

Ron DeSantis, Governor

Jonathan R. Satter, Secretary

Addendum No.: 4 to the following Request for Proposal (RFP):

Telecommunications Infrastructure Project Services 2

DMS-18/19-045

Date: May 21, 2019
 To: Prospective Respondents to RFP No.: DMS-18/19-045
 From: Caitlen Boles, Procurement Officer
 Subject: Updates to the RFP and Respondent Questions and Department Answers

1. The Request for Proposal, RFP No: DMS-18/19-045, is hereby amended as follows:
 - a. Subsection 2.3, Timeline of Events, the table is hereby amended as follows, with the added language highlighted, and the stricken language shown with a ~~strikethrough~~:

TIMELINE OF EVENTS		
Events	Event Time	Event Date
RFP posted on the VBS.		4/25/2019
Deadline to submit questions to the Procurement Officer.	3:00 PM	05/09/2019
Department's anticipated posting of answers to Respondent's questions on the VBS.		05/20/2019 05/21/2019
Deadline to submit Proposal and all required documents to the Procurement Officer.	2:00 PM	06/03/2019 06/18/2019
Public Opening. Conference Room 109 4050 Esplanade Way Tallahassee, FL 32399	2:30 pm	06/03/2019 06/18/2019
Formal Evaluations Conducted.		06/07/2019 – 06/21/2019 06/21/2019 – 07/08/2019

Evaluator's Public Meeting Conference Room 180 Betty Easley Conference Center 4075 Esplanade Way Conference Room 109 4050 Esplanade Way Tallahassee, FL 32399 Conference call #: 1-888-585-9008 Conference room # (participant code): 399-012-328	10:00 AM	06/26/2019 07/12/2019
Anticipated date to post Notice of Intent to Award.		07/01/2019 07/16/2019
Anticipated contract start date.		07/24/2019 08/09/2019

- b. Subsection 4.2.1, Scoring of Financial Proposal, is hereby amended as follows, with the added language underlined, and the stricken language shown with a ~~strikethrough~~:

4.2.1 Scoring of Financial Proposal

The scoring of the Financial Proposal will be done by the Procurement Officer.

Division One Services

Attachment C – Pricing Workbook (Financial Proposal) will be assessed a separate score for each region where a price has been proposed for that region. Within each sub-division for a region, the prices are averaged for each Respondent for that region. The averages for all sub-divisions in a region are then averaged for each Respondent. The maximum score for a region is fifty-five (55) points. The Respondent with the lowest total average price in a region will receive fifty-five (55) points. Each Respondent's total average price for a ~~Division~~ region that is higher than the lowest total price in that region will receive proportional points.

The formula for this is (lowest total average price per region / Respondent's total average price per region) * total possible points (55) = Respondent's score. This formula is used for each region.

Division Two Services

Attachment C – Pricing Workbook (Financial Proposal) shall be scored in two (2) separate components, which are equipment discounts and labor prices. For equipment discounts, each of the Respondent's proposed discounts listed in an equipment category will be averaged based on the total number of discounts proposed in an equipment category. A listed discount of zero percent will be included in the calculation of the average discount for an equipment category. All equipment category discount averages will be averaged together for an overall average. The overall average will be compared with other Respondents overall equipment discount average. Respondents that offer high discounts off of all equipment categories have the potential to receive more points than Respondents that only offer low discounts or only discounts off of some equipment categories. The Respondent with the highest overall average percentage of equipment discounts offered will receive twenty (20) points. Each Respondent's overall average percentage of equipment discount that is lower than the highest overall average percentage of equipment discounts will receive proportional points as set forth below. For labor prices, the proposed labor prices will be assessed a separate score for each region where prices have been proposed for that region in both the regular work hourly rate and the overtime rate. The Department will not consider or evaluate a Division Two proposal for any region

that fails to contain both a labor rate for regular work hours and emergency/after hours. Each of the Respondent's proposed regular and overtime hourly rates in a region will be totaled. The Respondent with the lowest total labor price for a region shall receive thirty-five (35) points for that region. Each Respondent's total price for a ~~Division~~ region that is higher than the lowest total price in that region will receive proportional points as set forth below. The maximum total score for Division Two Financial Proposals is fifty-five (55) points.

The formula used for calculating proportional scores are as follows:

Labor prices

(lowest total hourly rate for region one / Respondent's total hourly rate for region one) * total possible points (35) = Respondent's labor rate score

Equipment percentage discount

(Respondent's overall averaged percentage discount / highest overall averaged percentage discount) * total possible points (20) = Respondent's equipment percentage discount score.

Total Financial Score

Labor rate score (per region) + equipment percentage discount score = total financial score. This formula is used for each region.

The calculation of averages for Division One and Division Two equipment discounts, as described herein, ~~is~~ are for scoring purposes of the Respondent's Financial Proposal and these averages will not become part of any resulting awarded Contract.

2. Attachment A: Statement of Work, RFP No. DMS-18/19-045, is hereby amended as follows, with the added language underlined, and the stricken language shown with a ~~strike~~through:

- a. Subsection 2.11, Ad-hoc, is hereby amended as follows:

2.11 Ad-hoc

Cabling distribution systems contain a variety of related components and services. The Contract provides pricing for numerous standard products; however, there may be rare circumstances where orders may contain products or services not listed in the CSAB Catalog, but which are necessary to deliver overall functionality. In these instances, the necessary products will be provided at no more than the Contractor's cost. For ad-hoc services, labor will be provided at no more than the Contractor's labor hourly rates in Contract Attachment C – Pricing Workbook, unless an exception is granted by the Department. To obtain an exception, the Contractor must submit documentation to the Department demonstrating the actual cost to the Contractor for labor associated with the ad-hoc service. If the Department grants an exception, the Contractor shall not charge more than 105% of the actual labor costs. The Contractor's actual cost for ad-hoc components and/or services must be demonstrated to the Department's satisfaction with sufficient documentation setting forth with specificity the Contractor's actual costs.

