

**The Department of Highway Safety and Motor Vehicles (FLHSMV) ITN-066-19
FHP Handguns
Addendum No. 1**

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN SECTION 120.57(3), FLORIDA STATUTES, OR FAILURE TO POST THE BOND OR OTHER SECURITY REQUIRED BY LAW WITHIN THE TIME ALLOWED FOR FILING A BOND SHALL CONSTITUTE A WAIVER OF PROCEEDINGS UNDER CHAPTER 120, FLORIDA STATUTES.

Note: Additions to the ITN are underlined and deletions are ~~stricken~~. All terms and conditions of the ITN, not modified by Addendum No. 1, shall remain in full force and effect.

Item No. 1

Attachment A, Section A.6 Calendar of Events, is revised to the following:

EVENT	DATE/TIME	LOCATION
Solicitation Issued by the Department	October 1, 2019	Electronically Posted http://myflorida.com/apps/vbs/vbs_www.main_menu
Deadline for Receipt of Written Inquiries	October 8, 2019 5:00 pm	Address provided in Section A.5, above
<u>Anticipated</u> Date for Department Responses to Contractor Questions	October 18, 2019 <u>November 5, 2019</u>	Electronically Posted http://myflorida.com/apps/vbs/vbs_www.main_menu
Deadline for Receipt of Replies (Handgun Samples and Technical)	October 28, 2019 2:00 pm <u>November 14, 2019 2:00 pm</u>	Address provided in Section A.5, above
Opening of Technical Responses	October 28, 2019 2:30 pm <u>November 14, 2019 2:30 pm</u>	
Opening of Handgun Sample Units	October 29, 2019 10:00 am <u>November 15, 2019 10:00 am</u>	Address provided in Attachment C – Submission Requirements, C.2
<u>Anticipated</u> Evaluation of Replies	November 4-8, 2019 <u>November 18-22, 2019</u>	Various
<u>Anticipated</u> Dates for Negotiations	November 18-22, 2019 <u>December 4-10, 2019</u>	TBD
<u>Anticipated</u> Date of Award	December 9, 2019 <u>January 14, 2020</u>	Electronically Posted http://myflorida.com/apps/vbs/vbs_www.main_menu
<u>Anticipated</u> Contract Start Date	December 18, 2019 <u>February 1, 2020</u>	N/A

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Item No. 2

Attachment C, Section C.1, Subsection c. is revised to the following:

- c. Eight (8) USB thumb drives that each contain one (1) complete duplicate electronic copy of the original response. (The software used to produce the electronic files must be Microsoft ~~Word 2010~~ and/or Excel 2010 or later, and/ or PDF, and the electronic files must be logically named and easily mapped to the tabbed hard copy original; example: File 1-Tab A-Executive Summary; File 2-Tab B- Technical Response; etc.); and

Item No. 3

Attachment B, Section B.5 is revised to the following:

B.5 SCOPE OF SERVICES

The Department is seeking handguns as identified by manufacturers that best meet the specifications contained herein. Manufacturers must identify one (1) primary handgun and one (1) secondary handgun to submit for response. Responses will be accepted from the manufacturer of the handguns **or** from one (1) designated and certified reseller. Resellers submitting ~~a response may only submit on behalf of one (1) manufacturer~~ multiple responses on behalf of multiple manufacturers, are required to submit each response separately. The Department has attached EXHIBIT 1 – Handgun Testing Request to formally request manufacturer-identified handguns to be submitted with the response.

The awarded Contractor must meet the requirements in subsection A., below, and shall provide primary handguns, secondary handguns, and all associated products and services that meet or exceed the following requirements:

A. Experience, Certification and Licensure

- 1) The awarded Contractor shall be either the Manufacturer or the manufacturer's designated and certified reseller for each handgun proposed.

A valid reseller's certification from the handgun manufacturer is required to be submitted with the response in accordance with the requirements in Attachment C, Submission Requirements.

- 2) The awarded Contractor shall have a minimum of five (5) years experience providing the products or services similar to the requirements of this ITN.
- 3) The awarded Contractor shall possess a valid Federal Firearms License which allows for the transfer of the firearms and ammunition under this ITN.

A valid copy of the current Federal Firearms License is required to be submitted with the response in accordance with the requirements in Attachment C, Submission Requirements.

