



## DBE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT

December 2010

The following report contains highlights of services rendered to support the DBE Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of DBEs to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

### **OBJECTIVES:**

To ensure that DBEs are aware, ready, willing, and able to seek FDOT contractual opportunities BRG is utilizing many strategies to empower, train, and develop DBEs in any area of technical, administrative, and organizational need. This month BRG made contact with DBEs via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep DBEs in the communication loop regarding “free” DBE Supportive Services including the “How To” in doing business with FDOT and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

### **HIGHLIGHTS:**

#### **DBEs**

BRG tracked all communication activities this month with DBEs/small businesses (emails, mail, phone, onsite, and faxes) which resulted in touching **1288** firms. The summations of those activities are listed below.

With high profile projects such as High Speed Rail, DBEs are becoming more aware of Supportive Services. We continued to see a constant increase in the number of DBEs that may be newly certified or newly identified as a DBE. These firms’ capabilities and services run the gamut. This month 10 new DBEs and/or recertified DBEs were identified and provided with a welcome letter via mail or email to start the building of a working relationship for technical support services and positioning for future FDOT opportunities.

- **Newly Certified DBEs**

Firms that were identified during the month (sent welcome letters or introduction emails).

1. Watts Construction, Inc.- BRG worked with this firm to become certified, welcome letter sent with needs assessment.
2. Advanced Cable Connection – New DBE welcome letter sent
3. Day II Concrete - BRG worked with this firm to become certified, welcome letter sent with needs assessment
4. Hofstetter Consulting Services, LLC - BRG worked with this firm to become certified, welcome letter sent with needs assessment
5. JAMPRO Demolition, Inc. – New DBE welcome letter
6. Kadin Corporation – New DBE welcome letter
7. Many Waters Resource Network, Inc. – New DBE welcome letter
8. PWP Civil Works Corp – New DBE welcome letter
9. Roadscape North Florida – New DBE welcome letter

10. S & V Tree Stump Grinding Services – New DBE welcome letter

- **Site Visits.**

BRG conducted 7 site visits this month. These visits continue to be influenced by DBEs becoming more aware of the necessity to be “ready, willing, and able” to compete for current and future FDOT/HSR opportunities.

1. Design Solutions FL, Inc.
2. S & D Engineering and Construction, Inc.
3. Sams New Development
4. Daly Engineering Consultants, LLC
5. All American Pressure Cleaning
6. Foster Construction of South Florida
7. Watts Construction

- 42 DBEs completed formal needs assessments and/or received Training/ TA Assistance. The complexity of needs continues to trend upwards. DBEs are striving to survive in these challenges times as they attempt to increase capacity and services, but do so with limited resources of cash flow, staff, and bonding.

This month the needs were driven by bid match opportunities to primes, High Speed Rail, FDOT opportunities, and need to streamline/expand services

1. Katherine Banko Surveying and Mapping – Fax sheet template
2. Civil Works – Information update/moved office
3. Design Solutions FL, Inc. – Marketing (materials and primes)
4. Diamond C Transport – Bid Match Survey
5. HAB Contractors – Contract compliance (County project)
6. IPG Network, Inc. – Assistance with recertification
7. JMJ Hauling, Inc. – Contract compliance (Trucking)
8. MPG & Company – Bid Match Survey, Bonding
9. MTP Group, Inc. –
10. Remington Steel & Signs Corp – Legal
11. S & D Engineering and Construction – High Speed Rail, HR (hiring/job description of new staff), New opportunities, I-595
12. Winter Garden Grassing, Inc. – Bid match survey
13. Zap Electric Service Inc. – Bid match survey
14. Awnclean, USA – Bid match survey
15. Collins Survey Consulting – Financial Assistance, Contract Compliance, Workers Comp
16. Florida History LLC – update records per DBE request
17. JS-1 Construction Co DBA ASAP Shutter – Bid match survey
18. Kelly Roadbuilders Inc. – updated records per DBE request
19. Progressive Engineering & Construction, ink – Accounting, Marketing, Construction (Bidding & Estimating).
20. Purifoy Construction – Profile update per DBE request
21. Velez Concrete Construction, Inc. – Bid match survey
22. Daly Engineering Consultants, LLC – Marketing & IT
23. Phair Consultants, Inc. – Updating of additional certifications per DBE request
24. RWH Construction – Bid match survey (supplied bid to Ranger)

25. All American Pressure Cleaning and Painting – Marketing
26. Diamond C Transport – Bid match survey
27. Foster Construction of South Florida – New opportunities, marketing, business development
28. G.C.E. Services, Inc. – Bid match survey
29. Grandview Pipe & Supply Company – Bid match survey
30. L.C.T.R.T, Inc. – Bid match survey
31. Raulerson & Son – Bid match survey
32. Traffic Control Products of Florida, Inc. – Bid match survey, updated specialty codes
33. World Haulers – Bid match survey
34. Chaver’s Lawn Services, Inc. – Transfield Services Pre-bid meeting
35. Ken Sandlin Welding – Contract Compliance
36. Milner’s Inc – Transfield Services Pre-bid meeting
37. RW H Construction – Primes & Bidding
38. Williams Landscape Management - - Transfield Service Pre-bid meeting
39. A & M Engineering Consultants – Bid match survey
40. ABC Landclearing & Development – Bid match survey
41. Advanced Concrete & Masonry – Bid match survey
42. AIW, Inc. – Bid match survey

- Outreach - Assisted with DBE application support and/or follow up  
Outreach activities continued this month to be driven by those firms that was interested in the DBE program after attending an outreach event, heard/read about opportunities with FDOT, and those firms who received incomplete application letters from the EOO regarding their DBE applications submittals.
  1. Deseret Enterprises, Inc. – Submitted application
  2. Hattaway Consulting, Inc. d/b/a HCI – application review
  3. IPG Network, Inc. – recertification (had failed to meet return date)
  4. Sams New Development – application review
  5. P & K Engineering – application support
  6. Core Compliance Solutions, LLC – final application review
  7. New Directions Advertising, Inc. – follow up letter
  8. F.R. Aleman & Associates, Inc. – application review/support (letter from FDOT requesting additional documentation)
  9. New Directions Advertising, Inc. – application review
  10. ChappellRoberts – application support
- New DBE Orientations.
  1. Skyy’s Construction, Inc. – onsite, but DBE was a no show
- Broadcast emails  
Broadcast emails goes to all DBEs with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature. This month the following emails were distributed.
  1. BSN Notifications for December
  2. Florida Transportation Plan
  3. Transfield Services Pre-Bid Meeting

- Prime Contractors Activities
  1. Ranger Construction – DBEs for subcontract opportunities. Broadcast opportunity. Responses from DBE ranged from out of specialty, out of service area to not enough time give to develop responsive bid.
  2. Transfield Services – Marketed and attended pre-bid event for DBE subcontractors

**Training/Workshops/Meetings/Outreach Events**

- Start development of Profit and Financial Control Workshop
- OSD Workshops debriefing

BRG continues to work with DBEs in their efforts to secure FDOT opportunities. BRG key role has been providing bid matching, managerial and technical support to help DBEs to become “ready, willing and able” to compete and successful manage projects. DBEs continue to bid as 14 submitted bids this month.

1 DBE was the apparent lowest bidder on a contract valued at over \$300,000.00.

## December Letting Results | 2010

Contract No: T2362	Fin Prj No: 208366-3-52-01	Bid Method:	County: COLUMBIA
<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>	
ANDERSON COLUMBIA CO., INC.	F592871935	\$1,458,385.82	
OLDCASTLE SOUTHERN GROUP D/B/A APAC-SOUT	F581401468	\$1,586,956.12	
DUVAL ASPHALT PRODUCTS, INC.	F592397581	\$1,700,622.24	
<b>HIPP, JOHN C., CONSTRUCTION EQUIPMENT CO</b>	<b>F591213468</b>	<b>\$1,915,603.24</b>	

Contract No: T5382	Fin Prj No: 422032-1-52-01	Bid Method:	County: VOLUSIA
<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>	
P & S PAVING, INC.	F593155035	\$2,483,611.85	
HALIFAX PAVING, INC.	F591233559	\$2,665,746.58	
RANGER CONSTRUCTION INDUSTRIES, INC.	F592098662	\$3,079,757.05	

V.A. PAVING, INC.

F592147362

\$3,268,017.88

<b>Contract No:</b> T6234	<b>Fin Prj No:</b> 425216-1-52-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
CMA CORPORATION	F650240625	\$339,534.38
SEMPER FI SERVICES, LLC	F208756772	\$606,285.20

<b>Contract No:</b> E4L91-R0	<b>Fin Prj No:</b> 417150-3-72-01	<b>Bid Method:</b>	<b>County:</b> MARTIN
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHEAST ATTENUATORS, INC.	F650790871	\$225,192.00
CORNERSTONE BUSINESSES, INC.	F593614629	\$248,545.00
ALL FLORIDA GUARDRAIL CORPORATION	F061692546	\$252,615.00
R. J. P. ENTERPRISES, INC.	F593686474	\$264,120.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$283,547.00

<b>Contract No:</b> E4L98	<b>Fin Prj No:</b> 420809-9-52-01	<b>Bid Method:</b> Not Used	<b>County:</b> BROWARD
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
JOHNSON-DAVIS INC.	F591753888	\$223,194.00
CARIBE UTILITIES OF FLORIDA INC.	F203054696	\$300,440.65
GLOBETEC CONSTRUCTION, LLC	F200197046	\$349,201.00
LANZO CONSTRUCTION CO FLORIDA	F592011933	\$427,893.00
FOSTER MARINE CONTRACTORS, INC.	F591054370	\$538,287.00

<b>Contract No:</b> E5N87	<b>Fin Prj No:</b> 425407-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> ORANGE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
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AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$576,000.00
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$594,222.00
UNITED SIGNS & SIGNALS, INC.	F593350649	\$596,923.00
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$607,280.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$628,999.00</b>
<b>SAFETY CONTRACTORS, INC.</b>	<b>F593062834</b>	<b>\$635,475.00</b>
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$642,702.63
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$661,202.91
NEW FLORIDA INDUSTRIAL ELECTRIC, INC. (T	F202950491	\$667,645.00
TRAFFIC SERVICES, INC.	F593601279	\$675,625.00

<b>Contract No:</b> E5P13	<b>Fin Prj No:</b> 427817-1-72-01	<b>Bid Method:</b>	<b>County:</b> ORANGE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$453,570.00
J. SLAGTER & SON CONSTRUCTION DBA SLAGTE	F381955046	\$470,123.70
<b>CONPILOG INTERNATIONAL COMPANY</b>	<b>F593673981</b>	<b>\$511,073.19</b>
COSTELLO INDUSTRIES, INC.	F060613324	\$588,801.41
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$626,374.39
PROSHOT CONCRETE, INC.	F205269497	\$956,102.14

<b>Contract No:</b> E5P58	<b>Fin Prj No:</b> 427828-1-72-01	<b>Bid Method:</b>	<b>County:</b> VOLUSIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
SIEG & AMBACHTSHEER, INC.	F591146125	\$12,565.00
ATLANTIC CIVIL CONSTRUCTORS CORPORATION	F731707896	\$12,890.00
ESTEP CONSTRUCTION, INC.	F593339339	\$14,205.00

CONPILOG INTERNATIONAL COMPANY	F593673981	\$16,593.00
SANTA CRUZ CONSTRUCTION, INC.	F591625608	\$17,997.20
JAR CONSTRUCTION, INC.	F010948525	\$18,248.00
VOLUSIA GENERAL CONTRACTORS, INC.	F592756941	\$19,525.00
DANNY MARTINEZ INC.	F203489814	\$21,408.00
PROSHOT CONCRETE, INC.	F205269497	\$33,375.00

<b>Contract No:</b> E5P65	<b>Fin Prj No:</b> 427816-1-72-01	<b>Bid Method:</b>	<b>County:</b> VOLUSIA
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ATLANTIC CIVIL CONSTRUCTORS CORPORATION	F731707896	\$37,619.52
ALL FLORIDA GUARDRAIL CORPORATION	F061692546	\$46,470.00
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$56,000.00
ESTEP CONSTRUCTION, INC.	F593339339	\$59,999.00
DANNY MARTINEZ INC.	F203489814	\$68,082.00
MCLANE EXCAVATING INC	F200764744	\$72,362.00
GROUNDTEK OF CENTRAL FLORIDA, INC.	F592981065	\$97,500.00
JAR CONSTRUCTION, INC.	F010948525	\$97,700.00
R. J. P. ENTERPRISES, INC.	F593686474	\$124,000.00
THUNDERHOLE, INC.	F201443069	\$125,000.00
F.W.A.K., INC.	F760715786	\$146,000.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$1,127,133.13

<b>Contract No:</b> E5P66-R0	<b>Fin Prj No:</b> 428929-1-72-01	<b>Bid Method:</b>	<b>County:</b> ORANGE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$249,660.00

CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$343,875.00
GROUNDTEK OF CENTRAL FLORIDA, INC.	F592981065	\$379,800.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$483,090.00</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$509,385.00
R. J. P. ENTERPRISES, INC.	F593686474	\$738,750.00

<b>Contract No: E8K89</b>	<b>Fin Prj No: 428012-1-52-01</b>	<b>Bid Method:</b>	<b>County: TURNPIKE</b>
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
HIMES ELECTRIC COMPANY, INC.	F650885982	\$38,326.00
<b>BERN BRITE ELECTRIC CORP.</b>	<b>F650205825</b>	<b>\$74,999.00</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$80,000.00

<b>Contract No: E8K90</b>	<b>Fin Prj No: 428012-1-52-02</b>	<b>Bid Method:</b>	<b>County: BROWARD</b>
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>BERN BRITE ELECTRIC CORP.</b>	<b>F650205825</b>	<b>\$28,000.00</b>
BRAILLY ELECTRIC CORP	F650453068	\$44,256.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$47,400.00

### **Other Activities**

- Newspaper interview with The Ledger regarding DBEs/Small Businesses participation on High Speed Rail.
- Resource Development – Meeting held with The Interface Financial Group (Invoice discounting).
- Developing new online form in ACCESS
- Development of new online DBE quality survey, Prime Opportunity, and Need Assessment forms





## DBE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT

January 2011

The following report contains highlights of services rendered to support the DBE Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of DBEs to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

### OBJECTIVES:

To ensure that DBEs are aware, ready, willing, and able to seek FDOT contractual opportunities BRG is utilizing many strategies to empower, train, and develop DBEs in any area of technical, administrative, and organizational need. This month BRG made contact with DBEs via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep DBEs in the communication loop regarding “free” DBE Supportive Services including the “How To” in doing business with FDOT and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

### HIGHLIGHTS:

**Bonn-J Contracting, Inc. of Florida** – was highlighted in the Sun Sentinel newspaper for their work on I-595 and their marketing strategy of going “pink”. This publication is the primary print media for the Broward County area.

### DBEs

BRG tracked all communication activities this month with DBEs/small businesses (emails, mail, phone, onsite, and faxes) which resulted in touching **872** firms. The summations of those activities are listed below.

With high profile projects such as High Speed Rail, Miami Tunnel and Sun Rail, DBEs are taking greater notice of the DBE Program and the offering of Supportive Services. We continued to see a constant increase in the number of DBEs that may be newly certified or newly identified as a DBE. These firms’ capabilities and services run the gamut. This month 10 new DBEs were identified. Seven of the ten firms were assisted in their application process by BRG. Two of the newly certified firms were referred by UCP agencies.

- **Newly Certified DBEs**

Firms that were identified during the month (sent welcome letters or introduction emails).

1. Comar’s Trucking Inc. – phone introduction and mailed welcome letter
2. The Pakat Group Inc. d/b/a Island Insurance – became certified- assisted by BRG
3. All American Barricades, Inc. – became certified – assisted by BRG
4. Atlas Concrete & Pavement – became certified – assisted by BRG

5. J. Williams Services – welcome letter- assisted by BRG
6. Milner’s Inc. – welcome letter – assisted by BRG
7. Perez Engineering & Development – newly certified – assisted by BRG
8. Revilo Lawn Care – newly certified – assisted by BRG, mailed welcome package
9. The Tools Man – certified and referred by Broward County for TA
10. Transelco Corp – certified and referred by Miami- Dade

- **Site Visits.**

BRG conducted 1 site visits this month. Additional intensive assistance was provided via email and other communication means to support DBEs in being “ready, willing, and able” to compete for current and future FDOT/HSR opportunities.

1. Parrott Enterprise

- 24 DBEs completed formal needs assessments and/or received Training/ TA Assistance. The complexity of needs continues to trend upwards. DBEs are striving to survive in these challenges times as they attempt to increase capacity and services, but do so with limited resources of cash flow, staff, and bonding.

This month the needs were driven by bid match opportunities to primes, High Speed Rail, FDOT opportunities, and need to streamline/expand services

1. AC Concrete – Contract dispute with Middlesex, Sun Rail Meeting
2. Daly Engineering Consultant – Technology support, website
3. Deborah K. Thompson – Email blast
4. JAMPRO Demolition –
5. Marty Walters Resource Network – Financial, Bond, Marketing, Davis Bacon, Estimating, Lien Law, Legal, Computer Training
6. Mliner’s Inc. – Bid matching to Transfield Services Project
7. ABC Demolition – bid match
8. Billy Simmons Backhoe Hauling & Septic Construction – Business development & management
9. CAP Contracting, Inc. – meeting scheduling
10. Construction Business Inc. – Bonding
11. ICON Group Engineering – Miami Tunnel Project
12. Ken Sandlin Welding Contractors – Compliance/Contractor dispute
13. Mc-N-Law Trucking – D2 Workshop
14. Merchant Strategy – Bid support
15. Parrott Enterprise Inc. d/b/a Parrott Landscape – referral from C. Thomas
16. StacyBomar Construction – Granite Construction Invite to Bid
17. Watts Construction – Orientation, Marketing
18. A.D.A. Engineering, Inc. – Bonding
19. Comar’s Trucking – Business Development, Marketing
20. SSB of Sarasota, Inc. – HSR and 49CFR
21. Brindley Pieters & Associates – HSR Workgroup
22. Parrott Enterprise Inc. – Business Plan, Bonding, Business Development
23. Revilo Lawn Care – Accounting/Record Keeping, Financial Assistance, Scheduling & Planning, Job Costs, Business Management, Contract Compliance
24. The Tools Man – certified by Broward County

- Outreach - Assisted with DBE application support and/or follow up  
Outreach activities continued this month to be driven by those firms that was interested in the DBE program after attending an outreach event, heard/read about opportunities with FDOT, and those firms who received incomplete application letters from the EOO regarding their DBE applications submittals.
  1. Bun Construction Co., Inc. – application support
  2. Cornerstone Paving, Inc. – application support
  3. James Rich Builders – received site visit, information on 8(a) certification
  4. Modica & Associates – application support
  5. A.W.B. Trucking – application support
  6. Transgraphics Consulting, LLC – application review
  7. Penner Tile, Inc. – follow up
  8. Persal Property Improvements – follow up
  9. Susana Marciano, Inc. – follow up
  10. T.M. Russell Contracting, Inc. – follow up
  11. The Hub Zone Solution, Inc. – follow up
  12. Traileright Inc. – follow up
  13. Ultra Plus Services, Inc. – follow up
  14. Vic's General Services - follow up
  15. Visions of Sound – follow up
  16. Clark Hunt Construction, Inc. – application denied FDOT letter referral
  17. Cordova Transport Inc. – application review
  18. J. Williams Services – received notice of certification – assisted by BRG
  19. Modica & Associates, Inc. – application review
  
- New DBE Orientations.
  1. Watts Construction, Inc. – onsite, but DBE was a no show
  
- Broadcast emails  
Broadcast emails goes to all DBEs with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature. This month the following emails were distributed.
  1. BSN Notifications for January
  2. Transfield Services opportunity
  3. Johnson Brother opportunity
  4. Leware Construction opportunity
  5. Ranger Construction
  
- Prime Contractors Activities
  1. Ranger Construction – developed list of DBEs for subcontract opportunity.
  2. Transfield Services – bid matching support
  3. Construction Technology Group – provided e-blast to DBEs regarding opportunity
  4. Granite Construction – provided e-blast to DBEs regarding opportunity

5. Johnson Brothers – provided e-blast to DBEs regarding opportunity
6. CMA Corporation – developed list of DBEs for subcontract opportunity.

**Training/Workshops/Meetings/Outreach Events**

- Provided handouts to support D4 participation in State Rep. Thurston Economic Empowerment Workshop
- Develop online registration for D1 & 7 Contract Compliance Training Workshops to be held on February 16 & 17<sup>th</sup>, e-blast workshops opportunities
- Participated in the Society for Marketing Professionals Second Annual M/WBE/DBE Outreach program
- Participated in D2 Contractor Training Workshop
- Participated in the D5 Construction Career Days

BRG continues to work with DBEs in their efforts to secure FDOT opportunities. BRG key role has been providing bid matching, managerial and technical support to help DBEs to become “ready, willing and able” to compete and successful manage projects. DBEs continue to bid as 14 submitted bids this month.

This month’s letting results revealed that 3 DBEs were the apparent lowest bidder and 3 DBEs were identified as the second place. These figures are good indicators that DBEs are becoming better with bidding/estimations.

