#### THE CABINET

#### STATE OF FLORIDA

Representing:

FINANCIAL SERVICES COMMISSION, OFFICE OF INSURANCE REGULATION

STATE BOARD OF ADMINISTRATION

The above agencies came to be heard before THE FLORIDA CABINET, Honorable Governor Bush presiding, in the Cabinet Meeting Room, LL-03, The Capitol, Tallahassee, Florida, on Tuesday, March 16, 2006, commencing at approximately 9:15 a.m.

Reported by:

MARY ALLEN NEEL Registered Professional Reporter Notary Public

ACCURATE STENOTYPE REPORTERS, INC. 2894 REMINGTON GREEN LANE TALLAHASSEE, FLORIDA 32308 (850)878-2221

## APPEARANCES:

Representing the Florida Cabinet:

JEB BUSH Governor

CHARLES H. BRONSON Commissioner of Agriculture

CHARLIE CRIST Attorney General

TOM GALLAGHER Chief Financial Officer

\* \* \*

## INDEX

# FINANCIAL SERVICES COMMISSION, INSURANCE REGULATION (Presented by KEVIN McCARTY)

## STATE BOARD OF ADMINISTRATION (Presented by Coleman Stipanovich)

ITEM	ACTION	PAGE
1 2	Approved Approved	26 26
CERTIFICATE OF REPORTE	R	27

1	PROCEEDINGS
2	(The agenda items commenced at 9:35 a.m.)
3	GOVERNOR BUSH: All right. The Financial
4	Services Commission, Office of Insurance
5	Regulation. Butterbean, how are you doing?
6	MR. McCARTY: Good morning, Governor and
7	Members of the Cabinet.
8	CFO GALLAGHER: Motion on the minutes of
9	January 11th.
10	ATTORNEY GENERAL CRIST: Second.
11	GOVERNOR BUSH: There's a motion and a
12	second. Without objection, Item 1 passes.
13	Item 2.
14	MR. McCARTY: Item 2 is a request to publish
15	Rule 690-125.003 relating to an unfair trade
16	practice. This proposed rule makes it an unfair
17	trade practice for an insurance company to
18	unfairly discriminate against people who travel
19	outside the United States by increasing rates or
20	refusing to offer coverage unless the insurer can
21	demonstrate an actuarial justification as to why
22	the travel has an adverse effect on the
23	applicant's health or life expectancy.
24	CFO GALLAGHER: Motion on 2.
25	ATTORNEY GENERAL CRIST: Second.

1	GOVERNOR BUSH: There's a motion and a
2	second. Without objection, the item passes.
3	MR. McCARTY: Item number 3 is adoption of
4	amendments to Rule 690-138 relating to financial,
5	rate, and market conduct examination. The
6	proposed amendment adopts the policies and
7	procedures for reimbursement of expenses for
8	CFO GALLAGHER: Motion on 3.
9	MR. McCARTY: market examinations.
10	ATTORNEY GENERAL CRIST: Second.
11	GOVERNOR BUSH: There's a motion and a
12	second. Without objection, the item passes.
13	Kevin, if we could pause here for a second.
14	(Discussion of non-agenda matter.)
15	GOVERNOR BUSH: Item 3 no, 4. What item
16	are we on, Kevin?
17	MR. McCARTY: We're on item number 4,
18	Governor.
19	GOVERNOR BUSH: All right. Item 4.
20	MR. McCARTY: Repeals Rule 690-154 regarding
21	initial notice and adoption of amendments to Rule
22	690-154.304, 5, and 6, Notice of Occurrence of
23	Qualifying Event, Election and Premium Notice.
24	Essentially, this rule makes conforming changes
25	to our current rule regarding changes to

statutory language made in Senate Bill 811 from 1 the legislative session last year. 2 CFO GALLAGHER: Motion on 4. 3 4 ATTORNEY GENERAL CRIST: Second. 5 GOVERNOR BUSH: There's a motion and a 6 second. Without objection, the item passes. 7 MR. McCARTY: Item number 5 is adoption of 8 amendments to Rule 690-164, Application of the 9 Valuation of Life Insurance Policies. This amendment provides for guidance to insurance 10 11 companies to ensure that they have adequate 12 reserves to cover claims and providing directions 13 on how the accounting procedure is to be 14 followed. 15 CFO GALLAGHER: Motion on 5. COMMISSIONER BRONSON: Second. 16 GOVERNOR BUSH: There's a motion and a 17 18 second. Without objection, the items passes. MR. McCARTY: Item number 6 is adoption of a 19 20 new rule providing for residential property insurance checklists and disclosures. This rule 21 22 adopts a comprehensive checklist to provide policyholders a list of coverage that we offer to 23 24 the policyholders. This will prevent the problem 25 that occurred in 2004 in terms of the confusion

to the policyholder as to what was covered and
 also provides a very clear disclosure regarding
 their deductible.

