



Proposer Questions		Florida Department of Transportation SunTrax Connected/Automated Vehicle Test Facility Operator			DOT-ITN-20-8004-SM
Q&A Group 1					
#	Page	Section	Section Description	Proposer Question	Department Response
1	9 of 25	2.17	Responsiveness of Replies	Considering the risk to the Operator, is FDOT open to negotiations on the terms and conditions within the ITN, Standard Written Agreement, and Exhibit A?	The Department will take exceptions into consideration. Please include your exceptions as a separate document with your response.
2	9 of 25	2.17	Responsiveness of Replies	If so, should the Proposer identify 'areas of concern' within the ITN, Standard Written Agreement, and Exhibit A: a) during the response process (as part of our proposal, and if yes, where shall we include them)? – OR– b) during the negotiation period as outlined in Section 2.26 of the ITN?	Please see the response to question #1.
3	9 of 24	2.17	Responsiveness of Replies	And, if we are to identify areas of concern within the ITN, the Standard Written Agreement, and Exhibit A as part of our proposal response, would we be deemed non-responsive?	No
4	14 of 25	2.24.2	Technical Reply	The third underlined subsection, Financial Capability, under Financial Approach states: "Proposers must provide financial statements for the three most recently completed fiscal years to demonstrate financial capability of the provider." Three years of financial statements will take many pages, and it appears that this requirement, as written, would place these pages within the 25-page proposal limit. Is it the intention of FDOT for Proposers to submit this information within 2.24.2 Technical Reply, Appendix 4?	Financial statements should be included in Appendix 4.
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