## January Letting Results | 2011

<b>Contract No:</b> T3337	<b>Fin Prj No:</b> 425588-1-52-01	<b>Bid Method:</b>	<b>County:</b> JEFFERSON
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ANDERSON COLUMBIA CO., INC.	F592871935	\$511,749.87
<b>HALE CONTRACTING, INC.</b>	<b>F593458160</b>	<b>\$530,483.86</b>
C.W. ROBERTS CONTRACTING, INC.	F591683951	\$536,458.48
PEAVY & SON CONSTRUCTION CO., INC.	F591576957	\$551,550.83
CAPITAL ASPHALT INC	F592270011	\$687,333.78

<b>Contract No:</b> T5379	<b>Fin Prj No:</b> 423853-1-52-01	<b>Bid Method:</b>	<b>County:</b> MARION
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
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LEWARE CONSTRUCTION COMPANY OF FLORIDA,	F592903287	\$988,000.00
COMMERCIAL INDUSTRIAL CORP.	F592407001	\$1,050,972.97
<b>INTRON TECHNOLOGIES, INC.</b>	<b>F593118880</b>	<b>\$1,098,755.37</b>
SUPERIOR CONSTRUCTION COMPANY SOUTHEAST,	F263552913	\$1,200,000.00
ZEP CONSTRUCTION, INC.	F591448314	\$1,214,000.00
CONE & GRAHAM, INC.	F591925201	\$1,245,417.01
SIEG & AMBACHTSHEER, INC.	F591146125	\$1,283,950.00
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$1,297,626.31</b>
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,312,158.14
QUINN CONSTRUCTION, INC.	F650446255	\$1,420,369.50
HAL JONES CONTRACTOR, INC	F593476170	\$1,442,770.00

<b>Contract No:</b> E1J26-R0	<b>Fin Prj No:</b> 425380-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
CHARLIE'S TREE SERVICE, INC.	F592925280	\$44,700.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$57,550.00
MTW SERVICES, INC.	F202746715	\$63,785.75
<b>ABSOLUTE TREE AND ASSET SERVICE</b>	<b>F264066070</b>	<b>\$75,095.00</b>
RICK RICHARDS INC	F650699505	\$92,300.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$149,725.00

<b>Contract No:</b> E2O10	<b>Fin Prj No:</b> 410212-1-72-94	<b>Bid Method:</b> Lump Sum	<b>County:</b> BAKER
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>HIPP, JOHN C., CONSTRUCTION EQUIPMENT CO</b>	<b>F591213468</b>	<b>\$231,000.00</b>
ANDERSON COLUMBIA CO., INC.	F592871935	\$259,613.00

OLDCASTLE SOUTHERN GROUP, INC. D/B/A APA F581401468 \$401,115.72

<b>Contract No:</b> E2O32-R0	<b>Fin Prj No:</b> 410218-1-72-27	<b>Bid Method:</b>	<b>County:</b> LEVY
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SUWANNEE FOREST PRODUCTS, INC.	F592852581	\$95,875.92
JSM SERVICES, INC.	F593444761	\$97,755.84
<b>TREASURE ENTERPRISE, INC</b>	<b>F270284174</b>	<b>\$100,162.14</b>
ARBOR ONE INCORPORATED	F201770137	\$100,262.40
BOONE IMPROVEMENTS, INC.	F204392649	\$107,907.41
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$177,965.76
BASIL SLOLY	F272528244	\$263,188.80

<b>Contract No:</b> E3I96	<b>Fin Prj No:</b> 428853-1-52-99	<b>Bid Method:</b>	<b>County:</b> STATEWIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
BRIDGE MASTERS CONSTRUCTION, LLC	F208163134	\$775,599.99
J. SLAGTER & SON CONSTRUCTION DBA SLAGTE	F381955046	\$811,599.99
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$838,099.99
ANDERSON COLUMBIA CO., INC.	F592871935	\$842,730.86
PNEUMATIC CONCRETE CO., INC.	F630796723	\$861,599.99
<b>INTRON TECHNOLOGIES, INC.</b>	<b>F593118880</b>	<b>\$1,013,457.99</b>
L & S CONCRETE RESTORATION, INC.	F650447555	\$1,216,099.99
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,591,599.99

<b>Contract No:</b> E4M04	<b>Fin Prj No:</b> 427789-1-72-01	<b>Bid Method:</b>	<b>County:</b> INDIAN RIVER
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
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<b>DEAN'S ENVIRONMENTAL SERVICES</b>	<b>F830461047</b>	<b>\$60,330.00</b>
TSI DISASTER RECOVERY, LLC	F262658624	\$61,640.00
BASIL SLOLY	F272528244	\$68,800.00
APEX PEST CONTROL, INC.	F593559864	\$124,510.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$124,550.00
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$125,500.00
SUNRISE SECURITY AGENCY AND MAINTENANCE,	F650663352	\$147,720.00

<b>Contract No: E5N76</b>	<b>Fin Prj No: 420110-1-52-01</b>	<b>Bid Method: Lump Sum</b>	<b>County: VOLUSIA</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ESTEP CONSTRUCTION, INC.	F593339339	\$25,900.00
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$32,000.00
<b>INTRON TECHNOLOGIES, INC.</b>	<b>F593118880</b>	<b>\$32,270.00</b>
PROSHOT CONCRETE, INC.	F205269497	\$32,285.00
J. SLAGTER & SON CONSTRUCTION DBA SLAGTE	F381955046	\$32,595.00
PNEUMATIC CONCRETE CO., INC.	F630796723	\$36,793.00
BRIDGE MASTERS CONSTRUCTION, LLC	F208163134	\$36,800.00
COSTELLO INDUSTRIES, INC.	F060613324	\$37,000.00
L & S CONCRETE RESTORATION, INC.	F650447555	\$37,483.00
SIEG & SONS, INC.	F592582830	\$38,512.00
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$45,140.00</b>
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$46,500.00
SIEG & AMBACHTSHEER, INC.	F591146125	\$56,560.00
VECTOR CONSTRUCTION INC.	F450436236	\$71,450.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$78,240.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$140,133.33

<b>Contract No:</b> E5N92	<b>Fin Prj No:</b> 428560-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> VOLUSIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ESTEP CONSTRUCTION, INC.	F593339339	\$17,333.00
SIEG & AMBACHTSHEER, INC.	F591146125	\$29,700.00
PROSHOT CONCRETE, INC.	F205269497	\$31,599.00
ATLANTIC CIVIL CONSTRUCTORS CORPORATION	F731707896	\$31,790.25
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$32,243.00
J. SLAGTER & SON CONSTRUCTION DBA SLAGTE	F381955046	\$38,500.00
VECTOR CONSTRUCTION INC.	F450436236	\$44,858.00
<b>INTRON TECHNOLOGIES, INC.</b>	<b>F593118880</b>	<b>\$45,470.00</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$99,117.17

<b>Contract No:</b> E6G65-R0	<b>Fin Prj No:</b> 423571-2-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$374,472.50
<b>MAGGOLC, INC.</b>	<b>F203345775</b>	<b>\$420,860.00</b>
H & R PAVING, INC.	F591690152	\$495,745.00
GENERAL ASPHALT CO., INC.	F591115297	\$572,023.75
FLORIDA BLACKTOP, INC.	F592363756	\$578,168.25
RANGER CONSTRUCTION INDUSTRIES, INC.	F592098662	\$590,977.30
COMMUNITY ASPHALT CORP.	F592023298	\$966,698.75

<b>Contract No:</b> E6G66-R0	<b>Fin Prj No:</b> 252674-3-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ENVIRONMENTAL PERFORMANCE SYSTEMS, INC.	F650964250	\$73,923.58



COMMUNITY ASPHALT CORP.	F592023298	\$74,825.52
<b>STAR CLEANING USA, INC.</b>	<b>F650684451</b>	<b>\$82,979.12</b>
U.S. GROUNDS, INC.	F650457337	\$89,833.92
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$100,765.52

<b>Contract No:</b> E6G67-R0	<b>Fin Prj No:</b> 252675-4-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ENVIRONMENTAL PERFORMANCE SYSTEMS, INC.	F650964250	\$66,216.96
COMMUNITY ASPHALT CORP.	F592023298	\$67,024.88
<b>STAR CLEANING USA, INC.</b>	<b>F650684451</b>	<b>\$74,328.46</b>
U.S. GROUNDS, INC.	F650457337	\$80,468.63
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$90,260.60

<b>Contract No:</b> E6G68	<b>Fin Prj No:</b> 428280-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>CONSTRUCT GROUP CORP.</b>	<b>F651119942</b>	<b>\$599,810.00</b>
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$664,010.00</b>

<b>Contract No:</b> E6G69	<b>Fin Prj No:</b> 253069-4-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ENVIRONMENTAL PERFORMANCE SYSTEMS, INC.	F650964250	\$32,123.48
COMMUNITY ASPHALT CORP.	F592023298	\$32,515.43
<b>STAR CLEANING USA, INC.</b>	<b>F650684451</b>	<b>\$36,058.57</b>
U.S. GROUNDS, INC.	F650457337	\$42,172.85
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$75,362.42

### **Other Activities**

- FSB Agency, Inc. – provided support to Gladys Keith in her effort to assist DBEs with bonding. Received call/email from Ms. Keith stating she was successful in securing a Surety Company for the FAMU program.
- Start research and development of DBE SS Statement of Work 2011



## DBE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT

February 2011

The following report contains highlights of services rendered to support the DBE Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of DBEs to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

### OBJECTIVES:

To ensure that DBEs are aware, ready, willing, and able to seek FDOT contractual opportunities BRG is utilizing many strategies to empower, train, and develop DBEs in any area of technical, administrative, and organizational need. This month BRG made contact with DBEs via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep DBEs in the communication loop regarding “free” DBE Supportive Services including the “How To” in doing business with FDOT and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

### HIGHLIGHTS:

#### Statistics

Statistics are being developed to give a better presentation of activities undertaken to help DBEs become “Ready, Willing, Able” firms. This following graphs represents two strategy areas; e-blasts and needs assessments.

#### **Broadcast emails**

Broadcast emails goes to all DBEs with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature. This month the following emails were distributed.

1. DBE application assistance workshop
2. Construction Technology Group – opportunity availability
3. IRS Important Information regarding 2011 Payroll
4. DBE Final Program Rule

**Week: 1/3 – 1/7 -- DBEs: 38**

Email Blasts: **690**

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**Week: 1/10 -- 1/14 - DBEs: 20**

Email Blasts: **872**

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**Week: 1/17 – 1/21 - DBEs: 11**  
 Email Blasts: **0**

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**Week: 1/24 – 1/28 - DBEs: 66**  
 Email Blasts: **682**

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**Week: 1/31 - DBEs: 17**  
 Email Blasts: **0**

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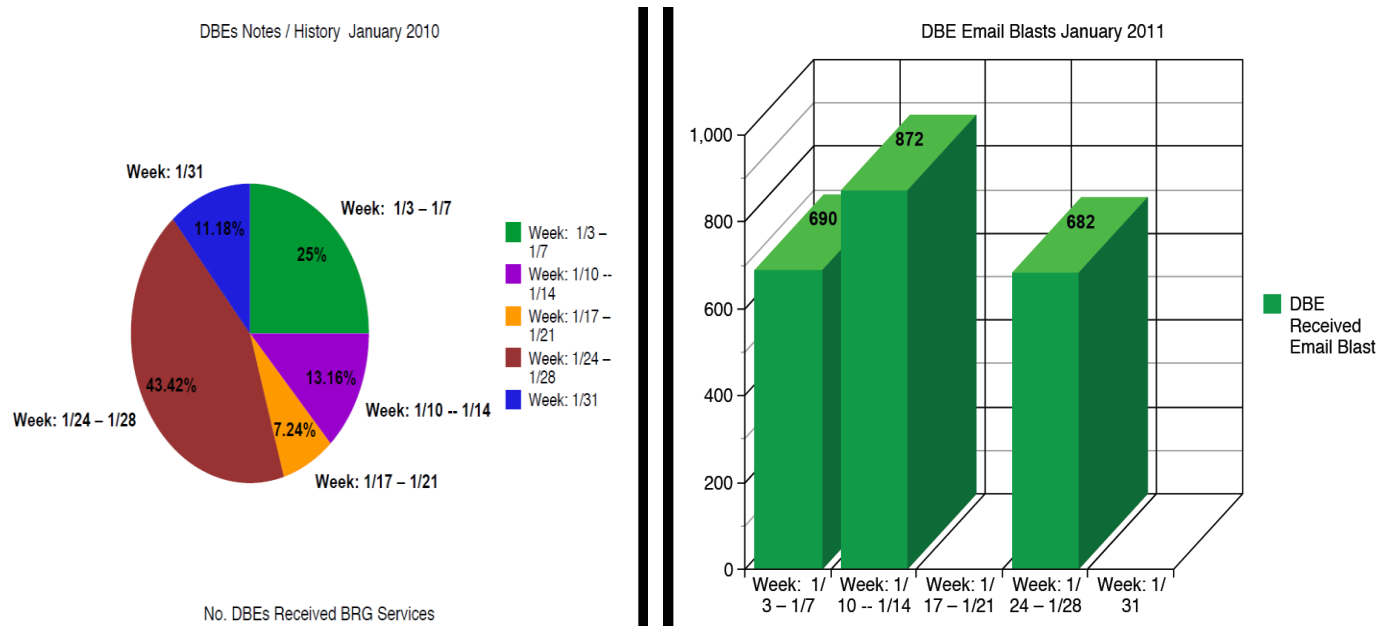
**Total Count January**

DBE Assisted = 152

Email Blasts = 2,244

The following is a statistically report of the number of DBEs who completed a needs assessment and/or continued technical assistance was delivered. These DBEs represent varied needs and capacity levels which resulted in a wide array of strategies and approaches to resolved the need(s) or starting the process(es) to resolve. It is represented by the DBEs notes/history graph.

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**Bonn-J Contracting, Inc of Florida** – was highlighted in the Sun Sentinel newspaper for their work on I-595 and their marketing strategy of going “pink”. This publication is the primary print media for the Broward County area.

**DBEs**

BRG tracked all communication activities this month with DBEs/small businesses (emails, mail, phone, onsites, and faxes) which resulted in touching **872** firms. The summations of those activities are listed below.

With high profile projects such as High Speed Rail, Miami Tunnel and Sun Rail, DBEs are taking greater notice of the DBE Program and the offering of Supportive Services. We continued to see a constant increase in the number of DBEs that may be newly certified or newly identified as a DBE. These firms'

### **Newly Certified DBEs**

BRG saw an increase in this area this month. Many of these firms started the process as a result of being introduced to the DBE program via outreach events. As the economy continues to struggle many small businesses who can qualify to become a DBE is moving forward with application submittals.

1. Absolute Erosion Control, LLC – mailed welcome letter with needs assessment
2. All American Barricades, Corp – mailed welcome letter with needs assessment
3. Brewer Paving & Development – mailed welcome letter with needs assessment
4. Deseret Enterprises - mailed welcome letter with needs assessment (BRG provided application support)
5. L N C Engineering Contractors – added to system
6. WBE Environmental Inc. – welcome letter
7. P D Trucking – recertified
8. Deseret Enterprise – welcome letter, scheduled onsite orientation
9. Unique Truck Sales, Corp – firm was assisted by BRG with application support
10. Selenium Pressure Cleaning Service – attempted to schedule orientation
11. Zabet Builders – attempted to schedule orientation
12. Pars International System, Inc. – welcome letter
13. All Quality Electrical Services, Inc. – welcome letter
14. Kinetic Multimedia Systems, Inc. – attempted to schedule orientation
15. Absolute Erosion Control, LLC – welcome letter
16. Perez Engineering & Development – welcome letter
17. Perrin Enterprise LLC – out of state welcome package
18. Nu Environmental Development, LLC – welcome letter
19. Atlas Concrete & Pavement – attempted to schedule orientation
20. All American Barricades, Corp – welcome letter
21. Advanced Cable Connection, Inc. – attempted to schedule orientation
22. L.C.T.R.T. – newly certified, BRG provided application assistance – welcome letter

#### **• New DBE Orientations.\**

BRG continues to work in an efficient and productive manner to reach newly certified firms to provide orientations. The following firms received orientations this month.

1. PWP Civil Works Corp – attended D5 Urban Office location workshop.
2. Comar's Trucking, Inc. – office onsite
3. Milner's Incorporated – attended D5 Urban Office location workshop
4. Revilo Lawn Care – attended D5 Urban Office location workshop

5. J V D Estimating Services – attended D5 Urban Office location workshop

- **On Site Visits.**

BRG conducted 4 site visits this month strictly business development activities. Other one-on-one meetings were held at outreach events and during the New DBE Orientation Workshop. Additional assistance was provided via email and other communication means to support DBEs in being “ready, willing, and able” to compete for current and future FDOT opportunities.

1. Parrott Enterprise
2. Comar’s Trucking
3. Daly Engineering
4. Engineering & Applied Science

- **Needs Assessments**

29 DBEs completed formal needs assessments and/or received Training/ TA Assistance.

The complexity of needs continues to trend upwards. DBEs are striving to survive in these challenges times as they attempt to increase capacity and services, but do so with limited resources of cash flow, staff, and bonding.

1. Parrott Enterprises, Inc. – business development
2. Civil Site Constructors Inc. – Loan
3. Comar’s Trucking – business development
4. Daly Engineering – Invoicing/collection of past due invoices, cash flow
5. De Costa Enterprises, Inc. – updating file
6. John C. Hipp Construction – bid matching
7. Powerlogics, Inc. – bid matching
8. Alers Electrical Services, LLC – bid matching
9. Jador International Corporation – bid matching
10. SSB of Sarasota, Inc. – D7 Compliance Workshop assistance
11. Collins Survey Consulting, LLC – follow up
12. Remington Steel & Sign Corp – Legal, contract compliance
13. J P & Concept – supplier resource
14. Adrian Gonzalez & Associates – RFP /Depot/Bid
15. Ideal Architectural Design – P.A. – Final rule regarding 49 CFR
16. Grinan Diversity-Inclusion Consulting – marketing materials
17. Civil Site Construction – Loan
18. Zap Electric Service, Inc. – bid matching
19. Renitta Knight Construction, LLC – Marketing -critique and modify company presentation
20. Allied Engineering & Testing – requested updating of records
21. The Morris Group d/b/a – Sonshine Communication – request for onsite
22. Myers Industrial Equipment Services – Marketing
23. Absolute Erosion Control, LLC – overhead audit, job cost, management, legal, marketing, scheduling & planning, computer training
24. Design Solution FL – marketing
25. Nu Environmental Development, LLC –
26. Engineering & Applied Science – prequalification
27. Signal Services Industries, Inc - contract compliance regarding payment

- 28. Ken Sandlin Welding Contractors – EOO policy, wage rates
- 29. Stirn and Associates, LLC – Marketing

- **Outreach - Assisted with DBE application support and/or follow up**

Outreach activities continued this month to be driven by those firms that was interested in the DBE program after attending an outreach event, heard/read about opportunities with FDOT, and those firms who received incomplete application letters from the EOO regarding their DBE applications submittals. BRG also used this month to follow up and close out those firms that showed interested 90days or longer, but have not engaged to complete application.

1. AMPCO Electric, Inc – referred by Dragados (I595). Provided information on qualification to become a DBE.
2. Aquatic Plant Management Services, Inc. – closed file due to lack of responsiveness
3. Bicon, Inc. d/b/a S&S National Waste – closed file due to lack of responsiveness
4. CSA Southeast Group – closed file due to lack of responsiveness
5. De-Ann-S Trucking, Inc. – closed file due to lack of responsiveness
6. Dustless Cleaning – closed file
7. Flowers Trucking – send email follow up regarding status of application
8. Hattaway Consulting, Inc. d/b/a HCI – application follow up
9. Health Insurance Kingdom – closed file
10. Kulex Construction – closed file
11. Goodly Group of Northeast FL – application assistance
12. All About Pavements – application follow up
13. Hydroflora – closed file
14. A.W.B. Trucking – application assistance workshop registration
15. Juskut Tractor Services, - application assistance
16. M C Dirt Movers – registered for workshop
17. Cordova Transport – application assistance
18. T & R Painting Specialists – application assistance
19. New Directions Advertising – application follow up
20. Elixson Transport
21. Aquatic Plant Management – closed file
22. Jim’s Trucking South, Inc. – application follow up
23. Modica & Associates – application review
24. Jobe Trucking – closed file
25. Native American Construction – application follow up
26. Suncoast Design Services –closed file
27. Arlight Electrical Contractors - incomplete application referral, application review
28. T.A.M. Trucking – application follow up
29. Seminole Precast Manufacturing – closed file
30. CSA Southeast Group – closed file
31. Small Street Construction – application follow up
32. Maphy Construction – application follow up
33. O C Unit Property Maintenance Disaster – application follow up
34. All State Engineering & Testing – incomplete application assistance
35. Southeast Guardrail and Attenuators, Inc – application follow up
36. RJR Construction, Inc. – application follow up
37. Adept Management Group – application assistance

- 38. Canty, Prince & Associates – application follow up
- 39. Cornerstone Paving, Inc. – incomplete application assistance
- 40. Providian Construction Group – application assistance

- **Prime Contractors Activities**

- 1. Construction Technology – developed list of DBEs for subcontract opportunity.

**Training/Workshops/Meetings/Outreach Events**

- Developed the registration system for D1 and D7 Compliance Workshops
- D1 & 7 Compliance Workshop Presenter
- Held New DBE Orientation Workshop – D5 Urban Office
- Sun Rail Outreach Event Presenter – D5
- Central Florida Development Council French Delegation Meeting (Presenter)
- Developed new power point presentation for upcoming D1, 5 & 7 events

## February Letting Results | 2011

BRG continues to work with DBEs in their efforts to secure FDOT opportunities. BRG key role has been providing bid matching, managerial and technical support to help DBEs to become “ready, willing and able” to compete and successful manage projects. DBEs continue to bid as 27 bids were submitted this month by DBEs. This was \$100% increase from last month submittals.

This month’s letting results highlights revealed that DBE A Bernal Services Corp was the apparent low bidder on a contract valued over \$1.1 Million and that 3 other DBEs; Southeast Attenuator, Inc was the apparent low bidder on 3 contracts totaling over \$700,000 in addition Complete Highway Identify was the apparent low bidder on 1 contract and was the second lowest bidder on two others. These 3 firms combined won \$2 Million in opportunities this month.

Contract No: T2361	Fin Prj No: 210432-4-52-01	Bid Method:	County: LEVY
<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>	
WHITEHURST, V. E. & SONS, INC.	F043619482	\$424,545.86	
D.A.B. CONSTRUCTORS, INC.	F650026542	\$524,444.44	
OLDCASTLE SOUTHERN GROUP, INC. D/B/A APA	F581401468	\$597,884.13	
ANDERSON COLUMBIA CO., INC.	F592871935	\$617,603.00	
<b>HIPP, JOHN C., CONSTRUCTION EQUIPMENT CO</b>	<b>F591213468</b>	<b>\$694,062.51</b>	



<b>Contract No:</b> T3377	<b>Fin Prj No:</b> 428171-1-52-01	<b>Bid Method:</b>	<b>County:</b> CALHOUN
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
L-J CONSTRUCTION CO. OF CENTRAL FLORIDA	F593691269	\$308,306.56
PANHANDLE CONSTRUCTION, INC.	F593296461	\$311,480.88
NORTH FLORIDA CONSTRUCTION, INC.	F592664214	\$316,215.79
<b>HALE CONTRACTING, INC.</b>	<b>F593458160</b>	<b>\$322,101.63</b>
COASTAL MATERIALS OF ALABAMA, INC.	F591385139	\$331,347.50
ROBERTS, C.W., CONTRACTING, INC.	F591683951	\$341,815.86
CDM CONTRACTING, INC.	F261141819	\$353,519.90
LAS CONTRACTING CORP	F593674850	\$355,927.06

<b>Contract No:</b> T4294	<b>Fin Prj No:</b> 413794-2-52-01	<b>Bid Method:</b>	<b>County:</b> BROWARD
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>A. BERNAL SERVICES CORP</b>	<b>F320120452</b>	<b>\$1,100,854.09</b>
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$1,135,826.34
<b>SOUTHEAST UNDERGROUND UTILITIES CORP.</b>	<b>F593609117</b>	<b>\$1,164,254.06</b>
MILLER ELECTRIC COMPANY	F590361850	\$1,217,773.73
UNDER POWER CORP	F650445173	\$1,251,513.92
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$1,261,886.25
SIGNAL GROUP, INC. (THE)	F650243807	\$1,268,896.08
HORSEPOWER ELECTRIC, INC.	F592502221	\$1,269,269.00
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$1,305,105.68
COMMUNITY ASPHALT CORP.	F592023298	\$1,357,786.52
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$1,509,509.00

<b>Contract No:</b> T5377	<b>Fin Prj No:</b> 423855-1-52-01	<b>Bid Method:</b>	<b>County:</b> VOLUSIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,864,567.57
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$1,939,913.07</b>
GIBSON & ASSOCIATES, INC.	F752057660	\$2,149,410.96
SIEG & AMBACHTSHEER, INC.	F591146125	\$2,262,137.00
SUPERIOR CONSTRUCTION COMPANY SOUTHEAST,	F263552913	\$2,498,637.79
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$2,555,704.33
QUINN CONSTRUCTION, INC.	F650446255	\$2,649,000.00
KIEWIT INFRASTRUCTURE SOUTH CO.	F470530367	\$2,846,191.90

<b>Contract No:</b> T5384	<b>Fin Prj No:</b> 423630-1-52-01	<b>Bid Method:</b>	<b>County:</b> BREVARD
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
OLDCASTLE SOUTHERN GROUP, INC. D/B/A APA	F581401468	\$1,773,791.10
COMMUNITY ASPHALT CORP.	F592023298	\$1,849,000.13
V.A. PAVING, INC.	F592147362	\$1,849,292.87
RANGER CONSTRUCTION INDUSTRIES, INC.	F592098662	\$2,262,186.61

<b>Contract No:</b> T6237	<b>Fin Prj No:</b> 425140-1-52-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MIGUEL LOPEZ JR., INC.	F650095596	\$91,770.25
HORIZON CONTRACTORS, INC.	F650434021	\$107,274.40
BLACKTIP SERVICES, INC.	F274431832	\$113,113.13
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$257,157.08</b>

