

ADDENDUM NO. 1

ISSUE DATE: 2/10/2020  
FSCJ RFP NUMBER: 2020C-13  
FSCJ RFP TITLE: Pressure Washing & Window Cleaning Job Order Contracting Services

The above numbered solicitation is amended as follows:

- Attachment "A" Clarifications, Questions and Answers
- Attachment "B" Sign-In Sheet from Public Meeting held on February 6, 2020 @ 10:00 a.m.
- Attachment "C" Construction Bid Pick-up List a.k.a. Plan Holders List (As of 2/10/20)
- Attachment "D" RFP 2014C-22 Posted Tabulation Sheet
- Attachment "E" RFP 2014C-22 Section 5.40 Total Cost/Value Matrix

The hour and date specified for receipt of bids:

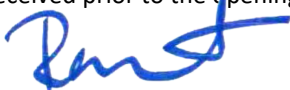
is not extended, remains: **February 27, 2020 @ 2:00 p.m.**  
 is extended until: \_\_\_\_\_  
 posting date is extended until: \_\_\_\_\_

Except as provided herein, all terms and conditions of the solicitation, including changes made by all prior addenda (if any), remain unchanged and in full force and effect.

Bidders must acknowledge receipt of this addendum prior to the time set for receipt and opening of bids as specified in the solicitation, or as amended, by one of the following methods:

- (a) By signing and returning one copy of this addendum.
- (b) By acknowledging receipt on the copy of the bid submitted.
- (c) By separate letter email referencing the solicitation and addendum numbers. Email [amonroe@fsci.edu](mailto:amonroe@fsci.edu)

**FAILURE TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If, by virtue of this addendum, you desire to change an offer already submitted, such change may be made by letter, provided such letter makes reference to the solicitation and this addendum and is received prior to the opening hour and date specified.



\_\_\_\_\_  
Randi Brokvist  
Executive Director of Purchasing

(Complete this portion)

**TO BE RESPONSIVE ALL BIDDERS MUST ACKNOWLEDGE RECEIPT OF ADDENDUM #1**

COMPANY: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

## ADDENDUM NO. 1

### CLARIFICATIONS

1. The Question Deadline remains Thursday February 18, 2020.

### QUESTIONS AND ANSWERS

**Question 1:** Can you please send me a copy of the current contract and bid tab from the last RFP?

**Response 1:** *The contract has been included within the solicitation as Attachment I "Sample Agreement". The College awarded three separate contracts of which each Current Contract consist of over 140 pages which includes the Agreement, the RFP 2014C-22 Solicitation and RFP 2014C-22 Responses. Each Proposer may schedule individual reviews of the current contracts. The Tabulation Posting Sheet is attached as "Attachment "D".*

**Question 2:** Can you please provide the previous prices for this Bid?

**Response 2:** *The current contract previous prices is attached as Attachment "E" titled "RFP 2014C-22 Section 5.40 Total Cost/Value Matrix."*

**Question 3:** Are we able to walk the campuses freely to prepare our bid, or will we need to coordinate this with an onsite contact?

**Response 3:** *As stated in Section 5.130; "Proposers are to include in their submittal a signed and checked Site Visitation Certification Forms (Attachment E) whether or not the Proposer elected to take advantage of the site visits opportunity." The site contact information is included on the "Site Visitation Certification Form (Attachment E)" of Section 5.10, titled "Company Qualifications and Past Experience, Volume of Work Awarded by College: "*

**Question 4:** The scope is not clear on what exactly is being pressure cleaned. Is this pressure cleaning of the complete Exterior of the buildings or does it include sidewalks as well? And for the window cleaning is this for Exterior only or Interior and Exterior window cleaning?

**Response 4:** *The solicitation generating contract is for "As Needed" Pressure Washing & Window Cleaning Job Order Contracting Services and NOT for any specific building or area. The subsequence contract will be utilized for any area in which the Scope of Work would be required. Section 4.00 titled "Proposal Guidelines/Scope of Service" identifies the Colleges' expectations.*

**Question 5:** In regards to the request for proposal #2020C-13: Are stamped signatures accepted?

**Response 5:** *No, as stated in Section 1.03, "Note: Original binder must be marked ORIGINAL and must have original signatures."*

**Question 6:** Should we prompt our references to send the reference documentation directly to you or are we to turn them in with the completed packet?

