NOTICE OF INTENDED DECISION
TO ENTER INTO A SINGLE SOURCE CONTRACT
(PUR 7778)

This notice of intended decision to enter into a single source contract is posted in accordance with section 287.057(5)(c), Florida Statutes.

<table>
<thead>
<tr>
<th>AGENCY</th>
<th>Florida Department of Environmental Protection</th>
</tr>
</thead>
<tbody>
<tr>
<td>TITLE</td>
<td>LIQUID CHROMATOGRAPH/TANDEM MASS SPECTROMETER INSTRUMENT</td>
</tr>
<tr>
<td>CONTACT</td>
<td>Fran Spivey</td>
</tr>
<tr>
<td>Name:</td>
<td>Procurement Section, 3800 Commonwealth Blvd., MS#93, Tallahassee, FL  32399-3000</td>
</tr>
<tr>
<td>Telephone:</td>
<td>850-245-2372</td>
</tr>
<tr>
<td>Email:</td>
<td><a href="mailto:fran.spivey@dep.state.fl.us">fran.spivey@dep.state.fl.us</a></td>
</tr>
<tr>
<td>Internal Tracking number, if any:</td>
<td>DEP 16/16 SSA001</td>
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<tr>
<td>DMS Single Source number, if applicable</td>
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</tr>
<tr>
<td>Date Posted:</td>
<td>Wednesday, August 31, 2016</td>
</tr>
<tr>
<td>Time Posted:</td>
<td>2:30 pm</td>
</tr>
</tbody>
</table>

Commodity or Service Required (commodity class and group, manufacturer, model, and description, as appropriate):
41115700 Chromatographic measuring instruments and accessories

Requestor (division, bureau, office, individual, as appropriate): Candance Sereico, Florida DEP Laboratories

Performance and/or Design Requirements (intended use, function or application, compatibility etc. requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate):
The Florida Department of Environmental Protection, Chemistry Program, seeks to upgrade its analytical High Performance Liquid Chromatography (HPLC) capabilities with the acquisition of an efficient liquid chromatograph/triple quadrupole mass spectrometer (LC/MSMS) for organic analysis. The LC/MSMS instrument being replaced (AB SCIEX 3200QTRAP, S/N: AF0080503) is no longer effective for the tasks being performed due to limited instrument sensitivity, and therefore no longer meets the needs of the laboratory. To adequately meet the needs of the chemistry laboratory it is imperative to obtain replacement instrumentation having greater sensitivity.

The LC/MSMS specifications, computer software, and data file format for the new instrument must be compatible with our existing equipment in order to maintain consistency, exchangeability, and integration. To adequately meet the needs of the chemistry laboratory, the LC/MSMS system must meet or exceed the following requirements and specifications. The instrument system must consist of a triple quadrupole mass spectrometer, LC/MSMS instrument control software, and data reporting software. A market review of LC/MSMS manufactures is also provided.

Intended source (vendor, contractor): AB SCIEX LLC

Price: $349,618.16

Justification for single source acquisition (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):
The LC/MSMS specifications, computer software, and data file format for the new instrument must be compatible with our existing equipment in order to maintain consistency, exchangeability, and integration. To adequately meet the needs of the chemistry laboratory, the LC/MSMS system must meet or exceed the following requirements and specifications. The instrument system must consist of a triple quadrupole mass spectrometer, LC/MSMS instrument control software, and data reporting software. A market review of LC/MSMS manufactures is also provided.

1. Mass Spectrometer Specifications:

1.1. The mass spectrometer must be a bench top triple quadrupole instrument capable of performing ultra-high sensitivity full-scan MS and MS/MS analysis. The sensitivity of the instrument in positive Multiple Reaction Monitoring (MRM) mode for 1 pg of
Reserpine on column must give a S/N >510,000. In negative MRM mode the instrument must give a S/N > 180,000 for 1 pg of Chloramphenicol on column. The instrument design specifications are required in order to achieve the lab’s specified qualitative, quantitative, and detection limit objectives for a broad range of analytes in complex environmental samples.

1.2. The mass spectrometer must have a mass range of at least 5 to 2000 m/z with a mass stability of 0.10 Da in a 24-hour period. The mass range and stability requirements are needed to insure suitability for a wide range of potential environmental compounds of interest.