- b. Subsection 7.1, Manufacturer Warranty, is hereby amended as follows:

7.1 Manufacturer Warranty

At no additional cost, a minimum fifteen (15) year Manufacturer's extended product warranty and system assurance warranty shall be provided for the following passive components: cabling components, racks, bays, antennas, connectors and related components, and passive ad-hoc components of for Projects or MACs which meet Manufacturer's warranty requirements. At no additional cost, a minimum one (1) year Manufacturer's extended product warranty and system assurance warranty shall be provided for the following active components: routers, switches, wireless access points, wireless control systems, UPS and battery backup, and active ad-hoc components of Projects or MACs which meet Manufacturer's warranty requirements. If a Customer requests a Manufacturer's extended product warranty and system assurance warranty greater than the years required ~~than fifteen (15) years~~ for a specific project, the Contractor shall meet this requirement if the Manufacturer provides such warranty.

For E-Rate eligible components, a manufacturer's multi-year warranty for a period up to three (3) years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the proposed cost of the component. All other manufacturer warranties are ineligible for E-Rate support and may not be included in the proposed cost for a component.

7.1.1 Extended Product Warranty

The extended product warranty shall insure against product defects. All cabling components shall meet or exceed the specifications of TIA 568-C. The system shall meet or exceed the attenuation and Near End Cross Talk (NEXT) requirements of TIA 67. The installation shall meet or exceed the loss and bandwidth requirements of TIA 67 for fiber links/channels, for a minimum of a 15-year period from the date of final acceptance by Customer. The extended product warranty shall apply to all passive system components.

7.1.2 System Assurance Warranty

The system assurance warranty shall cover the failure of the cabling system to support the applications for which it was designed to support for a minimum of a fifteen (15) year period for passive components and a minimum of one (1) year period for active components, each beginning from the date of final acceptance by the Customer.

7.1.3 Extended Product Warranty

The extended product warranty and the system assurance warranty shall cover the replacement or repair of defective product(s) and labor for the replacement or repair of such defective product(s). Upon successful completion of the installation, subsequent inspection, and testing, the Customer shall be provided a numbered certificate, from the manufacturing company, registering the installation.

- c. Subsection 8.36, Air Blown Optical Fiber Cable, is hereby amended as follows:

8.36 Intentionally left blank

~~**Air Blown Optical Fiber Cable**~~

~~Contractor will meet the following requirements regarding air blown optical fiber cables:~~

- ~~a) The Contractor shall furnish all labor, materials, tools, and equipment to provide air blown fiber through compact cable infrastructure tubes. The Contractor shall use air~~

~~blown fiber equipment from a manufacture with at least five (5) years of successful manufacturing of products with characteristics and capacities required by this section.~~

~~b) The Contractor shall provide racks and key lockable wall mounted enclosures to terminate optical fibers from the air blown fiber bundles. The enclosures shall support and organize the fibers for termination.~~

~~c) Include all breakout cables, tube couplings, plugs, caps, and organizers. All couplings and caps shall be pressure rated to 200 pounds per square inch.~~

~~d) All optical fibers shall meet the specifications and requirements per fiber type as stated within the quote Customer.~~

~~e) The Contractor shall install the system and all materials in accordance with manufacturer's instructions.~~

~~f) The Contractor shall not install the fiber until the fiber tube cable system is complete.~~

~~g) The Contractor shall not exceed the manufacturer's maximum bending radius on tubes and fiber bundles.~~

~~h) The Contractor shall provide all cable blowing heads and all equipment necessary for blowing the fiber in the tubes, including any air or nitrogen gas required.~~

~~i) Fiber slack shall be neatly coiled within the fiber splice tray or enclosure. No slack loops shall be allowed external to the fiber panel.~~

~~j) Each cable shall be individually attached to the respective splice enclosure by mechanical means. The cable's strength member shall be securely attached to the cable strain relief bracket in the enclosure.~~

~~k) Each fiber bundle shall be stripped upon entering the splice tray and the individual fibers shall be routed in the splice tray.~~

~~l) Each cable shall be clearly labeled at the entrance to the splice enclosure. Cables labeled within the bundle shall not be acceptable.~~

~~m) A maximum of twelve (12) strands of fiber shall be spliced by the Contractor in each tray.~~

~~n) All spare strands of fiber shall be installed by the Contractor into spare splice trays.~~

d. Subsection 8.42.6.4, Armor, is hereby amended as follows:

8.42.6.4 Intentionally left blank

~~Armor~~

~~Armored tight buffered fiber cables shall include an interlocking aluminum armor applied helically around the outside of the cable jacket. The interlocking armor may be left un-jacketed or may have a PVC outer jacket. The armor for these cables shall be comparable to liquid tight flexible metal conduit if jacketed or flexible metal conduit if not jacketed.~~

- e. Subsection 8.53, Line Voltage Electrical Power Work, is hereby amended as follows:

8.53 Line Voltage Electrical Power Work

When line voltage electrical power for telecommunication spaces, data centers, cabinets, and equipment is not installed by third parties and is essential to the telephony or data infrastructure system for Customers use of the system, the Contractor shall furnish all labor, materials, tools, and equipment to provide line voltage electrical power for telecommunication spaces, data centers, cabinets, and equipment. Any line voltage electrical power work performed by the Contractor shall meet or exceed SOW section 8.1, Codes and Standards, and the following specifications:

8.53.1 Contractor

All line voltage electrical power work shall be performed by an individual with at least five (5) years of successful installation experience on similar installations and a current and valid State of Florida electrician license with the Department of Business and Professional Regulation.