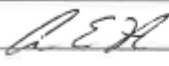



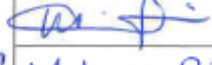
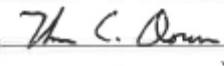
**Response 6:** *As stated in Section 5.30 "References; "The evaluation committee will review written responsive proposals submitted, including evaluating your firms' references as defined below and completed Attachment A-2 surveys that is submitted within your firms' proposal from which you have received from your client as reference to quantify both the quality of your services provided and similar services."*

## Pre-Proposal Conference Sign-in Sheet

RFP #2020C-13: Pressure Washing &amp; Window Cleaning Job Order Contracting Services

Date of Pre-Proposal Meeting: February 6, 2020Time and Location: 10:00 a.m., Advanced Technology Center – Room #T-112Page 1 of 2

NOTE: Please Print

Company Name	Address/City, ST Zip code	Telephone #	Fax #	Email Address	Signature/Print Name
Troncast Pressure Washing	193 Bradford Lake Jacksonville, FL	(904) 697-8553		getfisher68@gmail.com	 Anthony Fisher
Troncast Pressure Washing	193 Bradford Lake Jacksonville, FL	(904) 416-9114		muvdec27@aol.com	Cherica Fisha  Cherica Fisha
JANIKING	5700 S AUGUSTINE RD Jacksonville, FL 32207	(904) 346-3000	(904) 346-3034	lstewartson@janikingjax.com	 Len Stewartson
Jani King	5700 St. Augustine Rd. DAX, FL 32207	904-477-3145		WILLIE STIMMAN @YAHOO.COM	 Willie Hall
IP Construction & Counting LLC <del>Steve Ibeawuchi</del>	6620 Southpoint Dr. S.	904.200.1678		stevechuku@hotmail.com	Steve S.C. Ibeawuchi
CJM Contracting Services Inc.	1310 Lake Biscayne Way Orlando FL 32824	407-948-8180		cjmunoz@cjmprecast.com	 Melanie Rios
REFLECTIONS WINDOW AND PRESSURE WASHING	11246 DISTRIBUTION AVE E., STE 19, JAX, FL 32256	904-322-8946		3228966@GMAIL.COM	 THOMAS C. DORAN

Pre-Proposal Conference Sign-in Sheet

RFP #2020C-13: Pressure Washing & Window Cleaning Job Order Contracting Services

Date of Pre-Proposal Meeting: February 6, 2020

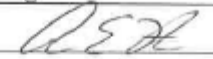



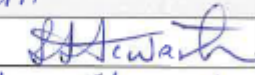
Time and Location: 10:00 a.m., Advanced Technology Center – Room #T-112

NOTE: Please Print

Company Name	Address/City, ST Zip code	Telephone #	Fax #	Email Address	Signature/Print Name
REFLECTIONS WINDOW & PRESSURE WASHING	11246 BAYVIEW BLVD JACKSONVILLE, FL 32256	904-322-8700		3228900@gmail.com	<i>[Signature]</i> JONATHAN BRANNING
Fresh Windows Cleaners	151 COLLIER DR ST ORANGE PARK FL 32065	272 1944		timbradwin@earthlink.net	<i>[Signature]</i> Tim Bradwin
Extreme	P.O. Box 12174 Tallahassee FL, 32317	850 422-2227 Office 850 251-1459 Cell	850-668-1912	Support@extremerecks.com	<i>[Signature]</i> Jason K Black
Krystal Klean	13679 Atlantic Blvd Jack. FL 32225	(904) 220-3337 (304) 578-0040		taylor@krystalklean.com	Taylor Burdette <i>[Signature]</i> Taylor Burdette
FSCJ	501 W State St Jacksonville, FL 32202	904 632 3086	904 632 3087	amonroe@fsej.edu	<i>[Signature]</i> Audrey B. Monroe Audrey B. Monroe

**Public Document  
Construction Bid Pick-up  
FSCJ RFP 2020C-13**

**TITLED: Pressure Washing & Window Cleaning Job Order Contracting Services \_**

Company Name	Address/City, ST Zip code	Telephone #	Fax #	Email Address	Signature/Print Name
Troncast Pressure Washing	193 Bradford Lake Jacksonville FL.	904 697-8553		aefisher@bregma.com	 Anthony Fisher
REFLECTIONS WINDOW AND PRESSURE WASHING	11246 DISTRIBUTION AVE E, STE 19, JAX 32256	904-322-8900		3228900@comcast.com	 THOMAS C. DORAN
Tom Easton Fish Wash & Cleaning	151 Collier Dr Orlando FL	772 1944		tom@fishwash.com	 Tom Easton
CJM Contracting Services Inc.	1310 Lake Biscayne Way Orlando FL 32824	407-948-8180		cjmunoz@cjm precast.com	 Melanie Rios
Jani King	5700 St Augustine JAX, FL 32211	904-346-3000	904-346-3039	lstewartson@jani-king.com	 Len Stewartson

RFP 2014C-22  
 Pressure Washing Delivery Order Contract  
 Posting Tab Sheet  
 Opened: February 25, 2014 @ 2:00 p.m.