1.3. The mass spectrometer must be equipped with a curved acceleration collision cell enabling effective collection and transmission of ions, while minimizing space requirements and neutral species rejection. This requirement insures optimum performance in complex sample matrices and minimizes the overall size of the instrument.

1.4. The instrument system must have as an option a source feature which allows for differential ion mobility spectrometry capabilities. This feature adds additional dimensions of selectivity necessary in some difficult analytical separations and helps future-proof the instrument for emerging analytical applications.

1.5. The mass spectrometer must be capable of performing multiple reaction monitoring (MRM), neutral loss, and precursor ion scanning using scheduled MRM. The instrument must be capable of a minimum MRM dwell time of 1 msec, inter-MRM pause time < 3 msec, 12,000 Da/s scan speeds, and polarity switching of 5 msec. The impact of operating the instrument under these fast collection conditions must be less the 10% if the speed conditions are slowed. These scanning speed specifications are requirements for the laboratory’s LC/MS/MS methods, saving instrument set-up and operational time.

1.6. The instrument must come equipped with a heated ion spray source capable of flow rates from 5.0 to 3000 µl/min without flow splitting and heating to 750°C. This specification is designed to match the desired flow and heating requirements of the LC and MS/MS instrument sub-components and methodology.

1.7. The mass spectrometer system and supporting software must have the ability to accommodate multiplexing with a second HPLC instrument. This multiplexing capability allows the mass spectrometer to collect data from more than a single HPLC instrument, thus maximizing laboratory production.

1.9. The mass spectrometer’s ion source interface must have an orifice rather than a heated capillary design. The direct orifice interface maximizes instrument performance and minimizes maintenance requirements.

2. Data System Specifications:

2.1. A complete, authorized software package for control of the liquid chromatograph and mass spectrometer is required. The software must include the capability to control auto-tuning, data acquisition, data analysis, method automation, macro-programming, data processing and reporting, automatic peak deconvolution capabilities, and system management utilities. Software is required to operate and report the LC/MS/MS data.

2.2. The LC/MS/MS software must be capable of qualitatively and quantitatively determining up to 300 compounds per injection in MRM mode with a minimum of 2 transitions per compound for identification and a minimum of 10 scans per compound for quantitation. To achieve this capability, the instrument software must perform measurements with dwell times as short as 1 millisecond. These features are needed in order to properly analyze and report a large number of analytes in complex environmental samples.

2.3. The data system must have the ability to process previously acquired data from our existing AB SCIEX LC/MS/MS instruments which utilize Analyst™ and Multiquant™ Software. This requirement will minimize staff training and avoid the expense associated with purchasing multiple GC/MS libraries, streamline data processing, and storage/recovery of archived data.

2.4. The data system must be capable of scheduled MRM whereby the instrument scans for ions of interest only when these ions are expected to enter the instrument. This time saving and instrument optimization feature is needed since it can result in
increased instrument sensitivity and performance.

3. **Service, Installation, and Training:**

   3.1. The Service Provider must include delivery and installation of all equipment, including checkout and verification of performance. The Service Provider must offer on-site services including all labor, parts, and materials required to maintain the hardware in good operating condition. This provides immediate verification that the instrument is working properly before the laboratory officially accepts the purchased equipment.

   3.2. The Service Provider must be the original equipment manufacturer (OEM) or a certified manufacturer distributor. The equipment must not be modified against the original manufacturer's recommendation. This insures that the instrument does not void the OEM warranty and that service and parts will be available during the life of the instrument.

   3.3. The LC/MS/MS and Chromatography Data Acquisition System must include a maintenance warranty and technical support of at least one (1) year including all parts, software upgrades, labor and travel and have available optional enhanced/extended warranty packages. Warranty service is needed to mitigate potential instrument failure and reduce instrument down-time.

   3.4. The vendor must provide ongoing service agreements using OEM-trained service engineers for the entire LC/MSMS system, including the existing Shimadzu Nexera UPLC, mass spectrometer, computer, and data collection system.