8.53.2 Subcontracting

Should the Contractor subcontract out these services, the Contractor shall obtain written approval from the DMS Product Manager, provide the information required in SOW section 2.5, Subcontracting, to the DMS Product Manager, and written certification of the following:

1. The electrical equipment manufacturer shall have at least five (5) years of successful manufacturing of products with characteristics and capacities required; and
2. For all line voltage electrical power work, the Subcontractor shall have an individual with at least five (5) years of successful installation experience on similar installations who has a current and valid State of Florida electrician license with the Department of Business and Professional Regulation.

~~8.53.3 Insulated Conductors~~

~~Insulated conductors shall be new 600 volt, soft drawn, annealed, 98 percent conductivity, copper insulated conductors. The copper conductors shall meet the following specifications:~~

~~1. Insulation shall be Thermoplastic Heat and Water Resistant Insulated Wire or Thermoplastic High Heat Resistant Nylon Coated for number 10 & 12 AWG sizes and shall be sized in accordance with the NEC. The Contractor shall provide number 10 conductors for a single phase and 20 ampere circuits that are more than 100 feet from the panel board.~~

~~2. The Contractor shall use pressure type lugs or connectors for stranded conductor terminations.~~

~~3. The Contractor shall mark conductors according to NEC Article 310 or equal cable markers and provide colored insulated conductors for all circuits as follows:~~

~~120/240 volt shall have L1 Black, L2 Red, Neutral White, Ground Green~~

~~120/208 volt shall have L1 Black, L2 Red, L3 Blue, Neutral White, Ground Green-UL 83 Listed~~

~~8.53.4 Electrical Outlet Boxes~~

~~Electrical outlet boxes shall be galvanized steel boxes of sufficient size to accommodate wiring devices to be installed at flush outlet. Unless otherwise noted, the Contractor shall provide 2 1/8 inch deep by 4 inch square box and securely fasten outlet boxes in position using the fastener design for the wall type involved. The Contractor shall provide box rings for all boxes in sheetrock and plastered walls and provide an extension ring for the device to be installed. The Contractor shall provide one piece cast outlet boxes with threaded openings for surface mounting in areas having exposed conduit systems.~~

~~8.53.5 Electrical Junction Boxes~~

~~Electrical junction boxes shall be galvanized steel junction boxes with an associated cover conforming to NEC and that are UL 514 Listed. The Contractor shall provide NEMA 1 type boxes for interior spaces and NEMA 3R type boxes for exterior spaces.~~

~~8.53.6 Receptacles~~

~~Receptacles shall be 3-wire, NEMA 5-20R, 20-ampere, 125-VAC duplex receptacles with plastic, steel or stainless steel receptacle plates of the type required for service and device involved. The receptacles shall be UL 498 Listed.~~

~~8.53.7 Circuit Breakers~~

~~The Contractor shall provide circuit breakers for the existing or specified manufacturer's panel involved, with the number of poles and ampere ratings required for the equipment installation indicated and UL 67 Listed. The circuit breakers shall meet or exceed the following specifications:~~

- ~~1. Factory assembled molded case quick break breakers shall be both manual and automatic operation with trip indication.~~
- ~~2. The Contractor shall provide a common trip mechanism that will trip all poles simultaneously on an overload or fault on one pole.~~
- ~~3. The Contractor shall provide single pole 120-VAC breakers, or 208/240-VAC multi-pole breakers with a minimum interrupting rating of 10,000-RMS symmetrical amperes at rated voltage. For each breaker, the Contractor shall provide typewritten circuit identification mounted inside the door for identifying the outlet served.~~

3. Attachment C – Pricing Workbook, RFP No. DMS-18/19-045, is hereby revised in accordance with the amendments set forth in the Revised Attachment C – Pricing Workbook attached as part of this addendum.

Enclosure:

Addendum No 4, Questions and Answers Exhibit
Revised Attachment C - Pricing Workbook

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Request for Proposal (RFP)

Telecommunications Infrastructure Project Services 2

DMS-18/19-045

Addendum No. 4 Questions and Answers Exhibit

The Department’s responses to timely submitted questions are below.

Question Number	Section	Page Number	Question	Response
1	Draft Contract - Attachment B		Will the State allow vendors to take exception and/or request clarification to the terms and conditions of the RFP in order to offer the State the most beneficial and advantageous solution?	Refer to RFP subsection 3.1, Introduction, subsection 3.5.2, and Form 8 – Mandatory Responsiveness Requirements.
2	Draft Contract - Attachment B		Will the State entertain negotiations of contractual terms and conditions upon award?	Refer to response to Question #1. Modifications are not guaranteed, and proposals must be submitted as if the current draft contract terms apply.
3	Attachment A - Statement of Work	11	During the mini-bid process, if a Vendor wishes to provide equipment pricing and not labor would this be acceptable?	No. Division One and Division Two includes the provision of labor associated with Customer’s use of purchased equipment. Refer to Attachment A – Statement of Work, subsections 1.2, Description of Purchase, and 1.3, Contract Divisions of Work. Customers will include a request for installation in all of their work orders.
4	3.3 section a of the SOW	8	We often see consortia file Form 470 for member schools/libraries; sometimes it’s a state looking to do a master contract that enables local schools to do a mini-bid between the authorized vendors and file	This procurement is for a consortium of E-rate eligible entities. DMS will gather a Consortium Letter of Agency (LOA) from each consortium member to allow DMS to submit a Form 471 on their behalf. For more information on the LOA process, please see the website below:

Question Number	Section	Page Number	Question	Response
			Form 471 individually. This, however, implies the state will be filing Form 471. Form 471 applicants are supposed to own the equipment. Thus, does the state intend to take title to the equipment for each school district?	<p>https://www.usac.org/sl/applicants/step01/letter-of-agency.aspx</p> <p>For more information on the Consortia process, please see the website below: https://www.usac.org/sl/applicants/beforeyoubegin/consortia/default.aspx</p> <p>DMS will not own any equipment purchased by E-rate customers off the TIPS2 Contract.</p>
5	3.3 section c of the SOW	9	Does DMS require a mini-bid. Does DMS expect to have every authorized sku on this contract?	<p>USAC requires a mini bid when the state awards contracts to multiple service providers as a result of its posted FCC Form 470 and competitive bidding process. E-Rate Customers must conduct a mini bid for all service providers able to provide services to the Customer under a Contract resulting from this procurement.</p> <p>The second question is not clear. The Contractor is limited to providing quotes only for services contemplated in the Contract between the Department and the Contractor.</p>
6	4.2.1 of the RFP	16	Each hardware manufacturer has a different discount structure. For example, some manufacturers have high list prices for similar technology and regularly discount these items higher to be competitive. Other manufacturers have lower list prices so they don't regularly discount their solutions at the same rate. Based on the equipment percentage discount scoring, this could cause the scoring to be off depending on the manufacturer. Will DMS consider	<p>For Division Two Financial Proposals, the Respondent's total number of proposed equipment discounts will be reviewed collectively. By scoring an overall average percentage off of MSRP across a number of equipment manufacturers and equipment categories, the Department will be able to ascertain the Proposals that, in conjunction with the scoring of the Technical Proposals, are most advantageous to the State.</p> <p>During the mini-bid and quote request process, Contractors will have further opportunities to propose</p>

Question Number	Section	Page Number	Question	Response
			modifying the scoring for the hardware in comparison to the other respondents for the same manufacturer or another way to evaluate discount percentages?	discounts and pricing for specific manufacturers or their equivalents.
7	RFP section 2.8: Diversity	7	Will the DMS recognize MCS of Tampa as a certified Minority Business Enterprise through it's existing certifications with the City of Tampa and the National Minority Supplier Diversity Council if certification documentation, from those entities, is provided to the DMS?	Certification of a business as a minority business enterprise is performed by the Department's Office of Supplier Diversity in accordance with section 287.0943, Florida Statutes, and Chapter 60A-9, Florida Administrative Code. For more information, visit the website below: https://www.dms.myflorida.com/agency_administration/office_of_supplier_diversity_osd/get_certified
8	Statement of Work 1.1: Applicability	2	What is the anticipated or known/past ratio of new projects/buildings to Moves, Adds, and Change work within the TIPS 2 contract per year?	The statewide number of Projects and MACs is unknown for TIPS 2.
9	Statement of Work 7.1: Warranty	18	On a MAC project, if materials are required to be used that the contractor is not certified on with the manufacturer, are we still required to provide the standard warranty?	Yes. All Contractors must adhere to the revised Attachment A – Statement of Work, Section 7, Warranties, terms and conditions. See Item # 2.b. of this addendum.
10	Attachment C - Pricing Workbook Division 2 Row 6 and 7 Labor	1	Are the labor rates, to be proposed, needing to account for or include labor to provide programming, setup, or management, or any other complex labor for the listed equipment within regular or out of hours?	The proposed labor rates need to account for any of the varying types of labor required to accommodate the unique needs of each Customer's MAC and/or Project. The proposed labor rates are not-to-exceed prices for the duration of the Contract, including any renewal years. The labor rate cannot be raised, but may be reduced.

Question Number	Section	Page Number	Question	Response
				<p>Also note that the Respondent's proposed unit prices should assume a Project or MAC has a minimum two hours of labor. See the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #13.</p>
11	Attachment A, Backbone Cabling		<p>Line items 1.01 to 2.09, 6.01 to 6.30, 7.01 to 7.30, 8.01 to 8.30, 9.01 to 9.30, 10.01 to 10.30, and 11.1 to 11.20 Should these sections be bid as a price per foot only? Since we do not know whether these links will be 20' or 1000', will terminations be performed at an hourly rate?</p>	<p>Line items 1.01 to 2.09, 6.01 to 6.30, 7.01 to 7.30, 8.01 to 8.30, 9.01 to 9.30, 10.01 to 10.30, and 11.1 to 11.08 of the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab should be bid as a price per foot. Line items 11.09 to 11.20 of the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab should be bid as a price per unit. See revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, column Q. Termination costs for the above listed line items should be included in the proposed price for the listed line items, and are not priced separately. See the instructions in revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6.</p>
12	Attachment A, Conduit		<p>Line items 15.01 to 15.18 Is this per foot price to include hangers and fittings to connect the sticks of conduit? Will sweep 90's and other components be added once the job is surveyed?</p>	<p>Respondents should include costs of all components associated with the actual performance of each work item in the price per foot prices for lines 15.01 to 15.04, and 15.07 to 15.18, as well as for the per unit prices in lines 15.05 and 15.06 of the Attachment C – Pricing Workbook, Division One tab. See the revised Attachment C - Pricing Workbook, attached as part of this addendum, Division One tab instructions including, but not limited to, instructions #6 and #10. If there is a cost associated with sweep 90s, it will be priced in accordance with the revised Attachment A – Statement of Work, subsection 2.11, Ad-hoc. See Item # 2.a. of this addendum.</p>

