



EXHIBIT B

METHOD OF COMPENSATION

1.0 PURPOSE:

This Exhibit defines the limits of compensation to be made to the Operator for the services set forth in Exhibit A, Scope of Services, and the method by which payments shall be made. It is supported by information in Exhibit C, Price Proposal.

2.0 COMPENSATION:

The Contract shall be divided into two periods, Period A and Period B, with differing payment structures. The period before the facility revenues are expected to exceed operation and maintenance costs is referred to as Period A. The Period after the facility revenues are expected to exceed operation and maintenance costs is referred to as Period B.

2.1 Period A:

Period A begins upon execution of the Contract and ends ____ months after Contract execution.

During Period A, to ensure the financial stability of the Facility and the satisfactory performance of services detailed in Exhibit A, Scope of Services, the Operator shall be paid Contract Payments monthly for the reimbursement of the Operator’s costs associated with expenditures for operation and maintenance services at the Facility. The monthly payment amounts will be:

- Contract Year 1: \$ _____ per month for ____ months
- Contract Year 2: \$ _____ per month for ____ months
- Contract Year 3: \$ _____ per month for ____ months
- Contract Year 4: \$ _____ per month for ____ months

The Department’s performance and obligation to pay under this contract is contingent upon annual appropriation by the Legislature. Therefore, the Operator will not be obligated to perform services or incur costs which would result in exceeding annual appropriations, and the Department will not be obligated to reimburse the Operator for costs or make fee payments in excess of the annual appropriation. The Department will provide written authorization when subsequent appropriations are approved and encumbered for this contract, or when funding authorization decreases occur.

The Maximum Amount of the Contract Payments during Period A shall be made up of the following:

- \$ _____ from Fiscal Year 19/20
- \$ _____ from Fiscal Year 20/21
- \$ _____ from Fiscal Year 21/22
- \$ _____ from Fiscal Year 22/23
- \$ _____ from Fiscal Year 23/24



During Period A, the Operator shall pay to the Department monthly Operation Fee payments equal to 100% of the Facility Gross Revenues during the prior calendar month, as recorded in the Monthly Report. Gross Revenues are defined in Exhibit A, Scope of Work. Operation Fee payments shall be paid monthly to the Department by the Operator in the manner and under the conditions set forth in this Contract. All Operation Fee payments shall be received by the Department no later than the 20th day following the end of the prior calendar month.

The construction of the infield is anticipated to be complete in the first quarter of calendar year 2022. In the event that the infield construction is delayed, the Department will extend the end of Period A by up to a six month period, and continue to make monthly Contract Payments to the Operator equal to the amount listed above in the final year of Contract Payments.

2.1 Period B:

Period B begins at the end of Period A and continues until the end of the Contract term.

During Period B, the Operator shall pay to the Department an Operation Fee in an amount equal to the greater of the Percentage Fee or the Minimum Monthly Operation Fee, described as follows:

Percentage Fee – The Percentage Fee shall be ____% of the Gross Revenues as reported in the Monthly Revenue Report.

Minimum Monthly Operation Fee - The Minimum Monthly Operation Fee shall be an amount equal to the greater of the Minimum Monthly Operation Fee as established by the Department (see below), or the Minimum Monthly Operation Fee as established by the Operator in their Proposal.

Department Minimum Monthly Operation Fee

- During Contract Year 3: \$25,000
- During Contract Year 4: \$30,000
- During Contract Year 5: \$50,000
- During Contract Year 6: \$120,000
- During Contract Year 7: \$200,000

Operator Proposed Minimum Monthly Operation Fee

- During Contract Year 3: \$ _____
- During Contract Year 4: \$ _____
- During Contract Year 5: \$ _____
- During Contract Year 6: \$ _____
- During Contract Year 7: \$ _____

The Operator has certified that ____% MBE/DBE utilization would be achieved for this contract. If MBE utilization was certified by the Operator, an MBE payment certification form shall be submitted with each invoice to verify the MBE utilization.

If DBE utilization was certified, DBE payments are to be input each month at the following link: <https://www3.dot.state.fl.us/EqualOpportunityOffice/bizweb/>

New users reporting DBE payments will need to contact the FDOT Service Desk at FDOT.ServiceDesk@dot.state.fl.us to get a BizWeb user ID and password to access the



application.