KH

RFP Section		Max Eval Points	Criterion	PROPOSERS	AAA National USA	All American Maintenance & Exhaust LLC	All N Professional Services	Contractors Enterprises	Custom Maintenance	E-RAM LLC	Krystal Companies dba Krystal Klean	LTTS Inc. dba Squeegee Squad	Sunshine Cleaning Systems, Inc.	Tribond, LLC
			<b>Phase I</b>											
5.1	15		Company Unique Qualifications and Past Experience		15	6	7	7	9	11	15	13	12	14
5.2	10		Company Financial Strength		9	9	3	8	6	6	10	5	10	6
5.3	15		Project Staff Qualifications and Experience		11	11	12	11	13	4	15	11	14	12
5.4	60		Total Cost/Value		35	40	60	46	36	0	58	31	47	20
	100		<b>Subtotal (Phase I)</b>		70	66	82	72	64	21	98	60	83	52
			<b>Ranking</b>		5	6	3	4	7	10	1	8	2	9
			<b>Phase II (Optional)</b>											
5.5	15		Finalist References		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5.6	5		(Optional) Finalist Best and Final Offers		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5.7	30		(Optional) Finalist Interview		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	50		<b>Subtotal (Phase II)</b>		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
			<b>Ranking</b>		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	150		<b>Grand Total of Phase I and Phase II</b>		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
			<b>TOTAL AWARD RANKING</b>		5	6	3	4	7	10	1	8	2	9

The Evaluation Committee recommends Krystal Companies dba Krystal Klean, Sunshine Cleaning Systems, Inc. and All N Professional Services as the 3 top ranked proposer(s), and recommends the College Administration negotiate and enter into a satisfactory contract(s) with the top 3 ranked proposer(s) as well as the College Administration to formally terminate negotiations with the top ranked firm if a satisfactory contract cannot be negotiated, and enter into negotiations with the next ranked firm until a satisfactory contract can be negotiated and entered into.

\*Failure to file a protest with in the time prescribed in section 120.57 (3) Florida Statutes, or failure to post the bond or other security required by law (i.e. FS 255.0516) within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.\*

Florida State College at Jacksonville is a member of the Florida College System and is not affiliated with any other public or private university or college in Florida or elsewhere.

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Posted: 4/1/14

Removal: 4/4/14

RFP 2014C-22 Section 5.40 Total Cost/Value Matrix (Pressure and Window Washing Delivery Order Contracting Services)

Board Approved Term Amount: \$195,000.00 Per 2-Year Term

Contractors		All N Professional Services			Krystal Klean			Sunshine Cleaning Systems		
		1. Standard Wash (Water Only)	2. Pre-Treatment Bleaching	3. Window Washing	1. Standard Wash (Water Only)	2. Pre-Treatment Bleaching	3. Window Washing	1. Standard Wash (Water Only)	2. Pre-Treatment Bleaching	3. Window Washing
Height and Surface Levels		Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level	Min 2000 sq ft price per square foot per height level
From	To									
1) Grade	10 ft (in hgt)	\$ 0.10	\$ 0.05	\$ 0.05	\$ 0.07	\$ 0.03	\$ 0.07	\$ 0.07	\$ 0.03	\$ 0.05
2) 10 ft	20 ft (in hgt)	\$ 0.10	\$ 0.05	\$ 0.05	\$ 0.07	\$ 0.03	\$ 0.07	\$ 0.07	\$ 0.03	\$ 0.05
3) 20 ft	30 ft (in hgt)	\$ 0.10	\$ 0.05	\$ 0.05	\$ 0.08	\$ 0.03	\$ 0.08	\$ 0.10	\$ 0.03	\$ 0.06
4) 30 ft	40 ft (in hgt)	\$ 0.10	\$ 0.05	\$ 0.05	\$ 0.08	\$ 0.03	\$ 0.08	\$ 0.10	\$ 0.03	\$ 0.06
5) 40 ft	50 ft (in hgt)	\$ 0.20	\$ 0.05	\$ 0.05	\$ 0.16	\$ 0.03	\$ 0.16	\$ 0.20	\$ 0.03	\$ 0.13
6) 50 ft	60 ft (in hgt)	\$ 0.20	\$ 0.05	\$ 0.10	\$ 0.29	\$ 0.03	\$ 0.29	\$ 0.40	\$ 0.03	\$ 0.14
7) 60 ft	70 ft (in hgt)	\$ 0.25	\$ 0.15	\$ 0.10	\$ 0.32	\$ 0.03	\$ 0.32	\$ 0.45	\$ 0.03	\$ 0.15
8) 0 ft	Surface	\$ 0.05	\$ 0.05		\$ 0.07	\$ 0.03		\$ 0.07	\$ 0.03	

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