



DATE: May 14, 2019
ADDENDUM NO: 1
PROJECT NUMBER: 032-18/19
PROJECT TITLE: INVITATION TO NEGOTIATE (ITN) – Banking Services and Related Commodities and Services

The Florida Lottery's Banking Services and Related Commodities and Services ITN (032-18/19) is amended as follows:

- Remove Section 2.5, page 10 of the ITN and replace with the revised "**MINIMUM REQUIREMENTS**," dated May 14, 2019.
- Remove Section 2.12, pages 13-14 of the ITN and replace with the revised "**SCHEDULE OF EVENTS**," dated May 14, 2019.
- Remove Section 3.4.6, page 35 of the ITN and replace with the revised "**State of Florida Qualified Public Depository**," dated May 14, 2019.
- Remove Section 4.9.1.2, page 51 of the ITN and replace with the revised "**Retailer ACH Sweep File**," dated May 14, 2019.
- Remove Section 4.14, page 56 of the ITN and replace with the revised "**POSITIVE PAY**," dated May 14, 2019.

For convenience, deletions are in ~~red, strikethrough print~~, and any additions are indicated by blue, underlined, bold and italicized print. All other terms and conditions of the ITN remain the same. All other terms and conditions of the ITN remain the same.

The Florida Lottery's answers to Vendor questions are enclosed. Pursuant to Section 2.14: Vendor Questions, oral questions or questions submitted after the time stated in the Schedule of Events were not answered.

To challenge this decision in accordance with Florida Law, a formal written protest accompanied by the required protest bond must be filed with the Agency Clerk at 250 Marriott Drive, Tallahassee, Florida 32301, as prescribed below.

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN SECTION 24.109(2)(a), F.S., SHALL CONSTITUTE A WAIVER OF PROCEEDINGS UNDER CHAPTER 120, F.S.

PURSUANT TO SECTIONS 287.042(2)(c) AND 120.57(3), FLORIDA STATUTES AS MODIFIED BY SECTION 24.109, FLORIDA STATUTES, AND SECTION 2.13 OF THE SOLICITATION, FAILURE TO FILE A FORMAL WRITTEN PROTEST ACCOMPANIED BY THE REQUIRED PROTEST BOND WITH THE AGENCY CLERK WITHIN 72 HOURS OF ELECTRONIC POSTING OF THIS NOTICE ON THE DEPARTMENT OF MANAGEMENT SERVICES' VENDOR BID SYSTEM WILL CONSTITUTE A WAIVER OF PROCEEDINGS UNDER CHAPTER 120, FLORIDA STATUTES.

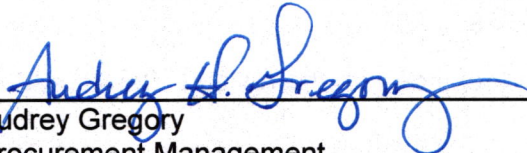
RON DESANTIS
Governor



JIM POPPELL
Secretary

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Written acknowledgement of all addenda will become part of your Reply submission. Please sign and complete this form and return it with your Reply. Do not return this document separately or prior to the submission of your Reply. Failure to acknowledge receipt of this addendum may be cause for rejection of your Reply in its entirety.



Audrey Gregory
Procurement Management

Vendor's Representative Authorized Signature (Manual)

Vendor's Representative Authorized Name and Title (Typed)

Company

million to \$131 million this fiscal year. This account is linked to two (2) zero balance/controlled disbursement accounts as follows:

- Prize Payment Account, for payments to Lottery players with winnings greater than \$600.
 - A retailer payment account for issuing incentive bonus payments to retailers.
- Ten (10) interest bearing checking accounts - accounts for net ticket sales being collected in our District offices.

The Lottery utilizes various deposit and disbursement types such as checks, Automated Clearing House, and wire transfers. For typical monthly volumes of core services, see Attachment A: Lottery Data Volume.

2.5. MINIMUM QUALIFICATIONS

Vendor must satisfy the minimum qualifications in order to be eligible for an award of a Contract under this ITN, subject to Section 2.27.