4 COMMISSIONER BRONSON: Motion on 5. 5 CFO GALLAGHER: On this I want to just make 6 a comment. After the 2004 storms, I had the 7 opportunity to host six town hall meetings all 8 over the state, and probably hands down, the 9 storm victims said what they really wanted, and that was a clear disclosure on exactly what their 10 deductibles were, because many of them didn't 11 12 realize that they had a deductible that was a 13 percentage of the value of their home and the 14 policy as opposed to a percentage of the value of 15 the loss.

So this committee that Kevin took on that we 16 got the Legislature to establish was to provide 17 18 the homeowners with a simple, easy-to-understand checklist so they'll know exactly what the 19 20 coverage is in their policies, and it outlines 21 the discounts available to property owners when 22 in fact they do things that mitigate damage from hurricanes. 23

And also, that working group did a good job putting this checklist together, and this

implements that, and I thank you all for what you
 did, Kevin.

MR. McCARTY: Incidentally, in the aftermath of Rita and Katrina, a number of people in the Gulf States were not aware that they didn't have flood insurance. And this particular disclosure is now a national a blueprint that is going to be adopted nationally for providing information to consumers.

10CFO GALLAGHER: As usual, we're out there11ahead of many other states on these issues.

12 MR. McCARTY: We try to be.

13 All right. Number 7 --

14 GOVERNOR BUSH: We ought to be. Did we have 15 a motion on 6?

16 MR. McCARTY: Oh, I'm sorry.

17 CFO GALLAGHER: Motion on 6.

18 COMMISSIONER BRONSON: Second.

19 GOVERNOR BUSH: There's a motion and a

20 second. Without objection, Item 6 passes.

21 MR. McCARTY: Item number 7 is adoption of 22 amendments to Rule 690-203.204, filing for 23 approval of discount medical plan organizations. 24 This provides guidelines for how to make a filing 25 for the group policy.

CFO GALLAGHER: Let me ask you a question, 1 Kevin. Are these discount advertising policies 2 required to have in big letters on them that this 3 4 is not health insurance? 5 MR. McCARTY: Absolutely. 6 CFO GALLAGHER: Because we just had a just 7 horrible problem. Someone had Blue Cross/Blue 8 Shield, and they switched to what they thought was a less expensive insurer, and it ended up 9 being a discount card and, you know, a member of 10 the family ended up with cancer. And now, of 11 12 course, they're going to get, if it ever happens, 13 a discount on hundreds of thousands of dollars 14 probably of medical bills. And the bottom line 15 is, that's a big difference from having the health insurance coverage that they would have 16 had, which would have moved into the major 17 18 medical part. So I just want to make sure that we do anything we can to let people know this is 19 20 not health insurance.

21 MR. McCARTY: Yes. And the campaign to 22 verify before you buy has really been very 23 successful in terms of informing the consumers to 24 call your department to determine whether or not 25 they actually are getting credible insurance

coverage. But the enactment of this legislation provided the regulatory framework, I think, that effectively removed that as a major problem. We still have to be vigilant to ensure consumers are buying real insurance and not fake insurance or discount plans.

7 COMMISSIONER BRONSON: Governor, if I could 8 ask a question too. And this kind of goes back to 6 probably more so than 7, but the Governor 9 and the Legislature, everybody, the Cabinet, 10 everybody is trying to get the people of this 11 12 state to on their own go out and be ready for 13 these hurricanes, be prepared, some personal 14 responsibility, if you will.

15 Are we also working with the insurance companies that if someone is repairing their home 16 17 and fixes it up tighter than it was before, with 18 more strap tie-downs, those types of things, that we're working with them on insurance coverage so 19 20 that their own personal responsibility will 21 benefit them for two reasons: One, their home 22 may not get torn up quite as bad; and number two, it won't be so bad on their insurance premiums 23 24 with that? Are we working with them on those issues? 25

CFO GALLAGHER: There are discounts
 available.