3.0 DETAILS OF COSTS AND FEES:

Details of the Operator's billing rates for the performance of the services and Department share of Gross Revenue are contained in Exhibit C, attached hereto and made a part hereof.

4.0 TANGIBLE PERSONAL PROPERTY:

This contract does not involve the purchase of Tangible Personal Property, as defined in Chapter 273, F.S.

Exhibit C - Price Proposal Form

Instructions for Completion of the Price Proposal

1. The Vendor shall complete the Price Proposal in its entirety in accordance with these instructions. The Price Proposal shall constitute the full and complete compensation for performance of the Exhibit A, Scope of Work and shall include without limitation, all software, equipment, supplies, parts and materials, labor, overhead, burden, profit, taxes, duties, fees, Vendor-acquired permits, licenses, warranties, insurance, bonding, and other items necessary to meet the Contract requirements.
2. No price escalation will be allowed above the costs provided on the Price Proposal Forms to complete the Work, except as specifically identified herein.
3. The Vendor shall not make any entry on or alteration to the Price Proposal Form other than in accordance with these Price Proposal Instructions.
4. The Department may waive or correct any error appearing in the Vendor's completed Price Proposal Forms if the correct amount can be clearly ascertained from the information provided; however, the Department is under no obligation to do so. The Department reserves the right to reject Price Proposals that are not completed in accordance with the instructions set forth herein. The Department may re-calculate values in the case of any discrepancy between the inputs and calculation results, such that the inputs shall govern.
5. An officer of the Vendor or an individual otherwise authorized in writing by an officer of the Vendor shall sign and date Sheet 1 Price Proposal Summary in the appropriate place as identified.
6. All elements of the Price Proposal must be completed. Cells to be completed by the Vendor are filled with yellow. All other If zero quantities or costs are included for a line item in the Proposal, a zero (0) will be assumed to be included in the Vendor's submitted Price Proposal.
7. The Price Proposal Form covers the seven-year base contract. Contract renewal pricing will be determined as set forth in the ITN Special Conditions, Section 2.28. The Price Proposal includes the following sheets:

Sheet 1-Price Proposal Summary: Summarizes the Price Proposal information provided in Sheets 2-5. Information shown is automatically rolled up to this sheet from Sheets 2 through 5. Sheet 6-Bill of Materials is a standalone sheet and does not roll up to the Price Proposal Summary. **Vendors do not enter any information on Sheet 1 other than the signature discussed above in item 5.**

Sheet 2-Summary of Projections and Price Proposal Details: This sheet brings forward projected Overall Average Annual Facility Utilization Rate (Sheet 3), Gross Revenues (Sheet 3), Direct Expenses (Sheet 4), and Staff Costs (Sheet 5) for each year and automatically totals the annual O&M cost. On Sheet 2 the Vendor shall enter only the proposed contract payment amounts during Period A, The proposed number of months in contract years 2 through 4 to be included in Period A, the proposed minimum monthly payments in Period B, and the percent of Gross Revenue for calculation of the Operation Fee payable to the Department during Period B. (Refer to the Method of Compensation for Period A and Period B definitions.) All other information on the sheet

Sheet 3-Gross Revenue: This sheet identifies the Utilization Rates and Gross Revenues projected by the Vendor for the Contract term. Projected Utilization Rates are calculated automatically based on a total of 260 weekdays per year, less the nine holidays observed per year by the Department, less the number of days each test sector is reserved for use by the Department. Sheet 3 provides a variety of revenue categories and associated sub-category revenue items. If there is projected revenue for the item shown, enter the dollar amount for each year. If there is no revenue associated with that item and no revenue is entered, the dollar amount for that revenue item will be assumed to be zero. The Vendor may create its own sub-categories and enter associated revenue,

Sheet 4-Direct Expenses: This sheet identifies all of the Vendor's projected non-labor expenses. It provides a variety of expense categories and associated sub-category items. If there is a cost for the item in order to meet the Department's Scope of Work, enter the dollar amount for each year. If there is no cost associated with that item, do not enter anything for the item and the dollar amount will be assumed to be zero. The Department has included blank lines under each category for the Vendor to enter any additional direct cost items not otherwise covered in that category. Also, the Vendor may create its own sub-categories and enter associated cost, where