- Vendors must have total assets of not less than \$100 million as of June 30, 2019 and must belong to a bank holding company with assets of at least \$1 billion as of June 30, 2019.
- ~~In addition, the Lottery will only consider Replies from financial institutions that maintain a Federal Reserve clearing account at the Jacksonville or Miami branch of the Federal Reserve Bank of Atlanta and that can provide the services required.~~

2.6. NOTIFICATIONS AND LIBRARY OF PROCUREMENT INFORMATION AND STANDARD FORMS

Vendors can ensure their company is registered to receive e-mail notification of advertisements, addenda and notices by visiting the following link: http://vbs.dms.state.fl.us/vbs/main_menu and selecting the “E-mail Notification” link. The commodity code vendors should register for pertaining to this Solicitation is: “64100000: Bank Offered Products,” “84120000: Banking and Investment,” and “84121500: Banking Institutions.”

The Lottery hereby incorporates by reference the material and attachments contained herein, and addenda to this Solicitation, as well as the Library of Procurement Information and Standard Forms (the “Library”) pertinent to the preparation of Replies and the understanding of the Agreement requirements, with each applicable document/form identified as a hyperlink in this Solicitation. The Library is located on the Lottery’s Internet site and the URL is: <http://www.flalottery.com/solicitations.do>.

If unable to read or download material from this site, Vendors should contact the Issuing Officer identified in section 2.6. It is the sole responsibility of Vendors to monitor this site as additional notifications may not be provided when information or materials are added.

2.7. PROCUREMENT AUTHORITY

The following event dates and times are set forth for informational and planning purposes. These events and dates are subject to change at the Lottery's sole discretion. It is the Vendor's responsibility to comply with these timeframes and to monitor the VBS for any changes.

EVENT	DUE DATE AND TIME	APPLICABLE INFORMATION and LOCATION
Solicitation Advertised / Released	April 23, 2019	Posted to the Vendor Bid System at: http://vbs.dms.state.fl.us/vbs/main_menu
Questions Submitted in Writing	Must be received PRIOR TO: Thursday, May 9, 2019 4:30 PM ET	Submit to: Florida Lottery Procurement Management Attention: Audrey Gregory 250 Marriott Drive Tallahassee, FL 32301 Fax: (850) 487-7760 Email: purchasing@flalottery.com
Answers to Questions	Tuesday, May 14, 2019 (Anticipated Date)	Posted to the Vendor Bid System at: http://vbs.dms.state.fl.us/vbs/main_menu
Sealed Replies Due	Must be received PRIOR TO: Tuesday, June 4, 2019 Tuesday, June 18, 2019 3:00 PM ET	Submit to: Florida Lottery Procurement Management Attention: Audrey Gregory 250 Marriott Drive Tallahassee, FL 32301
Administrative and Technical Replies Opened	Tuesday, June 4, 2019 Tuesday, June 18, 2019 3:30 PM ET	PUBLIC MEETING Florida Lottery 250 Marriott Drive Tallahassee, Florida 32301
Evaluation Committee PUBLIC MEETING	Tuesday, June 18, 2019 Tuesday, July 23, 2019 2:30 PM ET	PUBLIC MEETING for Evaluation Committee to rank the Replies and which vendors proceed to Negotiations. Florida Lottery 250 Marriott Drive Tallahassee, Florida 32301

Cost Replies Opened	Tuesday, June 18, 2019 <u>Tuesday, July 23, 2019</u> 3:30 PM ET	PUBLIC MEETING Florida Lottery 250 Marriott Drive Tallahassee, Florida 32301
Negotiations	On or about June 24, 2019 to July 24, 2019 <u>to August 6, 2019</u>	Pursuant to section 286.0113, Florida Statutes, Vendor negotiations are not public meetings.
Negotiation Team Recommendation	July 30, 2019 <u>August 21, 2019</u> 3:30 PM ET	PUBLIC MEETING Florida Lottery 250 Marriott Drive Tallahassee, Florida 32301
Notice of Agency Decision posted	August 12, 2019 <u>September 3, 2019</u>	Posted to the Vendor Bid System at: http://vbs.dms.state.fl.us/vbs/main_menu

2.13. ADDENDA OR NOTICES

The Lottery reserves the right to modify this Solicitation by issuing an Addendum. Any notices or addenda to this Solicitation will be posted on the State of Florida Vendor Bid System (VBS). Potential Vendors must monitor the VBS for addenda or notices issued relating to this Solicitation.

