunto set my hand
17	this 30th day of March, 2007.
18	
19	
20	
21	
22	JO LANGSTON
23	Registered Professional Reporter
24	
25	

ACCURATE STENOTYPE REPORTERS, INC.