

**NOTICE OF INTENDED DECISION  
TO ENTER INTO A SINGLE SOURCE CONTRACT  
(PUR 7778)**

This Notice of Intended Decision to Enter into a Single Source Contract is posted in accordance with Section 287.057(3), Florida Statutes.

AGENCY: Florida Department of Revenue

TITLE: Unisoft International, Inc. d/b/a SMA Technologies; Op-con/ XPS Maintenance  
Short description of the commodity or service desired: Purchase maintenance service for the Department's Opcon/ XPS software system.

CONTACT

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Internal tracking number, if any: SS #18/19-27 AD

DMS Single Source number, if applicable:

**Date posted: April 18, 2019    Time posted: 5:00 PM ET**

Commodity or Contractual Service (commodity or United Nation Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):  
81112200, Software and Management Associates - extended maintenance plan for the Departments Opcon/xps software system. This plan will provide support, patches and upgrades for the Opcon/xps software system.

Requestor (division, bureau, office, individual, as appropriate):

Florida Department of Revenue

Information Services Program

Building 2

2450 Shumard Oak Blvd

Tallahassee, FL 32399

Performance and/or Design Requirements (intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, as appropriate):  
OPCON/XPS is DOR's automated batch job scheduling system for both General Taxes and Child Support Programs. DOROPCON schedules and runs jobs 24/7, replicating this data to DOROPCONDR in near real time to Atlanta. It is a multi-platform system which runs Windows, Unix, and SAP related jobs. Files are received from the IRS, DCF, HSMV, DEP, DBPR, Clerk of Courts, etc. An OPCON mechanism in place to trigger jobs to add to the scheduler, upon file detection from files received by State, Federal, and private agencies. DOROPCON and DOROPCONDR must be running at all times as to not interrupt the timing of updates to our databases. If the system shuts down, it will cause an interruption in service

for many of the Departments customers.

Intended Single Source:

Unisoft International, Inc. d/b/a SMA Technologies  
15333 JFK Boulevard, Suite 300  
Houson, TX. 77032

Price:

\$465,000.12

Justification for Single Source Purchase (what is necessary and unique about the commodity, contractual service, or source; steps taken to confirm unavailability of competition, as appropriate):

Without this maintenance, the Department would be unable to receive support and upgrades, providing a possibility of system failure. This is a proprietary software package, and it is only supported by SMA Technologies.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Damu Kuttikrishnan, CIO  
Stephanie Doran, Revenue Program Administrator  
Sarah Fixel, Contract Manager  
Michael Weyant, Procurement Manager

**Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.**