2.14. VENDOR QUESTIONS

Potential vendors may submit written questions to the Issuing Officer by email. The deadlines for questions are identified in section 2.12: Schedule of Events. Vendors should clearly label question submissions with the relevant title and number of this Solicitation.

Potential Vendors should not disclose cost information in solicitation questions.

Questions submitted after the period specified in the Schedule of Events will not be addressed. Oral questions will not be addressed.

Questions submitted, answers to questions, and any resulting revisions to the Solicitation, will be posted on the VBS.

Questions will not constitute a formal protest of the specifications or of the Solicitation.

The Addendum Acknowledgement form included with each addendum issued by the Lottery must be executed by the Vendor's Authorized Representative and should be returned with the Reply.

Written acknowledgement of all addenda issued prior to the Solicitation due date will become part of each Vendor's Reply.

3.4.5. **RESPECT of Florida**

The Florida Lottery is committed to maximizing employment opportunities for individuals throughout this State who are blind or otherwise qualify as handicapped under Chapter 413, Florida Statutes, and for such individuals to increase their independence and self-sufficiency.

To further the Lottery's commitment in this regard and to ensure that RESPECT of Florida, the qualified non-profit agency operating under the authority of Chapter 413, Florida Statutes, is afforded the opportunity to provide commodities and/or contractual services necessary for the Contractor to perform its contractual obligations, Vendors must execute the [RESPECT of Florida Agreement Terms](#) and should submit with their Reply.

3.4.6. **State of Florida Qualified Public Depository**

Vendors must be a Financial Institution that has been designated as a "qualified public depository" by the Treasurer of the State of Florida as provided by section 280.02(26), Florida Statutes. The responding financial institution must have received a "Satisfactory" or higher rating on its most recent Community Reinvestment Act (CRA), 12 U.S. Code 2901 performance evaluation.

Vendors must provide and should submit with their Reply documentation that on the date of Reply submission it is a Qualified Public Depository and maintains ~~a Federal clearing account at a Jacksonville or Miami branch of~~ [an account with a branch of](#) the Federal Reserve Bank ~~of Atlanta~~.

3.4.7. **Preference to Florida Businesses**

This Solicitation is subject to the provisions of section 287.084, Florida Statutes, whereby Florida businesses will receive preference in the award of an Agreement.

In the letting of any or all public contracts, a Vendor whose principal place of business is outside the State of Florida must provide a written opinion signed by an attorney at law licensed to practice law in that foreign state, as to the preferences, if any or none, granted by the law of that state to business entities domiciled within its state boundaries which should accompany its submission to this Solicitation. The written opinion must state with specificity the type of preference, how it is applied and circumstances when it is applicable.

For the purpose of this Solicitation, "principal place of business" means the state in which the Vendor has a physical presence and from which the Vendor's high-level officers direct, control, and coordinate the Vendor's activities.

4.9. ACCOUNT STRUCTURE

The Contractor will provide a mechanism/system to account for the Lottery Headquarters and each district office located in an area in which the Contractor has a branch office.

4.9.1. Master Concentration Account

This account receives the cash balances due from the Lottery's Retailers. Transfers from this account are made to cover prize disbursements in the zero balance/controlled disbursement prize payment account and disbursements to retailers in the zero balance/controlled disbursement retailer payment account.