Question Number	Section	Page Number	Question	Response
13	Attachment A, Surface Raceway		Line items 15.24 to 15.28 Is this to be a per foot price for the raceway? What about the ceiling fitting, receptacle box, elbows, and couplings?	<p>Yes, the per foot prices in line items 15.24 to 15.28 of the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, should include costs of all components associated with the actual performance of each work item, including elbows and couplings from the ceiling to the box. See the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6.</p> <p>Raceways should include pull strings and bushings on ends of conduits.</p>
14	Attachment A, Statement of Work		Will the Security, access control, sound masking and Cell boosting product would be included in a future bid pkg?	The products listed in this question are not contemplated in this procurement. It is unknown whether they will be included in a future procurement.
15	N/A		Is this a replacement contract for an existing agreement and is there a website available to the public that shows the existing agreement?	<p>Yes, Division One commodities and services are currently provided by multiple Contractors. Further information regarding the Contractors for each region can be found here: https://www.dms.myflorida.com/business_operations/telecommunications/suncom2/wiring_and_cabling/wiring_and_cabling_vendors</p> <p>All of the current TIPS Contracts can be viewed on the Florida Accountability Contract Tracking System. Links for the individual Contracts are provided below:</p> <p>https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC048</p> <p>https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC049&Tab=1</p> <p>https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC050</p>

Question Number	Section	Page Number	Question	Response
				https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC051 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC052 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC053 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC054 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC055 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC056 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC057 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC058 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC059 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC060 https://facts.fldfs.com/Search/ContractDetail.aspx?AgencyId=720000&ContractId=TC061

Question Number	Section	Page Number	Question	Response
16	RFP, Section 3.5.11	11	Section 3.5.11 in the RFP states that all respondents must supply one of three types of electrical licenses. If a vendor is licensed in a state that has reciprocal licensing agreements with Florida, can the reciprocal agreement application be submitted and qualify for this requirement if the application process is not completed?	No. Respondents must submit documentation of a State of Florida license(s) which must be valid and current at the time the Proposal is submitted
17	RFP, Section 3.5.11	11	Section 3.5.11 in the RFP states that all respondents must supply one of three types of electrical licenses. If a vendor is applying only for equipment and services under Division 2 and not applying for cabling work under Division 1 is this still a requirement?	Yes, this is a <u>Mandatory Responsiveness Requirement</u> for all Respondents. This is required whether Respondent is providing a response for Division One only, Division Two only, or for both Divisions. <u>All</u> Respondents must provide the documentation required in RFP subsection 3.5.11 with their submitted Proposal.
18	Attachment A, Section 2.3	4	In a calendar year, what percentage of Projects and MACs are completed after business hours / weekends, in order to not disrupt Customer's day-to-day operations?	The Department does not have this information as Customers make their own decisions related to their business needs. Work performed after business hours and/or on weekends depends on the Customer and their Project or MAC scope of work.
19	Attachment A, Section 2.3	4	Will the Respondent be allowed to present labor shift differential pricing for afterhours / weekend work?	For Division One, Respondents may propose labor rates for overtime. See revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, row 845. For Division Two, Respondents may propose labor rates for Emergency/After Hour Hourly Overtime Rate work. See revised Attachment C – Pricing Workbook, attached as part of this addendum, Division Two tab, row 7. Also see the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #13.

Question Number	Section	Page Number	Question	Response
20	Attachment A, Section 2.10	6	Are Project/MAC permits, fees and inspections reimbursable?	Costs of permits, fees, and inspections should be included in the listed unit price for Division One and included in the listed percentage off MSRP for Division Two. See the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6 and Division Two tab, instruction #10.
21	Attachment A, Section 8.5.2	79	Are there any costs associated with Structural Engineer surveys and approvals?	If the Project or MAC requires cutting any structural member, a structural engineer survey will be provided. If there is a cost associated with the required structural engineering survey, it will be priced in accordance with the revised Attachment A – Statement of Work, subsection 2.11, Ad-hoc. See Item # 2.a. of this addendum.
22	Attachment B, Section 2.2	3	Are there enhancements and efficiencies currently being deployed that would affect the Respondent pricing?	The Department is not aware of any enhancements and efficiencies currently deployed by Customers.
23	Attachment B, Section 2.4	4	What costs are associated with liquidated damages for performance or material non-compliance?	Costs for performance or material non-compliance include, but are not limited to, damages referenced in Attachment A – Statement of Work, subsection 3.4, Contractor’s Liability for Maintaining Eligibility as a USF Service Provider, 6.1, Service Level Agreements, and Attachment B – Draft Contract subsections 2.3, Service Level Agreement, 2.4, Liquidated Damages, 8.4, Indemnification, 9.2, Indemnification, 18.3, Warranty of Security, 18.5, Data Access, 18.6, Indemnification, and 20, No Offshoring. Liquidated damages are not intended to be a penalty and are solely intended to compensate for damages.
24	Attachment C, Instruction #13		Does this mean that we are to assume that we can charge a 2 hour minimum for a less than 2 hour project? Please expand on this.	The Respondent’s proposed prices, which are not-to-exceed prices, should assume a Project or MAC has a minimum two hours of labor. If an awarded Contractor receives and accepts a quote request, the proposed unit