Exhibit C - Price Proposal Form

Sheet 5-Staff Cost: This sheet identifies projected labor costs over the term of the contract. Key Staff names shall be entered in column B. The Vendor shall enter its proposed overhead rate. The Vendor shall then enter the associated direct labor rates (2020 dollars) for each staff member in column D, Direct Labor Rate. Next enter all staff hours required for each year. The spreadsheet will automatically calculate the total labor cost using the overhead rate provided and an assumed annual escalation of three-percent beginning with 2021, for evaluation

Sheet 6-Bill of Materials: This sheet identifies all equipment, computer hardware, vehicles, and third-party products, including software and licenses, that are proposed to be provided by the Vendor for this project. The completed bill of materials must be consistent with the costs proposed in Sheets 4 and 5 and the Gross Revenues proposed in Sheet 3. In other words, if there is equipment, computer hardware, vehicles, and/or third-party products, including software and licenses, included in the assumed costs or required for the generation of the proposed Gross Revenue, they must be reflected in the Bill of Materials. The completed Bill of Materials must also fully match Section 5 (Vendor Contributions) in the Vendor's Technical Reply.

Exhibit C - Price Proposal Form

Sheet 1

Price Proposal Summary

Period A	
Total Contract Payments to Operator for Operation and Maintenance Costs	\$ -
Projected Total Operation Fee Payments to Department (100% of Gross Revenue)	\$ -
Period B	
Department Percentage (%) of Gross Revenue	0%
Total Projected Percentage Fees to Department	\$ -
Total of Proposed Minimum Monthly Operation Fees	\$ -
Projected Total Payments to Department (Greater of Line 8 or Line 9)	\$ -

Officer Signature

Typed Name, Title, Address and Phone Number

Date

Exhibit C - Price Proposal Form

Sheet 2

Summary of Projections and Price Proposal Details

Period A										
	Revenue and Cost Projection Totals					Price Proposal Details				
	Facility Utilization Rate (Sheet 3)	Projected Annual Gross Revenues (Sheet 3)	Projected Annual Direct Expenses (Sheet 4)	Projected Annual Staff Costs (Sheet 5)	Projected Total Annual O&M Costs (E+F)	Proposed # of Months in Period A	Proposed Contract Payment Amount (Monthly)	Annual Total of Contract Payments (I*J)	Percent of Gross Revenue to Department (Fixed at 100%)	Projected Annual Operation Fees to Department (C*N)
Year 1	0%	\$ -	\$ -	\$ -	\$ -	12		\$ -	100%	\$ -
Year 2	0%	\$ -	\$ -	\$ -	\$ -			\$ -		\$ -
Year 3	0%	\$ -	\$ -	\$ -	\$ -			\$ -		\$ -
Year 4	0%	\$ -	\$ -	\$ -	\$ -			\$ -		\$ -
Period A Totals	-	\$ -	\$ -	\$ -	\$ -	12	\$ -	\$ -		\$ -

Period B												
	Revenue and Cost Projection Totals						Price Proposal Details					
	Facility Utilization Rate (Sheet 3)	Projected Annual Gross Revenues (Sheet 3)	Projected Annual Refurbishment Trust Fund Contributions (5% of C)	Projected Annual Direct Expenses (Sheet 4)	Projected Annual Staff Costs (Sheet 5)	Projected Total Annual O&M Costs (E+F)	Proposed # of Months in Period B	Required Minimum Monthly Operation Fee (Fixed by Department)	Proposed Minimum Monthly Operation Fee (Must be Equal to or Greater than J)	Annual Total of Minimum Monthly Operation Fees (I*K)	Proposed Percentage (%) of Gross Revenue to Department	Projected Annual Operation Fees to Department (C*N)
Year 2	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 20,000.00		\$ -		\$ -
Year 3	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 20,000.00		\$ -		\$ -
Year 4	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 30,000.00		\$ -		\$ -
Year 5	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 50,000.00		\$ -		\$ -
Year 6	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 120,000.00		\$ -		\$ -
Year 7	0%	\$ -	\$ -	\$ -	\$ -	\$ -	12	\$ 200,000.00		\$ -		\$ -
Period B Totals	-	\$ -	\$ -	\$ -	\$ -	\$ -	48		\$ -	\$ -		\$ -