MR. McCARTY: Absolutely, Commissioner. 3 We 4 have three basic programs. We offer a building 5 code enforcement grading scale which allows 6 consumers to retrofit their homes and take 7 advantage of the discounts that are available 8 there. We also have a mitigation program that provides for hurricane mitigations, for shutters 9 and other things. So we've been really working 10 11 hard with the Legislature and the leadership of Governor Bush to provide economic incentives in 12 13 the right places to provide for safe homes.

14 GOVERNOR BUSH: I think it's going to be hopefully -- in our budget request, a version of 15 it, we proposed \$50 million for lower income 16 17 people to be able to harden their homes. The 18 Legislature is looking at doing an endowment which would yield perhaps the same result, but 19 20 probably a smaller amount on an annual basis than 21 what I think -- we ought to be doing a dramatic 22 program, in my opinion, for this.

And then the other thing is, I think the
bill that's moving in both the House and the
Senate has this rating concept. It would be

emphasized more that you could get discounts on 1 your insurance premiums if you move from -- I 2 don't know. In the House and Senate, both of 3 4 them have it in their bills where --5 MR. McCARTY: Yes. GOVERNOR BUSH: -- it's 1 through 5? Every 6 7 property would be rated. If you're low rated, 8 you would harden your home in a variety of 9 different ways. You go up from 5 to 3, and because of that, you get a discount. 10 MR. McCARTY: Right. 11 12 GOVERNOR BUSH: Which I think is absolutely 13 essentially. Plus people that own homes with the 14 current building code should get a lower insurance rate if we know for a fact that the 15 damage that's going to be done to their neighbor 16 17 is going to be far greater because it's an older 18 home. We've got to realize that our building code is the key to our long-term success. We 19 20 have to constantly be reminded of that. 21 CFO GALLAGHER: Well, we all saw in the 22 hurricanes those built to code and those that weren't and the difference. They can look 23 24 exactly the same, except one gets torn up and the other doesn't. 25

GOVERNOR BUSH: Yes.

2 CFO GALLAGHER: And I know there's some talk about having a \$100 million fund that would be 3 4 zero interest loans that people could get to fix 5 their homes in order to protect their homes and 6 to get lower insurance, and we're certainly in 7 support of that. 8 GOVERNOR BUSH: That's a good idea. 9 CFO GALLAGHER: I'll move Item 7. 10 ATTORNEY GENERAL CRIST: Second. GOVERNOR BUSH: St. Pete, you better be 11 12 ready. You're the only place that hasn't been hit yet. Well, you've been hit. You just --13 14 CFO GALLAGHER: You haven't been whacked. 15 GOVERNOR BUSH: You've been hit by wind damage. If you live on the water, there has been 16 some damage, but --17 18 MR. McCARTY: Yes. In reference to the building code grading scale, the building 19 20 evaluation, I think it's a good idea, because 21 when homeowners go to buy a home, they look at 22 how close they are to shopping and how good the schools are, and we want to inject into the 23 24 decision matrix how safe their home is. 25 GOVERNOR BUSH: Exactly.

1	MR. McCARTY: And not only just for the fact
2	that they might get lower insurance premiums, but
3	after what we've seen after Hurricane Katrina,
4	what would these people give to be back in their
5	homes today that are scattered all over the
6	country. So I think it's an important part of
7	the whole
8	GOVERNOR BUSH: All right. Is there a
9	motion?
10	CFO GALLAGHER: Motion.
11	COMMISSIONER BRONSON: Second.
12	GOVERNOR BUSH: And a second. Without
13	objection, the item passes.
14	MR. McCARTY: Item number 8 is the repeal of
15	Rule Chapter 690-211 concerning insurance
16	representatives. This removes a duplicative
17	rule.
18	CFO GALLAGHER: Motion on 8.
19	ATTORNEY GENERAL CRIST: Second.
20	GOVERNOR BUSH: There's a motion and a
21	second. Without objection, the item passes.
22	MR. McCARTY: Item 9, Governor, is a
23	presentation to the Financial Services Commission
24	of a resolution for supporting a national
25	comprehensive insurance program for catastrophes.

