Addendum #2 to the following Invitation to Negotiate (ITN) #C4-GS-ITN01 Janitorial Services for Northeast Region Headquarters Ranking and Notice of Intent to Enter Negotiations

Eight potential vendors submitted replies to the recently advertised Invitation To Negotiate for Janitorial Services for Northeast Region Headquarters: Elohim Cleaning Contractors, Inc., Coverall of North Florida, Inc., Owens, Rentz and Lee Co., Inc., Kee Clean Management, Inc., Florida Building Maintenance, Inc., Ezad LLC dba Commercial Contract Services of N. Florida, Inc., SBH Group, Inc., and Mister Gene Clean Janitorial Services, Inc.

Two of the replies received did not meet the mandatory criteria: Elohim Cleaning Contractors, Inc., and Coverall of North Florida, Inc.

The following replies were evaluated by the Evaluation Team and ranked by the Procurement Manager as follows:

POTENTIAL VENDOR	DID THE REPLY MEET THE MANDATORY CRITERIA	RANKING
Owens, Rentz and Lee Co., Inc.)	Yes	1
Florida Building Maintenance, Inc.	Yes	2
Kee Clean Management, Inc.	Yes	3
Mister Gene Clean Janitorial Services, Inc.	Yes	4
SBH Group, Inc.	Yes	5
Ezad LLC dba Commercial Contract Services of N. Florida, Inc.	Yes	6

In order to determine "best value" to the state and negotiate the best terms and conditions, it is the intent of the Department to conduct concurrent negotiations with the four (4) highest ranked potential vendors according to the schedule below:

DATE	NEGOTIATION TOPICS	POTENTIAL VENDOR	TIME
March 26, 2013 TUESDAY	 Organizational Qualifications and Experience Project Staffing Quality Services and Issue Resolution 	Mister Gene Clean FL Building Maintenance	10:00 AM – 11:00 AM 11:15 AM - 12:15 PM
	Cost Proposal	Kee Clean	1:30 PM - 2:30 PM
		Owens, Rentz & Lee	3:00 PM - 4:00 PM
March 28, 2013 THURSDAY	Resolve IssuesBest and Final Offer	Owens, Rentz & Lee	10:00 AM – 11:00 AM
		Kee Clean	11:15 AM - 12:15 PM
		FL Building Maintenance	1:30 PM - 2:30 PM
		Mister Gene Clean	3:00 PM - 4:00 PM

The Department's Negotiation Team will meet privately as needed to discuss negotiation strategy. These meetings are exempt from public meeting requirements and will be recorded as required by law.

The Department reserves the right to add or cancel negotiation sessions, add negotiation topics, and make direct requests for supplemental information from individual vendors.

All meetings above will be held at:	Department of Children and Families
	5920 Arlington Expressway
	Conference Room #1
	Jacksonville FL 32211

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN S. 120.57(3), F.S., OR FAILURE TO POST THE BOND OR OTHER SECURITY REQUIRED BY LAW WITHIN THE TIME ALLOWED FOR FILING A BOND SHALL CONSTITUTE A WAIVER OF PROCEEDINGS UNDER CHAPTER 120, F.S.