   3.5. The LC/MS/MS vendor must guarantee in writing a maximum response time of three hours for service calls via telephone whenever the system is inoperable, and a maximum response time of two work days for on-site service whenever telephone consultation cannot resolve the problem. Both aforementioned response times are defined as the length of time from first contact by FDEP regarding an inoperable system to either the receipt of a telephone response from a service engineer or the arrival of a service engineer. This requirement will help minimize down-time and disruption to the laboratory services.

   3.5. The vendor must guarantee in writing that technical support will be provided for the lifetime of the System and that service contracts will be available to the Department for the instrument at least seven (7) years after delivery. This helps insure the laboratory can receive quality service over the life of the instrument.

   3.6. Service must include an assigned Account Customer Engineer and an assigned backup Customer Engineer to insure uninterrupted service to our laboratory.

   3.7. The Service Provider must include instrument familiarization/ training at the time of instrument installation or at a mutually agreed time following instrument installation.

**Companies and Instrument Systems Considered in Our Market Review:**

The following companies and instrument systems were considered in this review and were evaluated by the previously listed specifications. There may be additional specifications, besides those listed, that are not fully met by the excluded vendors.

**Company:** AB SCIEX LLC  **Instrument:** 6500+ Triple Quadrupole Mass Spectrometer  
**Comments:** Selected Instrument.

**Company:** Agilent Technologies  **Instrument:** 6400 Series LC-MS/MS Triple Quad Mass Spectrometer  
**Comments:** Does not meet specification 1.4, 1.7, 1.8, and 1.9.

**Company:** Bruker  **Instrument:** EVOQ Triple Quad Series Mass Spectrometer  
**Comments:** Does not meet specification 1.1, 1.4, 1.7, 1.8, and 1.9.

**Company:** Thermo Scientific  **Instrument:** TSQ Series Triple Quadrapole Mass Spectrometer  
**Comments:** Does not meet specification 1.2, 1.4, 1.5, 1.7, 1.8, and 1.9.

**Company:** Shimadzu  **Instrument:** LCMS-8000 Triple Quad Series Mass Spectrometer  
**Comments:** Does not meet specification 1.3, 1.4, 1.5, 1.8, and 1.9.

**Company:** Waters  **Instrument:** Xevo Series Triple Quadrupole Mass Spectrometer  
**Comments:** Does not meet specifications 1.4, 1.5, 1.7, 1.8, and 2.3.

After a careful market review, we have concluded that AB SCIEX is the only vendor that can provide the replacement LC/MSMS instrumentation compatible with our existing laboratory operations and analytical needs. Therefore, we request permission to purchase the 6500+ instrument from AB SCIEX on a single source basis. A price quotation is attached.
The Department advertised this single source request on the DMS Vendor Bid System (VBS) from Monday, August 15, 2016 through Tuesday, August 23, 2016. There were no other vendors who submitted information regarding their ability to provide the above services.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing, DMS approver):

- Kerry Tate, Florida DEP Laboratories
- Timothy Fitzpatrick, Florida DEP Laboratories
- Sara Amour, Florida DEP Laboratories
- Liang Lin, Florida DEP Laboratories
- David D. Whiting, Florida DEP Laboratories
- Thomas Frick, Department of Environmental Assessment and Restoration
- Fran Spivey, Procurement Section
- Janice Pursley, Procurement Section

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.
Advertisement Detail

Department of Environmental Protection
Single Source
LIQUID CHROMATOGRAPH/TANDEM MASS SPECTROMETER INSTRUMENT
Advertisement Number: DEP 16/17 SSA001
Version Number: 000
Advertisement Begin Date/Time: 08/19/2016 - 10:30 A.M.
Advertisement End Date/Time: 08/30/2016 - 10:30 A.M.
Mod: 09-19-2016 10:24:02
Last Edit: Friday, August 19, 2016 at 10:28:27 A.M.

Commodity:
41115700 Chromatographic measuring instruments and accessories

The Department of Environmental Protection (Department) desires to contract with AB Sciex LLC for a Liquid Chromatograph/Tandem Mass Spectrometer Instrument.

Please click the related documents link below to view the description of the requested single source.