Exhibit C - Price Proposal Form

Sheet 3

Gross Revenue by Year

Utilization-Based Calculated Revenues

Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6			YEAR 7		
	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)	Days of Utilization per Year	Average Revenue per Utilized Day (\$)	Total Annual Revenue (\$)
Test Sector Usage Fees																					
High Speed Oval Track		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Technology Pad		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Loop Track West		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Urban Environment		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Suburban Environment		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Complex Geometry Track		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Pick-up and Drop-Off Area		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Braking Track		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
NVH Track		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Loop Track East		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Total Test Sector Usage Fees			\$ -			\$ -			\$ -			\$ -			\$ -			\$ -			\$ -
Building Space Rental Fees																					
Workshops (Includes 20 Workshops)		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Test Sector Support Structures (Includes 8 Structures)		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Arrival & Conference Building Space		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
Total Building Space Usage Fees			\$ -			\$ -			\$ -			\$ -			\$ -			\$ -			\$ -
Facility Utilization Rate	0%			0%			0%			0%			0%			0%			0%		

Other Revenues							
Description	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7
	Total Annual Revenue	Total Annual Revenue	Total Annual Revenue	Total Annual Revenue	Total Annual Revenue	Total Annual Revenue	Total Annual Revenue
Food Vendor / Concession							
Café	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Event Catering	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Food Vendor / Concession	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Long Term Use Fees							
Anchor User	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Service Provider	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Long Term Property Lease	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Branding Rights							
Building Naming Rights	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Street Naming Rights	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Signage and Onsite Advertisement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Branding Rights	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Exhibit C - Price Proposal Form

Sheet 3

Gross Revenue by Year

Homologation & Certification									
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Homologation & Certification	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fuel Sales									
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Fuel Sales	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Electric Charging Fees									
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Electric Charging Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Rental / Usage Fee									
Props & Street Furnishing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Target Vehicles	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mobile Lighting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Facade Mock-ups	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Data Acquisition Hardware	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mobile Cameras Units	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mobile Street lights and Traffic Control Signage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Equipment Rental / Usage Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Utilities									
Data Service Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
General Utility Hook-up & Usage Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5G Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Engineering & Testing Services									
Test Design & Execution	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Virtual Simulation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Data Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Product Design & Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Test Program Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Engineering & Testing Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Special Safety & Emergency Service fees (High Risk Tests)									
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Special Safety & Emergency Service fees (High Risk Tests)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Crash & Wreck Clean-up Fees									
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Crash & Wreck Clean-up Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Exhibit C - Price Proposal Form

Sheet 3

Gross Revenue by Year

Hazardous Material Handling & Disposal Fees									
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Hazardous Material Handling & Disposal Fees	\$	-	\$	-	\$	-	\$	-	\$
Data Collection & Storage									
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Data Collection & Storage	\$	-	\$	-	\$	-	\$	-	\$
Special Events									
Internal Product Demos	\$	-	\$	-	\$	-	\$	-	\$
Public Product Launches	\$	-	\$	-	\$	-	\$	-	\$
Technology Demonstrations	\$	-	\$	-	\$	-	\$	-	\$
Industry Conferences & Meetings	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Special Events	\$	-	\$	-	\$	-	\$	-	\$
Driver Certification Fees									
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Driver Certification Fees	\$	-	\$	-	\$	-	\$	-	\$
Test Vehicle Inspection Fees (for track access)									
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Test Vehicle Inspection Fees (for track access)	\$	-	\$	-	\$	-	\$	-	\$
Training Fees (Users & Service Providers)									
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Training Fees (Users & Service Providers)	\$	-	\$	-	\$	-	\$	-	\$
Other									
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
	\$	-	\$	-	\$	-	\$	-	\$
Total Other	\$	-	\$	-	\$	-	\$	-	\$
Total Gross Revenue	\$	-	\$	-	\$	-	\$	-	\$

Exhibit C - Price Proposal Form

Sheet 4

Direct Expenses by Year

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7
Description	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)
Sales & Marketing							
Advertising Budget	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Promotional Materials	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Website	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Travel & Event Budget	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Sales and Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance							
Miscellaneous Services							
Landscaping Contract	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Janitorial Contract	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Fuel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Upkeep	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Materials & Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Trash Removal & Recycling Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Miscellaneous Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Building Specific Maintenance Expenses							
Arrival & Conference Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Administrative Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Observation Tower	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Warehouse Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Test Sector Support Structures	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Building Specific Maintenance Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Test Sector Maintenance Expenses							
Braking & NVH Tracks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Suburban / Urban Area	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pick-up / Drop-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technology Pad	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Loop Tracks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Test Sector Maintenance Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Exhibit C - Price Proposal Form

