



MEMORANDUM

ADDENDUM NO. 1

Date: March 3, 2020
To: Proposers
From: Sheree Merting
Contractual Services Administrator
Florida's Turnpike Enterprise
Subject: DOT-ITN-20-8004-SM
SUNTRAX CONNECTED/AUTOMATED VEHICLE TEST FACILITY OPERATOR

Proposers and other interested parties are informed that the above referenced documents are hereby revised, changed and supplemented as set forth below:

1. Revised ITN Section 2.24.2, Section 6, Financial Approach (Page 14 of 25) to state that the Operator will pay Operation Fees to the Department during Period B, as per the Response to Question #45 in Group 2 of the Proposer Questions.

Please remove page 14 of 25 and replace it with the attached revised page 14 of 25, dated 3/3/20.

2. Revised Exhibit A, Scope of Work, Section 2.m (page 6 of 63) to remove "Operation Fees" from the Gross Revenues definition, as per the Response to Question #18 in Group 2 of the Proposer Questions.

Please remove page 6 of 63 and replace it with the attached revised page 6 of 63, dated 3/3/20.

3. Removed the Fiscal Year 19/20 Contract Payments line from Exhibit B, Method of Compensation (page 1 of 3) and added lines for Minimum Monthly Operation Fee Payments in Contract Year 2 in Exhibit B, Method of Compensation (page 2 of 3), as per the Response to Question #42 in Group 2 of the Proposer Questions.

Please remove Exhibit B, Method of Compensation, pages 1 through 3 and replace it with the attached revised Exhibit B, Method of Compensation, pages 1 through 3, dated 3/3/20.

4. Revised Exhibit C, Price Proposal, Instructions, Item #6 to remove stray text, as per the response to Question #41 in Group 2 of the Proposer Questions.

Please remove Exhibit C, Price Proposal Instructions, page 1 of 2 and replace it with the attached revised Exhibit C, Price Proposal Instructions, page 1 of 2, dated 3/3/20.

5. Revised Exhibit C, Price Proposal, Sheet 2, setting the Minimum Department-Required Monthly Operation Fee Payment in Contract Year 3 as \$25,000 per month, as per the Response to Question #42 in Group 2 of the Proposer Questions.

Please remove Exhibit C, Price Proposal, Sheet 2 and replace it with the attached revised Exhibit C, Price Proposal, Sheet 2, dated 3/3/20.

6. Revised Exhibit C, Price Proposal, Sheet 5 to allow the Operator to adjust labor rates in the outer Contract years, as per the Response to Question #43 in Group 2 of the Proposer Questions.

Please remove Exhibit C, Price Proposal, Sheet 5 and replace it with the attached revised Exhibit C, Price Proposal, Sheet 5, dated 3/3/20.

NOTE: For a copy of the revised Excel Price Proposal, please contact Sheree Merting @ sheree.merting@dot.state.fl.us

The Proposer shall acknowledge receipt of each addendum to this Invitation to Negotiate by completing Form No. D-4, Addenda Acknowledgement Form and enclosing the same with your Proposal Package. Please remember to replace the pages in your Proposal Package with the attached revised pages.

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

5. Proposer Contributions

Equipment and Facilities

The Department will perform the engineering and architecture design, obtain all permits, and construct the Facility, as described in Exhibit “A,” Scope of Work. Proposer should state which equipment, goods, or other items they propose to provide that will be dedicated to operations at the Facility in order to optimize its function. Proposers shall fully complete the Proposed Bill of Materials included in the Price Proposal Form (Exhibit “C”). The Bill of Materials shall provide a detailed preliminary list of all proposed equipment, computer hardware, vehicles, and third-party products, including software and licenses to be procured and provided by the Proposer.