CFO GALLAGHER: Governor, following the 1 2 devastation of Hurricane Andrew back in 1992, the property insurance market basically collapsed. 3 4 Insurers were leaving, and policyholders really 5 had nowhere to turn. We were notified back then 6 in the Insurance Department that a million and a 7 half people were not going to be renewed, and 8 there were no companies writing any policies, so we had a tremendous problem. 9

We took some real historic steps to respond 10 to that crisis, including creating the insurer of 11 last resort, establishing the Hurricane 12 13 Catastrophic Fund. And the bottom line is that 14 the cat fund has been integral in keeping capital 15 here in Florida and tracking new capital, to have some competition and to make coverage available 16 and affordable. 17

18 Back in the '90s, we could see that the idea really needed to be replicated nationally, and I 19 20 went to Congress and testified about having a 21 national cat fund back then. And now, of course, 22 10 years later, we even see more than ever, after 23 Florida in a 15-month period got \$30 billion plus 24 insurance damage, and that's not counting the 25 damage that people paid for themselves because of

their deductible or what was not insured. And so we see old Max Mayfield, our friend down there at the Miami Hurricane Center, isn't helping much, because he's telling us all we've got 10 or 20 years of these storms.

6 But what also we have to look at is across 7 the country, with earthquakes, tornados, floods, 8 wildfires, storms, hurricanes, and other natural disasters that have happened all over the 9 country, we've had 115 major disaster 10 11 declarations in 31 states in the past two years. So, you know, we all recognize what happens here 12 13 in Florida because we're living here, but we 14 don't realize that there has been 115 major 15 disaster declarations across the country, and 31 other states had problems. We, of course, know 16 17 about Texas and Louisiana and Mississippi and Alabama because they're close to us, but there's 18 a whole lot of other states that have had 19 20 problems also.

21 So we know that the Florida Cat Fund has 22 really been the cornerstone of our insurance 23 market, but it has its limitations. As we had a 24 report a couple of weeks ago, it had \$6 billion 25 in cash built up. It is now down to zero and has

put us in a position where we may have to issue 1 bonds. Last November we brought forward a lot of 2 proposals to strengthen our insurance markets, 3 4 and part of those is to have a national 5 catastrophic fund. 6 So what we're asking today is that we endorse that here in the Cabinet. I know that 7 8 you've been to Congress talking about this 9 particular issue. Our cat fund needs a backup with a national cat fund. And we know -- Kevin 10 can give us a report on, you know, what has been 11 12 happening around the rest of the country. 13 We know that we have a personal 14 responsibility to protect our homes and things 15 like that, but at the same time, we also need to make sure that the risk bearing entities that are 16 willing to write business have a place to back it 17 18 up. In the national, or I guess the 19 20 international reinsurance market, because of the 21 huge losses that they took in the last two years, 22 we see a 50 percent increase in the cost for reinsurance for our insurers in Florida and a 23 24 third less available for the insurers in Florida,

25 which means that many of them are going to be

1 forced to non-renew policies because they don't
2 have the coverage to cover the policies if they
3 would have a problem.

I know Kevin that has been working very
diligently with the other insurance commissioners
across the country, and maybe he could tell us
what has been happening among those. I remember
back when it was only Andrew, the rest of them
didn't have a lot of interest in helping us.
Maybe that has changed.

MR. McCARTY: Well, it's interesting. Back 11 12 in Andrew and Iniki and the earthquake at 13 Northridge, most Americans believed that was one 14 of the prices to live in paradise, that this was 15 really a problem for living in Hawaii, California, and Florida, when in fact we know 16 that 49 of 50 states have a moderate to severe 17 18 risk of a catastrophic event. Clearly, the --GOVERNOR BUSH: Which state doesn't? 19 20 MR. McCARTY: Well, it has a risk of flood, but the state that doesn't is North Dakota. 21 22 There's not a whole lot of population there 23 anyway. 24 GOVERNOR BUSH: It's a great state, though. 25 MR. McCARTY: It is a beautiful state.

