

ADDENDUM #001

Solicitation Number: FDC ITB-18-021
Solicitation Title: Personal Body Alarm (PBA) System Statewide
Opening Date/Time: October 31, 2017 at 2:00 p.m. (Eastern Time)
Addendum Number: 001

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Please be advised that the changes below are applicable to the original specifications of the above referenced solicitation. Added or new language to the ITB is highlighted in **yellow**, while deleted language has been struck.

This Addendum includes the Department's answers to written questions received.

This Addendum also includes the following revisions:

Change No. 1:

A change to Section 1.7.2 Performance Measure #2 – Shop Drawings to revise the expectation below:

1.7.2 Performance Measure #2 – Shop Drawings

Expectation: Shop drawings for each new system site shall be submitted within 14 days after receipt of Purchase Order (P.O.), or site maps and building layouts from the Department, unless the Contractor and the Department can mutually agree upon an extended timeline, in writing, as the Department is willing to negotiate a longer timeline, where justified.

Measure Duration: Per New System Site Project

Financial Consequences: If the Bidder fails to meet this Performance Measure, the Department will impose financial consequences in the amount of \$50.00 per day, after the 14th day post receipt of Purchase Order. The performance expectation must be met for each measure for the duration/frequency specified. The Bidder shall advise the Department, in writing, of any extenuating or mitigating circumstances that will prohibit them from meeting the above-outlined performance measure standards.

Change No. 2:

A change to Section 2.2.1, Transmitters, to revise the requirement below:

2.2.1 Transmitters

The PBA system alert shall be initiated by the use of hand-held miniature 900 Mhz, frequency-hopping, spread spectrum radio transmitters. The transmitters shall be furnished with a rugged, indestructible belt clip to facilitate attaching to belt or waistband. Each transmitter shall be uniquely identifiable through an embedded electronic serial number. The transmitter buttons shall either be recessed into the transmitter housing or surrounded by a raised shroud and designed in such a way to prevent accidental activation without impeding the wearer's immediate access. The transmitter shall be durable and equipped with customer replaceable lithium battery. Rechargeable device batteries will not be accepted. The transmitters shall be capable of reporting low battery levels to the Central Console.

Change No. 3:

A change to Section 2.7, Installation, to revise the requirement below:

2.7.2 Shop drawings shall be submitted within 14 days of receipt of Purchase Order. These drawings must meet the requirements of this ITB and any resulting P.O. All equipment shall be installed in accordance with the manufacturer's written instructions. Installation should be complete within 14 days of the Department's acceptance and approval of the shop drawings unless the Contractor and the Department can mutually agree upon an extended timeline, in writing, as the Department is willing to negotiate a longer timeline, where justified. ~~These drawings must meet the requirements of this ITB and any resulting Contract. All equipment shall be installed in accordance with the manufacturer's written instructions.~~

**Responses to Written Questions
FDC ITB-18-021
Personal Body Alarm (PBA) System Statewide**

Question Number	Question	Answer
1	<p>Please accept this as a request to be an approved equivalent in FDC ITB-18-021. Below you will find the features of Guard1 and the difference between it and the specified product. Please find the product hardware specifications in the attachments.</p> <p><u>Guard1 Features</u></p> <ul style="list-style-type: none"> • Duress signaling for officers, staff and visitors • Alerts for duress, not vertical (man down), no movement, not seen, and low battery • High amplitude radio signal and loud audible signal for alerts • Signal location identified immediately • A Panic Alert is sent when the officer or staff member presses the button. • The alert signal and the device's zone location is seen on the Guard1 control room software. • A tower light can be installed as an additional signaling device • The Duress Device is worn in a belt holster or can be attached to a lanyard • The Duress Device contains a rechargeable battery. • Charge lasts 4-5 Days • A fully discharged battery recharges in approximately three hours. • The Duress Device signals when its battery is low. • 2, 4, 6, 8,10 bank chargers • Guard1 can be integrated with: <ul style="list-style-type: none"> ○ JMS/OMS ○ Guard1/tracking - Zone-based inmate movement ○ Mobile devices 	<p>As it pertains to the request for an approved equivalent, the system as described does not meet the intent of the following technical specifications, as outlined in Section 2.2.1, Transmitters, of the ITB:</p> <ul style="list-style-type: none"> • Rechargeable device batteries will not be accepted. • Battery is not customer replaceable. <p>Please see Change No. 2.</p> <p>Additionally, the manufacturer lacks requisite five (5) years of use in a detention environment.</p>

