

## ADDENDUM No. 1

FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION  
DEP Procurement Section  
3800 Commonwealth Boulevard, MS#93  
Tallahassee, Florida 32399-3000

April 9, 2019

Addendum To: DEP Solicitation No. 2019001, entitled  
Park Business System

The Department hereby answers questions posed by prospective Vendors. This addendum does not need to be returned with the bid. The Department hereby answers the following questions:

Question #	Solicitation Section	Solicitation Page #	Question / Answer
1.	2.01	14	What does a 'Non-responsive determination' of a proposal package mean? <i>Answer #1: In accordance with the ITN document, a non-responsive determination means the Respondent will not be considered further and is therefore not eligible for Award.</i>
2.	N/A	N/A	What is the estimated cost of the Park Business System? <i>Answer #2: In accordance with the ITN document (section 1.04), the Department anticipates paying the Contractor a percentage of the applicable revenues, which are estimated at \$55 million dollars, annually.</i>
3.	N/A	N/A	Has the Department allocated funding for the Park Business System yet? If so, through which source (budget, CIP, state/federal grant, etc.)? If no funding is secured, which sources will be sought and when? If utilizing a grant, would you be able to specify which one? <i>Answer #3: In accordance with the ITN document (section 1.04), the Department has not allocated special funding for the Park Business System as it is the intention for the Contractor to be paid a percentage of revenue received through the Park Business System.</i>
4.	N/A	N/A	When does the Department plan on releasing a subsequent solicitation for the Park Business System? <i>Answer #4: No subsequent solicitations for the Park Business System are planned at this time.</i>
5.	N/A	N/A	When does the Department want this solution to be implemented by? <i>Answer #5: In accordance with the ITN document (section 4.07) successful deployment is expected on May 5, 2021.</i>

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6.	N/A	N/A	<p>What other systems will have to integrate or interface with the Park Business System, and what vendor provides each system?</p> <p><i>Answer #6: The PBS will need to interface with the department's Financial Information Network - Parks Revenue Application for the reporting of revenue</i></p>
7.	N/A	N/A	<p>Does the Department need to replace or upgrade any of the integrated systems in the next 5 years? If so, which system and when?</p> <p><i>Answer #7: Possibly the Financial Information Network - Parks Revenue Application for the reporting of revenue if it is replaced by the Florida PALM project which will replace Florida's central accounting system; This functionality has not been identified by the PALM project, so dates have not been determined.</i></p>
8.	N/A	N/A	<p>What vendor provides the current Solution? When does the contract expire?</p> <p><i>Answer #8: The Department currently is contracted with Aspira who provides the current Solution. This contract expires June 4, 2021.</i></p>
9.	N/A	N/A	<p>At the point of the closure, who will be the technical point of contact for the Park Business System project?</p> <p><i>Answer #9: No decision has been made at this time.</i></p>
10.	N/A	N/A	<p>Does the Department anticipate any professional or consulting services may be needed through separate procurements to accomplish this effort? (i.e. project planning/oversight, PM, QA, IV&amp;V, staff augmentation, implementation services etc.)? If so, what services does the Department desire and how do they anticipate to procure?</p> <p><i>Answer #10: No decision has been made at this time.</i></p>
11.	N/A	N/A	<p>Who responded to RFI # 2016033C?</p> <p><i>Answer #11: Aspira Connect; Brandt Information Services; Camis Inc.; CONDUENT; Kyra Solutions; NICUSA, Inc.; Parkeon/Cale (also known as Flowbird); PayIt, LLC; RMS North America; The Divine Saga Studios, LLC; US eDirect</i></p>
12.	N/A	N/A	<p>How long is the negotiation process expected to last?</p> <p><i>Answer #12: Currently Section 1.02 Timeline of Events states that Negotiations will begin on 10/14/19 with a request for BAFO on 11/27/19. The Department reserves the right to make adjustments to this schedule and will notify participants in the Solicitation by posting an addendum on the Vendor Bid System (VBS). It is the responsibility of the Respondent to check VBS on a regular basis for such updates.</i></p>

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13.	N/A	N/A	<p>For a private company, will there be an alternate way to provide Financial Statements?</p> <p><i>Answer #13: In accordance with Section 3.02(v)Tab E, if audited financial statements are not available, the Respondent shall submit its most recent three (3) years of CPA reviewed financial statements, which shall include, at a minimum, a balance sheet, an income statement, a statement of cash flows, and notes to the financial statements (including a description of the reporting entity, a list of significant accounting policies and estimates used, major asset categories, debt, contingent liabilities, transactions with related parties, litigation, and subsequent events).</i></p>
14.	N/A	N/A	<p>What level of interest is there in maintaining the existing software application in the new VBS?</p> <p><i>Answer #13: The Department is unsure about what is meant by "VBS". Assuming you meant "PBS", the Department currently is contracted with Aspira who provides the current Solution. Should a different Contractor be selected through the ITN process, the Department understands that Aspira's proprietary software application will no longer be available to the Department.</i></p>
15.	N/A	N/A	<p>Is the existing application still in support? When it become end of support and end of life?</p> <p><i>Answer #15: The existing application is still active and supported and will continue to be in accordance with the terms of the Department's current contract which expires June 4, 2021.</i></p>
16.	N/A	N/A	<p>Call center/support required to be in FL?</p> <p><i>Answer #16: In accordance with Attachment G – Requirements Document (Requirement #38b), it is optional for the Contractor to provide telephone Reservation Agents who are based in Florida.</i></p>
17.	N/A	N/A	<p>Kiosk requirements?</p> <p><i>Answer #17: We're unable to answer based on the information provided in your question.</i></p>
18.	N/A	N/A	<p>Permits?</p> <p><i>Answer #18: We're unable to answer based on the information provided in your question.</i></p>

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