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Item No. 4

Attachment B, Section B.5, Subsection B, Number 17 is revised to the following:

17) Loaded chamber indicator (including visual ~~and~~ or tactile loaded chamber indicator (LCI) but not required to be two-toned in color);

Item No. 5

Attachment B, Section B.5, Subsection B, Number 22 has been added:

B. Primary Handguns and Related Hardware

The awarded Contractor shall provide Primary Handguns (typically referred to as full-sized handguns) that can be used in holsters worn by law enforcement officers on a leather duty belt while performing law enforcement activities. All primary handguns shall meet or exceed the following minimum specifications:

- 1) 9 MM;
- 2) Matte black finish;
- 3) Polymer or metal frame design;
- 4) Tenifer, diamond like carbon coating or other industry type hardening or coating to the slide and barrel;
- 5) Semi-automatic type function;
- 6) Striker fired;
- 7) Full-size 4.0 to 5-inch barrel length;
- 8) Chambered in 9 MM (9 x 19 mm) capable of firing up to a 147 grain round
- 9) Metal night sights (tritium three dots one-on-front-sight and two-on-rear- sights);
- 10) Internal removable magazine (metal or plastic is acceptable);
- 11) Multiple grip sizes (sizing back-straps or modular design is acceptable);
- 12) Reversible or ambidextrous magazine release;
- 13) Minimum magazine capacity of 17 rounds for the 9mm;
- 14) Rear slide serrations
- 15) MIL-STD-1913 accessory mounting rail/standardization agreement 2324 rail or comparable feature capable of accepting Streamlight or Surefire pistol lights;
- 16) No external manual safeties (trigger blocks are not considered external manual safeties);
- 17) Loaded chamber indicator (including visual or tactile loaded chamber indicator (LCI) but not required to be two-toned in color);
- 18) Minimum of two (2) internal safeties;
- 19) Trigger pull must be a minimum of 4 lbs. of pressure and not exceed 7.5 lbs. to fire the handgun;
- 20) Must come with a hard storage case, four (4) removable magazines, and a basic cleaning kit that includes rod and bore brush; ~~and~~
- 21) Shall not require the use of tools for field stripping for cleaning at the operator level; and
- 22) A Level 3 holster must be available by the time the Department receives handgun delivery.

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Item No. 6

Attachment B, Section B.5, Subsection B, Number 23 is deleted and moved to Attachment B, Section B.5, Subsection M – Added Value;

Attachment B, Section B.5, Subsection M, Number 5 has been added;

Attachment B, Section B.5, Subsection M, Number 6 has been added; and

Attachment B, Section B.5, Subsection M, Number 7 has been added.

In addition to the minimum specifications above, the Department prefers that the primary handgun provided by the awarded Contractor is capable of the following:

- ~~23) Being easily reconfigured to other calibers or frame sizes utilizing the same fire control group/trigger mechanism;~~
- 23) Accepting a pistol-mounted red dot optic; and
- 24) Does not require a trigger pull for disassembly

M. Added Value

During the negotiation phase, the Department will consider items of added value in determining the best overall value. The Department strongly encourages any of the following to be offered, but not limited to:

1. Being easily reconfigured to other calibers or frame sizes utilizing the same fire control group/trigger mechanism;
2. Ability to purchase training handguns similar to the Primary Handgun as negotiated by the Department;
3. Handgun replacement parts as negotiated by the Department to include, but not be limited to, bench stock parts;
4. A Radio-Frequency Identification (RFID) inventory option as negotiated by the Department; and
5. A plan to ensure the availability of holsters and magazine pouches by the time the Department receives handgun delivery;
6. Description and anticipated costs of required tools and specialty tools and gauges to perform disassembly and/or inspection;
7. Description of any features, specifications and/or standards that demonstrate the safety of your handgun; and
8. Any Additional added value items for negotiation.

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Item No. 7

Attachment B, Section B.5, Subsection G, is revised to the following:

G. Warranty

All handguns provided under this ITN shall include a lifetime warranty against defects in material, workmanship and mechanical function for each handgun, which shall be factored into the cost of the handgun. There shall be no additional costs related to any warranty provided.

The lifetime warranty shall be in effect for the duration of the Department's ownership of the handgun (from date of receipt of delivery by the Department until a typical life-cycle of 10 years, or until the Department no longer has the need, whichever is later) and shall be inclusive of all shipping costs related to repair or replacement of any handgun that becomes defective or otherwise fails to perform as expected. The lifetime warranty does not apply to normal wear and tear of any parts/components and is not transferable to any other person, company, or organization.

The warranty shall provide that defective handguns will be repaired, adjusted or replaced by the Contractor with the same or comparable quality parts/components, or a new identical handgun, if being replaced, at no additional cost to the Department, within thirty (30) days of receipt of the handgun from the Department, pursuant to the warranty. The Contractor shall provide written notice to the Department's Contract Manager upon receipt of a handgun submitted for repair or replacement. All repairs and adjustments shall be made at a facility within the continental United States.