<b>Contract No:</b> E1J40	<b>Fin Prj No:</b> 430186-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ALL SEASONS LANDSCAPE CONTRACTORS, INC.	F592415899	\$10,719.12
<b>STAR CLEANING USA, INC.</b>	<b>F650684451</b>	<b>\$14,534.40</b>
USA SERVICES OF FLORIDA, INC.	F592936530	\$21,598.12

<b>Contract No:</b> E1J41-R0	<b>Fin Prj No:</b> 429379-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ARBOR ONE INCORPORATED	F201770137	\$256,403.14
RICK RICHARDS INC	F650699505	\$293,507.10
<b>M &amp; M CONTRACTORS, INC.</b>	<b>F651026069</b>	<b>\$368,337.80</b>
JSM SERVICES, INC.	F593444761	\$389,279.44
GREEN SCAPES, INC. OF SOUTH FLORIDA	F650383169	\$413,721.77
ALL SEASONS LANDSCAPE CONTRACTORS, INC.	F592415899	\$565,083.49

<b>Contract No:</b> E1J43-R0	<b>Fin Prj No:</b> 425373-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ARBOR ONE INCORPORATED	F201770137	\$209,173.00
RICK RICHARDS INC	F650699505	\$247,259.00
JSM SERVICES, INC.	F593444761	\$290,507.00
GREEN SCAPES, INC. OF SOUTH FLORIDA	F650383169	\$295,198.00
<b>M &amp; M CONTRACTORS, INC.</b>	<b>F651026069</b>	<b>\$327,602.00</b>
ALL SEASONS LANDSCAPE CONTRACTORS, INC.	F592415899	\$406,560.00

<b>Contract No:</b> E2P09	<b>Fin Prj No:</b> 209278-4-52-01	<b>Bid Method:</b>	<b>County:</b> DUVAL
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$1,255,995.40
<b>SAFETY CONTRACTORS, INC.</b>	<b>F593062834</b>	<b>\$1,296,536.56</b>
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$1,417,284.50
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$1,479,350.00
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$1,509,577.31
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$1,621,201.77
<b>SOUTHEAST UNDERGROUND UTILITIES CORP.</b>	<b>F593609117</b>	<b>\$1,785,505.00</b>

<b>Contract No:</b> E2P45	<b>Fin Prj No:</b> 410219-2-72-16	<b>Bid Method:</b>	<b>County:</b> DISTRICT WIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
AKCA INC.	F341337287	\$214,815.40
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$248,347.56
MCSHEA CONTRACTING, LLC	F264642586	\$255,682.72
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$288,167.00
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$311,220.36
OGLESBY CONSTRUCTION, INC.	F341233573	\$312,792.18

<b>Contract No:</b> E3J49	<b>Fin Prj No:</b> 422142-2-72-11	<b>Bid Method:</b> Lump Sum	<b>County:</b> SANTA ROSA
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$243,674.34
COASTAL MATERIALS OF ALABAMA, INC.	F591385139	\$262,950.00
<b>PURIFOY CONSTRUCTION, LLC</b>	<b>F861169576</b>	<b>\$365,785.25</b>
<b>PBROWN BUILDERS, LLC</b>	<b>F201212361</b>	<b>\$369,256.00</b>

CHAVERS CONSTRUCTION INC.	F593582039	\$383,867.88
GULF-ATLANTIC CONSTRUCTORS, INC.	F591426633	\$396,595.00
HAYES CONSTRUCTION, INC.	F593566631	\$406,000.00
PANHANDLE GRADING & PAVING, INC.	F591879185	\$450,620.00
ROADS, INC. OF NWF	F593598732	\$480,480.00
R. J. P. ENTERPRISES, INC.	F593686474	\$621,000.00
GUM CREEK FARMS, INC.	F593122167	\$750,000.00

<b>Contract No:</b> E4M10-R0	<b>Fin Prj No:</b> 403290-4-72-01	<b>Bid Method:</b>	<b>County:</b> BROWARD
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHEAST ATTENUATORS, INC.	F650790871	\$348,402.30
COMPLETE HIGHWAY IMPROVEMENT IN	F412051311	\$451,750.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$502,179.45
GULFTRACE CONTRACTING LLC	F264517618	\$569,239.00
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$756,052.00

<b>Contract No:</b> E4M11-R0	<b>Fin Prj No:</b> 406422-7-72-01	<b>Bid Method:</b>	<b>County:</b> PALM BEACH
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
INTERNATIONAL SWEEPING, INC.	F010703241	\$96,401.18
SFM SERVICES, INC.	F592766887	\$134,729.36
ENVIRONMENTAL PERFORMANCE SYSTEMS, INC.	F650964250	\$149,967.72
STAR CLEANING USA, INC.	F650684451	\$195,589.86
CENTRAL SWEEPING SERVICE, INC.	F593216177	\$228,157.20
U.S. GROUNDS, INC.	F650457337	\$254,127.45

<b>Contract No:</b> E4M22	<b>Fin Prj No:</b> 428335-1-72-01	<b>Bid Method:</b>	<b>County:</b> MARTIN
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ENVIROWASTE SERVICES GROUP, INC.	F650829090	\$52,625.00
AMERICAN POWER RODDING, CORP.	F363139571	\$71,362.50
VACVISION ENVIRONMENTAL LLC	F205007200	\$74,725.00
ALTAIR ENVIRONMENTAL GROUP, L.L.C.	F680509371	\$95,125.00
R. J. P. ENTERPRISES, INC.	F593686474	\$104,150.00
SHENANDOAH GENERAL CONSTRUCTION, CO.	F591707673	\$114,150.00
VIDEO INDUSTRIAL SERVICES, INC.	F630913211	\$119,000.00
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$125,225.00</b>

<b>Contract No:</b> E5P44	<b>Fin Prj No:</b> 427807-1-72-01	<b>Bid Method:</b>	<b>County:</b> SUMTER
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ALTAIR ENVIRONMENTAL GROUP, L.L.C.	F680509371	\$274,932.40
VACVISION ENVIRONMENTAL LLC	F205007200	\$278,380.50
R. J. P. ENTERPRISES, INC.	F593686474	\$302,146.50
W.W. ENGINEERING, INC.	F205083990	\$429,745.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$446,368.31</b>
PROSHOT CONCRETE, INC.	F205269497	\$449,585.00
SHENANDOAH GENERAL CONSTRUCTION, CO.	F591707673	\$757,629.00
REYNOLDS INLINER, LLC	F010684682	\$880,685.00

<b>Contract No:</b> E6G72-R0	<b>Fin Prj No:</b> 415452-3-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$139,087.75

HIGHWAY STRIPING, INC.	F262717557	\$218,003.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$228,162.25
OGLESBY CONSTRUCTION, INC.	F341233573	\$255,172.50
MCSHEA CONTRACTING, LLC	F264642586	\$258,398.38
AKCA INC.	F341337287	\$278,355.00

<b>Contract No:</b> E6G73-R0	<b>Fin Prj No:</b> 428287-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
COMPLETE HIGHWAY IDENTITY, INC.	F204862585	\$90,054.00
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$163,920.00

<b>Contract No:</b> E7G72	<b>Fin Prj No:</b> 423479-1-52-01	<b>Bid Method:</b>	<b>County:</b> STATEWIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
WRIGHT CONSTRUCTION GROUP, INC.	F202246559	\$1,644,947.51
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,791,215.41
CMA CORPORATION	F650240625	\$1,982,262.00

<b>Contract No:</b> E8L02-R0	<b>Fin Prj No:</b> 404103-1-72-05	<b>Bid Method:</b>	<b>County:</b> TURNPIKE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHEAST ATTENUATORS, INC.	F650790871	\$74,655.15
COMPLETE HIGHWAY IDENTITY, INC.	F204862585	\$97,177.50
HIGHWAY TECHNOLOGIES, INC.	F043076608	\$103,904.00
ACME BARRICADES, L.C.	F593541899	\$111,280.00
SIGNAL TECHNOLOGY AND INSTALLATION CORP.	F650850057	\$126,993.00
CORNERSTONE BUSINESSES, INC.	F593614629	\$129,350.00

GATOR SIGNAGE AND STRIPING	F204136208	\$141,159.20
STRAIGHT & NARROW STRIPING, INC.	F650807925	\$142,360.00

<b>Contract No:</b> E8L04-R0	<b>Fin Prj No:</b> 192912-1-72-05	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHEAST ATTENUATORS, INC.	F650790871	\$175,097.25
COMPLETE HIGHWAY IDENTITY, INC.	F204862585	\$197,540.50
HIGHWAY TECHNOLOGIES, INC.	F043076608	\$235,963.50
SIGNAL TECHNOLOGY AND INSTALLATION CORP.	F650850057	\$267,535.00
CORNERSTONE BUSINESSES, INC.	F593614629	\$281,945.00
SYSTEMS INTEGRATION & MAINTENANCE, INC.	F651006851	\$307,825.00

<b>Contract No:</b> E8L05-R0	<b>Fin Prj No:</b> 404568-2-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
STRAIGHT & NARROW STRIPING, INC.	F650807925	\$108,375.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$128,920.00
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$143,231.00
P & P CONTRACTING, INC	F208579873	\$149,920.00
CMA CORPORATION	F650240625	\$155,384.00

**Other Activities**

- Assisted/interacted with staff from Marion County government.
- Finalized DBE SS Statement of Work 2011
- Meeting held with Keith Bowers – FAMU CMBG Program Manager
- Participated in HSR Goal Setting Steering Committee teleconferences
- Reviewed final rule of 49 CFR, Parts 23 & 26
- Assisted C. Shepherd with DBE talking points





## DBE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT

March 2011

The following report contains highlights of services rendered to support the DBE Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of DBEs to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

### **OBJECTIVES:**

To ensure that DBEs are aware, ready, willing, and able to seek FDOT contractual opportunities BRG is utilizing many strategies to empower, train, and develop DBEs in any area of technical, administrative, and organizational need. This month BRG made contact with DBEs via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep DBEs in the communication loop regarding “free” DBE Supportive Services including the “How To” in doing business with FDOT and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

### **HIGHLIGHTS:**

#### **DBEs**

**All American Companies, Inc.** – secured credit from Region Bank to purchase a milling machine. This will allow the DBE to have greater control over costs and position for greater opportunities. Not many small companies own a milling machine.

This month focus returned to some of the core services of business development, marketing, management, operations, etc. Services reflect that during this current slowness in contracting that DBEs are finding a greater need to address administrative, operational and management issues that impacting their ability to return to growth as the economy starts to trend upward.

#### **Statistics**

Statistics are being developed to give a better presentation of activities undertaking to help DBEs become “Ready, Willing, Able” firms. This following graphs represents two strategy areas; e-blasts and needs assessments.

#### **Broadcast emails**

Broadcast emails goes to all DBEs with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature. This month the following emails were distributed.

- 1 e-Verify Webinars
2. SR618 (Lee Roy Selmon Expressway) Pre-Proposal Conf
3. Small Business Jobs Act Tax provisions
4. Ranger Construction bid opportunity
5. Business Development Initiative (BDI) Project
6. Canceled SR 618 Conference
7. 618 Proposal Conference –Rescheduled,
8. FDOT Central Office (Tallahassee) BSN Notification
9. Meeting Confirmed (Selmon Expressway)
10. News from Florida Gulf Coast University Small Business Development Center
11. Possible Sub Opportunity w/MACTEC Engineering and Consulting Inc.
12. FDOT Central Office (Tallahassee): Letting Date Change for T7215
13. FDOT Central Office (Tallahassee) Business Development Initiative (BDI) Bid Solicitation Notice
14. FDOT District Five Business Development Initiative (BDI) Bid Solicitation Notice - E5P35
15. Construction Technology Group Manatee opportunity

**Week:** 3/1 – 3/4 -- DBE entries (notes/history – e correspondence): **42**

Email Blasts sent to: **0** DBEs

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**Week:** 3/7 – 3/11 - DBE entries (notes/history – e correspondence): **61**

Email Blasts sent to: **1,444** DBEs

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**Week:** 3/14– 3/18 - DBE entries (notes/history – e correspondence): **75**

Email Blasts sent to: **192** DBEs

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**Week:** 3/21 – 3/25 - DBE entries (notes/history – e correspondence): **24**

Email Blasts sent to: **1,611** DBEs

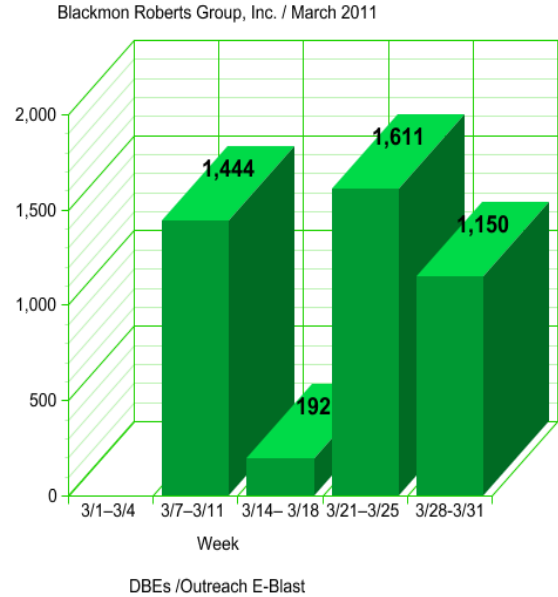
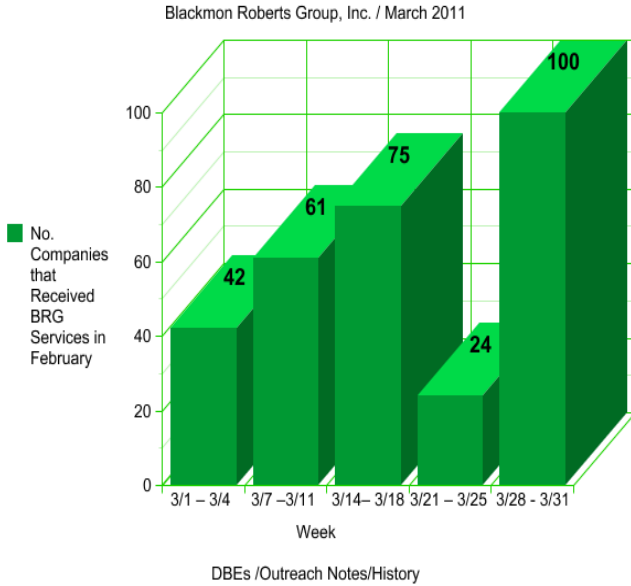
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**Week:** 3/28 – 3/31 DBE entries (notes/history – e correspondence): **100**

Email Blasts sent to: **1,150** DBEs

The following is a statistically report of the number of DBEs who completed a needs assessment and/or continued technical assistance was delivered. These DBEs represent varied needs and capacity levels which resulted in a wide array of strategies and approaches to resolved the need(s) or starting the process(es) to resolve. It is represented by the DBEs notes/history graph.

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BRG tracked all communication activities this month with DBEs/small businesses (emails, mail, phone, onsite, and faxes) which resulted in touching **1611** firms. The summations of those activities are listed below.

With high profile projects such as High Speed Rail, Miami Tunnel and Sun Rail, DBEs are taking greater notice of the DBE Program and the offering of Supportive Services. We continued to see a constant increase in the number of DBEs that may be newly certified or newly identified as a DBE. These firms'

### Newly Certified DBEs

BRG saw an increase in needs from the far north and far south of new DBEs. This resulted from referral currently being made from UCPs -Pensacola Airport and Miami-Dade who are referring their certified agency to FDOT Supportive Services for technical assistance.

1. A Green World Construction, Inc.
2. All American Companies
3. Around the Clock Pick Up and Delivery, Inc.
4. C.W. Lawn Care
5. G B Green Construction Management & Cons
6. General Contracting Services
7. Herbert's Home & Business Maintenance, LLC
8. JA & M Development Corp
9. K & R Turf Farms, Inc.
10. New Speed Concrete, Inc.
11. Robert's Lawn Care
12. Herbert's Home & Business Maintenance, LLC
13. Southeast Guardrail and Atternuators, Inc. – (firm assisted by BRG)

14. Construction Recruitment America, Inc.
15. Hattaway Consulting, Inc.

- **New DBE Orientations.**

BRG continues to work in an efficient and productive manner to reach newly certified firms to provide orientations. The following firms received orientations this month.

1. A Green World Construction, Inc.
2. Atlas Concrete and Pavement
3. Stratego Engineering Consultants – no show to scheduled orientation
4. The Tolls Man, Inc. – no show to scheduled orientation appointment
5. Advanced Cable Connections, Inc.
6. Deseret Enterprises

- **On Site Visits.**

BRG conducted 10 site visits this month. Other one-on-one meetings were held at outreach events and during New DBE Orientations and/or Workshops. Additional assistance was provided via email and other communication means to support DBEs in being “ready, willing, and able” to compete for current and future FDOT opportunities.

1. Design Solutions FL, Inc.
2. Hi-Tech Concrete
3. The Morris Group d/b/a Sonshine Communications
4. JoyTech Construction
5. Ken Sandlin Welding
6. Peters and Yaffee
7. Atlas Concrete and Pavement
8. Advanced Cable Connection
9. Collins Survey Consulting, LLC
10. Deseret Enterprises, Inc.

- **Needs Assessments**

Submitted needs trended coming from the South Florida/Miami area. These DBEs has identified that they are being referred to BRG/FDOT Supportive Services by UCP Miami-Dade for technical assistance.

27 DBEs completed formal needs assessments and/or received Training/ TA Assistance.

The complexity of needs continues to trend upwards. DBEs are striving to survive in these challenges times as they attempt to increase capacity and services, but do so with limited resources of cash flow, staff, and bonding.

25. All American Companies, Inc. – Demolition requirements/specifications, Marketing, Market expansion
26. Around the Clock Pick Up & Delivery – Accounting, Management, Business Law, Financial, Construction, Marketing, Legal, Scheduling/Planning, Computer Training
27. Atlas Concrete & Pavement – Financials, Overhead Audits,

28. Design Solutions FL – Marketing, Market expansion, Overhead Audits
29. DS Transportation, Inc. – Working Capital, Loans/Lines of Credit
30. Ken Sandlin Welding – Computer purchase/specifications
31. Smith Construction Group – CTQP
32. General Contracting Services – FDOT website navigation, locating bidding documents
33. HRV Conformation Verification Associates – Primes marketing re: Leroy Selmon
34. JoyTech Construction, Inc. – Bonding, Marketing, Project Management, Business sustainability.
35. Ken Sandlin Welding – Contract compliance, Bidding/Pricing
36. Lyndan, Inc. – TIA Bid, W/MBE certification
37. Peters & Yaffee – Business development
38. Around the Clock Pick Up and Delivery – Marketing
39. Construction Business, Inc. – Record update and Needs form
40. Construction Recruiters America, Inc. – Construction (estimating/bidding), marketing, scheduling/planning
41. JVD Estimating Service, LLC – Marketing
42. Milner’s Incorporated – Accounting, Overhead audit, Job costs, Management, Business Law, Financial, Construction, Marketing, Legal
43. Absolute Erosion Control, LLC –
44. Atlas Concrete and Pavement – Working capital, bonding, lines of credit
45. Hattaway Consulting – Orientation, Bidding
46. Nu Environmental Development, LLC –
47. Absolute Erosion Control – Accounting, Job Cost Control, Management , Business Law, Financial, Construction, Marketing, Legal, Schedule/Planning, Computer Training
48. Collins Survey, LLC-business development
49. Deseret Enterprises – Marketing, FDOT introduction
50. JIJ Construction – Construction Technology bid (additional details)
51. Ross Engineering – Introduction to FDOT, orientation

- **Outreach - Assisted with DBE application support and/or follow up**

Outreach activities continued this month to be driven by those firms that was interested in the DBE program after attending an outreach event, heard/read about opportunities with FDOT, and those firms who received incomplete application letters from the EOO regarding their DBE applications submittals. BRG also used this month to follow up and close out those firms that has not engaged with BRG for 90days or longer.

1. A.B.J.S.- Application review
2. Total Construction, LLC – Application review
3. Jim’s Trucking South, Inc. – Close application assistance file
4. New Directions Advertising, Inc. – Application follow up
5. RJR Construction – Application follow up
6. Small Street Construction Company – Application follow up
7. Cordova Transport – Application review
8. Core Compliance Solutions LLC – Application & prequalification assistance
9. Guerin CADD Co – Application follow up
10. Harrack Trucking & Land Clearing – Application follow up
11. Jadu Shutters & Screene – Closed application assistance file
12. Jeff’s Concrete – Application follow up
13. MAI Landscape Architects, Inc. – Closed application assistance file

14. Minority Contractor Group – Application follow up
15. Modica & Associates – Application review
16. Multi-Service Mechanical Contracting – Application follow up
17. Murphy Farm, Inc. – Closed application assistance file
18. Native American Analysts, Inc. – Application follow up
19. OC Unit Property Maintenance Disaster Recovery – Closed application assistance file
20. Ogee A/C and Heating – Application follow up
21. Persal Property Improvements – Application follow up
22. Penner Title, Inc. – Application follow up
23. PE Services, LLC – Application assistance due to incomplete submittal to FDOT
24. QB & Associates – Application follow up
25. Rouse Enterprise, Inc. – Application follow up
26. S&S Grading, Bush Hogging & Landscape – Application follow up
27. Staten Farms – Application follow up
28. Total Infrastructure Maintenance Management – Application review
29. Traileright Inc. – Application follow up
30. Ultra Plus Services – Closed application assistance file
31. Vic's General Services – Application follow up
32. A-1 Portable Welding – Application assistance (Miami Office)
33. Apricot Office Supplies & Stationary – Application assistance (Miami Office)
34. Cornerstone Paving, Inc. – Application assistance due to incomplete submittal to FDOT
35. Everything Smarter LLC – Application assistance (Miami Office)
36. Gel International – Application assistance (Miami Office)
37. KD Mining LLC – Application assistance (Miami Office)
38. Millennium Steel – Application assistance (Miami Office)
39. Mountain Empire Acquisitions, LLC – Application review
40. Providian Construction Group – Application review (Miami Office)
41. Selenium Pressure Cleaning Services – Application review (Miami Office)
42. A.W.B. Trucking – Application review
43. All American Barricades Corp – Application follow up
44. All State Engineering & Testing Consultants – Application assistance due to incomplete submittal to FDOT
45. Terry Conuture Communications – Application review

- **Prime Contractors Activities**

We saw an increase this month in Primes asking for list of DBEs for upcoming projects. One joint venture group held an outreach event in which Supportive Services participated.

1. PBSJ – e-blast subcontractor opportunity
2. Baker Concrete/HNTB – Marketed & Participated in Meet & Greet.
3. Mactec Engineering – bid matching to DBEs
4. Ranger Construction – DBE utility contractors list
5. Transfield Services – Provided update on referred firms that may be eligible to be a DBE
6. Construction Technology Group – sub opportunity e-blast

### **Training/Workshops/Meetings/Outreach Events**

- Baker Concrete/HNTB – Marketed & Participated in Meet & Greet to identify DBEs for upcoming bid to Ft. Lauderdale Airport Project. Event attended by 41 DBEs.

## March Letting Results | 2011

BRG continues to work with DBEs in their efforts to secure FDOT opportunities. BRG key role has been providing bid matching, managerial and technical support to help DBEs to become “ready, willing and able” to compete and successful manage projects. DBEs submitted 19 bids this month with 3 bids being identified as lowest bidder.

