



April 15th , 2020

207 N. San Marco Ave
St. Augustine, FL 32084-2799
US

RE: OverDrive as a sole source provider

To Whom It May Concern:

OverDrive provides a series of services and digital content materials that enable schools and districts to lend popular audiobooks, eBooks, digital textbooks, streaming video and other digital content via the school's library website.

Uniquely available only from OverDrive as a sole source provider, we offer a system that combines:

- A customized website service for download, instant access and streaming digital materials integrated with the school library's ILS system for real-time student authentication
- OverDrive uniquely offers a Local Content portal for schools, providing the ability to upload locally-produced and self-published digital content into the platform for lending to their students
- OverDrive is the only digital library vendor selling high quality fixed format and read-along ePUB3 content from top trade houses
- OverDrive platform features that provide instant access to eBook, video and audio formats, including browser-based reading with OverDrive Read, streaming access for video format, and browser-based listening with OverDrive Listen, all allowing for ease of use with no software installation or device activation required
- OverDrive is the only digital library lending provider that offers downloads in the Kindle format and compatibility with all generations of the Amazon Kindle, the most popular and widely used eReading device on the market
- OverDrive's proprietary browser-based formats are able cache the content for offline usage and does not require active internet connection to read/listen to the digital content
- OverDrive APIs, available via the OverDrive Developer Portal, allow for integration of digital content with library discovery tools
- Control for the library to set digital book lending policies and manage access and usage of materials
- Download eBooks capable of operating on portable devices such as iPads, Chromebooks, Nooks, as well as all generations of Amazon Kindle (*exclusive to OverDrive*)
- OverDrive's top-rated free app (*Sora*) for school users offers students their digital library anytime, anywhere with one-tap reading, assignments, notes and highlights, badges, reading stats and age-appropriate local library collections
- Download audiobooks and music with accessibility features for the blind and visually impaired
- OverDrive MP3 Audiobooks compatible with MAC/OS, iPods and other Apple devices

As a result of the combination of the above referenced items, as well as OverDrive, Inc.'s continued innovation, library and school market leadership, proven success and secret processes, OverDrive, Inc. is the sole vendor to offer these unique services and sought after materials. Please do not hesitate to contact me for further information.

Very truly yours,

Steve Potash, CEO
OverDrive, Inc.