GOVERNOR BUSH: You're not going to get me 1 to say anything bad, because the last time I did 2 that was about six years ago, and I had to go on 3 4 talk radio and apologize to Pierre or someplace. 5 MR. McCARTY: Well, last February as chair 6 of the NAIC working group and the C committee, we 7 have been working -- and property committee. We 8 have been working to develop a comprehensive 9 national plan. At the same time, I met with the insurance commissioners in a summit -- insurance 10 commissioners from California, Illinois, and New 11 York, and we co-sponsored a summit for bringing 12 13 in national experts and economists to look at --14 GOVERNOR BUSH: Where was that convention, 15 by the way? MR. McCARTY: That was in San Francisco, 16 17 Governor. 18 CFO GALLAGHER: But the last one was in 19 Orlando. 20 MR. McCARTY: Yes, the last one was in 21 Orlando. 22 GOVERNOR BUSH: I'm just trying to give him a hard time. 23 24 MR. McCARTY: You were successful, sir. 25 Anyhow, as a result of that meeting, we've

been -- Florida has been really taking these 1 basic ideas and shaping a national program, and 2 we're pleased to report that we're moving along 3 4 in the committee process. 5 We're also working together with the 6 National Coalition of Insurance Legislators, with 7 Steve Geller and Representative Eiland from 8 Texas, to come up with a comprehensive plan and jointly go forward with this. We're proceeding 9 through the process, and NCOIL and NAIC will 10 probably have that completed in the next couple 11 12 of weeks. But what I have for you today, in 13 14 recognition of the importance of the catastrophe 15 plan, I think it's important to note that what we're promoting here is not just a federal 16 backstop for the insurance industry. We know 17 18 that there's going to be a \$100 billion event, an earthquake in the New Madrid Fault or a hurricane 19 20 to hit one of the vulnerable areas in the 21 Northeast or the Southeast which would break the 22 insurance industry. But we also want to emphasize very important things like mitigation, 23 24 personal responsibility, maximizing the private sector, and really looking at this as a 25

comprehensive plan that encourages personal
 responsibility and maximizing international
 global reinsurance.

4 GOVERNOR BUSH: Kevin, I think the end 5 result would be that the FEMA allocations that 6 grow each year because of the number of disasters 7 and the values of property growing as well, and 8 our population, that should be reduced if we have a bill that encourages strong building codes, 9 encourages development outside of the danger 10 11 areas, requires personal responsibility, requires 12 a state cat fund. If you put all these things in that type of -- requires emergency response 13 14 capabilities that we proudly have and other 15 states are attempting to build. If you require those things, you're going to see a reduction in 16 FEMA allocations that will be outgoing, and 17 18 you're going to create stability in the insurance market. To me, this is essential. 19

20 One of the things -- you just mentioned all 21 those groups, but I didn't hear you mention the 22 NGA or the states that are interested in this. I 23 mean, it might make sense to hit that as well, to 24 have Schwarzenegger and Perry --

25 MR. McCARTY: I was going to ask you to make

a couple of phone calls, actually.

GOVERNOR BUSH: Well, one thing we can do is 2 to put together -- in the states where there's 3 4 broad support for a comprehensive approach like 5 this, we can encourage our delegations to be 6 supportive. We've done that on other issues. 7 MR. McCARTY: Yes. And I recently returned 8 from Washington and met with our congressional delegation about the national plan, and I'm 9 really pleased th at Congressman Foley has 10 sponsored HR 2668 with eight co-sponsors which 11 12 provides for tax-deferred reserves. The United

States is the only country in the world that doesn't allow insurance companies to accumulate reserves for catastrophic events. So that's also a key element to maximizing the private marketplace.

CFO GALLAGHER: If we had had a tax 18 exemption on catastrophic reserves, there would 19 20 have been \$20 billion sitting in the insurance 21 companies available to pay these claims of 2004 22 and 2005, and it would have made a tremendous difference in their willingness to stay active in 23 24 Florida. But because they get taxed on it, they don't keep the money there, and we end up with a 25

1 shortage --2 GOVERNOR BUSH: Is this a federal tax exemption? 3 4 CFO GALLAGHER: Yes. And I also want to 5 mention Congressman Jay Brown-Waite and 6 Congressman Clay Shaw, who are sponsoring 7 national cat fund legislation, which this 8 resolution is about. 9 GOVERNOR BUSH: Well, throw in Feeney. Feeney's got another one too. That's the 10 11 problem. 12 CFO GALLAGHER: Feeney's doing the --GOVERNOR BUSH: We've got too many bills. 13 CFO GALLAGHER: He's doing the catastrophic 14 15 savings account bill. 16 MR. McCARTY: Yes. Back to what you said before, though, Governor, in terms of local 17 18 preparedness. You know, the information that we've received as part of our task force 19 20 investigation is that 80 percent of the wind 21 damage from Katrina could have been prevented had the communities in the affected states had the 22 building codes that we have in effect in Florida. 23 24 So not only do you reduce the amount of FEMA 25 money going out --