<b>Contract No:</b> T4287	<b>Fin Prj No:</b> 422387-1-52-01	<b>Bid Method:</b>	<b>County:</b> PALM BEACH
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SIGNAL GROUP, INC. (THE)	F650243807	\$779,550.45
<b>SOUTHEAST UNDERGROUND UTILITIES CORP.</b>	<b>F593609117</b>	<b>\$868,952.16</b>
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$887,744.45
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$917,532.81
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$934,794.10
COLLINS & HERMANN, INC	F431012298	\$1,012,068.53
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$1,042,246.71</b>

<b>Contract No:</b> E1J65-R0	<b>Fin Prj No:</b> 430199-1-72-01	<b>Bid Method:</b>	<b>County:</b> HIGHLANDS
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
CENTRAL CONCRETE PRODUCTS, INC.	F591939826	\$319,539.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$347,232.38
FOUNDATION SERVICES OF CENTRAL FLORIDA I	F593069253	\$348,588.00
ESTEP CONSTRUCTION, INC.	F593339339	\$377,637.00
R. J. P. ENTERPRISES, INC.	F593686474	\$412,495.80
EVANS CONTRACTING SERVICES, INC.	F593586613	\$430,704.00
LAS CONTRACTING CORP	F593674850	\$449,291.20
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$455,101.00
BUN CONSTRUCTION CO., INC.	F593362663	\$484,150.00

LOVIN CONSTRUCTION, INC.	F650792623	\$498,674.50
<b>CONSTRUCT GROUP CORP.</b>	<b>F651119942</b>	<b>\$610,029.00</b>

<b>Contract No: E2P75</b>	<b>Fin Prj No: 410213-1-72-67</b>	<b>Bid Method:</b>	<b>County: ALACHUA</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
R & E SITE DEVELOPMENT, INC.	F261564099	\$47,500.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$57,750.00
MERRELL'S GRADE-ALL, INC.	F050539974	\$59,900.00
COMMERCIAL INDUSTRIAL CORP.	F592407001	\$67,789.00
ESTEP CONSTRUCTION, INC.	F593339339	\$69,222.00
O'STEEN BROTHERS, INC.	F591366875	\$72,580.00
<b>HIPP, JOHN C., CONSTRUCTION EQUIPMENT CO</b>	<b>F591213468</b>	<b>\$80,000.00</b>
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$82,567.75
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$99,897.00</b>

<b>Contract No: E2P79</b>	<b>Fin Prj No: 410215-1-72-45</b>	<b>Bid Method:</b>	<b>County: MADISON</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MTW SERVICES, INC.	F202746715	\$96,100.00
THUNDERHOLE, INC.	F201443069	\$99,200.00
F.W.A.K., INC.	F760715786	\$106,950.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$113,150.00
FOUNDATION SERVICES OF CENTRAL FLORIDA I	F593069253	\$116,300.38
KEEN FOREST MANAGEMENT, INC.	F593370228	\$124,000.00
MERRELL'S GRADE-ALL, INC.	F050539974	\$139,500.00
GEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$149,187.50
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$209,250.00</b>



<b>Contract No:</b> E4M05-R0	<b>Fin Prj No:</b> 424132-3-72-01	<b>Bid Method:</b>	<b>County:</b> DISTRICT WIDE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
T & M LAWN-FENCE SERVICE INC	F208255780	\$50,060.00
TOTAL INFRASTRUCTURE MAINTENANCE MANAGEM	F264458468	\$107,290.00
P & P CONTRACTING, INC	F208579873	\$148,500.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$237,050.00
<b>ALL AMERICAN PRESSURE CLEANING AND PAINT</b>	<b>F061643009</b>	<b>\$306,000.00</b>
RAZORBACK, LLC	F263447303	\$343,050.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$462,260.00

<b>Contract No:</b> E5P38	<b>Fin Prj No:</b> 428332-1-72-01	<b>Bid Method:</b>	<b>County:</b> VOLUSIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
SPARKS CONCRETE, LLC.	F203354940	\$29,000.00
GREGORI CONSTRUCTION AND ENGINEERING, IN	F232938638	\$48,793.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$75,576.00
ESTEP CONSTRUCTION, INC.	F593339339	\$86,333.00
GATOR BLASTING & PAINTING INC	F274743003	\$92,000.00
DANNY MARTINEZ INC.	F203489814	\$92,860.00
<b>CONPILOG INTERNATIONAL COMPANY</b>	<b>F593673981</b>	<b>\$104,825.00</b>
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$105,325.00</b>
BLACKTIP SERVICES, INC.	F274431832	\$146,635.35
D2 PAVING & SITE WORK LLC	F272988286	\$152,505.00
ATLANTIC CIVIL CONSTRUCTORS CORPORATION	F731707896	\$178,257.00

<b>Contract No:</b> E6G74-R0	<b>Fin Prj No:</b> 412781-2-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>COMPLETE HIGHWAY IMPROVEMENT IN</b>	<b>F412051311</b>	<b>\$209,455.00</b>
TSI LAVAJET, CORP.	F273636955	\$244,263.38
R. J. P. ENTERPRISES, INC.	F593686474	\$297,695.00

<b>Contract No:</b> E6G75-R0	<b>Fin Prj No:</b> 412781-3-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>COMPLETE HIGHWAY IMPROVEMENT IN</b>	<b>F412051311</b>	<b>\$188,130.00</b>
TSI LAVAJET, CORP.	F273636955	\$199,367.50
R. J. P. ENTERPRISES, INC.	F593686474	\$241,700.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$268,250.00
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$323,425.00

<b>Contract No:</b> E6G76	<b>Fin Prj No:</b> 428291-2-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ERVIN SERVICES, INC.	F273878886	\$136,800.00
<b>MORAD CONSTRUCTION LLC</b>	<b>F263935330</b>	<b>\$149,600.00</b>
<b>HIGHWAY STRIPING, INC.</b>	<b>F262717557</b>	<b>\$156,000.00</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$158,400.00
MCSHEA CONTRACTING, LLC	F264642586	\$162,240.00
AKCA INC.	F341337287	\$292,000.00
OGLESBY CONSTRUCTION, INC.	F341233573	\$308,000.00

<b>Contract No:</b> E6G77-R0	<b>Fin Prj No:</b> 428291-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
MORAD CONSTRUCTION LLC	F263935330	\$74,450.00
ASPLUNDH TREE EXPERT COMPANY &	F231277550	\$102,817.75
WORLD LANDSCAPING SERVICES, INC	F270996038	\$108,025.00
T & M LAWN-FENCE SERVICE INC	F208255780	\$130,800.00
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$133,600.00
ELAN LAWN AND LANDSCAPE SERVICES, INC.	F592296967	\$146,125.00
SUPERIOR LANDSCAPING & LAWN SERVICE, INC	F650838100	\$153,905.00
SFM SERVICES, INC.	F592766887	\$203,200.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$387,300.00

<b>Contract No:</b> E6G78-R0	<b>Fin Prj No:</b> 428297-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
INCLAN PAINTING AND WATERPROOFING, CORP.	F650580105	\$19,200.00
T & M LAWN-FENCE SERVICE INC	F208255780	\$24,450.00
COMPLETE HIGHWAY IDENTITY, INC.	F204862585	\$42,500.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$58,850.00
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$85,100.00
COMPLETE HIGHWAY IMPROVEMENT IN	F412051311	\$96,450.00
BEST JANITORIAL & SUPPLIES, INC.	F592769491	\$99,000.00

<b>Contract No:</b> E7G94-R0	<b>Fin Prj No:</b> 423169-3-72-10	<b>Bid Method:</b>	<b>County:</b> STATEWIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
CHEYENNE ASPHALT INCORPORATED	F593759317	\$66,930.00
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$78,960.00

PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$84,000.00
ADVANCED CONTRACTING SPECIALTIES,LLC	F201899744	\$86,660.00
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$102,672.10
CORNERSTONE BUSINESSES, INC.	F593614629	\$104,150.00
UNITED SIGNS & SIGNALS, INC.	F593350649	\$107,710.00
ACME BARRICADES, L.C.	F593541899	\$112,950.00

<b>Contract No:</b> E8L09	<b>Fin Prj No:</b> 190775-1-52-28	<b>Bid Method:</b>	<b>County:</b> ORANGE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$42,850.00
ESTEP CONSTRUCTION, INC.	F593339339	\$43,333.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$51,689.00</b>
GYNO-I, INC.	F591826470	\$52,600.00
NEAL LONG CONSTRUCTION COMPANY	F651314373	\$53,790.00
WINCO ENTERPRISES, INC.	F591725886	\$55,942.49
CONSTRUCTION MANAGEMENT ASSOCIATES LLC	F260709936	\$60,360.00
R.M. WILLIAMS CONSTRUCTION, INC.	F030586197	\$68,230.00

<b>Contract No:</b> E8L14-R0	<b>Fin Prj No:</b> 192910-1-72-08	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>STAR CLEANING USA, INC.</b>	<b>F650684451</b>	<b>\$445,464.00</b>
SFM SERVICES, INC.	F592766887	\$464,638.32
U.S. GROUNDS, INC.	F650457337	\$520,999.20
BASIL SLOLY	F272528244	\$581,040.00
COMMUNITY ASPHALT CORP.	F592023298	\$813,456.00

<b>Contract No:</b> E8L17-R0	<b>Fin Prj No:</b> 192867-1-72-08	<b>Bid Method:</b>	<b>County:</b> TURNPIKE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$201,775.00
<b>SOUTHEAST ATTENUATORS, INC.</b>	<b>F650790871</b>	<b>\$212,200.00</b>
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$248,875.00</b>

<b>Contract No:</b> E8L18	<b>Fin Prj No:</b> 190774-1-52-54	<b>Bid Method:</b>	<b>County:</b> HILLSBOROUGH
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>SOUTHEAST ATTENUATORS, INC.</b>	<b>F650790871</b>	<b>\$121,432.50</b>
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$122,062.50</b>
CHEYENNE ASPHALT INCORPORATED	F593759317	\$124,425.00
USA SERVICES OF FLORIDA, INC.	F592936530	\$126,882.00
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$131,512.50
CEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$144,585.00

**Other Activities**

- Worked with Richard Norris of D3 regarding upcoming BDI project
- Assisted with history request from C. Shepherd for DBE Remington Steel
- Created a new onsite business profile tool



**DBE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT  
April 2011**

The following report contains highlights of services rendered to support the DBE Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of DBEs to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

## **OBJECTIVES:**

To ensure that DBEs are aware, ready, willing, and able to seek FDOT contractual opportunities BRG is utilizing many strategies to empower, train, and develop DBEs in any area of technical, administrative, and organizational need. This month BRG made contact with DBEs via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep DBEs in the communication loop regarding “free” DBE Supportive Services including the “How To” in doing business with FDOT and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

## **HIGHLIGHTS:**

### **DBEs**

**Ellipsis Engineering and Consulting, LLC** – awarded a 5-year, \$5 M consulting contract with District 5; however a protest has been filed and the outcome is undetermined.

This month focus continued to support the core services of business development, marketing, management, operations, etc. Services reflect that during this current slowness in contracting that DBEs are finding a greater need to address administrative, operational and management issues that impacting their ability to return to growth as the economy starts to trend upward. We additionally saw an increase in request for market expansion and bid support.

### **Broadcast emails**

Broadcast emails go to all DBEs with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature.

### **E-Blasts:**

1. Ranger Construction Request for Quote / Project # 11-B-098
2. Construction Technology Group Project SPHA RFP 11-004
3. D 4, D 6, & TURNPIKE Enterprise Contractor’s Conference
4. D7 Bid Sol notice for 4/13/11
5. Project Opportunity surveys (Ranger / Const Tech)
6. FDOT Turnpike District Bid Sol Notice for May 10, 2011 Letting
7. D1 BSN Notification - E1J70-RO, D1 BSN Notification - E1J74-RO, E1J75-RO and E1J77
8. D5 Bid Sol Notice for May 3, 2011 Letting / E5P27, E5P98, E5R19
9. D2 Bid Sol Notice for May 18, 2011 Letting
10. D4 Bid Sol Notice for May 6, 2011 Letting
11. Turner Const MIC 6-C Project Matchmaker
12. D2 Design Build BDI E2N99
13. , Ranger Const Opportunity to Bid Project 429-709
14. D2 Bid Sol Notice for 5/1/11 letting
15. USHSR Small Business Database
16. OSD Tallahassee Matchmaker
17. Project Opportunity survey Ranger - Project 11-B-098
18. DBE application/ certification status questionnaire email

## ACT Notes/History Entries – E-Blasts

**Week: 4/1** Entries (notes/history – e correspondence): **3**  
**No. Email Blasts sent: 0**

**Week: 4/4 – 4/8** - Entries (notes/history – e correspondence): **147**  
**No. Email Blasts sent: 106**

**Week: 4/11– 4/15** – Entries (notes/history – e correspondence): **122**  
**No. Email Blasts sent: 43**

**Week: 4/18 – 4/22** - Entries (notes/history – e correspondence): **75**  
**No. Email Blasts sent: 1,498**

**Week: 4/25 – 4/29** - Entries (notes/history – e correspondence): **109**  
**No. Email Blasts sent: 1,656**

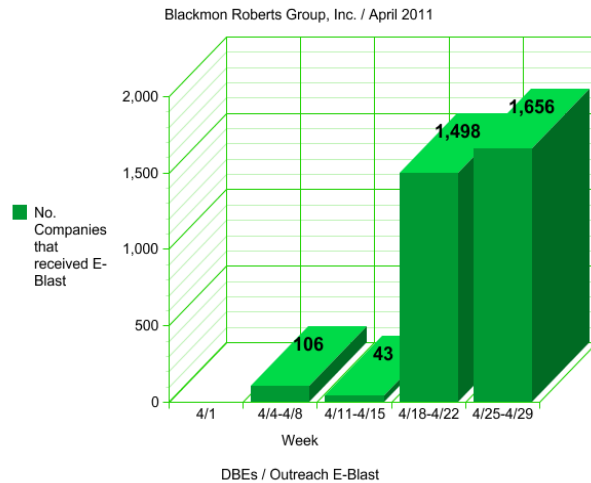
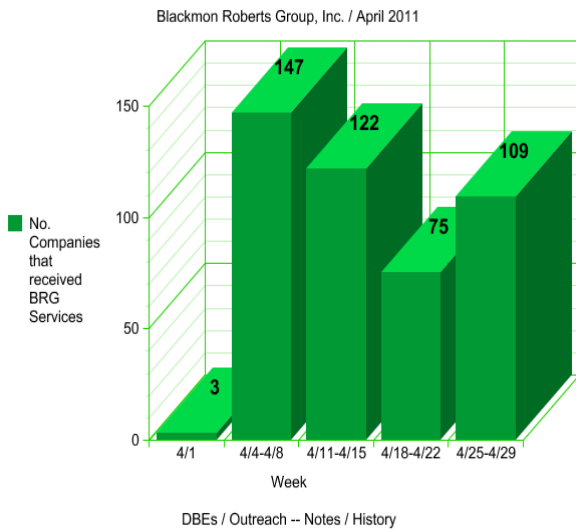
**Total Counts for April**  
 Entries (recorded notes) = 456

### Statistics

Statistics are provided to give a better presentation of activities undertaken to help DBEs become “Ready, Willing, Able” firms.

The following is a statistically report of the number of DBEs who completed a needs assessment and/or continued technical assistance was delivered. These DBEs represent varied needs and capacity levels which resulted in a wide array of strategies and approaches to resolved the need(s) or starting the process (es) to resolve.

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BRG tracked all communication activities this month with DBEs/small businesses (emails, mail, phone, onsites, and faxes) which resulted in touching **1656** firms.

## **Newly Certified DBEs**

BRG continue to see an increase in DBE from south Florida identifying themselves as new DBEs and being referred by UCP Miami-Dade.

1. K & R Turf Farmers, Inc. – welcome letter
2. New Speed Concrete, Inc – welcome letter
3. A Green World Construction – welcome letter
4. CW Lawn Care – welcome letter
5. Bullnose Construction – referral from Miami-Dade
6. Hattaway Consulting, Inc. d/b/a HCI – BRG assisted

- **New DBE Orientations.**

BRG continues to work in an efficient and productive manner to reach newly certified firms to provide orientations. Many of the orientations this month resulted from attending the Tudor/HNTB/Baker event last month. The following firms received orientations this month.

1. Advanced Cable Connections, Inc.
2. Deseret Enterprises
3. Rocamar Engineering Services
4. Solid Construction
5. Around the Clock
6. Unique Truck Sales Corp
7. Civil Infrastructure Corporation

- **On Site Visits.**

BRG conducted 11 site visits this month. Other one-on-one meetings were held at outreach events and during New DBE Orientations and/or Workshops. Additional assistance was provided via email and other communication means to support DBEs in being “ready, willing, and able” to compete for current and future FDOT opportunities.

1. All Phase, Inc. - meeting held at Tudor Perni/HNTB event
2. Robinson Industries – meeting held at Tudor Prni/HNTB event
3. Solid Construction – meeting held at Tudor Prini/HNTB event
4. Daly Engineering Consultants, LLC
5. Daly Engineering (2 visits)
6. Clearview Electric – meeting held at Tudor Perni/HNTB event
7. Rocamar Engineering Services, Inc.
8. Americoat Corp
9. Civil Infrastructure Corporation
10. Around The Clock
11. Unique Truck Sales Corp

- **Needs Assessments/TA**

Submitted needs trended coming from the South Florida/Miami area. These DBEs has identified that they are being referred to BRG/FDOT Supportive Services by UCP Miami-Dade for technical assistance.



39 DBEs completed formal needs assessments and/or received Training/ TA Assistance.

The complexity of needs continues to trend upwards. DBEs are striving to survive in these challenges times as they attempt to increase capacity and services, but do so with limited resources of cash flow, staff, and bonding.

1. Design Solutions FL, Inc. – Bid Development – City of Avon Park
  2. Allen & Associates, PA – attempting to secure email address
  3. Ellipsis Engineering and Consulting, LLC- bid protest of recent award
  4. Herbert Halback, Inc. – Specialty codes updates
  5. JDH Hauling – Legal
  6. HZ Construction – Bid development – Sidewalk Project Pinellas County
  7. Kinetic Multimedia Systems – Business Plan
  8. Solid Construction –orientation (referral from Miami-Dade), prequalification
  9. Pineres Construction Group, Inc. – request for an orientation (referral from Miami-Dade)
  10. Engineering and Applied Science, Inc. – Bid development/BSN
  11. Ken Sandlin Welding Contractors, Inc. – Survey
  12. Spatialsoft, LLC- Bid development/Prime e-blast
  13. Williams Landscape Management Co, Inc. – Mobilization Money
  14. Ash Engineering – Prequalification & Overhead, Expanded services
  15. Rocmar Engineering Services – Orientation
  16. Daly Engineering – Business development, marketing
  17. Unique Truck Sale Corp – Orientation, Trucking revenue cap
  18. Al Hill Enterprise Corp – Bid documents/plans
  19. Clearview Electric – Electrical Prime on Tutor Perini Group Team
  20. Many Waters Resource Network, Inc. – Compliant
  21. RMQ Construction Corp – Estimating/biding, FDOT Introduction
  22. A Construction Maintenance Group – Quarterly Contractors Conference
  23. Robert’s Lawn Care – Financial, Scheduling, Job Costs, Marketing, Legal, Business Management, Contract Compliance, Computer Training
  24. Rinker Trucking – Accounting, Cash Flow, Bonding, Budgeting, Business Planning Software
  25. Brewer Paving & Development Inc. – Bidding/Estimating, FDOT Introduction
  26. Janice M Riley Inc. dba The Paving Lady – Prime Contractor
  27. New Speed Concrete – Davis Bacon, Estimating/Bidding, Labor Bar Chart
  28. David Taylor Construction – Updating of company information
  29. Construction Recruiters America, Inc. – Bid Matching – Turner Construction
  30. Jane Mobley Associates – Recertification
  31. Americoat Corp – Market expansion/Business Development, QPL, Marketing Plan
  32. JoyTech Construction – Marketing, Collateral Materials, website development
  33. Kathy Jakubin Construction – Plan Holders
  34. Civil Infrastructures Corporation – Business & Marketing Plan
  35. Around The Clock Pick Up & Delivery – Cost, Competition, Business Development
  36. Professional Design Associates – Turner Event, Division Numbers
  37. Unique Truck Sales Inc., - orientation
  38. Twelve Tribes – TA
  39. Berlo Industry – Turner subcontractor matchmaker
- **Outreach - Assisted with DBE application support and/or follow up**

Outreach activities continued this month to be driven by those firms that was interested in the DBE program after attending an outreach event, heard/read about opportunities with FDOT, and those firms who received incomplete application letters from the EOO regarding their DBE applications submittals. BRG also used this month to follow up and close out those firms that has not engaged with BRG for 90days or longer.

1. Jane Mobley Associates – Continuing eligibility Affidavit
  2. Halley Engineering Contractors, Inc. – DBE application
  3. L.R. Jones Painting Corporation – application follow up – no submittal
  4. TSM Enterprises, Inc. – referral from C. Shepherd
  5. Galt Group – closed for inactivity
  6. Groundtek of Central Florida – closed for inactivity
  7. Grant Transportation – close for non-responsiveness
  8. Harrack Trucking & Land Clearing – closed file
  9. Optima Consulting Group – follow up
  10. L.R. Jones Painting Corp – follow up
  11. Vic's General Service, Inc. – closed
  12. T.A.M. Trucking – closed
  13. Susana Marciano, Inc. – closed
  14. Traileright, Inc. – closed
  15. Small Street Construction Company – application assistance
  16. Ogee A/C and Heating – Closed
  17. Penner Tile – Closed
  18. Performance Curb Sidewalk Systems – closed
  19. Mara Sercies – closed
  20. Rouse Enterprise – Closed
  21. Sampson Drywall – Closed
  22. Blacktip Services – Referral from EOO.
  23. Staten Farms – follow up
  24. Sycamore Engineering – Follow up
  25. Innovative Restorations, Inc – Closed
  26. T & R Painting Specialists, Inc. – Follow up
  27. Maphy Construction – Application assistance
  28. Juskut Tractor Service – Follow Up
- **Prime Contractors Activities**  
The following Primes utilized Supportive Services this month:
    1. APAC – coordinating meeting with Supportive Services
    2. Turner Construction Company – broad cast subcontractors DBE Matchmaker
    3. Ranger Construction Request for Quote / Project # 11-B-098
    4. Construction Technology Group Project – bid matching

### **Training/Workshops/Meetings/Outreach Events**

- Florida State Hispanic Chamber started preparing for next month's presentation
- Held DBE Orientation Workshop in D6
- Participated in D6 Outreach Event to potential DBEs

- Attend Society for Marketing Professional Workshop – Ports, Trains & Planes

## April Letting Results | 2011

BRG continues to work with DBEs in their efforts to secure FDOT opportunities. BRG key role has been providing bid matching, managerial and technical support to help DBEs to become “ready, willing and able” to compete and successful manage projects. A record-breaking 41 bids were submitted this month with 2 bids being identified as lowest bidder. One awarded bid valued at almost \$4.M

<b>Contract No:</b> T1441	<b>Fin Prj No:</b> 423276-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> POLK
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
UNITED SIGNS & SIGNALS, INC.	F593350649	\$716,295.00
CHINCHOR ELECTRIC INC.	F593044703	\$765,369.04
HIMES ELECTRIC COMPANY, INC.	F650885982	\$789,370.00
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$801,739.00
MILLER ELECTRIC COMPANY	F590361850	\$839,104.00
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$842,449.00
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$850,350.00
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$873,580.15
PAH CONSTRUCTORS, INC.	F593146076	\$888,954.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$890,872.00</b>
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$971,947.61
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$1,000,482.34</b>
WORLD FIBER TECHNOLOGIES, INC.	F582354516	\$1,035,072.30

<b>Contract No:</b> T1451	<b>Fin Prj No:</b> 427299-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> GLADES
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$152,436.30
AKCA INC.	F341337287	\$170,700.00

OGLESBY CONSTRUCTION, INC.	F341233573	\$177,500.00
MCSHEA CONTRACTING, LLC	F264642586	\$192,972.00
TRAFFIC SERVICES, INC.	F593601279	\$236,000.00
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$255,785.19</b>

<b>Contract No: T2380</b>	<b>Fin Prj No: 427366-1-52-01</b>	<b>Bid Method:</b>	<b>County: CLAY</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
OLDCASTLE SOUTHERN GROUP, INC. D/B/A APA	F581401468	\$2,155,533.50
WHITEHURST, V. E. & SONS, INC.	F043619482	\$2,236,411.22
ANDERSON COLUMBIA CO., INC.	F592871935	\$2,275,778.90
HASKELL COMPANY (THE)	F592387450	\$2,299,792.58
COXWELL, J.B. CONTRACTING, INC.	F593666875	\$2,430,680.00
PETTICOAT-SCHMITT CIVIL CONTRACTORS, INC	F261293750	\$2,464,305.35
JACKSONVILLE EIGHTEEN CONSTRUCTION, INC.	F593269666	\$2,530,195.03
<b>HIPP, JOHN C., CONSTRUCTION EQUIPMENT CO</b>	<b>F591213468</b>	<b>\$2,680,932.09</b>
CALLAWAY CONTRACTING INC.	F592913720	\$2,707,932.69
BAKER INFRASTRUCTURE GROUP INC	F273023419	\$2,717,344.60
UNITED BROTHERS DEVELOPMENT CORPORATION	F592686577	\$2,777,384.28
DUVAL ASPHALT PRODUCTS, INC.	F592397581	\$2,822,846.26
HUBBARD CONSTRUCTION COMPANY	F590594298	\$3,027,853.25

<b>Contract No: T3378</b>	<b>Fin Prj No: 427650-1-52-01</b>	<b>Bid Method:</b>	<b>County: FRANKLIN</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ROBERTS, C.W., CONTRACTING, INC.	F591683951	\$601,040.60
<b>HALE CONTRACTING, INC.</b>	<b>F593458160</b>	<b>\$744,388.80</b>

M OF TALLAHASSEE, INC.

