Respondent: _____

INSTRUCTIONS

Product and Service Price List Worksheet Instructions

Respondents MUST complete the entire row for either Government Price, Academic Price or both. **Any software listed for which there is not a corresponding individual user license, server license, or enterprise license, please mark that cell as "NA".** A separate worksheet is provided for Government pricing and Academic pricing to prevent confusion.

Respondents must provide software for at least <u>four software publishers</u> identified in Market Basket 1 in order for the bid to be considered eligible for evaluation. Market Basket 1 is not an exhaustive list of available products for each software publisher. <u>Repondents may provide software pricing for other products available by each software publisher in Market Basket 1 in addition to those listed in the Market Basket, but must provide, at a minimum, all products listed in the required software products list for those software publisher products proposed.</u>   **The Market Basket Tab is only for pricing offered under the required products list. All other proposed products and pricing must be included in the "Other Categories" tab.**

Respondents who propose software in Market Basket 1 may also propose software or services in any of the following additional categories: Application Software, System Software, Computer Programming Tools, and Value Added Services.

IT IS STRONGLY RECOMMENDED THAT YOU SUBMIT YOUR BID AS EARLY AS POSSIBLE. YOU SHOULD ALLOW TIME TO RECEIVE ANY REQUESTED ASSISTANCE AND TO RECEIVE VERIFICATION OF YOUR SUBMITTAL; WAITING UNTIL THE LAST HOURS OF THE SOLICITATION COULD IMPACT THE TIMELY SUBMITTAL OF YOUR BID.

Market Basket 1
Top Software Publishers Purchased

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 5-8)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years)
Adobe	Acrobat, Professional																	
Adobe	Acrobat, Standard																	
Adobe	Captivate																	
Adobe	Capture																	
Adobe	Cold Fusion																	
Adobe	Cold Fusion, Enterprise																	
Adobe	Connect																	
Adobe	Creative Suite Design																	
Adobe	Creative Suite Master Collection																	
Adobe	Design and Web Premium																	
Adobe	Designer																	
Adobe	Dreamweaver																	
Adobe	Fireworks																	
Adobe	Flash																	
Adobe	Illustrator																	
Adobe	InDesign																	
Adobe	Insight																	
Adobe	Life Cycle																	
Adobe	Master Collection																	
Adobe	Photoshop																	
Adobe	Presenter																	
CommVault	Simpana 10																	
McAfee	Active Virus Defense																	
McAfee	Asset Manager																	
McAfee	Change Control																	
McAfee	Complete Endpoint Protection – Enterprise																	
McAfee	Configuration Control																	
McAfee	Content Security Blade Server																	
McAfee	Content Security Suite																	
McAfee	Data Protection Suite for Rights Management																	
McAfee	Database User Identifier																	
McAfee	Device Control																	
McAfee	DLP Endpoint																	
McAfee	DLP Monitor																	
McAfee	DLP Prevent																	
McAfee	DLP Discover																	
McAfee	Email Protection																	
McAfee	Endpoint Encryption																	
McAfee	Endpoint Protection – Advanced Suite																	
McAfee	Enterprise Mobility Management																	
McAfee	Firewall Enterprise																	
McAfee	Host Intrusion Prevention for Desktop																	
McAfee	Host Intrusion Prevention for Server																	

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 5-8)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years)
McAfee	Integrity Monitoring for Databases																	
McAfee	McAfee SECURE																	
McAfee	MOVE AntiVirus																	
McAfee	Network Security Manager																	
McAfee	Network Threat Behavior Analysis																	
McAfee	Policy Auditor																	
McAfee	Risk Advisor																	
McAfee	Security for Email Servers																	
McAfee	Security for Microsoft SharePoint																	
McAfee	Security Scanner for Databases																	
McAfee	Total Protection																	
McAfee	Total Protection for Data																	
McAfee	Total Protection for Data Loss Prevention																	
McAfee	Total Protection for Internet Gateways																	
McAfee	Total Protection for Server																	
McAfee	Total Protection for Small Business																	
McAfee	Virtual Patching for Databases																	
McAfee	VirusScan Enterprise																	
McAfee	Vulnerability Manager																	
McAfee	Web Protection																	
NetMotion	Mobility XE License																	
NetMotion	MOB F/Win Policy Analytics																	
NetMotion	Network Access Control																	
Oracle	Agile Product Lifecycle Management																	
Oracle	AIA Process Integration																	
Oracle	AutoVue 2D Professional																	
Oracle	AutoVue Desktop																	
Oracle	AutoVue Professional Suite																	
Oracle	Business Analytics																	
Oracle	Cluster Verification Utility																	
Oracle	Crystal Ball Decision Optimizer																	
Oracle	Crystal Ball Enterprise Performance Management																	
Oracle	Database Migration, Oracle Database																	
Oracle	Database Mobile Server, Oracle Database																	
Oracle	Database Options																	
Oracle	Database Security																	