If a defective handgun is in need of extensive repair, as defined in Section B.1, Definitions, the Contractor shall replace it with a new identical handgun that includes the original manufacturer's warranty. If the repairs are not considered extensive, the Contractor shall repair the handgun and not replace it. The repaired handgun will remain under its original manufacturer's warranty.

The Contractor shall notify the Department's Contract Manager, in writing, within five (5) business days of receipt of the handgun whether the handgun will be repaired or replaced. The Department's Contract Manager will provide written approval within five (5) business days. In the event the Contract Manager does not agree with the Contractor's decision, the Contract Manager will provide the reasons for disagreement in writing to the Contractor within five (5) business days. The parties will use best efforts to resolve the issue; however, if they are unable to agree, the Department will have final authority in the matter.

In the event that any component of a handgun requires repair more than three (3) times while under warranty in any six (6) month period, due to no fault or negligence on the part of the Department, the Contractor must replace the handgun with a new identical handgun.

The Contractor shall provide a "Warranty Claim" form to the Department's Contract Manager within five (5) days of purchase order issuance, if a particular form is required for the processing of the warranty claims.

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Warranty shall include next day shipping of covered parts/components and maintaining an adequate supply and ensuring availability of all replacement parts/components during the entire contract term of five (5) years.

Item No. 8

Attachment I – Handgun Maintenance Evaluation Form has been deleted in its entirety.

Item No. 9

Attachment C – Submission Requirements, Section C.3, Subsection 6, is revised to the following:

6. TAB F – Maintenance/Warranty Plan

This plan is comprised of three (3) parts: The Warranty Plan, The Maintenance Plan and Warranty/Maintenance Questions. See Attachment B, Scope of Services, Section B.5, subsection G., Warranty.

Part 1: Warranty Plan – The Respondent shall describe, in detail, its lifetime warranty.

Part 2: Maintenance Plan – The Respondent shall describe, in detail, its proposed maintenance plan in support of the lifetime warranty.

Part 3: Warranty/Maintenance Questions – The Respondent shall submit answers to the following questions, along with supporting documentation for verification of answers.

1. Can the handgun be disassembled at the operator level without tools? If no, how many tools?
2. Does the trigger have to be pulled in order to disassemble the handgun?
3. Does the handgun require an annual inspection to maintain the warranty?
4. Does the handgun have a defined preventive/life cycle maintenance schedule?
5. Are replacement manufacturer parts of the handgun covered in the warranty?

Item No. 10

Attachment D – Evaluation Criteria has been deleted and replaced in its entirety.

Item No. 11

Attachment B – Scope of Services, Section B.5, Subsection H, is revised to the following:

H. Recall(s)

At any time during the contract or purchase order term, if there is a recall of any of the products or component thereof, or any parts or accessories provided through this ITN, the Contractor shall provide ~~reasonable~~ assistance to the Department in developing a recall strategy and shall cooperate

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with the Department in monitoring the recall operation and in preparing such reports as may be required. The Contractor shall, at the request of the Department, give the Department all reasonable assistance in recovering any recalled products or components that are not in accordance with the requirements of this solicitation and issued contract. The Contractor shall immediately notify and provide copies to the Department of any communications, whether relating to recalls or to the condition or performance of the Product(s) otherwise. The Contractor, at its own cost, shall ensure defective recalled products are rectified, replaced or destroyed in compliance with all applicable laws, rules or regulations, and the Department's specifications and instructions.

Item No. 12

Questions and Answers

Note: All written questions are reproduced in the same format as submitted by the Respondent.

Question received on 10/7/19 from SSD International, Inc.:	
Question 1:	Reference section B5: Would FLHSMV consider accepting multiple responses for different manufacturers from one reseller? We are the sole distributor for several manufacturers located within Florida. If we are only able to submit one response, several manufacturers would be unable to participate in this solicitation.
Answer:	The Department seeks to receive the designated handgun, per the manufacturer's recommendation, that best meets the specifications contained herein. Resellers who are submitting multiple offers on behalf of different manufacturers, shall submit each offer as a separate submittal. The Department doesn't intend to limit competition to the State of Florida resellers/distributors.
Question 2:	Reference section B5: B. Primary Handguns and Related Hardware, item 17. Would FLHSMV consider a firearm with only a visual loaded chamber indicator?
Answer:	Either a visual or tactile loaded chamber indicator is acceptable.
Question 3:	Reference section B5: B. Primary Handguns and Related Hardware, item 17. Would FLHSMV consider a firearm with only a tactile loaded chamber indicator?
Answer:	Please see answer to Question #2.
Question received on 10/8/19 from Glock, Inc.:	
Question 4:	Why is the Department limiting prospective contractors to the submission of only one handgun model for the Primary Handgun and only one handgun model for the Secondary Handgun when a contractor may have several handgun models that are responsive to the ITN?
Answer:	The Departments seeks to receive the designated handgun, per the manufacturer's recommendation, that best meets the specifications contained herein.
Question 5:	Why is the Department not requiring that one of the two internal safeties serve as a drop safety?
Answer:	The Department has determined two internal safeties, regardless of location, are sufficient.