Examples of items that may be provided by the Vendor include, but are not limited to:

- Computers, servers, printers, phones, networking equipment and other business and office supplies
- Management, scheduling, and simulation software
- User management and safety/security control systems
- On-site staff transportation and testing vehicles
- Fuel trucks, forklifts, cranes, bucket trucks, or any other heavy equipment needed for Facility maintenance and preparation of testing scenarios;
- Specialty CAV testing equipment

Technology and Engineering Services

Outline a competitive strategy for adding value by providing cutting edge technology assets at the Facility and identify how these assets will be applied to supplement and increase the total usage, revenue generation, effectiveness, and marketability of the currently planned infrastructure. This may include provisions for services including, but not limited to virtual simulation, hardware in the loop testing, GPS signal blocking, other electromagnetic signal distortion, CAV sensor testing capabilities, and other simulation capabilities.

6. Financial Approach

The Contract is divided into two (2) periods with different payment structures. During Period A, the Department will make Contract Payments to the selected Vendor and the Department will receive 100% of the Facility Gross Revenues. During Period B, the selected Vendor **will pay Operation Fees to the Department** based on the greater of the pre-defined minimum monthly payment or a percentage of the Facility Gross Revenues. Refer to Exhibit “B,” Method of Compensation (“Method of Compensation”) for full details on how each of these payments and fees are defined and calculated.

Financial Strategy

Provide a proposed financial strategy, business plan, and viable financial model for operating the Facility. This section should describe all anticipated income sources and projected expenses over the term of the Contract. Include all assumptions being made regarding projections of the overall usage, revenues, and expenses. Supporting reasoning, calculations, and backup information should be included for items including, but not limited to:

- Projected test sector fee schedules for various time periods, durations, and user groups.
- Anticipated income from ancillary sources including but not limited to food concessions, engineering services, and other special events.

- i. **Department or FDOT:** Florida Department of Transportation, Florida’s Turnpike Enterprise.
- j. **Department Program Manager:** The individual employee(s) of the Department responsible for the day-to-day management of the Contract, including, but not limited to, inspecting work performed and monitoring services provided by the Operator.
- k. **Executive Director:** Executive Director and Chief Executive Officer, Florida’s Turnpike Enterprise.
- l. **Facility:** The entirety of infrastructure and grounds located within the SunTrax® property boundary shown on Attachment 1, Site Plan.
- m. **Gross Revenue:** All income directly generated from or associated with the operation of the Facility in any given time period, including but not limited to, advertising, licensing, usage charges, sponsorships, consulting and analytical services including testing, and technology and software development. Federal, state, local, and any other taxes collected in association with the operation of the Facility are not included in Gross Revenue.
- n. **Operation Fee:** Monthly payment made by the Operator to the Department, as defined in Exhibit “B,” Method of Compensation, and Exhibit “C,” Price Proposal of this Contract.
- o. **Operator:** The firm selected through the competitive bid process to provide the services requested herein.
- p. **Period A:** The period before the Facility revenues are expected to exceed operation and maintenance costs, during which the Department shall make Contract Payments to the Operator, as further described in Exhibit “B,” Method of Compensation.
- q. **Period B:** The Period after the Facility revenues are expected to exceed operation and maintenance costs, during which the Operator shall make Operation Fee payments to the Department, as further described in Exhibit “B,” Method of Compensation.
- r. **User:** Any person, entity, agency or group that enters into a use agreement with the Operator for use of the Facility.

3. APPLICABLE STANDARDS

All work performed by the Operator under this Contract shall conform to the latest editions of standards, specifications, and requirements utilized by the Department, as each may be amended



EXHIBIT B

METHOD OF COMPENSATION

1.0 PURPOSE:

This Exhibit defines the limits of compensation to be made to the Operator for the services set forth in Exhibit A, Scope of Services, and the method by which payments shall be made. It is supported by information in Exhibit C, Price Proposal.

2.0 COMPENSATION:

The Contract shall be divided into two periods, Period A and Period B, with differing payment structures. The period before the facility revenues are expected to exceed operation and maintenance costs is referred to as Period A. The Period after the facility revenues are expected to exceed operation and maintenance costs is referred to as Period B.