Question Number	Section	Page Number	Question	Response
				prices cannot be raised, but may be reduced. Also, see revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #13.
25	Attachment C, Item 1.01		Are we to assume this cable will be installed in conduit? (same for items 1.02-1.18)	Yes.
26	Attachment C, Item 1.03		Are we to price this as being installed in conduit or aerial? (also to include Items 1.06, 1.09, 1.12, 1.15, and 1.18)	Conduit.
27	Attachment C, Item 2.01		What is the difference between this line item and item # 2.10? Please expand on what is required here.	<p>Revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, item number 2.01 is associated with copper cabling and is priced per foot.</p> <p>Revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab item number 2.10 is associated with single drop outlets, refers to select quantities, and is priced per item.</p>
28	Attachment C, Item 3.01		What is the difference between this line item and item # 3.05? Please expand on what is required here.	<p>Revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, item number 3.01 is associated with copper cabling and is priced per foot.</p> <p>Revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab item number 3.05 is associated with single drop outlets and refers to select quantities and is priced per item.</p>
29	Attachment C, Item 5.07		What splicing material(s), if any, are we to include with this line item?	The Respondent should include the cost of the splicing material they intend to use in the price for this line item.

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30	Attachment C, Item 12.22		What is the difference between this item and Item # 12.29? (same for Item # 12.23 and 12.30)	<p>The differences between revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab Item #12.22 and Item # 12.29 have been highlighted in bold font below: 12.22 is for Unloaded Rack Mount Patch Standard Enclosure - 3RU, 12.29 is for Rack Mount Optical Fiber Splice Enclosure - 3RU.</p> <p>The differences between revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab Item #12.23 and Item # 12.30 have been highlighted in bold font below: 12.23 Unloaded Rack Mount Patch Standard Enclosure - 4RU 12.30 Rack Mount Optical Fiber Splice Enclosure - 4RU.</p>
31	Attachment C, Item 12.24		Please provide an example (manufacturer and part #) of what you are requesting here.	<p>There are a number of manufacturers and item numbers, and the Department does not prefer a particular manufacturer or item number. The listed manufacturer and item number are provided in response to this question and are only provided as an example so all Respondents may better understand the commodities sought by this procurement. Example - Panduit, item number FRME1. The listed manufacturer and item number in no way shows preference on the part of the Department to a specific manufacturer or item. Respondents may propose pricing for any manufacturer and item number.</p>
32	Attachment C, Item 12.35		What strand count and what length of fan out kits are we to price since there is only 1 line item for fan out kits but multiple configurations available?	See revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab items 12.35a and 12.35b.

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33	Attachment C, Item 12.36		For which fiber type are we to provide pricing for since there is only 1 line item for LC connectors? (OM4, OS2, etc.)	This connector works for both singlemode and multimode fiber.
34	Attachment C, Item 12.37		For which fiber type are we to provide pricing for since there is only 1 line item for SC connectors? (OM4, OS2, etc.)	This connector works for both singlemode and multimode fiber.
35	Attachment C, Item 12.38		For which fiber type are we to provide pricing for since there is only 1 line item for ST connectors? (OM4, OS2, etc.)	This connector works for both singlemode and multimode fiber.
36	Attachment C, Item 12.39		For which fiber type are we to provide pricing for since there is only 1 line item for MT-RJ connectors? (OM4, OS2, etc.)	Respondent should provide pricing for duplexed multimode fiber.
37	Attachment C, Item 12.40		Are we to include grounding for this line item? (same for items 12.41-12.43)	No.
38	Attachment C, Item 12.46		Please provide an example (manufacturer and part #) of what you are requesting here.	There are a number of manufacturers and item numbers, and the Department does not prefer a particular manufacturer or item number. The listed manufacturer and item number are provided in response to this question and are only provided as an example so that all Respondents may better understand the commodities sought by this procurement. Example - StarTech.com CABSHELF1U The listed manufacturer and item number in no way shows preference on the part of the Department to a specific manufacturer or item. Respondents may propose pricing for any manufacturer and item number.
39	Attachment C, Item 15.24		What accessories (box, coupler, fitting, etc.) are we to include for this line item? (same for items 15.27 and 15.28)	Respondents should include costs for all components associated with the actual performance of each work item in the proposed price per foot prices. Raceways should include pull strings and bushings on ends of conduits.

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40	Attachment C, Item 15.35		Are we to assume this innerduct will be installed in conduit? (same for items 15.36 and 15.37)	Refer to response to Question #25
41	Attachment C, Item 15.46		What size cable support hanger are we to provide pricing for since there is only 1 line item for cable support hangers?	Respondents are to provide pricing for a 2-inch cable support hanger.
42	Attachment C, Item 15.47		Please provide additional details for the Surface Mounted Box so this line item can be priced correctly.	See Attachment A – Statement of Work, subsection 8.26, Telecommunication Outlets, item c. There are a number of manufacturers and item numbers, and the Department does not prefer a particular manufacturer or item number. The listed manufacturer are only provided as an example so that all Respondents may better understand the commodities sought by this procurement. Example – Panduit JBP2DWH The listed manufacturer and item number in no way shows preference on the part of the Department to a specific manufacturer or item. Respondents may propose pricing for any manufacturer and item number.
43	Attachment C, Item 16.01		Is this labor only or do we need to include a 1" sleeve since a 1" sleeve is not an option in Section 15 (15.19=2" & 15.20=4")?	The Respondent's proposed prices, which are not-to-exceed prices, should assume a Project or MAC has a minimum two hours of labor. The 1" sleeve should be included as part of any proposed pricing listed in the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab item 16.01. See also revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6.
44	Attachment C, Item 16.02		Is this labor only or do we need to include a 1" sleeve since a 1" sleeve is not an option in Section 15 (15.19=2" & 15.20=4")?	The Respondent's proposed prices, which are not-to-exceed prices, should assume a Project or MAC has a minimum two hours of labor. The 1" sleeve should be included as part of any proposed pricing for the revised Attachment C – Pricing Workbook, attached as part of