Please direct all questions to:
Fran Spilve
Phone: (850) 245-2372
FAX: (850) 245-1412
3800 COMMONWEALTH BLVD, MS93
CARR BUILDING, ROOM 215
Tallahassee FL, 32399-3000
Email: fran.spilve@dep.state.fl.us

Any person with a disability requiring special accommodations at the pre-solicitation conference and/or bid/proposal opening shall contact purchasing at the phone number above at least five (5) working days prior to the event. If you are hearing or speech impaired, please contact this office by using the Florida Relay Services which can be reached at 1 (800) 955-8771 (TDD).

The Department reserves the right to reject any and all bids or accept minor irregularities in the best interest of the State of Florida.

Certified Business Enterprises are encouraged to participate in the solicitation process.

Downloadable Files for Advertisement

<table>
<thead>
<tr>
<th>Version</th>
<th>Description</th>
<th>Type</th>
<th>Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Original</td>
<td>PUR 7775, SSA001 Single Source Documentation</td>
<td>Complete Document</td>
<td>✔️</td>
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</tbody>
</table>

For questions on a specific bid advertisement, contact the agency advertisement owner. Advertisements include the contact information for the agency advertisement. The agency advertisement owner is the point of contact for vendors with specific questions.

Copyright © 2006 State Of Florida
Privacy Statement
DESCRIPTION OF INTENDED SINGLE SOURCE PURCHASE  
(PUR 7776)

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<tr>
<td>Telephone:</td>
<td>850-245-2367</td>
</tr>
<tr>
<td>Email:</td>
<td><a href="mailto:Fran.spivey@dep.state.fl.us">Fran.spivey@dep.state.fl.us</a></td>
</tr>
<tr>
<td>Internal Tracking No.:</td>
<td>DEP 16/17 SSA001</td>
</tr>
<tr>
<td>Date Posted:</td>
<td>Friday, August 19, 2016 @ 10:30 am</td>
</tr>
<tr>
<td>Last day for receipt of information:</td>
<td>Tuesday, August 30, 2016 @ 10:30 am</td>
</tr>
</tbody>
</table>

This description of commodities or contractual services intended for purchase from a single source is posted in accordance with section 287.057(5)(c), Florida Statutes and will remain posted for a period of at least 7 business days.

Commodity or Service Required (commodity class and group, manufacturer, model, and description, as appropriate):
41115700 Chromatographic measuring instruments and accessories

Quantity or Term (as appropriate): One Time Purchase

Requestor (division, bureau, office, individual, as appropriate): Candance Sereico, Florida DEP Laboratories

Performance and/or Design Requirements (intended use, function or application, compatibility etc. requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate):

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Intended source (vendor, contractor): AB Sciex LLC

Estimated Dollar Amount: $349,618.16

Justification for single source acquisition (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):

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1.6. The instrument must come equipped with a heated ion spray source capable of flow rates from 5.0 to 3000 µl/min without flow splitting and heating to 750°C. This specification is designed to match the desired flow and heating requirements of the LC and MS/MS instrument sub-components and methodology.

1.7. The mass spectrometer must be compatible and ready to integrate (including all necessary hardware cables/connections and software) with the laboratory’s existing Shimadzu Nexera UPLC instrument to which this mass spectrometer instrument will be connected. The main mass spectrometer software must be able to control the existing UPLC equipment. The instrument must come with everything ready to connect to our existing UPLC instrument. This specification is needed to provide trouble-free instrument connectivity, communication, and optimal chromatographic separation for our various analytical tests.

1.8. The mass spectrometer system and supporting software must have the ability to accommodate multiplexing with a second HPLC instrument. This multiplexing capability allows the mass spectrometer to collect data from more than a single HPLC instrument, thus maximizing laboratory production.

1.9. The mass spectrometer’s ion source interface must have an orifice rather than a heated capillary design. The direct orifice interface maximizes instrument performance and minimizes maintenance requirements.

2. Data System Specifications:

2.1. A complete, authorized software package for control of the liquid chromatograph and mass spectrometer is required. The software must include the capability to control auto-tuning, data acquisition, data analysis, method automation, macro-programming, data processing and reporting, automatic peak deconvolution capabilities, and system management utilities. Software is required to operate and report the LC/MS/MS data.