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Question 6:	Will the Department conduct drop testing on the proposed handguns? - If so, then what standard will the Department use for the drop testing (i.e. Sections 9.12, et seq. of NIJ Standard 0112.04, or Sections 5.7 and 5.8 of NIJ Standard 0112.03)? - If the Department will not conduct drop testing on the proposed handguns, please explain why?
Answer:	No. The Department will rely on the Past Performance Client Questionnaires and the shooter evaluations, as outlined in the solicitation, as well as discussing the safety of the handgun in negotiations.
Question 7:	Will the Department require prospective contractors to itemize the costs associated with reconfiguring a proposed handgun to other calibers and/or frame sizes (i.e. specify the costs of conversion kits or individual parts necessary to change caliber or frame size)? If not, please explain why?
Answer:	No. This is not a mandatory specification of this solicitation and has been moved to Section M – Added Value.
Question 8:	Will the Department consider the costs associated with reconfiguring a proposed handgun to different calibers and/or frame sizes when evaluating a Respondent’s response to the ITN? If not, please explain why?
Answer:	Please see answer to Question #7.
Question 9:	Will the Department perform reliability and durability performance testing on proposed handguns that are capable of being reconfigured to other calibers or frame sizes utilizing the same fire control group/trigger mechanism? If not, please explain why?
Answer:	Please see answer to Question #7.
Question 10:	Will the Department perform reliability and durability performance testing on the proposed handguns? - If so, then how will the Department evaluate reliability and durability performance of the proposed handguns? - If the Department will not perform reliability and durability performance testing on the proposed handguns, please explain why?
Answer:	Please see answer to Question # 6. In addition, responses to this solicitation shall include warranty information, as indicated in Attachment B, Section G – Warranty.
Question 11:	What are the Department’s specifications for reliability and durability performance of the proposed handguns? - If the Department does not have specifications for reliability and durability performance of the proposed handguns, please explain why?
Answer:	Please see answer to Question #10.
Question 12:	Will the Department require respondents to provide a 40,000-round Preventative Maintenance Schedule (PMS) that details a replacement parts schedule based on a specific round count for both the Primary Duty Handgun and Secondary Handgun? - If the Department will not require a 40,000-round PMS, please explain why?
Answer:	No. Preventative maintenance will be based on the Manufacturer’s recommendation and will be followed accordingly.

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Question 13:	What does the Department consider an “annual inspection” in the Handgun Maintenance Evaluation Form (ITN Attachment I)?
Answer:	The Department has deleted Attachment I – Handgun Maintenance Evaluation Form. The Prospective Contractor shall propose its inspection recommendations in their Maintenance/Warranty Plan as outline in Attachment C – Submission Requirements, Section C.3, Subsection 6.
Question 14:	What does the Department consider a “life cycle maintenance” in the Handgun Maintenance Evaluation Form (ITN Attachment I)?
Answer:	Please see answer to Question #13.
Question 15:	How does the question of whether the manufacturer will certify the division armorer to teach the armorer course to division members in the Handgun Maintenance Evaluation Form (ITN Attachment I) have anything to do with an evaluation of the maintenance required on the proposed handguns? - Will the Department consider removing this question?
Answer:	Please see answer to Question #13.
Question 16:	Why would a prospective contractor be penalized for having a serial number on the barrel and the slide of a proposed handgun (see the Handgun Maintenance Evaluation Form at ITN Attachment I)? - Will the Department consider removing this question?
Answer:	Please see answer to Question #13
Question 17:	The question of whether replacement parts are covered in the warranty in the Handgun Maintenance Evaluation Form (ITN Attachment I) is duplicative of ITN’s Warranty requirements (Section G of Attachment B) and/or the ITN’s “Added Value” specifications for the negotiation phase (Section M of Attachment B). Why is the Department asking this question for purposes of prenegotiation scoring when (1) warranty requirements are a prerequisite, and (2) replacement parts that are not covered by a warranty are expressly identified as an item for post-scoring negotiation? - Will the Department consider removing this question?
Answer:	Please see answer to Question #13.
Question 18:	Why is the Department assigning 30% of the total ITN scoring (900 out of a possible 3,000 points) based on subjective answers to questions presented in the Handgun Maintenance Evaluation Form (ITN Attachment I)?
Answer:	Please see answer to Question #13.
Question received on 10/8/19 from Beretta:	
Question 19:	Since the Handgun Maintenance has a high importance in the final evaluation, the Manufacturer would like to propose to carry out a 4/8 hours training course (at no cost to FHP) after delivering the 4 samples and before starting the tests so that the evaluation is as objective as possible. This to avoid that new or less known pistols on the market are not penalized due to lack of familiarity with their assembly/disassembly.
Answer:	Please see answer to Question #13. The Department will have an Armorer and Firearms Instructor present to provide oversight and technical assistance as needed.