Sheet 4

Direct Expenses by Year

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7
Description	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)	Total Annual Cost (\$)
Operations							
Programs & Software Licenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Online Scheduling Platform	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Customer Service Survey Contract	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Data Storage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Security Contract	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Upkeep	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fuel Tanks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Operations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Training Programs							
Staff	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Users	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contractors & Service Providers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Training Programs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Utilities							
Power	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Water / Sewer	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Telecom / Data / Internet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Facility Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Test Service Support							
Hardware Purchasing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Upkeep	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Programs & Software Licenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Data Storage & Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Test Service Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other							
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grand Total Direct Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Exhibit C - Price Proposal Form

Sheet 5

Staff Cost by Year

Item #	STAFF NAMES	POSITION/CLASSIFICATION	Escalation % (Over Previous Year)			3.0%			Escalation % (Over Previous Year)			3.0%			Escalation % (Over Previous Year)			3.0%			Escalation % (Over Previous Year)			3.0%		
			Loaded Labor Rate (2020 Dollars)	Year 1 Hours	Year 1 Total Loaded Labor Cost	Year 2 Direct Labor Rate	Year 2 Hours	Year 2 Total Loaded Labor Cost	Year 3 Direct Labor Rate	Year 3 Hours	Year 3 Total Loaded Labor Cost	Year 4 Direct Labor Rate	Year 4 Hours	Year 4 Total Loaded Labor Cost	Year 5 Direct Labor Rate	Year 5 Hours	Year 5 Total Loaded Labor Cost	Year 6 Direct Labor Rate	Year 6 Hours	Year 6 Total Loaded Labor Cost	Year 7 Direct Labor Rate	Year 7 Hours	Year 7 Total Loaded Labor Cost			
1		Program Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
2		Business Development Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
3		Testing/Engineering Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
4		Operations Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
5		Safety and Security Manager	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
6		Testing Project Managers	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
7		Technician(s)	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
8		Coordinator(s)/Admin Assistants	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
9		Financial / Accounting	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
10		Sales Staff	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
11		Safety Operators	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
12		IT Staff	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
13		Booker / Scheduler	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
15		Electrician	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
16		Maintenance Staff	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
17		Equipment Operators	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
18			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
19			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
20			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
21			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
22			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
23			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
24			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
25			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
26			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
27			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
28			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
29			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
30			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
31			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
32			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
33			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
34			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
35			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
36			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
37			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
38			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
39			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
40			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
41			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
42			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
43			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
44			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
45			\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	
		Grand Total Labor Cost			\$ -			\$ -			\$ -			\$ -			\$ -			\$ -			\$ -			



Form D-1

Drug-Free Workplace Program Certification

**DRUG-FREE WORKPLACE PROGRAM,
VEHICLE OPERATOR LICENSE & VEHICLE REGISTRATION,
NOTICE OF INTENT TO SUBLET**

I, _____, _____
(Name) Owner, President, Vice President or Designated Officer (Corp. Resolution*) (Title)

of _____, hereby certify that;
(Name of Business)

A. Drug-Free Workplace Program Certification

This firm ____ (has) ____ (has not) implemented a Drug-Free Workplace Program in accordance with the provision of Section 287.087, F.S.

B. Vehicle Operator License & Vehicle Registration

All operators driving Bidder vehicles are properly licensed in the State of Florida, for the type of vehicle being operated, in accordance with Chapter 322 F.S., and further states that all vehicles operated, or caused to be operated by said Bidder;

- Meet the financial responsibility requirements in accordance with Chapter 324 F.S., and shall remain so for the duration of the Contract.
- Registered in the State of Florida, in accordance with Section 337.11 F.S, and insured in the State of Florida to the limits required within the Contract and in accordance with Sections 320.02, 316.646, and 627.733 F.S., and shall remain so for the duration of the Contract.

C. Notice of Intent to Sublet

We ____ (do) ____ (do not) intend to sublet a portion of the work on this project.