This account maintains a minimum balance to cover failed items. Excess balances may be wire transferred daily to the State Treasury at the option of the Lottery. **The entire amount of all checks deposited to this account is credited on the day of deposit. No float is allowed.**

4.9.1.1 Account Requirements

The Contractor must:

- a) Pre-note the retailer accounts prior to the initiation of the ACH process, if requested by the Lottery. The Contractor must notify the Lottery within five business days should any such pre-note information be rejected.
- b) Provide daylight overdraft protection of at least \$75 million in the event expected wire transfers are not received timely.

4.9.1.2 Retailer ACH Sweep File

The Lottery currently processes a weekly ACH file to sweep contracted Lottery Retailer accounts and bring in the money due from the Retailers for the previous week's ticket sales. The Contractor must automatically complete a standardized ACH re-sweep of all Retailer accounts that do not have sufficient funds available for the initial sweep. The Lottery reserves the right to initiate this ACH sweep file on a more frequent schedule up to and including daily. Process the Lottery's ACH sweep file in a standardized format, agreed to by the Lottery, to collect amounts owed for deposit into the account, on a schedule provided by the Lottery, and provide the Lottery immediate credit for and use of such funds.

Currently, processing requirements for this file are as follows:

Weekly Lottery ACH file transmittals covering retailer activity through the previous day (Day 1) will be available to the Contractor by approximately 10:00 AM ET (Day 2). The ACH file will be data transmitted to the Contractor's operating center so that it may be presented to the Federal Reserve Bank ~~of Atlanta~~ prior to 10:00 AM ET for processing that day (Day 2), allowing sufficient time for re-transmission when necessary. **Verification of the file totals between the Contractor and the Lottery must be completed prior to transmission of the ACH file to the Federal Reserve System.** Good

- b) Provide on-line access to the Contractor's system for the Lottery to originate and monitor outgoing wire transfers and verify receipt of incoming wire transfers.
- c) Require dual controls for all repetitive and non-repetitive wire transfers ordered by the Lottery.
- d) Provide on-line access to the Contractor's system for the Lottery to determine the status and place automated stop payments on individual checks issued.
- e) Provide electronic records of all paid checks in CD-ROM format.

4.13. WIRES

The Contractor must have international wire transfer and foreign draft capabilities.

4.14. POSITIVE PAY

The Contractor must provide positive pay services to the Lottery. Positive Pay will involve sending a file at predetermined times each day of checks written. The Lottery will send Positive Pay files to the Contractor every fifteen minutes. The Contractor must notify the Lottery of PNI checks within twenty-four hours. The Contractor must verify cashed checks against the issued file at the bank's teller. ~~The Contractor must print and issue checks on demand; and be available for presentments on the same day.~~

Manual issues or deletes will be communicated to the Contractor via telephone or online initiation. The Lottery will send Positive Pay files to the Contractor electronically and the Contractor is required to verify checks against the Lottery files before cashing. This process must incorporate a procedure to handle checks written and cashed on the same day.

4.15. DEPOSITORY SERVICES PROCESSING

The Lottery requires 100% availability on checks deposited. Cash, wire transfers, and ACH receipts to include the Lottery's weekly sweep file will receive same day credit. No holds will be placed on deposits in any of the accounts described in "Account Structure". The Lottery also requires automatic re-sweeps of all Retailer accounts with insufficient funds on the first sweep attempt.

The Contractor must provide deposit bags to each Lottery location, as needed/requested, at no additional cost to the Lottery. The Contractor must provide remote check deposit service, where the Lottery scans checks received and submits images only to the Contractor for processing. The Contractor must provide deposit tickets in 3-part forms and deposit tickets must contain an auxiliary MICR field for the Lottery locations and/or transaction information. The Contractor must accept loose and/or rolled coin for deposit at each branch location at no additional cost to the Lottery.

4.16. QUOTING PROCESS

**Banking Services and Related Commodities and Services
Project #: ITN 032-18/19**

Answers to Questions

1. **Question:** Can you please provide 3 months of your account analysis statement?

Answer: Yes. The Florida Lottery anticipates providing this statement in a supplemental addendum on or about May 15, 2019.