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Question 20:	Please confirm that no holster is required under this Bid.
Answer:	Confirmed; however, please refer to Attachment B, Section B – Primary Handguns and Related Hardware, as well as Attachment B, Section M – Added Value., which may be discussed during negotiations. While this solicitation is not for the purchase of holsters, it is mandatory that a Level 3 holster is available on the market for the selected handgun. Holsters will need to be readily available at the time of handgun delivery.
Question 21:	Please confirm that the lack of availability of certain holster models will not negatively influence the evaluation of the handgun. If it does influence it, please specify the FHP's preferred holster so that the Bidder can provide it with information regarding the availability of the desired holster.
Answer:	Please see answer to Question #20.
Question 22:	"Use of tools for field stripping". Our model requires the tip of an object, such as a pen, paper clip, key, handcuff key, nail, etc. to decock the striker mechanism before disassembly (in order to avoid having to pull the trigger). Does FHP consider this a "tool"?
Answer:	In this case, anything required for field stripping, other than the Operator's hand, is considered a tool.
Question 23:	In Attachment I, Handgun Maintenance Evaluation Form, the FHP favors pistols that do NOT have serial numbers on the slide and barrel with 5 points. Given that our pistol must have these serial numbers to comply with the governing laws of its manufacturing location, we ask that FHP reconsider this score.
Answer:	Please see answer to Question #13. This item has been removed in its entirety.
Question received on 10/8/19 from Sig Sauer:	
Question 24:	We understand per B.5, we are to submit (1) primary hand gun and (1) secondary handgun. Would the State of Florida accept multiple submissions from vendors?
Answer:	Please see answer to Question #4.
Question 25:	If the State of Florida will accept multiple submissions from vendors, can the vendor provide multiple primary and secondary handgun solutions under one bid submission or will multiple bid submission be required?
Answer:	Please see answer to Question #1.
Question 26:	Per C.1.c, we understand files must be created using MS Word or MS Excel, are PDF files on the thumb drive acceptable to help retain any formatting or operating system compatibility?
Answer:	Yes.
Question 27:	Section B.5, Subsection L #2, Attachment B Page 10, the solicitation states "The awarded Contractor must arrange for pick-up of the handguns and ammunition being traded-in by FHP at the same location that the new handguns are delivered to." Could the State of Florida please confirm that the location this is referring to the Florida Highway Patrol Training Academy in Havana, Florida?

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Answer:	Yes, it will be at the Training Academy in Havana, Florida located at the address referenced in Attachment B, Section L, Subsection 2.
Question 28:	Is the respondent responsible for including a discussion of the Recall requirements described in Section B.5, subsection H (Attachment B, Page 8) in the proposal response?
Answer:	No. This is not a submission requirement of this solicitation; however, the Department encourages Respondents to provide any additional information they feel necessary to their response.
Question 29:	Tab I – Past Performance – Client Questionnaire: for the “original” copy of the proposal, is the respondent required to provide the original (“wet ink”) signed and notarized copies of the questionnaires as part of the proposal? Or will a scanned copy from the client fulfill this requirement?
Answer:	The scanned copy, in hard copy form, will suffice.
Question 30:	Referencing Attachment B / Page 5 of 21 / Primary Duty Handguns and Related Hardware/ item 15. Will the FHP accept a primary duty handgun with just a visual Loaded Chamber Indicator (LCI)?
Answer:	Please see answer to Question #2.
Question 31:	Referencing Attachment B / Page 6 of 21 / Secondary Handguns and Related Hardware / item 12. Will the FHP accept a secondary duty handgun with just a visual Loaded Chamber Indicator (LCI)?
Answer:	Please see answer to Question #2.