2.1 Period A:

Period A begins upon execution of the Contract and ends ____ months after Contract execution.

During Period A, to ensure the financial stability of the Facility and the satisfactory performance of services detailed in Exhibit A, Scope of Services, the Operator shall be paid Contract Payments monthly for the reimbursement of the Operator’s costs associated with expenditures for operation and maintenance services at the Facility. The monthly payment amounts will be:

Contract Year 1: \$ _____ per month for ____ months
 Contract Year 2: \$ _____ per month for ____ months
 Contract Year 3: \$ _____ per month for ____ months
 Contract Year 4: \$ _____ per month for ____ months

The Department’s performance and obligation to pay under this contract is contingent upon annual appropriation by the Legislature. Therefore, the Operator will not be obligated to perform services or incur costs which would result in exceeding annual appropriations, and the Department will not be obligated to reimburse the Operator for costs or make fee payments in excess of the annual appropriation. The Department will provide written authorization when subsequent appropriations are approved and encumbered for this contract, or when funding authorization decreases occur.

The Maximum Amount of the Contract Payments during Period A shall be made up of the following:

\$ _____	from Fiscal Year	<u>20/21</u>
\$ _____	from Fiscal Year	<u>21/22</u>
\$ _____	from Fiscal Year	<u>22/23</u>
\$ _____	from Fiscal Year	<u>23/24</u>

During Period A, the Operator shall pay to the Department monthly Operation Fee payments



equal to 100% of the Facility Gross Revenues during the prior calendar month, as recorded in the Monthly Report. Gross Revenues are defined in Exhibit A, Scope of Work. Operation Fee payments shall be paid monthly to the Department by the Operator in the manner and under the conditions set forth in this Contract. All Operation Fee payments shall be received by the Department no later than the 20th day following the end of the prior calendar month.

The construction of the infield is anticipated to be complete in the first quarter of calendar year 2022. In the event that the infield construction is delayed, the Department will extend the end of Period A by up to a six month period, and continue to make monthly Contract Payments to the Operator equal to the amount listed above in the final year of Contract Payments.

2.1 Period B:

Period B begins at the end of Period A and continues until the end of the Contract term.

During Period B, the Operator shall pay to the Department an Operation Fee in an amount equal to the greater of the Percentage Fee or the Minimum Monthly Operation Fee, described as follows:

Percentage Fee – The Percentage Fee shall be ____% of the Gross Revenues as reported in the Monthly Revenue Report.

Minimum Monthly Operation Fee - The Minimum Monthly Operation Fee shall be an amount equal to the greater of the Minimum Monthly Operation Fee as established by the Department (see below), or the Minimum Monthly Operation Fee as established by the Operator in their Proposal.

Department Minimum Monthly Operation Fee

During Contract Year 2: \$20,000

During Contract Year 3: \$25,000

During Contract Year 4: \$30,000

During Contract Year 5: \$50,000

During Contract Year 6: \$120,000

During Contract Year 7: \$200,000

Operator Proposed Minimum Monthly Operation Fee

During Contract Year 2: \$ _____

During Contract Year 3: \$ _____

During Contract Year 4: \$ _____

During Contract Year 5: \$ _____

During Contract Year 6: \$ _____

During Contract Year 7: \$ _____

The Operator has certified that ____% MBE/DBE utilization would be achieved for this contract. If MBE utilization was certified by the Operator, an MBE payment certification form shall be submitted with each invoice to verify the MBE utilization.

If DBE utilization was certified, DBE payments are to be input each month at the following link: <https://www3.dot.state.fl.us/EqualOpportunityOffice/bizweb/>

New users reporting DBE payments will need to contact the FDOT Service Desk at



application.

3.0 DETAILS OF COSTS AND FEES:

Details of the Operator's billing rates for the performance of the services and Department share of Gross Revenue are contained in Exhibit C, attached hereto and made a part hereof.

4.0 TANGIBLE PERSONAL PROPERTY:

This contract does not involve the purchase of Tangible Personal Property, as defined in Chapter 273, F.S.