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 5-8)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years)
Oracle	Database Vault, Oracle Database																	
Oracle	Database, Enterprise Edition																	
Oracle	Database, Standard Edition																	
Oracle	Directory Server Enterprise Edition																	
Oracle	Forms, Oracle Developer Suite																	
Oracle	Java																	
Oracle	Java Platform Enterprise Edition																	
Oracle	Linux																	
Oracle	MySQL Enterprise																	
Oracle	Primavera																	
Oracle	Project Collaboration, Primavera Enterprise Project Portfolio Management																	
Oracle	Project Management, Primavera Enterprise Project Portfolio Management																	
Oracle	Secure Backup, Oracle Database																	
Oracle	Solaris																	
Oracle	Solaris Cluster, Enterprise Edition																	
Oracle	SQL Developer																	
Oracle	Standard Edition, Oracle Database																	
Oracle	VirtualBox																	
Oracle	WebLogic Server																	
RIM	BlackBerry Link software for BlackBerry 10 OS																	
RIM	Blackberry 10 OS Enterprise License																	
RIM	BlackBerry MVS Client																	
RIM	Communications Server																	
Symantec	AdVantage																	
Symantec	AdvisorMail																	
Symantec	AntiVirus (Endpoint Protection)																	
Symantec	AntiVirus Enterprise Edition																	
Symantec	App Center																	
Symantec	Application HA																	
Symantec	Arellia Application Control Solution																	
Symantec	Arellia Endpoint Security Remediation Suite																	
Symantec	Asset Management Suite																	
Symantec	Backup Exec																	
Symantec	Clearwell																	
Symantec	Client Management Suite																	
Symantec	Critical System Protection																	

Market Basket 1
Top Software Publishers Purchased

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 5-8)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years
Symantec	Critical System Protection Monitoring Edition																	
Symantec	Data Insight																	
Symantec	Data Loss Protection																	
Symantec	Deepsight Early Warning																	
Symantec	Deployment Solution																	
Symantec	Desktop and Laptop Option																	
Symantec	Desktop Email Encryption																	
Symantec	Device Certificate Service																	
Symantec	Disaster Recovery Advisor																	
Symantec	Drive Encryption																	
Symantec	Encryption - Gateway Email Encryption																	
Symantec	Encryption - Mobile Encryption																	
Symantec	Encryption - PGP Key Management Client Access																	
Symantec	Encryption Desktop Professional																	
Symantec	Endpoint Encryption Full Disk Edition																	
Symantec	Endpoint Encryption Removable Storage Edition																	
Symantec	Endpoint Protection																	
Symantec	File Share Encryption																	
Symantec	Ghost Solution Suite																	
Symantec	IT Management Suite																	
Symantec	Mail Security for Domino																	
Symantec	Mail Security for MS Exchange																	
Symantec	Mobile Management Suite																	
Symantec	NetBackup																	
Symantec	Operations Manager																	
Symantec	PC Anywhere																	
Symantec	Protection for SharePoint Server																	
Symantec	Protection Suite Enterprise Edition																	
Symantec	Service Desk																	
Symantec	Storage Foundation																	
Symantec	System Recovery Desktop Edition																	
Symantec	System Recovery Server Edition																	
Symantec	Workspace Virtualization																	
Symantedc	Deepsight																	
VMware	Capacity Planner																	
VMware	Compliance Checker for PCI																	
VMware	Fusion																	
VMware	Service Manager																	
VMware	vCenter Configuration Manager																	

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency **User License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **User License** - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Maintenance for a User License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for a User License** - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Server License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Server License** - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Maintenance for a Server License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for Server License** - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Enterprise License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Enterprise License** - Quantity of 1 Price (Contract Years 5-8)	State of Florida Government Agency **Maintenance for an Enterprise License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for an Enterprise License** - Quantity of 1 Price (Contract Renewal Years
VMware	vCenter Operations Management Suite																	
VMware	vCenter Operations Manager																	
VMware	vCenter Operations Manager for View																	
VMware	vCenter Server																	
VMware	vCenter Site Recovery Manager, Standard																	
VMware	vSphere Enterprise Plus																	
VMware	vSphere Hypervisor																	
VMware	vSphere Standard																	
VMware	vSphere Storage Appliance (VSA)																	
VMware	vSphere with Operations Management																	
VMware	Workstation																	

Other Categories

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency **User License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Maintenance for a User License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for a User License** - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Server License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Server License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for a Server License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for Server License** - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency **Enterprise License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Enterprise License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for an Enterprise License** - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency **Maintenance for an Enterprise License** - Quantity of 1 Price (Contract Renewal Years 5-8)

Other Categories

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years 5-8)

Other Categories

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years 5-8)

Other Categories

Other Categories

Respondent _____

Software Publisher Name	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertised Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a User License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for a Server License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for Server License - Quantity of 1 Price (Contract Renewal Years 5-8)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Years 1 - 4)	State of Florida Government Agency Maintenance for an Enterprise License - Quantity of 1 Price (Contract Renewal Years 5-8)

Respondent   _____

This section is for evaluation purposes only.

	Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	Renewal Year 1	Renewal Year 2	Renewal Year 3	Renewal Year 4
Software Maintenance (annual) - % of license fee								
2 - 100 Licenses								
101 - 500 Licenses								
501 - 1,000 Licenses								
1,000 - 5,000 Licenses								
5,001 - 10,000 Licenses								
10,000 - 50,000 Licenses								
Warranty Upgrade								
1 year								
Software Training								
Per Hour Rate								
20 Students (instructor led)								
30 Students (instructor led)								
On-line Class (per student)								
Customer Service / Technical Support								
8 X 5 X 303 (no weekend/state holiday)								
8 X 7 X 356 (no weekend/state holiday)								
24 X 7 X 365								
Emergency								
Annual Maintenance Review								
Per Hour Rate								
Per Day Rate								
Software Installation								
Per Hour Rate								

Value-added Services

Respondent _____

Software Publisher	Product Sub-Category	Product Name	Product Description	Software Publisher's Nationally Advertised Price	Discount off Software Publisher's Nationally Advertised Price for Florida Government Agencies	LAR's Nationally Advertisted Price	Discount off LAR's Nationally Advertised Price for Florida Government Agencies	State of Florida Government Agency Price (Years 1 - 4)	State of Florida Government Agency Price (Renewal Years 5 -8)

Value-added Services

Value-added Services

Value-added Services