If I have indicated above that a portion of the work will be sublet, then I hereby further certify that we have taken affirmative action to seek out and consider Minority Business Enterprises as potential subcontractors and/or suppliers. The classes of work I intend to sublet and the firms considered as potential subcontractors are as follows:

<u>Class of Work</u>	<u>Potential Subcontractors</u>	<u>Percent</u>	<u>MBE (Y) or (N)</u>
_____	_____	_____ %	_____
_____	_____	_____ %	_____
_____	_____	_____ %	_____
_____	_____	_____ %	_____

*Percentage must not be for more than 51% of contract total

Signature: _____ Date: _____
Owner, President, Vice President or Designated Officer (Corp. Resolution*)

*If person signing the form is someone other than the Owner, President, or Vice President a copy of the Corporate Resolution granting signature authorization must be furnished in the bid package.

FORM MUST BE EXECUTED AND SUBMITTED WITH THE BID PACKAGE



Form D-2 MBE Planned Utilization

**MBE PLANNED UTILIZATION
FORM D-2**

PROCUREMENT NO. _____ FINANCIAL PROJECT NO. _____

(DEPARTMENT USE ONLY)

DESCRIPTION: _____

I, _____, _____
(name) (title)

of _____

plan to subcontract at least _____ % (percent) of the project costs on the above referenced project to Minority Business Enterprises.

If I have indicated above that a portion of the project costs will be subcontracted to MBE(s), the firms considered as proposed subconsultants/contractors and the types of services or commodities to be subcontracted are as follows:

MBE SUBCONSULTANTS/CONTRACTORS

TYPES OF SERVICES/COMMODITIES

I understand that I will need to submit Minority Business Enterprises (MBE) payment certification forms to the Department for reporting purposes only.

Signed: _____

Title: _____

Date: _____



Form D-3 Vendor Certification Regarding Scrutinized Companies Lists

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
**VENDOR CERTIFICATION REGARDING
SCRUTINIZED COMPANIES LISTS
FORM D-3**

Respondent Vendor Name: _____

Vendor FEIN: _____

Vendor's Authorized Representative Name and Title: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Email Address: _____

Section 287.135, Florida Statutes prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135, Florida Statutes, also prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of \$1,000,000 or more, that are on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector Lists which were created pursuant to s. 215.473, Florida Statutes.

As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List. I further certify that the company is not engaged in a boycott of Israel. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs.

Certified By: _____

who is authorized to sign on behalf of the above referenced company.

Authorized Signature Print Name and Title: _____

Date: _____



Form D-4 Addenda Acknowledgement



FLORIDA DEPARTMENT OF
TRANSPORTATION
DOT-ITN-20-8004-SM

ADDENDA ACKNOWLEDGEMENT FORM D-4

The Proposer shall acknowledge receipt of each addenda to this Invitation to Negotiate by completing this form and including same in the Technical Proposal.

<u>Addenda</u>	<u>Date</u>	<u>By</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Failure to confirm receipt of addenda may result in rejection of the Proposer's Proposal.

Dated _____, 2020

Legal Name of Firm

By _____
Signature

Title

NOTE: Attach additional pages as necessary



Form D-5 Proposers' Questions Form



Proposer Questions

#	Page	Section	Section Description	Proposer Question	Authority Response
1.					
2.					
3.					
4.					



Form D-6 Performance Bond

PERFORMANCE BOND

KNOW ALL MEN BY THESE PRESENTS: That we, _____
(name)
_____ (hereinafter called Vendor) of _____
(address)

_____ and
_____ (hereinafter called Surety) of
(name)

(address)

duly authorized to do business in the State of Florida, are held and firmly bound unto the State of Florida in the full and just sum of Four Million and 00/100 (annually) Dollars (\$ 4,000,000.00 (annually)), lawful money of the United States of America, to be paid to the Florida Department of Transportation (hereinafter called the Department), to which payment will and truly to be made we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally and firmly by these presents;

WHEREAS, the above Vendor has subscribed to an agreement with the Department to bear the date of _____, for contractual services agreement in connection with the full operation and maintenance services of the SunTrax Connected/Automated Vehicle Test Facility

_____ in Polk _____ County(ies), particularly known as SunTrax Connected/Automated Vehicle Test Facility Operator DOT-ITN-20-8004SM (hereinafter called the Agreement), upon certain terms and conditions in said Agreement more particularly mentioned; and

