



**State of Florida
Department of Transportation
Florida's Turnpike Enterprise**

REQUEST FOR PROPOSAL

DOT-RFP-20-8022-WS

RESPONSE TO QUESTIONS – GROUP NO. 2

Question No. 1: According to the schedule of events, Proposer questions are due on April 28. As this is a significant and detail driven contract with FTE and FDOT, it is anticipated that Proposers will submit a high volume of questions, some of which may be quite detailed. It is also noted in the schedule of events there is not a due date listed for FDOT to respond to all Proposer questions, Given that Proposal submissions are due on May 12, it is abundantly clear there is not enough time for Proposers to review the responses and apply that information to their respective Technical and Cost Proposals, including the staffing solution and the pricing approach. This is one point supporting this request for a 60-day extension to the bid submission.

Response: The Department does not intend on extending the proposal due date.

Question No. 2: The RFP documents, specifically Section 38, detail non-mandatory site visits that can be made available to Proposers to “fully acquaint themselves ... with the services performed”. As FDOT is well aware, most States, including nearly all of the States outside of Florida, are under “Stay at Home” or “Safer at Home” lockdown and travel restrictions, including those restrictions placed by Companies and Authorities on air travel and unnecessary travel due to the Covid-19 Pandemic. Additionally, a majority of these restrictions are in place through May and further into June. For this reason, travel and site visit tours and inspections are impossible. As these site visits are critical to the overall scope of the Technical and Price solution, and will be impossible to arrange, this again further supports the request for a 60-day extension to the bid submission date.

Response: See response to Question No. 1 above. See Special Conditions, Page SC17, Section 38, Non-Mandatory Site Visit.

Question No. 3: In regard to the existing professional services staff under the current contract, is it the expectation that this current staff will transition to the new Contractor?

Response: See the Scope of Services, Page A-13, Section 28, Implementation Plan.

Question No. 4: If so, will the Department please provide the current pay rates and structure of the existing professional services staff to all proposers?

Response: See response to Question No. 6 on the Response to Questions, Group No. 1.

Question No. 5: Section V, titled Retention and Incentive Plans, states that the Vendor is to provide an incentive and retention plan on two goals that are detailed in this RFP section. As this is part of the scoring and evaluation of the Technical Proposal, as stated in Section 30.4, Point a, will the Department please provide explanatory detail on their expectations of the Retention and Incentive requirement, with focused detail as to how this 15 points will be calculated and applied?

Response: See the Scope of Services, Page A-12, Section 21, Incentive Program. The intent is not to establish an employee incentive program separate from the Vendor's incentive program that they have in place for their current personnel. The expectation is that this will be extended to the personnel in this contract.

Question No. 6: As noted in the RFP document, FDOT's Standard Written Agreement is referenced as the contract that will be applicable to this Project. Will the Department please clarify if any of the terms and conditions in the Agreement are subject to negotiation?

Response: This document is not subject to negotiation.