



RICK SCOTT
GOVERNOR

JUSTIN M. SENIOR
SECRETARY

**STATE OF FLORIDA
AGENCY FOR HEALTH CARE ADMINISTRATION
NOTICE OF AGENCY DECISION**

INVITATION TO NEGOTIATE
AHCA ITN 012-17/18
Statewide Medicaid Prepaid Dental Health Program

June 28, 2018

Pursuant to Section 287.057, Florida Statutes (F.S.), the Florida Agency for Health Care Administration intends to award a Contract to the following respondents for AHCA ITN 012-17/18, Statewide Medicaid Prepaid Dental Health Program.

- DentaQuest of Florida, Inc. (DentaQuest)
- Liberty Dental Plan of Florida, Inc. (Liberty)
- Managed Care of North America, Inc. (MCNA)

POSTING TIME/DATE:

FROM: 3:30 p.m./June 28, 2018
UNTIL: 3:30 p.m./July 3, 2018

RESPONDENT NAME	RANKING PRIOR TO NEGOTIATIONS	SELECTED FOR NEGOTIATIONS
Managed Care of North America, Inc. (MCNA)	1	Y
DentaQuest of Florida, Inc. (DentaQuest)	2	Y
UnitedHealthcare of Florida, Inc.*	3	Y
Delta Dental Insurance Company (Delta Dental)	4	Y
Involve Dental of Florida, Inc.	5	Y
Liberty Dental Plan of Florida, Inc. (Liberty)	6	Y
Argus Dental & Vision, Inc.*	7	N
SKYGEN of Florida, Inc.*	8	N

*Respondents considered non-responsive.

Failure to file a protest within the time prescribed in Section 120.57(3), F.S., or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, F.S.



NOTICE OF BID/PROPOSALS PROTEST BONDING REQUIREMENT – Pursuant to Section 287.042(2)(c), F.S., any person who files an action protesting a decision or intended decision pertaining to contracts administered by the department, a water management district, or an agency pursuant to Section 120.57(3)(b), F.S., shall post with the department, the water management district, or the agency at the time of filing the formal written protest a bond payable to the department, the water management district, or agency in an amount equal to 1 percent of the estimated contract amount. For protests of decisions or intended decisions pertaining to exceptional purchases, the bond shall be in an amount equal to 1 percent of the estimated contract amount for the exceptional purchase. The estimated contract amount shall be based upon the contract price submitted by the protestor or, if no contract price was submitted, the department, water management district, or agency shall estimate the contract amount based on factors including, but not limited to, the price of previous or existing contracts for similar commodities or contractual services, the amount appropriated by the Legislature for the contract, or the fair market value of similar commodities or contractual services. The agency shall provide the estimated contract amount to the vendor within 72 hours, excluding Saturdays, Sundays, and state holidays, after the filing of the notice of protest by the vendor. The estimated contract amount is not subject to protest pursuant to Section 120.57(3), F.S. The bond shall be conditioned upon the payment of all costs and charges that are adjudged against the protestor in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, the department, the water management district, or agency may, in either case, accept a cashier's check, official bank check, or money order in the amount of the bond. If, after completion of the administrative hearing process and any appellate court proceedings, the department, water management district, or agency prevails, it shall recover all costs and charges which shall be included in the final order or judgment, excluding attorney's fees. This section shall not apply to protests filed by the Office of Supplier Diversity. Upon payment of such costs and charges by the protestor, the bond, cashier's check, official bank check, or money order shall be returned to the protestor. If, after the completion of the administrative hearing process and any appellate court proceedings, the protestor prevails, the protestor shall recover from the department, water management district, or agency all costs and charges which shall be included in the final order or judgment, excluding attorney's fees.

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