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				this addendum, Division One tab item 16.02. See revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6.
45	Attachment C, Item 16.07		Is this labor only or do we need to include the fusion splice sleeve since the fusion splice sleeve is not an option in Attachment C?	The Respondent's proposed prices, which are not-to-exceed prices, should assume a Project or MAC has a minimum two hours of labor. The fusion splice sleeve should be included as part of any proposed pricing for the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab item 16.07. See revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6.
46	Attachment C, Item 16.08		Is this labor only or do we need to include the mechanical splice since the mechanical splice is not an option in Attachment C?	The Respondent's proposed prices, which are not-to-exceed prices, should assume a Project or MAC has a minimum two hours of labor. The revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab item 16.08 which requests pricing for a Fiber Optic Mechanical Splice.
47	Attachment E, Item 1.0		In a calendar year, how many Projects and MACs were completed in each region?	The Department does not have this per region information. The statewide number of Projects and MACs range from 250 to over 500 per year.
48	RFP, Section 3.5.8	11	Can you please explain what type of interface is required here? Need more clarity on what this exactly means.	CSAB is a web-based application accessible via a modern web browser interface including Chrome, Firefox, and Microsoft Edge.
49	RFP, Section 1.5	4	What is the correct Procurement Officer email address? Section 1.5 has it as DMS.Purchasing.dms@myflorida.com while the cover page has it as DMS.Purchasing@dms.myflorida.com.	Refer to Addendum No. 1 to this RFP, subsection a, which clarifies the email address for the Procurement Officer is DMS.Purchasing@dms.myflorida.com .
50	Attachment A – Statement of Work	34 and 80	Where are we to price this on the workbook or will they be priced separately?	If electrical power work or line voltage electrical power work is required by the Customer, it will be provided in accordance with the revised Attachment A – Statement

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	Section 8.29 Electrical Power Work and 8.53 Line Voltage Electrical Power Work			of Work, subsection 2.11, Ad-hoc. Also, see Item # 2.a. of this addendum and Item # 2.e. of this addendum.
51	Attachment A – Statement of Work, Section 8.31 Outside Plant Aerial, 8.40.1 Copper Cabling and 8.40.2 Aerial Copper Cable;	35 and 45	Are we to assume the outside plant multi pair cooper and fiber optic cabling per foot pricing will have to include labor and material for aerial and direct buried (trenching) installation or will this be priced separately?	No.
52	Attachment A – Statement of Work, Section 8.32 Outside Plant Underground Installations h and l	36	Are we to assume the per foot pricing for PVC conduit should include labor and material for concrete removal and encasement or will this be priced separately?	Refer to response to Question # 51.
53	Attachment A – Statement of Work, Section 8.34 Directional Drilling	37	Where are we to price this on the workbook?	If Directional Drilling is required by the Customer, it will be provided in accordance with the revised Attachment A – Statement of Work, subsection 2.11, Ad-hoc. See item # 2.a. of this addendum.
54	Attachment A – Statement of Work, Section	38	Are we to assume the fiber optic cable per foot price is to include labor and materials for air blown fiber or will this be priced separately?	See item # 2. c. of this addendum.

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	8.36 Air Blown Fiber			
55	Attachment A – Statement of Work, Section 8.37 Direct Buried Cable and 8.62 Directional Buried Cable Placement	39 and 85	Are we to assume the outside plant multi pair cooper and fiber optic cabling per foot pricing will have to include labor and material for trenching or plowing for direct buried cables?	No.
56	Attachment A – Statement of Work, Section 8.42.6.4 Armor	60	Are we to assume the per foot cost for fiber optic cables needs to include the cost of armored fiber or will it be priced separately?	See item # 2.d. of this addendum.
57	Attachment C – Pricing Workbook, OM2 Multimode Fiber Optic Connectivity Items	Line 360 ++	The fiber optic connectivity has MPO optical fiber cassettes. Are we to assume some of the plenum and riser fibers will have MPO connectors?	Yes.
58	Attachment C – Pricing Workbook, Section 7		Does the fiber per foot price need to include fiber connectors and fan out kits or can we use the fiber connectors and fan out kits listed under Fiber Enclosure?	The proposed prices for fiber connectors and fan out kits should be listed under the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One Tab, Sub-Division Fiber Enclosure, in items # 12.35a through item #12.39, respectively, and should not be included in the fiber per foot prices.
59	Attachment C – Pricing Workbook, Copper		Does the per foot price for multi pair copper need to include terminations or can that labor be included in the Connectivity Items?	Yes, the per foot price for items 1.01 through 5.17 must include the cost of providing terminations.