1 GOVERNOR BUSH: Well, but there was huge 2 water --MR. McCARTY: Of the --3 4 GOVERNOR BUSH: Of the wind? 5 MR. McCARTY: Of the wind damage, right. 6 Clearly, the devastating effect of the storm 7 surge was the major contributing factor. 8 GOVERNOR BUSH: That's a little bit -- I'm 9 sure that's accurate, but it's a little bit of a -- it may be a little misleading, just because if 10 you go to the coast, the houses are like --11 12 MR. McCARTY: Off their foundations. 13 CFO GALLAGHER: Gone, totally. 14 GOVERNOR BUSH: And the wind would have 15 gotten them if the water hadn't gotten there first. I mean, it was brutal. 16 MR. McCARTY: And the last element is, as 17 18 Treasurer Gallagher has referred to, Congressman Feeney has sponsored HR 4836, which provides for 19 20 catastrophe savings accounts to allow individuals 21 to accumulate money to help them pay for 22 mitigation or for deductibles for --GOVERNOR BUSH: Is there a specific bill 23 24 that the insurance gnomes have all gathered up and support? 25

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1
                 MR. McCARTY: No, no. The insurance
             industry is kind of --
 2
                  GOVERNOR BUSH: I'm talking about the
 3
 4
             insurance regulators.
 5
                 MR. McCARTY: Well, we're about ready to get
 6
             to that point. We're a couple of weeks away.
 7
             We're finalizing that, like I said, and we're
 8
             working with NCOIL to hopefully get their support
 9
             too. But the framework, quite frankly, of the
            Brown-Waite/Clay Shaw bill is shaping up to be
10
            what the national bill that the National
11
12
             Association of Insurance Commissioners is really
             framing after.
13
14
                 GOVERNOR BUSH: Okay.
                 CFO GALLAGHER: I'll move the resolution.
15
                 COMMISSIONER BRONSON: Second.
16
                 GOVERNOR BUSH: There's a -- have you all
17
18
             seen the resolution?
                  CFO GALLAGHER: It's coming down to get
19
20
             signed.
21
                  GOVERNOR BUSH: There's a motion and a
             second. Without objection, the resolution shall
22
            be signed.
23
24
                  MR. McCARTY: Thank you, Governor. We have
             a similar resolution before the House and Senate.
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1	GOVERNOR BUSH: State Board of
2	Administration.
3	MR. STIPANOVICH: Item 1, approval of the
4	minutes.
5	CFO GALLAGHER: Motion on the minutes of
6	March 3rd.
7	ATTORNEY GENERAL CRIST: Second.
8	GOVERNOR BUSH: There's a motion and a
9	second. Without objection, the item passes.
10	MR. STIPANOVICH: Item 2, request to rescind
11	the fiscal determination in connection with the
12	issuance of an amount not exceeding $7-1/2$ million
13	tax-exempt Florida Housing Finance Corporation
14	multifamily mortgage revenue funds.
15	CFO GALLAGHER: Motion on 2.
16	ATTORNEY GENERAL CRIST: Second.
17	GOVERNOR BUSH: There's a motion and a
18	second. Without objection, the item passes.
19	MR. STIPANOVICH: Thank you, Governor.
20	GOVERNOR BUSH: Great article in the Wall
21	Street Journal, Coleman.
22	MR. STIPANOVICH: Yes, sir. Thank you,
23	Governor. Thank you, members.
24	(Proceedings concluded at 10:05 a.m.)
25	

1	CERTIFICATE OF REPORTER
2	
3	STATE OF FLORIDA:
4	COUNTY OF LEON:
5	I, MARY ALLEN NEEL, Registered Professional
6	Reporter, do hereby certify that the foregoing
7	proceedings were taken before me at the time and place
8	therein designated; that my shorthand notes were
9	thereafter translated under my supervision; and the
10	foregoing pages numbered 1 through 26 are a true and
11	correct record of the aforesaid proceedings.
12	I FURTHER CERTIFY that I am not a relative,
13	employee, attorney or counsel of any of the parties,
14	nor relative or employee of such attorney or counsel,
15	or financially interested in the foregoing action.
16	DATED THIS 20th day of March, 2006.
17	
18	
19	MARY ALLEN NEEL, RPR 2894-A Remington Green Lane
20	Tallahassee, Florida 32308 (850) 878-2221
21	(000) 070 2221
22	
23	
24	
25	