Question Number	Question	Answer
1 (cont'd)	<p data-bbox="428 185 905 212">○ Well-being checks with The PIPE</p> <p data-bbox="283 240 991 267"><u>Differences between Guard1 and the specified product</u></p> <p data-bbox="283 310 1022 435">1.8.3 The PBA equipment provided shall feature self-healing networking configuration/topology that prevents a single point of failure from disrupting proper operation of the entire system.</p> <ul data-bbox="428 448 1016 646" style="list-style-type: none"> • Self-healing is a vague term and appears to originate from a manufacturer's product description. The true requirement is to prevent a single point of failure from disrupting proper operation of the entire system which Guard1 does. <p data-bbox="283 678 999 803">1.8.4 The PBA equipment provided under any resulting Contract shall be equipment that has been successfully provided, utilized and tested in a detention environment for at least five years.</p> <ul data-bbox="428 816 1005 906" style="list-style-type: none"> • Guard1, a new product, has been utilized and tested in a detention environment for one + years. <p data-bbox="283 948 1033 1040">1.8.8 The Bidder, or any subcontractor, shall be licensed in the State of Florida under Chapter 489, Part II, F.S. and certification shall be provided, upon request.</p> <ul data-bbox="428 1053 982 1110" style="list-style-type: none"> • We are not licensed. We would need a subcontractor who is licensed. <p data-bbox="283 1143 1022 1365">2.1.3 The system shall consist of a network of transmitters, repeaters, receiver (s) and (a) redundant computer(s) including software designed to provide users with a means of alerting security personnel when faced with an emergency situation. Primary communication paths between Repeaters and Receivers shall be entirely wireless.</p>	

Question Number	Question	Answer
1 (cont'd)	<ul style="list-style-type: none"> • Guard1 does not use repeaters. Receivers communicate to the head-end system via Ethernet. <p>2.2.1 Transmitters The PBA system alert shall be initiated by the use of hand-held miniature 900 Mhz, frequency-hopping, spread spectrum radio transmitters. The transmitters shall be furnished with a rugged, indestructible belt clip to facilitate attaching to belt or waistband. Each transmitter shall be uniquely identifiable through an embedded electronic serial number. The transmitter buttons shall either be recessed into the transmitter housing or surrounded by a raised shroud and designed in such a way to prevent accidental activation without impeding the wearer's immediate access. The transmitter shall be durable and equipped with customer replaceable lithium battery. The transmitters shall be capable of reporting low battery levels to the Central Console.</p> <ul style="list-style-type: none"> • Guard1 Duress Device transmitters use 2.4 Ghz • Battery is rechargeable not customer replaceable. 	
2	<p>Section 1.0, paragraph 1.2 states that pricing will remain "at the same prices, terms and condition for the first 5 - year period and if renewed, the second 5-year period". Labor rates and material cost will dramatically increase over this time period. We realize that Section 3.1, second paragraph does state "<i>equitable adjustments</i>" but we feel an agreed upon percentage would be best for both parties.</p> <p>Question: Will the FDC consider an annual price escalation percentage? Can a line on Attachment I – Price Page, be added that requires the maximum percentage rate that prices could increase each year?</p>	<p>The Department will not consider an annual price escalation percentage during the first five (5) years of the Contract term. The Department will consider a price increase during the five (5) renewal years of the Contract term. Estimated cost increases, based on industry practices, should be considered when a Bidder places their firm Bid prices. Please refer to the attached revised Attachment I, Price Page, which must be completed in its entirety and submitted with each Bid.</p>

Question Number	Question	Answer
3	<p>Section 2.7, paragraph 2.7.2 states that <i>“The Department will furnish site maps and building layouts”</i> at the time of the initial site visit. Section 1.7, paragraph 1.7.2 Performance Measure #2 indicates the 14-day clock starts from receipt of purchase order.</p> <p>Question: Given that the site visit may not occur until 7 days after receipt of purchase order, will the FDC consider the 14-day clock for submittals to start <i>“upon receipt of the site maps and building layouts”</i>?</p>	<p>Yes, the 14-day timeframe for submittals will start upon receipt of the site maps and building layouts. Please see Change No. 1 of this Addendum.</p>
4	<p>Section 2.7, paragraph 2.7.2 states that the <i>“Installation should be complete within 14-days of the Department’s acceptance and approval of the shop drawings”</i>. Different size systems could take longer than the 14-days.</p> <p>Question: Is this 14-day period tied to Performance Measure #2 and the financial sequences? Would we have the ability to stipulate the installation time to substantial completion and the required time for certification and training when we submit our shop drawings?</p>	<p>Yes, the 14-day period is tied to Performance Measure #2 and the financial consequences. Please refer to Change No. 1 and Change No. 3 of this Addendum.</p>
5	<p>Given that when a new system is installed and tested by the Contractor, a Factory Certification must be performed to maintain the manufacturer’s warranties and issuance of a performance commitment letter. These site certifications cannot be incorporated into an hourly rate, as travel and system size will vary.</p> <p>Question: Can a line item be added to the Attachment I - Price Page, that lists a “Per-day Factory Certification cost”?</p>	<p>No, these costs must be considered when a Bidder is submitting firm Bid pricing.</p>