Exhibit C - Price Proposal Form

Instructions for Completion of the Price Proposal

1. The Vendor shall complete the Price Proposal in its entirety in accordance with these instructions. The Price Proposal shall constitute the full and complete compensation for performance of the Exhibit A, Scope of Work and shall include without limitation, all software, equipment, supplies, parts and materials, labor, overhead, burden, profit, taxes, duties, fees, Vendor-acquired permits, licenses, warranties, insurance, bonding, and other items necessary to meet the Contract requirements.
2. No price escalation will be allowed above the costs provided on the Price Proposal Forms to complete the Work, except as specifically identified herein.
3. The Vendor shall not make any entry on or alteration to the Price Proposal Form other than in accordance with these Price Proposal Instructions.
4. The Department may waive or correct any error appearing in the Vendor's completed Price Proposal Forms if the correct amount can be clearly ascertained from the information provided; however, the Department is under no obligation to do so. The Department reserves the right to reject Price Proposals that are not completed in accordance with the instructions set forth herein. The Department may re-calculate values in the case of any discrepancy between the inputs and calculation results, such that the inputs shall govern.
5. An officer of the Vendor or an individual otherwise authorized in writing by an officer of the Vendor shall sign and date Sheet 1 Price Proposal Summary in the appropriate place as identified.
6. All elements of the Price Proposal must be completed. Cells to be completed by the Vendor are filled with yellow. If zero quantities or costs are included for a line item in the Proposal, a zero (0) will be assumed to be included in the Vendor's submitted Price Proposal.

7. The Price Proposal Form covers the seven-year base contract. Contract renewal pricing will be determined as set forth in the ITN Special Conditions, Section 2.28. The Price Proposal includes the following sheets:

Sheet 1-Price Proposal Summary: Summarizes the Price Proposal information provided in Sheets 2-5. Information shown is automatically rolled up to this sheet from Sheets 2 through 5. Sheet 6-Bill of Materials is a standalone sheet and does not roll up to the Price Proposal Summary. **Vendors do not enter any information on Sheet 1 other than the signature discussed above in item 5.**

Sheet 2-Summary of Projections and Price Proposal Details: This sheet brings forward projected Overall Average Annual Facility Utilization Rate (Sheet 3), Gross Revenues (Sheet 3), Direct Expenses (Sheet 4), and Staff Costs (Sheet 5) for each year and automatically totals the annual O&M cost. On Sheet 2 the Vendor shall enter only the proposed contract payment amounts during Period A, The proposed number of months in contract years 2 through 4 to be included in Period A, the proposed minimum monthly payments in Period B, and the percent of Gross Revenue for calculation of the Operation Fee payable to the Department during Period B. (Refer to the Method of Compensation for Period A and Period B definitions.) All other information on the sheet

Sheet 3-Gross Revenue: This sheet identifies the Utilization Rates and Gross Revenues projected by the Vendor for the Contract term. Projected Utilization Rates are calculated automatically based on a total of 260 weekdays per year, less the nine holidays observed per year by the Department, less the number of days each test sector is reserved for use by the Department. Sheet 3 provides a variety of revenue categories and associated sub-category revenue items. If there is projected revenue for the item shown, enter the dollar amount for each year. If there is no revenue associated with that item and no revenue is entered, the dollar amount for that revenue item will be assumed to be zero. The Vendor may create its own sub-categories and enter associated revenue,

Sheet 4-Direct Expenses: This sheet identifies all of the Vendor's projected non-labor expenses. It provides a variety of expense categories and associated sub-category items. If there is a cost for the item in order to meet the Department's Scope of Work, enter the dollar amount for each year. If there is no cost associated with that item, do not enter anything for the item and the dollar amount will be assumed to be zero. The Department has included blank lines under each category for the Vendor to enter any additional direct cost items not otherwise covered in that category. Also, the Vendor may create its own sub-categories and enter associated cost, where