F592280870

\$816,582.98

<b>Contract No:</b> T4292	<b>Fin Prj No:</b> 425816-1-52-01	<b>Bid Method:</b>	<b>County:</b> BROWARD
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$1,035,365.75
INFRA SOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$1,074,345.11
SIGNAL GROUP, INC. (THE)	F650243807	\$1,092,772.02
TRANSCORE ITS, LLC.	F943198006	\$1,101,793.80
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$1,108,772.38
MILLER ELECTRIC COMPANY	F590361850	\$1,111,200.01
PAH CONSTRUCTORS, INC.	F593146076	\$1,136,362.95
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$1,162,400.00
SYSTEMS INTEGRATION & MAINTENANCE, INC.	F651006851	\$1,462,831.61
<b>SOUTHEAST UNDERGROUND UTILITIES CORP.</b>	<b>F593609117</b>	<b>\$1,485,981.40</b>

<b>Contract No:</b> T4311	<b>Fin Prj No:</b> 429246-1-52-01	<b>Bid Method:</b>	<b>County:</b> PALM BEACH
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>DESIGN-BUILD ENGINEERS &amp; CONTRACTORS, CO</b>	<b>F593749359</b>	<b>\$3,983,112.50</b>
GFS FENCE, GUARDRAIL, & SIGNAGE, INC	F043815584	\$4,195,115.35
RANGER CONSTRUCTION INDUSTRIES, INC.	F592098662	\$4,212,401.42
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$4,265,918.93
<b>SOUTHEAST UNDERGROUND UTILITIES CORP.</b>	<b>F593609117</b>	<b>\$4,281,114.66</b>
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$4,466,175.74
CORNERSTONE BUSINESSES, INC.	F593614629	\$4,746,462.05
FLETCHER, J. CREAMER & SON, INC.	F210665029	\$5,147,117.00
RUSSELL ENGINEERING, INC.	F590767981	\$5,186,337.88

<b>Contract No:</b> E1J70-R0	<b>Fin Prj No:</b> 425368-1-72-01	<b>Bid Method:</b>	<b>County:</b> GLADES
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
M & B LAWN MAINTENANCE SERVICE, INC.	F592225955	\$267,553.23
GREEN SCAPES, INC. OF SOUTH FLORIDA	F650383169	\$321,022.96
ALL SEASONS LANDSCAPE CONTRACTORS, INC.	F592415899	\$321,276.43
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$395,800.47
<b>M &amp; M CONTRACTORS, INC.</b>	<b>F651026069</b>	<b>\$398,968.65</b>
JSM SERVICES, INC.	F593444761	\$470,929.41

<b>Contract No:</b> E1J76	<b>Fin Prj No:</b> 429407-1-72-01	<b>Bid Method:</b>	<b>County:</b> CHARLOTTE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MCSHEA CONTRACTING, LLC	F264642586	\$140,555.04
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$142,142.06</b>
ERVIN SERVICES, INC.	F273878886	\$147,662.14
ADVANCED CONTRACTING SPECIALTIES,LLC	F201899744	\$149,042.16
AKCA INC.	F341337287	\$153,872.23
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$198,032.87</b>
OGLESBY CONSTRUCTION, INC.	F341233573	\$242,193.51

<b>Contract No:</b> E1J78	<b>Fin Prj No:</b> 429425-1-72-01	<b>Bid Method:</b>	<b>County:</b> CHARLOTTE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ESTEP CONSTRUCTION, INC.	F593339339	\$63,000.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$73,500.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$78,462.30

ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$81,427.50
ACME BARRICADES, L.C.	F593541899	\$82,950.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$83,937.00</b>
BUN CONSTRUCTION CO., INC.	F593362663	\$84,000.00
WALLACE CONSTRUCTION COMPANY	F593523194	\$84,195.30
JEM COMPAINES	F451586856	\$86,940.00
TAGARELLI CONSTRUCTION, INC.	F593339407	\$94,500.00
BLACKTIP SERVICES, INC.	F274431832	\$96,810.00
ADVANCED CONTRACTING SPECIALTIES,LLC	F201899744	\$104,370.00
R. J. P. ENTERPRISES, INC.	F593686474	\$124,215.00
CAMPOLONG ENTERPRISES, INC.	F364547862	\$142,800.00

<b>Contract No:</b> E1J79-R0	<b>Fin Prj No:</b> 430409-1-72-01	<b>Bid Method:</b>	<b>County:</b> POLK
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
F.W.A.K., INC.	F760715786	\$80,800.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$122,350.00
DANNY MARTINEZ INC.	F203489814	\$137,551.25
THUNDERHOLE, INC.	F201443069	\$145,750.00
JEM COMPAINES	F451586856	\$147,750.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$151,769.70</b>
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$174,775.00
MERRELL'S GRADE-ALL, INC.	F050539974	\$318,000.00
BUN CONSTRUCTION CO., INC.	F593362663	\$357,000.00

<b>Contract No:</b> E1J80-R0	<b>Fin Prj No:</b> 430371-1-72-01	<b>Bid Method:</b>	<b>County:</b> POLK
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
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MIDWESTERN CONSTRUCTION, INC.	F593713459	\$56,415.00
RICK RICHARDS INC	F650699505	\$69,960.00
J. D. SUNNY ISLE, INC.	F202366399	\$72,000.00
VALDEZ, FRANKIE CO., INC.	F582366587	\$82,500.00
DANNY MARTINEZ INC.	F203489814	\$95,760.00
JEM COMPAINES	F451586856	\$96,960.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$99,000.00</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$240,000.00

<b>Contract No:</b> E1J81-R0	<b>Fin Prj No:</b> 430426-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$226,366.00</b>
AKCA INC.	F341337287	\$243,595.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$253,827.00</b>
MCSHEA CONTRACTING, LLC	F264642586	\$290,465.00
OGLESBY CONSTRUCTION, INC.	F341233573	\$334,064.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$350,505.00
TRAFFIC SERVICES, INC.	F593601279	\$565,228.00

<b>Contract No:</b> E2O14-R0	<b>Fin Prj No:</b> 410214-3-72-05	<b>Bid Method:</b>	<b>County:</b> PUTNAM
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
HIGHWAY TECHNOLOGIES, INC.	F043076608	\$69,557.00
ACME BARRICADES, L.C.	F593541899	\$114,963.00
JORGENSEN CONTRACT SERVICES, L.L.C.	F521970910	\$125,706.52
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$190,162.05</b>



<b>Contract No:</b> E5P30	<b>Fin Prj No:</b> 427985-1-72-01	<b>Bid Method:</b>	<b>County:</b> FLAGLER
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
DANNY MARTINEZ INC.	F203489814	\$96,760.00
P & S PAVING, INC.	F593155035	\$110,725.00
4 C ' S TRUCKING & EXCAVATION INC	F203223285	\$123,290.00
D2 PAVING & SITE WORK LLC	F272988286	\$126,934.00
ESTEP CONSTRUCTION, INC.	F593339339	\$129,555.00
JOHNSON-DAVIS INC.	F591753888	\$144,150.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$188,377.00</b>
R. J. P. ENTERPRISES, INC.	F593686474	\$412,000.00

<b>Contract No:</b> E5P35	<b>Fin Prj No:</b> 428021-1-72-01	<b>Bid Method:</b>	<b>County:</b> ORANGE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
FOUNDATION SERVICES OF CENTRAL FLORIDA I	F593069253	\$313,110.00
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$419,824.00
<b>DYNAMICS GROUP, INC.</b>	<b>F593620000</b>	<b>\$480,262.80</b>

<b>Contract No:</b> E5P45	<b>Fin Prj No:</b> 428918-1-72-01	<b>Bid Method:</b>	<b>County:</b> VOLUSIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ESTEP CONSTRUCTION, INC.	F593339339	\$85,555.00
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$89,150.00</b>
D2 PAVING & SITE WORK LLC	F272988286	\$93,736.02
<b>CONPILOG INTERNATIONAL COMPANY</b>	<b>F593673981</b>	<b>\$94,892.03</b>
DANNY MARTINEZ INC.	F203489814	\$101,262.00
ATLANTIC CIVIL CONSTRUCTORS CORPORATION	F731707896	\$101,387.00
J.D.WEBER CONSTRUCTION CO.	F542180252	\$106,164.00

HALIFAX PAVING, INC.	F591233559	\$112,975.00
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$117,482.75
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$118,634.00
MASCI GENERAL CONTRACTORS, INC	F202045800	\$127,470.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$138,347.00</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$244,000.00

<b>Contract No:</b> E5R15	<b>Fin Prj No:</b> 238002-3-52-11	<b>Bid Method:</b>	<b>County:</b> DISTRICT WIDE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$104,960.00
CHINCHOR ELECTRIC INC.	F593044703	\$105,416.98
PAH CONSTRUCTORS, INC.	F593146076	\$115,129.50
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$117,495.00
TRANSCORE ITS, LLC.	F943198006	\$117,554.40
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$119,226.85</b>
MILLER ELECTRIC COMPANY	F590361850	\$120,655.00
ITRAN PARTNERS INC.	F263291131	\$123,334.00
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$124,206.00
SIGNAL GROUP, INC. (THE)	F650243807	\$146,401.00
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$174,463.07
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$191,516.49

<b>Contract No:</b> E6G09	<b>Fin Prj No:</b> 427340-1-52-01	<b>Bid Method:</b>	<b>County:</b> MONROE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MISENER MARINE CONSTRUCTION, INC.	F591158596	\$663,849.15

SIEG & AMBACHTSHEER, INC.	F591146125	\$787,381.50
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$795,093.51</b>
DW MILLER CONSTRUCTION, INC.	F264281939	\$888,735.00
<b>OTAK GROUP, INC.</b>	<b>F593680427</b>	<b>\$913,827.00</b>
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,113,575.90
COASTAL MARINE CONSTRUCTION, INC.	F591669706	\$1,139,822.94

<b>Contract No:</b> E6G18	<b>Fin Prj No:</b> 425332-2-52-01	<b>Bid Method:</b>	<b>County:</b> MONROE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MISENER MARINE CONSTRUCTION, INC.	F591158596	\$917,144.00
DW MILLER CONSTRUCTION, INC.	F264281939	\$1,066,540.00
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$1,088,349.08</b>
VSTRUCTURAL, LLC	F522113986	\$1,213,845.20
<b>OTAK GROUP, INC.</b>	<b>F593680427</b>	<b>\$1,371,598.00</b>
COASTAL MARINE CONSTRUCTION, INC.	F591669706	\$1,549,410.00
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,726,775.00

<b>Contract No:</b> E6G79-R0	<b>Fin Prj No:</b> 252533-3-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$539,940.00
HORSEPOWER ELECTRIC, INC.	F592502221	\$597,719.40
<b>R &amp; D ELECTRIC, INC.</b>	<b>F611428335</b>	<b>\$766,788.00</b>

<b>Contract No:</b> E6G80-R0	<b>Fin Prj No:</b> 423571-3-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
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H & R PAVING, INC.	F591690152	\$246,650.00
<b>MAGGOLC, INC.</b>	<b>F203345775</b>	<b>\$263,200.00</b>
<b>JVA ENGINEERING CONTRACTOR, INC</b>	<b>F481277685</b>	<b>\$286,602.50</b>
HORIZON CONTRACTORS, INC.	F650434021	\$292,415.00
GENERAL ASPHALT CO., INC.	F591115297	\$296,000.00
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$296,627.50
MIGUEL LOPEZ JR., INC.	F650095596	\$336,582.50
COMMUNITY ASPHALT CORP.	F592023298	\$367,868.50
RANGER CONSTRUCTION INDUSTRIES, INC.	F592098662	\$404,653.00

<b>Contract No:</b> E6G83-R0	<b>Fin Prj No:</b> 428283-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$213,109.50
MCSHEA CONTRACTING, LLC	F264642586	\$289,194.00
OGLESBY CONSTRUCTION, INC.	F341233573	\$324,425.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$327,600.00
<b>HIGHWAY STRIPING, INC.</b>	<b>F262717557</b>	<b>\$364,300.00</b>
AKCA INC.	F341337287	\$574,450.00

<b>Contract No:</b> E6G84	<b>Fin Prj No:</b> 428284-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MCSHEA CONTRACTING, LLC	F264642586	\$341,747.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$358,540.00
OGLESBY CONSTRUCTION, INC.	F341233573	\$453,945.00
<b>HIGHWAY STRIPING, INC.</b>	<b>F262717557</b>	<b>\$455,280.00</b>

AKCA INC.	F341337287	\$512,150.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$556,940.90

<b>Contract No:</b> E7H06	<b>Fin Prj No:</b> 416026-1-72-21	<b>Bid Method:</b>	<b>County:</b> STATEWIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
GOULD CONCRETE CONSTRUCTION, INC.	F593011195	\$573,270.00
ESTEP CONSTRUCTION, INC.	F593339339	\$608,730.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$628,351.20
CHEYENNE ASPHALT INCORPORATED	F593759317	\$645,135.60
<b>CIVIL SITE CONSTRUCTORS, INC.</b>	<b>F331064425</b>	<b>\$659,792.40</b>
R. J. P. ENTERPRISES, INC.	F593686474	\$685,560.00
LOVIN CONSTRUCTION, INC.	F650792623	\$800,214.00
FOUNDATION SERVICES OF CENTRAL FLORIDA I	F593069253	\$941,344.80
BUN CONSTRUCTION CO., INC.	F593362663	\$945,600.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$957,420.00
CDM CONTRACTING, INC.	F261141819	\$1,108,952.40
GEM ENTERPRISES, INC. D/B/A SUNSHINE PAI	F591836740	\$1,108,952.40
LAS CONTRACTING CORP	F593674850	\$1,182,000.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$1,276,560.00

<b>Contract No:</b> E8L21	<b>Fin Prj No:</b> 190778-1-52-51	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
MASTER GARDENERS NURSERY AND LANDSCAPING	F650807759	\$53,125.00
TREecycle LAND CLEARING INC.	F061756629	\$69,610.00

SUPERIOR LANDSCAPING & LAWN SERVICE, INC	F650838100	\$88,980.00
SFM SERVICES, INC.	F592766887	\$96,750.00
<b>MAYTIN ENGINEERING CORP.</b>	<b>F364509634</b>	<b>\$125,000.00</b>
ENVIRONMENTAL PERFORMANCE SYSTEMS, INC.	F650964250	\$144,850.00
T & M LAWN-FENCE SERVICE INC	F208255780	\$146,000.00
INTEGRATED HOLDINGS INC.	F650560075	\$150,000.00

<b>Contract No:</b> E8L22	<b>Fin Prj No:</b> 190739-1-52-20	<b>Bid Method:</b>	<b>County:</b> BROWARD
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
COMMERCIAL FENCE CONTRACTORS, INC.	F593384848	\$263,925.00
<b>GUARANTEED FENCE, CORP.</b>	<b>F200414525</b>	<b>\$273,105.00</b>
T & M LAWN-FENCE SERVICE INC	F208255780	\$284,580.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$288,022.50
LAWRENCE FENCE CORP.	F650145594	\$307,071.00
TROPIC FENCE, INC.	F592642924	\$317,398.50
RMD HOLDINGS, LTD. D/B/A NATIONWIDE FENC	F382932367	\$323,365.50
COMPLETE HIGHWAY IMPROVEMENT IN	F412051311	\$344,250.00

<b>Contract No:</b> E8L23	<b>Fin Prj No:</b> 190774-1-52-55	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
RMD HOLDINGS, LTD. D/B/A NATIONWIDE FENC	F382932367	\$104,605.00
<b>SOUTHEAST ATTENUATORS, INC.</b>	<b>F650790871</b>	<b>\$112,981.50</b>
<b>MORAD CONSTRUCTION LLC</b>	<b>F263935330</b>	<b>\$127,750.00</b>
<b>GUARANTEED FENCE, CORP.</b>	<b>F200414525</b>	<b>\$132,600.00</b>
TSI LAVAJET, CORP.	F273636955	\$136,090.00

PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$138,700.00
CHEYENNE ASPHALT INCORPORATED	F593759317	\$152,775.00
<b>COMPLETE HIGHWAY IMPROVEMENT IN</b>	<b>F412051311</b>	<b>\$175,700.00</b>

<b>Contract No: E8L24</b>	<b>Fin Prj No: 190774-1-52-56</b>	<b>Bid Method:</b>	<b>County: PALM BEACH</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
USA SERVICES OF FLORIDA, INC.	F592936530	\$170,950.00
<b>SOUTHEAST ATTENUATORS, INC.</b>	<b>F650790871</b>	<b>\$175,706.30</b>
RMD HOLDINGS, LTD. D/B/A NATIONWIDE FENC	F382932367	\$187,450.00
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$187,525.00
<b>GUARANTEED FENCE, CORP.</b>	<b>F200414525</b>	<b>\$219,300.00</b>
TSI LAVAJET, CORP.	F273636955	\$222,095.00
CHEYENNE ASPHALT INCORPORATED	F593759317	\$245,750.00

<b>Contract No: E8L27</b>	<b>Fin Prj No: 190737-1-52-16</b>	<b>Bid Method:</b>	<b>County: ORANGE</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
GULF STATES INDUSTRIES, INC.	F592681321	\$149,900.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$159,687.00</b>

### Other Activities

- Researched about business revenue increase
- Closed out record of several firms that are no longer listed as a DBE
- Worked to secure accurate and/or an email address for all DBEs as most information is being distributed via e-blasts.



## DBE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT

May 2011

The following report contains highlights of services rendered to support the DBE Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of DBEs to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

### OBJECTIVES:

To ensure that DBEs are aware, ready, willing, and able to seek FDOT contractual opportunities BRG is utilizing many strategies to empower, train, and develop DBEs in any area of technical, administrative, and organizational need. This month BRG made contact with DBEs via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep DBEs in the communication loop regarding “free” DBE Supportive Services including the “How To” in doing business with FDOT and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

### HIGHLIGHTS:

#### DBEs

**Two DBEs, Ambient Technologies, Inc. and Subsidiaries and Anne Kramer & Associates** teamed up with to serve architecture and engineering firms.

This month focus continued to support the core services of business development, marketing, management, operations, etc. Services reflect that during this current slowness in contracting that DBEs are finding a greater need to address administrative, operational and management issues that impact their ability to return to growth when the economy starts to trend upward. Market expansion and bid support continued to be a need. In addition we saw an increase in bonding requests.

#### **Broadcast emails**

Broadcast emails goes to all DBEs with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature.

#### **ACT Notes/History Entries – E-Blasts**

**Week:** 5/2 – 5/6 - Entries (notes/history – e correspondence): **43**

**No. of E- Blasts sent: 4 / No. of Recipients of E-Blasts: 1533**



**Week: 5/9 – 5/13 - Entries (notes/history – e correspondence): 205**  
**No. of E- Blasts sent: 6 / No. Recipients of E-Blasts: 1206**

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**Week: 5/16 – 5/20 – Entries (notes/history – e correspondence): 31**  
**No. of E- Blasts sent: 3 / No. Recipients of E-Blasts: 1251**

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**Week: 5/23 – 5/27 - Entries (notes/history – e correspondence): 340**  
**No. of E- Blasts sent: 6 / No. Recipients of E-Blasts: 1371**

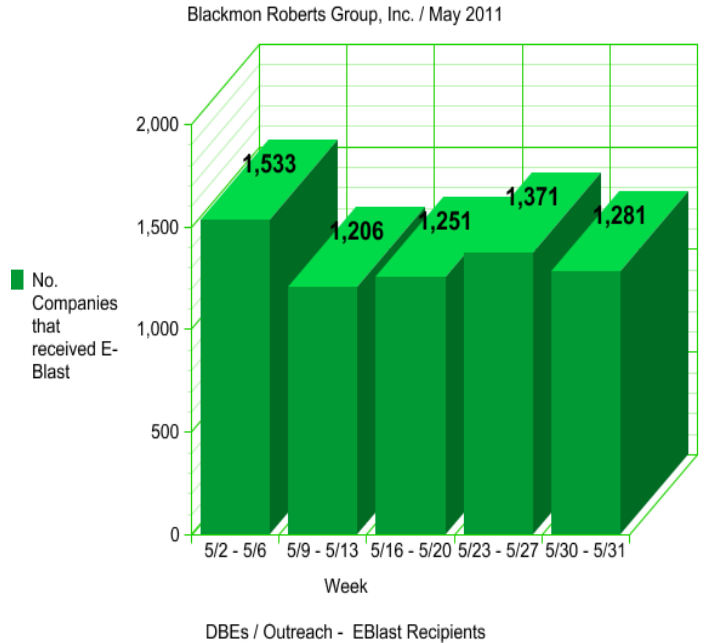
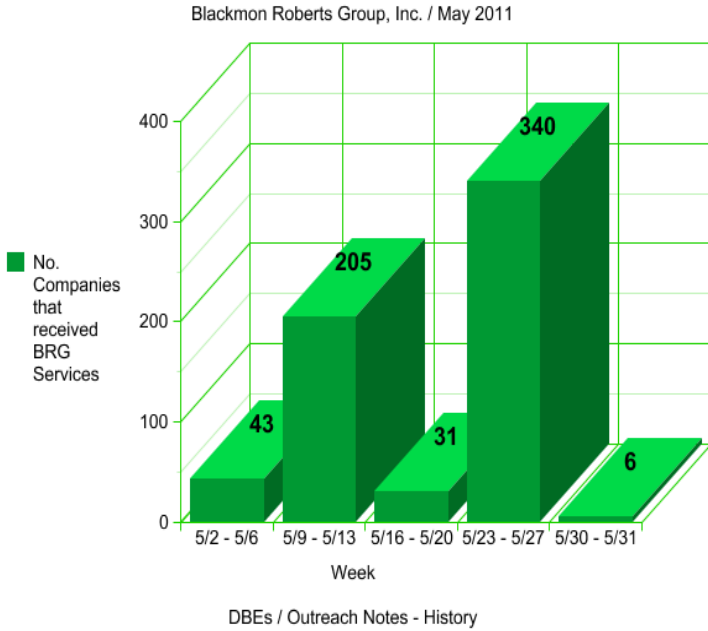
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**Week: 5/30– 5/31 - Entries (notes/history – e correspondence): 6**  
**No. of E- Blasts sent: 2 / No. Recipients of E-Blasts: 1281**

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**E-Blasts:**

1. SBA Development news for DBEs
2. Proposed SBA Size Standard Rule
3. Notice of implementation of 3% fed withholding law and W-9 requirement
4. D2 Contractor/Consultant Meeting
5. D7 Design Business Development Initiative Project
6. D5 New Bidders Orientation Meeting
7. Const Tech Hartline project bid date update
8. USDOT Bonding Education Program
9. APAC opportunity to bid Bartow Municipal Airport (sent to DBEs with specific SCs)
10. PCL opportunity to bid Expansion of Runway 9R-27L (sent to DBEs with specific SCs)
11. D3 Bid Submittal Change
12. USHSR Small Business database flyer
13. Utilization of E-Verify Requirement on FDOT Contracts
14. FDOT Draft RFP Available For Preview
15. D6 Phone and Fax number change
16. Update 3% Fed Withholding law and FL W-9 requirement
17. D3 Contractors Semi-Annual Conference
18. D2 Contractor/Consultant Meeting
19. FL Minimum Wage Increase
20. D5 E5N94 and E5R02 Design Build Advertisements
21. D5 Bid Sol Notice for June 7 Letting



BRG tracked all communication activities this month with DBEs/small businesses (emails, mail, phone, onsite, and faxes) which resulted in touching **1656** firms.