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2.3. The data system must have the ability to process previously acquired data from our existing AB SCIEX LC/MSMS instruments which utilize Analyst™ and Multiquant™ Software. This requirement will minimize staff training and avoid the expense associated with purchasing multiple GC/MS libraries, streamline data processing, and storage/recovery of archived data.

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3. **Service, Installation, and Training:**

3.1. The Service Provider must include delivery and installation of all equipment, including checkout and verification of performance. The Service Provider must offer on-site services including all labor, parts, and materials required to maintain the hardware in good operating condition. This provides immediate verification that the instrument is working properly before the laboratory officially accepts the purchased equipment.

3.2. The Service Provider must be the original equipment manufacturer (OEM) or a certified manufacturer distributor. The equipment must not be modified against the original manufacturer’s recommendation. This insures that the instrument does not void the OEM warranty and that service and parts will be available during the life of the instrument.

3.3. The LC/MS/MS and Chromatography Data Acquisition System must include a maintenance warranty and technical support of at least one (1) year including all parts, software upgrades, labor and travel and have available optional enhanced/extended warranty packages. Warranty service is needed to mitigate potential instrument failure and reduce instrument down-time.

3.4. The vendor must provide ongoing service agreements using OEM-trained service engineers for the entire LC/MSMS system, including the existing Shimadzu Nexera UPLC, mass spectrometer, computer, and data collection system.

3.5. The LC/MS/MS vendor must guarantee in writing a maximum response time of three hours for service calls via telephone whenever the system is inoperable, and a maximum response time of two work days for on-site service whenever telephone consultation cannot resolve the problem. Both aforementioned response times are defined as the length of time from first contact by FDEP regarding an inoperable system to either the receipt of a telephone response from a service engineer or the arrival of a service engineer. This requirement will help minimize down-time and disruption to the laboratory services.

3.5. The vendor must guarantee in writing that technical support will be provided for the lifetime of the System and that service contracts will be available to the Department for the instrument at least seven (7) years after delivery. This helps insure the laboratory can receive quality service over the life of the instrument.

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**Comments:** Selected Instrument.

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**Comments:** Does not meet specification 1.4, 1.7, 1.8, 1.9, and 2.3.

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**Instrument:** EVOQ Triple Quad Series Mass Spectrometer  
**Comments:** Does not meet specification 1.1, 1.4, 1.7, 1.8, 1.9, and 2.3.

**Company:** Thermo Scientific  
**Instrument:** TSQ Series Triple Quadrupole Mass Spectrometer  
**Comments:** Does not meet specification 1.2, 1.4, 1.5, 1.7, 1.9, and 2.3.

**Company:** Shimadzu  
**Instrument:** LCMS-8000 Triple Quad Series Mass Spectrometer  
**Comments:** Does not meet specification 1.3, 1.4, 1.5, 1.8, 1.9, and 2.3.

**Company:** Waters  
**Instrument:** Xevo Series Triple Quadrupole Mass Spectrometer  
**Comments:** Does not meet specifications 1.4, 1.5, 1.7, 1.8, and 2.3.

After a careful market review, we have concluded that AB SCIEX is the only vendor that can provide the replacement LC/MSMS instrumentation compatible with our existing laboratory operations and analytical needs. Therefore, we request permission to purchase the 6500+ instrument from AB SCIEX on a single source basis. A price quotation is attached.
Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall:

1. Provide notice of its intended decision to enter a single-source purchase contract in the manner specified in s.120.57(3) FS, if the amount of the contract does not exceed the threshold amount provided in s.287.017 for CATEGORY FOUR.

2. Request approval from the Department of Management Services for the single-source purchase, if the amount of the contract exceeds the threshold amount provided in s.287.017 for CATEGORY FOUR. If the Department of Management Services approves the agency’s request, the agency shall provide notice of its intended decision to enter a single-source contract in the manner specified in s.120.57(3), FS.
August 4, 2016

Kerry Tate, Ph.D.
Environmental Manager
Florida Department of Environmental Protection
Chemistry Program

RE: AB Sciex LLC as the primary source for the 6500+ Mass Spectrometry System

Dear Kerry Tate:

SCIEX, of which AB Sciex LLC is the US sales organization, is the sole manufacturer of the 6500+ mass spectrometry system. AB Sciex LLC is the sole authorized supplier of this system within the United States, although AB Sciex LLC may authorize the resale of the 6500+ system by other selected vendors on a case-by-case basis under circumstances (e.g. government small business set-asides) where regulatory restrictions would prohibit or render unfeasible the direct purchase of the product from AB Sciex LLC.