2. **Question:** What is the current earnings credit rate you are receiving? What is the current Interest rate you are receiving?

Answer: The earnings/interest rate we are receiving will be provided in the supplemental addendum.

3. **Question:** What are the average monthly collected balances maintained in the accounts?

Answer: The average monthly collected balances will be provided in the supplemental addendum.

4. **Question:** Page 54, Section 4.9.3.: Do you currently receive same day availability on all deposits from Wells Fargo, including paper deposits? Or do you currently receive ledger credit on your deposits? Please clarify.

Answer: Yes. We currently receive same day availability on all deposits including paper deposits.

5. **Question:** Page 42, Section 3.5.6.6: Can you please describe how the “standardized ACH resweep” is processed by the bank? What specific steps are taken. Can you provide an example of the typical process?

Answer: The resweeps process is initiated by the bank for retailers whose initial sweep is returned due to insufficient funds.

Example: The Lottery provides the ACH file to the bank on Monday with an effective date of Wednesday. On Thursday and Friday, the bank initiates a second attempt to collect on those accounts that are returned for insufficient funds. If the accounts return on the second attempt, they

are transmitted to the Lottery as actual returns. It is important to note that the money is made available to the Lottery with each sweep attempt.

6. **Question:** Page 40, With regard to foreign drafts:

a. **Question:** What currencies are needed?

Answer: International wires are completed using US dollars.

b. **Question:** What are typical amounts?

Answer: These can vary depending on the prize amount.

c. **Question:** Are these in US dollars?

Answer: Yes.

d. **Question:** How many transactions in a typical month?

Answer: International wires are very infrequent. We have only had one in the last three years.

e. **Question:** Can you please provide an example of what is meant by “priority wire transfers requiring special handling and immediate release?”

Answer: Wire transfers would need to be released upon approval by the Lottery with same day processing required.

f. **Question:** What special handling is currently provided?

Answer: Immediate release and same day processing is currently provided.

g. **Question:** How are these transactions initiated?

Answer: The Lottery initiates these transactions via the bank’s online portal.

7. **Question:** Are ACH files originated from one central location or multiple locations? How are files originated? What protocol is used?

Answer: The ACH files are originated from Lottery headquarters. The files are generated using National Automated Clearing House Association (NACHA) file format and is uploaded to the bank's online portal for processing.

8. **Question:** Can you please provide sample of the ACH reports you are currently receiving/needng? Can you provide samples of any Return Item reports you are currently receiving?

Answer: See fields below that are included in these reports.

As of Date
File ID
Company ID
Company Name
Settlement Bank ID
Settlement Account
Return Type Code
Return Type Desc
Currency
Credit Amount
Debit Amount
Recipient ID
Recipient Name
Effective Date
Descriptive Date
Receiving Bank ID
Receiving Account
Company Entry Description
Return Trace Number
Account Type
Return Reason Code
Return Reason Description
Original Trace Number
Search Result
Sequence #
Addenda
Comments/Corrections
As of Time
Recipient Address
Receiving Bank
Originator Name
Batch Reference
Payment Purpose
Purpose Description
Original Amount
Returned Amount
Original FX Rate
Returned FX Rate
Original Contract Number
Returned Contract Number
Local Return Code
Local Return Reason
Original Transaction Date
Returned Transaction Date
Remittance Information
Entry Class Code

9. **Question:** Do you require confirmation of ACH files being received by the Bank for origination? If so, how is that confirmation currently provided?

Answer: Yes. Electronic acknowledgements are provided to us with summary amounts being processed.

10. **Question:** ACH Check Conversion/BOC. Do you currently use this service? What are your goals with regard to this service? Is it increased availability, faster notification of returns, other?

Answer: The Lottery does not currently use ACH conversion. However, the vendor should describe their ability to provide this service and efficiencies provided, as well as related fees.

11. **Question:** Can you clarify what you mean by “client/server” technology on page 43?

Answer: Client/server technology would represent an online portal or similar technology to initiate transactions, access bank statement information, upload ACH sweep files, etc.