### Newly Certified DBEs

BRG continue to see an increase in DBE from south Florida identifying themselves as new DBEs and being referred by UCP Miami-Dade.

1. K & R Turf Farmers, Inc. – welcome letter
2. New Speed Concrete, Inc. – welcome letter
3. A Green World Construction – welcome letter
4. CW Lawn Care – welcome letter

- **New DBE Orientations.**

1. DaCosta Enterprises – attempted but DBE was a no show

### Newly Certified DBEs

BRG continues to work in an efficient and productive manner to reach newly certified firms to provide orientations. Many of the orientations this month resulted from attending the Tudor/HNTB/Baker event last month. The following firms received orientations this month.

1. General Contracting Services, Inc.
2. Goodly Group of Northeast FL, Inc.
3. Paul Patrick Electric, Inc.

- 4. James Rich Builders
- 5. Cornerstone Paving
- **On Site Visits.**

BRG conducted 1 site visits this month. Additional assistance was provided via email and other communication means to support DBEs in being “ready, willing, and able” to compete for current and future FDOT opportunities.

- 1. Rocamar Engineering

- **Needs Assessments/TA**

Submitted needs trended coming from the South Florida/Miami area. These DBEs has identified that they are being referred to BRG/FDOT Supportive Services by UCP Miami-Dade for technical assistance.

23 DBEs completed formal needs assessments and/or received Training/ TA Assistance.

The complexity of needs varied this month, including one DBE experiencing a bid protest. DBEs are striving to survive in these challenges times as they attempt to increase capacity and services, but do so with limited resources of cash flow, staff, and bonding.

- 1. Unique Truck Sales Corp – Accounting, Marketing, Pre-Bid Conference, FDOT Website
- 2. Pking Consulting, Inc. – 3% Federal Withholding Law
- 3. Parrott Enterprise Inc. D/B/A Parrott – Business Planning
- 4. Tate Transport Corporation – 3% Federal Withholding Law
- 5. Show and Tell Lawncare and Landscaping –
- 6. Design Solutions FL, Inc. – Bid Development/Assistance Project # 212736-5-52-01
- 7. G.W. Peoples Contracting – recertification issue
- 8. Ellipsis Engineering – Bid protest process
- 9. Joytech Construction – Business Development
- 10. Herbert’s Home & Business Maintenance, LLC – Accounting, Management, Business Law, Financial, Marketing, Legal, Computer Training, Schedule/Planning, Construction, Job Cost Control, Workers’ Comp
- 11. Renitta Knight Construction, LLC – Marketing
- 12. Kinetic Multimedia Systems, LLC – Business Development
- 13. Engineering and Applied Science – Business Development
- 14. Ken Sandlin Welding Contractors – Bid Estimating
- 15. G. White Lawn Service & Landscaping – Business Development
- 16. Goodly Group of Northeast FL – Estimating, Scheduling, Project Management
- 17. Rocamar Engineering Services, Inc. – SOQ
- 18. East Coast Fence & Guardrail of Brevard – Bonding Workshop
- 19. Daly Engineering – Business development/marketing
- 20. A Construction Maintenance Group, Inc. – Prequalification
- 21. World Hauling – wage and hour form (compliance)
- 22. Watt Construction – orientation
- 23. Civil Infrastructure Corp – Business Plan

- **Outreach - Assisted with DBE application support and/or follow up**

Outreach activities continued this month to be driven by those firms that was interested in the DBE program after attending an outreach event, heard/read about opportunities with FDOT, and those firms who received incomplete application letters from the EOO regarding their DBE applications submittals. BRG also used this month to follow up and close out those firms that has not engaged with BRG for 90days or longer.

1. The Palm Beach Consulting Group, LLC
  2. Caines & Caines Property Development
  3. A.W.B Trucking, Inc. – Application review
  4. L.R. Jones Painting Corporation – Closed due to lack of response
  5. Maphy Construction, Inc. – Follow up
  6. Staten Farms – Closed due to lack of response
  7. Cornerstone Paving – Follow up
  8. Sycamore Engineering, Inc. – Follow up
  9. Juskut Tractor service – Application follow up
  10. New Directions Advertising, Inc. – Closed due to lack of response
  11. Native American Construction, LLC – Closed due to lack of response
  12. QB & Associates – Closed due to lack of response
  13. Small Street Construction Company, Inc. – application follow up
  14. Blue Marlin Engineering, LLC – application assistance
  15. Decca Paving – application assistance
  16. TSM Enterprise – application assistance
  17. S & T Concrete & Plumbing , LLC – application assistance
  18. T & R Painting Specialists, Inc. – application follow up
  19. Wingspan Seminars – program review
  20. Edge Protect Management, LLC –
  21. Modica & Associates – application follow up
  22. Jerome Enterprises, Inc. – Closed due lack of response
  23. Maphy Construction – application review
  24. Tag Construction – application follow up
  25. Gel International – application follow up
  26. Total Infrastructure – application follow up
  27. A Extreme Road Maintenance
  28. Millenium Steel Inc. – follow up
  29. JS Mesa Trucking – application assistance (assisted in Spanish)
- **Prime Contractors Activities**  
The following Primes utilized Supportive Services this month:
    1. Dragados – USA , assisted with business outreach and DBE application assistance
    2. Construction Tech – Hartline project
    3. APAC – Bartow Municipal Airport project
    4. PCL opportunity to bid Expansion
    5. APAC – meeting to discuss DBE utilization and strategy to increase
    6. Jorgensen Contract Services, LLC – DBE utilization & commercial useful functions
    7. SEMA Construction – locating DBEs
    - 8.

#### **Training/Workshops/Meetings/Outreach Events**

- Participated in the Florida State Hispanic Chamber Business Outreach Event

- Request from Miami-Dade Expressway Authority (MDX) to participate upcoming event
- Revisited workshops schedule and topics for the upcoming year.

## May Letting Results | 2011

BRG continues to work with DBEs in their efforts to secure FDOT opportunities. BRG key role has been providing bid matching, managerial and technical support to help DBEs to become “ready, willing and able” to compete and successful manage projects.

It was a new record-breaking month with 74 bids submitted from DBEs. It was also a record breaking month with 10 DBE bids identified as lowest bidder.

<b>Contract No:</b> T1452	<b>Fin Prj No:</b> 427313-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> POLK
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
PAH CONSTRUCTORS, INC.	F593146076	\$264,146.25
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$267,862.58</b>
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$276,688.00
CHINCHOR ELECTRIC INC.	F593044703	\$278,512.37
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$278,722.00
UNITED SIGNS & SIGNALS, INC.	F593350649	\$283,092.00
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$288,536.79
HIMES ELECTRIC COMPANY, INC.	F650885982	\$288,798.00
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$326,712.00
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$374,175.10

<b>Contract No:</b> T1459	<b>Fin Prj No:</b> 427312-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> POLK
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
INFRASOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$63,130.58
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$67,237.85</b>
PAH CONSTRUCTORS, INC.	F593146076	\$69,188.50
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$69,584.00

UNITED SIGNS & SIGNALS, INC.	F593350649	\$70,718.27
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$73,803.00
ITRAN PARTNERS INC.	F263291131	\$77,841.00
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$78,710.00
SOUTHWEST SIGNAL, INC.	F593674258	\$79,427.55
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$85,422.85
TRANSCORE ITS, LLC.	F943198006	\$98,258.00
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$109,878.00

<b>Contract No:</b> T2379	<b>Fin Prj No:</b> 211448-1-52-01	<b>Bid Method:</b>	<b>County:</b> BAKER
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
HAL JONES CONTRACTOR, INC	F593476170	\$3,463,602.66
SUPERIOR CONSTRUCTION COMPANY SOUTHEAST,	F263552913	\$3,590,795.91
ANDERSON COLUMBIA CO., INC.	F592871935	\$3,936,356.28
LEWARE CONSTRUCTION COMPANY OF FLORIDA,	F592903287	\$4,152,000.00
UNITED INFRASTRUCTURE GROUP, INC.	F570677291	\$4,164,235.75
HUBBARD CONSTRUCTION COMPANY	F590594298	\$4,314,538.79
<b>DENSON CONSTRUCTION, INC.</b>	<b>F593571944</b>	<b>\$4,345,523.90</b>
LUCAS MARINE CONSTRUCTION, LLC	F203697126	\$4,422,060.40

<b>Contract No:</b> T6222	<b>Fin Prj No:</b> 425218-1-52-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
PULICE CONSTRUCTION, INC.	F860259553	\$634,885.54
H & J ASPHALT, INC.	F650024320	\$705,357.69

WEEKLEY ASPHALT PAVING, INC.	F590753039	\$738,048.25
HORIZON CONTRACTORS, INC.	F650434021	\$741,477.62
H & R PAVING, INC.	F591690152	\$839,514.30
COMMUNITY ASPHALT CORP.	F592023298	\$850,365.44
<b>JVA ENGINEERING CONTRACTOR, INC</b>	<b>F481277685</b>	<b>\$906,651.05</b>
CENTRAL FLORIDA EQUIPMENT RENTALS, INC.	F591782227	\$1,037,746.82

<b>Contract No:</b> T6244	<b>Fin Prj No:</b> 425457-1-52-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
WILLIAMS PAVING COMPANY, INC.	F590895890	\$239,865.58
H & R PAVING, INC.	F591690152	\$278,752.55
HORIZON CONTRACTORS, INC.	F650434021	\$283,895.19
REDLAND COMPANY, INC. (THE)	F650145059	\$292,137.50
ATLANTIC CIVIL, INC.	F591274059	\$295,983.35
RONLO ENTERPRISES, INC.	F061689506	\$317,251.64
<b>JVA ENGINEERING CONTRACTOR, INC</b>	<b>F481277685</b>	<b>\$317,581.78</b>
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$351,954.11
COMMUNITY ASPHALT CORP.	F592023298	\$392,253.65

<b>Contract No:</b> E1J60	<b>Fin Prj No:</b> 406314-5-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> SARASOTA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
SOUTHWEST SIGNAL, INC.	F593674258	\$86,829.63
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$103,645.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$108,739.70</b>
ITRAN PARTNERS INC.	F263291131	\$118,652.00
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$120,820.00

PAH CONSTRUCTORS, INC.	F593146076	\$121,930.50
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$125,542.21</b>
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$129,795.00
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$130,520.00
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$141,093.32
ROADWAY SPECIALTY DEVICES, INC.	F371505138	\$154,760.18

<b>Contract No:</b> E1J91-R0	<b>Fin Prj No:</b> 423884-2-72-01	<b>Bid Method:</b>	<b>County:</b> POLK
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
<b>ABSOLUTE TREE AND ASSET SERVICES, LLC</b>	<b>F264066070</b>	<b>\$179,470.00</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$195,975.00
USA SERVICES OF FLORIDA, INC.	F592936530	\$261,300.00
AMERI-PRIDE, INC.	F010642885	\$263,050.00
RICK RICHARDS INC	F650699505	\$343,000.00
R. J. P. ENTERPRISES, INC.	F593686474	\$421,150.00

<b>Contract No:</b> E1J92-R0	<b>Fin Prj No:</b> 430455-1-72-01	<b>Bid Method:</b>	<b>County:</b> DESOTO
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MCSHEA CONTRACTING, LLC	F264642586	\$329,981.00
AKCA INC.	F341337287	\$352,711.00
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$358,145.00</b>
OGLESBY CONSTRUCTION, INC.	F341233573	\$381,796.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$424,288.00

<b>Contract No:</b> E1J98	<b>Fin Prj No:</b> 430423-1-72-01	<b>Bid Method:</b>	<b>County:</b> LEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ROADSAFE TRAFFIC SYSTEMS, INC.	F261084418	\$117,000.00
ERVIN SERVICES, INC.	F273878886	\$121,731.00
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$121,750.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$143,585.00</b>
R. J. P. ENTERPRISES, INC.	F593686474	\$214,000.00

<b>Contract No:</b> E1J99	<b>Fin Prj No:</b> 430370-1-72-01	<b>Bid Method:</b>	<b>County:</b> HIGHLANDS
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
CLEAR ZONE MAINTENANCE, INC.	F650526487	\$242,000.00
RICK RICHARDS INC	F650699505	\$251,335.60
WALLACE CONSTRUCTION COMPANY	F593523194	\$273,720.83
W.W. ENGINEERING, INC.	F205083990	\$364,777.50
EVANS CONTRACTING SERVICES, INC.	F593586613	\$390,081.50
R. J. P. ENTERPRISES, INC.	F593686474	\$412,001.19
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$457,089.25</b>

<b>Contract No:</b> E1K03-R0	<b>Fin Prj No:</b> 423888-1-72-01	<b>Bid Method:</b>	<b>County:</b> HIGHLANDS
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
F.W.A.K., INC.	F760715786	\$33,828.36
THUNDERHOLE, INC.	F201443069	\$36,571.20
MERRELL'S GRADE-ALL, INC.	F050539974	\$50,056.83
ENVIRONMENTAL LAND DEVELOPMENT, INC.	F510538182	\$67,885.29
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$78,628.08
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$85,485.18</b>
JEM COMPAINES	F451586856	\$87,770.88

R. J. P. ENTERPRISES, INC. F593686474 \$142,856.25

<b>Contract No:</b> E1K11-R0	<b>Fin Prj No:</b> 430529-1-72-01	<b>Bid Method:</b>	<b>County:</b> CHARLOTTE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
MCSHEA CONTRACTING, LLC	F264642586	\$549,370.00
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$634,200.00</b>
OGLESBY CONSTRUCTION, INC.	F341233573	\$661,225.00
AKCA INC.	F341337287	\$872,500.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$1,039,800.00

<b>Contract No:</b> E1K12-R0	<b>Fin Prj No:</b> 430528-1-72-01	<b>Bid Method:</b>	<b>County:</b> CHARLOTTE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>ABSOLUTE TREE AND ASSET SERVICES, LLC</b>	<b>F264066070</b>	<b>\$149,940.00</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$165,900.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$245,000.00

<b>Contract No:</b> E1K14	<b>Fin Prj No:</b> 429455-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
M & B LAWN MAINTENANCE SERVICE, INC.	F592225955	\$120,000.00
<b>M &amp; M CONTRACTORS, INC.</b>	<b>F651026069</b>	<b>\$129,960.00</b>
ALL SEASONS LANDSCAPE CONTRACTORS, INC.	F592415899	\$130,800.00
ERVIN SERVICES, INC.	F273878886	\$147,788.88
JEM COMPAINES	F451586856	\$149,976.00
RICK RICHARDS INC	F650699505	\$168,000.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$226,399.92

<b>Contract No:</b> E1K15	<b>Fin Prj No:</b> 429793-1-72-01	<b>Bid Method:</b>	<b>County:</b> MANATEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
CONSTRUCT CO. INC.	F593591183	\$124,498.80
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$140,553.00
J.W.S. CONTRACTING SERVICES, LLC	F262896513	\$146,242.00
LOVIN CONSTRUCTION, INC.	F650792623	\$150,999.60
<b>ASH ENGINEERING, INC.</b>	<b>F593179134</b>	<b>\$169,875.44</b>
CONE & GRAHAM, INC.	F591925201	\$179,108.00
ESTEP CONSTRUCTION, INC.	F593339339	\$183,200.00
BAYSHORE CONSTRUCTION, INC.	F650563970	\$204,573.20
MARINE CONTRACTING GROUP, INC.	F650869775	\$222,502.00
PROSHOT CONCRETE, INC.	F205269497	\$272,600.00
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$273,309.36
MISENER MARINE CONSTRUCTION, INC.	F591158596	\$281,109.00

<b>Contract No:</b> E2O24	<b>Fin Prj No:</b> 410215-1-72-37	<b>Bid Method:</b>	<b>County:</b> TAYLOR
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
KEEN FOREST MANAGEMENT, INC.	F593370228	\$52,485.00
ERVIN SERVICES, INC.	F273878886	\$71,576.56
VALDEZ, FRANKIE CO., INC.	F582366587	\$80,695.00
<b>AE ENGINEERING, INC.</b>	<b>F204567692</b>	<b>\$130,807.50</b>
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$131,175.15</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$170,000.00

<b>Contract No:</b> E2P36-R0	<b>Fin Prj No:</b> 410216-1-72-90	<b>Bid Method:</b>	<b>County:</b> CLAY
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
JORGENSEN CONTRACT SERVICES, L.L.C.	F521970910	\$189,681.59
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$340,274.12</b>

<b>Contract No:</b> E2P82	<b>Fin Prj No:</b> 208662-5-52-01	<b>Bid Method:</b>	<b>County:</b> DUVAL
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MISENER MARINE CONSTRUCTION, INC.	F591158596	\$1,397,698.50
SIEG & AMBACHTSHEER, INC.	F591146125	\$1,464,760.00
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$1,693,258.00</b>
SUPERIOR CONSTRUCTION COMPANY SOUTHEAST,	F263552913	\$1,736,252.40
VSTRUCTURAL, LLC	F522113986	\$1,756,915.51
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$1,933,190.31
KIEWIT INFRASTRUCTURE SOUTH CO.	F470530367	\$2,171,037.00
PNEUMATIC CONCRETE CO., INC.	F630796723	\$2,183,422.00
L & S CONCRETE RESTORATION, INC.	F650447555	\$2,340,112.00

<b>Contract No:</b> E2P92	<b>Fin Prj No:</b> 410212-3-72-15	<b>Bid Method:</b>	<b>County:</b> COLUMBIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
LAKE CITY MGMT GROUP INC.	F760708951	\$78,120.00
WALLACE CONSTRUCTION COMPANY	F593523194	\$104,455.72
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$109,891.11
CARTER, DALE L.	S264337331	\$117,649.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$132,500.00
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$147,700.00</b>

INTRON TECHNOLOGIES, INC.

F593118880

\$187,256.00

<b>Contract No:</b> E3I57	<b>Fin Prj No:</b> 424290-1-52-01	<b>Bid Method:</b>	<b>County:</b> OKALOOSA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$61,214.23
REDFISH MARINE CONSTRUCTION, LLC	F202518421	\$63,727.70
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$89,823.50</b>
<b>PURIFOY CONSTRUCTION, LLC</b>	<b>F861169576</b>	<b>\$138,793.15</b>

<b>Contract No:</b> E3J84	<b>Fin Prj No:</b> 422151-1-72-16	<b>Bid Method:</b>	<b>County:</b> LEON
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$115,905.00
<b>ABSOLUTE TREE AND ASSET SERVICES, LLC</b>	<b>F264066070</b>	<b>\$154,504.00</b>
R. J. P. ENTERPRISES, INC.	F593686474	\$199,975.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$271,560.00

<b>Contract No:</b> E3J85	<b>Fin Prj No:</b> 422151-1-72-17	<b>Bid Method:</b>	<b>County:</b> LEON
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$66,435.00
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$69,525.00
ACME BARRICADES, L.C.	F593541899	\$72,615.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$84,975.00</b>
GULF COAST TRAFFIC ENGINEERS, I	F591104811	\$85,284.00
R. J. P. ENTERPRISES, INC.	F593686474	\$88,065.00
GRADING & BUSH HOG SERVICES, INC.	F593198636	\$92,082.00

LYNNE SERVICES, INC.	F204442002	\$92,391.00
ESTEP CONSTRUCTION, INC.	F593339339	\$92,700.00
<b>HALE CONTRACTING, INC.</b>	<b>F593458160</b>	<b>\$95,481.00</b>
BON'S BARRICADES, INC.	F592327852	\$116,250.00

<b>Contract No: E3J88</b>	<b>Fin Prj No: 422143-1-72-21</b>	<b>Bid Method:</b>	<b>County: WALTON</b>
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
CORNERSTONE BUSINESSES, INC.	F593614629	\$56,729.00
ACME BARRICADES, L.C.	F593541899	\$58,811.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$99,941.00</b>
CAMPOLONG ENTERPRISES, INC.	F364547862	\$102,410.00
GULF COAST TRAFFIC ENGINEERS, I	F591104811	\$117,994.50

<b>Contract No: E3J89</b>	<b>Fin Prj No: 422143-1-72-24</b>	<b>Bid Method:</b>	<b>County: WALTON</b>
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$283,950.00</b>
UTILITY SOLUTIONS GROUP, L.L.C.	F621794135	\$343,009.50
EVANS CONTRACTING SERVICES, INC.	F593586613	\$496,944.75
R. J. P. ENTERPRISES, INC.	F593686474	\$594,618.75
ANDERSON COLUMBIA CO., INC.	F592871935	\$645,579.25

<b>Contract No: E4M14</b>	<b>Fin Prj No: 429082-1-52-01</b>	<b>Bid Method: Not Used</b>	<b>County: PALM BEACH</b>
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$229,589.21</b>
JOHNSON-DAVIS INC.	F591753888	\$290,953.50

RANGER CONSTRUCTION INDUSTRIES, INC. F592098662 \$409,308.55

<b>Contract No:</b> E4M15	<b>Fin Prj No:</b> 429012-1-52-01	<b>Bid Method:</b> Not Used	<b>County:</b> BROWARD
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
WILLIAMS PAVING COMPANY, INC.	F590895890	\$380,092.30
<b>KAILAS CORP.</b>	<b>F201135954</b>	<b>\$382,742.90</b>
HORIZON CONTRACTORS, INC.	F650434021	\$414,599.65
REDLAND COMPANY, INC. (THE)	F650145059	\$436,830.75
COMMUNITY ASPHALT CORP.	F592023298	\$488,613.34
ACOSTA TRACTORS, INC.	F591454861	\$490,870.79
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$493,861.73
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$505,518.52</b>

<b>Contract No:</b> E4M16	<b>Fin Prj No:</b> 429081-1-52-01	<b>Bid Method:</b> Not Used	<b>County:</b> BROWARD
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>CMA CORPORATION</b>	<b>F650240625</b>	<b>\$513,685.06</b>
<b>KAILAS CORP.</b>	<b>F201135954</b>	<b>\$562,786.30</b>
HORIZON CONTRACTORS, INC.	F650434021	\$598,208.28
COMMUNITY ASPHALT CORP.	F592023298	\$810,032.83
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$1,032,621.56

<b>Contract No:</b> E5N93	<b>Fin Prj No:</b> 411520-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> SEMINOLE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ESTEP CONSTRUCTION, INC.	F593339339	\$78,888.00

<b>INTRON TECHNOLOGIES, INC.</b>	<b>F593118880</b>	<b>\$98,513.00</b>
M & J CONSTRUCTION COMPANY OF PINELLAS C	F592361020	\$110,354.00
J. SLAGTER & SON CONSTRUCTION DBA SLAGTE	F381955046	\$112,575.00
L & S CONCRETE RESTORATION, INC.	F650447555	\$122,650.00
SIEG & AMBACHTSHEER, INC.	F591146125	\$130,000.00
BRIDGE MASTERS CONSTRUCTION, LLC	F208163134	\$140,000.00