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	Cabling, Sections 1-5			
60	Attachment C – Pricing Workbook, Copper Cabling, Sections 2-5		Does the per foot price for 5e, 6 and 6A cable include to include jacks, faceplate, etc.?	Yes. See the revised Attachment C – Pricing Workbook, attached as part of this addendum, Division One tab, instruction #6, which applies to the per foot price as well as the unit price, and includes jacks, faceplates, and all other materials necessary to complete the work described in the specifications.
61	Attachment C – Pricing Workbook, Fiber Enclosure, Section 12.16		There are no air blown fiber products listed under Fiber Enclosures. Will they be priced separately?	See item # 2.d. of this addendum.
62	Attachment A-Statement of Work, Section 3.5 d	10	Can you please spell out the level of configuration expected for installed Access Points, Network Switches, and Network Routers? Are custom configurations and/or programming expected to be provided and within the scope?	The level of configuration will vary for each individual Project or MAC, and will be identified by the Customer during the quote request or Mini-Bid. See Attachment A – Statement of Work, section 3.5 (d).
63	RFP Section 3.5.8	11	Can you please provide the system specifications, and the integration methods, for the SUNCOM CSAB that we need to interface with?	CSAB is a web-based application accessible via a modern web browser interface including Chrome, Firefox, and Microsoft Edge. The vendor will log into the CSAB system to provide quotes, show when phases of project are complete and submit invoices.
64	RFP Section 5.1	19	In the event of the DMS making a decision of no award for a specific region; can awarded contractors in other regions be contracted to provide services in the region where no contractor was awarded?	No.

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65	Attachment J, Customer Definition	1	Will the resulting contract be "Mandatory Use" for State customers?	No.
66	Attachment J, Customer Definition	1	Will the resulting contract be "Mandatory Use" for local customers?	No.
67	RFP, Section 1.1, 3.5, and 3.5.9	4 and 11	Please confirm that a vendor has the option to bid only Division One, Division One and Division Two, or only Division Two which may then result in an award in Division One and/or Division Two.	Respondents have the option to bid for each region: <ul style="list-style-type: none"> • only Division One, which may then result in an award in Division One, • only Division Two, which may then result in an award in Division Two, or • both Division One and Two, which may then result in an award in Division One and/or Division Two.
68	Attachment K, Scoring Workbook and RFP Section 4.2.1	Total Score tab and RFP page 16	Please confirm that vendors that bid only one division will not be scored against vendors that bid both divisions for "Total Score"	Confirmed. Division One and Division Two are scored separately. See RFP subsection 4.3, Basis of Award.
69	RFP, Section 1.1	4	The resulting contract will duplicate products (Division Two) already available on other Florida contracts but without the end-user protections those contracts provide. Is it DMS's intent to duplicate these other contracts? If so, what effect will this action have on the contracts and end-users in question?	Equipment-only purchases are not allowed in this contract.
70	RFP, Section 3.5.11 and 3.5.12	11	If vendor is only bidding Division Two, are these mandatory items? They do not apply to local area network infrastructure design or installation. Other industry certifications (e.g. Internet Engineer	Yes. 3.5.11 and 3.5.12 are Mandatory Responsiveness Requirements for all Respondents. This is required whether Respondent is providing a response for Division One only, Division Two only, or for both Divisions. <u>All</u> Respondents must provide the

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			certification holder on staff) should be required for Division Two respondents.	documentation required in these subsections with their Proposal.
71	Attachment C – Pricing Workbook	Division Two Tab	How will DMS ensure vendors are technically qualified on each OEM product line offered?	DMS has listed all applicable Contractor requirements in the RFP procurement documents.
72	Attachment C – Pricing Workbook	Division Two Tab	How will DMS ensure only new equipment (i.e. not gray market) is provided in the Division Two offerings?	Respondents are to provide Customers with new equipment which complies with the revised Attachment A – Statement of Work Section 7, Warranties. See Item # 2.b. of this addendum. Equipment proposed by Contractor during the mini-bid or quote process will be verified as part of the Project Commencement Submittals and Project Final Submittals. See Attachment A – Statement of Work, subsection 5.1, Project Commencement Submittals, Section B - Manufacturer’s Data Information, subsection 5.2, Project Final Submittals, Section C – General Requirements, and subsection 5.4.4.
73	Attachment C – Pricing Workbook	Division Two Tab	How will DMS ensure vendors are authorized resellers for the respective OEMs and qualified to sell and service the product lines offered?	Respondents are not required to be authorized resellers of manufacturer products but must propose equipment which complies with the revised Attachment A - Statement of Work, Section 7, Warranties. See item #2.b. of this addendum.
74	Attachment A – SOW, Section 3.6	11	Does DMS have guidelines for the mini-bid regarding number of vendors or number of brands that need to be included by the local school/library entity?	No. USAC requires a mini bid when the state awards contracts to multiple service providers as a result of its posted FCC Form 470 and competitive bidding process. Customers must conduct a mini bid for all service providers able to provide services to the Customer under a Contract resulting from this procurement.
75	Attachment C – Pricing Workbook	Division Two Tab	Since an OEM may have significantly different discounts for different product categories as well as for different services categories, is it acceptable to provide	Respondents are to provide one percentage off of MSRP for each manufacturer in an equipment category for which the Respondent is proposing services in accordance with the instructions set forth in the revised

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			these different discounts for the same OEM on the Division Two tab of the Pricing Worksheet?	Attachment C – Pricing Workbook, attached as part of this addendum, Division Two tab. The proposed percentage off MSRP discounts will form the Vendor's minimum discount offered for the equipment category for the duration of the Contract, including any renewal years. The proposed equipment discounts cannot be reduced, but may be increased. During the quote request or mini-bid process, Contractors will have the opportunity to propose further increased equipment discounts to Customers.
76			Are attachments F,G,H,I and J for information only. Or do they need to be submitted with the proposal ?	Attachments F, G, H, I, and J are for information purposes. They do not need to be submitted with a Respondent's Proposal.
77			Do we need to enclose financial Statements on the company and if so how many years?	No, this is not required as part of a Respondent's Proposal.
78			Do we need to provide a Bond letter from our surety company listing our ability to bond and limits?	No, this is not required as part of a Respondent's Proposal.

End of Addendum No.: 4

To the extent this Addendum gives rise to a protest, failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law with the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.