NOW, THEREFORE, The condition of this obligation is such that if the above Vendor in all respects will comply with the terms and conditions of said Agreement, and its obligations thereunder, including the Scope of Services, Specifications, General Conditions, Special Conditions, Bid Blank therein referred to and made a part thereof, and such alterations as may be made in said conditions and specifications, as therein provided for; and, further, if such Vendor will promptly make payment to all persons supplying labor, material, equipment and supplies, used directly or indirectly by the said Vendor or any subcontractor(s) in the prosecution of the work provided for in said Agreement, and promptly will pay all State Workers' Compensation and Unemployment Compensation taxes incurred in the performance of the said Agreement and will pay to the Department any amount in money or property, the Department may lose or be overcharged or otherwise defrauded of, by reason of any wrongful or criminal act of the Vendor, its agents, or employees, then this obligation is to be void; otherwise, to be and remain in full force and virtue in law.

WITNESS the signature of the Vendor and the signature of the Surety by _____ its

(Agent or Attorney-in-Fact, or otherwise)

with seals of said Vendor and Surety hereunto affixed this _____ day of _____.

Surety
BY: _____
Signature
TITLE: _____
Attorney-in-Fact/Agent
(Surety Seal)

Vendor
BY: _____
Authorized Signature(s)
TITLE: _____

ATTEST: _____
Secretary/Notary

Name/Telephone #: _____
Address: _____

BY: _____
Signature

Note: Attach Power of Attorney showing authority of Surety's Agent or Attorney-in-Fact. This bond is not for public works contracts required by Section 25.05, Florida Statutes.



Form D-7 Corporate Resolution

CORPORATE RESOLUTION

(recite name of Business)

WHEREAS, it is in the best interests of this corporation to enter into a contract with the State of Florida, _____ Department _____ of _____ Transportation _____ for

NOW THEREFORE, IT IS RESOLVED, that _____(name and title of authorized officer; (e.g., John Doe, Division Manager) of this Business is hereby authorized and empowered on behalf of the Business to enter into a contract with the State of Florida, Department of Transportation, in consideration of _____Dollars (\$ _____), upon the terms and conditions contained in the proposed contract, a copy of which is attached hereto as Exhibit A, and made a part hereof.

CERTIFICATE OF RESOLUTION

I, _____, secretary of _____(name of Business), a Florida Business, or a Business founded in the State of _____, and authorized by the Secretary of State, State of Florida, to conduct business in the State of Florida, hereby certify that the foregoing is a full, true, and correct copy of the resolution of the Board of Directors of the Business, duly and regularly passed and adopted at a meeting of the Board duly called and held in all respects as required by law, and by the bylaws of the Business, on the ____ day of _____, 20__, at which meeting a quorum of the Board was present.

Executed by me as secretary of the corporation on this ____ day of _____, 20__.

Signature of Secretary

Name of Secretary printed or typed



Form D-8 Certification of Acceptable Driving Record

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
CERTIFICATION OF ACCEPTABLE DRIVING RECORD

375-040-39
PROCUREMENT
03/17

I do hereby certify that no personnel provided under the terms of this agreement who are required, as an essential part of their duties, to operate a motor vehicle owned or leased by the Department shall have an unacceptable driving record. Prior to such personnel beginning work under this agreement, we will conduct a check of their driving record with the Department of Highway Safety and Motor Vehicles. An unacceptable driving record is defined as follows:

1. Within three years preceding the start of work under this agreement, any one of the following:
 - a) three or more moving violations, which accumulate three or more points per violation;
 - b) a suspension or revocation of a driver's license, except for administrative reasons;
 - c) two convictions of reckless driving.

2. Within four years preceding the start of work under this agreement, a suspension or revocation of their driver's license for driving a vehicle while under the influence of alcohol or a controlled substance, or suspension for refusal to take a sobriety test (blood, urine, or breath) when asked to by an officer.

By: _____
Authorized Signature

Print/Type Name

Title

Name of Company



Form D-9 Exempt Documents/Security System Plan Distribution Form

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
**EXEMPT DOCUMENTS / SECURITY SYSTEM PLAN
DISTRIBUTION FORM**

Exempt Documents being requested or received are included in those exempt from public disclosure as provided by Section 119.071(3)(b), Florida Statutes (Attached). **Security System Plans** being requested are confidential and exempt as provided by Section 119.071(3)(a), Florida Statutes (Attached). The Exempt Documents relate to work being performed for or required by the Florida Department of Transportation, or work related to the Department's structures. The following information is being provided as a record of this request or receipt, and distribution of the Exempt Documents or Security System Plans.