In all cases, however, AB Sciex LLC remains the sole factory-authorized warranty and service provider for the 6500+ System within the US.

Sincerely,

Phillip Balough
Sr. Specialist, Bids and Contracts
SCIEX
650-631-2110
phil.balough@sciex.com
**QUOTATION**

Quote Number: 11012650  
Quote Date: 28-JUL-16  
Valid To: 16-SEP-16  
Freight Terms: SX - Prepaid and Add  
Free On Board: Factory  
Payment Terms: Net 30 days  
Taxable: No  
Sales Representative: Kenneth Jones  
Administrator: Jennilee Del Mundo

To: US-217116  
Kerry Tate  
State of Florida  
Florida Department of Environmental Protection  
2600 Blairstone Rd  
TALLAHASSEE, FL  32399  
United States

<table>
<thead>
<tr>
<th>Item No</th>
<th>Product</th>
<th>Description</th>
<th>Quantity</th>
<th>Unit List Price</th>
<th>Unit Net Price</th>
<th>Total Extended Price</th>
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<td>1.1</td>
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<td>SCIEX TRIPLE QUAD 6500+ SYSTEM</td>
<td>1</td>
<td>519,000.00</td>
<td>337,350.00</td>
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<td></td>
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<td>Enhanced high performance triple quadrupole LC/MS/MS mass spectrometer.</td>
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<td>Standard parts and labour warranty for one year starting from the completion</td>
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<td>of instrument commissioning. Includes our StatusScope Remote Monitoring</td>
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<td>Service and one no-charge preventative maintenance (PM) during the one-year</td>
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<td>warranty period.</td>
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<td>IonDrive™ Turbo V Source that accepts either the TurboIonSpray Probe or</td>
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<td>Heated IonSpray probe for use in the IonDrive™ Turbo V Source. Accepts flow</td>
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<td>rates from 5 to 3000 ul/min without splitting. Ideal for quantitation at</td>
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<td>high sensitivity and high flow rates.</td>
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<td>APCI Probe</td>
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<td>Atmospheric Pressure Chemical Ionization probe for use in the Ion Drive™</td>
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<td>Turbo V Source. Accepts flow rates from 200 to 3000 ul/min. Useful for</td>
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<td>ionization of small polar and neutral molecules.</td>
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<td>Analyst software for control, data acquisition, and data processing on SCIEX</td>
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<td>QqQ and QTRAP® mass spectrometers. Includes DVD, documentation, one</td>
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<td>Processing Workstation License and one Acquisition Workstation License.</td>
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<td>MultiQuant V.3.0.2 with SMRM Software License</td>
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<td>One standard wet pump kit (roughing pump)</td>
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<td>OptiPlex XE2 Computer with WIN 7 for Embedded Systems with Image Software</td>
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<td>4406127</td>
<td>FG, MS CHEMICAL KIT1 LOW-HIGH CONC PPGS</td>
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<td>MS Chemical Kit 1, Low-High Conc. PPGs.</td>
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<td>5037582</td>
<td>MICROSOFT OFFICE 2013 BOM- W/ LICENSE KEY AND DISK</td>
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<td>750.00</td>
<td>645.00</td>
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<td>Microsoft Office Professional Plus 2013 w/SP1. This is an English version of</td>
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<td>Microsoft Office that can be shipped and activated in all global regions.</td>
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<td>This kit contains a disc and license key that can only be activated by SCIEX</td>
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<td>SV000121</td>
<td>Fixed Price LC Connect</td>
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<td>2,600.00</td>
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<td>5.1</td>
<td>N020-0514</td>
<td>1 Day Applications Support at Customer Site</td>
<td>3</td>
<td>3,861.00</td>
<td>2,316.60</td>
<td>6,949.80</td>
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<td>Customized Applications Support provided at the customer site by an Applications</td>
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<td>Scientist. Priced per day. Valid for 12 months from date of purchase.</td>
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<td>See latest detailed information online: <a href="http://sciex.com/education">http://sciex.com/education</a></td>
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Page 1 of 3
This trade in credit is contingent upon the purchase of the instruments and items on this quote and buyer satisfying all of the following requirements:

a. provide clear title to the instrument.
b. include the serial number of the trade in instrument on your P.O.
c. itemize the trade in dollar amount as a line item on your P.O.
d. return of a completed AB SCIEX Certificate of Decontamination (fax in advance of return, and original on outside of box/crate when shipped).
e. return the trade in instrument w/in 30 days of install of new instrument following the AB SCIEX returns procedure, including use of the Return Authorization number we will provide to you.

If you fail to meet any of these conditions, or do not receive a confirmation that AB SCIEX received the trade in instrument, you will be invoiced for and will be obligated to pay the full amount of the advance credit.

If the trade in instrument is under an active AB SCIEX service plan, the remaining service plan balance/credit will be used to extend the coverage of your new instrument.

Please do not turn off or decommission the trade in instrument until contacted by an AB SCIEX service engineer.

*******************************************************************************
QUOTATION SUB TOTAL: $347,024.80
Less Additional Discount Total: -$27,300.00
Less Trade-In Credit: -$50,000.00
Estimated Freight: $2,593.36
QUOTATION TOTAL: $272,318.16**
*******************************************************************************

PLEASE DISREGARD THE QUOTATION AUTO TOTAL BELOW, WHICH DOES NOT INCLUDE THE ADDITIONAL DISCOUNT OF $27,300.00 AND TRADE IN CREDIT OF $50,000.00. PLEASE REFER TO THE QUOTATION TOTAL ABOVE FOR PACKAGE PRICING.**
Sales tax will be included, if applicable, at time of invoice.

Please read carefully:

This quotation, and Company’s TERMS AND CONDITIONS OF SALE FOR PRODUCTS AND/OR SERVICES, as applicable, (the “TERMS”) set forth the terms pursuant to which the Company would sell the product(s) or service(s) listed in this quotation, unless any other valid agreement exists or is executed between you and Company with respect to these products or services. By issuing a purchase order or otherwise ordering or accepting product(s) or services, you expressly confirm that you intend to be bound by and agree to the terms of this quotation and the TERMS to the exclusion of all other terms not expressly agreed to in writing by an authorized representative of Company, and that the purchase and sale transaction between you and Company is subject to and will be governed by this quotation and the TERMS. The applicable TERMS*, which are incorporated by reference into this quotation and any resulting contract, can be found on Company’s website at http://www.sciex.com/legal-terms-and-conditions.

Once on the page, click on the country identified on the top left hand corner of this quotation, and either the "products" or "services" link as applicable. Company products and services are covered by only those warranties set forth in its limited warranty statement* which can be found at http://www.sciex.com/warranty. Operating software and stand alone software is licensed and not sold. The terms of license are included in the End User License Agreement (EULA)* provided with the software, a copy of which can be found at http://www.sciex.com/products/software. To obtain a copy of either the TERMS, limited warranty statement or EULA, or if you have any questions, please call Company’s customer service department using the contact information supplied on the left hand corner of this quotation.
ATTESTATION OF NO CONFLICT  
(PUR7662)

Instructions: Individuals required by s. 287.057(20), F.S. to attest that they are independent of and have no conflict of interest in an entity evaluated and selected as a part of a procurement accomplished without competition, must sign this form.

Reference:

Vendor/Contractor: AB SCIEX  
Requisition/Purchase Order, or Other Tracking Number: DEP 16/17 SSA001

Each undersigned individual hereby attest that he/she took part in the non-competitive procurement identified above and that he/she is independent of, and has no conflict of interest in, the entity evaluated and selected.

Sue Armour  
Date: 8/15/16

Liang Lin  
Date: 8/15/16

Timothy Fitzpatrick  
Date: 8/15/16

David D. Whiting  
Date: 8/15/16

Kerry Tate  
Date: 8/15/16

Thomas Frick  
Date: 8/16/16

Fran Spivey  
Date: 8/16/16

Janice Pursley  
Date: 8/17/16