12. **Question:** Can you clarify what Daily Returns File Transmission represents on your pricing page Attachment A?

- a. **Question:** Is this a file you receive from the bank or you send to the bank?

Answer: This is a file we receive from the bank.

- b. **Question:** Can you please describe the process of how your ACH returns are handled and represented?

Answer: A file is transmitted to the Lottery that includes all ACH returns. In conjunction with the file transmission, amounts are reflected as credits on the Lottery’s account.

13. **Question:** Page 36, 3.5.1: Do you require a specific number of client references and contact information for each one?

Answer: The vendor should be able to provide three or more client references and contact information for each one.

14. **Question:** Are the mandatory requirements negotiable in the contract negotiation phase?

Answer: See Section 3.2.3: Agreement Terms and Conditions / Performance Requirements and Deliverables. Mandatory requirements are not negotiable; however, other terms and conditions may be negotiated with the apparent Successful Vendor.

15. **Question:** Supplies - Do you currently use manual check stock or laser printed checks? If manual check stock – are these provided by your current provider at no cost? Deposit slips – are these provided at no charge by your provider?

Answer: The Lottery's prize payment checks are generated on our prize payment check printers. These checks represent the bulk of the checks issued. We do order small volumes of checks and deposit slips through the bank at an incremental fee.

16. **Question:** Can the State specific what, if any products/services the current banking services provider has utilized under the current contract. What, if any, products or services might the State anticipated could be utilized under the new contract?

Answer: The current vendor provides all services specified in their contract with the Lottery. Under a new contract, the Lottery would require all services specified in the ITN. Any additional products/services offered by a vendor could be discussed in negotiations.

17. **Question:** Page 10, Section 2.5 Minimum Requirements – Please explain the need for a Federal Reserve clearing account at the Jacksonville or Miami branch of the Federal Reserve Bank of Atlanta. Will the Lottery consider alternatives?

Answer: See revised Section 2.5: Minimum Qualifications. The vendor must be a Qualified Public Depository and maintain an account with a branch of the Federal Reserve Bank.

18. **Question:** Page 67, Section 4.35: Can the bank provide web links to satisfy the Annual Financial Audit request?

Answer: Web links to certified financial statements and Securities and Exchange Commission reports as described in Section 4.35 would be acceptable if they can be downloaded and saved.

19. **Question:** Other: Please provide 3 months of recent account analysis statements from Wells Fargo.

Answer: Refer to the answer to question 1 above.

20. **Question:** Page 38, Section 3.5.3: Is the Lottery currently using Remote deposit services?

Answer: The Lottery uses Remote Deposit Services for other accounts, but not accounts related to this ITN. The vendor should, however, be able to provide this service if required in the future.

21. **Question:** Page 38, Section 3.5.3.2: Regarding verification, are all deposits made at a local branch? If so, please provide the monthly volume by location. (# of deposits, Dollar amount).

Answer: Yes. The Lottery makes approximately 215 deposits per month. The breakdown by district offices will be provided in a supplemental addendum on or about May 15, 2019.

22. **Question:** Page 56, Section 4.15: What is the volume of plastic deposits bags needed each month by location?

Answer: Each of our District offices have three to four bank bags.

23. **Question:** In regard to the aforementioned ITN (Project Number 032-18/19), if a bank does not have an office in each of the 9 district location cities, would they be eliminated from consideration?

Answer: See Sections 3.5.1.2.: Branch Offices, 4.10: Branch Offices, and 4.15: Depository Services. The bank should either have a branch near the nine district offices or describe an alternative for handling daily deposits and cashing prizewinner checks for the Districts.

24. **Question:** District Offices: Would lack of coverage in Gainesville disqualify us from bidding?

Answer: Refer to the answer to question 23 above.

25. **Question:** Section 3.5.4.2 (pg. 39): Please clarify/expand on the “ability to pay prize winners; ability to write checks to prize winners”.

Answer: The Lottery currently has a controlled disbursement account for making payments to prizewinners. Players typically go to the local bank branches to cash their Lottery checks.

