



9440 Philips Hwy Suite 4
Jacksonville, Florida
32256

April 5, 2016

Joe Bruce
Florida School for the Deaf and Blind
207 San Marco Blvd
St. Augustine, FL 32084

Re: Sole Source for upgrades to campus Video Surveillance System

Dear Joe,

Florida School for the Deaf and the Blind has a campus wide fire alarm and access control system that was installed by Honeywell. These systems are proprietary in nature and cannot be serviced or modified by anyone other than Honeywell certified technicians. The system is wide-reaching; monitoring and controlling the life safety systems in each building, access to each building via card readers, monitoring and controlling the campuses exterior perimeter via the personnel and vehicle gates. The addition of the Honeywell Digital Video Manager (DMV) will allow FSDB to integrate the existing cameras with the current access control system. DVM and EBI are designed to work together.

This integration allows for the transfer of data back-and-forth between the systems allowing FSDB the greatest flexibility, while maintaining the integrity of the system. Additionally DVM allows FSDB to view cameras utilizing the system they are already familiar with. Examples of integration include

1. Card reader activation of a camera
2. Door alarm activation of a camera
3. Camera motion initiating alarms in EBI

The existing fire alarm and access control systems are monitored by a Honeywell Enterprise Building Integrator (EBI). The fire alarm, access control, and EBI are UL listed to operate as a system. Like the fire alarm, and access control, EBI and DVM can only be installed and serviced by Honeywell certified technicians.

Florida School for the Deaf and the Blind has maintenance agreements with Honeywell. The agreements covers preventative maintenance and repairs to the fire alarm system, access control, gates, cameras, and the monitoring system (EBI). Any modifications made by anyone other than Honeywell will not be honored under these contracts.

Please let me know if we can answer any questions or if we can be of further service to you.

Sincerely,



HONEYWELL INTERNATIONAL, INC.

Darin Sperry
Account Manager