<b>Contract No:</b> E5P27	<b>Fin Prj No:</b> 427846-1-72-01	<b>Bid Method:</b>	<b>County:</b> LAKE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
FOUNDATION SERVICES OF CENTRAL FLORIDA I	F593069253	\$749,396.15
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$963,223.60</b>
R. J. P. ENTERPRISES, INC.	F593686474	\$1,637,768.00
W.W. ENGINEERING, INC.	F205083990	\$1,875,350.00

<b>Contract No:</b> E5P98	<b>Fin Prj No:</b> 427848-1-72-01	<b>Bid Method:</b>	<b>County:</b> VOLUSIA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
W.W. ENGINEERING, INC.	F205083990	\$186,938.50
ESTEP CONSTRUCTION, INC.	F593339339	\$241,671.00
R. J. P. ENTERPRISES, INC.	F593686474	\$301,374.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$349,937.04</b>
VACVISION ENVIRONMENTAL LLC	F205007200	\$392,278.00

<b>Contract No:</b> E5Q03	<b>Fin Prj No:</b> 425638-1-72-02	<b>Bid Method:</b> Not Used	<b>County:</b> ORANGE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ESTEP CONSTRUCTION, INC.	F593339339	\$155,759.54



CONPILOG INTERNATIONAL COMPANY F593673981 \$217,746.95

Contract No: E6G89-R0 Fin Prj No: 428282-1-72-01 Bid Method: County: MIAMI-DADE

CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
COMPLETE HIGHWAY IMPROVEMENT IN	F412051311	\$85,400.00
T & M LAWN-FENCE SERVICE INC	F208255780	\$91,625.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$111,331.01
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$116,225.00

Contract No: E6G90-R0 Fin Prj No: 428288-1-72-01 Bid Method: County: MIAMI-DADE

CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SFM SERVICES, INC.	F592766887	\$248,190.00
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$310,874.00
SANCHEZ ARANGO CONSTRUCTION CO.	F650549881	\$664,715.00

Contract No: E6G91-R0 Fin Prj No: 428290-1-72-01 Bid Method: County: MIAMI-DADE

CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SPEARHEAD DEVELOPMENT GROUP, INC.	F650846818	\$182,240.65
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$188,635.69
MAGGOLC, INC.	F203345775	\$199,943.00
PAC COMM INC.	F562548965	\$215,959.00
HORIZON CONTRACTORS, INC.	F650434021	\$239,614.00
CONSTRUCT GROUP CORP.	F651119942	\$259,671.00
CEB CONSTRUCTION, INC.	F200145314	\$269,962.00

EVANS CONTRACTING SERVICES, INC. F593586613 \$275,414.00

<b>Contract No:</b> E6G92-R0	<b>Fin Prj No:</b> 428294-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHEAST ATTENUATORS, INC.	F650790871	\$78,157.00
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$111,835.00

<b>Contract No:</b> E6G93-R0	<b>Fin Prj No:</b> 428295-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$313,609.00
SFM SERVICES, INC.	F592766887	\$332,755.00
SANCHEZ ARANGO CONSTRUCTION CO.	F650549881	\$977,815.00

<b>Contract No:</b> E6G94-R0	<b>Fin Prj No:</b> 428232-1-72-02	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$56,935.79
AGRICULTURAL LAND SERVICES, INC.	F592009318	\$99,197.50
H & R PAVING, INC.	F591690152	\$103,280.00
SOLO CONSTRUCTION CORPORATION	F591829536	\$106,787.50
PAC COMM INC.	F562548965	\$107,800.00
MAGGOLC, INC.	F203345775	\$112,027.50
FLORIDA ENGINEERING AND DEVELOPMENT CORP	F830345690	\$116,024.25
COMMUNITY ASPHALT CORP.	F592023298	\$116,325.00
MERRELL'S GRADE-ALL, INC.	F050539974	\$124,625.00

**CEB CONSTRUCTION, INC.** **F200145314** **\$142,875.00**

**Contract No:** E6G95-R0 **Fin Prj No:** 414293-5-72-01 **Bid Method:** **County:** MIAMI-DADE

**CONTRACTOR'S NAME** **VENDOR NUMBER** **AMOUNT BID**

ROGAR MANAGEMENT & CONSULTING OF FLORIDA F743148751 \$247,907.50

MCSHEA CONTRACTING, LLC F264642586 \$322,245.00

OGLESBY CONSTRUCTION, INC. F341233573 \$337,420.00

**HIGHWAY STRIPING, INC.** **F262717557** **\$339,190.00**

AKCA INC. F341337287 \$357,010.00

AMERISEAL HIGHWAY STRIPING, INC. F743032210 \$384,114.00

**Contract No:** E6G96 **Fin Prj No:** 430457-1-72-01 **Bid Method:** **County:** MIAMI-DADE

**CONTRACTOR'S NAME** **VENDOR NUMBER** **AMOUNT BID**

ROGAR MANAGEMENT & CONSULTING OF FLORIDA F743148751 \$147,678.55

AGRICULTURAL LAND SERVICES, INC. F592009318 \$225,050.00

**PAC COMM INC.** **F562548965** **\$236,890.00**

H & R PAVING, INC. F591690152 \$273,600.00

**MAGGOLC, INC.** **F203345775** **\$288,150.00**

FLORIDA ENGINEERING AND DEVELOPMENT CORP F830345690 \$290,827.60

MERRELL'S GRADE-ALL, INC. F050539974 \$292,200.00

COMMUNITY ASPHALT CORP. F592023298 \$301,050.00

**CEB CONSTRUCTION, INC.** **F200145314** **\$374,900.00**

**Contract No:** E7H25 **Fin Prj No:** 416026-2-72-29 **Bid Method:** **County:** PINELLAS

CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
BUN CONSTRUCTION CO., INC.	F593362663	\$434,500.00
GATOR GRADING & PAVING LLC	F208670315	\$457,870.00
<b>CIVIL SITE CONSTRUCTORS, INC.</b>	<b>F331064425</b>	<b>\$468,200.00</b>
KILGORE CONSTRUCTION, LLC	F263771464	\$476,250.00
KIMMINS CONTRACTING CORP.	F160810270	\$599,950.00
R. J. P. ENTERPRISES, INC.	F593686474	\$624,130.00

<b>Contract No:</b> E7H26	<b>Fin Prj No:</b> 416025-2-72-09	<b>Bid Method:</b>	<b>County:</b> PINELLAS
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
BUN CONSTRUCTION CO., INC.	F593362663	\$585,675.00
W.W. ENGINEERING, INC.	F205083990	\$595,600.00
WALLACE CONSTRUCTION COMPANY	F593523194	\$697,037.63
<b>CIVIL SITE CONSTRUCTORS, INC.</b>	<b>F331064425</b>	<b>\$719,525.00</b>
SEAVY & ASSOCIATES, INC.	F421557316	\$761,630.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$799,939.00</b>
R. J. P. ENTERPRISES, INC.	F593686474	\$877,125.00

<b>Contract No:</b> E7H27-R0	<b>Fin Prj No:</b> 416155-1-72-04	<b>Bid Method:</b>	<b>County:</b> HILLSBOROUGH
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
PROSWEEP CENTRAL FLORIDA, LLC	F202925464	\$175,578.73
USA SERVICES OF FLORIDA, INC.	F592936530	\$202,751.63
ALL SEASONS LANDSCAPE CONTRACTORS, INC.	F592415899	\$229,924.53
<b>STAR CLEANING USA, INC.</b>	<b>F650684451</b>	<b>\$285,106.42</b>
DE ANGELO BROTHERS, INC. T/A AQUAGENIX,	F232332783	\$337,612.82

<b>Contract No:</b> E7H28	<b>Fin Prj No:</b> 416026-1-72-24	<b>Bid Method:</b>	<b>County:</b> HILLSBOROUGH
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
CIVIL SITE CONSTRUCTORS, INC.	F331064425	\$192,250.00
W.W. ENGINEERING, INC.	F205083990	\$194,500.00
BUN CONSTRUCTION CO., INC.	F593362663	\$212,200.00
SEAVY & ASSOCIATES, INC.	F421557316	\$233,125.00
CONE & GRAHAM, INC.	F591925201	\$351,100.00

<b>Contract No:</b> E8L19	<b>Fin Prj No:</b> 190773-1-52-21	<b>Bid Method:</b>	<b>County:</b> HILLSBOROUGH
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
COMPLETE HIGHWAY IDENTITY, INC.	F204862585	\$36,615.71
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$40,314.00
CORNERSTONE BUSINESSES, INC.	F593614629	\$46,277.00
MCSHEA CONTRACTING, LLC	F264642586	\$58,998.42
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$97,925.66

<b>Contract No:</b> E8L28	<b>Fin Prj No:</b> 190734-2-52-26	<b>Bid Method:</b>	<b>County:</b> TURNPIKE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
PALM BEACH GENERATOR INC.	F208103126	\$129,393.00
MCAFEE ELECTRIC, INC.	F592094232	\$137,638.00
IMPERIAL ELECTRICAL INCORPORATED	F010635999	\$141,000.00
EAU GALLIE ELECTRIC, INC.	F592694842	\$141,586.00
ALL FLORIDA CONTRACTING SERVICES, LLC.	F263789060	\$148,550.00

CANSECO ELECTRICAL CONTRACTORS, INC.	F753049378	\$152,000.00
R & D ELECTRIC, INC.	F611428335	\$153,870.00
PROJECT 1 CONSTRUCTION, INC.	F201627559	\$190,310.00

<b>Contract No:</b> E8L30	<b>Fin Prj No:</b> 406709-1-52-09	<b>Bid Method:</b>	<b>County:</b> PALM BEACH
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
CRITICAL PATH CONSTRUCTION LLC	F010961096	\$58,203.65
ANZCO, INC.	F208208440	\$58,669.00
OVERLAND CONSTRUCTION COMPANY, INC.	F590822418	\$98,000.00
ALL-SITE CONSTRUCTION INC.	F651140059	\$103,627.00
GRUBER-HALL CORPORATION	F650047095	\$110,371.00

<b>Contract No:</b> E8L31	<b>Fin Prj No:</b> 190734-1-93-11	<b>Bid Method:</b>	<b>County:</b> TURNPIKE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
PALM BEACH GENERATOR INC.	F208103126	\$118,311.00
EAU GALLIE ELECTRIC, INC.	F592694842	\$133,232.00
R & D ELECTRIC, INC.	F611428335	\$135,760.00
MCAFEE ELECTRIC, INC.	F592094232	\$136,900.00
ALL FLORIDA CONTRACTING SERVICES, LLC.	F263789060	\$139,926.00
ALL POWER GENERATORS CORP	F651130895	\$148,812.00
CANSECO ELECTRICAL CONTRACTORS, INC.	F753049378	\$154,500.00

<b>Contract No:</b> E8L35	<b>Fin Prj No:</b> 190774-1-52-57	<b>Bid Method:</b>	<b>County:</b> TURNPIKE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
MIDWESTERN CONSTRUCTION, INC.	F593713459	\$104,450.00

AGRICULTURAL LAND SERVICES, INC.	F592009318	\$121,800.00
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$122,730.00
ENVIRONMENTAL LAND DEVELOPMENT, INC.	F510538182	\$127,000.00
CLEAR ZONE MAINTENANCE, INC.	F650526487	\$127,290.00
SUNRISE SECURITY AGENCY AND MAINTENANCE,	F650663352	\$144,400.00
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$149,500.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$150,000.00
TREECYCLE LAND CLEARING INC.	F061756629	\$153,700.00
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$158,750.00
<b>SANTA CRUZ CONSTRUCTION, INC.</b>	<b>F591625608</b>	<b>\$179,000.00</b>
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$184,900.00

<b>Contract No:</b> E8L36	<b>Fin Prj No:</b> 190774-1-52-58	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$124,540.25
MERRELL'S GRADE-ALL, INC.	F050539974	\$127,225.00
ENVIRONMENTAL INNOVATIONS INC.	F753160478	\$137,735.00
THUNDERHOLE, INC.	F201443069	\$144,900.00
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$164,025.00
AGRICULTURAL LAND SERVICES, INC.	F592009318	\$174,200.00
H & R PAVING, INC.	F591690152	\$177,050.00
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$227,517.83
<b>JVA ENGINEERING CONTRACTOR, INC</b>	<b>F481277685</b>	<b>\$235,450.00</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$235,500.00

<b>Contract No:</b> E8L37	<b>Fin Prj No:</b> 190774-1-52-59	<b>Bid Method:</b>	<b>County:</b> ST LUCIE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$211,908.50
MERRELL'S GRADE-ALL, INC.	F050539974	\$227,950.00
EMPOWER CONSTRUCTION, INC.	F593374298	\$229,190.00
AGRICULTURAL LAND SERVICES, INC.	F592009318	\$242,120.00
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$248,300.00</b>
<b>NU ENVIRONMENTAL DEVELOPMENT, LLC</b>	<b>F261922267</b>	<b>\$249,980.00</b>
WEEKLEY ASPHALT PAVING, INC.	F590753039	\$259,500.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$335,000.00
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$396,434.20

<b>Contract No:</b> E8L38	<b>Fin Prj No:</b> 190739-1-52-21	<b>Bid Method:</b>	<b>County:</b> TURNPIKE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
T & M LAWN-FENCE SERVICE INC	F208255780	\$125,300.00
<b>ALL FLORIDA GUARDRAIL CORPORATION</b>	<b>F061692546</b>	<b>\$135,750.00</b>
FATHER & SON FENCING INC	F260837247	\$147,000.00
<b>LAWRENCE FENCE CORP.</b>	<b>F650145594</b>	<b>\$148,140.00</b>
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$196,720.00
<b>A GREEN WORLD CONSTRUCTION CO INC</b>	<b>F273553559</b>	<b>\$233,250.00</b>

<b>Contract No:</b> E8L33	<b>Fin Prj No:</b> 428012-1-52-03	<b>Bid Method:</b>	<b>County:</b> LAKE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
<b>POWER ENGINEERING GROUP INC.</b>	<b>F593226757</b>	<b>\$43,165.00</b>
MCAFEE ELECTRIC, INC.	F592094232	\$44,420.00
CHINCHOR ELECTRIC INC.	F593044703	\$47,860.00



ELECTRICAL PETROLEUM SERVICES CORP. F320137539 \$73,600.00

<b>Contract No:</b> E8L34	<b>Fin Prj No:</b> 428012-1-52-04	<b>Bid Method:</b>	<b>County:</b> BROWARD
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MCAFEE ELECTRIC, INC.	F592094232	\$59,387.50
BERN BRITE ELECTRIC CORP.	F650205825	\$72,000.00
ELECTRICAL PETROLEUM SERVICES CORP.	F320137539	\$84,300.00
GANCEDO TECHNOLOGIES, INC.	F650582655	\$107,162.50

### **Other Activities**

- Conducted phone conference with FSB Agency – Gladys Keith to receive an update on bonding programs and strategy development to assist DBEs.



## **DISADVANTAGED BUSINESS ENTERPRISE SUPPORTIVE SERVICES MONTHLY ACTIVITY REPORT**

**June 2011**

The following report contains highlights of services rendered to support the Disadvantaged Business Enterprise Supportive Services Contract and successes from supportive services efforts. This report is not a verbatim account, but rather a summary report to provide insight into actions/tasks undertaken to reach the program objective, *“To increase the total number of minority and women owned businesses active in the highway contractual services, maintenance, professional services and construction programs, as well as, contribute to the growth and self sufficiency of Disadvantaged Business Enterprises to achieve proficiency in the competitive world of prime contractors and subcontractors.”*

### **OBJECTIVES:**

To ensure that Disadvantaged Business Enterprises are aware, ready, willing, and able to seek Florida Department of Transportation contractual opportunities Blackmon Roberts Group is utilizing many strategies to empower, train, and develop Disadvantaged Business Enterprises in any area of technical, administrative, and organizational need. This month Blackmon Roberts Group made contact with Disadvantaged Business Enterprises via onsite, phone conferences, faxes, emails and broadcast emails. Our objective is to keep Disadvantaged Business Enterprises in the communication loop regarding “free” Disadvantaged Business Enterprise Supportive Services including the “How To” in doing business with Florida Department of Transportation and what it takes to be “ready, willing and able” to compete in the transportation marketplace.

### **HIGHLIGHTS:**

#### **Disadvantaged Business Enterprises**

**Comelco Inc** was selected for the 2010 Best of Business Award in the General electrical contractor category.

#### **Broadcast emails**

Broadcast emails goes to all Disadvantaged Business Enterprises with emails. These broadcasts are heavily opportunity related, but also could be of educational/or informative nature.

### **ACTNotes (contact management software)/History Entries – Email Blasts**

**Week:** 6/1 – 6/3 - Entries (notes/history – e correspondence): **10**  
Number of Email Blasts sent: 3 / Number of Recipients of Email Blasts: 2702

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**Week:** 6/6 – 6/10 - Entries (notes/history – e correspondence): **66**  
Number of Email Blasts sent: 7 / Number Recipients of Email Blasts: 1311

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**Week:** 6/13 – 6/17 – Entries (notes/history – e correspondence): **40**  
Number of Email Blasts: 3 / Number Recipients of Email Blasts: 1397

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**Week:** 6/20 – 6/24 - Entries (notes/history – e correspondence): **96**  
Number of Email Blasts sent: 5 / Number Recipients of Email Blasts: 1746

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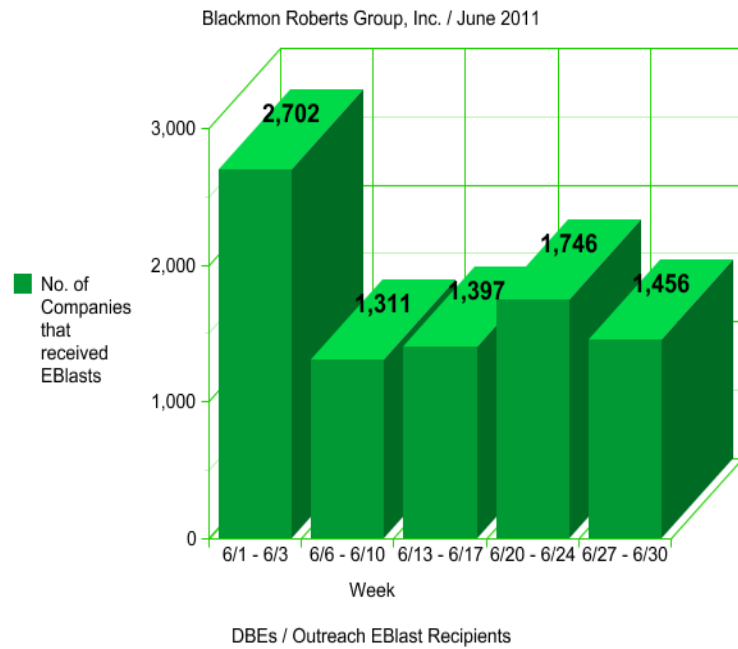
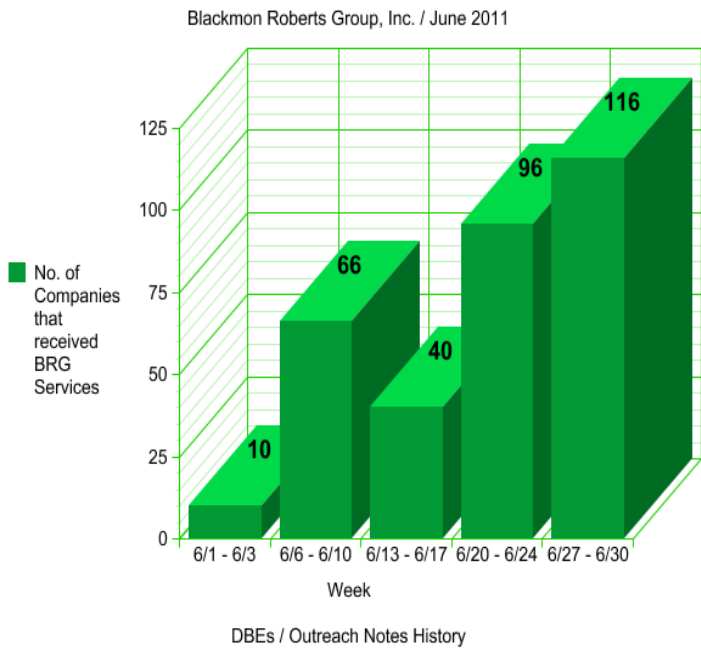
**Week:** 6/27– 6/30 - Entries (notes/history – e correspondence): **116**  
Number of Email Blasts sent: 8 / Number Recipients of Email Blasts: 1456

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#### **Email Blasts:**

1. Invitation to Bid from Granite Construction
2. DISTRICT 3 BID SOLICITATION NOTICE - E3J97
3. DISTRICT 3 BID SOLICITATION NOTICE E3J98-RO
4. New Bidders Orientation Meeting
5. Invite to bid Granite Construction -T7220
6. Florida Department Of Transportation Online Ordering of Plans Specifications and Bid documents
7. DISTRICT 1 BID SOLICITATION NOTICE Design Build
8. DISTRICT 2 Advertisement for Design Build Projects
9. DISTRICT 3 BID SOLICITATION NOTICE E3K06-R0 Project
10. DISTRICT 3 E3J99 projects
11. DISTRICT 1 Contractor Meeting
12. Guettler Brothers State Road 70 Project Invite to Bid notice
13. Blackmon Roberts Group One on One Meeting invites
14. United States Department Of Transportation Office of Small and Disadvantaged Business Utilization Bonding Forum
15. Florida Department Of Transportation Tallahassee Lettings -Orders for Plans, Specifications and Bidding Documents
16. DISTRICT 4 BID SOLICITATION NOTICE 7/1/11 Letting
17. Florida Department of Transportation Turnpike 7/12/11 Construction Letting notice
18. DISTRICT 6 BID SOLICITATION NOTICE E6H01 Project notice
19. Florida Department of Transportation Tallahassee: BID SOLICITATION NOTICE Notification for August 31, 2011 Advertisement No. 1
20. DISTRICT 4 Advertisement for Adjusted Score Design Build Contract E4M26
21. DISTRICT 7 Contractor's Conference – 62811
22. Reminder: DISTRICT 3 Bid Submittal Change Notice
23. Florida Department of Transportation Tallahassee -- Letting Date Change for T1454
24. DISTRICT 4 New Bidders Orientation Meeting
25. Florida Department of Transportation DISTRICT 1 BID SOLICITATION NOTICE for July 21, 2011 Letting
26. Florida Department of Transportation DISTRICT 3 BID SOLICITATION NOTICE - July 14, 2011 Letting

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### Newly Certified Disadvantaged Business Enterprises

Blackmon Roberts Group received the following list of newly certified and recertified Disadvantaged Business Enterprises. Welcome letters were mailed to all and activities are underway to schedule orientations.

Interbay Air Compressors	Manuel Guzman	X
Hahn and Hahn Team	Inevett P. Hahn	X
Civil Infrastructure Corporation	Ricardo Mendez	X
Carlos Acevedo P E, Incorporation.	Carlos Acevedo	X
Bone Dry Well Points	Teresa Sowards	X
Air Dimension Mapping	Anna Rominger	X

A C Advertising	Audra Carter	<b>X</b>
Terrablue Environmental	Sharon Collins	<b>X</b>
Rodriguez Concrete & Construction	Reymundo Rodriguez	<b>X</b>
PE Services, LLC	Myriam P Valencia	<b>X</b>
Paul E Walsh Trucking	Donna Henry	<b>X</b>
Cornerstone Paving, Incorporation.	Glorious Walker	<b>X</b>
The Goodly Group of Northeast FL, Incorporation.	E Omega Allen	<b>X</b>
Rez Threads, Incorporation.	Duane Emery	<b>X</b>
U S Professional Services, Incorporation.	Kiley Tierney	<b>X</b>
American Construction Services & Engineers	Denia Foster	<b>X</b>
Raulson & Son	Carol Raulerson	
Jasons Hauling	Jason Freyer Jr.	
Velcon Group	Ernesto Valasco	
Peoples Plumbing	Angela Pino	
PA Wallace & Associates	Pat Wallace	

BRG continues to work in an efficient and productive manner to reach newly certified firms to provide orientations. The following firms received orientations this month.