Completion of this form and a signature is required before information will be released (* Indicates Required to Obtain Security System Plans):

A. Entity Requesting/Receiving Documents: (Check All That Apply and Provide Full Name of Entity.)

- State Agency*:** _____
- Federal Agency*:** _____
- Governmental:** _____
- Architect:** _____
- Engineer:** _____
- Contractor:** _____
- Other:** _____

B. Entity Name: _____

Address: _____

Phone: _____

C. Exempt Documents / Security Systems Plans requested or provided: (Be specific on what is requested or to be provided, and include description, project numbers, FIN, contract numbers, etc.)

D. Reason for Request/Intended Use: _____

E. RECIPIENT CERTIFICATION: I, personally, and/or as representative of the above entity, fully understand (check the applicable certification block)

- the exempt nature of the Exempt Documents I am receiving and agree to maintain the exempt status of this information in accordance with Florida law.
- the confidential and exempt nature of the Security System Plans I am receiving and agree to maintain the confidential and exempt status of these Security System Plans in accordance with Florida law.

F. Name of person receiving Exempt Documents / Security Plans: (Printed): _____

Signature: _____ **Date:** _____

Email: _____

G. Driver license or photo identification number of recipient: _____
(Recipient must provide verification of employment with the above entity and verify identity with photo ID)

H. FDOT Employee or Other Individual Providing Exempt Documents or Security Plans:

FDOT Office: _____ **Employee Name:** _____

Other Individual Name: _____

Name and Office Address of Employer: _____

I. Exempt Documents / Security Systems Plans provided if different than requested: (Be specific on what is provided, and include description, project numbers, FIN, contract numbers, etc.)

J. Signature of Person Authorizing Distribution: _____ **Date:** _____

Provider's Signature (if different than person authorizing distribution): _____

K. Method of delivery: Pick-up by requestor _____ other (specify other method of delivery)

Date Provided: _____

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
**EXEMPT DOCUMENTS / SECURITY SYSTEM PLAN
DISTRIBUTION FORM**

050-020-26
STATE HIGHWAY ENGINEER
02/13
Page 2 of 2

EXEMPT DOCUMENTS - Section 119.071(3)(b), Florida Statutes, provides:

Building plans, blueprints, schematic drawings, and diagrams, including draft, preliminary, and final formats, which depict the internal layout and structural elements of a building, arena, stadium, water treatment facility, or other structure owned or operated by an agency are exempt from s. 119.07(1) and s.24(a), Art. I of the State Constitution. This exemption applies to building plans, blueprints, schematic drawings, and diagrams, including draft, preliminary, and final formats, which depict the internal layout and structural elements of a building, arena, stadium, water treatment facility, or other structure owned or operated by an agency before, on, or after the effective date of this act. Information made exempt by this paragraph may be disclosed to another governmental entity if disclosure is necessary for the receiving entity to perform its duties and responsibilities; to a licensed architect, engineer, or contractor who is performing work on or related to the building, arena, stadium, water treatment facility, or other structure owned or operated by an agency; or upon a showing of good cause before a court of competent jurisdiction. The entities or persons receiving such information shall maintain the exempt status of the information.

SECURITY SYSTEM PLAN - Section 119.071(3)(a), Florida Statutes, provides:

As used in this paragraph, the term "security system plan" includes all Records, information, photographs, audio and visual presentations, schematic diagrams, surveys, recommendations, or consultations or portions thereof relating directly to the physical security of the facility or revealing security systems; Threat assessments conducted by any agency or any private entity; Threat response plans; Emergency evacuation plans; Sheltering arrangements; or Manuals for security personnel, emergency equipment, or security training. A security system plan or portion thereof for: Any property owned by or leased to the state or any of its political subdivisions; or Any privately owned or leased property held by an agency is confidential and exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution. This exemption is remedial in nature and it is the intent of the Legislature that this exemption apply to security system plans held by an agency before, on, or after the effective date of this paragraph. Information made confidential and exempt by this paragraph may be disclosed by the custodian of public records to The property owner or leaseholder; or Another state or federal agency to prevent, detect, guard against, respond to, investigate, or manage the consequences of any attempted or actual act of terrorism, or to prosecute those persons who are responsible for such attempts or acts.