26. **Question:** Section 3.5.7. (page 43): Vendor System and Technical Capabilities:(last paragraph) Is there a requirement to scan checks and convert to ACH (BOC)?

Answer: The Lottery does not currently use ACH conversion. However, the vendor should describe their ability to provide this service and any related fees.

27. **Question:** Section 4.14 (pg. 56): Expand on how “The Contractor must print and issue checks on demand; and be available for presentments on the same day.”

Answer: See revised Section 4.14: Positive Pay.

28. **Question:** Section 4.14 (pg. 56): And, Will the contactor that creates the checks be required to utilize customized check stock?

Answer: See revised Section 4.14: Positive Pay.

29. **Question:** Section 4.22 (pg. 60): Transaction Fee: Please explain if we, as a bank, would be assessed a Transaction Fee of one percent.

Answer: Vendor registration and assessment of transaction fee would be required as explained in Section 4.22.

30. **Question:** Please provide 3 months of Account Analysis statements, bank statements, money market statements, etc.

Answer: Refer to the answer provided to question 1.

31. **Question:** Please provide 3 months of Merchant Card statements. If any?

Answer: See Section 2.3: Scope of Services. The Lottery does not require merchant card services through this ITN.

32. **Question:** Who does the Florida Lottery currently bank with?

Answer: Wells Fargo Bank

33. **Question:** How many times per week does the Florida Lottery make deposits?

Answer: The Lottery makes approximately 50 deposits per week.

34. **Question:** Does the Florida Lottery currently use a courier service or employee to take deposits to the bank?

Answer: Employees of the Lottery take deposits to the bank for processing.

35. **Question:** If courier service is being used, who is the Florida Lottery currently contracted with?

Answer: Refer to the answer to question 34 above.

36. **Question:** Are their fees analyzed or direct pay?

Answer: Refer to the answer to question 23 above.

37. **Question:** Is deposit taken to a branch or vault location?

Answer: Deposits are taken to branches.

38. **Question:** How much cash is deposited on a weekly basis or daily basis?

Answer: See the ITN's Attachment A: Lottery Data Volume.

39. **Question:** The Lottery indicated that they would like the bank have location available to cash checks. How many checks are cashed on a daily basis?

Answer: Approximately 520 checks are cashed on a daily basis.

40. **Question:** What is the typical range (\$) of those checks?

Answer: Our checks issued range from \$600.00 to \$1,500,000.

41. **Question:** Does the Florida Lottery currently use Remote Deposit Service?

Answer: See Section 3.5.3: Depository Services. The Lottery currently does not use remote deposit services for accounts related to this ITN, but the vendor should be able to describe its ability to provide this service.

42. **Question:** If not, is Florida Lottery interested in this enhanced service such as Remote Deposit Capture for check clearing?

Answer: The Lottery is interested in the vendor describing its ability to provide this service.

43. **Question:** How many employees does the Florida Lottery have on payroll?

Answer: See Section 2.3: Scope of Required Commodities and Services. The Lottery does not require payroll services through this ITN.

44. **Question:** How many of those employees are on direct deposits?

Answer: Refer to the answer to question 43 above.

45. **Question:** How is ACH transmitted today, via bank software, FTP, etc.?

Answer: ACH files are uploaded to the bank's secure online portal for processing.

46. **Question:** Does the Florida Lottery use P-Card Services? If yes, would the Florida Lottery like to see a proposal under optional services?

Answer: See Section 2.3: Scope of Required Commodities and Services. The Lottery does not require P-Card services through this ITN.

47. **Question:** Would the Florida Lottery consider proposal from a proposer with **no location** in north Florida, but has location to support your Tampa, Orlando, West Palm Beach and Miami office of the Florida Lottery responsive?

Answer: See Sections 3.5.1.2.: Branch Offices, 4.10: Branch Offices, and 4.15: Depository Services. The bank should either have a branch near each of the nine district offices or describe an alternative for handling daily deposits and cashing prizewinner checks for each district office.