- **New Disadvantaged Business Enterprises Orientations.**
  1. Goodly Group of Northeast Florida
  2. Engineering Group of Miami, Incorporation.
  3. Matcon Construction Services
  4. Rodriguez Concrete & Construction
  5. Millennium Laboratories, Incorporation
  6. L.C.T.R.T, Incorporation (Legal Name)
  7. Premier Design Solutions
  8. GAMAX Consulting
  9. CES Consultants, Incorporation. (Legal Name)

- **On Site Visits.**

Blackmon Roberts Group conducted 15 site visits this month. Additional assistance was provided via email and other communication means to support Disadvantaged Business Enterprises in being “ready, willing, and able” to compete for current and future Florida Department of Transportation opportunities.

1. E. F. Gaines Surveying Services, Incorporation. (Legal Name)
2. Show & Tell Lawncare & Landscaping
3. Goodly Group of Northeast Florida
4. JoyTech Construction, Incorporation.
5. Goodly Group of Northeast Florida
6. Engineering Group of Miami, Incorporation
7. Matcon Construction Services, Incorporation.
8. Millennium Laboratories, Incorporation.
9. Design Build Engineering & Contractors – (DISTRICT 7 Quarterly Contractors’ Meeting)
10. Fryar Security, Incorporation. – (outreach)
11. Rodriguez Concrete & Construction
12. L.C.T.R.T, Incorporation (Legal Name)
13. Premiere Design Solutions
14. GAMAX Consulting
15. CES Consultants, Incorporation. (Legal Name)

- **Needs Assessments/Technical Assistance**

29 Disadvantaged Business Enterprises completed formal needs assessments and/or received Training/ Technical Assistance.

We are happy to see that the needs trend is trending towards bids, marketing, prequalification, overhead audits, etcetera These are great indicators that Disadvantaged Business Enterprises are bidding and continuing to work in positioning their companies for opportunities.

1. V.A. Paving – Bid Match Survey (Legal Name)
2. Lotspeich & Associates – email address update
3. L.C.T.R.T., Incorporation. – Obtaining Turnpike Project Plans & Spec
4. Construction Moisture Consulting – email address update
5. Winter Garden Grassing, Incorporation. – Bid match survey, provided quote to Ranger
6. New Speed Concrete, Incorporation. – Bid Match survey
7. Carlos E. Acevedo PE, - Legal Contracts
8. Anderson Paint Store – Marketing, Compliance
9. Raulerson & Sons, Incorporation – Marketing
10. All for You Landscape & Maintenance, Incorporation. – Bid Survey, provided bid to Guettler Bros
11. Berlo Industries – Bid Survey
12. RWH Construction, Incorporation. (Legal Name) – Bid Matching - Primes on STATE ROAD 429 project
13. Williams Landscape – Leroy Selmon Project

14. Goodly Group – Business development, marketing, accounting, prequalification
15. Anderson Paint Store – Marketing
16. Deseret Enterprises – Statement of Qualifications/Proposal to Primes
17. JoyTech Construction – Business development
18. Herbert’s Home & Business Maintenance – Florida Department of Transportation web site
19. Civil Infrastructure Corporation – Marketing
20. Rodriquez Concrete & Construction, Incorporation. – General Contractor’s on State Road 429 Extension, Orientation
21. Native Florida Consulting – Defining letting dates
22. Paul Patrick Electric, Incorporation. – marketing to Primes in DISTRICT 3
23. Design Build Engineering & Contractors – Prequalification
24. G. White Lawn Services & Landscape – Business Development
25. Premiere Design Solutions – Prequalification, Overhead Audit
26. Rez Threads, Incorporation – Registering as a Vendor
27. Gulf Coast Rebar, Incorporation. – Compliance
28. Westhorp & Associates - Overhead Audit & Prequalification
29. Carlos E. Acevedo PE – Contracts/Bid Solicitations

- **Outreach - Assisted with DBE application support and/or follow up**

Outreach activities continued this month to be driven by those firms that was interested in the Disadvantaged Business Enterprises program after attending an outreach event, heard/read about opportunities with Florida Department of Transportation, and those firms who received incomplete application letters from the Equal Opportunity Office regarding their Disadvantaged Business Enterprise applications submittals. Blackmon Roberts Group also used this month to follow up and close out those firms that has not engaged with Blackmon Roberts Group for 90days or longer.

1. South Florida Concrete Cutting
2. PPBBQ d/b/a Sunsational Services (Legal Name)
3. BOSS Erectors
4. M.C. Dirt Movers, Incorporation. (Legal Name)
5. Edge Project Management, LIMITED LIABLILTY COMPANY
6. F&C Trucking, Incorporation. (Legal Name)
7. Commercial Foaming Corporation
8. Sign Up Now Sign Company
9. A Extreme Road Maintenance
10. A.W.B. Trucking (Legal Name)
11. T & R Painting Specialists, Incorporation (Legal Name)
12. Terry Couture Communications Corporation
13. Martin Lennox Builders Florida, Incorporation.
14. A-1 Portable Welding, Incorporation. (Legal Name)
15. All State Engineering
16. Tags Construction
17. Gel International, Incorporation.
18. Graham Development
19. TSM Enterprises, Incorporation. (Legal Name)
20. Arclight Electrical Contractors

21. Mountain Empire Acquisitions, LLC
22. TSM Enterprises, Incorporation.
23. Prince Contracting Company
24. Core Compliance Solutions, LIMITED LIABLILTY COMPANY – closed file
25. Vend All Enterprises
26. Almond Engineering, PA
27. Cordova Transport
28. Grifco, Incorporation.
29. Core Compliance Solutions, LIMITED LIABLILTY COMPANY
30. Fryar Security, Incorporation – onsite meeting
31. Juskut Tractor Services, LIMITED LIABLILTY COMPANY
32. L & SF Engineering Consultants Group (Legal Name)

- **Prime Contractors Activities**

The following Primes utilized Supportive Services this month:

1. Guettler Brothers Construction, LIMITED LIABLILTY COMPANY – added to database & Email Blast
2. Turnpike Development List for their outreach effort
3. Transfield Services – Provided 75 Disadvantaged Business Enterprise program brochures for their outreach
4. Dragados USA – Conducted onsite Disadvantaged Business Enterprise application training

**Training/Workshops/Meetings/Outreach Events**

- Participated in Miami-Dade Expressway Authority (MDX) event
- Attended District 1,2,3,5 & 7 Quarterly Contractors Meetings
- Attended all 5 of the United States Department Of Transportation – Bond Education Program
- Held Disadvantaged Business Enterprise application workshop at Dragados United States of America.

## June Letting Results | 2011

Blackmon Roberts Group continues to work with Disadvantaged Business Enterprises in their efforts to secure Florida Department of Transportation opportunities. Blackmon Roberts Group key role has been providing bid matching, managerial and technical support to help Disadvantaged Business Enterprises to become “ready, willing and able” to compete and successful manage projects.

Disadvantaged Business Enterprises submitted 39 bids this month with three bids identified as lowest bidder by a Disadvantaged Business Enterprise firm.

<b>Contract No:</b> T1444	<b>Fin Prj No:</b> 428107-1-52-01	<b>Bid Method:</b>	<b>County:</b> LEE
<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>	
L-J CONSTRUCTION CO. OF CENTRAL FLORIDA	F593691269	\$208,782.50	



ROBERTS, C.W., CONTRACTING, INC.	F591683951	\$209,513.00
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$214,203.00</b>
LAS CONTRACTING CORP	F593674850	\$227,979.75
<b>ENGECON CONSTRUCTION INC.</b>	<b>F263435185</b>	<b>\$239,556.50</b>
R.J.P. ENTERPRISES, INC.	F593686474	\$241,000.50
BUN CONSTRUCTION CO., INC.	F593362663	\$248,056.20

<b>Contract No:</b> T1445	<b>Fin Prj No:</b> 428109-1-52-01	<b>Bid Method:</b>	<b>County:</b> LEE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ROBERTS, C.W., CONTRACTING, INC.	F591683951	\$163,297.70
L-J CONSTRUCTION CO. OF CENTRAL FLORIDA	F593691269	\$178,511.50
LAS CONTRACTING CORP	F593674850	\$179,605.50
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$181,007.00</b>
BLACKTIP SERVICES INCORPORATED	F274431832	\$183,505.25
BUN CONSTRUCTION CO., INC.	F593362663	\$196,883.30
R.J.P. ENTERPRISES, INC.	F593686474	\$214,535.50
<b>ENGECON CONSTRUCTION INC.</b>	<b>F263435185</b>	<b>\$225,707.75</b>

<b>Contract No:</b> T1446	<b>Fin Prj No:</b> 428113-1-52-01	<b>Bid Method:</b>	<b>County:</b> COLLIER
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
BLACKTIP SERVICES INCORPORATED	F274431832	\$42,386.62
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$47,226.00</b>
LAS CONTRACTING CORP	F593674850	\$59,830.70
TAGARELLI CONSTRUCTION, INC.	F593339407	\$67,281.00
ROBERTS, C.W., CONTRACTING, INC.	F591683951	\$67,917.40
<b>ENGECON CONSTRUCTION INC.</b>	<b>F263435185</b>	<b>\$72,228.86</b>

R.J.P. ENTERPRISES, INC. F593686474 \$101,249.20

<b>Contract No:</b> T1456	<b>Fin Prj No:</b> 416087-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> CHARLOTTE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ITRAN PARTNERS INC.	F263291131	\$154,094.00
ROAD RUNNER HIGHWAY SIGNS, INC.	F650506853	\$168,872.86
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$175,935.70
GENERAL CONTRACTING SERVICES, INC	F650461407	\$239,906.71
SUPERIOR ASPHALT, INC.	F651115948	\$249,538.00
GATOR GRADING & PAVING LLC	F208670315	\$282,463.00

<b>Contract No:</b> T1458	<b>Fin Prj No:</b> 427306-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> LEE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHWEST SIGNAL, INC.	F593674258	\$163,482.17
ITRAN PARTNERS INC.	F263291131	\$164,136.50
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$190,430.00
PAH CONSTRUCTORS, INC.	F593146076	\$199,869.00
ROAD RUNNER HIGHWAY SIGNS, INC.	F650506853	\$201,578.20
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$206,281.60
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$208,866.76
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$215,017.44
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$223,438.00

<b>Contract No:</b> T1473	<b>Fin Prj No:</b> 429781-1-52-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> STATEWIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
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AKCA INC.	F341337287	\$151,400.00
MCSHEA CONTRACTING, LLC	F264642586	\$154,510.20
OGLESBY CONSTRUCTION, INC.	F341233573	\$170,126.00
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$180,335.00</b>
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$209,676.00</b>

<b>Contract No:</b> T2393	<b>Fin Prj No:</b> 420531-1-52-01	<b>Bid Method:</b>	<b>County:</b> BRADFORD
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
OLDCASTLE SOUTHERN GROUP, INC. D/B/A APA	F581401468	\$280,950.47
COXWELL, J.B. CONTRACTING, INC.	F593666875	\$324,026.17
<b>HIPP, JOHN C., CONSTRUCTION EQUIPMENT CO</b>	<b>F591213468</b>	<b>\$363,094.88</b>
ANDERSON COLUMBIA CO., INC.	F592871935	\$378,127.18
WHITEHURST, V. E. & SONS, INC.	F043619482	\$498,009.04

<b>Contract No:</b> E1K26-R0	<b>Fin Prj No:</b> 429382-1-72-01	<b>Bid Method:</b>	<b>County:</b> DESOTO
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
AMERI-PRIDE, INC.	F010642885	\$57,803.75
<b>ABSOLUTE TREE AND ASSET SERVICES, LLC</b>	<b>F264066070</b>	<b>\$61,025.00</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$68,625.00
INNOVATIVE ENVIRONMENTAL SERVICES, INC.	F202767567	\$78,750.00
CLEAR ZONE MAINTENANCE, INC.	F650526487	\$95,220.00
ASPLUNDH TREE EXPERT CO.	F231277505	\$109,876.80

<b>Contract No:</b> E1K29-R0	<b>Fin Prj No:</b> 430579-1-72-01	<b>Bid Method:</b>	<b>County:</b> POLK
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
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VALDEZ, FRANKIE CO., INC.	F582366587	\$115,080.00
ERVIN SERVICES, INC.	F273878886	\$146,590.00
<b>ABSOLUTE TREE AND ASSET SERVICES, LLC</b>	<b>F264066070</b>	<b>\$149,946.50</b>
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$156,180.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$270,575.00

<b>Contract No: E1K30-R0</b>	<b>Fin Prj No: 430600-1-72-01</b>	<b>Bid Method:</b>	<b>County: POLK</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
OGLESBY CONSTRUCTION, INC.	F341233573	\$203,580.00
MCSHEA CONTRACTING, LLC	F264642586	\$217,141.50
<b>ROAD RUNNER HIGHWAY SIGNS, INC.</b>	<b>F650506853</b>	<b>\$222,360.00</b>
AKCA INC.	F341337287	\$392,852.50
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$451,100.00

<b>Contract No: E3J99</b>	<b>Fin Prj No: 422160-1-72-31</b>	<b>Bid Method:</b>	<b>County: CALHOUN</b>
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$56,785.00
STAMPEDE CONSTRUCTION, LLC	F273169006	\$66,990.00
<b>CHAMPION CONTRACTORS, INC.</b>	<b>F593267757</b>	<b>\$67,838.30</b>
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$75,420.00</b>
NORTH FLORIDA CONSTRUCTION, INC.	F592664214	\$83,700.00
R.J.P. ENTERPRISES, INC.	F593686474	\$83,990.00
LAS CONTRACTING CORP	F593674850	\$89,440.00
SIKES CONCRETE, INC.	F270212129	\$140,845.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$296,823.10

<b>Contract No:</b> E3K04	<b>Fin Prj No:</b> 422142-2-72-18	<b>Bid Method:</b>	<b>County:</b> SANTA ROSA
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
GULF-ATLANTIC CONSTRUCTORS, INC.	F591426633	\$70,640.00
PANHANDLE GRADING & PAVING, INC.	F591879185	\$109,924.00
ROADS, INC. OF NWF	F593598732	\$127,721.00
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$145,200.00</b>
ANDERSON COLUMBIA CO., INC.	F592871935	\$158,232.00
APAC MID-SOUTH, INC.	F010692695	\$195,724.00
R.J.P. ENTERPRISES, INC.	F593686474	\$421,000.00

<b>Contract No:</b> E3K06-R0	<b>Fin Prj No:</b> 422122-1-72-14	<b>Bid Method:</b>	<b>County:</b> JACKSON
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
EVANS CONTRACTING SERVICES, INC.	F593586613	\$125,295.00
LAS CONTRACTING CORP	F593674850	\$128,225.00
STAMPEDE CONSTRUCTION, LLC	F273169006	\$133,900.00
SIKES CONCRETE, INC.	F270212129	\$141,217.00
<b>CHAMPION CONTRACTORS, INC.</b>	<b>F593267757</b>	<b>\$141,278.38</b>
<b>ONAS CORPORATION</b>	<b>F592733482</b>	<b>\$149,545.00</b>
R.J.P. ENTERPRISES, INC.	F593686474	\$160,000.00

<b>Contract No:</b> E4M46	<b>Fin Prj No:</b> 430425-1-72-01	<b>Bid Method:</b> Lump Sum	<b>County:</b> BROWARD
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
ITRAN PARTNERS INC.	F263291131	\$79,529.00

TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$85,980.00
PAH CONSTRUCTORS, INC.	F593146076	\$87,879.00
SIGNAL TECHNOLOGY AND INSTALLAT	F650850057	\$108,800.00

<b>Contract No:</b> E5P34	<b>Fin Prj No:</b> 428020-1-72-01	<b>Bid Method:</b>	<b>County:</b> SEMINOLE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
DYNAMICS GROUP, INC.	F593620000	\$435,324.00

<b>Contract No:</b> E5P71	<b>Fin Prj No:</b> 429153-1-72-01	<b>Bid Method:</b> Not Used	<b>County:</b> SEMINOLE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
CONPILOG INTERNATIONAL COMPANY	F593673981	\$80,500.00
P.J.Q., INC.	F753033713	\$87,235.00
ERVIN SERVICES, INC.	F273878886	\$91,777.00
CM ENGINEERING SERVICES FLORIDA PLLC	F262099096	\$97,181.00
GROVE CONSTRUCTION CORPORATION	F861152290	\$104,167.00
GEORGE THOMPSON INC.	F273435738	\$113,000.00
TAGARELLI CONSTRUCTION, INC.	F593339407	\$115,547.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$133,425.90
LAS CONTRACTING CORP	F593674850	\$179,000.00
R.J.P. ENTERPRISES, INC.	F593686474	\$241,140.00

<b>Contract No:</b> E5R26	<b>Fin Prj No:</b> 238002-3-52-11	<b>Bid Method:</b>	<b>County:</b> ORANGE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SOUTHWEST SIGNAL, INC.	F593674258	\$96,234.97
CHINCHOR ELECTRIC INC.	F593044703	\$110,852.14

UNITED SIGNS & SIGNALS, INC.	F593350649	\$113,259.44
TRAFFIC CONTROL DEVICES, INC.	F591858994	\$114,474.00
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$115,240.00
AMERICAN LIGHTING AND SIGNALIZATION, INC	F592554039	\$115,420.00
PAH CONSTRUCTORS, INC.	F593146076	\$115,736.00
ITRAN PARTNERS INC.	F263291131	\$126,442.00
TRANSCORE ITS, LLC.	F943198006	\$127,898.70
<b>TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC</b>	<b>F592582822</b>	<b>\$129,376.70</b>
PROFESSIONAL HIGHWAY MAINTENANCE	F593413487	\$134,027.25
FLORIDA SAFETY CONTRACTORS, INC.	F571191566	\$139,503.98

<b>Contract No:</b> E6G99-R0	<b>Fin Prj No:</b> 408545-1-72-07	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
MONROE LAWN CARE SERVICE LLC	F263271441	\$67,388.70
T & M LAWN-FENCE SERVICE INC	F208255780	\$89,872.98
<b>TENUSA, INC.</b>	<b>F650796350</b>	<b>\$99,173.44</b>
BABILONIA GARDEN SERVICE, INC.	F208021176	\$123,460.48
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$135,543.00
SUNRISE SECURITY AGENCY AND MAINTENANCE,	F650663352	\$145,444.62
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$285,199.64

<b>Contract No:</b> E6H00	<b>Fin Prj No:</b> 413974-3-72-02	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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<b>CONTRACTOR'S NAME</b>	<b>VENDOR NUMBER</b>	<b>AMOUNT BID</b>
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$74,012.50
BASIL SLOLY	F272528244	\$85,100.00
<b>DEAN'S ENVIRONMENTAL SERVICES</b>	<b>F830461047</b>	<b>\$125,630.20</b>

ARAZOZA BROTHERS CORPORATION	F650031332	\$142,700.00
DE ANGELO BROTHERS, INC. T/A AQUAGENIX,	F232332783	\$200,365.00

<b>Contract No:</b> E6H01-R0	<b>Fin Prj No:</b> 428289-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
OCEAN PALM ENTERPRISES, LLC	F260140900	\$44,606.70
T & M LAWN-FENCE SERVICE INC	F208255780	\$50,006.70
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$54,906.70
<b>COMPLETE HIGHWAY IDENTITY, INC.</b>	<b>F204862585</b>	<b>\$57,842.50</b>
T.T.C. ENVIRONMENTAL, INC.	F760777493	\$73,290.00
TSI LAVAJET, CORP.	F273636955	\$76,012.50
<b>P &amp; P CONTRACTING, INC</b>	<b>F208579873</b>	<b>\$92,500.00</b>
<b>COMPLETE HIGHWAY IMPROVEMENT IN</b>	<b>F412051311</b>	<b>\$121,095.00</b>
KNIGHT PROPERTY MANAGEMENT SERVICE, INC.	F650306097	\$391,300.00

<b>E6H02-R0</b>	<b>Fin Prj No:</b> 428292-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SUNRISE SECURITY AGENCY AND MAINTENANCE,	F650663352	\$66,895.00
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$68,290.09
T & M LAWN-FENCE SERVICE INC	F208255780	\$76,480.00
<b>COMPLETE HIGHWAY IMPROVEMENT IN</b>	<b>F412051311</b>	<b>\$130,800.00</b>

<b>Contract No:</b> E6H03-R0	<b>Fin Prj No:</b> 252680-2-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
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COMPLETE HIGHWAY IMPROVEMENT IN	F412051311	\$133,780.00
R.J.P. ENTERPRISES, INC.	F593686474	\$241,900.00

<b>Contract No:</b> E6H04-R0	<b>Fin Prj No:</b> 428296-1-72-01	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
ROGAR MANAGEMENT & CONSULTING OF FLORIDA	F743148751	\$237,365.15
MAGGOLC, INC.	F203345775	\$286,045.00
EVANS CONTRACTING SERVICES, INC.	F593586613	\$288,900.00
HORIZON CONTRACTORS, INC.	F650434021	\$342,750.00

<b>Contract No:</b> E6H05-R0	<b>Fin Prj No:</b> 428293-2-72-01	<b>Bid Method:</b>	<b>County:</b> DISTRICT WIDE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
COMPLETE HIGHWAY IDENTITY, INC.	F204862585	\$292,492.25
TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC	F592582822	\$493,793.75

<b>Contract No:</b> E7H42	<b>Fin Prj No:</b> 416065-1-72-14	<b>Bid Method:</b>	<b>County:</b> HILLSBOROUGH
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
MCSHEA CONTRACTING, LLC	F264642586	\$665,700.00
AKCA INC.	F341337287	\$689,800.00
AMERISEAL HIGHWAY STRIPING, INC.	F743032210	\$692,007.00
OGLESBY CONSTRUCTION, INC.	F341233573	\$816,300.00
ROAD RUNNER HIGHWAY SIGNS, INC.	F650506853	\$843,110.80

<b>Contract No:</b> E8L12	<b>Fin Prj No:</b> 232345-2-52-01	<b>Bid Method:</b>	<b>County:</b> BROWARD
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
SIGNAL GROUP, INC. (THE)	F650243807	\$1,030,940.91
<b>SOUTHEAST UNDERGROUND UTILITIES</b>	<b>F593609117</b>	<b>\$1,198,343.30</b>
HIGHWAY SAFETY DEVICES, INC.	F592934582	\$1,426,741.10
INFRA SOURCE CONSTRUCTION SERVICES, LLC	F581696154	\$1,479,697.34

<b>Contract No:</b> E8L32	<b>Fin Prj No:</b> 417536-6-52-02	<b>Bid Method:</b>	<b>County:</b> MIAMI-DADE
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CONTRACTOR'S NAME	VENDOR NUMBER	AMOUNT BID
BEJAR CONSTRUCTION, INC.	F650860667	\$41,982.00
<b>A GREEN WORLD CONSTRUCTION CO INC</b>	<b>F273553559</b>	<b>\$52,856.00</b>
<b>OAC ACTION CONSTRUCTION CORP.</b>	<b>F650742185</b>	<b>\$53,424.00</b>

### **Other Activities**

- Logistical development meeting held for STEP Program with Dwayne Moore
- Held phone conference with Juanita Moore & Art Wright regarding new online order of Plans/Specifications
- Teleconference with Florida Agricultural and Mechanical University Construction Management & Bond Guarantee. These conferences will be quarterly or sooner if needed.
- Begun analysis of letting results for future technical assistance/program consulting