Question Number	Question	Answer
6	<p>Attachment I – Price Page appears to be a typical site configuration bill of material. Utilizing an “<i>hourly rate</i>” does not account for travel costs, hotel, per-diem and they can vary depending on the location of the facility.</p> <p>Question: Can a paragraph be added that stipulates that “<i>travel costs, hotel and per-diem will be reimbursed utilizing the GSA Per-diem rates, based on zip code, found at https://www.gsa.gov/portal/content/104877”?</i></p>	<p>No, the anticipated costs for hotel, per-diem, and other travel-related expenses should be built into the price. The Bid must be all-inclusive of these expenses, and a price for a total project cost.</p>
7	<p>If the expected annual release of sites for installation is spread out over the year -vs- multiple sites at one given time, the Performance Measures #1 & #2 as well as the product delivery and installation, is achievable.</p> <p>Question: Can you tell us what your expected schedule is and can a paragraph be added that relaxes the Performance Measures should more than one site be released at the same time?</p>	<p>The Department does not anticipate multiple site installations at one time.</p>
8	<p>Section 1.5, first paragraph, third sentence states “<i>The PBA shall function as a complete system to accurately calculate the transmitter position and identity</i>”.</p> <p>Question: Can you tell us the level of accuracy and location granularity that is expected? (i.e. room level, building specific, inside/outside, etc.)?</p>	<p>The System shall be able to determine in which building the alarm was initiated. Granularity will be dependent on the specific building layouts, and would be determined during the site visit for a specific project. The Department is not seeking an exact location/room, necessarily.</p>

REVISED
ATTACHMENT I – PRICE PAGE
FDC ITB-18-021

All pricing provided will be inclusive of all system components, documentation, testing, training, and installation required in this ITB. The estimated annual quantity is outlined below.

Submitted System Manufacturer: _____

CONTRACT YEARS ONE THROUGH FIVE			
System Component	Unit Cost	Estimated Quantity	Extended Cost (Unit Cost Multiplied by Estimated Quantity)
Central Console CPU. Intel i7 with 1TB HD, Four (4) USB ports, Ethernet port DVD+-RW, Mouse, Keyboard, wired speakers, 24" LED monitor, Windows 10 Pro and UPS	\$	2	\$
Core PBA central console software suite to provide real-time monitoring, alarm reporting and report generating capabilities.	\$	2	\$
Database configuration	\$	2	\$
Wireless PBA receiver	\$	4	\$
Wireless repeaters	\$	80	\$
PBA Transmitters	\$	400	\$
Hourly rate for installation of system hardware (New Installations)	\$ Per Hour	250	\$
Hourly rate for system programming and testing (New Installations)	\$ Per Hour	150	\$
Contract Years One through Five Annual Grand Total Cost (Sum of All Extended Costs)			\$

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 NAME OF VENDOR

 FEID#

RENEWAL YEARS SIX THROUGH TEN			
System Component	Unit Cost	Estimated Quantity	Extended Cost (Unit Cost Multiplied by Estimated Quantity)
Central Console CPU. Intel i7 with 1TB HD, Four (4) USB ports, Ethernet port DVD+-RW, Mouse, Keyboard, wired speakers, 24" LED monitor, Windows 10 Pro and UPS	\$	2	\$
Core PBA central console software suite to provide real-time monitoring, alarm reporting and report generating capabilities.	\$	2	\$
Database configuration	\$	2	\$
Wireless PBA receiver	\$	4	\$
Wireless repeaters	\$	80	\$
PBA Transmitters	\$	400	\$
Hourly rate for installation of system hardware (New Installations)	\$ Per Hour	250	\$
Hourly rate for system programming and testing (New Installations)	\$ Per Hour	150	\$
Renewal Years Six through Ten Annual Total Cost (Sum of All Extended Costs)			\$

	Description of Hourly Rate	Unit Price
Initial Term	Normal hourly rate for service technicians (service calls). This rate applies to scheduled and unscheduled service calls (8:00 a.m. to 5:00 p.m. M-F).	\$
	After-hours hourly rate for service technicians (service calls). This rate applies to scheduled and unscheduled service calls (after-hours and holidays).	\$
Renewal Term	Normal hourly rate for service technicians (service calls). This rate applies to scheduled and unscheduled service calls (8:00 a.m. to 5:00 p.m. M-F).	\$
	After-hours hourly rate for service technicians (service calls). This rate applies to scheduled and unscheduled service calls (after-hours and holidays).	\$
Total Cost of Hourly Rates		\$

			Subtotal
Initial Contract Term (Contract Years One through Five)			
Annual Total Cost	\$	X 5 Years	\$
Renewal Term (Renewal Years Six through Ten)			
Annual Total Cost	\$	X 5 Years	\$
Total Cost of Hourly Rates			\$
Grand Total Cost (Sum of Subtotals)			\$

NAME OF VENDOR _____

FEID# _____

SIGNATURE OF AUTHORIZED REPRESENTATIVE _____

DATE _____