



9440 Philips Hwy Suite 4
Jacksonville, Florida
32256

February 17, 2020

Joe Bruce
Florida School for the Deaf and Blind
207 San Marco Blvd
St. Augustine, FL 32084

Re: Sole Source for upgrades to campus Access Control Systems.

Dear Joe,

The PRO3200 hardware and software proposed for the FSDB campus is a Honeywell HBS product, and not available through other channels. PRO3200 integrates seamlessly with the campus UL Listed EBI and offers FSDB a direct migration path from your current access control panels.

FSDB has deployed Honeywell's Enterprise Buildings Integrator (EBI) as its campus-wide UL monitoring and command and control of building fire alarm and access control systems. EBI is a proprietary product of Honeywell Building Solutions (HBS). As such only HBS branches are certified to make modifications including adding new equipment. All of buildings on campus utilize HBS fire alarm and access control panels for occupant, safety, and security which communicate to the EBI.

The existing PRO3200 systems on campus were installed by factory trained Honeywell HBS technicians. Honeywell HBS service technicians are familiar with the campus's access control systems and UL EBI. Our technicians have access to all Honeywell software, literature, technical bulletins, and system update information, as well as support from our Technical Assistance Center (TAC) and Engineering Centers.

Honeywell is the only provider that employs the necessary personnel who are certified to work on the PRO3200 and EBI systems. FSDB maintains a preferred service agreement with Honeywell that covers the maintenance and repair of the entire campus access control system.

Please let me know if we can answer any questions or if we can be of further service to you.

Sincerely,

HONEYWELL INTERNATIONAL, INC.



Darin Sperry
Account Manager