Exhibit C - Price Proposal Form

Sheet 2

Summary of Projections and Price Proposal Details

Period A										
	Revenue and Cost Projection Totals					Price Proposal Details				
	Facility Utilization Rate (Sheet 3)	Projected Annual Gross Revenues (Sheet 3)	Projected Annual Direct Expenses (Sheet 4)	Projected Annual Staff Costs (Sheet 5)	Projected Total Annual O&M Costs (E+F)	Proposed # of Months in Period A	Proposed Contract Payment Amount (Monthly)	Annual Total of Contract Payments (I*J)	Percent of Gross Revenue to Department (Fixed at 100%)	Projected Annual Operation Fees to Department (C*N)
Year 1	0%	\$ -	\$ -	\$ -	\$ -	12		\$ -	100%	\$ -
Year 2	0%	\$ -	\$ -	\$ -	\$ -			\$ -		\$ -
Year 3	0%	\$ -	\$ -	\$ -	\$ -			\$ -		\$ -
Year 4	0%	\$ -	\$ -	\$ -	\$ -			\$ -		\$ -
Period A Totals	-	\$ -	\$ -	\$ -	\$ -	12	\$ -	\$ -		\$ -

Period B												
	Revenue and Cost Projection Totals						Price Proposal Details					
	Facility Utilization Rate (Sheet 3)	Projected Annual Gross Revenues (Sheet 3)	Projected Annual Refurbishment Trust Fund Contributions (5% of C)	Projected Annual Direct Expenses (Sheet 4)	Projected Annual Staff Costs (Sheet 5)	Projected Total Annual O&M Costs (E+F)	Proposed # of Months in Period B	Required Minimum Monthly Operation Fee (Fixed by Department)	Proposed Minimum Monthly Operation Fee (Must be Equal to or Greater than J)	Annual Total of Minimum Monthly Operation Fees (I*K)	Proposed Percentage (%) of Gross Revenue to Department	Projected Annual Operation Fees to Department (C*N)
Year 2	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 20,000.00		\$ -		\$ -
Year 3	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 25,000.00		\$ -		\$ -
Year 4	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 30,000.00		\$ -		\$ -
Year 5	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 50,000.00		\$ -		\$ -
Year 6	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 120,000.00		\$ -		\$ -
Year 7	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 200,000.00		\$ -		\$ -
Period B Totals	-	\$ -	\$ -	\$ -	\$ -	\$ -	48		\$ -	\$ -		\$ -

Exhibit C - Price Proposal Form

Sheet 5

Staff Cost by Year

Item #	STAFF NAMES	POSITION/CLASSIFICATION	Year 1 Labor Rate (2020 Dollars)	Year 1 Hours	Year 1 Total Labor Cost	Year 2 Labor Rate	Year 2 Hours	Year 2 Total Labor Cost	Year 3 Labor Rate	Year 3 Hours	Year 3 Total Labor Cost	Year 4 Labor Rate	Year 4 Hours	Year 4 Total Labor Cost	Year 5 Labor Rate	Year 5 Hours	Year 5 Total Labor Cost	Year 6 Labor Rate	Year 6 Hours	Year 6 Total Labor Cost	Year 7 Labor Rate	Year 7 Hours	Year 7 Total Labor Cost
1		Program Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
2		Business Development Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
3		Testing/Engineering Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
4		Operations Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
5		Safety and Security Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
6		Testing Project Managers	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
7		Technician(s)	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
8		Coordinator(s)/Admin Assistants	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
9		Financial / Accounting	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
10		Sales Staff	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
11		Safety Operators	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
12		IT Staff	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
13		Booker / Scheduler	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
15		Electrician	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
16		Maintenance Staff	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
17		Equipment Operators	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
18			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
19			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
20			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
21			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
22			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
23			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
24			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
25			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
26			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
27			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
28			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
29			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
30			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
31			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
32			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
33			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
34			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
35			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
36			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
37			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
38			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
39			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
40			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
41			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
42			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
43			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
44			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
45			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -
	Grand Total Labor Cost		\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -